Registered Number: 25766

# **ULSTER BANK IRELAND LIMITED**

# REPORT OF DIRECTORS AND FINANCIAL STATEMENTS

**31 December 2010** 

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# **BOARD OF DIRECTORS AND SECRETARIES**

Directors M Bamber
T Bowen

S Dorgan (Chairman)

R Gallagher E Gleeson C McCarthy S Murphy P Nolan

Registered Office Ulster Bank Group Centre

Ulster Bank Group Centre George's Quay Dublin 2

Secretaries R Curran

J Gribbon (Assistant secretary)

Auditors Deloitte & Touche

Chartered Accountants & Registered Auditors

Deloitte and Touche House

Earlsfort Terrace

Dublin 2

### REPORT OF THE DIRECTORS

The directors of Ulster Bank Ireland Limited ("the Bank") present their report, together with audited financial statements of the Bank and its subsidiaries (together "the Group") for the year ended 31 December 2010. The financial statements are prepared in accordance with International Financial Reporting Standards (IFRS), as adopted by the European Union (EU).

### **ACTIVITIES AND BUSINESS REVIEW**

#### **Principal activities**

The Bank is a leading player in the Irish banking market operating through its extensive branch and business centre network across the Republic of Ireland. Serving personal customers, Ulster Bank Retail Markets provides branch banking, financial planning and direct banking. Corporate Markets provide a wide range of banking products and services including corporate and business banking facilities, foreign exchange, money market services, international trade finance and fixed income.

#### **Business review**

2010 was another challenging year for the Group's business, and for the wider banking industry in the key markets in which the Group operates. The economic environment remains fragile with heightened uncertainty arising from sovereign debt concerns in the Republic of Ireland. The Group's financial results reflect this, with charges for bad and non-performing loans continuing to have a negative impact.

In response, the Group has taken several steps to strengthen its underlying business and to support its customers through these difficult times. In 2009 the Group set out a five-year strategy, and significant progress has been made throughout the year which highlights the Group's commitment to achieving these targets. The ambition is to become Ireland's most helpful bank. The Group recognises that helping its customers helps its business too, making it a stronger and more resilient business for the future.

In September the Group launched the 'Help For What Matters' programme. The Group recognises the benefit of listening to what customers need and developing customer commitments that focus on the issues that matter to them. The commitments make it clear what customers can expect. The Group is still at an early stage in the programme, but it is already delivering on these commitments. For example, in 2010, 26 branches opened on a Saturday for the first time. The Group now has more branches open on Saturdays across Ireland than any other bank.

On 15 February 2010, First Active plc surrendered its banking licence as part of the final phase of the amalgamation of First Active plc and Ulster Bank Ireland Limited's banking businesses. The amalgamation also involved the transfer of the majority of First Active plc's assets and liabilities to Ulster Bank Ireland Limited with no change in the terms or conditions of the First Active plc's borrowers and investors.

#### Financial performance

The Group's financial performance is presented in the Consolidated Income Statement on page 9.

Net interest income rose to €844m in the year as a result of increased income from the assets acquired as part of the First Active plc merger and also due to higher lending margins and income from share capital offset by reduced deposit spreads.

Non interest income increased from a €39m expense in 2009 to €145m income, largely as a result of the First Active plc asset transfer and favourable mark to market adjustment on derivatives.

Excluding the one-off gain in 2009 from the curtailment of the pension scheme, operating expenses increased by 1% on prior year, reflecting the transfer in of First Active plc staff as part of the amalgamation of First Active plc's banking business with Ulster Bank Ireland Limited.

Impairment losses have increased from €1,436m to €3,752m due to ongoing challenging economic conditions, and were in line with expectations.

At the end of the year total assets were €50,067m (2009: €50,992m).

### Accounting policies

The reported results of the Group are sensitive to the accounting policies, assumptions and estimates that underlie the preparation of its financial statements. Details of the Group's critical accounting policies and key sources of accounting judgements are included in the Accounting policies on pages 14 to 25.

## **REPORT OF THE DIRECTORS (continued)**

#### Risk management

The major risks associated with the Group's businesses are market, liquidity, credit, regulatory, reputational, operational and pension risks. The Group has established a comprehensive framework for managing these risks, which is continually evolving as the Group's business activities change in response to market, credit, product and other developments. The Group's policies for managing each of these risks and its exposure thereto are detailed in Note 24 and Note 25 to the financial statements.

#### Outlook

The directors remain confident that the Bank is well positioned to meet the challenges of the external market and customer environment. They consider the Group and Bank to be in a stable financial position and confirm that it has adequate resources to continue in business for the foreseeable future. Accordingly they continue to adopt the going concern basis in preparing the financial statements.

#### Share capital

Analysis of the changes to the share capital can be found in Note 21 to the financial statements.

#### **Directors and secretaries**

The names of the current members of the Board of Directors are shown on page 1. From 1 January 2010 to date the following changes have taken place:

	<u>Appointed</u>	Resigned
Secretary R Curran J Collister M Mullen	16 September 2010	11 February 2010 16 September 2010
Assistant Secretary R Curran J Gribbon	18 October 2010	16 September 2010

In accordance with the Articles of Association, the directors are not required to retire by rotation.

# Interests of directors and secretaries

At 31 December 2010 the directors and secretaries of the Bank had no beneficial interests in the shares of The Royal Bank of Scotland Group ("RBS Group") companies other than that disclosed in Note 33 to the financial statements.

# **Books of account**

The measures taken by the directors to ensure compliance with the Bank's obligation to keep proper books of account, under Section 202 of the Companies Act 1990, are the use of appropriate systems and procedures and employment of competent persons. The books of account are kept at the offices of the Bank at Ulster Bank Group Centre, George's Quay, Dublin 2 and Ulster Bank Group Head Office, Donegall Square East, Belfast BT1 5UB.

#### Staff involvement

The Group values the input of its employees and actively seeks opportunities to engage with staff at all levels. The annual survey of employee opinions known as Yourfeedback provides valuable data to decision makers across the Group in support of improving employee engagement and satisfaction.

Employees across the Group continued to give generously, both financially and through volunteering, to many community and other worthy causes. Such giving is encouraged by the Group through its use of matched funding and staff charity funds which support worthy causes at local, national and international level.

The Group is represented on the European Employee Communication Council which facilitates dialogue amongst employee representatives in the European Economic Area.

## **Employment of disabled persons**

The Group's policy is that disabled persons are considered for employment and subsequent training, career development and promotion based on merit. If members of staff become disabled, it is the Group's policy, wherever possible, to retain them in their existing jobs or to re—deploy them in other suitable alternative duties.

# **REPORT OF THE DIRECTORS** (continued)

#### **Diversity**

The delivery of an effective equal opportunities policy is a natural and integral part of good management practice. A key element of the Group's policy is to ensure staff know about development opportunities and are encouraged to develop to their full potential. It is the Group's policy to comply with the relevant provisions of legislation and have regard to Codes of Practice affecting employment practices.

The Group's commitment to diversity underpins its desire to be the financial services provider of choice for its customers and to be the employer of choice for its people. The Group will recruit, retain, develop and promote people based solely on merit regardless of their disability, gender, political opinion, race, religious belief or any other characteristics.

## Safety, health and wellbeing

The Group recognises that people are key to the success of its business. The vision for its employees, peers and communities to recognise that the Group's pride and performance in safety, health and wellbeing adds value to them and to the Group's business globally. Industry leading expertise, innovative tools, products and services and a practical approach to implementation are combined to ensure improved performance continues to be delivered.

During 2010, the Group continued to focus on compliance, governance and managing risks across the Group. Opportunities to improve the efficiency and effectiveness of safety, health and wellbeing management policies and services were sought and maximised.

### Policy and practice on payment of creditors

The Group is committed to maintaining a normal commercial relationship with its suppliers. Consequently, it is the Group's policy to negotiate and agree terms and conditions with its suppliers, which includes the giving of an undertaking to pay suppliers within 30 days of receipt of a correctly prepared invoice submitted in accordance with the terms of the contract or such other payment period as may be agreed.

At 31 December 2010, the amount owed to trade creditors by the Group, expressed as a proportion of the amounts invoiced by suppliers during the year then ended, was 29 days (2009: 30 days).

## Charitable contributions

During the year the Group made charitable and community investment donations in the Republic of Ireland totalling €0.6m (2009: €0.3m).

#### Branches outside the state

The Group has a branch, within the meaning of European Communities (Credit Institutions: Accounts) Regulations, 1992, in Northern Ireland.

# Going concern

The Group's business activities, together with the factors likely to affect its future development, performance and position, including potential risks and uncertainties, are set out in the Business review on pages 2 and 3.

The financial position of the Group, its cash flows, liquidity position, capital and funding sources are set out in the financial statements. In addition, Note 24 & Note 25 to the financial statements includes the Group's objectives, policies and processes for managing its capital; its financial risk management objectives; details of its financial instruments and hedging activities; and its exposures to market, credit and liquidity risk.

The Group is part of the RBS Group and receives ongoing capital, funding and liquidity resources which, coupled with other sources of funding and liquidity, enable the Group to meet its obligations as they fall due. Other sources of funding and liquidity include retail, wholesale and central bank liquidity.

The directors are satisfied that the Group will continue to receive support from RBS Group by way of capital, funding and liquidity facilities. After considering the Group's financial outlook and related funding and capital needs, the directors have a reasonable expectation that the Group has adequate resources to continue in operational existence for the foreseeable future. Accordingly, they continue to adopt the going concern basis in preparing the financial statements.

# **REPORT OF THE DIRECTORS** (continued)

# **Dividends**

The directors do not recommend the payment of a dividend (2009: nil).

# Events since the year end

There have been no significant events between the year end and the date of approval of the financial statements which would require a change or additional disclosure or amendment in the financial statements.

# **Auditors**

The auditors, Deloitte & Touche, Chartered Accountants, will continue in office in accordance with Section 160(2) of the Companies Act 1963.

Signed on behalf of the Board:

Robert Gallagher Director

Cormac McCarthy Group Chief Executive Sean Dorgan Chairman

23 February 2011

#### STATEMENT OF DIRECTORS' RESPONSIBILITIES

Irish company law requires the directors to prepare the Bank and Group's financial statements for each financial year which give a true and fair view of the state of affairs of the Bank and Group and of the profit or loss of the Bank and Group for that period. In preparing those financial statements, the directors are required to:

- select suitable accounting policies for the Bank and Group's financial statements and then apply them consistently;
- · make judgements and estimates that are reasonable and prudent; and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the Bank and Group will continue in business.

The directors are responsible for keeping proper books of account which disclose with reasonable accuracy at any time the financial position of the Bank and Group and to enable them to ensure that the financial statements are prepared in accordance with IFRS as adopted by the European Union and comply with Irish statute comprising the Companies Acts, 1963 to 2009 and European Communities (Credit Institutions: Accounts) Regulations, 1992. They are also responsible for safeguarding the assets of the Bank and Group and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

Signed on behalf of the Board:

Robert Gallagher Director

Cormac McCarthy Group Chief Executive Sean Dorgan Chairman

23 February 2011

#### INDEPENDENT AUDITORS' REPORT TO THE MEMBERS OF ULSTER BANK IRELAND LIMITED

We have audited the financial statements of Ulster Bank Ireland Limited ("the Bank") and its subsidiaries (together "the Group") for the year ended 31 December 2010 which comprise the Consolidated Income Statement, the Consolidated Statement of Comprehensive Income, the Balance Sheets, the Statement of Changes in Equity, the Cash Flow Statement, the Accounting Policies and the related notes 1 to 37. These financial statements have been prepared under the accounting policies set out therein.

This report is made solely to the Bank's members, as a body, in accordance with Section 193 of the Companies Act, 1990. Our audit work has been undertaken so that we might state to the Bank's members those matters we are required to state to them in an auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the Bank's members as a body, for our audit work, for this report, or for the opinions we have formed.

#### Respective responsibilities of directors and auditors

The directors are responsible for preparing the financial statements, including the preparation of the Group Financial Statements and the Bank Financial Statements in accordance with applicable law and International Financial Reporting Standards (IFRS) as adopted by the European Union.

Our responsibility, as independent auditor, is to audit the financial statements in accordance with relevant legal and regulatory requirements and International Standards on Auditing (UK and Ireland).

We report to you our opinion as to whether the Group Financial Statements and the Bank Financial Statements give a true and fair view, in accordance with IFRS as adopted by the European Union, and are properly prepared in accordance with Irish statute comprising the Companies Acts, 1963 to 2009 and the European Communities (Credit Institutions: Accounts) Regulations, 1992. We also report to you whether in our opinion: proper books of account have been kept by the Bank; proper returns adequate for our audit have been received from branches of the Bank not visited by us; whether, at the balance sheet date, there exists a financial situation requiring the convening of an extraordinary general meeting of the Bank; and whether the information given in the Report of the Directors is consistent with the financial statements. In addition, we state whether we have obtained all the information and explanations necessary for the purpose of our audit and whether the Bank's balance sheet and income statement are in agreement with the books of account and returns.

We also report to you if, in our opinion, any information specified by law regarding directors' remuneration and directors' transactions is not disclosed and, where practicable, include such information in our report.

We read the Report of the Directors and consider the implications for our report if we become aware of any apparent misstatement within it. Our responsibilities do not extend to other information.

#### Basis of audit opinion

We conducted our audit in accordance with International Standards on Auditing (UK and Ireland) issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements and of whether the accounting policies are appropriate to the Bank's and the Group's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we evaluated the overall adequacy of the presentation of information in the financial statements.

### **Opinion**

In our opinion:

- the Group Financial Statements give a true and fair view, in accordance with IFRS as adopted by the European Union, of the state of the affairs of the Group as at 31 December 2010 and of its loss for the year then ended;
- the Group Financial Statements have been properly prepared in accordance with the Companies Acts, 1963 to 2009, the European Communities (Credit Institutions: Accounts) Regulations, 1992;
- the Bank Financial Statements give a true and fair view, in accordance with IFRS, as adopted by the European Union as applied in accordance with the provisions of the Companies Acts 1963 to 2009, of the state of the Bank affairs as at 31 December 2010 and of its loss for the year then ended; and
- the Bank financial statements have been properly prepared in accordance with the Companies Acts, 1963 to 2009 and the European Communities (Credit Institutions: Accounts) Regulations, 1992.

# INDEPENDENT AUDITORS' REPORT TO THE MEMBERS OF ULSTER BANK IRELAND LIMITED (continued)

We have obtained all the information and explanations we considered necessary for the purpose of our audit. In our opinion proper books of account have been kept by the Bank and proper returns adequate for our audit have been received from branches of the Bank not visited by us. The Bank's balance sheet and its income statement is in agreement with the books of account.

In our opinion the information given in the Report of the Directors is consistent with the financial statements.

The net assets of the Bank, as stated in the Bank balance sheet are more than half the amount of its called-up share capital and, in our opinion, on that basis there did not exist at 31 December 2010 a financial situation which, under Section 40(1) of the Companies (Amendment) Act, 1983, would require the convening of an extraordinary general meeting of the Bank.

Deloitte & Touche Chartered Accountants and Registered Auditors

# **CONSOLIDATED INCOME STATEMENT** for the year ended 31 December 2010

		2010	2009
	Note	€m	€m
		4 = 00	4 450
Interest receivable		1,563	1,459
Interest payable		(719)	(775)
Net interest income	1	844	684
Fees and commission receivable		113	74
		-	
Fees and commission payable		(11)	(27)
Expense from trading activities		(2)	(145)
Other operating income		45	59
Non-interest income/(expense)	2	145	(39)
Total income		989	CAE
Total income		909	645
Operating expenses	3	(559)	(442)
Operating profit before impairment losses		430	203
Impairment losses	9	(3,752)	(1,436)
Operating loss before tax		(3,322)	(1,233)
Tax	6	83	120
Loss for the year		(3,239)	(1,113)
		(-,,	( , - /
Loss attributable to:			
Non-controlling interests		(9)	_
Ordinary shareholders		(3,230)	(1,113)
		(0.000)	(4.440)
		(3,239)	(1,113)

The accompanying accounting policies on pages 14 to 25 and the notes on pages 26 to 76 form an integral part of these financial statements.

The financial statements were approved by the Board of Directors on 23 February 2011 and signed on its behalf by:

Sean Dorgan Chairman Cormac McCarthy Group Chief Executive Robert Gallagher Director Rachel Curran Company Secretary

# **CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME** for the year ended 31 December 2010

	2010	2009
	€m	€m
Loss for the year	(3,239)	(1,113)
Other comprehensive income:		
Fair value losses on available–for–sale financial assets	_	(6)
Cash flow hedges	(2)	(4)
Exchange differences on translation of foreign operations	6	1
Actuarial gains/(losses) on defined benefit plans and other movements	(5)	(16)
Other comprehensive income before tax	(1)	(25)
Tax relating to components of other comprehensive income	_	6
Other comprehensive income after tax	(1)	(19)
Total comprehensive income for the year	(3,240)	(1,132)
Attributable to:		
Non-controlling interests	(9)	_
Ordinary shareholders	(3,231)	(1,132)
•	(3,240)	(1,132)

The accompanying accounting policies on pages 14 to 25 and the notes on pages 26 to 76 form an integral part of these financial statements.

# BALANCE SHEETS as at 31 December 2010

	_	Group		Bank	
	_	2010	2009	2010	2009
	Note	€m	€m	€m	€m
Assets					
Cash and balances at central banks	8	279	293	279	293
Loans and advances to banks	8	3,651	12,093	3,578	7,400
Loans and advances to customers	8	44,105	36,080	56,266	48,842
Debt securities	8,10	213	740	213	740
Equity shares	8,11	4	3	4	3
Investments in Group undertakings	8,12	_	_	191	187
Derivatives	8,15	1,157	1,163	1,044	1,032
Property, plant and equipment	8,14	359	373	201	214
Prepayments, accrued income and other assets	8,16	35	61	23	30
Deferred taxation	8,19	263	186	263	186
Assets held for sale	8,17	11	_	1	
Total assets		50,067	50,992	62,063	58,927
Liabilities					
Deposits by banks	8	14,439	22,044	14,445	21,947
Customer accounts	8	21,172	17,650	39,622	28,802
Debt securities in issue	8	6,114	4,546	198	1,962
Derivatives	8,15	1,644	1,619	1,261	1,250
Accruals, deferred income and other liabilities	8,18	383	357	395	287
Retirement benefit liabilities	4,8	8	44	8	44
Deferred taxation	8,19	5	6	5	6
Subordinated liabilities	8,20	934	539	934	539
Total liabilities		44,699	46,805	56,868	54,837
Equity					
Non–controlling interests		59	_	_	_
Shareholders' equity:					
Called up share capital	21	3,592	3,582	3,592	3,582
Reserves		1,717	605	1,603	508
Total equity		5,368	4,187	5,195	4,090
Total liabilities and equity	-	50,067	50,992	62,063	58,927

The accompanying accounting policies on pages 14 to 25 and the notes on pages 26 to 76 form an integral part of these financial statements.

The financial statements were approved by the Board of Directors on 23 February 2011 and signed on its behalf by:

Sean Dorgan Cormac McCarthy Robert Gallagher Rachel Curran Chairman Group Chief Executive Director Company Secretary

# **STATEMENTS OF CHANGES IN EQUITY** for the year ended 31 December 2010

	Group		Bank	
	2010	2009	2010	2009
	€m	€m	€m	€m
Called up share capital				
At 1 January	3,582	1,347	3,582	1,347
Shares issued during the year	10	2,235	10	2,235
At 31 December	3,592	3,582	3,592	3,582
At 01 December	3,332	3,302	3,332	3,302
Share premium account				
At 1 January	811	811	811	811
On shares issued during the year	331	-	331	-
At 31 December	1,142	811	1,142	811
ALCI DOCCHING	1,172	011	1,1-12	011
Available-for-sale reserve				
At 1 January	4	10	4	10
Unrealised losses in the year	_	(6)	_	(6)
At 31 December	4	4	4	4
At 31 December	4	4	4	4
Cash flow hedging reserve				
<u> </u>	2	6	2	6
At 1 January		6		6
Amount recognised in equity during the year	(8)	(3)	(8)	(3)
Amount transferred from equity to earnings in the year  At 31 December	6	(1)	6	(1)
At 31 December		2	_	2
Foreign exchange reserve				
At 1 January	22	21	1	1
Retranslation of net assets	6	1	<u>.</u>	<u>'</u>
At 31 December	28	22	1	1
7K OT BOOKING!			•	<u> </u>
Retained earnings				
At 1 January	(734)	389	(810)	359
Actuarial losses and other movements	` (5)	(10)	` (1)	(14)
Loss attributable to ordinary shareholders	(3,230)	(1,113)	(3,245)	(1,155)
At 31 December	(3,969)	(734)	(4,056)	(810)
Capital contribution				
At 1 January	500	_	500	_
Capital contribution received in the year	4,012	500	4,012	500
At 31 December	4,512	500	4,512	500
Shareholders' equity at 31 December	5,309	4,187	5,195	4,090
Non-controlling interests				
At 1 January	_	_	_	_
Loan classed as equity	68	_	_	_
Loss attributable to non-controlling interests	(9)	_	_	_
At 31 December	59	_	_	_
Total equity at 31 December	5,368	4,187	5,195	4,090
Total comprehensive loss recognised in the Statement of Changes in	Equity is attribu	table as follo	ows:	
. 5	. •			
Non-controlling interests	(9)	-	_	-
Ordinary shareholders	(3,231)	(1,132)	(3,248)	(1,179)
	(3,240)	(1,132)	(3,248)	(1,179)
			•	

The accompanying accounting policies on pages 14 to 25 and the notes on pages 26 to 76 form an integral part of these financial statements.

