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#### Forward looking statements

This document contains forward-looking statements within the meaning of the United States Private Securities Litigation Reform Act of 1995, including (but not limited to) those related to RBS Group in respect of: its regulatory capital position and related requirements, its financial position, profitability and financial performance (including financial, capital and operational targets), its access to adequate sources of liquidity and funding, increasing competition from new incumbents and disruptive technologies, its impairment losses and credit exposures under certain specified scenarios, substantial regulation and oversight, ongoing legal, regulatory and governmental actions and investigations, LIBOR, EURIBOR and other benchmark reform and RBS Group's exposure to economic and political risks (including in respect of Brexit and climate change), operational risk, conduct risk, cyber and IT risk and credit rating risk. In addition, forward-looking statements may include, without limitation, the words 'expect', 'estimate', 'project', 'anticipate', 'commit', 'believe', 'should', 'intend', 'plan', 'could', 'probability', 'risk', 'Value-at-Risk (VaR)', 'target', 'goal', 'objective', 'may', 'endeavour', 'outlook', 'optimistic', 'prospects' and similar expressions or variations on these expressions. These statements concern or may affect future matters, such as RBS Group's future economic results, business plans and current strategies. Forward-looking statements are subject to a number of risks and uncertainties that might cause actual results and performance to differ materially from any expected future results or performance expressed or implied by the forward-looking statements. Factors that could cause or contribute to differences in current expectations include, but are not limited to, legislative, political, fiscal and regulatory developments, accounting standards, competitive conditions, technological developments, interest and exchange rate fluctuations and general economic conditions. These and other factors

#### **Attestation statement**

We confirm that the 2018 Pillar 3 Report meets the relevant requirements for Pillar 3 disclosures and has been prepared in line with internal controls agreed by the Board.

As set out in the Compliance report of the 2018 Annual Report and Accounts, the Board is responsible for the system of internal controls that is designed to maintain effective and efficient operations, compliant with applicable laws and regulations. The system of internal control is designed to manage risk, or mitigate it to an acceptable residual level rather than eliminate it entirely. Systems of internal control can only provide reasonable and not absolute assurance against misstatement, fraud or loss.

The 2018 Pillar 3 Report was approved by the Board on 14 February 2019.

Katie Murray
Chief Financial Officer
Executive director, RBS Board

Bruce Fletcher Chief Risk Officer Member, Executive Committee

#### Disclosure framework

The Pillar 3 disclosures made by The Royal Bank of Scotland Group plc (RBSG) and its consolidated subsidiaries (together RBS or the Group) are designed to comply with the Capital Requirements Regulation (CRR). RBS's significant subsidiaries at 31 December 2018 were National Westminster Bank Plc (NWB Plc), The Royal Bank of Scotland plc (RBS plc, previously Adam & Company PLC), NatWest Markets Plc (NWM Plc) and Ulster Bank Ireland Designated Activity Company (UBI DAC). RBS determines its significant subsidiaries, in accordance with the CRR requirements for disclosure, as those entities whose total risk- weighted assets (RWAs) account for 5% or more of RBS's consolidated RWAs.

RBS's main risks are described in the Capital and risk management and the Risk factors section of the 2018 Annual Report and Accounts (ARA) and in the 2018 Pillar 3 Report. The glossary in each document explains terms used.

On 30 April 2018 following the completion of the first ring-fenced transfer scheme (RFTS), the business formerly known as The Royal Bank of Scotland plc was renamed NatWest Markets Plc (NWM Plc) and the business formerly known as Adam & Company PLC was renamed The Royal Bank of Scotland plc (RBS plc). The RFTS included the transfer of the majority of the former RBS plc Personal & Business Banking (PBB), Commercial & Private Banking (CPB) and certain parts of Central items and NatWest Markets business due to remain in the ring-fenced bank, to the subsidiaries of NatWest Holdings. Following this transfer the new RBS plc became a significant subsidiary for CRR reporting purposes and is included in the Pillar 3 Report where necessary. In this document NWM Plc and RBS plc disclosures refer to the renamed entities.

For RBS, NWB Plc, RBS plc and NWM Plc, the Pillar 3 disclosures in this report are based on the CRR as promulgated by the Prudential Regulation Authority (PRA). For UBI DAC, they are based on the CRR as implemented by the Central Bank of Ireland (CBI).

In this report, in line with the regulatory framework, the term credit risk excludes counterparty credit risk, unless specifically indicated otherwise.

#### **Regulatory framework**

The European Union (EU) has implemented the initial phase of Basel III capital framework through the CRR and the Capital Requirements Directive IV.

The framework is based on three Pillars:

- Pillar 1 Minimum capital requirements: defines rules for the determination of the capital requirement relating to credit, counterparty credit, market and operational risk;
- Pillar 2 Supervisory review process: requires banks to undertake an internal capital adequacy assessment process for risks not included in Pillar 1; and
- Pillar 3 Market discipline: requires individual banks to disclose key information which allows investors and other market participants to understand their risk profiles.

#### Pillar 1 - Minimum capital requirements

The CRR determines minimum capital requirements predominantly by calculating RWAs for credit, counterparty credit, market and operational risks. Various RWA calculation approaches are available to banks, with differing levels of sophistication. The minimum capital requirement is then calculated as 8% of RWAs.

RBS uses the following approaches to calculate RWAs:

- Credit risk: the advanced internal ratings based (IRB) approach is used for most exposures. The standardised (STD) approach is used for exposures in certain portfolios.
- Counterparty credit risk: both the mark-to-market (mtm) method and the internal model method (IMM) are used for derivative transactions. The financial collateral comprehensive method is used for securities financing transactions.
- Securitisation: the IRB approach is used.
- Market risk: both the STD approach and the internal model approach (IMA) are used.
- Operational risk: the STD approach is used and is based on gross income. Refer to 2018 ARA Capital and risk management (C&RM) - Operational risk.

#### Pillar 2 - Supervisory review process

Pillar 2 comprises RBS's and its key subsidiaries' internal capital adequacy assessment process (ICAAP) and a supervisory review and evaluation process undertaken on an annual basis and focused on the amounts, types and distribution of capital which RBS considers adequate to cover the risks to which it is or may be exposed.

The ICAAP evaluates capital requirements for major sources of risk over the short and long term:

- Pillar 2A comprises risks that are not captured in Pillar 1 (such as non-traded interest rate risk (NTIRR), structural foreign exchange risk and pension risk) or not adequately captured in Pillar 1 (such as credit concentration risk); and
- Pillar 2B incorporates stress testing and scenario analysis, which serve as a basis for a forward-looking assessment of RBS's capital requirements in stress conditions and any resultant stress capital buffers.

RBS undertakes a risk assessment to ensure all material risks are identified, adequately managed and capitalised where appropriate.

Within Pillar 2A, RBS assesses credit concentration risk, certain aspects of traded market risk that are not fully captured in Pillar 1, non-traded interest rate risk (NTIRR), pension risk and operational risk to compensate for shortcomings of the Pillar 1 standardised approach. RBS uses economic capital models to estimate Pillar 2A capital charges for operational and credit concentration risk. For more information, refer to pages 111 and 162 of the 2018 ARA. Information regarding specific credit risk concentrations, such as sector or geography, is included within Pillar 3. Refer also to 2018 ARA – C&RM – Non-traded market risk and Pension risk.

Pillar 2B is based on stress testing and scenario analysis. It is used to assess the quantum and quality of capital required to be set aside to counteract the adverse impact of a severe but plausible stress on RBS's capital, and to ensure capital levels in stress conditions remain above minimum requirements.

The ICAAP submission is approved by the Board before it is delivered to the regulator and forms the basis of the supervisory review and the setting of the Individual Capital Guidance by the PRA. Refer to page 94 of the 2018 ARA.

#### Pillar 3 - Market discipline

RBS is committed to delivering leading practice risk and capital disclosures to ensure that stakeholders understand the risks faced by RBS. The Pillar 3 disclosures are designed to encourage and promote market transparency and stability. They represent a component of RBS's broader disclosures framework.

RBS publishes its Pillar 3 disclosures as required by and in accordance with the EU and UK regulatory frameworks.

RBS has not omitted any disclosures on the grounds that the information may be proprietary or confidential. Certain of RBS's subsidiaries in Europe publish capital and RWA data externally through an appropriate mechanism (such as websites and annual reports), thereby satisfying the European Banking Authority (EBA) requirements for disclosures in the member states. Outside the EU, local subsidiaries may make additional disclosures under Pillar 3 as required by their local regulators.

RBS continues to participate in the UK Finance drive towards consistent Pillar 3 disclosures for UK banks wherever possible.

It is possible that disclosures made by other banks, especially outside the UK, are not directly comparable with those in this report. Notes are included with the data tables to ensure transparency regarding the approaches used for the disclosures. At EU and global levels, different definitions and assumptions adopted by other banks can make direct comparison difficult.

#### Consolidation

RBSG is the parent entity for all authorised firms in the Group and is subject to consolidated supervision by the PRA. From 1 January 2019, the ring-fenced banking group, NatWest Holdings Limited, is also subject to consolidated supervision by the PRA.

#### Contro

Inclusion of an entity in the statutory consolidation is driven by RBS's ability to exercise control over that entity. The regulatory consolidation applies a comparable test but consolidation is restricted to certain categories of entities. In accordance with PRA rules, non-financial and certain structured entities are excluded from the regulatory consolidation.

#### Significant influence or joint control

Where RBS does not have control of an entity but has more than 20% of the voting rights or capital of that entity, then it must be included in the regulatory consolidation on a pro-rata basis, unless it falls into one of the excluded categories or RBS has agreed a different treatment with the PRA (by obtaining permission). Such entities will only be included in the statutory consolidation on a pro-rata basis where RBS has joint control. Entities where RBS has significant influence will be equity accounted in the statutory consolidation. For further information see Note 10 Related undertakings in the 2018 ARA.

# Impediments to the transfer of capital resources and aggregate capital deficiency

All RBS companies are subject to policies, governance and controls set centrally. Aside from regulatory requirements, there are no current or foreseen material, practical or legal impediments to the transfer of capital or prompt repayments of liabilities when due.

#### Regulatory disclosure developments

Phase 1 of the revised Pillar 3 framework of the Basel Committee on Banking Supervision (BCBS) was addressed by the EBA in guidelines implemented in December 2017. The guidelines introduced more specific guidance and prescribed tables and templates, regarded by the regulators as a significant step towards enhancing the consistency and comparability of banks' regulatory disclosures.

During 2018 new disclosure requirements were introduced by the EBA for IFRS 9 transitional arrangements. The PRA also requested early adoption of a small subsection of qualitative and quantitative tables from Phase 2 of the BCBS revised Pillar 3 framework. The Basel committee published Phase 3 of the Pillar 3 framework in December 2018.

#### Disclosure roadmap

Banks are required to disclose their material risks as part of the Pillar 3 framework. Most of this information is disclosed in the 2018 ARA, available at rbs.com. The 2018 ARA includes a range of risk factors and provides in-depth analysis on the specific risks to which RBS is or may be exposed. These Pillar 3 disclosures provide additional information over and above that contained in the 2018 ARA.

Key metrics for RBS are published as follows:

- Financial performance measures and ratios 2018 ARA -Strategic report – 2018 Highlights.
- Key metrics capital, leverage and liquidity for RBS, NWB Plc, RBS plc and UBI DAC in their respective ARAs – C&RM – Capital, liquidity and funding risk.

Certain Pillar 3 disclosures are included in the 2018 ARA as follows:

- Corporate governance Directors' remuneration report.
- Strategic report Risk overview.
- Corporate governance Report of the Board Risk Committee
- Capital and risk management:
  - Risk management framework
  - Capital, liquidity and funding risk
  - Credit risk
  - Market risk
  - Operational risk

- Capital instruments detailed terms are found on the RBS Investor Relations website.
- Global Systemically Important Banks (GSIB) indicators at 31
  December 2018 will be published on the RBS Investor Relations
  website in April 2019. The Financial Stability Board publishes
  the GSIB list around November each year which informs the
  requirement for the following 12 months transition.

#### Independent review

The information presented in this Pillar 3 Report is not required to be, and has not been, subject to external audit.

Internal Audit undertakes procedures to provide management and the Board with assurance relating to the adequacy and effectiveness of the processes, controls and governance framework over the production of the Pillar 3 disclosures.

Internal Audit includes within the scope of its assurance work, the modelling and management of the organisation's capital and liquidity risks. Internal Audit is independent from the risk management function, and therefore from those responsible for the development and independent validation activity. Any material gaps in control identified by Internal Audit are escalated through standard board reporting and action plans agreed with those accountable for the activity behind the control.

#### Capital and leverage

Capital consists of reserves and instruments issued that are available that have a degree of permanency and are capable of absorbing losses. A number of strict conditions set by regulators must be satisfied to be eligible to count as capital.

Capital adequacy risk is the risk that there is or will be insufficient capital and other loss absorbing debt instruments to operate effectively including meeting minimum regulatory requirements, operating within Board approved Group risk appetite and supporting its strategic goals.

Capital management is the process by which the Group ensures that it has sufficient capital and other loss absorbing instruments to operate effectively including meeting minimum regulatory requirements, operating within Board approved risk appetite, maintaining its credit rating and supporting its strategic goals. Capital management is critical in supporting the Group's business and is enacted through an end to end framework across the Group, its businesses and the legal entities through which it operates.

The Group manages capital having regard to regulatory requirements. Regulatory capital is monitored and reported on an individual regulated bank legal entity basis, which is the CRR transitional basis as relevant in the jurisdiction for significant subsidiaries of the Group. The Group itself is monitored and reported on a consolidated and CRR end-point basis.

#### **Determination of capital sufficiency**

In determining whether the Group holds sufficient capital and other loss absorbing debt instruments, the Group assesses the amount and type of capital under a number of different bases:

#### Going concern vs. gone concern view

Going concern: This determination of capital sufficiency is made on the basis that there is sufficient capital to absorb losses and remain a viable going concern. The Group is considered a going concern if it can operate in the foreseeable future to carry out its objectives and commitments without the need or intention on the part of management to liquidate.

Gone concern: This determination of capital sufficiency is made on the basis that there is sufficient capital and other loss absorbing instruments to enable an orderly resolution in the event of failure. Gone concern would apply if the Group had been deemed to fail, or is likely to fail by the Bank of England (BoE).

#### Spot vs. forward-looking view

Spot view: This determination of capital sufficiency is made on the basis of prevailing actual positions and exposures.

Forward-looking view: This determination of capital sufficiency is made on the basis of positions, balance and exposures under a forward looking view of the balance sheet in line with the Group's planning horizons and parameters. This analysis examines both base and stress views.

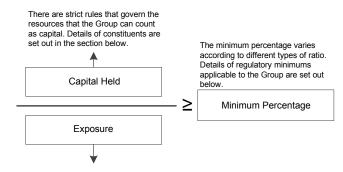
#### Regulatory vs. risk appetite view

Regulatory requirements: This determination of capital sufficiency is an assessment of whether the Group has sufficient capital and other loss absorbing debt instruments to meet the requirements of prudential regulation.

Risk appetite: This determination of capital sufficiency is an assessment of whether the Group has sufficient capital and other loss absorbing debt instruments to meet risk appetite limits. The Group's risk appetite framework establishes quantitative and qualitative targets and limits within which the Group operates to achieve its strategic objectives.

#### Capital sufficiency: going concern view

The regulatory requirement for going concern capital typically takes the form of a ratio of capital compared to a defined exposure amount having to exceed a minimum percentage:



There are two types of capital ratios based on different exposure types:

| Ratio                        | Exposure type        | Description   |
|------------------------------|----------------------|---|
| Capital<br>adequacy<br>ratio | Risk-weighted assets | Assesses capital held against both size and inherent riskiness of on and off-balance sheet exposures.                                   |
| Leverage<br>ratio            | Leverage<br>exposure | Assesses capital held against the size of on and off-balance sheet exposures (largely based on accounting value with some adjustments). |

#### Constituents of capital held

The determination of what instruments and financial resources are eligible to be counted as capital is laid down by applicable regulation.

Capital is categorised by the CRR under two tiers (Tier 1 and Tier 2) according to the ability to absorb losses, degree of permanency and the ranking of absorbing losses. There are three broad categories of capital across these two tiers:

- CET1 capital. Common Equity Tier (CET1) capital must be perpetual and capable of unrestricted and immediate use to cover risks or losses as soon as these occur. This includes ordinary shares issued and retained earnings. CET1 capital absorbs losses before other types of capital and any loss absorbing instruments.
- AT1 capital. This is the second form of loss absorbing capital
  and must be capable of absorbing losses on a going concern
  basis. These instruments are either written down or converted
  into CET1 capital when a pre-specified CET1 ratio is reached.
  Coupons on Additional Tier 1 (AT1) issuances are discretionary
  and may be cancelled at the discretion of the issuer at any time.
  AT1 capital may not be called, redeemed or repurchased for five
  years from issuance.
- Tier 2 capital. Tier 2 capital is the Group's supplementary capital
  and provides loss absorption on a gone concern basis. Tier 2
  capital absorbs losses after Tier 1 capital. It typically consists of
  subordinated debt securities with a minimum maturity of five
  years.

In addition to capital, other specific loss absorbing instruments including senior notes issued by RBS Group may be used to cover certain gone concern capital requirements which, in the EU, is referred to as minimum requirement for own funds and eligible liabilities (MREL). In order for liabilities to be eligible for MREL, a number of conditions must be met including the BoE being able to apply its stabilisation powers to them, including the use of bail-in provisions.

#### Capital adequacy

The Group has to hold a minimum amount and quality of capital to satisfy capital adequacy regulatory requirements.

#### Risk-weighted assets

Capital adequacy ratios compare the amount of capital held to RWAs. RWAs are a measure of the Group's assets and off-balance sheet positions that capture both the size and risks inherent in those positions.

RWAs are grouped into four categories:

| Risk                | Description  |
|---------------------|--|
| Credit              | Risk of loss from a borrower failing to repay amounts due by the due date.                             |
| Counterparty credit | Risk of loss from a counterparty not meeting its contractual obligations.                              |
|                     | Also included is the risk of loss from changes in the fair value of derivative instruments.            |
| Market              | Risk of loss arising from fluctuations in market prices.   |
| Operational         | Risk of loss from inadequate or failed internal processes, people and systems or from external events. |

#### Minimum percentage

Regulation defines a minimum percentage of capital compared to RWAs. The percentage comprises system-wide requirements that apply to all banks and a component where the percentage is specific to the Group. This is summarised as follows:

| Туре              | Name  | Description  |
|-------------------|---|--|
| System-           | Pillar 1  | Standard minimum percentages applicable to all banks. Must be held at all times  |
| wide              | Capital<br>conservation,<br>countercyclical<br>and GSII buffers | Includes capital to absorb losses in times of stress, capital built up in response to credit conditions in the macro economic environment and for institutions of systemic importance.   |
| Bank-<br>specific | Pillar 2A   | Captures risks that apply to individual banks that are either not adequately captured or not captured at all under Pillar 1. For example, pension risk is not captured in Pillar 1; therefore, capital that may need to be held against the risk is assessed under Pillar 2A. Must be held at all times. |

| Type | Name       | Description   |
|------|------------|---|
|      | PRA buffer | Captures forward looking risks and potential losses under a severe stress scenario. The PRA buffer is a capital buffer that is designed to ensure that the Group can continue to meet minimum requirements (Pillar 1 and Pillar 2A) during a stressed period. The buffer also accommodates add-ons which may be applied by the regulator to cover Group Risk (subsidiary/sub-group capital requirements in excess of their share of the Group) and Risk Management and Governance scalars (which may be levied where Risk Management and Governance deficiencies have been identified by the regulator. |

These minimum requirements are shown in more detail in the RBS ARA 2018 – Capital, liquidity and funding risk. These ratios apply in full from 1 January 2019. Before this date the transitional rules in place meant that the minimum capital requirements the Group had to comply with were lower. However, the Group, in line with other UK banks, has been reporting on a fully implemented basis since 2014.

The assessment of Pillar 2 requirements (including the PRA buffer) is an output from the Group's Internal Capital Adequacy Assessment Process ICAAP that is described in more detail on page 94 of the 2018 ARA. Pillar 2 also utilises the output of the Group's stress testing exercises which is described in more detail on pages 94 to 96 of the 2018 ARA.

#### Future changes to regulation

UK, EU and international standard and rule-making bodies have issued proposals, draft regulation and final standards on revising the level and measurement of capital adequacy ratios including the measurement of RWAs. This may affect the level of RWAs and the capital that the Group is required to hold in future years. Further details of prudential regulatory changes that may impact the Group's capital adequacy ratio are set out on page 9.

#### Leverage ratios

The Group has to hold a minimum amount and quality of capital to satisfy leverage ratio regulatory requirements. Unlike capital adequacy ratios, leverage ratio requirements do not consider the riskiness of the Group's positions.

The leverage exposure is broadly aligned to the accounting value of the Group's on and off-balance sheet exposures but subject to certain adjustments for trading positions, repurchase agreements and off balance sheet exposures.

In common with capital adequacy ratios, the leverage ratio requirement for the Group consists of a minimum requirement and a leverage ratio buffer. The leverage ratio requirements that the Group must meet may be subject to change from developing regulation. Further details are set out on page 9.

For more information regarding the minimum capital and leverage requirements that RBS must meet, refer to the RBS 2018 ARA – Capital, liquidity and funding risk.

#### MREL: capital sufficiency under the gone concern view

The Group will be required to hold sufficient capital and other loss absorbing instruments such that, in the event of failure, there can be an orderly resolution that minimises any adverse impact on financial stability whilst preventing public funds being exposed to loss.

In June 2018, the BoE published its policy statement on its approach to setting MREL and updated the indicative MREL requirements for the UK's systemically important banks.

MREL will be set by the BoE on a case-by-case basis but it has stated that it expects institutions that are G-SIBs and subject to a bail-in resolution strategy, such as the Group, to meet interim MREL requirements from 1 January 2019 and end state MREL requirements from 1 January 2022 as follows:

#### Interim MREL

# 1 January 2019 The minimum requirements set out in the Financial Stability Board total loss absorbing capacity standard being the higher of: 16% of the Group's RWAs; and 6% of the Group's leverage exposures. The higher of: The sum of two times the Group's Pillar 1 requirement and one times the Group's Pillar 2A add-ons; and Two times the applicable leverage ratio requirement for the Group.

#### End state MREL

#### 1 January 2022 <sup>(1)</sup>

#### The higher of:

- Two times the sum of the Group's Pillar 1 requirement and Group's Pillar 2A add-ons; and
- The higher of:
  - Two times the applicable leverage ratio requirement for the Group; and
  - 6.75% of the Group's leverage exposure.

#### Note

(1) Excludes buffers. In June 2018 the BoE published indicative data on MREL requirements for individual firms. RBS is expected to require lossabsorbing resources, including MREL and capital buffers (capital conservation, GSIB and countercyclical buffer), of 23.0% of RWAs by 1 January 2020, rising to 26.6% by 1 January 2022.

MREL may consist of capital and other loss absorbing instruments. In order for liabilities to be eligible for MREL, a number of strict conditions will be set by the BoE including the ability for the BoE to apply its stabilisation powers to those liabilities. In addition, liabilities must have an effective remaining maturity (taking account of any rights of early repayment to investors) of greater than one year.

The Group continues to expect to issue between £4 billion and £6 billion of MREL compliant senior debt from the single resolution entity (RBSG) each year to meet this requirement.

#### Internal MREL

In order that there is sufficient loss absorbing capacity pre-positioned across the Group, the proceeds of externally issued MREL will be down-streamed to material operating subsidiaries in the form of capital or other subordinated claims. This ensures that internal MREL will absorb losses before operating liabilities within operating subsidiaries.

In June 2018 the BoE published a Policy Statement on internal MREL and updated the MREL Statement of Policy. This policy statement sets out the framework that it will use to determine the distribution of MREL within banking groups. Under this framework, the BoE will set individual MRELs for all material entities within the Group and may also set individual MRELs for entities within the Group that are important from a resolution perspective. The framework requires that ring-fence bank sub-groups meet MREL requirements equivalent to 90% of the equivalent Group requirement, whilst other material legal entities are required to meet 75% of the equivalent Group requirement.

#### Double leverage

Double leverage is where one or more parent entities in a group funds some of the capital in its subsidiaries by raising debt or lower forms of capital externally. In April 2018, the PRA issued a Policy Statement related to the Group's policy and the assessment and mitigation of risks associated with double leverage. Associated analysis and assessments are now incorporated into the ICAAP submission and form part of the Group's assessment of its adequacy of capital resources

#### Regulatory changes that may impact capital requirements

The Group faces a number of changes in prudential regulation that may adversely impact the amount of capital it must hold and consequently may increase funding costs and reduce return on equity. The nature and timing of implementation of a number of these changes are not currently final.

In 2019, the UK, EU and BCBS are expected to further develop prudential regulation in a number of areas including the approach to calculating credit risk and counterparty credit risk, capital floors and operational risk RWAs.

Regulatory changes are actively monitored by the Group including engagement with industry associations and regulators and participation in quantitative impact studies. Monitoring the changing regulatory landscape forms a fundamental part of capital planning and management of its business.

The Group believes that its strategy to focus on simpler, lower risk activities within a more resilient recovery and resolution framework will enable it to manage the impact of these changes.

Key prudential regulatory developments that have been published and may impact the Group are set out in the following table.

Summary of potential changes to regulation that may impact the Group's capital requirements

| Area of development                               | Actual or potential key changes that might impact the Group's capital requirements  | Source of changes/implementation date   |
|---|---|---|
| Capital adequacy buffers                          | <ul> <li>A new systemic risk buffer will apply to the RBS ring-fenced bank sub-group from 1 January 2019.</li> <li>The buffer will be set between 0% and 3%.</li> </ul>   | <ul> <li>Statement of Policy published by<br/>the PRA in December 2016.</li> <li>Implementation date – 1 January<br/>2019.</li> </ul>   |
| IFRS 16   | <ul> <li>Recognition of Right of Use Asset on balance sheet for operating leases.</li> <li>New asset will be risk weighted in accordance with treatment of other tangible assets.</li> </ul>  | <ul> <li>Implementation of IFRS 16</li> <li>Implementation date – 1 January<br/>2019.</li> </ul>  |
| Securitisation<br>RWAs                            | <ul> <li>Amendment of risk weights for securitisation exposures.</li> <li>Introduction of Simple, Transparent and Standardised securitisation category.</li> </ul>  | Application date 1 January 2019<br>with 1 year transition for<br>securitisations issued prior to this<br>date.  |
| Credit risk RWAs                                  | <ul> <li>Restriction in the scope of using internal models.</li> <li>Avoidance of mechanistic reliance on external ratings.</li> <li>For model-based RWAs, adoption of "input" floors for PD and LGD.</li> <li>Revision to UK residential mortgage risk weights.</li> </ul>                 | <ul> <li>Finalisation of Basel 3(2).</li> <li>Expected implementation date –         <ol> <li>January 2023.</li> </ol> </li> <li>Mortgage risk weight changes proposed by the PRA for 31 March 2019.</li> </ul> |
| Leverage ratio                                    | Changes to the design and calibration of the framework with a focus on derivative exposures and margining.  | <ul> <li>CRR 2(1) proposal.</li> <li>Expected implementation date –</li> <li>1 January 2022.</li> </ul>   |
| Large exposure framework                          | <ul> <li>Changes to the design and calibration of the capital base and large exposure limit.</li> <li>Changes to the exposure measure to incorporate SA-CCR.</li> </ul>   | <ul> <li>CRR 2(1) proposal.</li> <li>Expected implementation date –<br/>1 January 2022.</li> </ul>  |
| Counterparty credit risk RWAs                     | <ul> <li>Introduction of new standardised approach ("SA-CCR") with<br/>greater risk sensitivity and incorporation of margining into<br/>PFE.</li> </ul>   | <ul> <li>CRR 2(1) proposal.</li> <li>Expected implementation date –<br/>1 January 2022.</li> </ul>  |
| Market risk RWAs                                  | <ul> <li>Change from value at risk to expected shortfall models.</li> <li>Implementation of a more risk-sensitive standardised approach.</li> <li>Inclusion of risk of market illiquidity.</li> <li>Transitional arrangement applying scalar of 65% 3 years from implementation.</li> </ul> | <ul> <li>Staggered implementation across<br/>CRR 2(1) proposal and<br/>finalisation of Basel 3(2)</li> <li>Expected CRR 2 implementation<br/>date – 1 January 2022</li> </ul>                                   |
| Capital floors                                    | <ul> <li>Aggregate output floor to limit the benefit of internal models compared to standardised approach, noting that the standardised approach is being updated.</li> <li>Extended transitional arrangements culminating in a floor of 72.5% by 1 January 2027.</li> </ul>                | <ul> <li>Finalising of Basel 3(2)</li> <li>Expected implementation date –</li> <li>1 January 2023.</li> </ul>   |
| Credit valuation<br>adjustment (CVA)<br>risk RWAs | Alignment of CVA risk charge with revised standardised market risk framework.     Removal of modelled CVA risk methodology.   | <ul> <li>Finalisation of Basel 3(2).</li> <li>Expected implementation date –<br/>1 January 2023.</li> </ul>   |
| Operational risk<br>RWAs                          | <ul> <li>Revision of business indicator as proxy for size of operational risk.</li> <li>Potential incorporation of bank-specific loss data into the calculation.</li> </ul>   | <ul> <li>Finalisation of Basel 3(2)</li> <li>Expected implementation date –</li> <li>1 January 2023.</li> </ul>   |

# Notes: (1)

CRR 2 relates to the European Commission publication on 23 November 2016 to amend the Capital Requirements Regulation. Additional amendments were proposed to amend the Capital Requirements Directive and Banking Recovery and Resolution Directive.

