

Q1 2025 Consensus Financial Estimates

NatWest Group Investor Relations

23 April 2025

NatWest Group – Q1 2025 Consensus Financial Estimates (Average)



	Qua	rter		Full y	ear			Qua	arter	Full year				
	Q4'24	Q1'25E	2024	2025E	2026E	2027E		Q4'24	Q1'25E	2024	2025E	2026E	2027E	
Analysts included in consensus		11		12	12	12	Analysts included in consensus	4.2.	11		12	12	12	
NatWest Group							Group balance sheet and capital, £bn							
Group income statement, £m							Net loans to customers (amortised cost)	400.3	403.0	400.3	412.3	423.2	437.2	
Net interest income	2,968	2,987	11,275	12,359	13,322	13,976	Net loans to customers (amortised cost) across the 3 businesses*	368.5	371.3	368.5	380.6	391.4	402.3	
Non-interest income	857	852	3,428	3,450	3,521	3,620	Group average interest-earning assets (AIEAs)	538.8	542.5	529.3	546.3	558.8	571.0	
Total income	3,825	3,838	14,703	15,809	16,844	17,596	Total assets	708.0	708.8	708.0	718.2	730.1	742.2	
Other operating expenses	(2,114)	(2,043)	(7,854)	(8,105)	(8,281)	(8,472)	Customer deposits	433.5	434.5	433.5	442.7	450.7	459.8	
Litigaton and conduct	(153)	(61)	(295)	(254)	(252)	(252)	Customer deposits across the 3 businesses*	431.3	431.7	431.3	441.8	451.8	462.2	
Operating expenses	(2,267)	(2,104)	(8,149)	(8,359)	(8,533)	(8,724)	Risk-weighted assets**		186.9	183.2	192.9	206.0	210.4	
Operating profit before impairment losses	1,558	1,734	6,554	7,450	8,311	8,872	Tangible equity		27.3	26.5	28.8	30.8	32.4	
Impairment losses	(66)	(169)	(359)	(744)	(986)	(1,075)	Average tangible equity (denominator for RoTE)		26.8	25.8	27.8	29.9	31.7	
Operating profit/(loss) before tax	1,492	1,565	6,195	6,706	7,325	7,797	Number of ordinary shares in issue (m) - period end		8,048	8,043	7,876	7,630	7,369	
Tax (charge)/credit	(233)	(420)	(1,465)	(1,814)	(1,979)	(2,111)	Number of ordinary shares in issue (m) - average	8,157	8,040	8,450	7,947	7,742	7,491	
Profit/(loss) for the period for continuing operations	1,259	1,145	4,730	4,892	5,346	5,686								
Profit/(loss) from discontinued operations, net of tax	69	0	81	0	0	0	Key metrics and ratios							
Profit/(loss) for the period	1,328	1,145	4,811	4,892	5,346	5,686	Group net interest margin		2.23%	2.13%	2.26%	2.38%	2.43%	
Attributable to:							Cost:income ratio	55.3%	53.2%	53.4%	51.3%	49.2%	48.1%	
Ordinary shareholders	1,248	1,062	4,519	4,554	5,011	5,349	Loan impairment rate	0.07%	0.17%	0.09%	0.18%	0.23%	0.25%	
Other owners	81	82	283	334	331	333	Return on tangible equity	19.0%	15.8%	17.5%	16.5%	16.8%	16.9%	
Non-controlling interests	(1)	2	9	4	4	4	Earnings/(loss) per ordinary share (p)	15.3p	13.2p	53.5p	57.3p	64.7p	71.4p	
							Ordinary DPS (p)	15.5p	0	21.5p	28.6p	32.2p	35.7p	
Notable items							Total buy-backs (£m)	1,000	-	2,241	1,273	1,263	1,375	
Notable items in income	(47)	3	55	29	8	8	Tangible net asset value (TNAV) per ordinary share (p)		340p	329p	366p	403p	440p	
Net interest income notable items	(31)	0	(31)	8	0	0	Common Equity Tier 1 (CET1) ratio - transitional basis** 13.6% 13.7% 13.6% 13.5%		13.5%	13.2%	13.5%			
Non-interest income notable items	(16)	3	86	20	8	8								
Memo: Net interest income excluding notable items	2,999	2,987	11,306	12,351	13,322	13,976	Interest rate expectations							
Memo: Non-interest income excluding notable items	873	849	3,342	3,429	3,513	3,612	UK base rate (end of period)	4.75%	4.49%	4.75%	3.87%	3.62%	3.56%	
Memo: Total income excluding all notable items	3,872	3,835	14,648	15,780	16,835	17,588	UK base rate (average for the period)	4.85%	4.66%	5.11%	4.15%	3.67%	3.52%	