# **CASH FLOW STATEMENTS** for the year ended 31 December 2010

	Group		Bank		
		2010	2009	2010	2009
	Note	€m	€m	€m	€m
Operating activities		(2.222)	(4.000)	(2.224)	(4.000)
Operating loss before tax		(3,322)	(1,233)	(3,324)	(1,292)
Adjustments for:		22	00	20	20
Depreciation and amortisation Interest on subordinated liabilities		23 16	26	22 16	20
			11		11
Charge for defined benefit pension schemes		28	(62)	28	(62)
Write-down of core deposit intangibles		0.744	2	0.744	2
Loans and advances written off net of recoveries		3,714	1,407	3,714	1,407
Other non-cash items		240	(146)	160	(110)
Net cash flows from trading activities	27	699	5	616	(24)
Cash contribution to defined benefit pension schemes		(53)	(33)	(53)	(33)
Changes in operating assets and liabilities		(12,067)	(6,383)	(8,465)	(9,342)
Net cash flows from operating activities before tax		(11,421)	(6,411)	(7,902)	(9,399)
Income taxes received		34	<del></del> _	34	<del></del>
Net cash flows from operating activities	27	(11,387)	(6,411)	(7,868)	(9,399)
Investing activities					
Sale and maturity of securities		453	437	453	437
Investments in Group undertakings			<del>-</del>	(4)	(158)
Investments in equity shares		(1)	(2)	(1)	(2)
Sale of property, plant and equipment		11	. <del>.</del>	10	. <del>.</del>
Purchase of property, plant and equipment		(49)	(52)	(49)	(11)
Net cash flows from investing activities		414	383	409	266
Pluma du mantidation					
Financing activities		0.44	0.005	0.44	0.005
Issue of ordinary shares		341	2,235	341	2,235
Capital contribution		4,012	500	4,012	500
Issue of subordinated liabilities		131	_	131	_
Subordinated liabilities acquired from fellow subsidiary		257	- (40)	257	- (40)
Interest on subordinated liabilities		(9)	(16)	(9)	(16)
Net cash flows from financing activities		4,732	2,719	4,732	2,719
Effect of exchange rate changes on cash and cash equivalents		35	230	31	147
N. d. Lancia and C. C. Lancia and C. Lancia		(0.000)	(0.070)	(0.000)	(0.007)
Net decrease in cash and cash equivalents		(6,206)	(3,079)	(2,696)	(6,267)
Cash and cash equivalents 1 January		10,118	13,197	6,534	12,801
Cash and cash equivalents 31 December		3,912	10,118	3,838	6,534

The accompanying accounting policies on pages 14 to 25 and the notes on pages 26 to 76 form an integral part of these financial statements.

## **ACCOUNTING POLICIES**

#### 1. Presentation of financial statements

The consolidated financial statements are prepared on a going concern basis and in accordance with International Financial Reporting Standards issued by the International Accounting Standards Board (IASB), and interpretations issued by the International Financial Reporting Interpretations Committee of the IASB (together IFRS) as adopted by the European Union (EU).

The EU has not adopted the complete text of IAS 39 'Financial Instruments Recognition and Measurement'; it has relaxed some of the standard's hedging requirements. The Group has not taken advantage of this relaxation and has adopted IAS 39 as issued by the IASB.

The Bank is incorporated and registered in the Republic of Ireland. The Group and Bank's financial statements are prepared on the historical cost basis except that the following assets and liabilities are stated at their fair value: derivative financial instruments, held–for–trading financial assets and financial liabilities, financial assets and financial liabilities that are designated at fair value through profit or loss, available–for–sale financial assets and investment property. Recognised financial assets and financial liabilities in fair value hedges are adjusted for changes in fair value in respect of the risk that is hedged.

The Group and Bank's financial statements are presented in accordance with the Companies Acts 1963 to 2009 and the European Communities (Credit Institutions: Accounts) Regulations, 1992.

#### 2. Basis of consolidation

The consolidated financial statements incorporate the financial statements of the Bank and entities (including certain special purpose entities) that continue to be controlled by the Group (its subsidiaries). Control exists where the Group has the power to govern the financial and operating policies of the entity; generally conferred by holding a majority of voting rights.

On acquisition of a subsidiary, its identifiable assets, liabilities and contingent liabilities are included in the consolidated financial statements at their fair value. Any excess of the cost (the fair value of assets given, liabilities incurred or assumed and equity instruments issued by the Group plus any directly attributable costs) of an acquisition over the fair value of the net assets acquired is recognised as goodwill. The interest of non–controlling shareholders is stated at their share of the fair value of the subsidiary's net assets.

The results of subsidiaries acquired are included in the consolidated income statement from the date control passes up until the Group ceases to control them through a sale or a significant change in circumstances.

All intra–group balances, transactions, income and expenses are eliminated on consolidation. The consolidated financial statements are prepared using uniform accounting policies.

# 3. Revenue recognition

Interest income on financial assets that are classified as loans and receivables, available—for—sale or held—to—maturity and interest expense on financial liabilities other than those at fair value through profit or loss is determined using the effective interest method. The effective interest method is a method of calculating the amortised cost of a financial asset or financial liability (or group of financial assets or liabilities) and of allocating the interest income or interest expense over the expected life of the asset or liability. The effective interest rate is the rate that exactly discounts estimated future cash flows to the instrument's initial carrying amount. Calculation of the effective interest rate takes into account fees payable or receivable, that are an integral part of the instrument's yield, premiums or discounts on acquisition or issue, early redemption fees and transaction costs. All contractual terms of a financial instrument are considered when estimating future cash flows.

Financial assets and financial liabilities held–for–trading or designated as fair value through profit or loss are recorded at fair value. Changes in fair value are recognised through profit or loss together with dividends and interest receivable and payable.

Commitment and utilisation fees are determined as a percentage of the outstanding facility. If it is unlikely that a specific lending arrangement will be entered into, such fees are taken through profit or loss over the life of the facility otherwise they are deferred and included in the effective interest rate on the advance.

## **ACCOUNTING POLICIES (continued)**

### 3. Revenue recognition (continued)

Fees in respect of services are recognised as the right to consideration accrued through the provision of the service to the customer. The arrangements are generally contractual and the cost of providing the service is incurred as the service is rendered. The price is usually fixed and always determinable. The application of this policy to significant fee types is outlined below.

Payment services: this income comprises income received for payment services including cheques cashed and direct debits. These are generally charged on a per transaction basis. The income is earned when the payment or transaction occurs. Charges for payment services are usually debited to the customer's account, monthly or quarterly in arrears. Accruals are raised for services provided but not charged at period end.

Card related services: fees from credit card business include:

- Commission received from retailers for processing credit and debit card transactions: income is accrued to profit or loss as the service is performed.
- Interchange received: as issuer, the Group receives a fee (interchange) each time a cardholder purchases goods and services. The Group also receives interchange fees from other card issuers for providing cash advances through its branch and Automated Teller Machine networks. These fees are accrued once the transaction has taken place.
- An annual fee payable by a credit card holder is deferred and taken to profit or loss over the period of the service
  i.e. 12 months.

Insurance brokerage: this is made up of fees and commissions received from the agency sale of insurance. Commission on the sale of an insurance contract is earned at the inception of the policy as the insurance has been arranged and placed. However, provision is made where commission is refundable in the event of policy cancellation in line with estimated cancellations.

Investment management fees: fees charged for managing investments are recognised as revenue as the services are provided. Incremental costs that are directly attributable to securing an investment management contract are deferred and charged as expense as the related revenue is recognised.

Fees and commissions payable: Fees and commissions are payable in respect of services provided by third party intermediaries. These are charged through profit or loss over the life of the underlying product.

## 4. Assets held for sale

A non-current asset (or disposal group) is classified as held for sale if the Group will recover the carrying amount principally through a sale transaction rather than through continuing use. A non-current asset (or disposal group) classified as held for sale is measured at the lower of its carrying amount and fair value less costs to sell. If the asset (or disposal group) is acquired as part of a business combination it is initially measured at fair value less costs to sell. Assets and liabilities of disposal groups classified as held for sale and non-current assets classified as held for sale are shown separately on the face of the balance sheet.

#### 5. Pensions and other post-retirement benefits

The Group provides post–retirement benefits in the form of pensions to eligible employees. For defined benefit schemes, scheme liabilities are measured on an actuarial basis using the projected unit credit method and discounted at a rate that reflects the current rate of return on a high quality corporate bond of equivalent term and currency to the scheme liabilities. Scheme assets are measured at their fair value. Cumulative actuarial gains or losses that exceed 10 percent of the greater of the assets or the obligations of the scheme are amortised to the income statement over the expected average remaining lives of participating employees. Past service costs are recognised immediately to the extent that benefits have vested; otherwise they are amortised over the period until the benefits become vested. Any surplus or deficit of scheme assets over liabilities adjusted for unrecognised actuarial gains and losses and past service costs is recognised in the balance sheet as an asset (surplus) or liability (deficit).

Contributions to defined contribution pension schemes are recognised in the income statement when payable.

## **ACCOUNTING POLICIES (continued)**

#### 6. Intangible assets and goodwill

Intangible assets that are acquired by the Group are stated at cost less accumulated amortisation and accumulated impairment losses.

### 7. Property, plant and equipment

Items of property, plant and equipment are stated at cost less accumulated depreciation (see below) and accumulated impairment losses. Where an item of property, plant and equipment comprises major components having different useful lives, they are accounted for separately.

Depreciation is charged to profit or loss on a straight–line basis so as to write off the depreciable amount of property, plant and equipment over their estimated useful lives. The depreciable amount is the cost of an asset less its residual value. Land is not depreciated. Estimated useful lives are as follows:

Freehold and long leasehold buildings Short leaseholds Property adaptation costs Computer equipment Other equipment 50 years unexpired period of the lease 10 to 15 years up to 5 years 4 to 15 years

#### 8. Impairment of intangible assets and property, plant and equipment

At each reporting date, the Group assesses whether there is any indication that its property, plant and equipment are impaired. If any such indication exists, the Group estimates the recoverable amount of the asset and the impairment loss if any. If an asset does not generate cash flows that are independent from those of other assets or groups of assets, recoverable amount is determined for the cash—generating unit to which the asset belongs. The recoverable amount of an asset is the higher of its fair value less cost to sell and its value in use. Value in use is the present value of future cash flows from the asset or cash—generating unit discounted at a rate that reflects market interest rates adjusted for risks specific to the asset or cash—generating unit that have not been reflected in the estimation of future cash flows. If the recoverable amount of a tangible asset is less than its carrying value, an impairment loss is recognised immediately in profit or loss and the carrying value of the asset reduced by the amount of the loss. A reversal of an impairment loss on property, plant and equipment is recognised as it arises provided the increased carrying value does not exceed that which it would have been had no impairment loss been recognised.

### 9. Investment properties

Investment property comprises freehold and leasehold properties that are held to earn rentals or for capital appreciation or both. They are stated at fair value based on valuations by independent registered valuers. Fair value is based on current prices for similar properties in the same location and condition. Any gain or loss arising from a change in fair value is recognised in profit or loss. Rental income from investment property is recognised on a straight–line basis over the term of the lease. Lease incentives granted are recognised as an integral part of the total rental income.

Where there are put and call agreements in place which fix the future resale price of the property in the event that the option is exercised, depreciation is charged to reduce the carrying value of the properties in line with the agreements.

## **ACCOUNTING POLICIES (continued)**

#### 10. Foreign currencies

The Group's consolidated financial statements are presented in Euro, which is the functional currency of the Bank.

Transactions in foreign currencies are translated into Euro at the foreign exchange rate ruling at the date of the transaction. Monetary assets and liabilities denominated in foreign currencies are translated into Euro at the rates of exchange ruling at the balance sheet date. Foreign exchange differences arising on translation are reported in income from trading activities except for differences arising on cash flow hedges and hedges of net investments in foreign operations. Non-monetary items denominated in foreign currencies that are stated at fair value are translated into Euro at foreign exchange rates ruling at the dates the values were determined. Translation differences arising on non-monetary items measured at fair value are recognised in profit or loss except for differences arising on available—for—sale non-monetary financial assets, for example equity shares, which are included in the available—for—sale reserve in equity unless the asset is the hedged item in a fair value hedge.

The assets and liabilities of foreign operations, including goodwill and fair value adjustments arising on acquisition, are translated into Euro at foreign exchange rates ruling at the balance sheet date. The revenues and expenses of foreign operations are translated into Euro at average exchange rates unless these do not approximate to the foreign exchange rates ruling at the dates of the transactions. Foreign exchange differences arising on translation of foreign operations are recognised directly in equity and included in profit or loss on its disposal.

#### 11. Leases

Contracts to lease assets are classified as finance leases if they transfer substantially all the risks and rewards of ownership of the asset to the customer. Other contracts to lease assets are classified as operating leases.

Finance lease receivables are stated in the balance sheet at the amount of the net investment in the lease being the minimum lease payments and any unguaranteed residual value discounted at the interest rate implicit in the lease. Finance lease income is allocated to accounting periods so as to give a constant periodic rate of return before tax on the net investment. Unguaranteed residual values are subject to regular review to identify potential impairment. If there has been a reduction in the estimated unguaranteed residual value, the income allocation is revised and any reduction in respect of amounts accrued is recognised immediately.

Rental income from operating leases is credited to the income statement on a receivable basis over the term of the lease. Operating lease assets are included within property, plant and equipment and depreciated over their useful lives (see accounting policy 7).

## 12. Provisions and contingent liabilities

The Group recognises a provision for a present obligation resulting from a past event when it is more likely than not that it will be required to transfer economic benefits to settle the obligation and the amount of the obligation can be estimated reliably.

Provision is made for restructuring costs, including the costs of redundancy, when the Group has a constructive obligation to restructure. An obligation exists when the Group has a detailed formal plan for the restructuring and has raised a valid expectation in those affected by starting to implement the plan or announcing its main features. If the Group has a contract that is onerous, it recognises the present obligation under the contract as a provision. An onerous contract is one where the unavoidable costs of meeting the obligations under it exceed the expected economic benefits. When the Group vacates a leasehold property, a provision is recognised for the costs under the lease less any expected economic benefits (such as rental income). Contingent liabilities are possible obligations arising from past events whose existence will be confirmed only by uncertain future events or present obligations arising from past events that are not recognised because either an outflow of economic benefits is not probable or the amount of the obligation cannot be reliably measured.

Contingent liabilities are not recognised but information about them is disclosed unless the possibility of any outflow of economic benefits in settlement is remote.

### 13. Taxation

Provision is made for taxation at current enacted or substantially enacted rates on taxable profits, arising in income or in equity, taking into account relief for overseas taxation where appropriate. Deferred taxation is accounted for in full for all temporary differences between the carrying amount of an asset or liability for accounting purposes and its carrying amount for tax purposes, except in relation to overseas earnings where remittance is controlled by the Group, and goodwill.

Deferred tax assets are only recognised to the extent that it is probable that they will be recovered.

## **ACCOUNTING POLICIES (continued)**

#### 14. Financial assets

On initial recognition financial assets are classified into held-to-maturity; available-for-sale financial assets; held for-trading; designated as at fair value through profit or loss; or loans and receivables.

Held-to-maturity investments – a financial asset may be classified as a held-to-maturity investment only if it has fixed or determinable payments, a fixed maturity and the Group has the positive intention and ability to hold to maturity. Held-to-maturity investments are initially recognised at fair value plus directly related transaction costs. They are subsequently measured at amortised cost using the effective interest method (see accounting policy 3) less any impairment losses.

Held-for-trading – a financial asset is classified as held-for-trading if it is acquired principally for the purpose of selling in the near term, or forms part of a portfolio of financial instruments that are managed together and for which there is evidence of short-term profit taking, or it is a derivative (not in a qualifying hedge relationship). Held-for-trading financial assets are recognised at fair value with transaction costs being recognised in profit or loss. Subsequently they are measured at fair value. Gains and losses on held-for-trading financial assets are recognised in profit or loss as they arise.

Designated at fair value through profit or loss – Financial assets may be designated as at fair value through profit or loss only if such designation: (a) eliminates or significantly reduces a measurement or recognition inconsistency; or (b) applies to a group of financial assets, financial liabilities or both that the Group manages and evaluates on a fair value basis; or (c) relates to an instrument that contains an embedded derivative which is not evidently closely related to the host contract.

Financial assets that the Group designates on initial recognition as being at fair value through profit or loss are recognised at fair value, with transaction costs being recognised in profit or loss and are subsequently measured at fair value. Gains and losses on financial assets that are designated at fair value through profit or loss are recognised in profit or loss as they arise. The Group has designated financial assets as at fair value through profit or loss principally where the assets are economically hedged by derivatives and fair value designation eliminates the measurement inconsistency that would arise if the assets were carried at amortised cost or classified as available—for—sale.

Loans and receivables – non-derivative financial assets with fixed or determinable repayments that are not quoted in an active market are classified as loans and receivables except those that are classified as available—for—sale or as held—for—trading, or designated as at fair value through profit or loss. Loans and receivables are initially recognised at fair value plus directly related transaction costs. They are subsequently measured at amortised cost using the effective interest method (see accounting policy 3) less any impairment losses.

Available—for—sale — financial assets that are not classified as held—to—maturity; held—for—trading; designated at fair value through profit or loss; or loans and receivables are classified as available—for—sale. Financial assets can be designated as available—for—sale on initial recognition. Available—for—sale financial assets are initially recognised at fair value plus directly related transaction costs. They are subsequently measured at fair value. Unquoted equity investments whose fair value cannot be measured reliably are carried at cost and classified as available—for—sale financial assets. Impairment losses and exchange differences resulting from retranslating the amortised cost of monetary available—for—sale financial assets denominated in a foreign currency are recognised in profit or loss together with interest calculated using the effective interest method (see accounting policy 3). Other changes in the fair value of available—for—sale financial assets are reported in a separate component of shareholders' equity until disposal, when the cumulative gain or loss is recognised in profit or loss.

Regular way purchases of financial assets classified as loans and receivables are recognised on settlement date; all other regular way purchases are recognised on trade date.

Fair value for a net open position in a financial asset that is quoted in an active market is the current bid price times the number of units of the instrument held. Fair values for financial assets not quoted in an active market are determined using appropriate valuation techniques including discounting future cash flows, option pricing models and other methods that are consistent with accepted economic methodologies for pricing financial assets.

## **ACCOUNTING POLICIES (continued)**

#### 15. Impairment of financial assets

The Group assesses at each balance sheet date whether there is any objective evidence that a financial asset or group of financial assets classified as held-to-maturity, available-for-sale or loans and receivables is impaired. A financial asset or portfolio of financial assets is impaired and an impairment loss incurred if there is objective evidence that an event or events since initial recognition of the asset have adversely affected the amount or timing of future cash flows from the asset.

Financial assets carried at amortised cost – if there is objective evidence that an impairment loss on a financial asset or group of financial assets classified as loans and receivables or as held–to–maturity investments has been incurred, the Group measures the amount of the loss as the difference between the carrying amount of the asset or group of assets and the present value of estimated future cash flows from the asset or group of assets discounted at the effective interest rate of the instrument at initial recognition. For collateralised loans and receivables, estimated future cash flows include cash flows that may result from foreclosure less the costs of obtaining and selling the collateral, whether or not foreclosure is probable.

Where, in the course of the orderly realisation of a loan, it is exchanged for equity shares or properties, the exchange is accounted for as the sale of the loan and the acquisition of equity securities or investment properties. Where the Group's interest in equity shares following the exchange is such that the Group controls the entity, that entity is consolidated.

Impairment losses are assessed individually for financial assets that are individually significant and individually or collectively for assets that are not individually significant. In making a collective assessment of impairment, financial assets are grouped into portfolios on the basis of similar risk characteristics. Future cash flows from these portfolios are estimated on the basis of the contractual cash flows and historical loss experience for assets with similar credit risk characteristics. Historical loss experience is adjusted, on the basis of current observable data, to reflect the effects of current conditions not affecting the period of historical experience.

Impairment losses are recognised in profit or loss and the carrying amount of the financial asset or group of financial assets reduced by establishing an allowance for impairment losses. If in a subsequent period the amount of the impairment loss reduces and the reduction can be ascribed to an event after the impairment was recognised, the previously recognised loss is reversed by adjusting the allowance. Once an impairment loss has been recognised on a financial asset or group of financial assets, interest income is recognised on the carrying amount using the rate of interest at which estimated future cash flows were discounted in measuring impairment.

Impaired loans and receivables are written off, i.e. the impairment provision is applied in writing down the loan's carrying value partially or in full, when the Group concludes that there is no longer any realistic prospect of recovery of part or all of the loan. For portfolios that are collectively assessed for impairment, the timing of write off principally reflects historic recovery experience for each portfolio. For loans that are individually assessed for impairment, the timing of write off is determined on a case—by—case basis. Such loans are reviewed regularly and write offs will be prompted by bankruptcy, insolvency, restructuring and similar events. Amounts recovered after a loan has been written off are credited to the loan impairment charge for the period in which they are received.

Financial assets carried at fair value – when a decline in the fair value of a financial asset classified as available–for–sale has been recognised directly in equity and there is objective evidence that the asset is impaired, the cumulative loss is removed from equity and recognised in profit or loss. The loss is measured as the difference between the amortised cost of the financial asset and its current fair value.

Impairment losses on available-for-sale equity instruments are not reversed through profit or loss, but those on available-for-sale debt instruments are reversed, if there is an increase in fair value that is objectively related to a subsequent event.

#### 16. Financial liabilities

On initial recognition financial liabilities are classified into held-for-trading; designated as at fair value through profit or loss; or amortised cost.

Held-for-trading – A financial liability is classified as held-for-trading if it is incurred principally for the repurchase in the near term, or forms part of a portfolio of financial instruments that are managed together and for which there is evidence of short-term profit taking, or it is a derivative (not in a qualifying hedge relationship). Held-for-trading financial liabilities are recognised at fair value with transaction costs being recognised in profit or loss. Subsequently they are measured at fair value. Gains and losses are recognised in profit or loss as they arise.

## **ACCOUNTING POLICIES (continued)**

#### 16. Financial liabilities (continued)

Designated as at fair value through profit or loss – financial liabilities may be designated as at fair value through profit or loss only if such designation (a) eliminates or significantly reduces a measurement or recognition inconsistency; or (b) applies to a group of financial assets, financial liabilities or both that the Group manages and evaluates on a fair value basis; or (c) relates to an instrument that contains an embedded derivative which is not evidently closely related to the host contract.

Financial liabilities that the Group designates on initial recognition as being at fair value through profit or loss are recognised at fair value, with transaction costs being recognised in profit or loss and are subsequently measured at fair value. Gains and losses on financial liabilities that are designated as at fair value through profit or loss are recognised in profit or loss as they arise.

The principal category of financial liabilities designated as at fair value through profit or loss is structured liabilities issued by the Group: designation significantly reduces the measurement inconsistency between these liabilities and the related derivatives carried at fair value.

Amortised cost – All other financial liabilities are measured at amortised cost using the effective interest method (see accounting policy 3).

Fair value for a net open position in a financial liability that is quoted in an active market is the current offer price times the number of units of the instrument held or issued. Fair values for financial liabilities not quoted in an active market are determined using appropriate valuation techniques including discounting future cash flows, option pricing models and other methods that are consistent with accepted economic methodologies for pricing financial liabilities.

### 17. Derecognition

A financial asset is derecognised when it has been transferred and the transfer qualifies for derecognition. A transfer requires that the Group either: (a) transfers the contractual rights to receive the asset's cash flows; or (b) retains the rights to asset's cash flows but assumes a contractual obligation to pay those cash flows to a third party. After a transfer, the Group assesses the extent to which it has retained the risks and rewards of ownership of the transferred asset. If substantially all the risks and rewards have been retained, the asset remains on the balance sheet. If substantially all of the risks and rewards have been transferred, the asset is derecognised. If substantially all the risks and rewards have been neither retained nor transferred, the Group assess whether or not it has retained control of the asset. If it has not retained control, the asset is derecognised. Where the Group has retained control of the asset, it continues to recognise the asset to the extent of its continuing involvement.