Finalisation of the Basel 3 standards published by BCBS on 7 December 2017. These standards will subsequently be brought into national legislation via amendments to CRR or successor legislation.

#### Liquidity and funding

#### **Definition**

Liquidity consists of assets that can be readily converted to cash within a short timeframe at a reliable value. Liquidity risk is the risk of being unable to meet financial obligations as and when they fall due.

Funding consists of on-balance sheet liabilities that are used to provide cash to finance assets. Funding risk is the risk of not maintaining a diversified, stable and cost-effective funding base.

#### Regulatory oversight and liquidity framework

RBS operates across different jurisdictions and is subject to a number of regulatory regimes, with the key metrics being:

| Ratio                                    | Profile type               | Description   |
|--|----------------------------|---|
| Liquidity<br>coverage<br>ratio (LCR)     | Liquidity<br>profile       | Coverage of 30 day net outflows in stress - effective from 1 October 2015.  |
| Net stable<br>funding<br>ratio<br>(NSFR) | Structural funding profile | Required and available stable funding sources less than and greater than 1 year timeline. The implementation timeframe for a binding NSFR requirement remains subject to uncertainty. |

The principal regulator, the PRA, implements the CRR liquidity regime in the UK. To comply with the regulatory framework, RBS undertakes the following:

| Activity   | Description   |
|--|---|
| Individual<br>Liquidity<br>Adequacy<br>Assessment<br>Process (ILAAP)         | This is RBS's annual assessment of its key liquidity and funding vulnerabilities including control frameworks to measure and manage the risks.  |
| Liquidity<br>Supervisory<br>Review and<br>Evaluation<br>Process (L-<br>SREP) | An annual exercise with the PRA that involves a comprehensive review of the RBS ILAAP, liquidity policies and risk management framework. This results in the settings of the Individual Liquidity Guidance, which influences the size of the liquidity portfolio. |

#### Regulatory developments

The BCBS published its final recommendations for implementation of the NSFR in October 2014. The proposal included an implementation date of 1 January 2018, by which time banks were expected to meet and maintain an NSFR of 100%. In November 2016 the European Commission (EC) included an NSFR of 100% as part of the CRR 2 package of legislative proposals. The timing of a binding NSFR coming into force in the EU and the UK remains subject to uncertainty. In the meantime, RBS uses the definitions from the BCBS guidelines, and its own interpretations, to calculate the NSFR.

#### **Asset encumbrance**

RBS evaluates the extent to which assets can be financed in a secured form (encumbrance), but certain asset types lend themselves more readily to encumbrance. The typical characteristics that support encumbrance are an ability to pledge those assets to another counterparty or entity through operation of law without necessarily requiring prior notification, homogeneity, predictable and measurable cash flows, and a consistent and uniform underwriting and collection process. Retail assets including residential mortgages, credit card receivables and personal loans display many of these features.

RBS categorises its assets into three broad groups; assets that are:

- Already encumbered and used to support funding currently in place via own asset securitisations, covered bonds and securities repurchase agreements.
- Pre-positioned with central banks as part of funding schemes and those encumbered under such schemes.
- Not currently encumbered. In this category, RBS has in place an enablement programme which seeks to identify assets which are capable of being encumbered. The programme identifies required actions to facilitate such encumbrance without impacting customer relationships or servicing.

Encumbered and unencumbered assets for the year ended 31 December 2018, based on the requirements in Part Eight of CRR and related guideline issued by the EBA in June 2018, are set out on page 33

#### CAP 1: CAP and LR: Capital and leverage ratios - RBS and significant subsidiaries

Capital, RWAs and leverage on a PRA transitional basis for RBS and its significant subsidiaries (CBI basis for UBI DAC) are set out below. For RBS, end point metrics and measures are also included as the main basis for monitoring. The movements in NWB Plc and RBS plc reflect the various transfers as part of ring-fencing implementation in addition to the annual phasing-in of the CRR transition rules relating to the capital deduction for significant investment in financial institutions. At 31 December 2018, 90% was treated as capital deduction and 10% as RWAs compared with 80% and 20% respectively at 31 December 2017.

|  |         |         | 2018    |         |         |         | 2017    |         |         |
|--|---------|---------|---------|---------|---------|---------|---------|---------|---------|
|  | RBS     | NWB Plc | RBS plc | UBI DAC | NWM Plc | RBS     | NWB Plc | UBI DAC | NWM Plc |
| Capital adequacy ratios - transitional (1) | %       | %       | %       | %       | %       | %       | %       | %       | %       |
| CET1                                       | 16.2    | 17.4    | 13.2    | 27.5    | 15.6    | 15.9    | 23.5    | 30.5    | 14.7    |
| Tier 1                                     | 19.2    | 20.4    | 16.0    | 27.5    | 18.0    | 19.7    | 23.5    | 30.5    | 16.1    |
| Total                                      | 23.4    | 24.5    | 20.2    | 30.4    | 21.5    | 23.9    | 30.9    | 33.3    | 18.7    |
| Capital adequacy ratios - end point        |         |         |         |         |         |         |         |         |         |
| CET1                                       | 16.2    |         |         |         |         | 15.9    |         |         |         |
| Tier 1                                     | 18.4    |         |         |         |         | 17.9    |         |         |         |
| Total                                      | 21.8    |         |         |         |         | 21.3    |         |         |         |
| Capital - transitional                     | £m      |
| CET1                                       | 30,639  | 13,138  | 4,569   | 3,996   | 6,369   | 31,957  | 13,301  | 5,356   | 20,169  |
| Tier 1                                     | 36,223  | 15,389  | 5,538   | 3,996   | 7,352   | 39,554  | 13,301  | 5,356   | 21,966  |
| Total                                      | 44,174  | 18,490  | 6,984   | 4,414   | 8,757   | 47,931  | 17,536  | 5,851   | 25,600  |
| Capital - end point                        |         |         |         |         |         |         |         |         |         |
| CET1                                       | 30,639  |         |         |         |         | 31,957  |         |         |         |
| Tier 1                                     | 34,690  |         |         |         |         | 35,998  |         |         |         |
| Total                                      | 41,173  |         |         |         |         | 42,763  |         |         |         |
| RWAs                                       |         |         |         |         |         |         |         |         |         |
| Credit risk                                | 137,824 | 63,548  | 28,683  | 13,387  | 9,234   | 144,676 | 48,575  | 16,079  | 94,259  |
| Counterparty credit risk                   | 13,639  | 325     | _       | 122     | 13,285  | 15,395  | 266     | 321     | 13,691  |
| Market risk                                | 14,837  | 50      | 23      | 47      | 14,106  | 17,012  | 136     | 68      | 15,809  |
| Operational risk                           | 22,391  | 11,660  | 5,819   | 958     | 4,152   | 23,840  | 7,724   | 1,101   | 13,052  |
|  | 188,691 | 75,583  | 34,525  | 14,514  | 40,777  | 200,923 | 56,701  | 17,569  | 136,811 |
| CRR leverage - transitional                |         |         |         |         |         |         |         |         |         |
| Tier 1 capital                             | 36,223  | 15,389  | 5,538   | 3,996   | 7,352   | 39,554  | 13,301  | 5,356   | 21,966  |
| Exposure                                   | 644,498 | 295,483 | 98,264  | 27,259  | 148,502 | 679,120 | 213,474 | 27,765  | 390,055 |
| Leverage ratio (%)                         | 5.6     | 5.2     | 5.6     | 14.7    | 5.0     | 5.8     | 6.2     | 19.3    | 5.6     |
| CRR leverage - end point                   |         |         |         |         |         |         | -       |         |         |
| Tier 1 capital                             | 34,690  |         |         |         |         | 35,998  |         |         |         |
| Exposure                                   | 644,498 |         |         |         |         | 679,120 |         |         |         |
| Leverage ratio (%)                         | 5.4     |         |         |         |         | 5.3     |         |         |         |
| Average Tier 1 capital                     | 35,701  |         |         |         |         | 36,360  |         |         |         |
| Average exposure (2)                       | 665,198 |         |         |         |         | 692,507 |         |         |         |
| Average leverage ratio (%)                 | 5.4     |         |         |         |         | 5.3     |         |         |         |
| UK leverage - end point                    |         |         |         |         |         |         |         |         |         |
| Tier 1 capital                             | 34,690  |         |         |         |         | 35,998  |         |         |         |
| Exposure                                   | 559,514 |         |         |         |         | 587,095 |         |         |         |
| Leverage ratio (%)                         | 6.2     |         |         |         |         | 6.1     |         |         |         |
| Average Tier 1 capital                     | 35,701  |         |         |         |         | 36,360  |         |         |         |
| Average exposure (2)                       | 573,825 |         |         |         |         | 602,984 |         |         |         |
| Average leverage ratio (%)                 | 6.2     |         |         |         |         | 6.0     |         |         |         |
| UK GSIB leverage (3)                       |         |         |         |         |         |         |         |         |         |
| CET1 buffer                                | 1,469   |         |         |         |         | 1,027   |         |         |         |
|  |         |         |         |         |         |         |         |         | _       |

es: CRR end-point for RBS set by the PRA is 10.50% minimum total capital ratio, with a minimum CET1 ratio of 7.00%. These minimum ratios exclude the G-SIB buffer and any bank specific buffers, including Pillar 2A and PRA buffer. See CAP 5a and 5b for more information regarding the countercyclical capital buffer requirement.

Based on the daily average of on-balance sheet items and three month-end average of off-balance sheet items (2017 - three month-end average of both on and off-balance sheet items). The PRA minimum leverage ratio requirement is supplemented with a G-SII additional leverage ratio buffer rate, currently 0.2625% under transitional arrangements (2017 - 0.175%) interesting to 0.05% (the part leaves 2004).

increasing to 0.35% from 1 January 2019.

#### KM1: BCBS 2 & EBA IFRS 9-FL: Key metrics - RBS

The table below reflects the key metrics template in the BCBS consolidated Pillar 3 framework and the EBA's IFRS 9 template for RBS. RBS has elected to take advantage of the transitional capital rules in respect of expected credit losses. This has a negligible effect on CET1 in 2018, however this would mitigate the impact on capital in adverse conditions. The transitional rules reduce the full CET1 effect by 95%, 85%, 70%, 50% and 25% in each of the first five years of IFRS 9 adoption. Capital and leverage ratios presented are based on end point CRR rules.

| BCBS2<br>KM1 | EBA<br>IFRS<br>9-FL | Capital   | 31 December<br>2018<br>£m | 30 September<br>2018<br>£m | 30 June<br>2018<br>£m | 31 March<br>2018<br>£m | 31 December<br>2017<br>£m |
|--------------|---------------------|---|---------------------------|----------------------------|-----------------------|------------------------|---------------------------|
| 1            | 1                   | Common equity tier 1 (CET1)                                 | 30,639                    | 32,455                     | 31,950                | 33,334                 | 31,957                    |
|              | 2                   | Common equity tier 1 (CET1) capital as if IFRS 9            |                           |                            |                       |                        |                           |
|              |                     | transitional arrangements had not been applied              | 30,639                    | 32,455                     | 31,950                | 33,334                 | n/a                       |
| 2            | 3                   | Tier 1  | 34,690                    | 36,506                     | 36,001                | 37,375                 | 35,998                    |
|              | 4                   | Tier 1 capital as if IFRS 9 transitional                    | ,                         |                            |                       |                        |                           |
|              |                     | arrangements had not been applied                           | 34,690                    | 36,506                     | 36,001                | 37,375                 | n/a                       |
| 3            | 5                   | Total capital   | 41,173                    | 42,961                     | 42,660                | 43,756                 | 42,763                    |
|              | 6                   | Total capital as if IFRS 9 transitional                     | ,                         |                            |                       |                        |                           |
|              |                     | arrangements had not been applied                           | 41,173                    | 42,961                     | 42,660                | 43,756                 | n/a                       |
|              |                     | Risk-weighted assets (amounts)                              |                           |                            |                       |                        |                           |
| 4            | 7                   | Total risk-weighted assets (RWAs)                           | 188,691                   | 194,467                    | 198,780               | 202,700                | 200,923                   |
| •            | 8                   | Total risk-weighted assets as if IFRS 9                     | 100,001                   | 101,101                    | 100,100               | 202,700                | 200,020                   |
|              | Ü                   | transitional arrangements had not been applied              | 188,691                   | 194,467                    | 198,780               | 202,700                | n/a                       |
|              |                     | Risk-based capital ratios as a percentage of RWA            | %                         |                            |                       |                        |                           |
| 5            | 9                   | Common equity tier 1 ratio                                  | 16.2                      | <u>%</u><br>16.7           | <u>%</u><br>16.1      | <u>%</u><br>16.4       |                           |
| 5            | 10                  | Common equity tier 1 ratio as if IFRS 9                     | 10.2                      | 10.7                       | 10.1                  | 10.4                   | 15.9                      |
|              | 10                  | • •   | 16.2                      | 16.7                       | 16.1                  | 16.4                   | nlo                       |
| 6            | 11                  | transitional arrangements had not been applied Tier 1 ratio | 18.4                      | 18.8                       | 18.1                  | 18.4                   | n/a<br>17.9               |
| 6            | 12                  | Tier 1 ratio as if IFRS 9 transitional arrangements         | 10.4                      | 10.0                       | 10.1                  | 10.4                   | 17.9                      |
|              | 12                  |   | 10.4                      | 10.0                       | 10.1                  | 10.4                   | n/o                       |
| 7            | 10                  | had not been applied  | 18.4<br>21.8              | 18.8                       | 18.1                  | 18.4                   | n/a                       |
| 7            | 13                  | Total capital ratio   | 21.0                      | 22.1                       | 21.5                  | 21.6                   | 21.3                      |
|              | 14                  | Total capital ratio as if IFRS 9 transitional               | 24.0                      | 20.4                       | 04.5                  | 04.0                   | - 1-                      |
|              |                     | arrangements had not been applied                           | 21.8                      | 22.1                       | 21.5                  | 21.6                   | n/a                       |
|              |                     | Additional CET1 buffer requirements as a percentage of RWA  |                           |                            |                       |                        |                           |
| 8            |                     | Capital conservation buffer requirement                     |                           |                            |                       |                        |                           |
| _            |                     | (2.5% from 2019)  | 2.5                       | 2.5                        | 2.5                   | 2.5                    | 2.5                       |
| 9            |                     | Countercyclical capital buffer requirement (1)              | 0.7                       | 0.4                        | 0.4                   | _                      | _                         |
| 10           |                     | Bank GSIB and/or DSIB additional requirements               | 1.0                       | 1.0                        | 1.0                   | 1.0                    | 1.0                       |
| 11           |                     | Total of CET1 specific buffer requirements                  |                           |                            |                       |                        |                           |
|              |                     | (8+9+10)  | 4.2                       | 3.9                        | 3.9                   | 3.5                    | 3.5                       |
| 12           |                     | CET1 available after meeting the bank's                     |                           | 40.0                       |                       | 44.0                   |                           |
|              |                     | minimum capital requirements (2)                            | 11.7                      | 12.2                       | 11.6                  | 11.9                   | 11.4                      |
|              |                     | Leverage ratio  | £m                        | £m                         | £m                    | £m                     | £m                        |
| 13           | 15                  | CRR leverage ratio exposure measure                         | 644,498                   | 676,198                    | 693,344               | 693,181                | 679,120                   |
|              |                     | UK leverage ratio exposure measure                          | 559,514                   | 580,266                    | 597,694               | 602,489                | 587,095                   |
|              |                     |   | %                         | %                          | %                     | %                      | %                         |
| 14           | 16                  | CRR leverage ratio  | 5.4                       | 5.4                        | 5.2                   | 5.4                    | 5.3                       |
|              | 17                  | CRR leverage ratio as if IFRS 9 transitional                |                           |                            |                       |                        |                           |
|              |                     | arrangements had not been applied                           | 5.4                       | 5.4                        | 5.2                   | 5.4                    | n/a                       |
|              |                     | UK leverage ratio   | 6.2                       | 6.3                        | 6.0                   | 6.2                    | 6.1                       |
|              |                     | Liquidity coverage ratio                                    |                           |                            |                       |                        |                           |
| 15           |                     | Total high-quality liquid asset (HQLA)                      | 137,905                   | 135,653                    | 131,131               | 127,084                | 122,900                   |
| 16           |                     | Total net cash outflows                                     | 87,530                    | 87,595                     | 87,427                | 87,640                 | 87,600                    |
| 17           |                     | LCR ratio % (3)   | 158                       | 155                        | 150                   | 145                    | 140                       |
| -11          |                     |   | 130                       | 100                        | 100                   | 170                    | 140                       |
|              |                     | Net stable funding ratio (NSFR)                             |                           |                            |                       |                        |                           |
| 18           |                     | Total available stable funding                              | 375,909                   | 374,358                    | 374,710               | 366,005                | 370,350                   |
| 19           |                     | Total required stable funding                               | 266,087                   | 268,932                    | 267,107               | 266,706                | 281,517                   |
| 20           |                     | NSFR % (4)  | 141                       | 139                        | 140                   | 137                    | 132                       |

(4) (2)

See CAP 5a and 5b for more information regarding the countercyclical capital buffer requirement.

This represents the CET1 ratio less the CRR minimum of 4.5%

The LCR uses the simple average of the preceding 12 monthly periods ending on the quarterly reporting date as specified in the table. The LCR reported here differs from the period end

In e LCR uses the simple average of the preceding 12 monthly periods ending on the quarterly reporting date as specified in the table. The LCR reported here differs from the period en LCR used for internal monitoring and therefore disclosed in the 2018 ARA.

In November 2016, the European Commission published its proposal for NSFR rules within the EU as part of its CRR2 package of regulatory reforms. CRR2 NSFR is expected to become the regulatory requirement in future within the EU and the UK. RBS has changed its policy on the NSFR to align with its interpretation of the CRR2 proposals with effect from 1 January 2018. The pro forma CRR2 NSFR at 31 December 2017 under CRR2 proposals is estimated to be 139%.

# Key points Capital and leverage RBS

- The CET1 ratio increased by 30 basis points to 16.2% as a result of lower RWAs, £1,622 million attributable profit and the 30 basis point impact at 1 January 2018 on the implementation of IFRS9 partially offset by the impact of the pension contribution in Q2. CET1 capital reflects the 2p interim dividend paid to ordinary shareholders and the foreseeable H2 dividends of 3.5p final dividend and 7.5p special dividend.
- RWAs reduced by £12.2 billion driven by decreases across credit and counterparty credit risk of £8.6 billion, market risk £2.2 billion and a £1.4 billion decrease in operational risk as a result of the annual recalculation. The credit risk decrease was primarily due to reduced asset size due to repayments partially offset by increases reflecting various LGD model changes. Table EU CR8 provides additional details. The market risk decrease reflects RWA reductions under both internal model and standardised approaches. Table MR 2 B provides additional details.
- Both the CRR end-point and UK leverage ratios increased to 5.4% and 6.2% respectively in line with the balance sheet reduction.
- The average CRR leverage ratio and UK leverage ratios increased to 5.4% and 6.2% respectively.

#### **NWB Plc**

- The CET1 ratio decreased by 610 basis points from 23.5% to 17.4%, mainly due to increased RWAs resulting from the Ring-Fencing Transfer Scheme (RFTS). These transfers into NWB Plc included Treasury Services and a significant portion of the ring-fenced group liquidity portfolio. The RFTS increased RWAs by £10.7 billion in H1 2018, with further increases in credit risk RWAs in H2 driven by increased asset size due to lending growth and various LGD model changes.
- The leverage ratio decreased to 5.2%, reflecting the RFTS assets partially offset by increased Tier 1 capital.

#### RBS plc

- Immediately prior to the RFTS in H1 2018, the Bank was
  recapitalised in order to maintain capital sufficiency thresholds.
  CET1 includes attributable profit of £690 million less foreseeable
  dividends of £1.8 billion, resulting in a CET1 ratio of 13.2%.
  RWAs increased by £34.1 billion due to the RFTS in H1 2018,
  credit risk RWAs reduced in H2 2018 mainly reflecting reduced
  asset size due to repayments.
- The leverage ratio decreased to 5.6% as a result of the capital and asset movements explained above.

#### **UBI DAC**

- The CET1 ratio decreased to 27.5% following capital repatriation as part of ring-fencing implementation in January 2018 and a reduction in RWAs. RWAs decreased by £3.1 billion due to the sale of a portfolio of non performing loans and risk parameters improvements, primarily mortgages.
- The leverage ratio decreased as a result of the capital repatriation exercise.

#### **NWM Plc**

- The CET1 ratio increased 600 bps from 14.7% at December 2017 to 20.7% at H1 2018, as the RWA decrease related to the RFTS and transfer of ownership of NatWest Holdings to RBSG. In H2 2018 the CET1 ratio subsequently reduced by 510 bps to 15.6% following the interim dividend payable to its parent company of £2.5 billion in Q4 2018.
- NWM plc issued USD 950 million AT1 instruments in Q4 2018.
- The RFTS decreased RWAs by £49.3 billion in H1 2018. There
  were reductions in significant investments standardised credit risk
  RWAs of £24.3 billion due to the CRR phase-in in Q1 2018 and a
  further reduction of £15.0 billion relating to significant investments
  following the transfer of the investment in NatWest Holdings to
  RBSG
- The leverage ratio decreased to 5.0% as a result of the reduction in Tier 1 capital.

EBA IFRS 9-FL: EBA Key metrics - significant subsidiaries

The table below shows key metrics as required by the EBA relating to IFRS 9 for RBS and its significant subsidiaries. RBS has elected to take advantage of the transitional capital rules in respect of expected credit losses. This has a negligible effect on CET1 in 2018, however this would mitigate the impact on capital in adverse conditions. The transitional rules reduce the full CET1 effect by 95%, 85%, 70%, 50% and 25% in each of the first five years of IFRS 9 adoption.

Capital measures are on a CRR transitional basis.