^{*3} businesses reflect balances across Retail Banking, Private Banking and Commercial and Institutional. Group includes Central items & other.

^{**}Guidance per FY'24 outlook statement, page 5 FY'24 NWG Annual Results, "In 2025 we expect RWAs to be to be in the range of £190-195 billion at the end of 2025, dependent on final CRD IV model outcomes." Consensus estimates for FY'26 RWA and CET1 are pro forma for B3.1 implementation on 1 Jan'27.

NatWest Group – Q1 2025 Consensus Financial Estimates (High & Low)



	Quarter				Full year										
	Q1'25E			2025E 2026E						2027E					
Analysts included in consensus		11		12			2026E			12					
NatWest Group	Low			Low Average High		Low Average High			Low Average High						
Group income statement, £m	LOW	Average	iligii	LOW	Average	iligii	LOW	Average	iligii	LOW	Average	Iligii			
Net interest income	2,968	2,987	3,022	12,137	12,359	12,626	12,647	13,322	13,947	13,195	13,976	15,071			
Non-interest income	820	852	898	3,301	3,450	3,676	3,370	3,521	3,759	3,441	3,620	3,840			
Total income	3,789	3,838	3,898	15,546	15,809	16,086	16,135	16,844	17,557	16,742	17,596				
Other operating expenses	(2,095)	(2,043)	(1,972)	(8,148)	(8,105)	(8,041)	(8,399)	(8,281)	(8,222)	(8,580)	(8,472)	(8,416)			
Litigaton and conduct	(73)	(61)	(49)	(290)	(254)	(200)	(285)	(252)	(200)	(285)	(252)	(200)			
Operating expenses	(2,157)	(2,104)	(2,044)	(8,438)	(8,359)	(8,297)	(8,599)	(8,533)	(8,472)	(8,802)	(8,724)	(8,666)			
Operating profit before impairment losses	1,670	1,734	1,850	7,206	7,450	7,780	7,634	8,311	9,028	8,075	8,872	10,091			
Impairment losses	(210)	(169)	(149)	(818)	(744)	(674)	(1,092)	(986)	(833)	(1,216)	(1,075)	(876)			
Operating profit/(loss) before tax	1,499	1,565	1,687	6,449	6,706	7,105	6,603	7,325	8,014	7,007	7,797	9,038			
Tax (charge)/credit	(446)	(420)	(389)	(2,009)	(1,814)	(1,672)	(2,244)	(1,979)	(1,762)	(2,531)	(2,111)	(1,752)			
Profit/(loss) for the period for continuing operations	1,062	1,145	1,256	4,643	4,892	5,096	4,754	5,346	5,770	5,057	5,686	6,507			
Profit/(loss) from discontinued operations, net of tax	-	-	-	-	-	-	-	-	-	-	-	-			
Profit/(loss) for the period	1,062	1,145	1,256	4,643	4,892	5,096	4,754	5,346	5,770	5,057	5,686	6,507			
Attributable to:															
Ordinary shareholders	989	1,062	1,165	4,343	4,554	4,768	4,474	5,011	5,410	4,777	5,349	6,147			
Other owners	64	82	91	291	334	390	280	331	390	280	333	390			
Non-controlling interests	0	2	9	0	4	10	0	4	10	0	4	10			
Notable items															
Notable items in income	0	3	30	0	29	125	0	8	100	0	8	100			
Net interest income notable items	0	0	0	0	8	100	0	0	0	0	0	0			
Non-interest income notable items	0	3	30	0	20	125	0	8	100	0	8	100			
Memo: Net interest income excluding notable items	2,969	2,987	3,022	12,137	12,351	12,626	12,647	13,322	13,947	13,195	13,976	15,071			
Memo: Non-interest income excluding notable items	820	849	889	3,301	3,429	3,556	3,370	3,513	3,659	3,441	3,612	3,740			
Memo: Total income excluding all notable items	3,789	3,835	3,898	15,546	15,780	16,027	16,135	16,835	17,557	16,742	17,588	18,809			