A financial liability is removed from the balance sheet when the obligation is discharged, or cancelled, or expires. On the redemption or settlement of debt securities (including subordinated liabilities) issued by the Group, the Group derecognises the debt instrument and records a gain or loss being the difference between the debt's carrying amount and the cost of redemption or settlement. The same treatment applies where the debt is exchanged for a new debt issue that has terms substantially different from those of the existing debt. The assessment of whether the terms of the new debt instrument are substantially different takes into account qualitative and quantitative characteristics including a comparison of the discounted present value of the cash flows under the new terms with the discounted present value of the remaining cash flows of the original debt issue.

# 18. Sale and repurchase transactions

Securities subject to a sale and repurchase agreement under which substantially all the risks and rewards of ownership are retained by the Group continue to be shown on the balance sheet and the sale proceeds recorded as a deposit. Securities acquired in reverse sale and repurchase transactions under which the Group is not exposed to substantially all the risks and rewards of ownership are not recognised on the balance sheet and the consideration is recorded in loans and advances to banks or loans and advances to customers as appropriate.

Securities borrowing and lending transactions are usually secured by cash or securities advanced by the borrower. Borrowed securities are not recognised on the balance sheet or lent securities derecognised. Cash collateral received or given is treated as a loan or deposit; collateral in the form of securities is not recognised. However, where securities borrowed are transferred to third parties, a liability for the obligation to return the securities to the stock lending counterparty is recorded.

## **ACCOUNTING POLICIES (continued)**

#### 19. Netting

Financial assets and financial liabilities are offset and the net amount presented in the balance sheet when, and only when, the Group has a legally enforceable right to set off the recognised amounts; and it intends either to settle on a net basis, or to realise the asset and settle the liability simultaneously. The Group is party to a number of arrangements, including master netting agreements that give it the right to offset financial assets and financial liabilities. Where it does not intend to settle the amounts net or simultaneously the assets and liabilities concerned are presented gross.

#### 20. Capital instruments

The Group classifies a financial instrument that it issues as a financial asset, financial liability or an equity instrument in accordance with the substance of the contractual arrangement. An instrument is classified as a liability if it is a contractual obligation to deliver cash or another financial asset, or to exchange financial assets or financial liabilities on potentially unfavourable terms. An instrument is classified as equity if it evidences a residual interest in the assets of the Group after the deduction of liabilities. The components of a compound financial instrument issued by the Group are classified and accounted for separately as financial assets, financial liabilities or equity as appropriate.

# 21. Derivatives and hedging

Derivative financial instruments are recognised initially, and subsequently measured, at fair value. Derivative fair values are determined from quoted prices in active markets where available. Where there is no active market for an instrument, fair value is derived from prices for the derivative's components using appropriate pricing or valuation models.

A derivative embedded in a contract is accounted for as a stand-alone derivative if its economic characteristics are not closely related to the economic characteristics of the host contract; unless the entire contract is carried at fair value through profit or loss.

Gains and losses arising from changes in fair value of a derivative are recognised as they arise in profit or loss unless the derivative is the hedging instrument in a qualifying hedge. The Group accounting policy recognises three types of hedge relationship: hedges of changes in the fair value of a recognised asset or liability or firm commitment (fair value hedges); hedges of the variability in cash flows from a recognised asset or liability or a forecast transaction (cash flow hedges); and hedges of the net investment in a foreign operation.

Hedge relationships are formally documented at inception. The documentation includes identification of the hedged item and the hedging instrument, details the risk that is being hedged and the way in which effectiveness will be assessed at inception and during the period of the hedge. If the hedge is not highly effective in offsetting changes in fair values or cash flows attributable to the hedged risk, consistent with the documented risk management strategy, hedge accounting is discontinued.

Fair value hedge – in a fair value hedge, the gain or loss on the hedging instrument is recognised in profit or loss. The gain or loss on the hedged item attributable to the hedged risk is recognised in profit or loss and adjusts the carrying amount of the hedged item. Hedge accounting is discontinued if the hedge no longer meets the criteria for hedge accounting or if the hedging instrument expires or is sold, terminated or exercised or if hedge designation is revoked. If the hedged item is one for which the effective interest method (see accounting policy 3) is used, any cumulative adjustment is amortised to profit or loss over the life of the hedged item using a recalculated effective interest rate.

Cash flow hedge – where a derivative financial instrument is designated as a hedge of the variability in cash flows of a recognised asset or liability or a highly probable forecast transaction, the effective portion of the gain or loss on the hedging instrument is recognised directly in equity. The ineffective portion is recognised in profit or loss. When the forecast transaction results in the recognition of a financial asset or financial liability, the cumulative gain or loss is reclassified from equity in the same periods in which the asset or liability affects profit or loss. Otherwise the cumulative gain or loss is removed from equity and recognised in profit or loss at the same time as the hedged transaction. Hedge accounting is discontinued if the hedge no longer meets the criteria for hedge accounting; if the hedging instrument expires or is sold, terminated or exercised; if the forecast transaction is no longer expected to occur; or if hedge designation is revoked. On the discontinuance of hedge accounting (except where a forecast transaction is no longer expected to occur), the cumulative unrealised gain or loss recognised in equity is recognised in profit or loss when the hedged cash flow occurs or, if the forecast transaction results in the recognition of a financial asset or financial liability, in the same periods during which the asset or liability affects profit or loss. Where a forecast transaction is no longer expected to occur, the cumulative unrealised gain or loss is recognised in profit or loss immediately.

## **ACCOUNTING POLICIES (continued)**

# 21. Derivatives and hedging (continued)

Hedge of net investment in a foreign operation – in the hedge of a net investment in a foreign operation, the portion of foreign exchange differences arising on the hedging instrument determined to be an effective hedge is recognised directly in equity. Any ineffective portion is recognised in profit or loss. Non–derivative financial liabilities as well as derivatives may be the hedging instrument in a net investment hedge.

# 22. Cash and cash equivalents

Cash and cash equivalents comprises cash and demand deposits with banks together with short-term highly liquid investments that are readily convertible to known amounts of cash and subject to insignificant risk of change in value.

# 23. Shares in Group entities

The Bank's investments in its subsidiaries are stated at cost less any accumulated impairment losses.

## **ACCOUNTING POLICIES (continued)**

### Critical accounting policies and key sources of accounting judgements

The reported results of the Group are sensitive to the accounting policies, assumptions and estimates that underlie the preparation of its financial statements. Republic of Ireland company law and IFRS require the directors, in preparing the Group's financial statements, to select suitable accounting policies, apply them consistently and make judgements and estimates that are reasonable and prudent. In the absence of an applicable standard or interpretation, IAS 8 'Accounting Policies, Changes in Accounting Estimates and Errors', requires management to develop and apply an accounting policy that results in relevant and reliable information in the light of the requirements and guidance in IFRS dealing with similar and related issues and the IASB's Framework for the Preparation and Presentation of financial statements.

The judgements and assumptions involved in the Group's accounting policies that are considered by the Board to be the most important to the portrayal of its financial condition are discussed below. The use of estimates, assumptions or models that differ from those adopted by the Group would affect its reported results.

#### Loan impairment provisions

The Group's loan impairment provisions are established to recognise incurred impairment losses in its portfolio of loans classified as loans and receivables and carried at amortised cost. A loan is impaired when there is objective evidence that events since the loan was granted have affected expected cash flows from the loan. The impairment loss is the difference between the carrying value of the loan and the present value of estimated future cash flows at the loan's original effective interest rate.

At 31 December 2010, gross loans and advances to customers totalled €49,714m (2009: €37,890m) and customer loan impairment provisions amounted to €5,609m (2009: €1,810m).

There are two components to the Group's loan impairment provisions: individual and collective.

Individual component – all impaired loans that exceed specific thresholds are individually assessed for impairment. Individually assessed loans principally comprise the Group's portfolio of commercial loans to medium and large businesses. Impairment losses are recognised as the difference between the carrying value of the loan and the discounted value of management's best estimate of future cash repayments and proceeds from any security held. These estimates take into account the customer's debt capacity and financial flexibility; the level and quality of its earnings; the amount and sources of cash flows; the industry in which the counterparty operates; and the realisable value of any security held. Estimating the quantum and timing of future recoveries involves significant judgement. The size of receipts will depend on the future performance of the borrower and the value of security, both of which will be affected by future economic conditions; additionally, collateral may not be readily marketable. The actual amount of future cash flows and the date they are received may differ from these estimates and consequently actual losses incurred may differ from those recognised in these financial statements.

Collective component – this is made up of two elements: loan impairment provisions for impaired loans that are below individual assessment thresholds (collectively impaired loan provisions) and for loan losses that have been incurred but have not been separately identified at the balance sheet date (latent loss provisions). These are established on a portfolio basis using a present value methodology taking into account the level of arrears, security, past loss experience, credit scores and defaults based on portfolio trends. The most significant factors in establishing these provisions are the expected loss rates and the related average life. These portfolios include credit card receivables and other personal advances including mortgages. The future credit quality of these portfolios is subject to uncertainties that could cause actual credit losses to differ materially from reported loan impairment provisions. These uncertainties include the economic environment, notably interest rates and their effect on customer spending, the unemployment level, payment behaviour and bankruptcy trends.

### Deferred tax

The Group makes provision for deferred tax on short–term and other temporary differences where tax recognition occurs at a different time from accounting recognition.

The Group has recognised deferred tax assets in respect of losses and short–term timing differences. Deferred tax assets are recognised in respect of unused tax losses to the extent that it is probable that there will be future taxable profits against which the losses can be utilised. Business projections prepared for impairment reviews indicate that sufficient future taxable income will be available against which to offset these recognised deferred tax assets within 7 years.

## **ACCOUNTING POLICIES (continued)**

#### **Pensions**

The Ulster Bank Pension Scheme (Republic of Ireland) is the Group's only defined pension scheme. The assets of the defined benefit scheme are measured at their fair value at the balance sheet date. Scheme liabilities are measured using the projected unit method, which takes account of projected earnings increases, using actuarial assumptions that give the best estimate of the future cash flows that will arise under the scheme liabilities. These cash flows are discounted at the interest rate applicable to high–quality corporate bonds of the same currency and term as the liabilities.

Any surplus or deficit in excess of 10% of the greater of scheme assets and scheme liabilities is recognised in the balance sheet as an asset (surplus) or liability (deficit).

In determining the value of scheme liabilities assumptions are made as to price inflation, pension increases, earnings growth and employee life expectancy. There is a range of assumptions that could be adopted in valuing the schemes' liabilities. Different assumptions could significantly alter the amount of the deficit recognised in the balance sheet and the pension cost charged through profit or loss. The assumptions are set out in Note 4 to the financial statements. The pension deficit recognised on the balance sheet at 31 December 2010 was €8m (2009: €44m).

In 2010 the Group has reduced the allowance made for future discretionary increases to pensions in payment, in light of recent experience.

#### Fair value - financial instruments

Financial instruments classified as held-for-trading or designated as at fair value through profit or loss and financial assets classified as available-for-sale are recognised in the financial statements at fair value. All derivatives are measured at fair value. In the balance sheet, financial assets carried at fair value are included within Loans and advances to banks and Loans and advances to customers as appropriate. Financial liabilities carried at fair value are included within the captions Deposits by banks, Customer accounts, Debt securities in issue and Subordinated liabilities. Derivative assets and Derivative liabilities are shown separately on the face of the balance sheets. Gains or losses arising from changes in fair value of financial instruments classified as held-for-trading or designated as at fair value through profit or loss are included in the income statement. Unrealised gains and losses on available-for-sale financial assets are recognised directly in equity unless an impairment loss is recognised. The carrying value of a financial asset or a financial liability carried at cost or amortised cost that is the hedged item in a qualifying hedge relationship is adjusted by the gain or loss attributable to the hedged risk.

Fair value is the amount for which an asset could be exchanged, or a liability settled, between knowledgeable, willing parties in an arm's length transaction. Fair values are determined by reference to observable market prices where available and reliable. Where representative market prices for an instrument are not available or are unreliable because of poor liquidity, the fair value is derived from prices for its components using appropriate pricing or valuation models that are based on independently sourced market parameters, including interest rate yield curves, option volatilities and currency rates.

Financial assets carried at fair value include government and corporate debt securities, reverse repos, loans, corporate equity shares and derivatives. Financial liabilities carried at fair value include deposits, repos, debt securities issued and derivatives. Fair value for a substantial proportion of these instruments is based on observable market prices or derived from observable market parameters. Where observable prices are not available, fair value is based on appropriate valuation techniques or management estimates.

The Group's derivative products include swaps, forwards, futures and options. Exchange traded instruments are valued using quoted prices. The fair value of over—the—counter instruments is derived from pricing models which take account of contract terms, including maturity, as well as quoted market parameters such as interest rates and volatilities. Most of the Group's pricing models do not entail material subjectivity because the methodologies utilised do not incorporate significant judgement and the parameters included in the models can be calibrated to actively quoted market prices. Values established from pricing models are adjusted for credit risk, liquidity risk and future operational costs.

A negligible proportion of the Group's trading derivatives are valued directly from quoted prices, the majority being valued using appropriate valuation techniques. The fair value of substantially all securities positions carried at fair value is determined directly from quoted prices. Fair value for a net open position in a financial instrument in an active market is the number of units of the instrument held times the current bid price (for financial assets) or offer price (for financial liabilities). In determining the fair value of derivative financial instruments gross long and short positions measured at current mid market prices are adjusted by bid–offer reserves calculated on a portfolio basis.

Details of financial instruments carried at fair value are given in Note 8 to the financial statements.

## **ACCOUNTING POLICIES (continued)**

#### **Accounting developments**

International Financial Reporting Standards

The International Accounting Standards Board (IASB) issued 'Improvements to IFRS' in May 2010 implementing minor changes to IFRS, making non-urgent but necessary amendments to standards, primarily to remove inconsistency and to clarify wording. The revisions are effective for annual periods beginning on or after 1 July 2010 and are not expected to have a material effect on the Group or the Bank.

The IASB issued IFRS 9 'Financial Instruments' in November 2009 simplifying the classification and measurement requirements in IAS 39 'Financial Instruments: Recognition and Measurement' in respect of financial assets. The standard reduces the measurement categories for financial assets to two: fair value and amortised cost. A financial asset is classified on the basis of the entity's business model for managing the financial asset and the contractual cash flow characteristics of the financial asset. Only assets with contractual terms that give rise to cash flows on specified dates that are solely payments of principal and interest on the principal amount outstanding and which are held within a business model whose objective is to hold assets in order to collect contractual cash flows are classified as amortised cost. All other financial assets are measured at fair value. Changes in the value of financial assets measured at fair value are generally taken to profit or loss.

In October 2010, IFRS 9 was updated to include the classification and measurement of liabilities. It is not markedly different from IAS 39 except for liabilities measured at fair value; where the movement is due to changes in credit rating of the preparer it is recognised not in profit or loss but in Other Comprehensive Income.

The standard is effective for annual periods beginning on or after 1 January 2013; early application is permitted.

This standard makes major changes to the framework for the classification and measurement of financial assets and will have a significant effect on the Group's financial statements. The changes relating to the classification and measurement of liabilities carried at fair value will have a less significant effect on the Group. The Group is assessing these impacts which are likely to depend on the outcome of the other phases of IASB's IAS 39 replacement project.

The IASB issued 'Disclosures - Transfers of Financial Assets' (Amendments to IFRS 7) in October 2010 to extend the standard's disclosure requirements about derecognition to align with US GAAP. The revisions are effective for annual periods beginning on or after 1 July 2011 and will not affect the financial position or reported performance of the Group or the Bank.

The IASB issued an amendment to IAS 12 'Income Taxes' in December 2010 to clarify that recognition of deferred tax should have regard to the expected manner of recovery or settlement of the asset or liability. The amendment and consequential withdrawal of SIC 21 'Deferred Tax: Recovery of Underlying Assets', effective for annual periods beginning on or after 1 January 2012, is not expected to have a material effect on the Group or the company.

The International Financial Reporting Interpretations Committee issued interpretation IFRIC 19 'Extinguishing Financial Liabilities with Equity Instruments' in December 2009. The interpretation clarifies that the profit or loss on extinguishing liabilities by issuing equity instruments should be measured by reference to fair value, preferably of the equity instruments. The interpretation, effective for the Group for annual periods beginning on or after 1 January 2011, is not expected to have a material effect on the Group or the Bank.

The IASB reissued IAS 24, 'Related Party Disclosures', in November 2009 clarifying the existing standard and to provide certain exemptions for entities under government control. The revised standard is effective for annual periods beginning on or after 1 January 2011.

The Group has adopted the revised IFRS 3 'Business Combinations' and related revisions to IAS 27 'Consolidated and Separate Financial Statements' issued in January 2008 and also IFRIC 17 'Distributions of Non-Cash Assets to Owners' and the IASB's consequential amendments to IFRS 5 'Non-Current Assets Held for Sale and Discontinued Operations' issued in December 2008. They apply to transactions on or after 1 January 2010 and have not resulted in the restatement of previously published financial information. There have been no material acquisitions in the period and no disposals have been affected.

# NOTES TO THE FINANCIAL STATEMENTS for the year ended 31 December 2010

1. Net interest income	Group	
	2010	2009
	€m	€m
Loans and advances to customers	1,373	1,206
Loans and advances to banks	176	250
Debt securities	14	3
Interest receivable	1,563	1,459
Customer accounts	(258)	(228)
Deposits by banks	(382)	(454)
Debt securities in issue	(63)	(84)
Subordinated liabilities	(16)	(11)
Internal funding of trading business	-	2
Interest payable	(719)	(775)
Net interest income	844	684
2. Non-interest income/(expense)	Group	
	2010	2009
	€m	€m
Fees and commission receivable	113	74
Fees and commission payable	(11)	(27)
Income from trading activities:		
Foreign exchange (1)	25	13
Interest rates (2)	(27)	(158)
Other operating income:		
Gain on disposal of Global Merchant Services	24	_
Other operating income	21	59

The analysis of trading income is based on how the business is organised and the underlying risks managed.

#### Notes

Non-interest income/(expense)

Trading income comprises gains and losses on financial instruments held–for–trading, both realised and unrealised, interest income and dividends and the related funding costs. The types of instruments include:

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(39)

<sup>(1)</sup> Foreign exchange: spot foreign exchange contracts, currency swaps and options, emerging markets and related hedges and funding.

<sup>(2)</sup> Interest rates: interest rate swaps, forward foreign exchange contracts, forward rate agreements, interest rate options, interest rate futures and related hedges and funding.

## NOTES TO THE FINANCIAL STATEMENTS for the year ended 31 December 2010

#### 3. Operating expenses

	Group	
	2010	2009
	€m	€m
Wages, salaries and other staff costs	225	192
Restructure costs	13	50
Social security costs	23	19
Pension costs (see Note 4)	28	51
Pension costs curtailment gains (see Note 4)	<del>-</del>	(113)
Staff costs	289	199
Premises	107	118
Administration	109	92
Other expenses	216	210
Property, plant and equipment depreciation (see Note 14)	23	26
Impairment of property, plant and equipment (see Note 14)	31	5
Impairment of intangible assets (see Note 13)	=	2
Depreciation, amortisation and impairment	54	33
	559	442

The auditors' remuneration for statutory audit work was €894k for the Group (2009: €283k). Remuneration paid to the auditors for non-audit work for the Group was €381k, this comprises other non-audit services €363k (2009: €185k) and other assurance services €18k (2009: €nil). No remuneration was payable to the auditors in respect of tax advisory services (2009: €nil).

The average number of persons employed by the Group during the year, excluding temporary staff was 3,438 (2009: 3,428). The average number of temporary employees during 2010 was 103 (2009: 56). The number of persons employed by the Group at 31 December, excluding temporary staff, was as follows:

	<u> </u>	
Employee Numbers	2010	2009
	Number	Number
Retail Markets	1,477	1,458
Corporate Markets/Other	2,062	1,970
	3,539	3,428

# 4. Pension costs

The Group operates the following defined benefit pension schemes, the assets of which are independent of the Group's finances:

# Name of schemes

Ulster Bank Pension Scheme (Republic of Ireland)

First Active Pension Scheme

The schemes were closed to new entrants in 2009, when a new defined contribution scheme was launched.

Employees make contributions at varying levels depending on which section of the scheme they are in. In addition, employees may make voluntary contributions to secure additional benefits on a money–purchase basis.

The Group also makes contributions to a small number of RBS Group Pension Schemes, the costs of which are accounted for as defined contributions.

The corridor method of accounting permits the Group to defer recognition of actuarial gains and losses that are within 10% of the larger of the fair value of plan assets and the present value of the defined benefits obligations of the scheme at the reporting date. Any excess variations are amortised prospectively over the average remaining service lives of current members of the scheme.

# NOTES TO THE FINANCIAL STATEMENTS for the year ended 31 December 2010

# 4. Pension costs (continued)

An interim valuation of the scheme was prepared to 31 December 2010 by an independent actuary, using the following assumptions:

Principal actuarial assumptions at 31 December	Group and	Bank
	2010	2009
Discount rate	5.60%	5.25%
Expected return on plan assets	6.09% - 6.30%	6.36%
Rate of increase in salaries	1.75%	1.75%
Rate of increase in pensions in payment	1.50% – 2.00%	2.00%
Inflation assumption	2.00%	2.00%

Major classes of plan assets as a percentage of total plan assets	Group and	Bank
	2010	2009
Equities	46%	43%
Index-linked bonds	_	14%
Government fixed interest bonds	14%	_
Corporate and other bonds	15%	21%
Property	5%	6%
Cash and other assets	20%	16%

The expected return on plan assets at 31 December 2010 is based upon the weighted average of the following assumptions of the returns on the major classes of plan assets:

	Group and	Group and Bank		
	2010	2009		
Equities	7.70%	8.00%		
Index-linked bonds	<del>-</del>	4.30%		
Government fixed interest bonds	3.70%	_		
Corporate and other bonds	4.70%	5.25%		
Property	6.70%	6.10%		
Cash and other assets	3.50% - 6.00%	4.94%		

	Group and	Bank
Post-retirement mortality assumptions (Main scheme)	2010	2009
Longevity at age 70 for current pensioners (years)		
Males	16.9	16.7
Females	18.4	18.3
Longevity at age 63 for future pensioners (years)		
Males	23.5	23.3
Females	25.2	25.1

These post-retirement mortality assumptions are derived from standard mortality tables used by the scheme actuary.

# NOTES TO THE FINANCIAL STATEMENTS for the year ended 31 December 2010

# 4. Pension costs (continued)

	(	Group and Bank Present value of defined	
	Fair value of	benefit	Net pension
	plan assets	obligations	liability
Changes in value of net pension liability	€m	€m	€m
At 1 January 2010	503	(667)	(164)
Transfer from fellow subsidiary	118	(135)	(17)
Income statement:			
Expected return	40	_	40
Interest cost	_	(41)	(41)
Current service cost	_	(25)	(25)
Past service cost	_	(2)	(2)
	40	(68)	(28)
Actuarial gain	23	97	120
Contributions by employer	53	_	53
Contributions by plan participants	4	(4)	_
Benefits paid	(24)	24	_
At 31 December 2010	717	(753)	(36)
Unrecognised actuarial gains			28
Retirement benefit liabilities at 31 December 2010			(8)

The Group expects to contribute €41.6m to its defined benefit pension schemes in 2011.