|  |                                 |   | 31 Г   | ecember 2018  | 2   |  |
|--|---------------------------------|---|--|---|---|--|
|  |                                 | RBS   | NWB Plc  | RBS plc   | UBI DAC   | NWM Plc  |
| Available capital (amounts) - transitional   |                                 | £m  | £m   | £m  | £m  | £m   |
| 1 Common equity tier 1   |                                 | 30,639  | 13,138   | 4,569   | 3,996   | 6,369  |
| 2 Common equity tier 1 capital as if IFRS 9 transitional arrangem  | ients                           |   |  |   |   |  |
| had not been applied   |                                 | 30,639  | 13,138   | 4,569   | 3,996   | 6,369  |
| 3 Tier 1   |                                 | 36,223  | 15,389   | 5,538   | 3,996   | 7,352  |
| 4 Tier 1 capital as if IFRS 9 transitional arrangements had not be   | en applied                      | 36,223  | 15,389   | 5,538   | 3,996   | 7,352  |
| 5 Total capital  |                                 | 44,174  | 18,490   | 6,984   | 4,414   | 8,757  |
| 6 Total capital as if IFRS 9 transitional arrangements had not be  | en applied                      | 44,174  | 18,490   | 6,984   | 4,414   | 8,757  |
| Risk-weighted assets (amounts)   |                                 | 400.004   | 75 500   | 24 525  | 44.544  | 40.777   |
| 7 Total risk-weighted assets   | 4-                              | 188,691   | 75,583   | 34,525  | 14,514  | 40,777   |
| 8 Total risk-weighted assets as if IFRS 9 transitional arrangemen  | its                             | 400.004   | 75 500   | 04.505  | 44.544  | 40.777   |
| had not been applied   |                                 | 188,691   | 75,583   | 34,525  | 14,514  | 40,777   |
| Risk-based capital ratios as a percentage of RWAs  |                                 | <u>%</u>  | %<br>47.4  | <u>%</u>  | %   | 45.0   |
| 9 Common equity tier 1 ratio   |                                 | 16.2  | 17.4   | 13.2  | 27.5  | 15.6   |
| 10 Common equity tier 1 ratio as if IFRS 9 transitional arrangement  | nts                             |   |  |   |   |  |
| had not been applied   |                                 | 16.2  | 17.4   | 13.2  | 27.5  | 15.6   |
| 11 Tier 1 ratio  | a a sa a Barat                  | 19.2  | 20.4   | 16.0  | 27.5  | 18.0   |
| 12 Tier 1 ratio as if IFRS 9 transitional arrangements had not been  | n applied                       | 19.2  | 20.4   | 16.0  | 27.5  | 18.0   |
| 13 Total capital ratio   | at boon applied                 | 23.4<br>23.4  | 24.5<br>24.5   | 20.2<br>20.2  | 30.4<br>30.4  | 21.5<br>21.5   |
| 14 Total capital ratio as if IFRS 9 transitional arrangements had no Leverage ratio  | л веен аррнец                   | 23.4  | 24.5   | 20.2  | 30.4  | 21.3   |
| 15 CRR leverage ratio exposure measure (£m)  |                                 | 644,498   | 295,483  | 98,264  | 27,259  | 148,502  |
| 16 CRR leverage ratio exposure measure (zm)  |                                 | 5.6   | 5.2  | 5.6   | 14.7  | 5.0  |
| 17 CRR leverage ratio (%) as if IFRS 9 transitional arrangements   |                                 | 3.0   | 5.2  | 5.0   | 14.7  | 5.0  |
| had not been applied   |                                 | 5.6   | 5.2  | 5.6   | 14.7  | 5.0  |
|  |                                 |   |  | 5.0   | 14.7  | 5.0  |
| naa not boon applica   |                                 |   |  |   |   |  |
| That Hot book applied  |                                 |   | 30 S   | eptember 2018   |   |  |
|  |                                 | RBS   | 30 S<br>NWB Plc  | eptember 2018<br>RBS plc  | 8<br>UBI DAC  | NWM Plc  |
| Available capital (amounts) - transitional   |                                 | RBS<br>£m   | 30 S<br>NWB Plc<br>£m  | eptember 2018<br>RBS plc<br>£m  | 8<br>UBI DAC<br>£m  | £m   |
| Available capital (amounts) - transitional  Common equity tier 1   | nente                           | RBS   | 30 S<br>NWB Plc  | eptember 2018<br>RBS plc  | 8<br>UBI DAC  |  |
| Available capital (amounts) - transitional  Common equity tier 1  Common equity tier 1 capital as if IFRS 9 transitional arrangem  | nents                           | RBS<br>£m<br>32,455   | 30 S<br>NWB Plc<br>£m<br>12,170  | eptember 2018<br>RBS plc<br>£m<br>6,090   | UBI DAC £m 3,958  | 9,277  |
| Available capital (amounts) - transitional  1 Common equity tier 1  2 Common equity tier 1 capital as if IFRS 9 transitional arrangement had not been applied  | nents                           | RBS £m 32,455 32,455  | 30 S<br>NWB Plc<br>£m<br>12,170  | eptember 2011<br>RBS plc<br>£m<br>6,090   | UBI DAC<br>£m<br>3,958<br>3,958   | 9,277<br>9,277   |
| Available capital (amounts) - transitional  1  |                                 | RBS<br>£m<br>32,455<br>32,455<br>40,092   | 30 S<br>NWB Pic<br>£m<br>12,170<br>12,170<br>14,453  | eptember 2018 RBS plc £m 6,090 6,090 7,059  | UBI DAC<br>£m<br>3,958<br>3,958<br>3,958<br>3,958   | 9,277<br>9,277<br>11,231   |
| Available capital (amounts) - transitional  1  |                                 | RBS<br>£m<br>32,455<br>32,455<br>40,092<br>40,092   | 30 S<br>NWB Plc<br>£m<br>12,170<br>12,170<br>14,453<br>14,453  | eptember 2018 RBS plc £m 6,090 6,090 7,059 7,059  | UBI DAC<br>£m<br>3,958<br>3,958<br>3,958<br>3,958<br>3,958  | 9,277<br>9,277<br>11,231<br>11,231   |
| Available capital (amounts) - transitional  1  | en applied                      | RBS<br>£m<br>32,455<br>32,455<br>40,092   | 30 S<br>NWB Pic<br>£m<br>12,170<br>12,170<br>14,453<br>14,453<br>16,097  | eptember 2018 RBS plc £m 6,090 6,090 7,059  | UBI DAC<br>£m<br>3,958<br>3,958<br>3,958<br>3,958   | 9,277<br>9,277<br>11,231   |
| Available capital (amounts) - transitional  1 Common equity tier 1  2 Common equity tier 1 capital as if IFRS 9 transitional arrangem had not been applied  3 Tier 1  4 Tier 1 capital as if IFRS 9 transitional arrangements had not be 5 Total capital   | en applied                      | RBS<br>£m<br>32,455<br>32,455<br>40,092<br>40,092<br>48,015                                 | 30 S<br>NWB Plc<br>£m<br>12,170<br>12,170<br>14,453<br>14,453  | eptember 2018 RBS plc £m 6,090 6,090 7,059 7,059 8,477  | UBI DAC<br>£m<br>3,958<br>3,958<br>3,958<br>3,958<br>3,958<br>4,397   | 9,277<br>9,277<br>11,231<br>11,231<br>14,923   |
| Available capital (amounts) - transitional  1 Common equity tier 1  2 Common equity tier 1 capital as if IFRS 9 transitional arrangement had not been applied  3 Tier 1  4 Tier 1 capital as if IFRS 9 transitional arrangements had not been total capital as if IFRS 9 transitional arrangements had not been contained as if IFRS 9 transitional arrangements had not been contai | en applied                      | RBS<br>£m<br>32,455<br>40,092<br>40,092<br>48,015<br>48,015                                 | 30 S<br>NWB Plc<br>£m<br>12,170<br>12,170<br>14,453<br>14,453<br>16,097<br>16,097  | eptember 2018 RBS plc £m 6,090 6,090 7,059 7,059 8,477  | 3,958<br>3,958<br>3,958<br>3,958<br>3,958<br>4,397<br>4,397   | 9,277<br>9,277<br>11,231<br>11,231<br>14,923<br>14,923                                   |
| Available capital (amounts) - transitional  1 Common equity tier 1 2 Common equity tier 1 capital as if IFRS 9 transitional arrangement had not been applied 3 Tier 1 4 Tier 1 capital as if IFRS 9 transitional arrangements had not be Total capital 6 Total capital as if IFRS 9 transitional arrangements had not be Risk-weighted assets (amounts)  | en applied<br>en applied        | RBS<br>£m<br>32,455<br>32,455<br>40,092<br>40,092<br>48,015                                 | 30 S<br>NWB Pic<br>£m<br>12,170<br>12,170<br>14,453<br>14,453<br>16,097  | eptember 2018 RBS plc £m 6,090 6,090 7,059 7,059 8,477 8,477  | UBI DAC<br>£m<br>3,958<br>3,958<br>3,958<br>3,958<br>3,958<br>4,397   | 9,277<br>9,277<br>11,231<br>11,231<br>14,923   |
| Available capital (amounts) - transitional  1 Common equity tier 1 2 Common equity tier 1 capital as if IFRS 9 transitional arrangement had not been applied 3 Tier 1 4 Tier 1 capital as if IFRS 9 transitional arrangements had not been total capital as if IFRS 9 transitional arrangements had not been capit | en applied<br>en applied        | RBS<br>£m<br>32,455<br>40,092<br>40,092<br>48,015<br>48,015                                 | 30 S<br>NWB Plc<br>£m<br>12,170<br>12,170<br>14,453<br>14,453<br>16,097<br>16,097  | eptember 2018 RBS plc £m 6,090 6,090 7,059 7,059 8,477 8,477  | 3,958<br>3,958<br>3,958<br>3,958<br>3,958<br>4,397<br>4,397   | 9,277<br>9,277<br>11,231<br>11,231<br>14,923<br>14,923                                   |
| Available capital (amounts) - transitional  1 Common equity tier 1 2 Common equity tier 1 capital as if IFRS 9 transitional arrangements had not been applied 3 Tier 1 4 Tier 1 capital as if IFRS 9 transitional arrangements had not been total capital as if IFRS 9 transitional arrangements had not been total capital as if IFRS 9 transitional arrangements had not been total capital as if IFRS 9 transitional arrangements had not been total risk-weighted assets  8 Total risk-weighted assets as if IFRS 9 transitional arrangements  | en applied<br>en applied        | RBS<br>£m<br>32,455<br>40,092<br>40,092<br>48,015<br>48,015                                 | 30 S<br>NWB Plc<br>£m<br>12,170<br>12,170<br>14,453<br>14,453<br>16,097<br>16,097<br>73,628  | eptember 2018 RBS plc £m 6,090 6,090 7,059 7,059 8,477 8,477  | 3,958<br>3,958<br>3,958<br>3,958<br>3,958<br>4,397<br>4,397   | 9,277 9,277 11,231 11,231 14,923 14,923 40,839   |
| Available capital (amounts) - transitional  1 Common equity tier 1 2 Common equity tier 1 capital as if IFRS 9 transitional arrangements had not been applied 3 Tier 1 4 Tier 1 capital as if IFRS 9 transitional arrangements had not been total capital as if IFRS 9 transitional arrangements had not been capital as if IFRS 9 transitional arrangements had not been capital as if IFRS 9 transitional arrangements had not been applied  | en applied<br>en applied        | RBS<br>£m<br>32,455<br>40,092<br>40,092<br>48,015<br>48,015                                 | 30 S<br>NWB Plc<br>£m<br>12,170<br>12,170<br>14,453<br>14,453<br>16,097<br>16,097<br>73,628  | eptember 2018 RBS plc £m 6,090 6,090 7,059 7,059 8,477 8,477 36,623                                   | 3,958 3,958 3,958 3,958 3,958 4,397 4,397 16,356  | 9,277 9,277 11,231 11,231 14,923 14,923  |
| Available capital (amounts) - transitional  1 Common equity tier 1 2 Common equity tier 1 capital as if IFRS 9 transitional arrangements had not been applied 3 Tier 1 4 Tier 1 capital as if IFRS 9 transitional arrangements had not been applied 5 Total capital as if IFRS 9 transitional arrangements had not been assets (amounts) 7 Total risk-weighted assets 8 Total risk-weighted assets as if IFRS 9 transitional arrangements had not been applied Risk-based capital ratios as a percentage of RWAs   | en applied<br>en applied<br>uts | RBS<br>£m<br>32,455<br>32,455<br>40,092<br>40,092<br>48,015<br>48,015<br>194,467<br>194,467 | 30 S<br>NWB Pic<br>£m<br>12,170<br>12,170<br>14,453<br>14,453<br>16,097<br>73,628<br>73,628<br>%   | eptember 2018 RBS plc £m 6,090 6,090 7,059 7,059 8,477 8,477 36,623 36,623 %                          | UBI DAC<br>£m<br>3,958<br>3,958<br>3,958<br>3,958<br>4,397<br>4,397<br>16,356<br>16,356                       | 9,277 9,277 11,231 11,231 14,923 14,923 40,839 40,839                                    |
| Available capital (amounts) - transitional  1 Common equity tier 1 2 Common equity tier 1 capital as if IFRS 9 transitional arrangements had not been applied 3 Tier 1 4 Tier 1 capital as if IFRS 9 transitional arrangements had not been applied 5 Total capital as if IFRS 9 transitional arrangements had not been assets (amounts) 7 Total risk-weighted assets 8 Total risk-weighted assets as if IFRS 9 transitional arrangements had not been applied Risk-based capital ratios as a percentage of RWAs 9 Common equity tier 1 ratio  | en applied<br>en applied<br>uts | RBS<br>£m<br>32,455<br>32,455<br>40,092<br>40,092<br>48,015<br>48,015<br>194,467<br>194,467 | 30 S<br>NWB Pic<br>£m<br>12,170<br>12,170<br>14,453<br>14,453<br>16,097<br>73,628<br>73,628<br>%   | eptember 2018 RBS plc £m 6,090 6,090 7,059 7,059 8,477 8,477 36,623 36,623 %                          | UBI DAC<br>£m<br>3,958<br>3,958<br>3,958<br>3,958<br>4,397<br>4,397<br>16,356<br>16,356                       | 9,277 9,277 11,231 11,231 14,923 14,923 40,839 40,839                                    |
| Available capital (amounts) - transitional  1 Common equity tier 1 2 Common equity tier 1 capital as if IFRS 9 transitional arrangements had not been applied 3 Tier 1 4 Tier 1 capital as if IFRS 9 transitional arrangements had not been applied 5 Total capital as if IFRS 9 transitional arrangements had not been applied assets (amounts) 7 Total risk-weighted assets 8 Total risk-weighted assets as if IFRS 9 transitional arrangements had not been applied Risk-based capital ratios as a percentage of RWAs 9 Common equity tier 1 ratio 10 Common equity tier 1 ratio as if IFRS 9 transitional arrangements   | en applied<br>en applied<br>uts | RBS £m 32,455 32,455 40,092 40,092 48,015 48,015 194,467 194,467 % 16.7 20.6                | 30 S<br>NWB Pic<br>£m<br>12,170<br>14,453<br>14,453<br>16,097<br>73,628<br>73,628<br>%<br>16.5<br>16.5<br>19.6                           | eptember 2018 RBS plc £m 6,090 6,090 7,059 7,059 8,477 8,477 36,623 36,623 % 16.6                     | B UBI DAC £m 3,958 3,958 3,958 3,958 4,397 4,397 16,356 16,356 % 24.2 24.2 24.2                               | 9,277 9,277 11,231 11,231 14,923 14,923 40,839 40,839 % 22.7 22.7 27.5                   |
| Available capital (amounts) - transitional  1  | een applied en applied ats      | RBS £m 32,455 32,455 40,092 40,092 48,015 48,015 194,467 194,467 % 16.7 20.6 20.6           | 30 S<br>NWB Plc<br>£m<br>12,170<br>14,453<br>14,453<br>16,097<br>73,628<br>73,628<br>%<br>16.5<br>16.5<br>19.6<br>19.6                   | eptember 2018 RBS plc £m 6,090 6,090 7,059 7,059 8,477 8,477 36,623 % 16.6 16.6 19.3 19.3             | B UBI DAC £m 3,958 3,958 3,958 4,397 4,397 16,356 % 24.2 24.2 24.2 24.2 24.2                                  | 9,277 9,277 11,231 11,231 14,923 14,923 40,839 40,839 % 22.7 22.7 27.5 27.5              |
| Available capital (amounts) - transitional  1 Common equity tier 1 2 Common equity tier 1 capital as if IFRS 9 transitional arrangements had not been applied 3 Tier 1 4 Tier 1 capital as if IFRS 9 transitional arrangements had not been applied 5 Total capital as if IFRS 9 transitional arrangements had not been assets (amounts) 7 Total risk-weighted assets 8 Total risk-weighted assets as if IFRS 9 transitional arrangements had not been applied Risk-based capital ratios as a percentage of RWAs 9 Common equity tier 1 ratio 10 Common equity tier 1 ratio as if IFRS 9 transitional arrangements had not been applied 11 Tier 1 ratio 12 Tier 1 ratio as if IFRS 9 transitional arrangements had not been applied 13 Total capital ratio   | een applied en applied ats ats  | RBS £m 32,455 32,455 40,092 40,092 48,015 48,015 194,467 194,467 % 16.7 20.6 20.6 24.7      | 30 S<br>NWB Plc<br>£m<br>12,170<br>14,453<br>14,453<br>16,097<br>73,628<br>73,628<br>%<br>16.5<br>16.5<br>19.6<br>19.6<br>21.9           | eptember 2018 RBS plc £m 6,090 6,090 7,059 7,059 8,477 8,477 36,623 % 16.6 16.6 19.3 19.3 23.1        | B UBI DAC £m 3,958 3,958 3,958 4,397 4,397 16,356 % 24.2 24.2 24.2 24.2 26.9                                  | 9,277 9,277 11,231 11,231 14,923 14,923 40,839 40,839 22.7 22.7 27.5 27.5 36.5           |
| Available capital (amounts) - transitional  1 Common equity tier 1 capital as if IFRS 9 transitional arrangem had not been applied  3 Tier 1  4 Tier 1 capital as if IFRS 9 transitional arrangements had not been applied  5 Total capital  6 Total capital as if IFRS 9 transitional arrangements had not been applied  Risk-weighted assets (amounts)  7 Total risk-weighted assets  8 Total risk-weighted assets as if IFRS 9 transitional arrangements had not been applied  Risk-based capital ratios as a percentage of RWAS  9 Common equity tier 1 ratio  10 Common equity tier 1 ratio as if IFRS 9 transitional arrangements had not been applied  11 Tier 1 ratio  12 Tier 1 ratio as if IFRS 9 transitional arrangements had not been applied  13 Total capital ratio as if IFRS 9 transitional arrangements had not been applied as if IFRS 9 transitional arran | een applied en applied ats ats  | RBS £m 32,455 32,455 40,092 40,092 48,015 48,015 194,467 194,467 % 16.7 20.6 20.6           | 30 S<br>NWB Plc<br>£m<br>12,170<br>14,453<br>14,453<br>16,097<br>73,628<br>73,628<br>%<br>16.5<br>16.5<br>19.6<br>19.6                   | eptember 2018 RBS plc £m 6,090 6,090 7,059 7,059 8,477 8,477 36,623 % 16.6 16.6 19.3 19.3             | B UBI DAC £m 3,958 3,958 3,958 4,397 4,397 16,356 % 24.2 24.2 24.2 24.2 24.2                                  | 9,277 9,277 11,231 11,231 14,923 14,923 40,839 40,839 % 22.7 22.7 27.5 27.5              |
| Available capital (amounts) - transitional  1 Common equity tier 1 2 Common equity tier 1 capital as if IFRS 9 transitional arrangements had not been applied 3 Tier 1 4 Tier 1 capital as if IFRS 9 transitional arrangements had not been applied 5 Total capital as if IFRS 9 transitional arrangements had not been ask-weighted assets (amounts) 7 Total risk-weighted assets 8 Total risk-weighted assets as if IFRS 9 transitional arrangements had not been applied Risk-based capital ratios as a percentage of RWAs 9 Common equity tier 1 ratio 10 Common equity tier 1 ratio as if IFRS 9 transitional arrangements had not been applied 11 Tier 1 ratio 12 Tier 1 ratio as if IFRS 9 transitional arrangements had not been applied 13 Total capital ratio 14 Total capital ratio as if IFRS 9 transitional arrangements had not been applied   | een applied en applied ats ats  | RBS £m 32,455 40,092 40,092 48,015 48,015 194,467 194,467 16.7 20.6 20.6 24.7 24.7          | 30 S<br>NWB Pic<br>£m<br>12,170<br>14,453<br>14,453<br>16,097<br>73,628<br>73,628<br>%<br>16.5<br>19.6<br>19.6<br>21.9<br>21.9           | eptember 2011 RBS plc £m 6,090 6,090 7,059 7,059 8,477 8,477 36,623 36,623 % 16.6 19.3 19.3 23.1 23.1 | B UBI DAC £m 3,958 3,958 3,958 3,958 4,397 4,397 16,356 16,356 % 24.2 24.2 24.2 24.2 26.9 26.9                | 9,277 9,277 11,231 11,231 14,923 14,923 40,839 40,839 22.7 22.7 27.5 27.5 36.5 36.5      |
| Available capital (amounts) - transitional  1 Common equity tier 1 2 Common equity tier 1 capital as if IFRS 9 transitional arrangem had not been applied 3 Tier 1 4 Tier 1 capital as if IFRS 9 transitional arrangements had not been total capital as if IFRS 9 transitional arrangements had not been applied 6 Total capital as if IFRS 9 transitional arrangements had not been assets (amounts) 7 Total risk-weighted assets 8 Total risk-weighted assets as if IFRS 9 transitional arrangement had not been applied  Risk-based capital ratios as a percentage of RWAs 9 Common equity tier 1 ratio 10 Common equity tier 1 ratio as if IFRS 9 transitional arrangement had not been applied 11 Tier 1 ratio 12 Tier 1 ratio as if IFRS 9 transitional arrangements had not been applied 13 Total capital ratio 14 Total capital ratio as if IFRS 9 transitional arrangements had not Leverage ratio 15 CRR leverage ratio exposure measure (£m)   | een applied en applied ats ats  | RBS £m 32,455 32,455 40,092 40,092 48,015 48,015 194,467 194,467 66.7 20.6 20.6 24.7 24.7   | 30 S<br>NWB Pic<br>£m<br>12,170<br>14,453<br>14,453<br>16,097<br>16,097<br>73,628<br>73,628<br>%<br>16.5<br>19.6<br>19.6<br>21.9<br>21.9 | eptember 2011 RBS plc £m 6,090 6,090 7,059 7,059 8,477 8,477 36,623 36,623 % 16.6 19.3 19.3 23.1 23.1 | B  UBI DAC £m  3,958  3,958 3,958 3,958 4,397 4,397  16,356  16,356  %  24.2 24.2 24.2 24.2 26.9 26.9  27,902 | 9,277 9,277 11,231 11,231 14,923 14,923 40,839 40,839 % 22.7 27.5 27.5 36.5 36.5 176,370 |
| Available capital (amounts) - transitional  1  | een applied en applied ats ats  | RBS £m 32,455 40,092 40,092 48,015 48,015 194,467 194,467 16.7 20.6 20.6 24.7 24.7          | 30 S<br>NWB Pic<br>£m<br>12,170<br>14,453<br>14,453<br>16,097<br>73,628<br>73,628<br>%<br>16.5<br>19.6<br>19.6<br>21.9<br>21.9           | eptember 2011 RBS plc £m 6,090 6,090 7,059 7,059 8,477 8,477 36,623 36,623 % 16.6 19.3 19.3 23.1 23.1 | B UBI DAC £m 3,958 3,958 3,958 3,958 4,397 4,397 16,356 16,356 % 24.2 24.2 24.2 24.2 26.9 26.9                | 9,277 9,277 11,231 11,231 14,923 14,923 40,839 40,839 22.7 22.7 27.5 27.5 36.5 36.5      |
| Available capital (amounts) - transitional  1 Common equity tier 1 2 Common equity tier 1 capital as if IFRS 9 transitional arrangem had not been applied 3 Tier 1 4 Tier 1 capital as if IFRS 9 transitional arrangements had not been total capital as if IFRS 9 transitional arrangements had not been applied 6 Total capital as if IFRS 9 transitional arrangements had not been assets (amounts) 7 Total risk-weighted assets 8 Total risk-weighted assets as if IFRS 9 transitional arrangement had not been applied  Risk-based capital ratios as a percentage of RWAs 9 Common equity tier 1 ratio 10 Common equity tier 1 ratio as if IFRS 9 transitional arrangement had not been applied 11 Tier 1 ratio 12 Tier 1 ratio as if IFRS 9 transitional arrangements had not been applied 13 Total capital ratio 14 Total capital ratio as if IFRS 9 transitional arrangements had not Leverage ratio 15 CRR leverage ratio exposure measure (£m)   | een applied en applied ats ats  | RBS £m 32,455 32,455 40,092 40,092 48,015 48,015 194,467 194,467 66.7 20.6 20.6 24.7 24.7   | 30 S<br>NWB Pic<br>£m<br>12,170<br>14,453<br>14,453<br>16,097<br>16,097<br>73,628<br>73,628<br>%<br>16.5<br>19.6<br>19.6<br>21.9<br>21.9 | eptember 2011 RBS plc £m 6,090 6,090 7,059 7,059 8,477 8,477 36,623 36,623 % 16.6 19.3 19.3 23.1 23.1 | B  UBI DAC £m  3,958  3,958 3,958 3,958 4,397 4,397  16,356  16,356  %  24.2 24.2 24.2 24.2 26.9 26.9  27,902 | 9,277 9,277 11,231 11,231 14,923 14,923 40,839 40,839 % 22.7 27.5 27.5 36.5 36.5 176,370 |