NatWest Group – Q1 2025 Consensus Financial Estimates (High & Low)



	Quarter			Full year										
		Q1'25E			2025E			2026E			2027E			
Analysts included in consensus		11			12			12			12			
Group balance sheet and capital, £bn	Low	Average	High	Low	Average	High	Low	Average	High	Low	Average	High		
Net loans to customers (amortised cost)	400.8	403.0	405.3	405.4	412.3	415.7	408.9	423.2	431.6	412.5	437.2	469.4		
Net loans to customers (amortised cost) across the 3 businesses*	369.0	371.3	373.5	373.6	380.6	383.9	376.8	391.4	399.1	380.0	402.3	413.9		
Group average interest-earning assets (AIEAs)	537.7	542.5	546.5	538.8	546.3	553.8	548.8	558.8	570.5	553.7	571.0	586.7		
Total assets	666.3	708.8	722.1	677.7	718.2	740.7	688.2	730.1	757.4	699.9	742.2	781.8		
Customer deposits	430.7	434.5	437.2	433.5	442.7	449.5	435.7	450.7	462.7	437.9	459.8	478.0		
Customer deposits across the 3 businesses*	428.5	431.7	434.7	431.3	441.8	447.3	433.5	451.8	464.4	435.6	462.2	480.1		
Risk-weighted assets**	184.3	186.9	191.2	191.5	192.9	194.8	203.6	206.0	209.4	205.4	210.4	215.7		
Tangible equity	26.3	27.3	27.7	28.0	28.8	29.4	30.1	30.8	31.8	31.3	32.4	33.8		
Average tangible equity (denominator for RoTE)	25.8	26.8	27.7	27.0	27.8	29.2	29.1	29.9	30.8	30.7	31.7	33.0		
Number of ordinary shares in issue (m) - period end	8,043	8,048	8,078	7,721	7,876	8,035	7,442	7,630	7,820	7,101	7,369	7,696		
Number of ordinary shares in issue (m) - average	7,984	8,040	8,061	7,802	7,947	8,039	7,483	7,742	7,927	7,196	7,491	7,726		
Key metrics and ratios														
Group net interest margin	2.19%	2.23%	2.25%	2.20%	2.26%	2.32%	2.24%	2.38%	2.47%	2.33%	2.43%	2.62%		
Cost:income ratio	50.6%	53.2%	54.6%	50.4%	51.3%	52.0%	47.0%	49.2%	51.1%	44.9%	48.1%	50.3%		
Loan impairment rate	0.15%	0.17%	0.21%	0.16%	0.18%	0.20%	0.19%	0.23%	0.26%	0.19%	0.25%	0.28%		
Return on tangible equity	14.5%	15.8%	17.6%	15.6%	16.5%	17.1%	15.2%	16.8%	18.3%	14.8%	16.9%	19.5%		
Earnings/(loss) per ordinary share (p)	12.3p	13.2p	14.5p	54.5p	57.3p	59.6p	57.3p	64.7p	72.3p	62.3p	71.4p	85.4p		
Ordinary DPS (p)	-	-	-	27.0p	28.6p	30.0p	29.0p	32.2p	36.0p	30.0p	35.7p	43.0p		
Total DPS (p)	-	-	-	27.0p	28.6p	30.0p	29.0p	32.2p	36.0p	30.0p	35.7p	43.0p		
Total buy-backs (£m)	-	-	-	500	1,273	2,000	750	1,263	2,000	750	1,375	2,000		
Tangible net asset value (TNAV) per ordinary share (p)	327p	340p	345p	360p	366p	374p	391p	403p	419p	425p	440p	459p		
Common Equity Tier 1 (CET1) ratio - transitional basis**	13.3%	13.7%	14.0%	13.3%	13.5%	13.9%	12.9%	13.2%	13.5%	13.0%	13.5%	13.9%		
Interest rate expectations														
UK base rate (end of period)	4.40%	4.49%	4.50%	3.75%	3.87%	4.31%	3.50%	3.62%	3.75%	3.25%	3.56%	3.75%		
UK base rate (average for the period)	4.56%	4.66%	4.90%	3.88%	4.15%	4.29%	3.25%	3.67%	3.87%	3.00%	3.52%	3.83%		