	(	Froup and Bank	
		Present value of defined	
	Fair value of	benefit	Net pension
Changes in value of net pension liability	plan assets €m	obligations €m	liability €m
At 1 January 2009	409	(671)	(262)
Income statement:	400	(071)	(202)
Expected return	27	_	27
Interest cost	_	(37)	(37)
Current service cost	_	(38)	(38)
Gains on curtailments	_	113	113
Past service cost	_	(3)	(3)
	27	35	62
Actuarial gain/(losses)	47	(44)	3
Contributions by employer	33	` <u>-</u>	33
Contributions by plan participants	4	(4)	_
Benefits paid	(17)	17	_
At 31 December 2009	503	(667)	(164)
Unrecognised actuarial gains			120
Retirement benefit liabilities at 31 December 2009			(44)

## NOTES TO THE FINANCIAL STATEMENTS for the year ended 31 December 2010

### 4. Pension costs (continued)

History of defined benefit schemes (Group and Bank)	2010	2009	2008	2007	2006
	€m	€m	€m	€m	€m
Present value of defined benefit obligations Fair value of plan assets	(753)	(667)	(671)	(634)	(633)
	717	503	409	545	526
Net deficit	(36)	(164)	(262)	(89)	(107)
Experience gains/(losses) on plan liabilities	(97)	(11)	(26)	(18)	(19)
Experience gains on plan assets	(23)	47	(196)	(34)	15
Actual return on pension scheme assets	64	(74)	(159)	1	43

The table below sets out the sensitivities of the pension cost for the year and the present value of defined benefit obligations at the balance sheet dates to a change in the principal actuarial assumptions:

_	Group and Bank				
	Increase/(decr	ease) in	Increase/(decrease)		
_	pension cost for	r the year	obligation at 31	December	
	2010	2009	2010	2009	
	€m	€m	€m	€m	
0.25% increase in the discount rate	(3)	(4)	(39)	(35)	
0.25% increase in inflation	5	5	42	37	
0.25% additional rate of increase in pensions in payment	2	3	23	21	
0.25% additional rate of increase in deferred pensions	_	_	6	3	
0.25% additional rate of increase in salaries	2	2	13	(12)	
Longevity increase of 1 year	2	3	16	20	
5. Emoluments of directors					
			2010	2009	
			€	€	
Non-executive directors – emoluments			62,495	15,000	
Chairman and executive directors – emoluments			1,195,449	822,837	
Contributions and allowances in respect of pension schemes			158,770	92,797	
	)				
Total emoluments received by directors			1,416,714	930,634	

The emoluments include an allocation of the remuneration paid by other Group companies for all of the executive directors in respect of their services to the Bank.

Performance related bonuses are awarded on the basis of measuring annual performance against certain specified financial targets, which include both corporate performance objectives and key strategic objectives.

The increase in emoluments over the prior year reflects the reallocation of certain emoluments of directors from First Active plc to Ulster Bank Ireland Limited, following the amalgamation of the banking businesses of these two companies in 2010.

The executive directors may also participate in the RBS Group's executive share option and sharesave schemes. Details of their interests in RBS Group shares arising from their participation are given in Note 33.

# NOTES TO THE FINANCIAL STATEMENTS for the year ended 31 December 2010

### 6. Taxation

	Group	)
	2010	2009
Current taxation:	€m	€m
Corporation Tax		
Charge for the year	11	17
(Over)/under provision in respect of prior periods	(26)	6
Total current taxation	(15)	23
Deferred taxation:		
Credit for the year	(91)	(146)
Under provision in respect of prior periods	23	3
Total deferred taxation	(68)	(143)
Tax credit for the year	(83)	(120)

The standard rate of tax for the year, based on the Irish standard rate of Corporation Tax is 12.5% (2009: 12.5%). The actual tax credit for the current and previous year differs from the standard rate for the reasons set out below:

	2010	2009
	€m	€m
Operating loss before taxation	(3,322)	(1,233)
Tax on operating loss at the standard rate	(415)	(154)
Factors affecting the charge for the year:		
Unrecognised losses	321	_
Taxation at higher rate	14	25
Adjustments to tax charge in respect of prior periods	(3)	9
Actual tax credit for the year	(83)	(120)

The effective tax rate for the year was 2.5% (2009: 9.7%).

# 7. Loss dealt with in the financial statements of the Bank

In accordance with the exemption contained within Section 3(2) of the Companies (Amendment) Act, 1986 the primary financial statements of the Bank do not include an Income Statement or Statement of Comprehensive Income. Included within the Group loss after tax at 31 December 2010 is €3,245m (2009: €1,155m loss) attributable to the operations of the Bank.

## NOTES TO THE FINANCIAL STATEMENTS for the year ended 31 December 2010

### 8. Financial instruments

The following tables analyse the financial assets and financial liabilities in accordance with the categories of financial instruments in accordance with IAS 39. Assets and liabilities outside the scope of IAS 39 are shown separately.

	Group						
2010	Held–for– trading €m	Designated as at fair value through profit or loss €m	Available– for–sale €m	Loans and receivables €m	Other (amortised cost) €m	Non Financial assets/ liabilities €m	Total €m
Assets							
Cash and balances at central							
banks	_	_	-	279	_	_	279
Loans and advances to banks (1)	_	_	_	3,651	_	_	3,651
Loans and advances to							
customers (2)	_	_	_	44,105	_	_	44,105
Debt securities	_	_	213	_	_	_	213
Equity shares	_	_	4	_	_	_	4
Derivatives	1,157	_	_	_	_	_	1,157
Property, plant and equipment	_	_	_	_	_	359	359
Prepayments, accrued income							
and other assets	_	_	_	_	_	35	35
Deferred taxation	_	_	_	_	_	263	263
Assets held for sale	1	_	_	_	_	_	1
	1,158	_	217	48,035	_	657	50,067
Liabilities							
Deposit by banks (3)	19	_	_	_	14,420	_	14,439
Customer accounts	86	976	_	_	20,110	_	21,172
Debt securities in issue (4)	_	_	_	_	6,114	_	6,114
Derivatives	1,644	_	_	_	· _	_	1,644
Accruals, deferred income and	·						•
other liabilities	_	_	_	_	_	383	383
Retirement benefit liabilities	_	_	_	_	_	8	8
Deferred taxation	_	_	_	_	_	5	5
Subordinated liabilities	_	_	_	_	934	_	934
	1,749	976	_	_	41,578	396	44,699
Equity	•						5,368
1. 3							50,067

### Notes:

- (1) Includes repurchase agreements of €21m (2009: €nil) and items in the course of transmission to other banks of €207m (2009: €212m).
- (2) Ulster Bank Ireland Limited has advances secured on residential property subject to non-recourse funding. Under IAS 39, these securitised mortgages qualify for full recognition on the balance sheet at 31 December 2010 and are included in loans and advances to customers. As at 31 December 2010 €16,182m (2009: €7,861m) are included in loans and advances to customers.
- (3) Includes repurchase agreements of €3,480m (2009: €4,895m) and items in the course of transmission to other banks of €248m (2009: €234m).
- (4) Comprises Bonds and medium term notes of €5,916m (2009: €4,085m). Certificates of deposit and other commercial paper of €198m (2009: €460m).

# NOTES TO THE FINANCIAL STATEMENTS for the year ended 31 December 2010

# 8. Financial instruments (continued)

	Group						
2009	Held–for– trading €m	Designated as at fair value through profit or loss €m	Available– for–sale €m	Loans and receivables €m	Other (amortised cost) €m	Non Financial assets/ liabilities €m	Total €m
Assets							
Cash and balances at central banks	_	_	_	293	_	_	293
Loans and advances to banks (1)	_	_	_	12,093	_	_	12,093
Loans and advances to customers (2)	_	_	_	36,080	_	_	36,080
Debt securities	_	_	740	_	_	_	740
Equity shares	_	_	3	_	_	_	3
Derivatives	1,163	_	_	_	_	_	1,163
Property, plant and equipment Prepayments, accrued income and	_	_	_	_	_	373	373
other assets	_	_	_	_	_	61	61
Deferred taxation	_	_	_	_	-	186	186
	1,163	_	743	48,466	-	620	50,992
Liabilities							
Deposit by banks (3)	_	_	_	_	22,044	_	22,044
Customer accounts	_	649	_	_	17,001	_	17,650
Debt securities in issue (4)	_	_	_	_	4,546	_	4,546
Derivatives	1,619	_	_	_	_	_	1,619
Accruals, deferred income and other							
liabilities	_	_	_	_	_	357	357
Retirement benefit liabilities	_	_	_	_	_	44	44
Deferred taxation	_	_	_	_	_	6	6
Subordinated liabilities	_	_	_	_	539	_	539
	1,619	649	_	-	44,130	407	46,805
Equity							4,187
							50,992

				Bank			
2010	Held–for– trading €m	Designated as at fair value through profit or loss €m	Available– for–sale €m	Loans and receivable €m	Other (amortised cost) €m	Non financial assets/ liabilities €m	Total <del>€</del> m
Assets							
Cash and balances at central banks	_	_	_	279	_	_	279
Loans and advances to banks (1)	_	_	_	3,578	_	_	3,578
Loans and advances to customers (1)	_	_	_	56,266	_	_	56,266
Debt securities	_	_	213	_	_	_	213
Equity shares	_	_	4	_	_	_	4
Investments in Group undertakings	_	_	_	_	_	191	191
Derivatives	1,044	_	_	_	_	_	1,044
Property, plant and equipment	_	_	_	_	_	201	201
Prepayments, accrued income and							
other assets	_	_	_	_	_	23	23
Deferred taxation	_	_	_	_	_	263	263
Assets held for sale	1	_	_	_	_	_	1
	1,045	_	217	60,123	_	678	62,063
Liabilities							
Deposit by banks (2)	19	_	_	_	14,426	_	14,445
Customer accounts (2)	86	976	_	_	38,560	_	39,622
Debt securities in issue	_	_	_	_	198	_	198
Derivatives	1,261	_	_	_	_	_	1,261
Accruals, deferred income and other	,						•
liabilities	_	_	_	_	_	395	395
Retirement benefit liabilities	_	_	_	_	_	8	8
Deferred taxation	_	_	_	_	_	5	5
Subordinated liabilities	_	_	_	_	934	_	934
	1,366	976	_	_	54,118	408	56,868
Equity							5,195
							62,063

# NOTES TO THE FINANCIAL STATEMENTS for the year ended 31 December 2010

# 8. Financial instruments (continued)

	Bank						
2009	Held–for– trading €m	Designated as at fair value through profit or loss €m	Available– for–sale €m	Loans and receivable €m	Other (amortised cost) €m	Non financial assets/ liabilities €m	Total €m
Assets							
Cash and balances at central banks	_	_	_	293	_	_	293
Loans and advances to banks (1)	_	_	_	7,400	_	_	7,400
Loans and advances to customers (1)	_	_	_	48,842	_	_	48,842
Debt securities	_	_	740	_	_	_	740
Equity shares	_	_	3	_	_	_	3
Investments in Group undertakings	_	_	_	_	_	187	187
Derivatives	1,032	_	_	_	_	_	1,032
Property, plant and equipment	_	_	_	_	_	214	214
Prepayments, accrued income and							
other assets	_	_	_	_	_	30	30
Deferred taxation	_	_	_	_	_	186	186
	1,032	_	743	56,535	_	617	58,927
Liabilities							
Deposit by banks (2)	_	_	_	_	21,947	_	21,947
Customer accounts (2)	_	649	_	_	28,153	_	28,802
Debt securities in issue	_	_	_	_	1,962	_	1,962
Derivatives	1,250	_	_	_	_	_	1,250
Accruals, deferred income and other							
liabilities	_	_	_	_	_	287	287
Retirement benefit liabilities	_	_	_	_	_	44	44
Deferred taxation	_	_	_	_	_	6	6
Subordinated liabilities	_	_	_	_	539	_	539
	1,250	649	_	_	52,601	337	54,837
Equity					*		4,090
							58,927

<sup>(1)</sup> Includes amounts due from subsidiaries.(2) Includes amounts due to subsidiaries.

The following table shows the financial instruments carried at fair value by valuation method

	Group							
	2010				2009			
	Level 1 <sub>(1)</sub>	Level 2(2)	Level 3 <sub>(3)</sub>	Total	Level 1	Level 2	Level 3	Total
	€m	€m	€m	€m	€m	€m	€m	€m
Assets								
Debt securities	213	_	_	213	630	110	_	740
Equity Shares	_	4	_	4	_	1	2	3
Derivatives		1,157	_	1,157	_	1,163	_	1,163
Total	213	1,161	-	1,374	630	1,274	2	1,906
Liabilities								
Deposits by banks and								
customers	_	1,081	_	1,081	_	649	_	649
Derivatives	_	1,644	_	1,644	_	1,619	_	1,619
Total	_	2,725	-	2,725	-	2,268	_	2,268

### NOTES TO THE FINANCIAL STATEMENTS for the year ended 31 December 2010

#### 8. Financial instruments (continued)

				Bar	nk				
		20	10			2009			
	Level 1 <sub>(1)</sub>	Level 2 <sub>(2)</sub>	Level 3 <sub>(3)</sub>	Total	Level 1	Level 2	Level 3	Total	
	€m	€m	€m	€m	€m	€m	€m	€m	
Assets								_	
Debt securities	213	_	_	213	630	110	_	740	
Equity Shares	_	4	_	4	_	1	2	3	
Derivatives		1,044	_	1,044	_	1,032	_	1,032	
Total	213	1,048	-	1,261	630	1,143	2	1,775	
<b>Liabilities</b> Deposits by banks and									
customers	_	1,081	_	1,081	_	649	_	649	
Derivatives		1,261	_	1,261	_	1,250	_	1,250	
Total	_	2,342	_	2,342	_	1,899	_	1,899	

- (1) Valued using unadjusted quoted prices in active markets for identical financial instruments. This category includes listed equity shares, certain exchange–traded derivatives, G10 government securities and certain US agency securities.
- (2) Valued using techniques based significantly on observable market data. Instruments in this category are valued using:
  - a) quoted prices for similar instruments or identical instruments in markets which are not considered to be active: or
  - b) valuation techniques where all the inputs that have a significant effect on the valuation are directly or indirectly based on observable market data.

The type of instruments that trade in markets that are not considered to be active, but are based on quoted market prices, broker dealer quotations or alternative pricing sources with reasonable levels of price transparency and those instruments valued using techniques include most government agency securities, investment–grade corporate bonds, certain mortgage products, certain bank and bridge loans, repos and reverse repos, less liquid equities, state and municipal obligations, most physical commodities, investment contracts issued by the Group's life assurance businesses and certain money market securities and loan commitments and most OTC derivatives.

(3) Instruments in this category have been valued using a valuation technique where at least one input (which could have a significant effect on the instrument's valuation) is not based on observable market data. Where inputs can be observed from market data without undue cost and effort, the observed input is used. Otherwise, the Group determines a reasonable level for the input.

Financial instruments included within Level 3 of the fair value hierarchy primarily consist of cash instruments which trade infrequently, certain syndicated and commercial mortgage loans, unlisted equity shares, certain residual interests in securitisations, super senior tranches of high grade and mezzanine collaterised debt obligations (CDO's), and other mortgage-based products and less liquid debt securities, certain structured debt securities in issue and OTC derivatives where valuation depends upon unobservable inputs such as certain credit and exotic devivatives. No gain or loss is recognised on the initial recognition of a financial instrument valued using a technique incorporating significant unobservable data.

# NOTES TO THE FINANCIAL STATEMENTS for the year ended 31 December 2010

# 8. Financial instruments (continued)

The following tables show the carrying values and the fair values of financial instruments on the balance sheet carried at amortised cost.

		Group				
	2010 Carrying value <del>€</del> m	2010 Fair value <del>€</del> m	2009 Carrying value €m	2009 Fair value €m		
Financial assets	<u> </u>	<u> </u>	dii	<u> </u>		
Cash and balances at central banks	279	279	293	293		
Loans and advances to banks Loans and receivables	3,651	3,564	12,093	12,093		
Loans and advances to customers Loans and receivables	44,105	35,527	36,080	34,522		
Financial liabilities		,	,	•		
Deposit by banks	14,420	14,419	22,044	22,044		
Customer accounts	20,110	20,200	17,650	17,683		
Debt securities in issue	6,114	4,008	4,546	4,546		
Subordinated liabilities	934	934	539	539		
	Bank					
	2010 Carrying value €m	2010 Fair value €m	2009 Carrying value €m	2009 Fair value €m		
Financial assets	- dii		- an	<u> </u>		
Cash and balances at central banks	279	279	293	293		
Loans and advances to banks						
Loans and receivables	3,578	3,530	7,400	7,341		
Loans and advances to customers Loans and receivables	56,266	48,369	48,842	47,403		
Financial liabilities						
Deposit by banks	14,426	14,426	21,947	21,915		
Customer accounts	38,560	38,650	28,153	28,186		
Debt securities in issue	198	198	1,962	1,962		
Subordinated liabilities	934	934	539	539		

#### NOTES TO THE FINANCIAL STATEMENTS for the year ended 31 December 2010

#### 8. Financial instruments (continued)

The fair value is the amount for which an asset could be exchanged, or a liability settled, between knowledgeable, willing parties in an arm's length transaction. Quoted market values are used where available; otherwise, fair values have been estimated based on discounted expected future cash flows and other valuation techniques. These techniques involve uncertainties and require assumptions and judgments covering prepayments, credit risk and discount rates.

Changes in these assumptions would significantly affect estimated fair values. The fair values reported would not necessarily be realised in an immediate sale or settlement. As a wide range of valuation techniques is available, it may be inappropriate to compare the Group's fair value information to independent markets or other financial institutions' fair values.

The assumptions and methodologies underlying the calculation of fair values of financial instruments at the balance sheet date are set out below:

The fair value of financial instruments which are of short maturity (3 months or less) approximates their carrying value. This applies mainly to cash and balances at central banks, items in the course of collection from other banks, settlement balances, items in the course of transmission to other banks and demand deposits.

The Group uses a number of methodologies to determine the fair values of financial instruments for which observable prices in active markets for identical instruments are not available. These techniques include: relative value methodologies based on observable prices for similar instruments; present value approaches where future cash flows from the asset or liability are estimated and then discounted using a risk—adjusted interest rate; option pricing models (such as Black—Scholes or binomial option pricing models) and simulation models such as Monte—Carlo.

The principal inputs to these valuation techniques are listed below. Values between and beyond available data points are obtained by interpolation and extrapolation. When utilising valuation techniques, the fair value can be significantly affected by the choice of valuation model and by underlying assumptions concerning factors such as the amounts and timing of cash flows, discount rates and credit risk.

- Bond prices quoted prices are generally available for government bonds, certain corporate securities and some mortgage—related products.
- Credit spreads where available, these are derived from prices of credit default swaps or other credit based instruments, such as debt securities. For others, credit spreads are obtained from pricing services.
- Interest rates these are principally benchmark interest rates such as the European Interbank Offered Rate (EURIBOR) and quoted interest rates in the swap, bond and futures markets.
- Foreign currency exchange rates there are observable markets both for spot and forward contracts and futures in the world's major currencies.

#### Loans and advances to banks and customers

Fair value is estimated by grouping loans into homogeneous portfolios and applying a discount rate to the cash flows. The discount rate is based on the market rate applicable at the balance sheet date for a similar portfolio with similar maturity and credit risk characteristics.

#### **Debt securities**

Fair values are determined using quoted prices where available or by reference to quoted prices of similar instruments.

## Deposits by banks and customer accounts

The fair values of deposits are estimated using discounted cash flow valuation techniques.

#### Debt securities in issue and subordinated liabilities

Fair values are determined using quoted prices where available or by reference to valuation techniques and adjusting for own credit spreads where appropriate.

# NOTES TO THE FINANCIAL STATEMENTS for the year ended 31 December 2010

# 8. Financial instruments (continued)

# Remaining maturity

	Group				
	Less than 12	More than			
	months	12 months	Total		
2010	€m	€m	€m		
Assets					
Cash and balances at central banks	279	_	279		
Loans and advances to banks	3,651	_	3,651		
Loans and advances to customers	9,885	34,220	44,105		
Debt securities	182	31	213		
Equity shares	_	4	4		
Derivatives	330	827	1,157		
Assets held for sale	1	_	1		
Liabilities					
Deposits by banks	14,439	_	14,439		
Customer accounts	19,806	1,366	21,172		
Debt securities in issue	182	5,932	6,114		
Derivatives	1,081	563	1,644		
Subordinated liabilities	-	934	934		

	Group				
	Less than 12	More than			
	months	12 months	Total		
2009	€m	€m	€m		
Assets			_		
Cash and balances at central banks	293	_	293		
Loans and advances to banks	9,766	2,327	12,093		
Loans and advances to customers	16,477	19,603	36,080		
Debt securities	7	733	740		
Equity shares	_	3	3		
Derivatives	357	806	1,163		
Liabilities					
Deposits by banks	21,277	767	22,044		
Customer accounts	15,600	2,050	17,650		
Debt securities in issue	1,950	2,596	4,546		
Derivatives	239	1,380	1,619		
Subordinated liabilities	_	539	539		

# NOTES TO THE FINANCIAL STATEMENTS for the year ended 31 December 2010

# 8. Financial instruments (continued)

# Remaining maturity

	Bank				
	Less than 12	More than			
	months	12 months	Total		
2010	€m	€m	€m		
Assets					
Cash and balances at central banks	279	-	279		
Loans and advances to banks	3,578	-	3,578		
Loans and advances to customers	13,902	42,364	56,266		
Debt securities	182	31	213		
Equity Shares	_	4	4		
Derivatives	330	714	1,044		
Assets held for sale	1	_	1		
Liabilities					
Deposits by banks	14,445	_	14,445		
Customer accounts	37,066	2,556	39,622		
Debt securities in issue	181	17	198		
Derivatives	1,026	235	1,261		
Subordinated liabilities		934	934		

	Bank					
	Less than 12	More than				
	months	12 months	Total			
2009	€m	€m	€m			
Assets						
Cash and balances at central banks	293	_	293			
Loans and advances to banks	6,180	1,220	7,400			
Loans and advances to customers	26,270	22,572	48,842			
Debt securities	7	733	740			
Equity Shares	_	3	3			
Derivatives	356	676	1,032			
Liabilities						
Deposits by banks	21,198	749	21,947			
Customer accounts	24,474	4,328	28,802			
Debt securities in issue	1,949	13	1,962			
Derivatives	238	1,012	1,250			
Subordinated liabilities	_	539	539			

### NOTES TO THE FINANCIAL STATEMENTS for the year ended 31 December 2010

#### 9. Financial assets - impairment

The following table shows the movement in the provision for impairment losses for loans and advances.