EBA IFRS 9-FL: EBA Key metrics - significant subsidiaries continued

|  |  | 3   | 0 June 2018  |   |  |
|--|--|---|--------------|---|--|
| Available capital (amounts) transitional   | RBS  | NWB Plc   | RBS plc      | UBI DAC   | NWM Plc  |
| Available capital (amounts) - transitional  1 Common equity tier 1   | £m 31,950  | £m<br>12,007  | £m<br>5,946  | 3,929   | 9,359  |
| 2 Common equity tier 1 capital as if IFRS 9 transitional arrangements  | 31,930   | 12,007  | 5,940        | 3,929   | 9,339  |
| had not been applied   | 31,950   | 12,007  | 5,946        | 3,929   | 9,359  |
| 3 Tier 1   | 39,577   | 14,290  | 6,915        | 3,929   | 11,292   |
| 4 Tier 1 capital as if IFRS 9 transitional arrangements had not been applied   | 39,577   | 14,290  | 6,915        | 3,929   | 11,292   |
| 5 Total capital  | 47,681   | 15,932  | 8,317        | 4,389   | 14,844   |
| 6 Total capital as if IFRS 9 transitional arrangements had not been applied  | 47,681   | 15,932  | 8,317        | 4,389   | 14,844   |
| Risk-weighted assets (amounts)   |  |   |              |   |  |
| 7 Total risk-weighted assets   | 198,780  | 72,761  | 37,511       | 16,548  | 45,195   |
| 8 Total risk-weighted assets as if IFRS 9 transitional arrangements  |  |   |              |   |  |
| had not been applied   | 198,780  | 72,761  | 37,511       | 16,548  | 45,195   |
| Risk-based capital ratios as a percentage of RWA   | %  | %   | %            | %   | %  |
| 9 Common equity tier 1 ratio   | 16.1   | 16.5  | 15.9         | 23.7  | 20.7   |
| 10 Common equity tier 1 ratio as if IFRS 9 transitional arrangements   |  |   |              |   |  |
| had not been applied   | 16.1   | 16.5  | 15.9         | 23.7  | 20.7   |
| 11 Tier 1 ratio  | 19.9   | 19.6  | 18.4         | 23.7  | 25.0   |
| 12 Tier 1 ratio as if IFRS 9 transitional arrangements had not been applied  | 19.9   | 19.6  | 18.4         | 23.7  | 25.0   |
| 13 Total capital ratio   | 24.0   | 21.9  | 22.2         | 26.5  | 32.8   |
| 14 Total capital ratio as if IFRS 9 transitional arrangements had not been applied   | 24.0   | 21.9  | 22.2         | 26.5  | 32.8   |
| Leverage ratio   | <del> </del>   | <del></del>   |              | <del></del>   |  |
| 15 CRR leverage ratio exposure measure (£m)  | 693,344  | 319,321   | 103,257      | 27,376  | 176,155  |
| 16 CRR leverage ratio (%)  | 5.7  | 4.5   | 6.7          | 14.4  | 6.4  |
| 17 CRR leverage ratio (%) as if IFRS 9 transitional arrangements   | F 7  | 4.5   | 0.7          | 44.4  | C 4  |
| had not been applied   | 5.7  | 4.5   | 6.7          | 14.4  | 6.4  |
|  |  |   |              |   |  |
|  |  | 3   | 1 March 2018 |   |  |
|  | RBS  | NWB Plc   | 1 March 2018 | UBI DAC   | NWM Plc  |
| Available capital (amounts) - transitional   | £m   | NWB Plc<br>£m   | 1 March 2018 | £m  | £m   |
| 1 Common equity tier 1   |  | NWB Plc   | 1 March 2018 |   |  |
| 1 Common equity tier 1 2 Common equity tier 1 capital as if IFRS 9 transitional arrangements   | 33,334   | NWB Plc<br>£m<br>13,208   | 1 March 2018 | £m<br>3,884   | £m<br>14,541   |
| <ul> <li>Common equity tier 1</li> <li>Common equity tier 1 capital as if IFRS 9 transitional arrangements<br/>had not been applied</li> </ul>   | £m<br>33,334<br>33,334   | NWB Plc<br>£m<br>13,208   | 1 March 2018 | 3,884<br>3,884  | 14,541<br>14,541   |
| <ul> <li>Common equity tier 1</li> <li>Common equity tier 1 capital as if IFRS 9 transitional arrangements had not been applied</li> <li>Tier 1</li> </ul>   | 33,334<br>33,334<br>40,899   | NWB Plc<br>£m<br>13,208<br>13,208<br>13,208   | 1 March 2018 | 3,884<br>3,884<br>3,884   | £m<br>14,541<br>14,541<br>16,348   |
| <ul> <li>Common equity tier 1</li> <li>Common equity tier 1 capital as if IFRS 9 transitional arrangements         had not been applied</li> <li>Tier 1</li> <li>Tier 1 capital as if IFRS 9 transitional arrangements had not been applied</li> </ul>   | 33,334<br>33,334<br>40,899<br>40,899                                 | NWB Plc<br>£m<br>13,208<br>13,208<br>13,208<br>13,208   | 1 March 2018 | 3,884<br>3,884<br>3,884<br>3,884  | 14,541<br>14,541<br>16,348<br>16,348   |
| <ul> <li>Common equity tier 1</li> <li>Common equity tier 1 capital as if IFRS 9 transitional arrangements         had not been applied</li> <li>Tier 1</li> <li>Tier 1 capital as if IFRS 9 transitional arrangements had not been applied</li> <li>Total capital</li> </ul>  | 33,334<br>33,334<br>40,899<br>40,899<br>48,804                       | NWB PIC<br>£m<br>13,208<br>13,208<br>13,208<br>13,208<br>17,054   | 1 March 2018 | 3,884<br>3,884<br>3,884<br>3,884<br>4,363   | 14,541<br>14,541<br>16,348<br>16,348<br>19,977                                       |
| <ul> <li>Common equity tier 1</li> <li>Common equity tier 1 capital as if IFRS 9 transitional arrangements         had not been applied</li> <li>Tier 1</li> <li>Tier 1 capital as if IFRS 9 transitional arrangements had not been applied</li> <li>Total capital</li> <li>Total capital as if IFRS 9 transitional arrangements had not been applied</li> </ul>   | 33,334<br>33,334<br>40,899<br>40,899                                 | NWB Plc<br>£m<br>13,208<br>13,208<br>13,208<br>13,208   | I March 2018 | 3,884<br>3,884<br>3,884<br>3,884  | 14,541<br>14,541<br>16,348<br>16,348   |
| <ul> <li>Common equity tier 1</li> <li>Common equity tier 1 capital as if IFRS 9 transitional arrangements         had not been applied</li> <li>Tier 1</li> <li>Tier 1 capital as if IFRS 9 transitional arrangements had not been applied</li> <li>Total capital</li> </ul>  | 33,334<br>33,334<br>40,899<br>40,899<br>48,804                       | NWB Plc<br>£m<br>13,208<br>13,208<br>13,208<br>13,208<br>17,054<br>17,054   | I March 2018 | 3,884<br>3,884<br>3,884<br>3,884<br>4,363<br>4,363  | 14,541<br>14,541<br>16,348<br>16,348<br>19,977<br>19,977                             |
| <ul> <li>Common equity tier 1</li> <li>Common equity tier 1 capital as if IFRS 9 transitional arrangements         had not been applied</li> <li>Tier 1</li> <li>Tier 1 capital as if IFRS 9 transitional arrangements had not been applied</li> <li>Total capital</li> <li>Total capital as if IFRS 9 transitional arrangements had not been applied</li> <li>Risk-weighted assets (amounts)</li> <li>Total risk-weighted assets</li> </ul>   | 33,334<br>33,334<br>40,899<br>40,899<br>48,804<br>48,804             | NWB PIC<br>£m<br>13,208<br>13,208<br>13,208<br>13,208<br>17,054   | I March 2018 | 3,884<br>3,884<br>3,884<br>3,884<br>4,363<br>4,363  | 14,541<br>14,541<br>16,348<br>16,348<br>19,977                                       |
| <ul> <li>Common equity tier 1</li> <li>Common equity tier 1 capital as if IFRS 9 transitional arrangements         had not been applied</li> <li>Tier 1</li> <li>Tier 1 capital as if IFRS 9 transitional arrangements had not been applied</li> <li>Total capital</li> <li>Total capital as if IFRS 9 transitional arrangements had not been applied</li> <li>Risk-weighted assets (amounts)</li> <li>Total risk-weighted assets</li> <li>Total risk-weighted assets as if IFRS 9 transitional arrangements</li> </ul>  | 33,334<br>33,334<br>40,899<br>40,899<br>48,804<br>48,804             | NWB Plc<br>£m<br>13,208<br>13,208<br>13,208<br>13,208<br>17,054<br>17,054   | I March 2018 | 3,884<br>3,884<br>3,884<br>3,884<br>4,363<br>4,363  | 14,541<br>14,541<br>16,348<br>16,348<br>19,977<br>19,977                             |
| <ul> <li>Common equity tier 1</li> <li>Common equity tier 1 capital as if IFRS 9 transitional arrangements         had not been applied</li> <li>Tier 1</li> <li>Tier 1 capital as if IFRS 9 transitional arrangements had not been applied</li> <li>Total capital</li> <li>Total capital as if IFRS 9 transitional arrangements had not been applied</li> <li>Risk-weighted assets (amounts)</li> <li>Total risk-weighted assets</li> </ul>   | 33,334<br>33,334<br>40,899<br>40,899<br>48,804<br>48,804             | NWB Plc<br>£m<br>13,208<br>13,208<br>13,208<br>13,208<br>17,054<br>17,054<br>62,735                               | I March 2018 | 3,884<br>3,884<br>3,884<br>3,884<br>4,363<br>4,363  | 14,541<br>14,541<br>16,348<br>16,348<br>19,977<br>19,977                             |
| 1 Common equity tier 1 2 Common equity tier 1 capital as if IFRS 9 transitional arrangements had not been applied 3 Tier 1 4 Tier 1 capital as if IFRS 9 transitional arrangements had not been applied 5 Total capital 6 Total capital as if IFRS 9 transitional arrangements had not been applied Risk-weighted assets (amounts) 7 Total risk-weighted assets 8 Total risk-weighted assets as if IFRS 9 transitional arrangements had not been applied Risk-based capital ratios as a percentage of RWA  | 33,334<br>33,334<br>40,899<br>40,899<br>48,804<br>48,804<br>202,700  | NWB Plc<br>£m<br>13,208<br>13,208<br>13,208<br>13,208<br>17,054<br>17,054<br>62,735                               | I March 2018 | \$\frac{\pmatrix}{3,884}\$ \$3,884 \$3,884 \$4,363 \$4,363 \$16,714 \$16,714  | £m<br>14,541<br>14,541<br>16,348<br>16,348<br>19,977<br>19,977<br>111,604<br>111,604 |
| 1 Common equity tier 1 2 Common equity tier 1 capital as if IFRS 9 transitional arrangements had not been applied 3 Tier 1 4 Tier 1 capital as if IFRS 9 transitional arrangements had not been applied 5 Total capital 6 Total capital as if IFRS 9 transitional arrangements had not been applied Risk-weighted assets (amounts) 7 Total risk-weighted assets 8 Total risk-weighted assets as if IFRS 9 transitional arrangements had not been applied Risk-based capital ratios as a percentage of RWA  | 33,334<br>40,899<br>40,899<br>48,804<br>48,804<br>202,700<br>202,700 | NWB Plc<br>£m<br>13,208<br>13,208<br>13,208<br>13,208<br>17,054<br>17,054<br>62,735<br>62,735                     | I March 2018 | 3,884<br>3,884<br>3,884<br>3,884<br>4,363<br>4,363<br>16,714  | 14,541<br>14,541<br>16,348<br>16,348<br>19,977<br>19,977<br>111,604                  |
| 1 Common equity tier 1 2 Common equity tier 1 capital as if IFRS 9 transitional arrangements had not been applied 3 Tier 1 4 Tier 1 capital as if IFRS 9 transitional arrangements had not been applied 5 Total capital 6 Total capital as if IFRS 9 transitional arrangements had not been applied Risk-weighted assets (amounts) 7 Total risk-weighted assets 8 Total risk-weighted assets as if IFRS 9 transitional arrangements had not been applied Risk-based capital ratios as a percentage of RWA 9 Common equity tier 1 ratio   | 33,334<br>40,899<br>40,899<br>48,804<br>48,804<br>202,700<br>202,700 | NWB Plc<br>£m<br>13,208<br>13,208<br>13,208<br>13,208<br>13,208<br>17,054<br>17,054<br>62,735<br>62,735           | I March 2018 | \$\frac{\pmatrix}{3,884}\$ \$3,884 \$3,884 \$4,363 \$4,363 \$16,714 \$16,714  | £m<br>14,541<br>14,541<br>16,348<br>16,348<br>19,977<br>19,977<br>111,604<br>111,604 |
| 1 Common equity tier 1 2 Common equity tier 1 capital as if IFRS 9 transitional arrangements had not been applied 3 Tier 1 4 Tier 1 capital as if IFRS 9 transitional arrangements had not been applied 5 Total capital 6 Total capital as if IFRS 9 transitional arrangements had not been applied Risk-weighted assets (amounts) 7 Total risk-weighted assets 8 Total risk-weighted assets as if IFRS 9 transitional arrangements had not been applied Risk-based capital ratios as a percentage of RWA 9 Common equity tier 1 ratio 10 Common equity tier 1 ratio as if IFRS 9 transitional arrangements had not been applied 11 Tier 1 ratio   | 202,700<br>202,700<br>46,4<br>20.2                                   | NWB Plc £m  13,208  13,208  13,208  13,208  13,208  17,054  17,054  62,735  62,735  %  21.1  21.1  21.1           | 1 March 2018 | \$\frac{\pmath{pm}}{3,884}\$ \tag{3,884}\$ \tag{3,884}\$ \tag{4,363}\$ \tag{4,363}\$ \tag{16,714}\$ \tag{6,714}\$ \tag{23.2}\$ \tag{23.2}\$   | 14,541 14,541 16,348 16,348 19,977 19,977 111,604 111,604 % 13.0                     |
| 1 Common equity tier 1 2 Common equity tier 1 capital as if IFRS 9 transitional arrangements had not been applied 3 Tier 1 4 Tier 1 capital as if IFRS 9 transitional arrangements had not been applied 5 Total capital 6 Total capital as if IFRS 9 transitional arrangements had not been applied Risk-weighted assets (amounts) 7 Total risk-weighted assets 8 Total risk-weighted assets as if IFRS 9 transitional arrangements had not been applied Risk-based capital ratios as a percentage of RWA 9 Common equity tier 1 ratio 10 Common equity tier 1 ratio as if IFRS 9 transitional arrangements had not been applied 11 Tier 1 ratio 12 Tier 1 ratio as if IFRS 9 transitional arrangements had not been applied   | 202,700<br>202,700<br>16.4<br>202,202                                | NWB Plc £m  13,208  13,208  13,208  13,208  13,208  17,054  17,054  62,735  62,735  %  21.1  21.1  21.1  21.1     | 1 March 2018 | \$\frac{\pmath{\text{Em}}}{3,884}\$ \$3,884 \$3,884 \$4,363 \$4,363  16,714 \$\frac{16,714}{\pmath{\text{\tint{\text{\text{\text{\text{\text{\text{\text{\text{\tinit}\tex{\text{\text{\tint{\text{\text{\text{\text{\text{\text{\text{\te\tint{\text{\ti}\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\te\tin\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\texit{\text{\texi}\text{\text{\text{\ti}\text{\text{\text{\text{\texi\til\titil\titt{\text{\ti}\til\tit | 14,541 14,541 16,348 16,348 19,977 19,977 111,604 111,604 % 13.0 14.6 14.6           |
| 1 Common equity tier 1 2 Common equity tier 1 capital as if IFRS 9 transitional arrangements had not been applied 3 Tier 1 4 Tier 1 capital as if IFRS 9 transitional arrangements had not been applied 5 Total capital 6 Total capital as if IFRS 9 transitional arrangements had not been applied Risk-weighted assets (amounts) 7 Total risk-weighted assets 8 Total risk-weighted assets as if IFRS 9 transitional arrangements had not been applied Risk-based capital ratios as a percentage of RWA 9 Common equity tier 1 ratio 10 Common equity tier 1 ratio as if IFRS 9 transitional arrangements had not been applied 11 Tier 1 ratio 12 Tier 1 ratio as if IFRS 9 transitional arrangements had not been applied 13 Total capital ratio  | 202,700<br>202,700<br>46,4<br>202,2<br>202,2                         | NWB Plc £m  13,208  13,208  13,208  13,208  17,054  17,054  62,735  62,735  %  21.1  21.1  21.1  27.2             | 1 March 2018 | \$\frac{\pmath{\text{Em}}}{3,884}\$ \$3,884 \$3,884 \$4,363 \$4,363  16,714 \$\frac{\pmath{\text{16,714}}}{\pmath{\text{9}}}\$  23.2 23.2 23.2 23.2 26.1  | 14,541 14,541 16,348 16,348 19,977 19,977  111,604  13.0 14.6 14.6 17.9              |
| <ul> <li>Common equity tier 1</li> <li>Common equity tier 1 capital as if IFRS 9 transitional arrangements had not been applied</li> <li>Tier 1</li> <li>Tier 1 capital as if IFRS 9 transitional arrangements had not been applied</li> <li>Total capital 6</li> <li>Total capital as if IFRS 9 transitional arrangements had not been applied</li> <li>Risk-weighted assets (amounts)</li> <li>Total risk-weighted assets</li> <li>Total risk-weighted assets as if IFRS 9 transitional arrangements had not been applied</li> <li>Risk-based capital ratios as a percentage of RWA</li> <li>Common equity tier 1 ratio</li> <li>Common equity tier 1 ratio as if IFRS 9 transitional arrangements had not been applied</li> <li>Tier 1 ratio</li> <li>Tier 1 ratio as if IFRS 9 transitional arrangements had not been applied</li> <li>Total capital ratio</li> <li>Total capital ratio as if IFRS 9 transitional arrangements had not been applied</li> </ul> | 202,700<br>202,700<br>16.4<br>202,202                                | NWB Plc £m  13,208  13,208  13,208  13,208  13,208  17,054  17,054  62,735  62,735  %  21.1  21.1  21.1  21.1     | 1 March 2018 | \$\frac{\pmath{\text{Em}}}{3,884}\$ \$3,884 \$3,884 \$4,363 \$4,363  16,714 \$\frac{16,714}{\pmath{\text{\tint{\text{\text{\text{\text{\text{\text{\text{\text{\tinit}\tex{\text{\text{\tint{\text{\text{\text{\text{\text{\text{\text{\te\tint{\text{\ti}\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\te\tin\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\texit{\text{\texi}\text{\text{\text{\ti}\text{\text{\text{\text{\texi\til\titil\titt{\text{\ti}\til\tit | 14,541 14,541 16,348 16,348 19,977 19,977 111,604 111,604 % 13.0 14.6 14.6           |
| 1 Common equity tier 1 2 Common equity tier 1 capital as if IFRS 9 transitional arrangements had not been applied 3 Tier 1 4 Tier 1 capital as if IFRS 9 transitional arrangements had not been applied 5 Total capital 6 Total capital as if IFRS 9 transitional arrangements had not been applied Risk-weighted assets (amounts) 7 Total risk-weighted assets 8 Total risk-weighted assets as if IFRS 9 transitional arrangements had not been applied Risk-based capital ratios as a percentage of RWA 9 Common equity tier 1 ratio 10 Common equity tier 1 ratio as if IFRS 9 transitional arrangements had not been applied 11 Tier 1 ratio 12 Tier 1 ratio as if IFRS 9 transitional arrangements had not been applied 13 Total capital ratio as if IFRS 9 transitional arrangements had not been applied 14 Total capital ratio as if IFRS 9 transitional arrangements had not been applied Leverage ratio  | 202,700 202,700 616.4 16.4 20.2 20.2 24.1 24.1                       | NWB Plc £m  13,208  13,208  13,208  13,208  17,054  17,054  62,735  62,735  %  21.1  21.1  21.1  21.1  27.2  27.2 | 1 March 2018 | \$\frac{\pmatrix}{3,884}\$ 3,884 3,884 4,363 4,363  16,714  \frac{\pmatrix}{\pmatrix} 23.2 23.2 23.2 26.1 26.1  | 14,541 14,541 16,348 16,348 19,977 19,977  111,604  13.0 14.6 14.6 17.9 17.9         |
| 1 Common equity tier 1 2 Common equity tier 1 capital as if IFRS 9 transitional arrangements had not been applied 3 Tier 1 4 Tier 1 capital as if IFRS 9 transitional arrangements had not been applied 5 Total capital 6 Total capital as if IFRS 9 transitional arrangements had not been applied Risk-weighted assets (amounts) 7 Total risk-weighted assets 8 Total risk-weighted assets as if IFRS 9 transitional arrangements had not been applied Risk-based capital ratios as a percentage of RWA 9 Common equity tier 1 ratio 10 Common equity tier 1 ratio as if IFRS 9 transitional arrangements had not been applied 11 Tier 1 ratio 12 Tier 1 ratio as if IFRS 9 transitional arrangements had not been applied 13 Total capital ratio 14 Total capital ratio as if IFRS 9 transitional arrangements had not been applied Leverage ratio 15 CRR leverage ratio exposure measure (£m)  | 202,700 202,700 603,181  | NWB Plc £m 13,208 13,208 13,208 13,208 17,054 17,054 62,735 62,735 % 21.1 21.1 21.1 21.1 27.2 27.2                | I March 2018 | \$\frac{\pmatrix}{3,884}\$ \$3,884 \$3,884 \$4,363 \$4,363 \$16,714 \$\frac{\pmatrix}{\pmatrix}\$ 23.2 23.2 23.2 26.1 26.1 25,504   | 14,541 14,541 16,348 16,348 19,977 19,977  111,604  13.0 14.6 14.6 17.9 17.9         |
| 1 Common equity tier 1 2 Common equity tier 1 capital as if IFRS 9 transitional arrangements had not been applied 3 Tier 1 4 Tier 1 capital as if IFRS 9 transitional arrangements had not been applied 5 Total capital 6 Total capital as if IFRS 9 transitional arrangements had not been applied Risk-weighted assets (amounts) 7 Total risk-weighted assets 8 Total risk-weighted assets as if IFRS 9 transitional arrangements had not been applied Risk-based capital ratios as a percentage of RWA 9 Common equity tier 1 ratio 10 Common equity tier 1 ratio as if IFRS 9 transitional arrangements had not been applied 11 Tier 1 ratio 12 Tier 1 ratio as if IFRS 9 transitional arrangements had not been applied 13 Total capital ratio 14 Total capital ratio as if IFRS 9 transitional arrangements had not been applied Leverage ratio 15 CRR leverage ratio exposure measure (£m) 16 CRR leverage ratio (%)  | 202,700 202,700 616.4 16.4 20.2 20.2 24.1 24.1                       | NWB Plc £m  13,208  13,208  13,208  13,208  17,054  17,054  62,735  62,735  %  21.1  21.1  21.1  21.1  27.2  27.2 | I March 2018 | \$\frac{\pmatrix}{3,884}\$ 3,884 3,884 4,363 4,363  16,714  \frac{\pmatrix}{\pmatrix} 23.2 23.2 23.2 26.1 26.1  | 14,541 14,541 16,348 16,348 19,977 19,977  111,604  13.0 14.6 14.6 17.9 17.9         |
| 1 Common equity tier 1 2 Common equity tier 1 capital as if IFRS 9 transitional arrangements had not been applied 3 Tier 1 4 Tier 1 capital as if IFRS 9 transitional arrangements had not been applied 5 Total capital 6 Total capital as if IFRS 9 transitional arrangements had not been applied Risk-weighted assets (amounts) 7 Total risk-weighted assets 8 Total risk-weighted assets as if IFRS 9 transitional arrangements had not been applied Risk-based capital ratios as a percentage of RWA 9 Common equity tier 1 ratio 10 Common equity tier 1 ratio as if IFRS 9 transitional arrangements had not been applied 11 Tier 1 ratio 12 Tier 1 ratio as if IFRS 9 transitional arrangements had not been applied 13 Total capital ratio 14 Total capital ratio as if IFRS 9 transitional arrangements had not been applied Leverage ratio 15 CRR leverage ratio exposure measure (£m)  | 202,700 202,700 603,181  | NWB Plc £m 13,208 13,208 13,208 13,208 17,054 17,054 62,735 62,735 % 21.1 21.1 21.1 21.1 27.2 27.2                | I March 2018 | \$\frac{\pmatrix}{3,884}\$ \$3,884 \$3,884 \$4,363 \$4,363 \$16,714 \$\frac{\pmatrix}{\pmatrix}\$ 23.2 23.2 23.2 26.1 26.1 25,504   | 14,541 14,541 16,348 16,348 19,977 19,977  111,604  13.0 14.6 14.6 17.9 17.9         |

#### CAP 2: Capital resources (CRR own funds template) - RBS and significant subsidiaries

The table below sets out the capital resources in the prescribed template on a CRR transitional basis as relevant for the jurisdiction. The adjustments to end-point CRR are presented for RBS only, as prescribed.

|     | _  |         |   |          | 2018  |         |              |         |         |
|-----|--|---------|---|----------|---|---------|--------------|---------|---------|
|     | _  |         | RBS<br>CRR prescribed<br>residual amounts | CRR      | Source based on<br>reference number/<br>etters of the balance<br>sheet under its<br>regulatory scope of | NWB Plc | RBS plc      | UBI DAC | NWM Plc |
| CE. | Γ1 capital: instruments and reserves   | £m      | £m  | £m       | consolidation   | £m      | £m           | £m      | £m      |
| 1   | Capital instruments and the related share premium accounts   | 13,076  | _   | 13,076   |   | 3,903   | 20           | 4,241   | 2,159   |
|     | Of which: ordinary shares  | 12,049  | _   | 12,049   | (c)   | 1,678   | 20           | 3,216   | 400     |
| 2   | Retained earnings  | 12,330  | _   | 12,330   |   | 10,051  | 4,723        | 72      | 6,280   |
| 3   | Accumulated other comprehensive income (and other reserves)  | 14,290  | _   | 14,290   | (e)   | 738     | 49           | 1       | 15      |
| 4   | Public sector capital injections grandfathered until 1 January 2018  | _       | _   | _        |   | _       | _            | _       | _       |
| 5a  | Independently reviewed interim net profits net of any foreseeable charge or dividend   | 55      |   | 55       | _   | 1,208   |              | 76      |         |
| 6   | CET1 capital before regulatory adjustments   | 39,751  |   | 39,751   | _   | 15,900  | 4,792        | 4,390   | 8,454   |
| 7   | Additional value adjustments   | (494)   | _   | (494)    |   | (18)    | (7)          | _       | (450)   |
| 8   | (-) Intangible assets (net of related tax liability)   | (6,616) | _   | (6,616)  | (a) minus (b)   | (966)   | (86)         | (1)     | _       |
| 10  | (-) Deferred tax assets that rely on future profitability excluding those arising from temporary   | (-,)    |   | (=,= :=) | (=)   | ()      | ()           | (-)     |         |
|     | differences (net of related tax liability)   | (740)   | _   | (740)    | (f) minus (g)   | (462)   | _            | (261)   | _       |
| 11  | Fair value reserves related to gains or losses on cash flow hedges   | 191     | _   | 191      | (d)   | ` _     | (49)         | ` _     | (114)   |
| 12  | (-) Negative amounts resulting from the calculation of expected loss amounts   | (654)   | _   | (654)    | (4)   | (193)   | (81)         | (1)     | (351)   |
| 14  | Gains or losses on liabilities valued at fair value resulting from changes in own credit standing  | (405)   | _   | (405)    |   | (100)   | <del>-</del> | (2)     | (223)   |
| 15  | (-) Defined-benefit pension fund assets  | (394)   | _   | (394)    | (h) minus (i)   | (11)    |              | (129)   | (197)   |
| 18  | (-) Direct and indirect holdings by the institution of the CET1 instruments of financial sector entities where the institution does not have a significant investment in those entities (above the 10% threshold and net                         | (001)   |   | (66.1)   | (11) 11111100 (1)   | (1.1)   |              | (120)   | ,       |
| 19  | of eligible short positions) (-) Direct, indirect and synthetic holdings by the institution of the CET1 instruments of financial sector where the institution has a significant investment in those entities (amount above 10% threshold and net | _       | _   | _        |   | _       | _            | _       | (65)    |
|     | of eligible short positions)   | _       | _   | _        |   | (538)   | _            | _       | (380)   |
| 22  | (-) Amount exceeding the 17.65% threshold  | _       | _   | _        |   | (574)   | _            | _       | _       |
| 23  | (-) Of which: direct and indirect holdings by the institution of the CET1 instruments of financial sector  |         |   |          |   |         |              |         |         |
|     | entities where the institution has a significant investment in those entities  | _       | _   | _        |   | (325)   | _            | _       | _       |
| 25  | (-) Of which: deferred tax assets arising from temporary differences   | _       | _   | _        |   | (249)   | _            | _       | _       |
| 25a |  | _       | _   | _        |   | _       | _            | _       | (305)   |
| 26  | Regulatory adjustments applied to CET1 in respect of amounts subject to pre-CRR treatment  | _       | _   | _        |   | _       | _            | _       | _       |
|     | Regulatory adjustments relating to unrealised gains and losses pursuant to articles 467 and 468  | _       | _   | _        |   | _       | _            | _       | _       |
| 26b | Amount to be deducted from or added to CET1 capital with regard to additional filters and deductions   |         |   |          |   |         |              |         |         |
|     | required pre CRR   | _       | _   | _        |   | _       | _            | _       | _       |
| 27  | (-) Qualifying Additional Tier 1 (AT1) deductions that exceed the AT1 capital of the institution   |         |   | _        | _   |         |              |         |         |
| 28  | Total regulatory adjustments to CET1   | (9,112) |   | (9,112)  | _   | (2,762) | (223)        | (394)   | (2,085) |
| 29  | CET1 capital   | 30,639  | _   | 30,639   |   | 13,138  | 4,569        | 3,996   | 6,369   |
|     |  |         |   |          | _   |         |              |         |         |

CAP 2: Capital resources (CRR own funds template) - RBS and significant subsidiaries continued

|      | _  |              |   |         | 2018   |         |         |              |         |
|------|--|--------------|---|---------|--|---------|---------|--------------|---------|
|      | _  |              | RBS<br>CRR prescribed<br>residual amounts | CRR     | Source based on reference numbers/ etters of the balance sheet under its regulatory scope of | NWB Plc | RBS plc | UBI DAC      | NWM Plc |
| AT1  | capital: instruments   | £m           | £m  | £m      | consolidation  | £m      | £m      | £m           | £m      |
| 30   | Capital instruments and the related share premium accounts   | 4,051        | _   | 4,051   |  | 2,370   | 969     | _            | 749     |
| 31   | Of which: classified as equity under applicable accounting standards   | 4,051        | _   | 4,051   |  | 2,370   | 969     | _            | 749     |
| 32   | Of which: classified as debt under applicable accounting standards   | _            | _   | _       |  | _       | _       | _            | _       |
| 33   | Amount of qualifying items referred to in Article 484(4) and the related share premium accounts subject to   | 4 202        | (4.202)                                   |         |  | 447     |         |              | 004     |
| 34   | phase out from AT1 Qualifying tier 1 capital included in consolidated AT1 capital (including minority interests  | 1,393<br>140 | (1,393)<br>(140)                          | _       |  | 117     | _       | _            | 234     |
| 34   | not included in row 5 CET1) issued by subsidiaries and held by third parties   | 140          | (140)                                     | _       |  | _       | _       | _            |         |
| 35   | Of which: instruments issued by subsidiaries subject to phase out  | 140          | (140)                                     | _       |  | _       | _       | _            | _       |
| 36   | AT1 capital before regulatory adjustments  | 5,584        | (1,533)                                   | 4,051   |  | 2,487   | 969     | _            | 983     |
| AT1  | capital: regulatory adjustments  | -,           | ( , = = = )                               | ,       | _  | , -     |         |              |         |
| 40   | <ul> <li>(-) Direct, indirect and synthetic holdings by the institution of the AT1 instruments of financial sector entities where the institution has a significant investment in those entities (amount above 10% threshold and net of eligible short positions)</li> </ul> | _            | _   | _       |  | (236)   | _       | _            | _       |
|      | (-) Actual or contingent obligations to purchase own AT1 instruments   | _            | _   | _       |  | _       | _       | _            | _       |
| 41b  | Residual amounts deducted from AT1 capital with regard to deduction from Tier 2 (T2) capital during the  |              |   |         |  |         |         |              |         |
|      | transitional period of which: Direct and indirect holdings by the institution of the T2 instruments and subordir<br>loans of financial sector entities where the institution has a significant investment in those entities  | nated<br>—   | _   | _       |  | _       | _       | _            | _       |
| 43   | Total regulatory adjustments to AT1 capital  |              |   | _       | _  | (236)   |         |              | _       |
| 44   | AT1 capital  | 5,584        | (1,533)                                   | 4,051   | _  | 2,251   | 969     | _            | 983     |
| 45   | Tier 1 capital (T1 = CET1 + AT1)   | 36,223       | (1,533)                                   | 34,690  |  | 15,389  | 5,538   | 3,996        | 7,352   |
| T2 c | apital: instruments and provisions   |              |   |         |  |         |         |              |         |
| 46   | Capital instruments and the related share premium accounts   | 6,301        | _   | 6,301   |  | 2,886   | 1,446   | 418          | 1,973   |
| 47   | Amount of qualifying items referred to in Article 484 (5) and the related share premium accounts subject to  |              |   |         |  |         |         |              |         |
|      | phase out from T2  | 85           | (85)                                      | _       |  | 490     | _       |              | 125     |
| 48   | Qualifying own funds instruments included in consolidated T2 capital (including minority interests   |              |   |         |  |         |         |              |         |
| 49   | phase out from T2 and AT1 instruments not included in CET1 or AT1) issued by subsidiaries  Of which: instruments issued by subsidiaries subject to phase out   | <br>1.565    | —<br>(1,383)                              | <br>182 |  | _       | _       | _            | _       |
| 50   | Credit risk adjustments  | 1,383        | (1,383)                                   | 102     |  | _       | _       | _            |         |
|      | T2 capital before regulatory adjustments   | 7.951        | (1,468)                                   | 6.483   |  | 3.376   | 1,446   | 418          | 2.098   |
|      | apital: regulatory adjustments   | 7,001        | (1,100)                                   | 0,100   | _  | 0,010   | 1,110   |              | 2,000   |
|      | (-)Direct and indirect holdings of the T2 instruments and subordinated loans of financial  |              |   |         |  |         |         |              |         |
|      | sector entities where the institution does not have a significant  |              |   |         |  |         |         |              |         |
|      | investment in those entities (amount above the 10% threshold and net of eligible short positions)  | _            | _   | _       |  |         | _       |              | (211)   |
| 55   | (-) Direct and indirect holdings by the institution of the T2 instruments and subordinated loans of financial se   | ector        |   |         |  |         |         |              | ` ,     |
|      | entities where the institution has a significant investment in those entities (net of eligible short positions)  | _            | _   | _       |  | (275)   | _       | _            | (482)   |
| 56a  | (-) Actual or contingent obligations to purchase own AT1 instruments   | _            | _   | _       |  | _       | _       | _            | _       |
| 56b  | ()   |              |   |         |  |         |         |              |         |
| E6.  | transitional period (-) Amount to be deducted from or added to T2 capital with regard to additional filters and deductions   | _            | _   | _       |  | _       | _       | _            | _       |
| 200  | (-) Amount to be deducted from or added to 12 capital with regard to additional filters and deductions required pre CRR  | _            |   | _       |  |         |         |              |         |
|      | T2 capital before regulatory adjustments   | _            | _   | _       |  | _       | _       | <del>_</del> | _       |
| 57   | Total regulatory adjustments to T2 capital   | _            | _   |         | _  | (275)   | _       | _            | (693)   |
| ٠.   |  |              |   |         | _  | (=, 0)  |         |              | (555)   |