^{*3} businesses reflect balances across Retail Banking, Private Banking and Commercial and Institutional. Group includes Central items & other.

^{**}Guidance per FY'24 outlook statement, page 5 FY'24 NWG Annual Results, "In 2025 we expect RWAs to be to be in the range of £190-195 billion at the end of 2025, dependent on final CRD IV model outcomes." Consensus estimates for FY'26 RWA and CET1 are pro forma for B3.1 implementation on 1 Jan'27.

NatWest Group – Q1 2025 Consensus Financial Estimates (High & Low income excluding notable items)



	Quarter			Full year										
		Q1'25E			2025E			2026E			2027E			
Analysts included in consensus		11		12			12			12				
Group*	Low	Average	High	Low	Average	High	Low	Average	High	Low	Average	High		
Net interest income excluding notable items	2,969	2,987	3,022	12,137	12,351	12,626	12,647	13,322	13,947	13,195	13,976	15,071		
Non-interest income excluding notable items	820	849	889	3,301	3,429	3,556	3,370	3,513	3,659	3,441	3,612	3,740		
Total income excluding all notable items	3,789	3,835	3,898	15,546	15,780	16,027	16,135	16,835	17,557	16,742	17,588	18,809		
Analysts included in consensus		8			10			10			10			
Retail Banking, Private Banking and Commercial & Institutional combined	Low	Average	High	Low	Average	High	Low	Average	High	Low	Average	High		
Net interest income excluding notable items	2,964	2,992	3,043	12,219	12,397	12,626	12,698	13,405	13,947	13,251	14,045	15,071		
Non-interest income excluding notable items	820	841	864	3,301	3,430	3,560	3,370	3,504	3,599	3,441	3,610	3,724		
Total income excluding all notable items	3,789	3,833	3,907	15,546	15,790	16,186	16,135	16,815	17,472	16,742	17,568	18,724		
Analysts included in consensus		8			10			10			10			
Central items & other	Low	Average	High	Low	Average	High	Low	Average	High	Low	Average	High		
Net interest income excluding notable items	(34)	(2)	17	(136)	(18)	67	(51)	5	67	(48)	6	67		
Non-interest income excluding notable items	(7)	7	25	(225)	6	100	(100)	19	100	(100)	18	100		
Total income excluding all notable items	(9)	5	21	(225)	(10)	85	(100)	20	100	(100)	20	100		

^{*}The sum of 'Retail Banking, Private Banking and Commercial & Institutional combined' and 'Central items & other' does not equal 'Group' as not all analysts provide forecasts of business segments

NatWest Group – Q1 2025 Consensus Financial Estimates

Models as at 23 April 2025



Disclaimer

The consensus information has been calculated using average estimates received from research analysts.

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