		Group and Bank					
	Individually	Collectively		Total	Total		
	assessed	assessed	Latent	2010	2009		
	€m	€m	€m	€m	€m		
At 1 January	1,299	305	206	1,810	513		
Transfer from fellow subsidiary	163	111	36	310	_		
Amounts written-off (1)	(6)	(32)	_	(38)	(17)		
Charged to the income statement	3,045	389	318	3,752	1,424		
Unwind of discount	(175)	(50)	_	(225)	(110)		
At 31 December (2)	4,326	723	560	5,609	1,810		

 $<sup>\</sup>ensuremath{\mbox{(1)}}$  Amounts written off do not include any loans and advances to banks.

<sup>(2)</sup> Impairment losses at 31 December 2010 do not include any loans and advances to banks.

	Group and E	Bank	
	2010	2009	
	€m	€m	
Impairment losses charged to the income statement		_	
Loans and advances to customers	3,752	1,424	
Equity shares	_	12	
	3,752	1,436	

#### Loan impairment

At 31 December 2010, the Group's non–accrual loans and loans past due 90 days amounted to €12,521m (2009: €6,537m). Loan impairment provisions of €5,049m (2009: €1,604m) were held against the Group loans.

	Group and	Bank
	2010	2009 €m
Gross income not recognised but which would have been recognised under the	€m	- dii
original terms of non–accrual and restructured loans Domestic	526	227
Foreign	 526	229

The Group considers financial assets to be impaired when there is no longer a reasonable prospect of receiving the contractual cash flows in accordance with the contract and the net present value of any security is less than the outstanding amount.

The following table shows analysis of impaired financial assets.

		2010			2009	2009	
Group and Bank	Cost	Provision	Carrying amount	Cost	Provision	Carrying amount	
	€m	€m	€m	€m	€m	€m	
Impaired financial assets							
Loans and advances to customers	12,169	(5,049)	7,120	6,051	(1,604)	4,447	
Equity shares	2	(1)	1	14	(13)	1	
	12,171	(5,050)	7,121	6,065	(1,617)	4,448	

The Group holds collateral in respect of certain loans and advances to banks and to customers that are past due or impaired. Such collateral includes mortgages over property (both personal and commercial); charge over business assets such as plant, inventories and trade receivables; and guarantees of lending from parties other than the borrower.

# NOTES TO THE FINANCIAL STATEMENTS for the year ended 31 December 2010

## 9. Financial assets - impairment (continued)

The following assets were past due at the balance sheet date but not considered impaired:

				Past due	
Group and Bank	Past due	Past due	Past due	more than	
	1-29 days	30-59 days	60-89 days	90 days	Total
2010	€m	€m	€m	€m	€m
Loans and advances to customers	1,988	795	489	352	3,624
2009					
Loans and advances to customers	768	200	169	486	1,623
			Grou	p and Bank	
		<u></u>	20	10	2009
			•	€m	€m
Impaired financial assets – individually	assessed:				
Loans and advances to customers			4,3	26	1,299

Loans that have been renegotiated in the past 12 months that would otherwise have been past due or impaired amounted to €1,756m as at 31 December 2010 (2009: €140m).

## 10. Debt securities

	Group and Bank							
		201	0			2009		
	Other				Other			
	central and	Bank and	Mortgage		central and	Bank and	Mortgage	
	local	building	backed		local	building	backed	
	government	society	securities	Total	government	society	securities	Total
	€m	€m	€m	€m	€m	€m	€m	€m
Available-for-sale	213	-	-	213	630	110	_	740
Gross unrealised gains	4	_	_	4	4	_	_	4

# 11. Equity shares

	Group ar	nd Bank
	2010	2009
	Unlisted	Unlisted
	€m	€m
Available-for-sale	4	3

No gains or losses were realised on the available–for–sale equity shares (2009: €nil).

## 12. Investments in Group undertakings

Investments in Group undertakings are carried at cost less impairment. Movements during the year were as follows:

	Bank		
	2010	2009	
	€m	€m	
At 1 January	187	20	
Additional investments in Group undertakings	4	_	
Additions	<del>-</del>	158	
Currency translations and other adjustments	-	9	
At 31 December	191	187	

### NOTES TO THE FINANCIAL STATEMENTS for the year ended 31 December 2010

## 12. Investments in Group undertakings (continued)

The principal subsidiary undertakings of the Bank are shown below. Their capital consists of ordinary shares which are unlisted. All of these undertakings are owned directly or indirectly through intermediate holding companies and are all wholly-owned.

Undertaking	Nature of business	Place of incorporation
First Active Insurance Services Limited	Intermediary for third party life assurance	Republic of Ireland
	policies	
Ulster Bank Investment Funds Limited	Fund administration services	Republic of Ireland
Ulster Bank Wealth	Wealth management services	Republic of Ireland

#### Full list of subsidiary undertakings

In presenting details of its subsidiary undertakings, the exemption permitted by the European Communities (Credit Institutions: Accounts) Regulations, 1992, has been availed of. A full list of subsidiary undertakings will be annexed to the annual return for the Bank. All of these undertakings are included in the Group's consolidated financial statements and have an accounting reference date of 31 December.

There are a number of entities in which the Group holds less than half the voting rights which are consolidated when the substance of the relationship between the Group and the entity indicates that the entity is controlled by the Group. Such entities are deemed to be controlled by the Group when relationships with such entities give rise to benefits that are in substance no different from those that would arise were the entity a subsidiary.

#### 13. Intangible assets

Intangible assets comprising goodwill and computer software were fully impaired in 2008. The remaining intangible asset class, core deposit intangibles, was fully impaired in 2009. No further intangible assets were developed or acquired in the current or the previous year.

#### 14. Property, plant and equipment

	Group					
	Investment properties	Freehold land and buildings	Leases of 50 years or more unexpired	Leases of 50 years or less unexpired	Computer and other equipment	Total
2010	€m	€m	€m	€m	€m	€m
Cost:						
At 1 January 2010	131	107	18	93	141	490
Additions	_	21	_	19	9	49
Disposals	_	(7)	_	(1)	(2)	(10)
At 31 December 2010	131	121	18	111	148	529
Accumulated depreciation and amortisation:						
At 1 January 2010	3	16	5	9	84	117
Disposals	_	_	_	_	(1)	(1)
Impairments	_	27	4	_	_	31
Depreciation charge for the year		3	1	7	12	23
At 31 December 2010	3	46	10	16	95	170
Carrying amount at 31 December 2010	128	75	8	95	53	359

Profit on disposal of freehold land and buildings during the year was €4m (2009: €nil).

Investment property, which is property held to earn rentals and/or for capital appreciation (including property under construction for such purposes), is measured initially at its cost, including transaction costs. Subsequent to initial recognition, investment property is measured at fair value. Fair value is based on current prices in an active market for similar properties in the same location and condition using internal valuation models based on yield comparables and any available recent market transactions taking cognisance of the principles of Royal Institute of Chartered Surveyors (RICS) valuation methodology.

## NOTES TO THE FINANCIAL STATEMENTS for the year ended 31 December 2010

## 14. Property, plant and equipment (continued)

Fair value of the investment properties is determined on at least an annual basis by officers of the company. A selection of properties may be valued by external appointed surveyors from time to time as the commercial need arises. Gains and losses arising from changes in the fair value of investment property are included in profit or loss in the period in which they arise.

Rental income from investment properties was €1m (2009: €1m). Direct operating expenses of investment properties were €1m (2009: €1m).

				Group	)				
	Investment properties	Freehold land and buildings			Leases		Compand of equips	other	Total
2009	€m	€m	unc	√piica €m	unc	€m	cquip	€m	€m
Cost:									
At 1 January 2009	_	103		23		67		140	333
Additions	131	4		_		32		2	169
Disposals	_	_		(5)		(6)		(1)	(12)
At 31 December 2009	131	107		18		93		141	490
Accumulated depreciation and impairment:									
At 1 January 2009	_	12		3		9		71	95
Disposals	_	_		(2)		(7)		-	(9)
Impairments	_	1		3		1		_	5
Depreciation charge for the year	3	3		1		6		13	26
At 31 December 2009	3	16		5		9		84	117
Carrying amount at 31 December 2009	128	91		13		84		57	373
				Ва	nk				
	Freehold land and buildings	•	of 50 or more expired	years c		Comput	er and other ipment		Total
2010	€m		· €m		€m		' €m		€m
Cost:									
At 1 January 2010	106		18		67		129		320
Additions	20		_		19		10		49
Disposals	(7)		_		(1)		(2)		(10)
At 31 December 2010	119		18		85		137		359
Accumulated depreciation and amortisation:									
At 1 January 2010	16		5		9		76		106
Disposals	_		_		_		(1)		(1)
Impairments	27		4		-		_		31
Depreciation charge for the year	3		1		7		11		22
At 31 December 2010	46		10		16		86		158
Carrying amount at 31 December 2010									
	73		8		69		51		201

# NOTES TO THE FINANCIAL STATEMENTS for the year ended 31 December 2010

# 14. Property, plant and equipment (continued)

			Bank		
2009	Freehold land and buildings €m	Leases of 50 years or more unexpired €m	Leases of 50 years or less unexpired €m	Computer and other equipment €m	Total <del>€</del> m
Cost:					
At 1 January 2009	103	23	67	128	321
Additions	3	_	6	2	11
Disposals	_	(5)	(6)	(1)	(12)
At 31 December 2009	106	18	67	129	320
Accumulated depreciation and amortisation:					
At 1 January 2009	12	3	9	65	89
Disposals	_	(2)	(6)	_	(8)
Impairment	1	3	1	_	5
Depreciation charge for the year	3	1	5	11	20
At 31 December 2009	16	5	9	76	106
Carrying amount at 31 December 2009	90	13	58	53	214

## 15. Derivatives

Companies in the Group transact derivatives as principal either as a trading activity or to manage balance sheet foreign exchange, interest rate and credit risk.

			Gro	up		
		2010		•	2009	
	Notional			Notional		
	amounts	Assets	Liabilities	amounts	Assets	Liabilities
	€m	€m	€m	€m	€m	€m
Free standing derivatives						
Exchange rate contracts:						
Spot, forwards and futures	6,512	84	104	12,366	182	147
Currency swaps	1,839	60	256	1,777	92	318
Interest rate contracts:						
Interest rate swaps	71,088	905	1,261	65,946	801	1,125
Options purchased	2,005	15	_	1,803	54	_
Options written	1,471	_	21	1,894	_	29
Futures and forwards	2,116	17	2	_	_	_
Equity and commodity contracts	941	76	_	647	34	
	85,972	1,157	1,644	84,433	1,163	1,619

## NOTES TO THE FINANCIAL STATEMENTS for the year ended 31 December 2010

# 15. Derivatives (continued)

			Bar	nk		
		2010			2009	
	Notional			Notional		
	amounts	Assets	Liabilities	amounts	Assets	Liabilities
	€m	€m	€m	€m	€m	€m
Free standing derivatives						
Exchange rate contracts:						
Spot, forwards and futures	6,512	84	104	12,366	182	147
Currency swaps	1,089	60	59	991	92	92
Interest rate contracts:						
Interest rate swaps	53,240	792	1,075	53,876	670	982
Options purchased	1,875	15	_	1,643	54	_
Options written	1,471	_	21	1,894	_	29
Futures and forwards	2,116	17	2	· –	_	_
Equity and commodity contracts	941	76	_	647	34	_
-	67,244	1,044	1,261	71,417	1,032	1,250

## 16. Prepayments, accrued income and other assets

	Group	Group		
	2010	2009	2010	2009
	€m	€m	€m	€m
Prepayments	26	14	20	13
Accrued income	6	6	_	2
Other assets	3	41	3	15
	35	61	23	30

### 17. Assets held for sale

	Group	and Bank
	2010	
	€m	€m
Other assets	1	_
	1	_

To comply with EC State Aid requirements, the RBS Group has agreed to make a series of divestments within four years from December 2009. During 2010, the RBS Group successfully completed the disposal of the majority of Global Merchant Services which included Ulster Bank Merchant Services. The transaction is expected to be complete by December 2011. The divestment met the criteria for classification as held for sale at 31 December 2010.

# 18. Accruals, deferred income and other liabilities

	Gro	Group		k
	2010 €m	2009 €m	2010 €m	2009 <b>€</b> m
Accruals	239	245	232	239
Deferred income	52	10	51	10
Other liabilities	92	102	112	38
	383	357	395	287

Provisions for liabilities and charges of €58m (2009: €30m) for the Group and €56m (2009: €30m) for the Bank are included in other liabilities.

# NOTES TO THE FINANCIAL STATEMENTS for the year ended 31 December 2010

# 19. Deferred taxation

Provision for deferred taxation has been made as follows:

	Group and B	Group and Bank		
	2010	2009		
	€m	€m		
Deferred tax asset	263	186		
Deferred tax liability	(5)	(6)		
Net deferred tax	258	180		

			Grou	р				
	Pension	Accelerated capital allowances	Provisions	Deferred gains	AFS	Hedging	Tax Losses	Total
	€m	€m	€m	€m	€m	€m	€m	€m
At 1 January 2009 (Charge)/credit to income	15	1	3	(5)	(1)	-	16	29
statement	(12)	1	(4)	-	-	_	158	143
Credit to equity directly	3	-	_	_		_	3	6
Other	_	_	1	_	-	_	1	2
At 1 January 2010 (Charge) / credit to income	6	2	-	(5)	(1)	-	178	180
statement	(3)	(1)	_	1	_	_	71	68
Other	(2)	(1)	_	_	_	_	13	10
At 31 December 2010	1	_	_	(4)	(1)	_	262	258

	Bank
	2010
Provisions for Deferred Tax	€m
Balance at 1 January 2009	20
Credit to income statement	152
Charge to equity directly	6
Exchange and other movements	2
At 1 January 2010	180
Charge to income statement	68
Exchange and other movements	10
At 31 December 2010	258

# 20. Subordinated liabilities

Group and Bank		
2010	2009	
€m	€m	
742	530	
76	_	
106	_	
10	9	
934	539	
	2010 €m 742 76 106 10	

### NOTES TO THE FINANCIAL STATEMENTS for the year ended 31 December 2010

#### 20. Subordinated liabilities

	Group and B	ank
	2010	2009
	€m	€m
Dated loan capital:		
Euro loan capital repayable 2022:		
<ul> <li>held by Ulster Bank Limited</li> </ul>	430	430
Euro loan capital repayable 2022		
– held by RBS plc	100	100
Euro (floating rate)		
-held by First Active plc	133	_
Euro (floating rate)		
<ul> <li>held by Ulster Bank Limited</li> </ul>	79	_
	742	530
Dated subordinated bonds		
Sterling (fixed: 6.375%) repayable 2018		
- held by ABN AMRO	76	_
	76	_
Perpetual subordinated bonds:		
Euro (fixed: 11.375%)	64	_
Sterling (fixed: 11.75%)	40	_
Sterling (floating rates)	2	_
coming (meaning rance)	106	9
Hu datad laan aankal		
Undated loan capital		_
Sterling loan capital – held by parent company	10	9
	10	9
Total	934	539

## **Dated Ioan capital**

Claims in respect of the Group's and Bank's loan capital are subordinate to the claims of other creditors. None of the loan capital is secured.

Interest on Euro-denominated loan capital is payable quarterly at a margin over Euro Interbank Offer rates. Early repayment of the dated loan may take place at any time with a notice period of at least 30 days, subject to the prior agreement of the Central Bank of Ireland (CBI).

#### **Dated subordinated bonds**

The Sterling fixed subordinated bond matures on 4 April 2013. The claims of the holders of the bonds are subordinate to the claims of all trade payables of the Bank other than the holders of the perpetual subordinated bonds.

#### Perpetual subordinated bonds

The subordinated perpetual bonds were issued by First Active plc, in the Republic of Ireland, at par on conversion of First National Building Society to a public limited company pursuant to Section 107 of the Building Societies Act, 1989 to replace the issued fixed and floating rate permanent interest bearing shares of the Society. The claims of the holders of the bonds are subordinate to the claims of all creditors of the Bank. These bonds were transferred from First Active plc on 15 February 2010.

#### **Undated loan capital**

The Sterling loan stock, which is perpetual, is held by another Group company and is repayable at the option of the Bank only with prior consent of the Central Bank of Ireland.

## NOTES TO THE FINANCIAL STATEMENTS for the year ended 31 December 2010

## 21. Share capital

Zi. Oliale capital							
	Group and Bank						
	Allotted,	called up and f	ully paid	Authoris	ed		
	1 January	Issued in	31 December				
	2010	The year	2010	2010	2009		
	€m	€m	€m	€m	€m		
Equity shares:							
Ordinary B shares of €1.27	1,825	_	1,825	2,223	2,223		
Ordinary B shares of €1	1,735	10	1,745	2,400	2,400		
Ordinary A shares of stg £1	22	_	22	37	37		
Total share capital	3,582	10	3,592	4,660	4,660		

_	Allotted, called fully paid	•	Authorised	d 
	2010	2009	2010	2009
Number of shares	Millions	Millions	Millions	Millions
Equity shares:				_
Ordinary B shares of €1.27	1,437	1,437	1,750	1,750
Ordinary B shares of €1	1,745	1,735	2,400	2,400
Ordinary A shares of stg £1	15	15	25	25
Total share capital	3,197	3,187	4,175	4,175

All share classes rank pari passu in all respects.

## **Issued Share Capital**

On 12 February 2010 the company issued 10,420,000 Ordinary B Shares of  $\le$ 1 at an initial premium of  $\le$ 31.74 per share in exchange for the distributable reserves of First Active plc.

#### 22. Leases

Minimum amounts payable under non-cancellable leases:

				Group ar	nd Bank			
		2010	)			2009	)	
		After 1 year				After 1 year		
Year in which payment will	Within 1	but within	After 5		Within 1	but within 5	After 5	
occur:	year	5 years	years	Total	year	years	years	Total
	€m	€m	€m	€m	€m	€m	€m	€m
Operating lease obligations:								
Future minimum lease								
payables:								
Premises	23	90	113	226	18	66	83	167
Equipment	2	2	_	4	2	2	_	4
	25	92	113	230	20	68	83	171

	Group and Ba	Group and Bank	
	2010	2009	
	€m	€m	
Amounts recognised as expense			
Operating lease payables – minimum payments	22	19	

### NOTES TO THE FINANCIAL STATEMENTS for the year ended 31 December 2010

#### 23. Collateral and securitisations

### Securities repurchase agreements and lending transactions

The Group enters into securities repurchase agreements and securities lending transactions under which it receives or transfers cash or securities as collateral in accordance with normal practice. Generally, the agreements require additional collateral to be provided if the value of the securities fall below a predetermined level.

Under standard terms for repurchase transactions in the Republic of Ireland, the recipient of the collateral has an unrestricted right to sell or repledge it, subject to returning equivalent securities on settlement of the transaction.

The fair value (and carrying value) of securities transferred under repurchase transactions included within debt securities are shown on the balance sheet. Securities received as collateral under reverse repurchase agreements amounted to €21m (2009: €nil).

### Other collateral given

	Group	
	2010	2009
Group assets charged as security for liabilities	€m	€m
Loans and advances to customers	20,052	8,761
	Group	
	2010	2009
Liabilities secured by charges on assets	€m	€m
Debt securities in issue	5,916	_
Deposits by banks	1,800	686
	7,716	686

Included in deposits by banks is Ulster Bank Ireland Limited's obligation to the CBI under the terms of the Mortgage Backed Promissory Note programme. These obligations are secured by way of a floating charge to the CBI over all its right, title, interest and benefit.

#### Securitisations and other asset transfers

The Group arranges securitisations to facilitate client transactions and undertakes securitisations to sell financial assets or to fund specific portfolios of assets. In a securitisation, assets, or interests in a pool of assets, are transferred generally to a special purpose entity (SPE) which then issues liabilities to third party investors. SPEs are vehicles established for a specific, limited purpose, usually do not carry out a business or trade and typically have no employees. They take a variety of legal forms – trusts, partnerships and companies – and fulfil many different functions.

It is primarily the extent of risks and rewards assumed that determines whether these entities are consolidated in the Group's financial statements. The following section aims to address the significant exposures which arise from the Group's activities through specific types of SPEs.

The table below sets out the asset categories together with the carrying amounts of the assets and associated liabilities for those securitisations where substantially all the risks and rewards of the asset have been retained by the Group.

	2010		20	009
	Assets	Liabilities	Liabilities Assets	
	€m	€m	€m	€m
Residential mortgages	16,182	5,916	7,861	_
Corporate and commercial loans	1,254	_	_	
	17,436	5,916	7,861	_

#### NOTES TO THE FINANCIAL STATEMENTS for the year ended 31 December 2010

#### 24. Risk management

The major risks associated with the Group's businesses are market, liquidity, credit, regulatory, reputational, operational and pension risk. The Group has established a comprehensive framework for managing these risks which is continually evolving as the Group's business activities change in response to market, credit, product and other developments.

The Group has established clear risk policies, including limits, reporting lines and control procedures. This framework is designed to provide tight control and is reviewed regularly by both Executive and Board Committees.

#### Market risk

Market risk is defined as the risk of loss as a result of adverse changes in market factors. The risk factors include interest rates, foreign currency and equity prices together with related parameters such as market volatilities.

The principal market risks to which the Group is exposed are interest rate risk and foreign exchange risk. The RBS Group manages market risk within its trading and non-trading portfolios through a comprehensive market risk management framework. This framework includes limits based on, but not limited to VaR, scenario analysis, position and sensitivity analyses. The Group, in conjunction with RBS Group Market Risk and Group Treasury, annually agree sub limits based on the Group's approved market risk appetite.

At the RBS Group level, the risk appetite is expressed in the form of a combination of VaR, sensitivity and scenario limits. VaR is a technique that produces estimates of the potential change in the market value of a portfolio over a specified time horizon at given confidence levels. For internal risk management purposes, the Group's VaR assumes a time horizon of one trading day and confidence level of 99% as it is considered that this provides greater clarity in respect of more severe potential economic outcomes. The Group's VaR model is based on a historical simulation model utilising data from the previous two years trading results.

The VaR disclosure is broken down into trading and non-trading, where trading VaR relates to the trading activities and non-trading reflects the VaR associated with reclassified assets, money market business and the management of internal funds flow within the Group's businesses.

The Group calculates VaR using historical simulation models but does not make any assumption about the nature or type of underlying loss distribution other than implied by history. The methodology uses the previous 500 trading days of market data and calculates both general market risk (the risk due to movement in general market benchmarks) and idiosyncratic market risk (the risk due to movements in the value of securities by reference to specific issuers). The Group VaR should be interpreted in light of the limitations of the methodology used as follows:

- Historical simulation VaR may not provide the best estimate of future market movements. It can only provide a prediction of the future based on events that occurred in the time series horizon. Therefore, events that are more severe than those in the historical data series cannot be predicted;
- VaR that uses a 99% confidence level does not reflect the extent of potential losses beyond that percentile;
- VaR that uses a one-day time horizon will not fully capture the profit or loss implications of positions that cannot be liquidated or hedged within one day; and
- The Group computes the VaR of trading portfolios and non trading money markets portfolio at the close of business. Treasury Interest Rate risk VaR is computed monthly.