CAP 2: CAP: Capital resources (CRR own funds template) - RBS and significant subsidiaries continued

| Fig.      | 1,405<br>8,757<br>0,777<br>15.6%<br>18.0%<br>21.5% |
|--|--|
| 7,951   (1,468)   6,483   3,101   1,446   418   59   Total capital (TC=T1+T2)   44,174   (3,001)   41,173   18,490   6,984   4,414   60   Total risk-weighted assets   188,691   - 188,691   - 188,691   75,583   34,525   14,514   4   60   Total risk-weighted assets   188,691   - 18   | 1,405<br>8,757<br>0,777<br>15.6%<br>18.0%          |
| Total capital (TC= T1 + T2)  60 Total risk-weighted assets  Capital ratios and buffers  61 CET1 (as a percentage of risk exposure amount)  62 T1 (as a percentage of risk exposure amount)  63 Total capital (as a percentage of risk exposure amount)  64 Institution specific buffer requirement (CET1 requirements, plus systemic risk buffer, plus the systemically important institution buffer (G-SII or O-SII buffer), expressed as a percentage of risk exposure amount)  7.8%  44,174  (3,001) 41,173  18,490  6,984  4,414  17.5583  34,525  14,514  4  16.2%  17.4%  13.2%  27.5%  18.490  17.4%  13.2%  18.490  17.5%  18.490  18. | 8,757<br>0,777<br>15.6%<br>18.0%                   |
| Total risk-weighted assets  Capital ratios and buffers  CET1 (as a percentage of risk exposure amount)  Total capital (as a percentage of risk exposure amount)  Total capital (as a percentage of risk exposure amount)  Total capital (as a percentage of risk exposure amount)  Institution specific buffer requirement (CET1 requirement in accordance with article 92 (1)(a) plus capital conservation and countercyclical buffer requirements, plus systemic risk buffer, plus the systemically important institution buffer (G-SII or O-SII buffer), expressed as a percentage of risk exposure amount)  Total capital (as a percentag | 15.6%<br>18.0%                                     |
| Capital ratios and buffers  61 CET1 (as a percentage of risk exposure amount)  62 T1 (as a percentage of risk exposure amount)  63 Total capital (as a percentage of risk exposure amount)  64 Institution specific buffer requirement (CET1 requirement in accordance with article 92 (1)(a) plus capital conservation and countercyclical buffer requirements, plus systemic risk buffer, plus the systemically important institution buffer (G-SII or O-SII buffer), expressed as a percentage of risk exposure amount)  64 T1 (as a percentage of risk exposure amount)  65 T2 (as a percentage of risk exposure amount)  66 T3 (as a percentage of risk exposure amount)  67 T3 (as a percentage of risk exposure amount)  68 T2 (as a percentage of risk exposure amount)  69 T3 (as a percentage of risk exposure amount)  60 T3 (as a percentage of risk exposure amount)  60 T3 (as a percentage of risk exposure amount)  61 T3 (as a percentage of risk exposure amount)  62 T4 (as a percentage of risk exposure amount)  63 Total capital (as a percentage of risk exposure amount)  64 Institution specific buffer requirement (CET1 requirement in accordance with article 92 (1)(a) plus capital  65 CET1 (as a percentage of risk exposure amount)  66 T3 (as a percentage of risk exposure amount)  67 T3 (as a percentage of risk exposure amount)  68 T3 (as a percentage of risk exposure amount)  78 T3 (as a percentage of risk exposure amount)  78 T3 T4 T5   | 15.6%<br>18.0%                                     |
| CET1 (as a percentage of risk exposure amount) 16.2% — 16.2% 17.4% 13.2% 27.5% 17.4% 13.2% 27.5% 18.4% 20.4% 16.0% 27.5% 18.4% — 21.8% 24.5% 20.2% 30.4% 18.4% — 21.8% 24.5% 20.2% 30.4% 18.4% — 21.8% 24.5% 20.2% 30.4% 18.4% — 21.8% 24.5% 20.2% 30.4% 18.4% — 21.8% 24.5% 20.2% 30.4% 18.4% — 21.8% 24.5% 20.2% 30.4% 18.4% — 21.8% 24.5% 20.2% 30.4% 18.4% — 21.8% 24.5% 20.2% 30.4% 28.4% — 21.8% 24.5% 20.2% 30.4% 29.4% — 21.8% 24.5% 20.2% 20. | 18.0%  |
| T1 (as a percentage of risk exposure amount)  19.2% — 18.4%  20.4% 16.0% 27.5%  23.4% — 21.8%  24.5% 20.2% 30.4%  Institution specific buffer requirement (CET1 requirement in accordance with article 92 (1)(a) plus capital conservation and countercyclical buffer requirements, plus systemic risk buffer, plus the systemically important institution buffer (G-SII or O-SII buffer), expressed as a percentage of risk exposure amount)  7.8% — 8.7%  7.3%  7.3%  6.4%   | 18.0%  |
| Total capital (as a percentage of risk exposure amount)  23.4% — 21.8% 24.5% 20.2% 30.4%  Institution specific buffer requirement (CET1 requirement in accordance with article 92 (1)(a) plus capital conservation and countercyclical buffer requirements, plus systemic risk buffer, plus the systemically important institution buffer (G-SII or O-SII buffer), expressed as a percentage of risk exposure amount)  7.8% — 8.7% 7.3% 7.3% 6.4%  |  |
| Total capital (as a percentage of risk exposure amount)  23.4% — 21.8% 24.5% 20.2% 30.4%  Institution specific buffer requirement (CET1 requirement in accordance with article 92 (1)(a) plus capital conservation and countercyclical buffer requirements, plus systemic risk buffer, plus the systemically important institution buffer (G-SII or O-SII buffer), expressed as a percentage of risk exposure amount)  7.8% — 8.7% 7.3% 7.3% 6.4%  | 21.5%  |
| Institution specific buffer requirement (CET1 requirement in accordance with article 92 (1)(a) plus capital conservation and countercyclical buffer requirements, plus systemic risk buffer, plus the systemically important institution buffer (G-SII or O-SII buffer), expressed as a percentage of risk exposure amount)  7.8%  8.7%  7.3%  7.3%  6.4%  |  |
| important institution buffer (G-SII or O-SII buffer), expressed as a percentage of risk exposure amount) 7.8% — 8.7% 7.3% 7.3% 6.4%  |  |
| Providence (1) (1) (1) (1) (1) (1) (1) (1) (1) (1)   | 6.9%   |
| 65 Of which: capital conservation buffer requirement 1.9% — 2.5% 1.9% 1.9% 1.9%  | 1.9%   |
| 66 Of which: counter cyclical buffer requirement (1)  0.7% — 0.7% 0.9% 0.9% —  | 0.5%   |
| 67 Of which: systemic risk buffer requirement  |  |
| 67a Of which: Global Systemically Important Institution (G-SII) or Other Systemically Important Institution (O-  |  |
| SII) buffer 0.8% — 1.0% — — — —  | _  |
|  | 11.1%  |
| Amounts below the threshold deduction  | , 0  |
| 72 Direct and indirect holdings of the capital of financial sector entities where the institution does not have a  |  |
| significant investment in those entities (amount below 10% threshold and net of eligible short positions) 1,127 — 1,127 — 6 —  | 681  |
| 73 Direct and indirect holdings by the institution of the CET1 instruments of financial sector entities where the institution has a significant investment in those entities (amount below 10% threshold and net of eligible   | 001  |
| short positions) 548 — 548 1,426 26 3  | 675  |
| 75 Deferred tax assets arising from temporary differences (amount below 10% threshold, net of related tax  |  |
| liability) 344 — 344 1,088 3 —   | _  |
| Available caps on the inclusion of provisions in T2  |  |
| 76 Credit risk adjustments included in T2 in respect of exposures subject to standardised approach   |  |
| (prior to the application of the cap)  | _  |
| 77 Cap on inclusion of credit risk adjustments in T2 under standardised approach 290 — 290 112 36 12   | 45   |
| 78 Credit risk adjustments included in T2 in respect of exposures subject to internal ratings based approach   |  |
| (prior to the application of the cap)  — — — — — — — — —   | _  |
| 79 Cap for inclusion of credit risk adjustments in T2 under internal ratings-based approach 688 — 688 327 155 75   | 34   |
| Capital instruments subject to phase-out arrangements (only applicable between 1 January 2013 and 1  |  |
| January 2022)  92 Current con on AT1 instruments subject to phase out arrangements  2.940 (2.940) (3.940)  | 2 002  |
|  | 2,002  |
| 83 Amount excluded from AT1 due to cap (excess over cap after redemptions and maturities) — — — — — 23 — — — — — — 23 — — — — — —  | _  |
|  | 1,113  |
| 85 Amount excluded from T2 due to cap (excess over cap after redemptions and maturities) — — — 503 — —   |  |

2018

Notes:
(1) See CAP 5a and 5b for more information regarding the countercyclical capital buffer requirement.
(2) This represents the CET1 ratio less the CRR minimum of 4.5%.

CAP 2: Capital resources (CRR own funds template) - RBS and significant subsidiaries continued

|         | _   | PRA<br>transitional     | RBS<br>CRR prescribed<br>residual amounts | Final CRD IV            | Source based on reference numbers/letters of the balance sheet under the regulatory scope of consolidation | NWB Plc                | UBI DAC               | NWM Pic                |
|---------|---|-------------------------|---|-------------------------|--|------------------------|-----------------------|------------------------|
| CET     | 1 capital: instruments and reserves   | £m                      | £m  | £m                      | <del> </del>   | £m                     | £m                    | £m                     |
| 1       | Capital instruments and the related share premium accounts  | 12,851                  | _   | 12,851                  | (-)  | 3,903                  | 4,202                 | 33,416                 |
| 2       | Of which: ordinary shares   | <i>11,965</i><br>13.790 | _   | <i>11,965</i><br>13.790 | (c)  | <i>1,678</i><br>10.633 | <i>3,188</i><br>1.524 | <i>6,609</i><br>12.139 |
| 2       | Retained earnings Accumulated other comprehensive income (and other reserves)   | 14,291                  |   | 13,790                  | (d)<br>(e)   | 786                    | 1,324                 | (73)                   |
| 4       | Public sector capital injections grandfathered until 1 January 2018   | 14,231                  |   | 14,291                  | (6)  | 700                    |                       | (73)                   |
| -<br>5а | Independently reviewed interim net profits net of any foreseeable charge or dividend  | 752                     | _   | 752                     |  | 26                     | _                     | _                      |
| 6       | CET1 capital before regulatory adjustments  | 41,684                  | _   | 41,684                  |  | 15,348                 | 5,726                 | 45,482                 |
| 7       | Additional value adjustments  | (496)                   | _   | (496)                   | _  | (1)                    |                       | (471)                  |
| 8       | Intangible assets (net of related tax liability)  | (6,492)                 | _   | (6,492)                 | (a) minus (b)  | (490)                  | (1)                   | (551)                  |
| 10      | (-) Deferred tax assets that rely on future profitability excluding those arising from temporary differences (net of related tax liability) | (849)                   | _   | (849)                   | (f) minus (g)  | (537)                  | (259)                 | (50)                   |
| 11      | Fair value reserves related to gains or losses on cash flow hedges  | (227)                   |   | (227)                   | (h)  |                        | _                     | 49                     |
| 12      | (-) Negative amounts resulting from the calculation of expected loss amounts  | (1,286)                 | _   | (1,286)                 | . ,  | (511)                  | (133)                 | (579)                  |
| 14      | Gains or losses on liabilities valued at fair value resulting from changes in own credit standing   | (90)                    | _   | (90)                    |  |                        | (1)                   | 10                     |
| 15      | (-) Defined-benefit pension fund assets   | (287)                   |   | (287)                   | (i) minus (j)  | (11)                   | (49)                  | (196)                  |
| 19      | (-) Direct, indirect and synthetic holdings by the institution of the CET1 instruments of financial sector where                            | (201)                   |   | (201)                   | (i) miliao (j)   |                        | (10)                  | ,                      |
| 22      | the institution has a significant investment in those entities  (-) Amount exceeding the 17.65% threshold                                   | _                       | _   | _                       |  | (456)                  | _                     | (22,539)               |
| 23      | (-) Of which: direct and indirect holdings by the institution of the CET1 instruments of financial sector entities                          | _                       | _   | _                       |  | _                      | _                     | (3,204)                |
| 23      | where the institution has a significant investment in those entities  | _                       |   | _                       |  |                        | _                     | (2,885)                |
| 25      | (-) Of which: deferred tax assets arising from temporary differences  | _                       |   | _                       |  |                        | _                     | (319)                  |
| 25a     | (-) Losses for the current financial period   |                         |   |                         |  | _                      | (43)                  | (983)                  |
| 26      | Regulatory adjustments applied to CET1 in respect of amounts subject to pre-CRR treatment   |                         |   |                         |  | _                      | 129                   | 3,201                  |
| 26a     | Regulatory adjustments relating to unrealised gains and losses pursuant to articles 467 and 468   |                         |   |                         |  |                        | 125                   | 3,201                  |
| 26b     | Amount to be deducted from or added to CET1 capital with regard to additional filters and deductions required                               | _                       | _   | _                       |  | _                      | _                     |                        |
| 200     | pre CRR   |                         | _   | _                       |  |                        | 129                   | 3,201                  |
| 27      | (-) Qualifying AT1 deductions that exceed the AT1 capital of the institution  | _                       | _   | _                       |  | (41)                   | (13)                  |                        |
| 28      | Total regulatory adjustments to CET1  | (9,727)                 | _   | (9,727)                 |  | (2,047)                | (370)                 | (25,313)               |
| 29      | CET1 capital  | 31,957                  | _   | 31,957                  |  | 13,301                 | 5,356                 | 20,169                 |
|         | ·   | 0.,007                  |   | 0.,001                  | _  | . 0,00 .               | 0,000                 | 20,.00                 |

CAP 2: Capital resources (CRR own funds template) - RBS and significant subsidiaries continued

|           |   |                           |                                    |                    | 2017   |               |               |               |
|-----------|---|---------------------------|------------------------------------|--------------------|--|---------------|---------------|---------------|
|           |   | DDA                       | RBS                                | ı                  | Source based on reference numbers/letters of the balance sheet |               |               |               |
| AT1       | capital: instruments  | PRA<br>transitional<br>£m | CRR prescribed residual amounts £m | Final CRD IV<br>£m | under the regulatory scope of consolidation                    | NWB Plc<br>£m | UBI DAC<br>£m | NWM Plc<br>£m |
| 30        | Capital instruments and the related share premium accounts  | 4,051                     |                                    | 4,051              | •  |               |               | _             |
| 31        | Of which: classified as equity under applicable accounting standards  | 4,051                     | _                                  | 4,051              |  | _             | _             | _             |
| 32        | Of which: classified as debt under applicable accounting standards  | _                         | _                                  | _                  |  | _             | _             |               |
| 33        | Amount of qualifying items referred to in Article 484(4) and the related share premium accounts   |                           |                                    |                    |  |               |               |               |
|           | subject to phase out from AT1   | 3,416                     | (3,416)                            | _                  |  | 140           | _             | 1,887         |
| 34        | Qualifying tier 1 capital included in consolidated AT1 capital (including minority interests  |                           |                                    |                    |  |               |               |               |
|           | not included in row 5 CET1) issued by subsidiaries and held by third parties  | 140                       | (140)                              | _                  |  | _             | _             | _             |
| 35        | Of which: instruments issued by subsidiaries subject to phase out   | 140                       | (140)                              |                    |  | _             |               |               |
| 36        | AT1 capital before regulatory adjustments   | 7,607                     | (3,556)                            | 4,051              |  | 140           | _             | 1,887         |
| AT1       | capital: regulatory adjustments   |                           |                                    |                    |  |               |               |               |
| 40        | (-) Direct, indirect and synthetic holdings by the institution of the AT1 instruments of financial sector entities where the institution has a significant investment in those entities (amount above 10% threshold and net of eligible |                           |                                    |                    |  | (4.40)        |               | (00)          |
| 44        | short positions)  | (10)                      | _                                  | (10)               |  | (140)         | _             | (80)<br>(10)  |
| 41        | (-) Actual or contingent obligations to purchase own AT1 instruments Residual amounts deducted from AT1 capital with regard to deduction from T2 capital during the transitional  | (10)                      | _                                  | (10)               |  | _             | _             | (10)          |
| 410       | period  | _                         | _                                  | _                  |  | _             | _             | _             |
|           | Of which: Direct and indirect holdings by the institution of the T2 instruments and subordinated loans of   | _                         | _                                  | _                  |  | _             | _             | _             |
|           | financial sector entities where the institution has a significant investment in those entities  | _                         | _                                  | _                  |  | _             | _             |               |
| 43        | Total regulatory adjustments to AT1 capital   | (10)                      |                                    | (10)               |  | (140)         |               | (90)          |
| 44        | AT1 capital   | 7,597                     | (3,556)                            | 4,041              |  | _             | _             | 1,797         |
| 45        | Tier 1 capital (T1 = CET1 + AT1)  | 39,554                    | (3,556)                            | 35,998             |  | 13,301        | 5,356         | 21,966        |
| T2 ca     | apital: instruments and provisions  |                           |                                    |                    |  |               |               |               |
| 46        | Capital instruments and the related share premium accounts  | 6,406                     | _                                  | 6,406              |  | 3,800         | 508           | 4,134         |
| .0        | Amount of qualifying items referred to in Article 484 (5) and the related share premium accounts subject to   | 0,100                     |                                    | 0,100              |  | 0,000         | 000           | 1,101         |
| 47        | phase out from T2   | 105                       | (105)                              | _                  |  | 612           | _             | 229           |
| 48        | Qualifying own funds instruments included in consolidated T2 capital (including minority interests and AT1  |                           | (100)                              |                    |  |               |               |               |
|           | instruments not included in CET1 or AT1) issued by subsidiaries and held by third parties   | 1.876                     | (1,507)                            | 369                |  | _             | _             | _             |
| 49        | Of which: instruments issued by subsidiaries subject to phase out   | 1.507                     | (1,507)                            | _                  |  | _             | _             | _             |
| 50        | Credit risk adjustments   | <u> </u>                  |                                    |                    |  |               |               |               |
| 51        | T2 capital before regulatory adjustments  | 8,387                     | (1,612)                            | 6,775              |  | 4,412         | 508           | 4,363         |
| T2 ca     | apital: regulatory adjustments  |                           | ( ) /                              |                    |  | ,             |               |               |
|           | (-) Direct and indirect holdings by the institution of the T2 instruments and subordinated loans of financial   |                           |                                    |                    |  |               |               |               |
| 55        | sector entities where the institution has a significant investment in those entities (net of eligible short positions)  |                           |                                    |                    |  | (177)         |               | (719)         |
| 56a       | (-) Actual or contingent obligations to purchase own AT1 instruments  | (10)                      | _                                  | (10)               |  | (177)         | _             |               |
| 56b       | (-) Actual or contingent obligations to purchase own ATT instruments (-) Residual amounts deducted from T2 capital with regard to deduction from AT1 capital during the   | (10)                      | _                                  | (10)               |  | _             | _             | (10)          |
| aoc       | (-) Residual amounts deducted from 12 capital with regard to deduction from A11 capital during the transitional period  |                           |                                    |                    |  |               | (13)          |               |
| 56c       | (-) Amount to be deducted from or added to T2 capital with regard to additional filters and deductions required   |                           | _                                  | _                  |  | _             | (13)          | _             |
| 50C<br>57 | (-) Amount to be deducted from or added to 12 capital with regard to additional filters and deductions required  Total regulatory adjustments to T2 capital   | (10)                      |                                    | (10)               |  | (177)         | (13)          | (720)         |
|           |   | (10)                      | (4.040)                            |                    | _  |               |               | (729)         |
| 58        | T2 capital  | 8,377                     | (1,612)                            | 6,765              | _  | 4,235         | 495           | 3,634         |
| 59        | Total capital (TC = T1 + T2)  | 47,931                    | (5,168)                            | 42,763             | _  | 17,536        | 5,851         | 25,600        |
|           |   |                           |                                    |                    |  |               |               |               |

CAP 2: Capital resources (CRR own funds template) - RBS and significant subsidiaries continued

|          |   |                           |                                    | 2017   |               |               |               |
|----------|---|---------------------------|------------------------------------|--|---------------|---------------|---------------|
|          |   |                           | RBS                                | Source based on reference numbers/letters of the balance sheet |               |               |               |
| T2 c     | apital: regulatory adjustments  | PRA<br>transitional<br>£m | CRR prescribed residual amounts £m | Final CRD IV under the regulatory scope of consolidation       | NWB Plc<br>£m | UBI DAC<br>£m | NWM Plc<br>£m |
| 60       | Total risk-weighted assets  | 200.923                   | _                                  | 200.923  | 56.701        | 17,569        | 136,811       |
|          | tal ratios and buffers  | 200,020                   |                                    |  | 30,101        | ,000          | 100,011       |
| 61       | CET1 (as a percentage of risk exposure amount)  | 15.9%                     |                                    | 15.9%  | 23.5%         | 30.5%         | 14.7%         |
| 62       | T1 (as a percentage of risk exposure amount)  | 19.7%                     |                                    | 17.9%  | 23.5%         | 30.5%         | 16.1%         |
| 63       | Total capital (as a percentage of risk exposure amount)   | 23.9%                     |                                    | 21.3%  | 30.9%         | 33.3%         | 18.7%         |
| 64       | Institution specific buffer requirement (CET1 requirement in accordance with article 92 (1)(a) plus capital                                     | 20.070                    |                                    | 21.070   | 00.070        | 00.070        | 10.7 70       |
| ٠.       | conservation and countercyclical buffer requirements, plus systemic risk buffer, plus the systemically  |                           |                                    |  |               |               |               |
|          | important institution buffer (G-SII or O-SII buffer), expressed as a percentage of risk exposure amount)  | 6.3%                      | _                                  | 8.0%   | 5.8%          | 5.8%          | 5.8%          |
| 65       | Of which: capital conservation buffer requirement   | 1.3%                      | _                                  | 2.5%   | 1.3%          | 1.3%          | 1.3%          |
| 66       | Of which: counter cyclical buffer requirement (1)   |                           |                                    | <del></del>  |               | _             | _             |
| 67       | Of which: systemic risk buffer requirement  |                           | _                                  | <del></del>  | _             | _             | _             |
| 67a      | Of which: Global Systemically Important Institution (G-SII) or Other Systemically Important Institution (O-SII)                                 |                           |                                    |  |               |               |               |
|          | buffer  | 0.5%                      | _                                  | 1.0%   | _             | _             | _             |
| 68       | CET1 available to meet buffers  | 11.4%                     | _                                  | 11.4%  | 19.0%         | 26.0%         | 10.2%         |
| Amo      | unts below the threshold deduction  |                           |                                    |  |               |               |               |
| 72       | Direct and indirect holdings of the capital of financial sector entities where the institution does not have a                                  |                           |                                    |  |               |               |               |
|          | significant investment in those entities (amount below 10% threshold and net of eligible short positions)                                       | 790                       | _                                  | 790  | 7             | _             | 681           |
| 73       | Direct and indirect holdings by the institution of the CET1 instruments of financial sector entities where the                                  |                           |                                    |  |               |               |               |
|          | institution has a significant investment in those entities (amount below 10% threshold and net of eligible short                                |                           |                                    |  |               |               |               |
|          | positions)  | 537                       | _                                  | 537  | 1,380         | 5             | 4,294         |
| 75       | Deferred tax assets arising from temporary differences (amount below 10% threshold, net of related tax  |                           |                                    |  |               |               |               |
|          | liability)  | 413                       | _                                  | 413  | 527           | _             | 473           |
|          | able caps on the inclusion of provisions in T2  |                           |                                    |  |               |               |               |
| 76       | Credit risk adjustments included in T2 in respect of exposures subject to standardised approach   |                           |                                    |  |               |               |               |
| 77       | (prior to the application of the cap)   |                           | _                                  |  | _             | _             |               |
| 77<br>70 | Cap on inclusion of credit risk adjustments in T2 under standardised approach   | 306                       | _                                  | 306  | 98            | 9             | 588           |
| 78       | Credit risk adjustments included in T2 in respect of exposures subject to internal ratings based approach (prior to the application of the cap) |                           |                                    |  |               |               |               |
| 79       | Cap for inclusion of credit risk adjustments in T2 under internal ratings-based approach  | 721                       | _                                  | —<br>721   | 245           | 92            | 283           |
|          | tal instruments subject to phase-out arrangements (only applicable between 1 January 2013 and 1 January   | 121                       | _                                  | 721  | 245           | 92            | 203           |
| 2022     |   |                           |                                    |  |               |               |               |
| 82       | Current cap on AT1 instruments subject to phase out arrangements  | 4,799                     | (4,799)                            | _  | 146           |               | 2,502         |
| 83       | Amount excluded from AT1 due to cap (excess over cap after redemptions and maturities)  | <del>-</del> -,,,,,,,,    | (¬,100)                            | <u> </u>   | _             | _             | 2,002         |
| 84       | Current cap on T2 instruments subject to phase out arrangements   | 3,363                     | (3,363)                            | <u> </u>   | 613           | 70            | 1,391         |
| 85       | Amount excluded from T2 due to cap (excess over cap after redemptions and maturities)   |                           | (5,550)                            | <u> </u>   | 386           | _             |               |
|          | = 220 to 545 (5.0000 5.0. 545 5.0. 540 5.0.   | ·                         | ·                                  | <del></del>  |               | ·             |               |

Note:
(1) See CAP 5a and 5b for more information regarding the countercyclical capital buffer requirement.

CC2: Reconciliation of regulatory capital to balance sheet

The table below sets out the reconciliation between the accounting and regulatory consolidation with references showing the linkage between this table and CAP 2.

|  | a<br>Balance sheet<br>as in published<br>financial statements<br>as at period end | b<br>Under regulatory<br>scope of<br>of consolidation<br>as at period end |             |
|--|---|---|-------------|
| Assets Cook and halances at control banks  | £m  | £m  | References  |
| Cash and balances at central banks   | 88,897  | 89,344  |             |
| Trading assets   | 75,119  | 75,119  |             |
| Derivative financial instruments   | 133,349   | 133,360   |             |
| Settlement balances  | 2,928   | 2,928   |             |
| Loans and advances to banks - amortised cost   | 12,947<br>305,089   | 12,947<br>310,009   |             |
| Loans and advances to customers - amortised cost   | · · · · · · · · · · · · · · · · · · ·   |   |             |
| Securities subject to repurchase agreements  Other financial assets evaluding acquirities subject to repurchase agreements | 24,758<br>34,727  | 24,758<br>35,916  |             |
| Other financial assets excluding securities subject to repurchase agreements   | 59.485  |   |             |
| Other financial assets   | 59,485<br>6.616   | 60,674  | (a)         |
| Intangible assets  | 4,351   | 6,616<br>4,460  | (a)         |
| Property, plant and equipment Current and deferred tax assets  | 1,467   | 1,467   |             |
| of which: rely on future profitability   | 1,407<br>740  | 740   | (f)         |
| Prepayments, accrued income and other assets   | 2.583   | 2,846   | (1)         |
| of which: Pension scheme in net surplus  | 2,363<br>520  | 520   | (h)         |
| Assets of disposal groups  | 1.404   | 225   | (11)        |
| Total Assets   | 694,235   | 699,995   |             |
|  | 094,233   | 099,993   |             |
| Liabilities  |   |   |             |
| Bank deposits  | 23,297  | 23,297  |             |
| Customer deposits  | 360,914   | 366,387   |             |
| Settlement balances  | 3,066   | 3,066   |             |
| Trading liabilities  | 72,350  | 72,350  |             |
| Derivatives  | 128,897   | 128,902   |             |
| Other financial liabilities  | 39,732  | 39,940  |             |
| Provisions, deferred income and other liabilities  | 8,217   | 8,317   |             |
| Retirement benefit liabilities   | 165   | 165   |             |
| Current and deferred tax liabilities   | 571   | 545   | (6)         |
| of which: intangible assets  | _   | _   | (b)         |
| of which: rely on future profitability   | —<br>126  | <br>126   | (g)         |
| of which: Defined benefit pension scheme assets Subordinated liabilities   |   |   | (i)         |
| Liabilities of disposal groups   | 10,535<br>1   | 10,535<br>1   |             |
| Total liabilities  | 647,745   | 653,505   |             |
|  | 047,743   | 000,000   |             |
| Shareholder's Equity   |   |   |             |
| Non-controlling interests  | 754   | 754   |             |
| Owners' equity   |   |   |             |
| Called up share capital  | 12,049  | 12,049  |             |
| of which: amount eligible for CET1   | 12,049  | 12,049  | (c)         |
| Reserves   | 33,687  | 33,687  |             |
| of which: amount eligible for retained earnings  | 10,821  | 10,821  |             |
| of which: amount eligible for Cash flow hedging reserve  | (191)   | (191)   |             |
| of which: amount eligible for accumulated OCI and other reserves   | 14,481  | 14,481  | (d) and (e) |
| Total Shareholder's Equity   | 46,490  | 46,490  |             |

### EU OV1: CAP: RWAs and MCR summary - RBS and significant subsidiaries

The table below summarises RWAs and minimum capital requirements (MCR) by risk type for RBS and its significant subsidiaries. MCR is calculated as 8% of RWAs.

| RWAs   MCR   Em   Em   Em   Em   Em   Em   Em   E   | MCR<br>£m<br>539<br>165<br>373<br>1<br>1,040 |
|---|--|
| 1     Credit risk (excluding counterparty credit risk)     133,052     10,644     57,470     4,598     28,293     2,262     13,378     1,070     6,744       2     Standardised (STD) approach     20,974     1,678     4,121     330     2,817     225     935     75     2,064       4     Advanced IRB approach (2)     111,057     8,884     53,349     4,268     25,476     2,037     12,443     995     4,665 | 539<br>165<br>373<br>1<br>1,040              |
| 2 Standardised (STD) approach 20,974 1,678 4,121 330 2,817 225 935 75 2,064 4 Advanced IRB approach (2) 111,057 8,884 53,349 4,268 25,476 2,037 12,443 995 4,665  | 165<br>373<br>1<br>1,040                     |
| 4 Advanced IRB approach (2) 111,057 8,884 53,349 4,268 25,476 2,037 12,443 995 4,665  | 373<br>1<br>1,040<br>78                      |
|   | 1<br>1,040<br>78                             |
| 5 Equity IRB under the simple risk-weight or the internal model approach (IMA) 1,021 82 — — — — — — — 15  | 78   |
|   | 78   |
| 6 Counterparty credit risk (CCR) 13,211 1,057 325 26 — 122 9 12,998   | -  |
| 6a of which: securities financing transactions 1,260 101 189 14 — — 2 — 975   |  |
| 7 of which: marked-to-market 2,247 180 34 3 — 92 7 1,988  | 159  |
| 10 of which: internal model method (IMM) 7,192 575 82 7 — — 28 2 7,576  | 606  |
| 11 of which: risk exposure amount for contributions   |  |
| to the default fund of a central counterparty 56 5 11 1 — — — 45  | 4  |
| 12 of which: credit valuation adjustment (CVA) 2,456 196 9 1 — — — 2,414  | 193  |
| 13 Settlement risk 1 — — — — — 1  | _  |
| 14 Securitisation exposures in banking book 2,970 238 1,230 98 319 26 — — 1,249   | 100  |
| 15 IRB approach 2,956 237 1,230 98 319 26 — — 1,235   | 99   |
| 17 Internal assessment approach 14 1 — — — — — — 14   | 1  |
| <sub>19</sub> Market risk 14,837 1,187 50 4 23 2 47 4 14,106  | 1,129  |
| 20 STD approach 1,848 148 36 3 23 2 47 4 1,211  | 97   |
| 21 IMA 12,989 1,039 14 1 — — — 12,895   | 1,032  |
| 23 Operational risk - STD approach 22,391 1,791 11,660 933 5,819 466 958 77 4,152   | 332  |
| 27 Amounts below the thresholds for deduction (subject to 250% risk-weight) 2,229 178 4,848 388 71 6 9 1 1,527  | 122  |
| 29 Total 188,691 15,095 75,583 6,047 34,525 2,762 14,514 1,161 40,777   | 3,262  |

For the notes to this table refer to the following page.

EU OV1: CAP: RWA and MCR summary - RBS and significant subsidiaries continued

|    |  | RBS        | <u> </u>  | NWB P      | lc        | UBI DA     | C         | NWM F      | Plc                                   |
|----|--|------------|-----------|------------|-----------|------------|-----------|------------|---------------------------------------|
|    | 31 December 2017 (1)   | RWAs<br>£m | MCR<br>£m | RWAs<br>£m | MCR<br>£m | RWAs<br>£m | MCR<br>£m | RWAs<br>£m | MCR<br>£m                             |
| 1  | Credit risk (excluding counterparty credit risk)   | 140,003    | 11,200    | 42,726     | 3,418     | 16,067     | 1.286     | 89,140     | 7,131                                 |
| 2  | Standardised (STD) approach  | 22,099     | 1,768     | 3,055      | 244       | 714        | 57        | 43,111     | 3,449                                 |
| 4  | Advanced IRB approach (2)  | 116,695    | 9,335     | 39,671     | 3,174     | 15,353     | 1,229     | 46,012     | 3,681                                 |
| 5  | Equity IRB under the simple risk-weight or the internal model approach (IMA)                   | 1,209      | 97        | _          | _         | _          | _         | 17         | 1                                     |
| 6  | Counterparty credit risk (CCR)   | 14,842     | 1,187     | 266        | 22        | 321        | 26        | 13,393     | 1,071                                 |
| 6a | of which: securities financing transactions  | 1,476      | 118       | _          | _         | 4          | _         | 786        | 63                                    |
| 7  | of which: marked-to-market   | 3,159      | 253       | 33         | 3         | 191        | 16        | 2,387      | 191                                   |
| 10 | of which: internal model method (IMM)  | 7,590      | 607       | 232        | 19        | 123        | 10        | 7,753      | 619                                   |
| 11 | of which: risk exposure amount for contributions to the default fund of a central counterparty | 61         | 5         | _          | _         | _          | _         | 58         | 5                                     |
| 12 | of which: credit valuation adjustment (CVA)  | 2,556      | 204       | 1          | _         | 3          | _         | 2,409      | 193                                   |
| 13 | Settlement risk  | 21         | 2         | _          | _         | _          | _         | 21         | 2                                     |
| 14 | Securitisation exposures in banking book   | 2,830      | 227       | 1,080      | 86        |            | _         | 1,431      | 115                                   |
| 15 | IRB approach   | 2,819      | 226       | 1,080      | 86        | _          | _         | 1,420      | 114                                   |
| 17 | Internal assessment approach   | 11         | 1         |            | _         |            | _         | 11         | 1                                     |
| 19 | Market risk  | 17,012     | 1,361     | 136        | 11        | 68         | 5         | 15,809     | 1,265                                 |
| 20 | STD approach   | 2,994      | 240       | 134        | 11        | 68         | 5         | 2,090      | 167                                   |
| 21 | IMA  | 14,018     | 1,121     | 2          |           |            | _         | 13,719     | 1,098                                 |
| 23 | Operational risk - STD approach  | 23,840     | 1,907     | 7,724      | 618       | 1,101      | 88        | 13,052     | 1,044                                 |
| 27 | Amounts below the thresholds for deduction (subject to 250% risk-weight)                       | 2,375      | 190       | 4,769      | 381       | 12         | 1         | 3,965      | 317                                   |
| 28 | Floor adjustment (3)   | _          | 1,981     | _          | 2,092     | _          |           | _          |                                       |
| 29 | Total  | 200,923    | 18,055    | 56,701     | 6,628     | 17,569     | 1,406     | 136,811    | 10,945                                |
|    |  |            |           |            |           |            |           |            | · · · · · · · · · · · · · · · · · · · |

#### Notes

<sup>(1)</sup> Excludes RWA approaches not used by RBS, such as the credit risk foundation IRB, counterparty credit risk original exposure and STD approaches, the securitisation IRB supervisory formula and STD approaches and the operational risk basic indicator and AMA approaches.

<sup>(2)</sup> Of which £569 million RWAs (2017 - £752 million) relate to equity IRB under the PD/LGD approach.

<sup>(3)</sup> The Basel I floor adjustment represents the additional capital requirement when comparing the Basel III Pillar 1 approach (sum of capital requirements from individual risk types) to the Basel I floor (calculated as 80% of the Basel I capital requirement adjusted for excess expected loss). The B1 floor adjustment is no longer required to be added to capital in 2018.

#### OV1\_a: RWA bridge between EU OV1 and credit risk RWAs

The table below provides a bridge between the EU OV1 RWA summary, the RWA categorisation used by RBS for capital management, and the detailed tables in this report. The principal reasons for the presentational differences relate to securitisations, thresholds and CVA.

|   | RWAs       |            |
|---|------------|------------|
|   | 2018<br>£m | 2017<br>£m |
| Credit risk excluding counterparty credit risk (EU OV1 row 1) | 133,052    | 140,003    |
| Securitisations (banking book only)                           | 2,543      | 2,298      |
| Threshold (EU OV1 row 27)                                     | 2,229      | 2,375      |
| Credit risk including securitisations (EU CR8 row 9)          | 137,824    | 144,676    |
| Counterparty risk total (EU OV1 row 6)                        | 13,211     | 14,842     |
| Less: CVA capital charge (EU OV1 row 12)                      | (2,456)    | (2,556)    |
| Settlement risk (EU OV1 row 13)                               | 1          | 21         |
| Securitisations (trading book)                                | 427        | 532        |
| Counterparty risk (EU CCR7 row 9)                             | 11,183     | 12,839     |
| Total STD (EU OV1 row 2)                                      | 20,974     | 22,099     |
| Threshold (EU OV1 row 27)                                     | 2,229      | 2,375      |
| Total STD credit risk (EU CR8 row 9)                          | 23,203     | 24,474     |
| Total AIRB credit risk (EU OV1 row 4)                         | 111,057    | 116,695    |
| Equity (EU OV1 row 5)   | 1,021      | 1,209      |
| Securitisations in credit risk (banking book)                 | 2,543      | 2,298      |
| Total AIRB credit risk (EU CR8 row 9)                         | 114,621    | 120,202    |

Refer to the commentary following CAP 1 for explanations relating to RWA movements for RBS and its significant subsidiaries. This commentary is based on credit and counterparty credit risk as managed internally within RBS whereby securitisations, thresholds and CVA are included within credit and counterparty credit risk as relevant. EU OV1\_a provides a bridge between the two RWA approaches. Refer also to the commentary relating to RWA flow statements EU CR8, EU CCR7 and MR 1 and MR 2\_B for individual components in OV1\_a.

#### EU OV1\_b: RWA bridge between EU OV1 and counterparty credit risk

The table below provides a bridge between the overall RWA summary disclosure in EU OV1 and the detailed tables in the counterparty credit risk sections presented in line with the EBA Pillar 3 guidelines. The principal differences relate to CVA and central counterparties (CCPs).

|   |                |        | RWAs       |            |                    |
|---|----------------|--------|------------|------------|--------------------|
|   | EU OV1_a<br>£m | CCR1   | CCR2<br>£m | CCR8<br>£m | Total<br>CCR<br>£m |
| 8 | 13,211         | 10,370 | 2,456      | 385        | 13,211             |
|   | 14,842         | 12,006 | 2,556      | 280        | 14,842             |

#### EU CR8: IRB and STD: Credit risk RWAs and MCR flow statement

The table below presents the drivers of movements in credit risk RWAs and MCR. RWAs include securitisations, deferred tax assets and significant investments to align with the capital management approaches of RBS and its segments. There were no methodology or policy changes in the period. Additionally there were no acquisitions or disposals of subsidiaries during the period.

|   |                                     |           | a         |                  |           |  |  |  |
|---|-------------------------------------|-----------|-----------|------------------|-----------|--|--|--|
|   |                                     |           | RWAs      |                  |           |  |  |  |
|   |                                     | IRB<br>£m | STD<br>£m | Total RWAs<br>£m | MCR<br>£m |  |  |  |
| 1 | At 1 January 2018                   | 120,202   | 24,474    | 144,676          | 11,574    |  |  |  |
|   | IFRS 9 impact                       |           | (99)      | (99)             | (8)       |  |  |  |
|   | Opening position post IFRS 9 impact | 120,202   | 24,375    | 144,577          | 11,566    |  |  |  |
| 2 | Asset size (1)                      | (9,818)   | (1,586)   | (11,404)         | (912)     |  |  |  |
| 3 | Asset quality (2)                   | (913)     | 58        | (855)            | (68)      |  |  |  |
| 5 | Model updates (3)                   | 4,533     | _         | 4,533            | 362       |  |  |  |
| 7 | Foreign exchange movements (4)      | 617       | 356       | 973              | 78        |  |  |  |
| 9 | At 31 December 2018                 | 114,621   | 23,203    | 137,824          | 11,026    |  |  |  |

**Key points** 

- Organic changes in portfolio size and composition (including the origination of new businesses) and maturing loans and changes due to acquisitions and disposals. Changes in the assessed quality of assets due to changes in borrower risk, such as rating grade migration or similar effects.

  Updates to the model to reflect recent experience or changes to the model scope.

  Changes arising from foreign currency retranslation movements.

- The fall in RWAs principally reflected lower overall assets, due to customer repayments and selective asset reductions (largely across the corporate portfolio).
- The overall reduction in RWAs was partly offset by retail portfolio increases, largely driven by regular model enhancements (mainly mortgages), revisions to LGD models in both the UK midcorporate and quasi-government portfolios, and foreign exchange rate movements.

#### EU CCR7: CCR: IMM and Non-IMM: Counterparty credit risk RWAs and MCR flow statement

The table below presents the drivers of movements in counterparty credit risk RWAs and MCR (excluding CVA and exposures cleared through a central counterparty). There were no IMM methodology or policy changes in 2018. Additionally there were no acquisitions or disposals of subsidiaries during 2018.

|   |                                      |           | а             |             |           | b             |             |
|---|--------------------------------------|-----------|---------------|-------------|-----------|---------------|-------------|
|   |                                      |           | RWAs          |             |           | MCR           |             |
|   |                                      | IMM<br>£m | Non-IMM<br>£m | Total<br>£m | IMM<br>£m | Non-IMM<br>£m | Total<br>£m |
| 1 | At 1 January 2018                    | 7,709     | 5,130         | 12,839      | 617       | 410           | 1,027       |
| 2 | Asset size (1)                       | (371)     | (393)         | (764)       | (30)      | (31)          | (61)        |
| 3 | Credit quality of counterparties (2) | 50        | (108)         | (58)        | 4         | (9)           | (5)         |
| 7 | Foreign exchange movements (3)       | (91)      | (48)          | (139)       | (7)       | (4)           | (11)        |
|   | Other                                |           | (695)         | (695)       | _         | (56)          | (56)        |
| 9 | At 31 December 2018                  | 7,298     | 3,886         | 11,183      | 584       | 311           | 895         |

#### Notes

- Organic changes in portfolio size and composition (including the origination of new business) and changes due to acquisitions and disposal of portfolios and exposures.
- Changes in the assessed quality of counterparties as measured under RBS's credit risk framework, including changes due to IRB models. Changes due to IMM model changes are not
- (3) Changes arising from foreign currency retranslation movements

#### **Key points**

- A key driver of the RWA reduction was a decrease in asset size, reflecting trade novations and maturing transactions and, to a lesser extent, an increase in the scope of the IMM model.
- Additionally, RWAs fell due to NWMSI being granted the regulatory waiver to use the AIRB approach to calculate its counterparty credit risk capital requirements.

#### EU MR2 B: MR IMA and STD: Market risk RWAs and MCR flow statement

The table below presents the drivers of movements in market risk RWAs and MCR. There were no regulatory policy changes during 2018. Additionally there were no acquisitions or disposals of subsidiaries during 2018. Changes in market risk arising from foreign currency retranslation are included within 'Movement in risk levels' as they are managed together with portfolio changes.

|   |                             |       |       | IM       | A            |        |       |       |      |         |       |
|---|-----------------------------|-------|-------|----------|--------------|--------|-------|-------|------|---------|-------|
|   |                             |       |       | RWAs (1) |              |        |       | STD   |      | Total   |       |
|   |                             | а     | b     | С        | e            | f      | g     |       |      |         |       |
|   |                             | VaR   | SVaR  | IRC      | Other (RNIV) | Total  | MCR   | RWAs  | MCR  | RWAs    | MCR   |
|   |                             | £m    | £m    | £m       | £m           | £m     | £m    | £m    | £m   | £m      | £m    |
| 1 | At 1 January 2018           | 2,769 | 4,990 | 3,715    | 2,544        | 14,018 | 1,121 | 2,994 | 240  | 17,012  | 1,361 |
| 2 | Movement in risk levels (2) | (741) | 282   | (983)    | 1,003        | (439)  | (35)  | (924) | (74) | (1,363) | (109) |
| 3 | Model updates/changes (3)   | _     | _     | _        | (590)        | (590)  | (47)  | _     | _    | (590)   | (47)  |
| 4 | Methodology (4)             |       |       |          | _            | _      |       | (222) | (18) | (222)   | (18)  |
| 8 | At 31 December 2018         | 2,028 | 5,272 | 2,732    | 2,957        | 12,989 | 1,039 | 1,848 | 148  | 14,837  | 1,187 |

- (1) (2) (3) (4) RBS does not use the comprehensive risk measure to calculate market risk RWAs.
- Due to position changes.
- Due to updates to the model to reflect recent experience or changes to model scope.
- Changes to the calculations driven by methodology changes

#### **Key points**

- The decrease in RWAs associated with the internal model approach was largely driven by a decrease in the incremental risk charge and in VaR requirements. It was partly offset by an increase in RNIVs and SVaR requirements. The comments below relate to NatWest Markets Plc, which accounts for the majority of the exposure. Refer to Table EU MR1 for comments relating to other significant subsidiaries.
- The rolling number of regulatory VaR model back-testing exceptions in NatWest Markets Plc increased to five in December 2018. (For more information, refer to Tables EU MR4 and MR4\_A.) As a result, the entity's capital multiplier was raised.
- The lower incremental risk charge largely reflected a reduction in eurozone government bond positions.

- The decrease in VaR mainly reflected lower interest rate risk and risk arising from currency options.
- The increase in SVaR was mainly driven by the increase in the capital multiplier.
- The main upward driver related to RNIVs. This largely reflected interest rate risk changes over the period. This was partly offset by a reduction resulting from model updates and a reduction in inflation risk factors.
- The decrease under the standardised approach was driven by disposals and expiries in trading book securitisations and a lower banking book foreign exchange charge driven by a refinement to the capital requirement calculation. This was partly offset by an increase in interest rate risk.

### CAP 3: LR: Leverage exposures (CRR Delegated Act Template) - RBS and significant subsidiaries

| LRSu   | RSum: Summary reconciliation of accounting assets and leverage ratio exposure                              |          |          | 2018    |         |           | 2017      |          |         |           |
|--------|--|----------|----------|---------|---------|-----------|-----------|----------|---------|-----------|
|        |  | RBS      | NWB Plc  | RBS plc | UBI DAC | NWM Plc   | RBS       | NWB Plc  | UBI DAC | NWM Plc   |
|        |  | £m       | £m       | £m      | £m      | £m        | £m        | £m       | £m      | £m        |
| 1      | Total assets as per published financial statements   | 694,235  | 301,624  | 94,497  | 26,448  | 242,041   | 738,056   | 259,717  | 26,849  | 525,889   |
| 2      | Adjustment for entities which are consolidated for accounting purposes but are outside the scope of        |          |          |         |         |           |           |          |         |           |
|        | regulatory consolidation   | 5,762    | _        | _       | _       | _         | 6,943     | _        | _       | _         |
| 4      | Adjustment for derivative financial instruments  | (99,216) | (669)    | 267     | 52      | (99, 133) | (112,224) | (1,409)  | 179     | (112,447) |
| 5      | Adjustments for securities financing transactions (SFTs)   | 2,083    | 203      | _       | _       | 1,800     | 2,262     |          | _       | 2,958     |
| 6      | Adjustment for off-balance sheet items (i.e. conversion to credit equivalent amounts of                    |          |          |         |         |           |           |          |         |           |
|        | off-balance sheet exposures)   | 50,341   | 21,047   | 11,409  | 1,150   | 7,306     | 53,062    | 10,466   | 1,066   | 33,714    |
| EU-6a  | a Adjustment for Intra-Group exposures excluded from the leverage ratio exposure measure                   |          |          |         |         |           |           |          |         |           |
|        | in accordance with Article 429 (7) of Regulation (EU) No 575/2013  | _        | (23,725) | (7,687) | _       | (1,955)   | _         | (53,112) | _       | (35,687)  |
| 7      | Other adjustments  | (8,707)  | (2,997)  | (222)   | (391)   | (1,557)   | (8,979)   | (2,188)  | (329)   | (24,372)  |
| 8      | Total leverage ratio exposure  | 644,498  | 295,483  | 98,264  | 27,259  | 148,502   | 679,120   | 213,474  | 27,765  | 390,055   |
| LRCo   | m: Leverage ratio common disclosure  |          |          |         |         |           |           |          |         |           |
| On-ba  | alance sheet exposures (excluding derivatives and SFTs)  |          |          |         |         |           |           |          |         |           |
| 1      | On-balance sheet items (excluding derivatives, SFTs and fiduciary assets, but including collateral)        | 538,889  | 296,808  | 94,382  | 25,713  | 90,203    | 544,092   | 257,440  | 25,568  | 327,542   |
| 2      | Asset amounts deducted in determining Tier 1 capital   | (8,707)  | (2,997)  | (222)   | (391)   | (1,557)   | (9,646)   | (2,188)  | (329)   | (24,428)  |
| 3      | Total on-balance sheet exposures (excluding derivatives, SFTs and fiduciary assets)                        | 530,182  | 293,811  | 94,160  | 25,322  | 88,646    | 534,446   | 255,252  | 25,239  | 303,114   |
| Deriva | ative exposures  |          |          |         |         |           |           |          |         |           |
| 4      | Replacement cost associated with all derivatives transactions (i.e. net of eligible cash variation margin) | 9,706    | 931      | 105     | 134     | 9,738     | 14,769    | 581      | 441     | 15,647    |
| 5      | Add-on amounts for PFE associated with all derivatives transactions (mtm method)                           | 42,306   | 1,203    | 277     | 106     | 41,909    | 49,906    | 287      | 255     | 51,928    |
| 6      | Gross-up for derivatives collateral provided where deducted from the balance sheet assets pursuant         |          |          |         |         |           |           |          |         |           |
|        | to the applicable accounting framework   | _        | _        | _       | _       | _         | 760       | _        | _       | 760       |
| 7      | Deductions of receivable assets for cash variation margin provided in derivatives transactions             | (18,349) | (1,526)  | _       | _       | (16,959)  | (20,025)  | _        | _       | (20,021)  |
| 8      | Exempted CCP leg of client-cleared trade exposures   | (249)    |          | _       | _       | (249)     | (529)     | _        | _       | (319)     |
| 9      | Adjusted effective notional amount of written credit derivatives   | 6,171    | _        | _       | _       | 6,171     | 16,432    | _        | _       | 16,432    |
| 10     | (Adjusted effective notional offsets and add-on deductions for written credit derivatives)                 | (5,452)  | _        | _       | _       | (5,452)   | (12,695)  | _        | _       | (12,695)  |
| 11     | Total derivative exposures   | 34,133   | 608      | 382     | 240     | 35,158    | 48,618    | 868      | 696     | 51,732    |

CAP 3: LR: Leverage exposures (CRR Delegated Act Template) - RBS and significant subsidiaries continued

|           |   |           |          | 2018                    |         |                 |           | 201      | 7       |          |
|-----------|---|-----------|----------|-------------------------|---------|-----------------|-----------|----------|---------|----------|
|           |   | RBS       |          | RBS plc                 | UBI DAC | NWM Plc         | RBS       |          | UBI DAC |          |
|           |   | £m        | n £m     | £m                      | £m      | £m              | £m        | £m       | £m      | £m       |
|           | es financing transaction exposures  |           |          |                         |         |                 |           |          |         |          |
| 12        | Gross SFT assets (with no recognition of netting), after adjusting for sales accounting transactions                                      | 67,496    | ,        | _                       | 547     | 35,514          | 84,705    | _        | 764     | 59,299   |
| 13        | Netted amounts of cash payables and cash receivable of gross SFT assets   | (39,737)  | (8,361)  | _                       | _       | (17,967)        | (43,973)  | _        | _       | (25,075) |
| 14        | Counterparty credit risk exposures for SFT assets   | 2,083     | 203      |                         | _       | 1,800           | 2,262     |          | _       | 2,958    |
| 16        | Total securities financing transaction exposures  | 29,842    | 3,742    |                         | 547     | 19,347          | 42,994    | _        | 764     | 37,182   |
| Other of  | f-balance sheet exposures   |           |          |                         |         |                 |           |          |         |          |
| 17        | Off-balance sheet exposures at gross notional amount  | 174,740   | 88,128   | 34,302                  | 3,491   | 19,138          | 156,972   | 46,764   | 3,207   | 89,231   |
| 18        | Adjustments for conversion to credit equivalent amounts   | (124,399) | (67,081) | (22,893)                | (2,341) | (11,832)        | (103,910) | (36,298) | (2,141) | (55,517) |
| 19        | Other off-balance sheet exposures   | 50,341    | 21,047   | 11,409                  | 1,150   | 7,306           | 53,062    | 10,466   | 1,066   | 33,714   |
| EU-19a    | Exemption of Intra-Group exposures (solo basis) in accordance with Article 429(7) of Regulation (EU)                                      | ·         |          |                         |         |                 |           |          |         |          |
|           | No 575/2013 (on and off-balance sheet)  | _         | (23,725) | (7,687)                 | _       | (1,955)         | _         | (53,112) | _       | (35,687) |
| Capital a | and total exposures   | •         |          |                         | •       | •               |           | •        | ·       |          |
| 20        | Tier 1 capital  | 36,223    | 15,389   | 5,538                   | 3,996   | 7,352           | 39,554    | 13,301   | 5,356   | 21,966   |
| 21        | Total leverage ratio exposure   | 644,498   | 295,483  | 98,264                  | 27,259  | 148,502         | 679,120   | 213,474  | 27,765  | 390,055  |
| Leverag   | e ratio   | 5.6%      | 5.2%     | 5.6%                    | 14.7%   | 5.0%            | 5.8%      | 6.2%     | 19.3%   | 5.6%     |
|           |   |           |          | 2018                    |         |                 |           | 2017     |         |          |
|           |   |           |          | 2010                    | Leverag | ge ratio exposu | ıres      | 2011     |         |          |
|           |   | RBS       | NWB Plc  | RBS plc                 | UBI DAC | NWM Plc         | RBS       | NWB Plc  | UBI DAC | NWM Plc  |
|           | Split-up of on balance sheet exposures (excluding derivatives, SFTs and exempted exposures)   | £m        | £m       | £m                      | £m      | £m              | £m        | £m       | £m      | £m       |
|           | Total on-balance sheet exposures (excluding derivatives, SFTs, and exempted exposures), of which:   | 530,182   | 270,147  | 86,855                  | 25,322  | 86,737          | 534,446   | 202,140  | 25,239  | 267,427  |
|           | Frading book exposures  | 53,292    |          | _                       | _       | 47,580          | 52,575    | /        |         | 47,027   |
|           | Banking book exposures, of which:   |           | 270,147  | 86,855                  | 25,322  | 39,157          | 481,871   | 202,133  | 25,239  | 220,400  |
|           | Covered bonds   | 926       | 791      | —<br>04.00 <del>7</del> | 4.050   | _               | 1,290     |          | 0.407   | 1,132    |
|           | Exposures treated as sovereigns  Exposures to regional governments, multilateral development bank, international organisations and public | 140,875   | 80,132   | 21,297                  | 4,258   | 18,104          | 144,676   | 36,148   | 3,427   | 101,678  |
|           | ector entities not treated as sovereigns  | 4,872     | 3,298    | 642                     | 436     | 250             | 6,387     | 1,297    | 444     | 4,405    |
|           | nstitutions   | 6.631     | 7,081    | 3,511                   | 1.402   | 7.100           | 5.552     | 1,183    | 1.495   | 12.220   |
|           | Secured by mortgages of immovable properties  | 185,031   | 126,169  | 36,843                  | 13,423  | 35              | 187,652   | 122,139  | 2,117   | 44,236   |
|           | Retail exposures  | 35.536    | 14,359   | 4,330                   | 1,923   | _               | 35.676    | 13.569   | 13.450  | 4.464    |
|           | Corporate   | 76,993    | 24,381   | 15,941                  | 2,099   | 7,824           | 76,508    | 17,694   | 2,112   | 31,869   |
|           | Exposures in default  | 5,397     | 1.484    | 1,067                   | 1,389   | 648             | 6.480     | 1.510    | 1.831   | 2,586    |
|           |   |           |          |                         |         |                 | 0,700     | 1,510    | 1,001   |          |

#### CAP 4: CAP: Capital instruments - RBS and significant subsidiaries

The following table sets out the main terms and conditions of RBS's Tier 1 and Tier 2 capital instruments that will be treated as non-end point CRR compliant, for instance because they are legacy Tier 1 instruments or because they are Tier 2 instruments that include an incentive for the issuer to redeem. The balances are the International Financial Reporting Standard (IFRS) balance sheet carrying amounts, which may differ from the amount which the instrument contributes to regulatory capital. Regulatory balances exclude, for example, issuance costs and fair value movements, while dated capital is required to be amortised on a straight-line basis over the final five years of maturity. For accounting purposes the capital instruments in the following table are included within equity or subordinated liabilities, details of which are included in Note 19 Subordinated Liabilities of the 2018 ARA. Refer to RBS.com for more details on these and other instruments issued to third parties on an instrument-by-instrument basis.

| Pillar 1 treatment - Additional Tier 1   | Step-up coupon  | 31 December<br>2018<br>£m | 31 December<br>2017<br>£m |
|--|---|---------------------------|---------------------------|
| RBS - undated loan capital   |   |                           |                           |
| US780097AH44 US\$1,200 million 7.648% perpetual regulatory (callable quarterly from September 2031)  | 3 month US\$ LIBOR plus 2.5%  | 603                       | 571                       |
| NWB Plc - debt preference shares   |   |                           |                           |
| GB0006227051 Series A £140 million 9% (not callable)   |   | 145                       | 143                       |
| RBS US Capital Trusts - debt trust preferred securities  |   |                           |                           |
| US74927PAA75 US\$650 million 6.425% 2043 (callable quarterly from January 2034)  | 3 month US\$ LIBOR plus 1.9425%   | 409                       | 407                       |
| RBS - equity preference shares   |   |                           |                           |
| US7800977396 Series S US\$950 million 6.6% (callable any time)   |   | _                         | 321                       |
| US780097AU54 Series U US\$1,500 million 7.64% (callable every ten years from September 2017)   | 3 month US\$ LIBOR plus 2.32%   | 494                       | 494                       |
| XS0205935470 Series 1 €1,250 million 5.5% (callable quarterly)   |   | _                         | 859                       |
| DE000A0E6C37 Series 2 €1,250 million 5.25% (callable quarterly)  |   | _                         | 512                       |
| XS0323734961 Series 3 €1,300 million 7.0916% (callable quarterly from September 2017)  | 3 month EURIBOR plus 2.33%  | _                         | 325                       |
| GB00B2825B77 Series 1 £750 million floating rate notes (callable quarterly   | y)  | _                         | 54                        |
| Tier 2 capital securities which contain an incentive for the issuer to re Pillar 1 treatment Tier 2  | sueem   |                           |                           |
| NWM Plc - undated loan capital   |   |                           |                           |
| XS0045071932 £200 million 9.5% undated subordinated bonds  |   |                           |                           |
| (callable every five years from August 2018)   | The higher of 9.5% or the 5 year UK Gilts yield plus 2.375%   | _                         | 111                       |
|  | 5   | —<br>36                   | 111<br>37                 |
| (callable every five years from August 2018)<br>XS0206633082 £600 million 5.5% undated subordinated notes  | year UK Gilts yield plus 2.375% Aggregate of 1.84% and the 5 year UK Gilts yield Aggregate of 2.05% and the   | —<br>36<br>25             |                           |
| (callable every five years from August 2018) XS0206633082 £600 million 5.5% undated subordinated notes (callable every five years from December 2019) XSS0144810529 £500 million 6.2% undated subordinated notes (callable every five years from March 2022) XS0154144132 £900 million 5.625% undated subordinated notes   | year UK Gilts yield plus 2.375% Aggregate of 1.84% and the 5 year UK Gilts yield Aggregate of 2.05% and the 5 year UK Gilts yield Aggregate of 2.10% and the  |                           | 37                        |
| (callable every five years from August 2018) XS0206633082 £600 million 5.5% undated subordinated notes (callable every five years from December 2019) XSS0144810529 £500 million 6.2% undated subordinated notes (callable every five years from March 2022)   | year UK Gilts yield plus 2.375% Aggregate of 1.84% and the 5 year UK Gilts yield Aggregate of 2.05% and the 5 year UK Gilts yield Aggregate of 2.10% and the 5 year UK Gilts yield Aggregate of 2.41% and the                       | 25                        | 37<br>26                  |
| (callable every five years from August 2018)  XS0206633082 £600 million 5.5% undated subordinated notes (callable every five years from December 2019)  XSS0144810529 £500 million 6.2% undated subordinated notes (callable every five years from March 2022)  XS0154144132 £900 million 5.625% undated subordinated notes (callable every five years from September 2026)  XS0138939854 £500 million 5.625% undated subordinated notes (callable every five years from June 2032)  | year UK Gilts yield plus 2.375% Aggregate of 1.84% and the 5 year UK Gilts yield Aggregate of 2.05% and the 5 year UK Gilts yield Aggregate of 2.10% and the 5 year UK Gilts yield  | 25<br>23                  | 37<br>26<br>24            |
| (callable every five years from August 2018)  XS0206633082 £600 million 5.5% undated subordinated notes (callable every five years from December 2019)  XSS0144810529 £500 million 6.2% undated subordinated notes (callable every five years from March 2022)  XS0154144132 £900 million 5.625% undated subordinated notes (callable every five years from September 2026)  XS0138939854 £500 million 5.625% undated subordinated notes (callable every five years from June 2032)  NWB Plc - undated loan capital  XS0102480786 €100 million floating rate undated step-up notes | year UK Gilts yield plus 2.375% Aggregate of 1.84% and the 5 year UK Gilts yield Aggregate of 2.05% and the 5 year UK Gilts yield Aggregate of 2.10% and the 5 year UK Gilts yield Aggregate of 2.41% and the                       | 25<br>23                  | 37<br>26<br>24            |
| (callable every five years from August 2018)  XS0206633082 £600 million 5.5% undated subordinated notes (callable every five years from December 2019)  XSS0144810529 £500 million 6.2% undated subordinated notes (callable every five years from March 2022)  XS0154144132 £900 million 5.625% undated subordinated notes (callable every five years from September 2026)  XS0138939854 £500 million 5.625% undated subordinated notes (callable every five years from June 2032)  NWB Plc - undated loan capital  | year UK Gilts yield plus 2.375% Aggregate of 1.84% and the 5 year UK Gilts yield Aggregate of 2.05% and the 5 year UK Gilts yield Aggregate of 2.10% and the 5 year UK Gilts yield Aggregate of 2.41% and the 5 year UK Gilts yield | 25<br>23<br>21            | 37<br>26<br>24<br>21      |

#### CAP 5a: CAP: Countercyclical capital buffer - geographical distribution of credit exposures

As part of the banking reforms introduced by Basel III, a countercyclical capital buffer is required to ensure banks take account of the macro-financial environment when assessing adequate capital requirements. The buffer is to help protect banks during periods of excess aggregate credit growth that have often been associated with the build-up of system wide risk. This regime is intended to help reduce the risk that the supply of credit will be constrained during a period of economic downturn which in turn could undermine the performance of the real economy and consequently result in additional credit losses in the banking system.