A 'Risks not in VaR' framework has been developed to address those market risks not adequately captured by the market standard VaR methodology. Where risks are not included in the model, various non–VaR controls (for example, position monitoring, sensitivity limits, triggers or stress limits) are in place. These limitations mean that the Group cannot guarantee that losses will not exceed the VaR.

## (i) Trading portfolios

The Group eliminates its market risk in these portfolios by entering into back-to-back positions with its ultimate parent company RBS Group.

The VaR for the Group's dealing is presented in the table below:

	31 December 2010	Maximum	Minimum	Average
	€k	<b>€</b> k	<b>€</b> k	€k
Value-at-Risk	0.5	13.6	0.2	2.1

### NOTES TO THE FINANCIAL STATEMENTS for the year ended 31 December 2010

### 24. Risk management – market risk (continued)

#### (ii) Non-trading

The principal market risks arising from the Group's non-trading activities are interest rate risk and currency risk. Non-trading risk is managed by both the Money Market Desk and Treasury and arises from mismatches between the repricing of assets and liabilities in its wholesale markets, retail, business and corporate bank.

#### **STMF Interest Rate VaR**

The money market desk is responsible for raising funding in the international wholesale and repo markets and funding the corporate loan book. The VaR limit is a sub limit of the Group limit and is monitored daily.

The VaR for the Group's dealing is presented in the table below:

	31 December 2010	Maximum	Minimum	Average
	€m	€m	€m	€m
Value–at–Risk	1.0	2.2	0.5	1.4

#### Treasury Interest rate risk

The Group's portfolio of non-trading financial instruments principally comprise retail and commercial banking loans and deposits, debt securities, debt securities issued, loan capital and derivatives.

Non-trading interest rate risk is calculated on the basis of establishing the repricing behavior of each asset, liability and off-balance sheet product. For many products, the actual interest rate repricing characteristics differ from the contractual repricing. In most cases, the repricing maturity is determined by the market interest rate that most closely fits the historical behavior of the product interest rate. For example with non-interest bearing current accounts, the repricing maturity is determined by the stability of the portfolio. The repricing maturities used are approved by RBS Group Treasury and the Group Asset and Liability Committee (GALCO) at least annually. Key conventions are reviewed annually by GALCO. Short-term exposures are measured and controlled in terms of net interest income sensitivity over 12 months to a 1% parallel movement in interest rates. Risk is managed through arm's length cash transactions, bonds and derivatives, principally interest rate swaps.

A static maturity gap report is produced as at the month—end, in each functional currency based on the behavioralised repricing for each product. It is Group policy to include in the gap report, non–financial assets and liabilities, mainly property, plant and equipment and the Group's capital and reserves, spread over medium and longer term maturities. This report also includes hedge transactions, principally derivatives.

Any residual non-trading interest rate exposures are controlled by limiting repricing mismatches in the balance sheets. Potential exposures to interest rate movements in the medium to long term are measured and controlled using a version of the same VaR methodology that is used for the Group's trading portfolios but without discount factors. Net accrual income exposures are measured and controlled in terms of sensitivity over time to movements in interest rates.

Risk is managed within VaR limits approved by GALCO through the execution of cash and derivative instruments. Execution of the hedging is carried out by the relevant division through the Group's treasury function. The residual risk position is reported to GALCO.

Non–trading interest rate VaR is split between Euro and Sterling currency balances to which separate risk limits are applied. At 31 December 2010, Sterling VaR was calculated to be €269,000 (2009: €186,000). Euro VaR was calculated to be €351,000 (2009: €215,000).

Principal amounts only are included. Average balances are used for products where this is considered to provide a more accurate representation of the exposure. A separate ladder is produced for each material currency.

Option risk in the non-trading businesses principally occurs in certain fixed rate assets and liabilities. It arises where businesses undertake to provide funding to, or to accept deposits from, customers at a future date at a pre-determined fixed interest rate. Derivatives are used to manage the risk of interest rate movements from the date a commitment is made to a customer to the date the transaction closes. Option risk also arises where customers can repay fixed rate loans or withdraw fixed rate deposits prior to their maturity. In managing this risk, historic early repayment rates are taken into account.

The Group generally seeks to protect itself from early repayment risk through the imposition of contract breakage fees.

### NOTES TO THE FINANCIAL STATEMENTS for the year ended 31 December 2010

#### 24. Risk management – market risk (continued)

Foreign Exchange Risk in the Banking Book represents exposures to changes in the values of current holdings and future cash flows denominated in other currencies. Hedging instruments used to mitigate these risks include foreign currency options, currency swaps, futures, forwards and deposits. Foreign exchange risk results from the RBS Group's investments in overseas subsidiaries, associates and branches in three principal forms:

- Structural foreign currency exposures that arise from net investment in overseas subsidiaries, associates and branches:
- Transactional/commercial foreign currency exposures that arise from mismatches in the currency balance sheet;
   and
- Foreign currency profit streams.

The Group does not maintain material non-trading open currency positions other than the structural foreign currency translation exposures arising from its investments in foreign subsidiaries and associated undertakings and their related currency funding. The Group's policy in relation to structural positions is to match fund the structural foreign currency exposure arising from net asset value, including goodwill, in foreign subsidiaries, equity accounted investments and branches, except where doing so would materially increase the sensitivity of either the Group's or the subsidiary's regulatory capital ratios to currency movements. The policy requires structural foreign exchange positions to be reviewed regularly by GALCO.

Foreign exchange differences arising on the translation of foreign operations are recognised directly in equity together with the effective portion of foreign exchange differences arising on hedging liabilities.

The Group has no structural foreign currency exposures at 31 December 2010 (2009: nil).

At 31 December 2010, a 5% strengthening of foreign currencies would result in a gain of €nil million (2009: €nil million) in equity while a 5% weakening of foreign currencies would result in a loss of €nil million (2009: €nil million) in equity. At 31 December 2010, the Group had no net investment hedge relationships.

Changes in foreign exchange rates affect the Group's earnings and equity through differences on the retranslation of the net assets and related funding of overseas subsidiaries from the local functional currency to Sterling. Gains or losses on foreign currency investments in subsidiary and associated undertakings, net of any losses or gains on related foreign currency funding, are recognised in reserves. In 2010 exchange gains of €6m (2009: €1m) have been charged to reserves.

## Liquidity risk

The Group's liquidity policy is designed to ensure that the Group can at all times meet its obligations as they fall due.

Liquidity management within the Group addresses the overall balance sheet structure and the control, within prudent limits, of risk arising from the mismatch of maturities across the balance sheet and from exposure to undrawn commitments and other contingent obligations.

Liquidity conditions in international money and debt markets continued to be very constrained during 2010. The continuing dislocation in the wholesale markets impacted the pricing and availability of liquidity and term funds for the Group, as it did with most other financial institutions. This market dislocation led to the continuance of a range of exceptional liquidity provision measures by Monetary Authorities and the Group continued to participate in the liquidity schemes of the European Central Bank, who provided funding under various collateralised schemes.

Following the announcement of international assistance for the Republic of Ireland (ROI) in November 2010 by the European Union, the European Commission and the International Monetary Fund, the ROI Sovereign rating was downgraded by Fitch to BBB+/F2 (stable) on 9 December 2010, Moody's to Baa1/P2 (negative) on 17 December 2010, and Standard & Poor's to A-/A2 (watch negative) on 2 February 2011. The Group's ratings were unaffected and affirmed by Fitch at A+/F1+ (stable) and Moody's at A2/P1 (negative). However based on the methodology used by Standard & Poor's, they impose a "sovereign ceiling" on the rating of the Bank whereby it cannot have a rating that is higher than the ROI sovereign rating. Consequently when the ROI sovereign rating was lowered on 2 February, the rating of the Bank was also lowered at that time to A-/A2 (watch negative). Due to the relative size of the Bank to the Ulster Bank Group, Ulster Bank Limited's rating was also lowered on 2 February 2011 to A-/A2 (watch negative).

### NOTES TO THE FINANCIAL STATEMENTS for the year ended 31 December 2010

#### 24. Risk management (continued)

On 9 December 2009, the Committee of European Banking Supervisors issued a paper entitled "Guidelines on Liquidity Buffers & Survival Periods". Member states of the European Union, including ROI were expected to apply these guidelines by 30 June 2010. The Bank through consultation with the Financial Regulator, applied the guidelines by the due date and consequently holds a liquidity buffer to address liquidity stress events.

## Liquidity risk framework and governance

The Group has an approved risk appetite supported by explicit targets and metrics to control the size and extent of both short–term and long–term liquidity risk. The Ulster Bank Group Asset and Liability Committee (GALCO), chaired by the Group Finance Director, is responsible for defining and approving the Group's liquidity policy and setting acceptable parameters and risk limits that align with the overall Group standard and risk appetite. The Group's liquidity policy is subject to annual, or more frequent, review as appropriate. Group Treasury is the functional area with responsibility for the monitoring and control of the Group's funding and liquidity positions.

Liquidity risk is constantly monitored to evaluate the Group's position having regard to its risk appetite and key metrics. Daily, weekly and monthly monitoring and control processes are in place, which allow management to take appropriate action.

The contractual maturity of on balance sheet assets and liabilities, shown in the tables in the following pages, highlight the maturity transformation which underpins the role of banks to lend longer–term but funded predominantly by short–term liabilities such as customer deposits. In practice, the behaviour profile of many assets and liabilities exhibit greater stability and longer maturity than the contractual maturity.

The Group is part of the RBS Group and receives ongoing capital, funding and liquidity resources which, coupled with other sources of funding and liquidity, enable the Group to meet its obligations as they fall due. Other sources of funding and liquidity include retail, wholesale and central bank liquidity.

The table below analyses the contractual undiscounted cash flows receivable and payable up to a period of twenty years including future receipts and payments of interest of the on balance sheets by contractual maturity.

			Grou	0		
	0–3	3–12	1–3	3–5	5–10	10–20
	months	months	years	years	years	years
2010	€m	€m	€m	€m	€m	€m
Assets by contractual maturity						
Cash and balances at central banks	279	_	_	_	_	_
Loans and advances to banks	4,081	7	19	_	_	_
Debt securities	_	182	32	_	_	_
Finance leases	26	_	_	_	_	_
Total maturing assets	4,386	189	51	_	_	_
Loans and advances to customers	7,804	5,744	7,220	3,579	8,916	8,620
Total assets	12,190	5,933	7,271	3,579	8,916	8,620
Liabilities by contractual maturity						
Deposits by banks	6,885	7,303	37	3	_	_
Debt securities in issue	182	7,000	15	1	_	_
Subordinated liabilities	-	5	72	_	_	964
Total maturing liabilities	7,067	7,308	124	4	_	964
Customer accounts	17,311	2,711	813	389	93	_
Total liabilities	24,378	10,019	937	393	93	964
Maturity gap	(12,188)	(4,086)	6,334	3,186	8,823	7,656
Cumulative maturity gap	(12,188)	(16,274)	(9,940)	(6,754)	2,069	9,725

# NOTES TO THE FINANCIAL STATEMENTS for the year ended 31 December 2010

# 24. Risk management - liquidity risk (continued)

			Grou	p		
	0–3	3–12	1–3	3–5	5–10	10–20
	months	months	years	years	years	years
2009	€m	€m	·€m	·€m	·€m	·€m
Assets by contractual maturity						
Cash and balances at central banks	293	_	_	_	_	_
Loans and advances to banks	12,367	66	8	16	_	_
Debt securities	267	94	398	22	6	_
Finance leases	1	4	_	16	_	5
Total maturing assets	12,928	164	406	54	6	5
Loans and advances to customers	12,652	66	27	16	_	_
Total assets	25,580	230	433	70	6	5
Liabilities by contractual maturity						
Deposits by banks	32,101	1,825	81	12	1	2
Debt securities in issue	1,816	153	_	_	_	_
Subordinated liabilities	_	_	_	_	_	539
Total maturing liabilities	33,917	1,978	81	12	1	541
Customer accounts	15,228	889	998	912	_	_
Total liabilities	49,145	2,867	1,079	924	1	541
Maturity gap	(23,565)	(2,637)	(646)	(854)	5	(536)
Cumulative maturity gap	(23,565)	(26,202)	(26,848)	(27,702)	(27,697)	(28,233)
	0–3 months	3–12 months	Banl 1–3 years	3-5 years	5-10 years	10–20 years
2010	€m	€m	ém	ém	ém	ém
Assets by contractual maturity						
Cash and balances at central banks	279	_	_	_	_	_
Loans and advances to banks	4,011	3	19	_	_	-
Debt securities	_	182	31		_	_
Total maturing assets	4,290	185	50	_	_	_
Loans and advances to customers	24,082	5,606	6,715	3,125	7,839	7,064
Total assets	28,372	5,791	6,765	3,125	7,839	7,064
Liabilities by contractual maturity						
Deposits by banks	16,429	7,303	37	3	_	_
Debt securities in issue	181	· _	16	1	_	_
Subordinated liabilities	_	4	72	_	_	964
Total maturing liabilities	16,610	7,307	125	4	_	964
Customer accounts	35,761	2,711	813	389	93	_
Total liabilities	52,371	10,018	938	393	93	964
Maturity gap	(23,999)	(4,227)	5,827	2,732	7,746	6,100
Cumulative maturity gap	(23,999)	(28,226)	(22,399)	(19,667)	(11,921)	(5,821)
	,==,===)	, -,1	,,,,,,,	//	,/	\-, <b>'</b>

# NOTES TO THE FINANCIAL STATEMENTS for the year ended 31 December 2010

# 24. Risk management – liquidity risk (continued)

				Bar	ık		
		0–3	3–12	1–3	3–5	5–10	10–20
		months	months	years	years	years	years
2009		€m	€m	€m	€m	€m	€m
Assets by contractual matu	ırity						
Cash and balances at central	l banks	293	_	_	_	_	-
Loans and advances to bank	S	7,673	100	8	16	_	-
Debt securities		267	94	398	22	6	_
Total maturing assets		8,233	194	406	38	6	_
Loans and advances to custo	omers	25,431	100	8	16	_	_
Total assets		33,664	294	414	54	6	_
Liabilities by contractual m	aturity						
Deposits by banks	iatai ity	17,426	1,825	81	12	1	2
Debt securities in issue		1,625	1,023	_	-		_
Subordinated liabilities		1,020	-	_	_	_	539
Total maturing liabilities		19,051	1,978	81	12	1	541
Customer accounts		26,372	889	998	911	_	J-1
Total liabilities		45,423	2,867	1,079	923	1	541
Material		(44.750)	(0.570)	(005)	(000)	_	(5.44)
Maturity gap		(11,759)	(2,573)	(665)	(869) (15,866)	5 (15,861)	(541)
Cumulative maturity gap		(11,759)	(14,332)	(14,997)	(13,000)	(13,001)	(16,402)
Other contractual cash obligation	tions		0	and Dank			
	0–3 months	3–12 months	1–3 years	and Bank 3–5 ye	ars 5_10	) years 1	0–20 years
2010	€m	€m	i o youro	•	€m	em €m	o zo youno €m
Operating leases	7	19	47		45	76	37
Contractual obligations to						. •	-
purchase goods or services	1	2	3		_	_	_
	8	21	50		45	76	37
			_				
	0.0	0.40		and Bank		2	0.00
2009	0–3 months €m	3–12 months €m	1–3 years €m		ears 5–10 €m	) years 1 €m	0–20 years
Operating leases	——————————————————————————————————————	15	37		31	56	€m 22
Contractual obligations to	5	10	31		JI	50	22
purchase goods or services	1	2	_		_	_	_
1	6		37		31	56	22

### NOTES TO THE FINANCIAL STATEMENTS for the year ended 31 December 2010

#### 24. Risk management - liquidity risk(continued)

Financial assets have been reflected in the time band of the latest date on which they could be repaid unless earlier repayment can be demanded by the reporting entity; financial liabilities are included at the earliest date on which the counterparty can require repayment regardless of whether or not such early repayment results in a penalty.

If the repayment of a financial asset or liability is triggered by, or is subject to, specific criteria such as market price hurdles being reached, the asset is included in the latest date on which it can repay regardless of early repayment whereas the liability is included at the earliest possible date that the conditions could be fulfilled without considering the probability of the conditions being met. For example, if a structured note is automatically prepaid when an equity index exceeds a certain level, the cash outflow will be included in the less than three months period whatever the level of the index at the year end. The settlement date of debt securities in issue issued by certain securitisation vehicles consolidated by the Ulster Bank Group depends on when cash flows are received from the securitised assets. Where these assets are prepayable, the timing of the cash outflow relating to securities assumes that each asset will be prepaid at the earliest possible date. As the repayment of assets and liabilities are linked, the repayment of assets in securitisations are shown on the earliest date that the asset can be prepaid as this is the basis used for liabilities.

The principal amounts of financial assets and liabilities that are repayable after 20 years or where the counterparty has no right to repayment of the principal are excluded from the table as are interest payments after 20 years.

#### Credit risk

Credit risk is the risk of financial loss owing to the failure of customers or counterparties to meet payment obligations. The quantum and nature of credit risk assumed in the Group's different businesses varies considerably, while the overall credit risk outcome usually exhibits a high degree of correlation to the macroeconomic environment.

#### Credit risk organisation

The existence of a strong credit risk management organisation is vital to support the goals of the Group. The potential for loss through economic cycles is mitigated through the embedding of a robust credit risk culture within the business units and a focus on the importance of sustainable lending practices. The role of the credit risk management organisation is to provide the business with the support necessary to develop and maintain a sound lending franchise within risk appetite while providing strong independent oversight and challenge.

RBS Group is responsible for the development of RBS Group-wide policies, credit risk frameworks, RBS Group-wide portfolio management and assessment of provision adequacy. Ulster Bank Credit Risk (UBCR) is responsible for the execution of these policies and frameworks within Ulster Bank Group. Activities within UBCR include credit approval, transaction and portfolio analysis, early problem recognition and ongoing credit risk stewardship.

## Credit risk appetite

Credit risk appetite is set by the Ulster Bank Board through: a combination of quantitative measures, limit thresholds and authorities and is maintained by receiving regular analysis, monitoring and reporting on Ulster Bank's portfolios.

Credit risk appetite is managed and controlled through a series of frameworks designed to limit concentration by sector, counterparty, country or asset class. These are supported by a suite of policies setting out the risk parameters within which business units may operate.

For wholesale, credit approval authority is discharged by way of a framework of individual delegated authorities that requires at least two individuals to approve each credit decision, one from the business and one from the credit risk management function. Both parties must hold sufficient delegated authority under the Group-wide authority grid. The level of authority granted to an individual is dependent on their experience and expertise with only a small number of Senior Executives holding the highest authority provided under the framework.

Daily monitoring of individual counterparty limits is undertaken. For certain counterparties early warning indicators are also in place to detect deteriorating trends which are of concern in limit utilisation or account performance.

As a minimum, credit relationships are reviewed and re-approved annually. The renewal process addresses: borrower performance, including reconfirmation or adjustment of risk parameter estimates; the adequacy of security; and compliance with terms and conditions.

### NOTES TO THE FINANCIAL STATEMENTS for the year ended 31 December 2010

### 24. Risk management - credit risk (continued)

#### Product/asset class

- Retail: a formal risk appetite framework establishes Group-level statements and thresholds that are cascaded to business lines. These include measures that relate to both aggregate portfolios and origination asset quality that are monitored frequently to ensure consistency with Group standards and appetite. This appetite setting and monitoring then informs the processes and parameters employed in origination activities that require a large volume of small scale credit decisions, typically involving an application for a new product or a change in facilities on an existing product. A high proportion of these decisions are based upon automated strategies utilising credit and behaviour scoring techniques. Scores and strategies are typically segmented by product, brand and other significant drivers of credit risk. These data driven strategies utilise a wide range of credit information relating to a customer including, where appropriate, information across a customer's holdings. Where an automated decision is not made these applications are subject to additional manual underwriting by authorised approvers in specialist units. These include higher value more complex small business transactions and some residential mortgage applications.
- Wholesale: Where the nature of credit risk incurred could represent a concentration risk, or a specific or heightened
  risk, formal policies, specialised tools and expertise, tailored monitoring and reporting and in certain cases specific
  limits and thresholds are deployed to address these risks across the Group. Such portfolios are subject to formal
  governance, including periodic review.

#### Sector

Across wholesale portfolios, exposures are assigned to, and reviewed in the context of, a defined set of industry sectors. Through this sector framework, appetite and portfolio strategies are agreed and set at both aggregate and more granular levels where exposures have the potential to represent excessive concentration or where trends in both external factors and internal portfolio performance give cause for concern. Formal periodic reviews are undertaken, depending on materiality, that include an assessment of the Group's franchise in a particular sector, an analysis of the outlook (including downside outcomes) and identification of key vulnerabilities. Specific reporting on trends in sector risk is provided to senior management and the Board.

#### Single name

Within wholesale portfolios, much of the activity undertaken by the credit risk function is organised around the assessment, approval and management of the credit risk associated with a borrower or group of related borrowers.

A formal single name concentration framework addresses the risk of excessive exposure to a borrower or borrower group. The framework includes specific and elevated approval requirements; additional reporting and monitoring; and the requirement to develop plans to address and reduce excess exposures over an appropriate timeframe.

#### Country

Country risk arises from sovereign events (for example, default or restructuring); economic events (for example, contagion of sovereign default to other parts of the economy, cyclical economic shock); political events (for example, convertibility restrictions and expropriation or nationalisation); and natural disaster or conflict. Such events have the potential to impact elements of the Group's credit portfolio that are directly or indirectly linked to the affected country and can also give rise to market, liquidity, operational and franchise risk related losses.

### Global restructuring group (GRG)

GRG manages problem and potential problem exposures in Ulster Bank's wholesale credit portfolios. Its primary function is to proactively manage any problem lending. This may include the restructuring of a customer's business and/or renegotiation of credit. Originating business units liaise with GRG upon the emergence of a potentially negative event or trend that may impact a borrower's ability to service its debt. This may be a significant deterioration in some aspect of the borrower's activity, such as trading, where a breach of covenant is likely or where a borrower has missed or is expected to miss a material contractual payment to the Group or another creditor. On transfer of the relationship to GRG a bespoke strategy is devised to optimise the recovery of debt. This strategy may include a restructuring of loans such as amendments to the loan's original term, business restructuring, asset realisation or purchase, or debt for equity transactions.

## Retail collections and recoveries

There are collections and recoveries functions in each of the consumer businesses. Their role is to provide support and assistance to customers who are currently experiencing difficulties meeting their financial obligations. Where possible, the aim of the collections and recoveries teams is to return the customer to a satisfactory position, by working with them to restructure their finances. If this is not possible, the team has the objective of reducing the loss to the Group.