The table below summarises RBS's total exposures and own funds requirements based on country of economic operation of the customer. Where applicable, a countercyclical capital buffer rate is applied to the own funds requirement for the geographic region to capture an additional countercyclical requirement.

General credit and trading book exposures exclude those with central governments/banks, regional governments, local authorities, public sector entities, multilateral development banks, international organisations and institutions. The exposures therefore differ to those in the Credit and Counterparty risk sections.

| 2018            |  | UK<br>£m | Rol<br>£m | US<br>£m | Sweden<br>£m | Hong Kong<br>£m | Norway<br>£m | Other<br>£m | Total<br>£m |
|-----------------|--|----------|-----------|----------|--------------|-----------------|--------------|-------------|-------------|
| General credit  | Exposure value for STD                   | 19,384   | 869       | 344      | 84           | _               | 125          | 11,951      | 32,757      |
| exposures       | Exposure value for IRB                   | 292,313  | 22,305    | 11,075   | 1,061        | 170             | 700          | 30,551      | 358,175     |
|                 | Sum of long and short                    |          |           |          |              |                 |              |             |             |
| Trading book    | position of trading book                 | 440      | _         | 1        | _            | _               | _            | 71          | 512         |
| Trading book    | Value of trading book                    |          |           |          |              |                 |              |             |             |
|                 | exposure for internal models             | 321      | 52        | 107      | _            | 3               | 32           | 671         | 1,186       |
| Securitisation  | Exposure value for STD                   | _        | _         | _        | _            | _               | _            | _           | _           |
| exposures       | Exposure value for IRB                   | 11,859   | 403       | 1,666    | _            | _               | _            | 990         | 14,918      |
|                 | Of which: General credit exposures       | 7,499    | 1,024     | 331      | 37           | 5               | 34           | 1,703       | 10,633      |
| Own funds       | Trading book exposures                   | 75       | 11        | 21       | 1            | _               | 1            | 105         | 214         |
|                 | Securitisation exposures                 | 174      | 16        | 17       | _            | _               | _            | 31          | 238         |
|                 | Total                                    | 7,748    | 1,051     | 369      | 38           | 5               | 35           | 1,839       | 11,085      |
| Own funds requ  | uirement weights                         | 69.89%   | 9.49%     | 3.32%    | 0.35%        | 0.04%           | 0.31%        | 16.60%      | 100.00%     |
| Countercyclical | capital buffer rate                      | 1.00%    |           | _        | 2.00%        | 1.88%           | 2.00%        |             | 0.71%       |
|                 |  |          |           |          |              |                 |              |             |             |
| •               | sure (sum of general credit, trading and |          |           |          |              |                 |              |             |             |
| NWB Plc         |  | 197,077  | 298       | 2,479    | 1,391        | 76              | 466          | 11,569      | 213,356     |
| RBS plc         |  | 70,933   | 191       | 1,903    | 82           | 43              | 114          | 4,008       | 77,274      |
| UBI DAC         |  | 378      | 21,979    | 54       | 23           | _               | _            | 65          | 22,499      |
| NWM Plc         |  | 16,390   | 777       | 8,040    | 87           | 51              | 54           | 9,778       | 35,177      |
| Total own fund  | requirements                             |          |           |          |              |                 |              |             |             |
| NWB Plc         | Toqui omonio                             | 4.015    | 14        | 84       | 90           | 2               | 19           | 484         | 4.708       |
| RBS plc         |  | 1,938    | 5         | 57       | 1            | 2               | 9            | 178         | 2,190       |
| UBI DAC         |  | 20       | 982       | 2        | 1            | _               | _            | 4           | 1,009       |
| NWM Plc         |  | 660      | 42        | 187      | 4            | 1               | 2            | 337         | 1,233       |

#### CAP 5b: CAP: Countercyclical capital buffer requirement

The additional countercyclical capital buffer requirement is shown below for RBS and its significant subsidiaries.

|   | RBS<br>£m | NWB Plc<br>£m | RBS plc<br>£m | UBI DAC<br>£m | NWM Plc<br>£m |
|---|-----------|---------------|---------------|---------------|---------------|
| Total risk exposure amount                              | 188,691   | 75,583        | 34,525        | 14,514        | 40,777        |
| Institution specific countercyclical buffer rate        | 0.71%     | 0.90%         | 0.90%         | 0.02%         | 0.55%         |
| Institution specific countercyclical buffer requirement | 1,345     | 680           | 309           | 3             | 223           |

#### Note

<sup>(1)</sup> The institution specific countercyclical capital buffer requirement is based on the weighted average of geographical exposures. The Financial Policy Committee (FPC) sets the UK countercyclical capital buffer, which is currently 1.0% (effective from November 2018). The rate had previously increased from 0.0% to 0.5% (effective June 2018). The Republic of Ireland countercyclical buffer is currently 0.0%, the CBI have announced an increase to 1.0% effective July 2019. Foreign exposures may be subject to different countercyclical capital buffer rates depending on the rate set in those jurisdictions.

#### PV1: BCBS 2: Prudential valuation adjustment

#### Prudential valuation

Prudential valuation is a regulatory provision that requires additional valuation adjustments (AVAs) to be made over and above fair value adjustments that are calculated in accordance with accounting standards. AVAs represent excess valuation adjustments required to achieve a prudential value over the reported fair value. The purpose of these adjustments is to achieve an appropriate degree of certainty that the valuation is sufficiently prudent having regard to the dynamic nature of trading positions. Prudential valuation adjustments result in a deduction to CET1 capital in accordance with Article 105 of the CRR.

RBS applies prudential valuation to all positions that are subject to fair value accounting (both regulatory trading and non-trading books) classified for accounting purposes as fair value through profit or loss, including held for trading and available for sale.

The prudential valuation is the value of the positions at the lower bound (downside) of the valuation uncertainty range and is always equal to or lower than the fair value for assets, and equal to or higher than the fair value for liabilities. Types of financial instruments on which the highest PVA is observed include interest rate swaps, inflation swaps and equity positions.

For more information regarding valuation methodologies of modelled and non-modelled products, the independent price verification process and the control and governance framework, please refer to the 2018 ARA Financial instruments - valuation (note 12).

|   |  | a                                       | b  | С                                      | d   | T T  | g   | h   |
|---|--|---|--|--|---|--|---|---|
|   |  | Fauition                                | Interest   | FX                                     | Credit  | Total  | Of which: in the  |   |
| 201   | 8  | Equities<br>£m                          | rates<br>£m                                      | £m                                     | £m  | £m   | £m  | non-trading book<br>£m  |
| 1   | Closeout uncertainty, of which   | 27                                      | 237  | 10                                     | 33  | 307  | 263   | 44  |
| 2   | Mid-market value   | 27                                      | 210  | 5                                      | 32  | 274  | 232   | 42  |
| 3   | Closeout cost  | _                                       | 15   | 5                                      | _   | 20   | 18  | 2   |
| 4   | Concentration  | _                                       | 12   | _                                      | 1   | 13   | 13  | _   |
| 5   | Early termination  | _                                       | _  | _                                      | _   | _  | _   | _   |
| 6   | Model risk   | _                                       | 44   | 1                                      | 2   | 47   | 46  | 1   |
| 7   | Operational risk   | 3                                       | 23   | 1                                      | 3   | 30   | 25  | 5   |
| 8   | Investing and funding costs  | _                                       | 70   | _                                      | _   | 70   | 70  | _   |
| 9   | Unearned credit spreads  | _                                       | 24   | _                                      | _   | 24   | 24  | _   |
| 10  |  | 1                                       | 12   | 1                                      | 2   | 16   | 14  | 2   |
| 11  | Other  |   | _  | _                                      | _   |  |   |   |
| 12  | Total prudential valuation adjustment (PVA)  | 31                                      | 410  | 13                                     | 40  | 494  | 442   | 52  |
|   |  |   |  |  |   |  |   |   |
|   | PVA excluding diversification benefit  | 60                                      | 774  | 24                                     | 74  | 932  | 830   | 102   |
|   |  |   |  |  |   |  |   |   |
|   |  |   |  |  |   |  |   |   |
|   |  |   |  |  | al .  |  | _   |   |
|   |  | a_                                      | bb_  | С                                      | d   | f  | Of which: in the  | Of which: in the  |
|   |  | Equities                                | Interest<br>rates                                | FX                                     | Credit  | f<br>Total   | Of which: in the trading book is                                      | Of which: in the non-trading book   |
| 201   |  | Equities<br>£m                          | Interest<br>rates<br>£m                          | FX<br>£m                               | Credit<br>£m  | £m   | Of which: in the trading book in £m                                   | Of which: in the non-trading book £m  |
| 1   | Closeout uncertainty of which  | Equities<br>£m                          | Interest<br>rates<br>£m                          | FX<br>£m                               | Credit<br>£m  | £m 375   | Of which: in the trading book r £m                                    | Of which: in the non-trading book £m  |
| _   |  | Equities<br>£m                          | Interest rates £m 350 328                        | FX<br>£m                               | Credit<br>£m  | 375<br>346   | Of which: in the trading book in £m 358                               | Of which: in the non-trading book £m  |
| 1   | Closeout uncertainty of which  | Equities<br>£m                          | Interest<br>rates<br>£m                          | FX<br>£m                               | Credit<br>£m  | £m 375   | Of which: in the trading book r £m                                    | Of which: in the non-trading book £m  |
| 1   | Closeout uncertainty of which  Mid-market value  | Equities<br>£m                          | Interest rates £m 350 328                        | FX<br>£m<br>13                         | Credit<br>£m  | 375<br>346   | Of which: in the trading book in £m 358                               | Of which: in the non-trading book £m  |
| 1<br>2<br>3                                     | Closeout uncertainty of which  Mid-market value  Closeout cost   | Equities<br>£m                          | Interest rates £m 350 328 17                     | FX<br>£m<br>13                         | Credit £m 4 3 —                                     | 375<br>346<br>23   | Of which: in the trading book in £m 358 329 23                        | Of which: in the non-trading book £m  |
| 1<br>2<br>3<br>4                                | Closeout uncertainty of which Mid-market value Closeout cost Concentration   | Equities<br>£m                          | Interest rates £m 350 328 17                     | FX<br>£m<br>13                         | Credit £m 4 3 —                                     | 375<br>346<br>23   | Of which: in the trading book in £m 358 329 23                        | Of which: in the non-trading book £m  |
| 1<br>2<br>3<br>4<br>5                           | Closeout uncertainty of which  Mid-market value  Closeout cost  Concentration  Early termination   | Equities<br>£m                          | Interest rates £m 350 328 17 5                   | FX<br>£m<br>13                         | Credit £m  4  3  — 1                                | 375<br>346<br>23<br>6  | Of which: in the trading book in £m 358 329 23 6                      | Of which: in the non-trading book £m  |
| 1<br>2<br>3<br>4<br>5<br>6                      | Closeout uncertainty of which  Mid-market value  Closeout cost  Concentration  Early termination  Model risk   | Equities £m  8  8  — —                  | Interest rates £m 350 328 17 5 — 33              | FX £m 13 7 6 —                         | Credit £m  4  3  — 1                                | 375<br>346<br>23<br>6<br>—<br>34                             | Of which: in the trading book in £m 358 329 23 6 — 34                 | Of which: in the non-trading book £m  |
| 1<br>2<br>3<br>4<br>5<br>6<br>7                 | Closeout uncertainty of which  Mid-market value  Closeout cost  Concentration  Early termination  Model risk  Operational risk   | Equities £m  8  8  — —                  | Interest rates £m 350 328 17 5 — 33 34           | FX £m 13 7 6 —                         | Credit £m  4  3  — 1                                | 375<br>346<br>23<br>6<br>—<br>34<br>36                       | Of which: in the trading book in £m 358 329 23 6 — 34 36              | Of which: in the non-trading book £m  |
| 1<br>2<br>3<br>4<br>5<br>6<br>7<br>8            | Closeout uncertainty of which  Mid-market value  Closeout cost  Concentration  Early termination  Model risk  Operational risk  Investing and funding costs  Unearned credit spreads                                     | Equities £m  8  8  — —                  | Interest rates £m 350 328 17 5 — 33 34 2         | FX £m 13 7 6 —                         | Credit £m  4  3  — 1                                | 375<br>346<br>23<br>6<br>—<br>34<br>36<br>2                  | Of which: in the trading book in £m 358 329 23 6 — 34 36 2            | Of which: in the non-trading book £m  |
| 1<br>2<br>3<br>4<br>5<br>6<br>7<br>8<br>9       | Closeout uncertainty of which  Mid-market value  Closeout cost  Concentration  Early termination  Model risk  Operational risk  Investing and funding costs  Unearned credit spreads  Future administrative costs        | Equities £m  8  8  — —                  | Interest rates £m 350 328 17 5 — 33 34 2 31      | FX £m 13 7 6 — — — 1 — —               | Credit £m  4  3  — 1                                | 375<br>346<br>23<br>6<br>—<br>34<br>36<br>2<br>31            | Of which: in the trading book in £m 358 329 23 6 — 344 36 2 31        | Of which: in the non-trading book £m  |
| 1<br>2<br>3<br>4<br>5<br>6<br>7<br>8<br>9<br>10 | Closeout uncertainty of which  Mid-market value  Closeout cost  Concentration  Early termination  Model risk  Operational risk  Investing and funding costs  Unearned credit spreads  Future administrative costs        | Equities £m  8  8  — —                  | Interest rates £m 350 328 17 5 — 33 34 2 31      | FX £m 13 7 6 — — — 1 — —               | Credit £m  4  3  — 1                                | 375<br>346<br>23<br>6<br>—<br>34<br>36<br>2<br>31            | Of which: in the trading book in £m 358 329 23 6 — 344 36 2 31        | Of which: in the non-trading book £m  |
| 1<br>2<br>3<br>4<br>5<br>6<br>7<br>8<br>9<br>10 | Closeout uncertainty of which  Mid-market value  Closeout cost  Concentration  Early termination  Model risk  Operational risk  Investing and funding costs  Unearned credit spreads  Future administrative costs  Other | 8 8 — — — 1 — — — — — — — — — — — — — — | Interest rates £m 350 328 17 5 — 33 34 2 31 17 — | FX £m 13 7 6 — — — 1 — — 1 — — 1 — — 1 | Credit £m 4 3 — 1 — 1 — — — — — — — — — — — — — — — | \$\frac{\pm}{375}\$ \$\frac{346}{23}\$ \$\frac{6}{6}\$ \$\to | Of which: in the trading book for £m 358 329 23 6 — 344 366 2 31 18 — | Of which: in the non-trading book £m  17  17  — — — — — — — — — — — — — — — |

#### **Key points**

- There was an increase in Investment and funding costs due to wider uncertainty in funding levels.
- Mid-market decreased due to realised exits of legacy positions and lower expected disposal costs on the remaining portfolio.

A diversification benefit is applied, where permitted under the EBA Regulatory Technical Standards on prudential valuation. Commodities has been excluded from the above table as this was nil in both the current and prior period.

#### **EBA** asset encumbrance

The values presented below, including totals, are based on a four-point median average across the four quarters in each of 2018 and 2017.

| _  |   | Median value                    | s   |  |
|--|---|---------------------------------|---|--|
| Accets   | Carrying<br>amount of<br>encumbered<br>assets | Fair value of encumbered assets | Carrying<br>amount of<br>unencumbered<br>assets   | Fair value of unencumbered assets  |
| Assets<br>2018   | £m  | £m                              | £m  | £m   |
| Equity instruments                                     | 285   | 285                             | 342   | 342  |
| Debt securities  | 46,089  | 46,175                          | 43,875  | 43,997   |
| Other assets   | 67,150  | ,                               | 579,733   | ,  |
| Total assets of the reporting institution              | 113,566                                       |                                 | 625,505   |  |
| 2017   |   |                                 |   |  |
| Equity instruments                                     | 105   | 105                             | 554   | 549  |
| Debt securities  | 48,527  | 48,561                          | 36,890  | 37,011   |
| Other assets   | 68,203  |                                 | 621,375   |  |
| Total assets of the reporting institution              | 114,703                                       |                                 | 659,040   |  |
|  |   |                                 | Fair value of<br>encumbered<br>collateral<br>received or own<br>debt securities<br>issued | Unencumbered Fair value of collateral received or own debt securities issued available for encumbrance                                 |
| Collateral received                                    |   |                                 | £m  | £m   |
| 2018   |   |                                 | 4   |  |
| Equity instruments  Debt securities                    |   |                                 | 1   | 7,683  |
|  |   |                                 | 55,597<br>55,611  | •  |
| Total collateral received by the reporting institution |   |                                 | 55,611  | 7,683  |
| 2017   |   | <del> </del>                    | <del></del>   |  |
| Equity instruments                                     |   |                                 |   |  |
| Debt securities  |   |                                 | 61,516  | 10,143   |
| Total collateral received by the reporting institution |   |                                 | 61,517  | 10,143   |
|  |   |                                 | Matching<br>liabilities,<br>contingent<br>liabilities or<br>securities lent               | Assets, collateral received<br>and own debt securities<br>issued other than covered<br>bonds and asset-backed<br>securities encumbered |
| Sources of encumbrance<br>2018                         |   |                                 | £m  | £m   |
| Carrying amount of selected financial liabilities      |   |                                 | 95,606  | 109,219  |
| Other sources of encumbrance                           |   |                                 | 55.357  | 61,113   |
|  |   | ·                               | 55,557  | 01,113   |
| 2017 Corning amount of calcuted financial liabilities  |   |                                 | 07.005  | 440.004  |
| Carrying amount of selected financial liabilities      |   |                                 | 97,265  | 112,281  |
| Other sources of encumbrance                           |   |                                 | 60,045  | 63,844   |

#### EU LIQ1: Liquidity coverage ratio

The table below shows the breakdown of high quality liquid assets, cash inflows and cash outflows, on both an unweighted and weighted basis, that are used to derive the liquidity coverage ratio. The values presented below are the simple average of the preceding monthly periods ending on the quarterly reporting date as specified in the table.

LCR outflows do not capture all liquidity risks (e.g. intra-day liquidity), RBS assesses these risks as part of its Individual Liquidity Adequacy Assessment Process (ILAAP) and maintains appropriate levels of liquidity.

|            |  | To          | otal unweighted v | alue (average) |          | Total weighted value (average) |              |          |          |  |
|------------|--|-------------|-------------------|----------------|----------|--------------------------------|--------------|----------|----------|--|
|            |  | 31 December | 30 September      | 30 June        | 31 March | 31 December                    | 30 September | 30 June  | 31 March |  |
|            |  | 2018        | 2018              | 2018           | 2018     | 2018                           | 2018         | 2018     | 2018     |  |
| Number of  | data points used in the calculation of averages      | 12<br>£m    | 12<br>£m          | 12<br>£m       | 12<br>£m | 12<br>£m                       | 12<br>£m     | 12<br>£m | 12<br>£m |  |
| High gu    | ality liquid assets                                  | LIII        | ZIII              | ZIII           | LIII     | ZIII                           | ZIII         | LIII     | ZIII     |  |
| 1 1911 941 | Total high-quality liquid assets (HQLA)              |             |                   |                |          | 137,905                        | 135,653      | 131,131  | 127,084  |  |
| Cash ou    |  |             |                   |                |          | 101,000                        | 100,000      | 101,101  | 127,001  |  |
| 2          | Retail deposits and deposits from                    |             |                   |                |          |                                |              |          |          |  |
| _          | small business customers                             | 203,315     | 202,132           | 200,478        | 198,292  | 16,229                         | 15,797       | 15,289   | 14.746   |  |
| 3          | of which: stable deposits                            | 127,164     | 127,851           | 129,345        | 130,725  | 6,358                          | 6,393        | 6,467    | 6,536    |  |
| 4          | of which: less stable deposits                       | 75,850      | 73,997            | 76,861         | 76,883   | 9,569                          | 9,121        | 8,548    | 7,940    |  |
| 5          | Unsecured wholesale funding                          | 135,548     | 137,041           | 138,225        | 139,722  | 58,411                         | 57,812       | 57,933   | 59,049   |  |
| 6          | Operational deposits (all                            | 100,040     | 137,041           | 100,220        | 100,722  | 50,411                         | 37,012       | 37,333   | 33,043   |  |
| O          | counterparties) and deposits in                      |             |                   |                |          |                                |              |          |          |  |
|            | networks of cooperative banks                        | 69,042      | 74,790            | 76,861         | 76,883   | 16,947                         | 18,379       | 18,893   | 18,893   |  |
| 7          | Non-operational deposits (all                        | 03,042      | 14,130            | 70,001         | 70,003   | 10,347                         | 10,579       | 10,093   | 10,090   |  |
| ,          | counterparties)                                      | 65,720      | 61,180            | 60,193         | 61,587   | 40,678                         | 38,361       | 37,868   | 38,903   |  |
| 8          | Unsecured debt                                       | 787         | 1,071             | 1,172          | 1,253    | 787                            | 1,071        | 1,172    | 1,253    |  |
| 9          | Secured wholesale funding                            | 101         | 1,071             | 1,172          | 1,200    | 3,851                          | 3,534        | 2,931    | 2,413    |  |
| 10         | Additional requirements                              | 78.602      | 80,128            | 81,838         | 83,187   | 20,918                         | 22,068       | 23,024   | 23,779   |  |
| 11         | Outflows related to derivative                       | 70,002      | 00,120            | 01,030         | 03,107   | 20,910                         | 22,000       | 23,024   | 23,119   |  |
| 11         | exposures and other collateral                       |             |                   |                |          |                                |              |          |          |  |
|            | •  | 0.405       | 0.040             | 0.747          | 40.540   | 7.050                          | 0.405        | 0.004    | 0.000    |  |
| 40         | requirements   | 8,125       | 8,946             | 9,717          | 10,519   | 7,256                          | 8,135        | 8,891    | 9,608    |  |
| 12         | Outflows related to loss of funding on debt products |             | 74                | 7.4            | 74       |                                | 74           | 7.4      | 7.4      |  |
| 40         |  | 70.470      | 74                | 74             | 74       | 40.000                         | 74           | 74       | 74       |  |
| 13         | Credit and liquidity facilities                      | 70,476      | 71,108            | 72,046         | 72,595   | 13,662                         | 13,859       | 14,059   | 14,098   |  |
| 14         | Other contractual funding obligations                | 22,689      | 23,053            | 23,344         | 22,970   | 1,666                          | 1,352        | 1,106    | 1,162    |  |
| 15         | Other contingent funding obligations                 | 48,768      | 50,194            | 51,245         | 52,434   | 3,747                          | 3,716        | 3,540    | 3,522    |  |
| 16         | Total cash outflows                                  |             |                   |                |          | 104,822                        | 104,279      | 103,882  | 104,671  |  |
| Cash inf   |  | 70.070      | 00.400            | 05.000         | 05.070   | 0.057                          | 0.040        | 0.404    | 0.000    |  |
| 17         | Secured lending (e.g. reverse repos)                 | 78,078      | 82,463            | 85,003         | 85,279   | 3,257                          | 2,919        | 2,484    | 2,000    |  |
| 18         | Inflows from fully performing                        |             |                   |                |          |                                |              |          |          |  |
|            | exposures  | 12,601      | 12,843            | 13,472         | 14,328   | 8,975                          | 8,927        | 9,225    | 9,847    |  |
| 19         | Other cash inflows                                   | 13,399      | 13,119            | 12,970         | 13,473   | 5,060                          | 4,838        | 4,686    | 5,184    |  |
| EU-19a     | Difference between total weighted                    |             |                   |                |          |                                |              |          |          |  |
|            | inflows and outflows                                 | _           | _                 | _              | _        | _                              | _            | _        | _        |  |
| EU-19b     | Excess inflows from a related                        |             |                   |                |          |                                |              |          |          |  |
|            | specialised credit institution                       |             |                   |                |          |                                |              |          |          |  |
| 20         | Total cash inflows                                   | 104,078     | 108,425           | 111,445        | 113,080  | 17,292                         | 16,684       | 16,396   | 17,031   |  |
|            | Fully exempt inflows                                 | 104,076     | 100,423           | 111,445        | 113,000  | 17,292                         | 10,004       | 10,390   | 17,031   |  |
|            | Inflows subject to 90% cap                           | _           | _                 | _              | _        | _                              | _            | _        | _        |  |
|            | Inflows subject to 90% cap                           | 00.638      | 02 120            | 04.049         | OF 725   | 17 202                         | 16 604       | 16 206   | 17.021   |  |
| ⊏U-∠U0     | Total adjusted value                                 | 90,638      | 93,139            | 94,948         | 95,725   | 17,292                         | 16,684       | 16,396   | 17,031   |  |
| 04         | Liquidity buffer                                     |             |                   |                |          | 407.005                        | 405.050      | 404 404  | 407.004  |  |
| 21         | , ,  |             |                   |                |          | 137,905                        | 135,653      | 131,131  | 127,084  |  |
| 22         | Total net cash outflows                              |             |                   |                |          | 87,530                         | 87,595       | 87,427   | 87,640   |  |
| 23         | Liquidity coverage ratio (%)                         |             |                   |                |          | 158                            | 155          | 150      | 145      |  |

EU LI1: CAP: Accounting and regulatory scopes of consolidation

The table below provides a reconciliation between accounting and regulatory consolidation.

|   | Regulatory onsolidation £m |
|---|----------------------------|
| sheet entities (1) associates (2) consolidation sheet entities (1) associates (2) co    | onsolidation               |
|   |                            |
|   |                            |
| Assets  |                            |
| Cash and balances at central banks 88,897 — 447 89,344 98,337 — 946                     | 99,283                     |
| Trading assets 75,119 — — 75,119 85,991 — —   | 85,991                     |
| Derivatives 133,349 — 11 133,360 160,843 — 25 1   | 160,868                    |
| Settlement balances 2,928 — — 2,928 2,517 — —   | 2,517                      |
| Loans to banks - amortised cost 12,947 — — 12,947 — — — — — — — — — — — — — — — — — — — | 11,517                     |
|   | 315,657                    |
| Securities subject to repurchase  |                            |
| agreements 24,758 — — 24,758 13,717 — —   | 13,717                     |
| Other financial assets excluding  | -,                         |
| securities subject to repurchase  |                            |
| agreements 34,727 (346) 1,535 35,916 38,212 (367) 1,416                                 | 39,261                     |
| Other financial assets 59,485 (346) 1,535 60,674 51,929 (367) 1,416                     | 52,978                     |
| Intangible assets 6,616 — 6,616 6,543 — 2   | 6,545                      |
| Other assets 8,401 181 191 8,773 10,068 206 (826)                                       | 9,448                      |
| Assets of disposal groups 1,404 — (1,179) 225 195 — —                                   | 195                        |
| ·   | 744,999                    |
|   | 7 4 4 7,000                |
| Of which: By significant subsidiary (includes Intra-Group exposures)                    |                            |
|   | 259,717                    |
| RBS plc 94,497 — 94,497 2,232 — —   | 2,232                      |
| UBI DAC 26,448 — — 26,448 26,848 — —  | 26,848                     |
| NWM Pic 242,041 — — 242,041 525,889 — — 5   | 525,889                    |
| Liabilities   |                            |
| Bank deposits 23,297 — — 23,297 30,396 — —  | 30,396                     |
| Customer deposits 360,914 14 5,459 366,387 361,316 78 6,472 3                           | 367,866                    |
| Settlement balances 3,066 — — 3,066 2,844 — —   | 2,844                      |
| Trading liabilities 72,350 — 72,350 81,982 — —  | 81,982                     |
| Derivatives 128,897 — 5 128,902 154,506 — 15  | 154,521                    |
| Other financial liabilities 39,732 — 208 39,940 30,326 — 356                            | 30,682                     |
| Subordinated liabilities 10,535 — — 10,535 12,722 — —                                   | 12,722                     |
| Other liabilities 8,953 (242) 316 9,027 14,861 (288) 310                                | 14,883                     |
| Liabilities of disposal groups 1 — — 1 10 — —   | 10                         |
| 647,745 (228) 5,988 653,505 688,963 (210) 7,153 6                                       | 695,906                    |
|   |                            |
| Of which: by significant subsidiary (includes Intra-Group exposures)                    | 044.000                    |
|   | 244,362                    |
| RBS plc 86,936 — — 86,936 2,146 — —   | 2,146                      |
| UBI DAC 22,058 — — 22,058 21,164 — —  | 21,164                     |
| NWM Plc 233,119 — — 233,119 481,367 — — 4   | 481,367                    |
| Non-controlling interests 754 — — 754 763 — —   | 763                        |
| Owners' equity 45,736 — 45,736 48,330 — —   | 48,330                     |
| Total equity 46,490 — — 46,490 49,093 — —   | 49,093                     |
| Of which: by significant subsidiary: (includes intra-group exposures)                   |                            |
| NWB Plc 18,276 — — 18,276 15,355 — —  | 15,355                     |
| RBS plc 7,561 — 7,561 86 — —  | 86                         |
| UBI DAC 4,390 — 4,390 5,684 — —   | 5,684                      |
| NWM Plc 8,922 — 8,922 44,522 — —  | 44,522                     |

Notes:
(1) RBS can only include particular types of subsidiary undertaking in the regulatory consolidation. Non-financial undertakings are excluded from the regulatory consolidation.
(2) RBS must proportionally consolidate its associates for regulatory purposes where they are classified as credit institutions or financial institutions. These will generally have been equity accounted for financial reporting purposes. A principal contributor is RBS's investment in Alawwal Bank.