### NOTES TO THE FINANCIAL STATEMENTS for the year ended 31 December 2010

### 24. Risk management – credit risk (continued)

Forbearance policies are the main response to managing mortgage customers in financial difficulty which is deployed through Group's forbearance initiative. Forbearance is applied to secured retail products where temporary relief is offered through the renegotiation of the original contract, although on terms not generally available on a commercial basis. This may include offering contract revision by various means including reduced repayment, interest only arrangements, negative amortisation and/or payment moratorium; these forbearance arrangements offer no economic concession over the contract life and are subject to heightened monitoring.

Ulster Bank forbearance offered to customers where an impairment loss provision has previously been recognised remain classified as non-performing. Where the customer met the loan terms prior to modification and there is a realistic expectation that the customer will adhere to forbearance terms, these loans are classified as performing loans and, in recognising their credit risk profile, carry a provision incorporating an expectation of failure of some to comply with the terms of the forbearance together with the associated loss rate.

### Credit risk mitigation

The Group employs a number of structures and techniques to mitigate credit risk. Netting of debtor and creditor balances will be undertaken in accordance with relevant regulatory and internal policies. Exposure on over-the-counter (OTC) derivative and secured financing transactions is further mitigated by the exchange of financial collateral and documented on market standard terms. Further mitigation may be undertaken in a range of transactions, from retail mortgage lending to large wholesale financing, by structuring a security interest in a physical or financial asset.

The use and approach to credit risk mitigation varies by product type, customer and business strategy. Minimum standards applied across the Group cover: general requirements, including acceptable credit risk mitigation types and any conditions or restrictions applicable to those mitigants; the means by which legal certainty is to be established, including required documentation and all necessary steps required to establish legal rights; acceptable methodologies for the initial and any subsequent valuations of collateral and the frequency with which they are to be revalued; actions to be taken in the event the current value of mitigation falls below required levels; management of the risk of correlation between changes in the credit risk of the customer and the value of credit risk mitigation; management of concentration risks, for example, setting thresholds and controls on the acceptability of credit risk mitigants and on lines of business that are characterised by a specific collateral type or structure; and collateral management to ensure that credit risk mitigation remains legally effective and enforceable.

#### Measurement

Credit risk models are used throughout the Group to support the quantitative risk assessment element of the credit approval process, ongoing credit risk management, monitoring and reporting and portfolio analytics. Credit risk models used by the Group may be divided into three categories.

#### Probability of default/customer credit grade (PD)

These models assess the probability that a customer will fail to make full and timely repayment of its obligations. The probability of a customer failing to do so is measured over a one year period through the economic cycle, although certain retail scorecards use longer periods for business management purposes.

- Wholesale businesses: as part of the credit assessment process, each counterparty is assigned an internal credit
  grade and a default probability. There are a number of different credit grading models in use across the Group,
  each of which considers risk characteristics particular to that type of customer. The credit grading models score a
  combination of quantitative inputs (for example, recent financial performance) and qualitative inputs, (for example,
  management performance or sector outlook).
- Retail businesses: each customer account is separately scored using models based on the most material drivers of
  default. In general, scorecards are statistically derived using customer data. Customers are assigned a score which
  in turn, is mapped to a probability of default. The probabilities of default are used to group customers into risk pools.
  Pools are then assigned a weighted average probability of default using regulatory default definitions.

## Exposure at default (EAD)

Facility usage models estimate the expected level of utilisation of a credit facility at the time of a borrower's default. For revolving and variable draw down type products which are not fully drawn, the EAD will typically be higher than the current utilisation. The methodologies used in EAD modelling provide an estimate of potential exposure and recognise that customers may make more use of their existing credit facilities as they approach default.

#### Loss given default (LGD)

These models estimate the economic loss that may be experienced (the amount that cannot be recovered) by the Group on a credit facility in the event of default. The Group's LGD models take into account both borrower and facility characteristics for unsecured or partially unsecured facilities, as well as the quality of any risk mitigation that may be in place for secured facilities, plus the cost of collections and a time discount factor for the delay in cash recovery.

### NOTES TO THE FINANCIAL STATEMENTS for the year ended 31 December 2010

#### 24. Risk management - credit risk (continued)

### Stress testing

Stress testing forms an integral part of portfolio analysis, providing a measure of potential vulnerability to exceptional but plausible economic and geopolitical events which assists management in the identification of risk not otherwise apparent in more benign circumstances.

#### **Provision analysis**

The Group's consumer portfolios, which consist of small value, high volume credits, have highly efficient, largely automated processes for identifying problem credits.

Corporate portfolios consist of higher value, lower volume credits, which tend to be structured to meet individual customer requirements.

Early and active management of problem exposures ensures that credit losses are minimised. Specialised units are used for different customer types to ensure that appropriate risk mitigation is taken in a timely manner.

Portfolio provisions are reassessed regularly as part of the Group's ongoing monitoring process.

#### Provisions methodology

Provisions for impairment losses are assessed under three categories as described below:

- Individually assessed provisions are the provisions required for individually significant impaired assets which are
  assessed on a case-by-case basis, taking into account the financial condition of the counterparty and any
  guarantor. This incorporates an estimate of the discounted value of any recoveries and realisation of security or
  collateral. The asset continues to be assessed on an individual basis until it is repaid in full, transferred to the
  performing portfolio or written-off.
- Collectively assessed provisions are the provisions on impaired credits below an agreed threshold which are
  assessed on a portfolio basis, to reflect the homogeneous nature of the assets, such as credit cards or personal
  loans. The provision is determined from a quantitative review of the relevant portfolio, taking account of the level of
  arrears, security and average loss experience over the recovery period.
- Latent loss provisions are the provisions held against the estimated impairment in the performing portfolio which has yet to be identified as at the balance sheet date. To assess the latent loss within the portfolio, the Group has developed methodologies to estimate the time that an asset can remain impaired within a performing portfolio before it is identified and reported as such.

#### Credit risk asset quality

Using the PD models described on page 58, customers are assigned credit grades and scores, which are used for internal management reporting across portfolios, including a Group level asset quality scale, as shown below.

Expressed as an annual probability of default, the upper and lower boundaries for each of these Group level asset quality grades are as follows:

Asset Quality Grade	Minimum	Maximum
AQ1	0.000	0.034
AQ2	0.034	0.048
AQ3	0.048	0.095
AQ4	0.095	0.381
AQ5	0.381	1.076
AQ6	1.076	2.153
AQ7	2.153	6.089
AQ8	6.089	17.222
AQ9	17.222	100.000
AQ10	100.000	100.000

Internal reporting and oversight of risk assets is principally differentiated by credit grade. Customers are assigned credit grades, based on various credit grading models that reflect the key drivers of default for the customer type. All credit grades across the Group map to both a Group level asset quality scale (illustrated above), used for external financial reporting, and a master grading scale for wholesale exposures used for internal management reporting across portfolios. Accordingly, measurement of risk is easily aggregated and can be reported at increasing levels of granularity depending on stakeholder or business need.

# NOTES TO THE FINANCIAL STATEMENTS for the year ended 31 December 2010

# 24. Risk management - credit risk (continued)

The following table provides an analysis of the credit quality of third party financial assets by probability of default.

	Group							
	Cash and	Loans and	Loans and					
	balances at	advances to	advances to			Contingent		
	central banks	banks	customers	Derivatives	Commitments	liabilities		
2010	€m	€m	€m	€m	€m	€m		
AQ1	279	3,642	470	784	366	1,868		
AQ2	_	_	93	19	75	2		
AQ3	_	1	258	10	214	72		
AQ4	_	_	467	9	490	28		
AQ5	_	_	4,769	79	554	156		
AQ6	_	1	7,530	95	573	48		
AQ7	_	7	12,770	7	364	127		
AQ8	_	_	4,876	23	166	20		
AQ9	_	_	2,670	84	40	5		
AQ10	_	_	18	47	210	80		
Accruing past due	_	_	3,624	_	_	_		
Non-accrual	_	_	12,169	_	_	_		
Impairment provisions	_	_	(5,609)	_	_			
Total	279	3,651	44,105	1,157	3,052	2,406		

Group						
	Cash and	Loans and	Loans and	•		
	balances at	advances to	advances to			Contingent
	central banks	banks	customers	Derivatives	Commitments	liabilities
2009	€m	€m	€m	€m	€m	€m
AQ1	293	12,070	278	946	360	196
AQ2	_	_	57	9	50	58
AQ3	_	2	247	10	329	631
AQ4	_	_	4,869	13	592	51
AQ5	_	_	9,105	57	743	341
AQ6	_	1	6,202	39	859	682
AQ7	_	15	4,743	22	434	515
AQ8	_	5	3,046	22	165	167
AQ9	_	_	1,381	8	37	29
AQ10	_	_	288	37	392	276
Accruing past due	_	_	1,623	_	_	_
Non-accrual	_	_	6,051	_	_	_
Impairment provisions	_	_	(1,810)	_	_	_
Total	293	12,093	36,080	1,163	3,961	2,946

Loans and advances to customers, past due at balance sheet date but not considered impaired are shown in Note 9.

# NOTES TO THE FINANCIAL STATEMENTS for the year ended 31 December 2010

# 24. Risk management - credit risk (continued)

			Bar	ık		
	Cash and	Loans and	Loans and			
	balances at	advances to	advances to			Contingent
	central banks	banks	customers	Derivatives	Commitments	liabilities
2010	€m	€m	€m	€m	€m	€m
AQ1	279	3,569	613	671	366	1,868
AQ2	_	_	124	20	75	2
AQ3	_	1	341	10	214	72
AQ4	_	_	784	9	490	28
AQ5	_	_	6,789	79	554	156
AQ6	_	1	10,217	95	573	48
AQ7	_	7	16,905	7	364	127
AQ8	_	_	6,698	23	166	20
AQ9	_	_	3,541	84	40	5
AQ10	_	_	70	46	210	80
Accruing past due	_	_	3,624	_	_	_
Non-accrual	_	_	12,169	_	_	_
Impairment provisions	_	_	(5,609)	_	_	_
Total	279	3,578	56,266	1,044	3,052	2,406

			Ban	k		
	Cash and	Loans and	Loans and			
	balances at	advances to	advances to			Contingent
	central banks	banks	customers	Derivatives	Commitments	liabilities
2009	€m	€m	€m	€m	€m	€m
AQ1	293	7,377	13,051	815	360	196
AQ2	_	_	57	9	50	58
AQ3	_	2	247	10	329	631
AQ4	_	_	4,867	13	592	51
AQ5	_	_	9,101	57	743	341
AQ6	_	1	6,200	39	859	682
AQ7	_	15	4,741	22	434	515
AQ8	_	5	3,045	22	165	167
AQ9	_	_	1,381	8	37	29
AQ10	_	_	288	37	392	276
Accruing past due	_	_	1,623	_	_	_
Non-accrual	_	_	6,051	_	_	_
Impairment provisions	_	_	(1,810)	_	_	_
Total	293	7,400	48,842	1,032	3,961	2,946

Loans and advances to customers, past due at balance sheet date but not considered impaired are shown in Note 9.

### NOTES TO THE FINANCIAL STATEMENTS for the year ended 31 December 2010

### 24. Risk management - credit risk (continued)

## Credit risk assets by industry and geography

Industry analysis plays an important part in assessing the potential for concentration risk in the loan portfolio. Particular attention is given to industry sectors where the Group believes there is a high degree of risk or potential for volatility in the future. The table below analyses credit risk assets by industry sector and geography.

			Group		
	Gross loans and advances to banks	Debt securities and equity			Netting and
2242	and customers	shares	Derivatives	Total	offset (1)
2010	€m	€m	€m	€m	€m
UK					
Manufacturing	87	_	_	87	_
Construction	6	_	_	6	_
Finance	17	_	_	17	_
Service industries and business activities	101	_	_	101	_
Property	1,349	_	_	1,349	_
Interest accruals	6	_	_	6	
Total UK	1,566	_	_	1,566	
Rest of Europe					
Central and local government	59	_	_	59	_
Manufacturing	988	_	_	988	7
Construction	768	_	_	768	16
Finance	4,226	217	1,157	5,600	1
Service industries and business activities	6,501	_	_	6,501	56
Agriculture, forestry and fishing	901	_	_	901	24
Property	14,878	_	_	14,878	6
Individuals					
Home mortgages	21,984	_	_	21,984	5
Other	1,408	_	_	1,408	_
Interest accruals	86	_	_	86	
Total Rest of Europe	51,799	217	1,157	53,173	115
Total					
Central and local government	59	_	_	59	_
Manufacturing	1,075	_	_	1,075	7
Construction	774	_	_	774	16
Finance	4,243	217	1,157	5,617	1
Service industries and business activities	6,602	_	_	6,602	56
Agriculture, forestry and fishing	901	_	_	901	24
Property	16,227	_	_	16,227	6
Individuals					
Home mortgages	21,984	_	_	21,984	5
Other	1,408	_	_	1,408	_
Interest accruals	92	_	_	92	
	53,365	217	1,157	54,739	115

<sup>(1)</sup> This column shows the amount by which the Group's credit risk exposures is reduced through arrangements, such as master netting agreements, which give the Group a legal right to set–off the financial asset against a financial liability due to the same counterparty. In addition, the Group holds collateral in respect of individual loans and advances to banks and customers. This collateral includes mortgages over property (both personal and commercial); charges over business assets such as plant, inventories and trade receivables; and guarantees of lending from parties other than the borrower. The Group obtains collateral in the form of securities in reverse repurchase agreements. Cash and securities are received as collateral in respect of derivative transactions.

## NOTES TO THE FINANCIAL STATEMENTS for the year ended 31 December 2010

# 24. Risk management - credit risk (continued)

			Group		
0000	Gross loans and advances to banks and customers	Debt securities and equity shares	Derivatives	Total	Netting and offset (1)
2009	€m	€m	€m	€m	€m
UK	_			_	
Central and local government	7	_	_	7	_
Manufacturing	103	_	_	103	_
Construction	125	_	_	125	_
Finance	231	_	_	231	_
Service industries and business activities	532	_	_	532	_
Agriculture, forestry and fishing	75	_	_	75	_
Property	1,156	_	_	1,156	_
Individuals					
Home mortgages	776	_	_	776	_
Other	113	_	_	113	_
Interest accruals	3	_	_	3	
Total UK	3,121	_	_	3,121	
Rest of Europe					
Central and local government	83	_	_	83	_
Manufacturing	1,232	_	_	1,232	_
Construction	1,486	_	_	1,486	_
Finance	12,404	743	1,163	14,310	_
Service industries and business activities	6,369	_	_	6,369	_
Agriculture, forestry and fishing	923	_	_	923	_
Property	13,716	_	_	13,716	_
Individuals					
Home mortgages	9,257	_	_	9,257	_
Other	1,355	_	_	1,355	_
Interest accruals	37	_	_	37	_
Total Rest of Europe	46,862	743	1,163	48,768	_
Total					
Central and local government	90	_	_	90	_
Manufacturing	1,335	_	_	1,335	_
Construction	1,611	_	_	1,611	_
Finance	12,635	743	1,163	14,541	_
Service industries and business activities	6,901	_	_	6,901	_
Agriculture, forestry and fishing	998	_	_	998	_
Property	14,872	_	_	14,872	_
Individuals	•			•	
Home mortgages	10,033	_	_	10,033	_
Other	1,468	_	_	1,468	_
Interest accruals	40	_	_	40	_
	49,983	743	1,163	51,889	_

<sup>(1)</sup> This column shows the amount by which the Group's credit risk exposures is reduced through arrangements, such as master netting agreements, which give the Group a legal right to set–off the financial asset against a financial liability due to the same counterparty. In addition, the Group holds collateral in respect of individual loans and advances to banks and customers. This collateral includes mortgages over property (both personal and commercial); charges over business assets such as plant, inventories and trade receivables; and guarantees of lending from parties other than the borrower. The Group obtains collateral in the form of securities in reverse repurchase agreements. Cash and securities are received as collateral in respect of derivative transactions.

## NOTES TO THE FINANCIAL STATEMENTS for the year ended 31 December 2010

# 24. Risk management - credit risk (continued)

			Bank		
	Gross loans and	Debt securities			Nation and
2242	advances to banks and customers	and equity shares	Derivatives	Total	Netting and offset (1)
2010	€m	€m	€m	€m	€m
UK					
Manufacturing	87	_	_	87	_
Construction	6	_	_	6	_
Finance	17	_	_	17	_
Service industries and business activities	101	_	_	101	_
Property	1,349	_	_	1,349	_
Interest accruals	6			6	
Total UK	1,566		_	1,566	
Rest of Europe					
Central and local government	59	_	_	59	_
Manufacturing	988	_	_	988	7
Construction	768	_	_	768	16
Finance	20,520	217	1,044	21,781	1
Service industries and business activities	6,496	_	_	6,496	56
Agriculture, forestry and fishing	901	_	_	901	24
Property	14,878	_	_	14,878	6
Individuals					
Home mortgages	17,790	_	_	17,790	5
Other	1,401	_	_	1,401	_
Interest accruals	86		_	86	
Total Rest of Europe	63,887	217	1,044	65,148	115
Total					
Central and local government	59	_	_	59	_
Manufacturing	1,075	_	_	1,075	7
Construction	774	_	_	774	16
Finance	20,537	217	1,044	21,798	1
Service industries and business activities	6,597	_	_	6,597	56
Agriculture, forestry and fishing	901	_	_	901	24
Property	16,227	_	_	16,227	6
Individuals					
Home mortgages	17,790	_	_	17,790	5
Other	1,401	_	_	1,401	_
Interest accruals	92	_		92	
	65,453	217	1,044	66,714	115

<sup>(1)</sup> This column shows the amount by which the Group's credit risk exposures is reduced through arrangements, such as master netting agreements, which give the Group a legal right to set—off the financial asset against a financial liability due to the same counterparty. In addition, the Group holds collateral in respect of individual loans and advances to banks and customers. This collateral includes mortgages over property (both personal and commercial); charges over business assets such as plant, inventories and trade receivables; and guarantees of lending from parties other than the borrower. The Group obtains collateral in the form of securities in reverse repurchase agreements. Cash and securities are received as collateral in respect of derivative transactions.

### NOTES TO THE FINANCIAL STATEMENTS for the year ended 31 December 2010

## 24. Risk management - credit risk (continued)

			Bank		
	Gross loans and	Debt securities			
	advances to banks and customers	and equity shares	Derivatives	Total	Netting and offset (1)
2009	and castomers €m	€m	€m	€m	€m
UK					
Central and local government	7	_	_	7	_
Manufacturing	103	_	_	103	_
Construction	125	_	_	125	_
Finance	231	_	_	231	_
Service industries and business activities	532	_	_	532	_
Agriculture, forestry and fishing	75	_	_	75	_
Property	1,156	_	_	1,156	_
Individuals					
Home mortgages	776	_	_	776	_
Other	113	_	_	113	_
Interest accruals	3	_	_	3	_
Total UK	3,121	_	_	3,121	_
Rest of Europe					
Central and local government	83	_	_	83	_
Manufacturing	1,232	_	_	1,232	_
Construction	1,486	_	_	1,486	_
Finance	20,484	743	1,032	22,259	_
Service industries and business activities	6,357	_		6,357	_
Agriculture, forestry and fishing	897	_	_	897	_
Property	13,743	_	_	13,743	_
Individuals					
Home mortgages	9,257	_	_	9,257	_
Other	1,355	_	_	1,355	_
Interest accruals	37	_	_	37	_
Total Rest of Europe	54,931	743	1,032	56,706	_
Total	,		·	·	
Central and local government	90	_	_	90	_
Manufacturing	1,335	_	_	1,335	_
Construction	1,611	_	_	1,611	_
Finance	20,715	743	1,032	22,490	_
Service industries and business activities	6,889	_	_	6,889	_
Agriculture, forestry and fishing	972	_	_	972	_
Property	14,899	_	_	14,899	_
Individuals	,			,	
Home mortgages	10,033	_	_	10,033	_
Other	1,468	_	_	1,468	_
Interest accruals	40	_	_	40	_
	58,052	743	1,032	59,827	_

<sup>(1)</sup> This column shows the amount by which the Group's credit risk exposures is reduced through arrangements, such as master netting agreements, which give the Group a legal right to set–off the financial asset against a financial liability due to the same counterparty. In addition, the Group holds collateral in respect of individual loans and advances to banks and customers. This collateral includes mortgages over property (both personal and commercial); charges over business assets such as plant, inventories and trade receivables; and guarantees of lending from parties other than the borrower. The Group obtains collateral in the form of securities in reverse repurchase agreements. Cash and securities are received as collateral in respect of derivative transactions.

## Regulatory risk

Regulatory risk is managed by designing, maintaining and implementing policies and systems in order to ensure effective compliance with all regulatory and legal requirements in the jurisdiction in which the Group operates.

The Group's approach to regulatory risk has three distinct elements:

- The review of potential changes in regulation to ensure that the Group addresses the risks arising from such changes and responds appropriately;
- The monitoring of compliance with existing rules and regulations and the mitigation of the consequences of any inadvertent non-compliance; and
- The management of effective relationships with regulators to ensure constructive engagement.

### NOTES TO THE FINANCIAL STATEMENTS for the year ended 31 December 2010

#### 24. Risk management (continued)

### Reputational risk

Reputation risk is defined as the potential loss in reputation that could lead to negative publicity, loss of revenue, costly litigation, or a decline in the customer base or the exit of key Group employees.

Reputational risk can arise from actions taken by the bank or a failure to take action, such as failing to assess the environmental, social or ethical impacts of clients or projects that the Bank has provided products or services to.

The Group seeks to safeguard its reputation by considering the impact on the value of its franchise from how it conducts business, its choice of customers and the way stakeholders view the Group. Managing reputation is the joint responsibility of all employees, and reputational considerations should, as part of standard practise, be integrated into the Group's day-to-day decision making structures.

The Board has ultimate responsibility for managing any impact on the reputation of the Group arising from its operations. The Ulster Bank Corporate Sustainability Working Group sets the overall strategy and approach for the management of Group Sustainability. However, all parts of the Group take responsibility for reputation management.

Currently the Group manages reputational risk through a number of functions, such as the Communications & Corporate Services division. At RBS Group level there is a Group Sustainability management function and also an Environmental, Social and Ethical (ESE) Risk management function. This latter function is responsible for assessing ESE risks associated with business engagements and divisions.

The risk is viewed as material given the central nature of the Group's market reputation in the strategic risk objectives.

### Operational risk

Operational risks are inherent in the Group's business. Operational risk losses occur as the result of fraud, human error, missing or inadequately designed processes, failed systems, damage to physical assets, improper behaviour or from external events. The key processes include risk and control assessment, scenario analysis, loss data collection, new product approval process, key risk indicators, notifiable events process and the self certification process. The implementation of this process is facilitated and overseen by operational risk teams, with internal audit providing independent evaluation of the control framework.

#### Pension risk

The Group is exposed to risk from its defined benefit pension schemes to the extent that the assets of the schemes do not fully match the timing and amount of the schemes' liabilities. Pension scheme liabilities vary with changes to long-term interest rates, inflation, pensionable salaries and the longevity of scheme members as well as changes in legislation. Ultimate responsibility of the Group's pension schemes is separate from Group management. The Group is exposed to the risk that the market value of the schemes' assets, together with future returns and any additional future contributions could be considered insufficient to meet the liabilities as they fall due. In such circumstances, the Group could be obliged, or may choose, to make additional contributions to the schemes.

The Ulster Bank Pension Scheme (Republic of Ireland) is the largest of the schemes and the main source of pension risk. It operates under a trust deed under which the corporate trustee is a wholly owned subsidiary of the Group. The board of the trustee comprises of six directors selected by the Group and three directors nominated by members.

The trustee is solely responsible for the investment of the scheme's assets which are held separately from the assets of the Group. The Group and the trustee must agree on the investment principles and the funding plan.

In November 2009, the scheme was closed to new employees. In April 2010, the Group confirmed that it was making changes to both of the scheme and the Group's other defined benefit scheme, the First Active Pension Scheme. In some cases the Group has limited the amount by which pensionable salary would increase in future (the "pensionable salary cap") to 2% per annum (or CPI inflation, if lower). For those who decided not to accept terms which included the pensionable salary cap, and were not in the Provident Fund section of the scheme, the Group agreed with the trustee a reduction in the accrual rate from 60ths to 80ths for future service, in return for improvements in future funding of the scheme.

### NOTES TO THE FINANCIAL STATEMENTS for the year ended 31 December 2010

#### 24. Risk management (continued)

Risk appetite and investment policy are agreed by the trustees with quantitative and qualitative input from the scheme actuaries and investment advisers. The trustees also consult with the Group to obtain its view on the appropriate level of risk within the pension fund.

The most recent funding valuation of the schemes were carried out at 31 December 2009. Further details are given in note 4 to the accounts.

Both schemes invested in diversified portfolios of quoted and private equity, government and corporate fixed-interest and index-linked bonds, and other assets including property. In the last few months arrangements have been set up to allow the scheme to enter into inflation and interest rate swaps, thereby hedging some of its inflation and interest rate risks, and some activity is expected to take place over 2011.

#### 25. Capital resources

The following table analyses the Group's regulatory capital resources at 31 December:

	31 Dec 2010	31 Dec 2009
	Basel II Actual	Basel II Actual
Composition of regulatory capital	€m	€m
Tier 1:	<b>5</b> 000	4.407
Ordinary Shareholders' equity	5,309	4,187
Non-controlling interest	59	_
Adjustment for:	(400)	(4.4)
Other regulatory adjustments	(100)	(11)
Core tier 1 capital	5,268	4,176
Tion 4 Deculatory Deductions	(4.005)	(4.544)
Tier 1 Regulatory Deductions	(1,205)	(1,511)
Total tier 1 capital	4,063	2,665
Tion 0:		
Tier 2:  Reserves arising from revaluation of property and unrealised gains on available—		
for-sale equities		19
Collective impairment allowances	6	19
Perpetual subordinated debt	113	9
Term subordinated debt	787	530
Core tier 2 capital	906	
Core liei 2 capitai	906	558
Tier 2 regulatory deductions	(906)	(558)
Total tier 2 capital		
Total regulatory capital	4,063	2,665
Risk weighted assets	40,903	29,139
	2010	2009
Capital ratios	%	%
Tier 1 ratio	9.9	9.15
Total capital ratio	9.9	9.15

In the management of capital resources, the Group is governed by RBS Group's policy which is to maintain a strong capital base, to expand it as appropriate and to utilise it efficiently throughout its activities to optimise the return to shareholders while maintaining a prudent relationship between the capital base and the underlying risks of the business. In carrying out this policy the Group has regard to the supervisory requirements of the IFSRA. The IFSRA uses Risk Asset Ratio (RAR) as a measure of capital adequacy for Republic of Ireland banks, comparing a bank's capital resources with its risk-weighted assets (the assets and off-balance sheet exposures are 'weighted' to reflect the inherent credit and other risks); by international agreement, the RAR should not be less than 8% with a Tier 1 component of not less than 4%. The Group has complied with the IFSRAs capital requirements throughout the year.

### NOTES TO THE FINANCIAL STATEMENTS for the year ended 31 December 2010

#### 26. Memorandum items

Contingent liabilities and commitments

The amounts shown in the table below are intended only to provide an indication of the volume of business outstanding at 31 December 2010. Although the Group is exposed to credit risk in the event of non-performance of the obligations undertaken by customers, the amounts shown do not, and are not intended to, provide any indication of the Group's expectation of future losses.

	Group and Bank		
	2010	2009	
	€m	€m	
Contingent liabilities:			
Guarantees and assets pledged as collateral			
security	2,130	2,701	
Other contingent liabilities	276	245	
	2,406	2,946	
Commitments:			
Documentary credits and other short-term			
trade related transactions	7	29	
<ul> <li>less than one year</li> </ul>	1,933	2,496	
– one year and over	1,112	1,436	
	3,052	3,961	

Banking commitments and contingent obligations, which have been entered into on behalf of customers and for which there are corresponding obligations from customers, are not included in assets and liabilities. The Group's maximum exposure to credit loss, in the event of non–performance by the other party and where all counterclaims, collateral or security proves valueless, is represented by the contractual nominal amount of these instruments included in the table. These commitments and contingent obligations are subject to the Group's normal credit approval processes and any potential loss is taken into account in assessing provisions for bad and doubtful debts in accordance with the Group's provisioning policy.

#### **Contingent liabilities**

Guarantees – the Group gives guarantees on behalf of customers. A financial guarantee represents an irrevocable undertaking that the Group will meet a customer's obligations to third parties if the customer fails to do so. The maximum amount that the Group could be required to pay under a guarantee is its principal amount as disclosed in the table above. The Group expects most guarantees it provides to expire unused.

Other contingent liabilities – these include standby letters of credit, supporting customer debt issues and contingent liabilities relating to customer trading activities such as those arising from performance and customs bonds, warranties and indemnities.

#### Commitments

Commitments to lend – under a loan commitment the Group agrees to make funds available to a customer in the future. Loan commitments, which are usually for a specified term may be unconditionally cancellable or may persist, provided all conditions in the loan facility are satisfied or waived. Commitments to lend include commercial standby facilities and credit lines, liquidity facilities to commercial paper conduits and unutilised overdraft facilities.

Other commitments – these include documentary credits, which are commercial letters of credit providing for payment by the Group to a named beneficiary against presentation of specified documents, forward asset purchases, forward deposits placed and undrawn note issuance and revolving underwriting facilities, documentary credits and other short–term trade related transactions.

#### NOTES TO THE FINANCIAL STATEMENTS for the year ended 31 December 2010

#### 26. Memorandum items (continued)

Regulatory enquiries and investigations – in the normal course of business the Group and its subsidiaries co–operate with regulatory authorities in various jurisdictions in their enquiries or investigations into alleged or possible breaches of regulations.

Additional contingent liabilities arise in the normal course of the Group's business. It is not anticipated that any material loss will arise from these transactions.

The Bank has given guarantees under Section 17 of the Companies (Amendment) Act, 1986 of the Republic of Ireland in respect of:

Cherbou Property Limited Norgay Property Limited

Cuvia Finance Limited Sanlar

DA Property Limited Sondey Limited

Danroc Limited Thomas Property Limited

Easycash (Ireland) Limited The RBS Group Ireland Retirement Savings Trustee Limited

First Active Insurance Services Limited UIF Finance Company

First Active Investments No.4 Limited

Ulster Bank Wealth Nominees Limited

West Register (Republic of Ireland) Limited Ulster Bank Wealth

West Register (Republic of Ireland) Property Limited

Ulster Bank Group Treasury Limited

Ulster Bank Investment Funds Limited

GMM Property Limited

Hume Street Nominees Limited

Ulster Bank Investment Funds Limited

Ulster Bank Markets (Nominees) Limited

Larroquette Ulster International Finance
Meritvale Limited Vincent Property Limited
Michael Property Limited Walter Property Limited

### Contractual obligations for future expenditure not provided in the financial statements

The following table shows contractual obligations for future expenditure not provided for in the financial statements at the year end:

	Gro	oup	Bar	nk
	2010	2009	2010	2009
	€m	€m	€m	€m
Property, plant and equipment				
Other capital expenditure	-	1	_	1
Contracts to purchase goods or services	6	1	9	2
	6	2	9	3

## Litigation

The Group is involved in litigation in the Republic of Ireland. The litigation involves claims by and against Group companies which arise in the ordinary course of business. No material adverse effect on the net assets of the Group is expected to arise from the ultimate resolution of these claims.

# NOTES TO THE FINANCIAL STATEMENTS for the year ended 31 December 2010

# 27. Net cash outflow from operating activities

	Group		Ва	ank
	2010	2009	2010	2009
	€m	€m	€m	€m
Operating loss before tax	(3,322)	(1,233)	(3,324)	(1,292)
(Increase)/decrease in prepayments and accrued income	(11)	28	(5)	10
Interest on subordinated liabilities	16	11	16	11
Increase in accruals and deferred income	36	107	34	103
Loans and advances written off net of recoveries	3,714	1,407	3,714	1,407
(Gain)/loss on sale of tangible assets	(2)	3	(1)	4
Impairment on intangibles	_	5	_	5
Impairment on equity shares	_	12	_	12
Write-down of core deposit intangibles	_	2	_	2
Charge for pensions	28	(62)	28	(62)
Depreciation and amortisation of fixed assets	23	26	22	20
Provision for liabilities and charges	29	30	26	30
Exchange difference	_	_	_	(9)
Other non–cash items	188	(331)	106	(265)
Net cash flow from trading activities	699	5	616	(24)
(Increase)/decrease in loans and advances to banks and customers	(9,574)	2,124	(10,083)	(4,253)
Decrease/(increase) in debt securities	38	(416)	38	(416)
Decrease/(increase) in other assets	21	(15)	12	(1)
Decrease in derivative assets	6	1,012	(12)	1,005
Decrease in deferred tax assets	(77)	_	(77)	
Changes in operating assets	(9,586)	2,705	(10,122)	(3,665)
(Decrease)/increase in deposits by banks and customers	(4,083)	(7,563)	3,318	(4,296)
Increase/(decrease) in debt securities in issue	1,568	(1,121)	(1,764)	(961)
Increase/(decrease) in other liabilities	10	(55)	93	(23)
Increase/(decrease) in derivative liabilities	25	(349)	11	(397)
Decrease in deferred tax liabilities	(1)	<del></del> _	(1)	<del></del>
Changes in operating liabilities	(2,481)	(9,088)	1,657	(5,677)
Total towns reserved	•			
Total taxes received	34	(00)	34	(00)
Cash contribution to defined benefit pension schemes	(53)	(33)	(53)	(33)
Net cash outflow from operating activities	(11,387)	(6,411)	(7,868)	(9,399)

# 28. Interest received and paid

	Gro	Group		nk
	2010	2009	2010	2009
	€m	€m	€m	€m
Interest received	1,928	1,584	1,846	1,614
Interest paid	(554)	(820)	(745)	(1,046)
	1,374	764	1,101	568

### NOTES TO THE FINANCIAL STATEMENTS for the year ended 31 December 2010

### 29. Analysis of changes in financing during the year

		Group and Bank					
		Share capital and share premium		ves	Subordinated Liabilities		
	2010 €m	2009 <b>€</b> m	2010 €m	2009 €m	2010 €m	2009 €m	
At 1 January	4,393	2,158	500	_	539	539	
Net cash inflows from financing	341	2,235	4,012	500	395	_	
At 31 December	4,734	4,393	4,512	500	934	539	

#### 30. Analysis of cash and cash equivalents

	Group		Bank	
	2010	2009	2010	2009
	€m	€m	€m	€m
At 1 January				
Cash	293	255	293	255
Cash equivalents	9,825	12,942	6,241	12,546
·	10,118	13,197	6,534	12,801
Net cash outflow	(6,241)	(3,309)	(2,727)	(6,414)
Effect of exchange rate changes on cash and cash equivalents	35	230	31	147
At 31 December	3,912	10,118	3,838	6,534
Comprising:				
Cash and balances at central banks	279	293	279	293
Loans and advances to banks and debt securities	3,633	9,825	3,559	6,241

#### 31. Segmental analysis

The Group operates in the financial services industry in the United Kingdom and the Republic of Ireland and provides an integrated service to its customers. The directors manage the Group primarily by class of business (based on net interest income) and present the segmental analysis on that basis. Segments charge market prices for services rendered to other parts of the Group; funding charges between segments are determined by Group Treasury, having regard to commercial demands. The segment measure is operating profit/(loss) before tax, which differs from that reported previously in that it excludes the fair value of own debt. Comparative data has been restated accordingly.

The Group's reportable segments are on a divisional basis as follows:

Retail Markets, which has branch networks in both Northern Ireland and the Republic of Ireland, operates in the personal and commercial sectors where it undertakes lending and deposit taking. It is also active in credit and debit card operations and in wealth management.

Corporate Markets provides a wide range of investment banking products and services to the corporate and institutional markets, which include foreign exchange, money market services and lending.

Both Retail Markets and Corporate Markets are supported by manufacturing, finance, human resources and head office divisions.

Other comprises Non-Core and Central functions.

Non-Core consists of assets that the Group intends to run off or dispose.

Central functions comprise Group and corporate functions such as treasury, funding and finance, risk management, legal, communications and human resources.

# NOTES TO THE FINANCIAL STATEMENTS for the year ended 31 December 2010

# 31. Segmental analysis (continued)

Segmental information by class of business and geographical area is set out below:

## **Class of Business**

	Total income			Depreciation			Operating	
	Interest	Non-interest		Operating	and	Impairment	loss before	
	income	income	Total	expenses	amortisation	losses	tax	
2010	€m	€m	€m	€m	€m	€m	€m	
							_	
Retail Markets	317	47	364	(105)	_	(355)	(96)	
Corporate Markets	331	68	399	(62)	(2)	(802)	(467)	
Other	196	30	226	(369)	(21)	(2,595)	(2,759)	
Total	844	145	989	(536)	(23)	(3,752)	(3,322)	

## Class of Business

	Total income			Depreciation			Operating
	Interest	Non-interest		Operating	and	Impairment	(loss)/profit
	income	income	Total	expenses	amortisation	losses	before tax
2009	€m	€m	€m	€m	€m	€m	€m
Retail Markets	186	37	223	(36)	_	(136)	51
Corporate Markets	395	74	469	(95)	(2)	(412)	(40)
Other	103	(150)	(47)	(285)	(24)	(888)	(1,244)
Total	684	(39)	645	(416)	(26)	(1,436)	(1,233)

Class of Business	2010		2009	
	Assets <del>€</del> m	Liabilities €m	Assets €m	Liabilities €m
Retail Markets	21,841	(21,841)	10,525	(10,525)
Corporate Markets	13,703	(13,703)	20,848	(20,848)
Other	14,523	(9,155)	19,619	(15,432)
Total	50.067	(44.699)	50.992	(46.805)

Geographical segments	United	Republic		United	Republic	
	Kingdom	of Ireland	Total	Kingdom	of Ireland	Total
	2010	2010	2010	2009	2009	2009
	€m	€m	€m	€m	€m	€m
Total Income	(2)	991	989	6	639	645
Operating loss before tax	(2)	(3,320)	(3,322)	6	(1,239)	(1,233)
Net Assets	(158)	5,526	5,368	157	4,030	4,187
Total Assets	(181)	50,248	50,067	202	50,790	50,992

### NOTES TO THE FINANCIAL STATEMENTS for the year ended 31 December 2010

### 32. Transactions required to be disclosed under Sections 41 and 43 of the Companies Act 1990

a. Transactions, agreements entered into by authorised institutions in respect of loans to persons who were directors of the Bank (or persons connected with them) at any time during the financial period were as follows:

#### **Directors**

	Principal and in	nterest			
Name of director	As at 1 January (or date of appointment if later)	As at 31 December	Maximum liability during the year	Interest due but not yet paid	Provision
	€	€	€	€	€
T Bowen (1)	1,569	2,484	5,766	_	_
S Dorgan (1)	3,131	5,905	8,948	_	_
E Gleeson (1)	541	245	1,123	_	_
C McCarthy (1)	612,456	198,741	617,083	_	_
S Murphy (1)	3,133	4,646	10,686	_	_
R Gallagher (1)	_	_	10,562	_	_

## Notes:

(1) Personal & mortgage loans

#### **Connected parties**

The amounts required to be disclosed during the period pursuant to the provisions of the Companies Act 1990 (as amended by the Companies (Amendment) Act 2009) or the CBI are as follows:

As at 31 December	Maximum liability during the year
€1,546,565	€1,546,565

- b. There were no guarantees, security or arrangements involving a guarantee or security entered into by authorised institutions in the Group in respect of guarantees to persons who were directors of the Bank (or persons connected with them) at any time during the financial period.
- c. At 31 December 2010, the total amount outstanding under any arrangement by the Bank with any director or person connected to a director was less than 10% of the Bank's total assets.
- d. There were no amounts outstanding at 31 December 2010 (2009: €nil) in respect of loans made to directors by subsidiary undertakings which were not authorised institutions.

# 33. Directors' and secretaries' interest in shares

RBS Group Ordinary Shares of Stg 25p each

	Ordinary Shares of Stg 25p each					
_	As at 1 Jai	nuary 2010 (or	date of			
	appointment if later)			As at	31 December	2010
	Restricted					Restricted
	Ordinary		Stock	Ordinary		Stock
	Shares	Options∗	Awards**	Shares	Options∗	Awards**
M Bamber	17,367	1,056,098	212,166	17,367	995,073	599,066
J Gribbon (Assistant Secretary)	11,030	1,812	_	11,030	1,812	_
R Curran (Secretary)	8,991	45,456	90,604	11,394	35,077	152,168
R Gallagher	198,574	2,324,506	440,870	211,058	2,249,594	1,168,165
C McCarthy	35,796	4,349,753	_	35,796	4,181,015	1,111,222
S Murphy	_	1,595,085	403,790	_	1,595,085	954,701

<sup>\*</sup>Options granted under the Executive Option Scheme are exercisable subject to the achievement of performance conditions.

<sup>\* \*</sup>Vesting for these awards are subject to the achievement of performance conditions.

#### NOTES TO THE FINANCIAL STATEMENTS for the year ended 31 December 2010

## 34. Related parties

The Company's immediate parent company is Ulster Bank Holdings (ROI) Limited.

The Company's ultimate holding company, and the parent of the largest group into which the Company is consolidated, is The Royal Bank of Scotland Group plc which is incorporated in Great Britain and registered in Scotland. Copies of the consolidated financial statements for The Royal Bank of Scotland Group plc can be obtained from The Secretary, The Royal Bank of Scotland Group plc, Gogarburn, Edinburgh, EH12 1HQ.

The smallest subgroup into which the Company is consolidated is Ulster Bank Limited, a company incorporated in Northern Ireland. Copies of the consolidated financial statements for this subgroup can be obtained from the Secretary, Ulster Bank Limited, 11–16 Donegall Square East, Belfast, BT1 5UB.

#### **UK Government**

On 1 December 2008, the UK Government through HM Treasury became the ultimate controlling party of The Royal Bank of Scotland Group plc. The UK Government's shareholding is managed by UK Financial Investments Limited, a company wholly—owned by the UK Government. As a result the UK Government and UK Government controlled bodies became related parties of the Group.

As at 31 December 2010 balances with UK Government and UK controlled bodies were:

	Central Government (including the Bank of England)	Local Government	Banks, financial corporations and public corporations	2010 total
2010	Bank of England) €m	€m	corporations €m	€m
Assets				
Balances at central banks	2	_	_	2
Loans and Advances to customers		_	-	_
	2	_	-	2
Liabilities Customer accounts		31	-	31

No impairment losses were recognised by the Group in 2010 or 2009 in respect of balances with UK Government and UK Government controlled bodies.

2009	Central Government (including the Bank of England) €m	Local Government €m	Banks, financial corporations and public corporations €m	2009 total €m
Assets				
Balances at central banks Loans and Advances to customers	2	_	_	2
	_	_	_	_
	2	_	_	2
Liabilities Customer accounts		26	_	26

## NOTES TO THE FINANCIAL STATEMENTS for the year ended 31 December 2010

## 34. Related parties (continued)

# (a) During the year the Group had the following transactions with related parties:

Directors and key managers

The aggregate transactions between the Bank and its directors, key managers, their close families and companies which they control were:

	Number of directors	Number of key managers	Connected parties	Transaction amount €
Transactions during the year				
Loans made during the year:				
<ul> <li>at a commercial rate</li> </ul>	_	_	2	3,833,418
Balances outstanding at the end of				
the year				
Loans:				
<ul> <li>at a preferential rate</li> </ul>	2	1	_	32,131
- at a commercial rate	6	6	7	3,638,347

## (b) Related party transactions

Included in the Group and bank's balance sheet are the following balances with related parties at the year end:

	Group	)	Bank	
	2010	2009	2010	2009
	€m	€m	€m	€m
Assets				
Loans and advances				
Parent companies	706	2,865	688	2,976
Key management	2	1	2	1
Other related parties, including fellow subsidiaries	287	7,124	16,631	15,260
	995	9,990	17,321	18,237
Derivatives				
Other related parties, including fellow subsidiaries	705	641	593	511
Total assets	1,700	10,631	17,914	18,748
Liabilities				
Deposits				
Parent companies	11,050	14,336	7,140	14,822
Other related parties, including fellow subsidiaries	2,853	4,797	25,223	15,871
	13,903	19,133	32,363	30,693
Derivatives				
Parent companies	1,512	1,490	1,129	1,121
Total liabilities	15,415	20,623	33,492	31,814

## NOTES TO THE FINANCIAL STATEMENTS for the year ended 31 December 2010

### 35. Acquisition of assets and trade of related party

On 15 February 2010 the company acquired substantially all of the assets, liabilities and trade of First Active plc. The acquisition was part of a group restructure which is expected to result in significant cost efficiencies.

Details of the assets and liabilities transferred were as follows:

	€m
Assets	
Loans and advances to banks	1,347
Loans and advances to customer	10,804
Derivatives	210
Property, plant and equipment	42
Prepayments, accrued income and other assets	5
Retirement benefit assets	18
Deferred taxation	13_
Total assets	12,439
Liabilities	
Deposits by banks	4,101
Customer accounts	7,371
Debt securities in issue	25
Derivatives	94
Accruals, deferred income and other liabilities	110
Deferred taxation	3
Subordinated liabilities	191_
Total liabilities	11,895
Net assets acquired	544

Consideration for the acquisition took the form of an issue of share capital at a premium amounting to €341m, a subordinated debt issue of €131m, and an exchangeable debt instrument of €72m.

#### 36. Events since the year end

There have been no significant events between the year end and the date of approval of the financial statements which would require a change or additional disclosure or amendment in the financial statements.

#### 37. Date of approval

The financial statements were approved by the Board of Directors on 23 February 2011.