# Capital, liquidity and funding

## EU LI2: IRB and STD: Balance sheet to credit risk EAD bridge

The table below provides a bridge between the balance sheet and credit risk EAD by balance sheet caption.

|  |                  |                               | _                        |                 |                       | Other regulat              | tory adjustments      |                        |   |                       |                                   |              |
|--|------------------|-------------------------------|--------------------------|-----------------|-----------------------|----------------------------|-----------------------|------------------------|---|-----------------------|-----------------------------------|--------------|
| 0010   | Balance<br>sheet | Consolidation differences (1) | Regulatory consolidation | market risk (2) | Credit provisions (3) | Netting and collateral (4) | Capital deduction (5) | Disposal<br>groups (6) | Methodology<br>differences and<br>reclassifications (7) | Total<br>drawn<br>EAD | Undrawn and off-balance sheet EAD | Total<br>EAD |
| 2018   | £bn              | £bn                           | £bn                      | £bn             | £bn                   | £bn                        | £bn                   | £bn                    | £bn   | £bn                   | £bn                               | £bn          |
| Cash and balances at central banks                     | 88.9             | 0.4                           | 89.3                     | _               | _                     | _                          | _                     | 1.4                    | _   | 90.7                  | _                                 | 90.7         |
| Trading assets   | 75.1             | _                             | 75.1                     | (30.1)          | _                     | (18.2)                     | _                     | _                      | (20.2)  | 6.6                   | _                                 | 6.6          |
| Derivatives  | 133.4            | _                             | 133.4                    | _               | 0.3                   | (88.7)                     | _                     | _                      | (22.2)  | 22.8                  | _                                 | 22.8         |
| Settlement balances                                    | 2.9              | _                             | 2.9                      | _               | _                     | _                          | _                     | _                      | (2.9)   | _                     | _                                 | _            |
| Loans to banks - amortised cost                        | 12.9             | _                             | 12.9                     | (0.3)           | _                     |                            | _                     | _                      | (8.3)   | 4.3                   | _                                 | 4.3          |
| Loans to customers - amortised cost                    | 305.1            | 4.9                           | 310.0                    |                 | 3.2                   | (19.7)                     |                       |                        | 9.4   | 302.9                 | 77.0                              | 379.9        |
| Securities subject to repurchase agreements            | 24.8             | _                             | 24.8                     | _               | _                     | _                          | _                     | _                      | (0.2)   | 24.6                  | _                                 | 24.6         |
| Other financial assets excluding securities subject to | 34.7             | 1.3                           | 36.0                     | _               | _                     | _                          | _                     | _                      | (1.6)   | 34.4                  | _                                 | 34.4         |
| repurchase agreements                                  |                  |                               |                          | _               |                       | _                          | _                     |                        | _   |                       |                                   |              |
| Other financial assets                                 | 59.5             | 1.3                           | 60.8                     | _               | _                     | _                          | _                     | _                      | (1.8)   | 59.0                  | _                                 | 59.0         |
| Intangible assets                                      | 6.6              | _                             | 6.6                      | _               | _                     | _                          | (6.6)                 | _                      | _   | _                     | _                                 | _            |
| Other assets   | 8.4              | 0.4                           | 8.8                      | _               | 0.1                   | _                          | (0.7)                 | _                      | 6.2   | 14.3                  | _                                 | 14.3         |
| Assets of disposal groups                              | 1.4              | (1.2)                         | 0.2                      |                 |                       |                            |                       | (1.4)                  | 1.2   |                       |                                   |              |
| Total assets   | 694.2            | 5.8                           | 700.0                    | (30.4)          | 3.6                   | (126.6)                    | (7.3)                 | _                      | (38.6)  | 500.6                 | 77.0                              | 577.7        |
| Contingent obligations                                 |                  |                               |                          |                 |                       |                            |                       |                        |   |                       | 5.7                               | 5.7          |
|  |                  |                               |                          |                 |                       |                            |                       |                        |   |                       | 82.7                              | 583.3        |

For the notes to this table refer to the following page.

## Capital, liquidity and funding

#### EU LI2: IRB and STD: Balance sheet to credit risk EAD bridge continued

|  | Other regulatory adjustments |                                   |                              |   |                           |                            |                           |                               |  |                              |                                       |                     |  |  |
|--|------------------------------|-----------------------------------|------------------------------|---|---------------------------|----------------------------|---------------------------|-------------------------------|--|------------------------------|---------------------------------------|---------------------|--|--|
| 2017   | Balance<br>sheet<br>£bn      | Consolidation differences (1) £bn | Regulatory consolidation £bn | Within the scope of market risk (2) £bn | Credit provisions (3) £bn | Netting and collateral (4) | Capital deduction (5) £bn | Disposal<br>groups (6)<br>£bn | Methodology<br>differences and<br>reclassifications (7)<br>£bn | Total<br>drawn<br>EAD<br>£bn | Undrawn and off-balance sheet EAD £bn | Total<br>EAD<br>£bn |  |  |
| Cash and balances at central banks                     | 98.3                         | 0.9                               | 99.2                         | _                                       | _                         | _                          | _                         | _                             | 0.1  | 99.3                         | _                                     | 99.3                |  |  |
| Trading assets   | 86.0                         | _                                 | 86.0                         | (27.4)                                  | _                         | (28.9)                     | _                         | _                             | (22.0)   | 7.7                          | _                                     | 7.7                 |  |  |
| Derivatives  | 160.9                        | _                                 | 160.9                        | _                                       | 0.3                       | (134.7)                    | _                         | _                             | (1.1)  | 25.4                         | _                                     | 25.4                |  |  |
| Settlement balances                                    | 2.5                          | _                                 | 2.5                          | _                                       | _                         | _                          | _                         | _                             | (2.5)  | _                            | _                                     | _                   |  |  |
| Loans to banks - amortised cost                        | 11.5                         | _                                 | 11.5                         | (0.3)                                   | _                         | _                          | _                         | _                             | (1.8)  | 9.4                          | _                                     | 9.4                 |  |  |
| Loans to customers - amortised                         | 310.2                        | 5.6                               | 315.8                        | _                                       | 3.6                       | (21.6)                     | _                         | _                             | 8.8  | 306.6                        | 74.7                                  | 381.3               |  |  |
| Securities subject to repurchase agreements            | 13.6                         | _                                 | 13.6                         | _                                       | _                         | _                          | _                         | _                             | 0.4  | 14.0                         | _                                     | 14.0                |  |  |
| Other financial assets excluding securities subject to | 38.2                         | 1.0                               | 39.2                         | _                                       | _                         | _                          | _                         | _                             | 0.1  | 39.3                         | _                                     | 39.3                |  |  |
| repurchase agreements                                  | _                            | _                                 | _                            | _                                       | _                         | _                          | _                         | _                             | _  | _                            | _                                     | _                   |  |  |
| Other financial assets                                 | 51.9                         | 1.0                               | 52.9                         | _                                       | _                         | _                          | _                         | _                             | 0.5  | 53.3                         | _                                     | 53.3                |  |  |
| Intangible assets                                      | 6.5                          | _                                 | 6.5                          | _                                       | _                         | _                          | (6.5)                     | _                             | _  | _                            | _                                     | _                   |  |  |
| Other assets   | 10.1                         | (0.6)                             | 9.5                          | _                                       | _                         | _                          | (0.9)                     | 0.2                           | 3.1  | 11.9                         | _                                     | 11.9                |  |  |
| Assets of disposal groups                              | 0.2                          |                                   | 0.2                          | _                                       | <u> </u>                  |                            |                           | (0.2)                         | <u> </u>   | _                            |                                       |                     |  |  |
| Total assets   | 738.1                        | 6.9                               | 745.0                        | (27.7)                                  | 4.0                       | (185.2)                    | (7.4)                     |                               | (15.0)   | 513.6                        | 74.7                                  | 588.3               |  |  |
| Contingent obligations                                 |                              |                                   |                              |   | •                         |                            |                           |                               |  | _                            | 9.2                                   | 9.2                 |  |  |
|  |                              |                                   |                              |   |                           |                            |                           |                               |  |                              | 83.8                                  | 597.4               |  |  |

- Represents proportional consolidation of associates and deconsolidation of certain subsidiaries, as required by regulatory rules.
- The exposures in regulatory trading book businesses are subject to market risk and are therefore excluded from EAD.
- (2) (3) Impairment loss provisions on loans and advances and securities, and credit valuation adjustment on derivatives.
- Includes:
  - Reverse repos: reflects regulatory approach for securities financing transactions including netting of collateral and cash legs.

    Loans and advances: cash collateral pledged with counterparties in relation to net derivative liability positions.

  - Derivatives: impact of master netting arrangements.
- Capital deductions are excluded as EAD only captures exposures for credit RWAs.
- Amounts reclassified to balance sheet lines for EAD.
- Primarily includes:
  - Loans and advances: offset related to cash management pooling arrangements not allowed under IFRS and standardised approach credit risk mitigation.
  - Settlement balances: the amount represents instruments pending settlement on which no EAD is calculated.
  - Derivatives: EAD valuation adjustments offset by difference between netting arrangements and netting within regulatory netting sets.
  - Property, plant and equipment: includes residual value of operating leases.

#### Credit risk

# EU CRA: IRB and STD: General qualitative information about credit risk

This section details RBS's overall credit risk profile. Further analysis is provided in subsequent sections for credit risk, counterparty credit risk and securitisation credit risk.

The risk profile is analysed by a variety of asset concentrations, credit quality and regulatory RWA treatments, including internal model estimates for probability of default, loss given default and exposure at default.

An overview of these models, as well as the governance process used to develop and review them, and back-testing of model performance, is also presented.

Refer to the Glossary for definitions of terms.

#### General information about credit risk

Credit risk is the risk of financial loss owing to the failure of a customer or counterparty to meet its obligation to settle outstanding amounts.

RBS is exposed to credit risk as a result of a wide range of business activities. RBS's principal sources of credit risk are lending, off-balance sheet products, derivatives and securities financing and debt securities. RBS is also exposed to settlement risk through foreign exchange, trade finance and payments activities.

The disclosures in this section cover credit risk and counterparty credit risk. When discussed together, they are referred to as total credit risk.

Counterparty credit risk principally comprises exposures arising from derivatives and securities financing transactions. Credit risk excludes such exposures but includes loans and advances to customers, banks and central banks, as well as holdings of debt securities and equity shares.

The two subsequent sections cover credit risk and counterparty credit risk separately. Except where noted, the disclosures in these sections exclude intra-Group exposures. Further detail on securitisation credit risk is provided in the Securitisation section of this document.

#### Credit risk governance and management

For a description of the main characteristics and elements of credit risk governance and management in RBS as well as additional credit risk disclosures, refer to page 111 of the 2018 ARA.

#### Presentation of data in the Credit risk section

The exposure at default (EAD) figures presented in this document may be either pre or post credit risk mitigation (CRM), and are labelled accordingly.

Credit risk (excluding counterparty credit risk) EAD pre CRM:

- Standardised approach EAD before legally enforceable netting and financial collateral.
- IRB approach EAD before legally enforceable netting only.

Credit risk (excluding counterparty credit risk) EAD post CRM:

- Standardised approach EAD after legally enforceable netting and financial collateral.
- IRB approach EAD after legally enforceable netting only.

Certain tables exclude intra-Group exposures.

Counterparty credit risk EAD post CRM for derivatives and securities financing transactions, under both the standardised and IRB approaches, is EAD after legally enforceable netting and collateral.

#### Other items

Non-credit obligation assets that are included in the credit risk tables contain the following categories of exposure:

- Non-credit assets assets owned by RBS without associated credit risk or uncertainty related to obligor performance affecting their future value. These comprise tangible assets (such as property, plant and equipment), prepayments, accrued income, items in transit and deferred tax assets.
- Consortium investment exposures exposures arising as a result of equity investments made by RBS in its capacity as a member of a consortium.
- Intra-group exposures exposures to RBS entities included in regulatory consolidation, including in the core UK group.

We have refined the classification of non-credit deferred tax assets (DTA) and significant subsidiaries' significant investments in financial institutions (SIs) reported within STD disclosures. Comparative data for 2017 has been revised to be consistent. The impact of these changes reduced Corporates Other (EAD £950 million, RWA £2,376 million) and increased Central Governments and Banks (EAD £413 million, RWA £1,033 million) relating to DTAs and Equities (EAD £537 million, RWA £1,343 million) relating to SIs.

The following templates reflect this revised presentation both on a spot and average basis as applicable: CR1, EU CR1\_B, EU CR1\_C, EU CRB\_B, EU CRB\_C, EU CRB\_D, EU CRB\_E and EU CRE\_1.

## CR1: IRB and STD: RWA density by RBS sector cluster

The table below summarises RBS's total credit risk profile (incorporating counterparty credit risk and securitisations) by customer type. This reflects the basis on which customers are managed internally. Wholesale customers are managed on an individual basis and grouped by sector. Personal customers are managed on a portfolio basis and grouped into portfolios of similar risk. The table presents EAD post CRM, RWAs and RWA density, each split by regulatory approach i.e. internal ratings based (IRB) and standardised (STD).

|                                    | EAD post CRM |         |         |         | RWAs   |         | RW  | A density |       |
|------------------------------------|--------------|---------|---------|---------|--------|---------|-----|-----------|-------|
|                                    | IRB          | STD     | Total   | IRB     | STD    | Total   | IRB | STD       | Total |
| 2018                               | £m           | £m      | £m      | £m      | £m     | £m      | %   | %         | %     |
| Sector cluster                     |              |         |         |         |        |         |     |           |       |
| Sovereign                          |              |         |         |         |        |         |     |           |       |
| Central banks (1)                  | 28,222       | 71,431  | 99,653  | 865     | 860    | 1,725   | 3   | 1         | 2     |
| Central governments                | 22,937       | 24,698  | 47,635  | 1,971   | _      | 1,971   | 9   | _         | 4     |
| Other sovereign                    | 2,594        | 655     | 3,249   | 606     | 148    | 754     | 23  | 23        | 23    |
| Total sovereign                    | 53,753       | 96,784  | 150,537 | 3,442   | 1,008  | 4,450   | 6   | 1         | 3     |
| E                                  |              |         |         |         |        |         |     |           |       |
| Financial institutions (FIs)       | a            |         | 0.4.000 |         |        |         |     |           |       |
| Banks                              | 21,075       | 563     | 21,638  | 9,425   | 274    | 9,699   | 45  | 49        | 45    |
| Non-bank FIs (2)                   | 32,224       | 7,303   | 39,527  | 12,176  | 2,870  | 15,046  | 38  | 39        | 38    |
| SSPEs (3)                          | 9,710        | 328     | 10,038  | 1,847   | 330    | 2,177   | 19  | 101       | 22    |
| Total FIs                          | 63,009       | 8,194   | 71,203  | 23,448  | 3,474  | 26,922  | 37  | 42        | 38    |
| Corporates                         |              |         |         |         |        |         |     |           |       |
| Property                           |              |         |         |         |        |         |     |           |       |
| - UK                               | 38,061       | 2,784   | 40,845  | 17,603  | 2,452  | 20,055  | 46  | 88        | 49    |
| - Rol                              | 1,230        | 145     | 1,375   | 836     | 143    | 979     | 68  | 99        | 71    |
| <ul> <li>Western Europe</li> </ul> | 2,570        | 157     | 2,727   | 1,088   | 166    | 1,254   | 42  | 105       | 46    |
| - US                               | 202          | 1       | 203     | 82      | 1      | 83      | 41  | 100       | 41    |
| - RoW                              | 365          | 1,919   | 2,284   | 189     | 1,651  | 1,840   | 52  | 86        | 81    |
| Total property                     | 42,428       | 5,006   | 47,434  | 19,798  | 4,413  | 24,211  | 47  | 88        | 51    |
| Natural resources                  | 13,804       | 516     | 14,320  | 5,920   | 485    | 6,405   | 43  | 94        | 45    |
| Transport                          | 15,899       | 925     | 16,824  | 7,158   | 866    | 8,024   | 45  | 94        | 48    |
| Manufacturing                      | 15,193       | 2,105   | 17,298  | 7,153   | 1,895  | 9,048   | 47  | 90        | 52    |
| Retail and leisure (4)             | 17,972       | 2,676   | 20,648  | 10,199  | 2,458  | 12,657  | 57  | 92        | 61    |
| Services                           | 19,970       | 1,624   | 21,594  | 11,084  | 1,449  | 12,533  | 56  | 89        | 58    |
| TMT (5)                            | 6,291        | 262     | 6,553   | 3,820   | 249    | 4,069   | 61  | 95        | 62    |
| Total corporates                   | 131,557      | 13,114  | 144,671 | 65,132  | 11,815 | 76,947  | 50  | 90        | 53    |
| Personal                           |              |         |         |         |        |         |     |           |       |
| Mortgages                          |              |         |         |         |        |         |     |           |       |
| - UK                               | 150,348      | 10,365  | 160,713 | 11,291  | 3,791  | 15,082  | 8   | 37        | 9     |
| - Rol                              | 15,033       | 54      | 15,087  | 7,608   | 23     | 7,631   | 51  | 42        | 51    |
| - Western Europe                   | _            | 257     | 257     | · —     | 98     | 98      | _   | 38        | 38    |
| - US                               | _            | 211     | 211     | _       | 79     | 79      | _   | 37        | 37    |
| - RoW                              | _            | 1,051   | 1,051   | _       | 378    | 378     | _   | 36        | 36    |
| Total mortgages                    | 165,381      | 11,938  | 177,319 | 18,899  | 4,369  | 23,268  | 11  | 37        | 13    |
| Other personal                     | 29,359       | 3,670   | 33,029  | 12,867  | 2,604  | 15,471  | 44  | 71        | 47    |
| Total personal                     | 194,740      | 15,608  | 210,348 | 31,766  | 6,973  | 38,739  | 16  | 45        | 18    |
| Other items                        | 4,867        | 1,704   | 6,571   | 3,807   | 598    | 4,405   | 78  | 35        | 67    |
| Total                              | 447,926      | 135,404 | 583,330 | 127,595 | 23,868 | 151,463 | 28  | 18        | 26    |
| ·                                  | ,020         |         | -00,000 | ,000    | _0,000 | ,       |     |           | _5    |

For the notes to this table refer to the following page.

CR1: IRB and STD: RWA density by RBS sector cluster continued

|                              | E       |         | RWAs    |          | RW     | 'A density |     |     |       |
|------------------------------|---------|---------|---------|----------|--------|------------|-----|-----|-------|
|                              | IRB     | STD     | Total   | IRB      | STD    | Total      | IRB | STD | Total |
| 2017                         | £m      | £m      | £m      | £m       | £m     | £m         | %   | %   | %     |
| Sector cluster               |         |         |         |          |        |            |     |     |       |
| Sovereign                    |         |         |         |          |        |            |     |     |       |
| Central banks (1)            | 37,041  | 71,143  | 108,184 | 1,032    | 1,032  | 2,064      | 3   | 1   | 2     |
| Central governments          | 20,429  | 22,029  | 42,458  | 1,896    | 13     | 1,909      | 9   | _   | 4     |
| Other sovereign              | 3,557   | 399     | 3,956   | 1,043    | 163    | 1,206      | 29  | 41  | 30    |
| Total sovereign              | 61,027  | 93,571  | 154,598 | 3,971    | 1,208  | 5,179      | 7   | 1   | 3     |
| Financial institutions (FIs) |         |         |         |          |        |            |     |     |       |
| Banks                        | 21,941  | 647     | 22,588  | 8,916    | 294    | 9,210      | 41  | 45  | 41    |
| Non-bank FIs (1,2)           | 31,906  | 6,769   | 38,675  | 13,147   | 3,404  | 16,551     | 41  | 50  | 43    |
| SSPEs (3)                    | 10,146  | 135     | 10,281  | 2,265    | 126    | 2,391      | 22  | 93  | 23    |
| Total FIs                    | 63,993  | 7,551   | 71,544  | 24,328   | 3,824  | 28,152     | 38  | 51  | 39    |
| Corporates                   |         |         |         |          |        |            |     |     |       |
| Property                     |         |         |         |          |        |            |     |     |       |
| - ÚK                         | 40,812  | 2,615   | 43,427  | 17,879   | 2,299  | 20,178     | 44  | 88  | 46    |
| - Rol                        | 1,246   | 101     | 1,347   | 900      | 100    | 1,000      | 72  | 99  | 74    |
| - Western Europe             | 3,294   | 143     | 3,437   | 1,669    | 154    | 1,823      | 51  | 108 | 53    |
| - US                         | 241     | 1       | 242     | 104      | 1      | 105        | 43  | 100 | 44    |
| - RoW                        | 341     | 1,854   | 2,195   | 225      | 1,704  | 1,929      | 66  | 92  | 88    |
| Total property               | 45,934  | 4,714   | 50,648  | 20,777   | 4,258  | 25,035     | 45  | 90  | 49    |
| Natural resources            | 16,479  | 550     | 17,029  | 6,844    | 576    | 7,420      | 42  | 105 | 44    |
| Transport                    | 17,721  | 918     | 18,639  | 7,996    | 916    | 8,912      | 45  | 100 | 48    |
| Manufacturing                | 16,324  | 1,938   | 18,262  | 7,567    | 1,843  | 9,410      | 46  | 95  | 52    |
| Retail and leisure (4)       | 19,590  | 3,594   | 23,184  | 11,134   | 3,510  | 14,644     | 57  | 98  | 63    |
| Services                     | 20,741  | 1,505   | 22,246  | 11,519   | 1,418  | 12,937     | 56  | 94  | 58    |
| TMT (5)                      | 5,882   | 306     | 6,188   | 3,897    | 286    | 4,183      | 66  | 93  | 68    |
| Total corporates             | 142,671 | 13,525  | 156,196 | 69,734   | 12,807 | 82,541     | 49  | 95  | 53    |
| Personal                     |         |         |         |          |        |            |     |     |       |
| Mortgages                    |         |         |         |          |        |            |     |     |       |
| - UK                         | 146,957 | 9,719   | 156,676 | 9,738    | 3,612  | 13,350     | 7   | 37  | 9     |
| - Rol                        | 15,915  | 15      | 15,930  | 10,085   | 9      | 10,094     | 63  | 60  | 63    |
| - Western Europe             |         | 229     | 229     | <u> </u> | 92     | 92         | _   | 40  | 40    |
| - US                         | _       | 198     | 198     | _        | 74     | 74         | _   | 37  | 37    |
| - RoW                        | _       | 977     | 977     | _        | 355    | 355        | _   | 36  | 36    |
| Total mortgages              | 162,872 | 11,138  | 174,010 | 19,823   | 4,142  | 23,965     | 12  | 37  | 14    |
| Other personal               | 28,823  | 4,696   | 33,519  | 11,764   | 3,495  | 15,259     | 41  | 74  | 46    |
| Total personal               | 191,695 | 15,834  | 207,529 | 31,587   | 7,637  | 39,224     | 16  | 48  | 19    |
| Other items                  | 6,214   | 1,399   | 7,613   | 4,468    | 507    | 4,975      | 72  | 36  | 65    |
| Total                        | 465,600 | 131,880 | 597,480 | 134,088  | 25,983 | 160,071    | 29  | 20  | 27    |
|                              |         |         |         |          |        |            |     |     |       |

- 2017 presentation for STD measures has been revised, see EU CRA for details.
- Non-bank financial institutions, such as US agencies, insurance companies, pension funds, hedge and leverage funds, broker-dealers and non-bank subsidiaries of banks. Securitisation special purpose entities (SSPEs) primarily relate to securitisation-related vehicles.
- Reduction in the STD exposure was a result of refined sector cluster classification.
- Telecommunications, media and technology

#### **Key points**

- EAD post CRM Total credit risk exposure declined versus 2017, and reflected asset sales, selective disposals and limit reductions (across the corporate portfolio). This reduction was partially offset by UK mortgage portfolio growth (reflecting strategy and risk appetite).
- RWAs The decline was driven by RBS's risk reduction strategy, and the resulting improvements in Basel risk metrics. Improvements were partly offset by revisions to LGD models for both the UK mid-corporate and quasi-government portfolios as well as mortgage portfolio model enhancements. Overall RWA density remained largely unchanged.
- Financial institutions Bank and SSPE exposure fell, due to repayments and limit reductions. Non-bank FI exposure rose slightly, largely reflecting increased lending to the insurers and funds sector. RWA density fell slightly, reflecting a reduction in high-risk assets in non-bank FIs and SSPEs.
- Corporates Exposures to UK property, natural resources, transport, retail and leisure, and services sectors fell in 2018, driven by repayments and limit reductions. RWAs declined driven by own asset securitisation projects and customer repayments.
- Mortgages Exposure increased reflecting RBS's strategy to grow the mortgage portfolio in a controlled manner. The RWA reduction was driven by the Irish mortgage portfolio, where the quality of the book improved following an asset sale. Overall RWA density remained stable.

#### CR2: IRB and STD: EAD, RWAs and MCR by CRR exposure class: RBS and significant subsidiaries

The table below shows credit risk (including securitisations) and counterparty credit risk separately for RBS and significant subsidiaries (including intra-Group exposures). It presents EAD pre and post CRM, RWAs and minimum capital requirements (MCR), split by regulatory approach and exposure class. In 2018, movements in exposures and RWAs in significant subsidiaries were significantly affected by transfers as part of RBS's ring-fencing implementation. Securitisations completed in Q4 2017 have been excluded from the following corporates exposure classes for 2018: specialised lending, SME and other corporate. In 2017, they were all excluded from the other corporate exposure class.

|  | RBS          |              |                     |          |         |              | Plc    |          |         | RBS       | plc      |       |
|--|--------------|--------------|---------------------|----------|---------|--------------|--------|----------|---------|-----------|----------|-------|
|  | EAD pre      |              |                     |          | EAD pre | EAD post     |        |          | EAD pre | EAD post  |          |       |
| IRB  | CRM          |              | RWAs                | MCR      | CRM     | CRM          | RWAs   | MCR      | CRM     | CRM       | RWAs     | MCR   |
| 2018   | £m           | £m           | £m                  | £m       | £m      | £m           | £m     | £m       | £m      | £m        | £m       | £m    |
|  |              |              |                     |          |         |              |        |          |         |           |          |       |
| Credit risk  | E4 E40       | E4 450       | 0.000               | 050      | 00.047  | 00.450       | 4.045  | 4.40     | 40      | 40        | 4        |       |
| Central governments and central banks                        | 54,519       | 54,450       | 3,203               | 256      | 29,217  | 29,150       | 1,845  | 148      | 46      | 46        | 1        | _     |
| Institutions   | 12,577       | 10,790       | 3,374               | 270      | 3,877   | 2,471        | 743    | 59       | 2,906   | 2,544     | 872      | 70    |
| Corporates   | 142,127      | 132,335      | 63,843              | 5,108    | 55,451  | 49,521       | 27,758 | 2,221    | 40,155  | 36,660    | 19,116   | 1,529 |
| Specialised lending  | 18,282       | 18,059       | 11,808              | 945      | 5,299   | 5,289        | 3,623  | 290      | 8,001   | 7,859     | 5,410    | 433   |
| SME  | 21,633       | 21,012       | 10,616              | 849      | 9,893   | 9,508        | 5,053  | 404      | 4,872   | 4,712     | 2,543    | 203   |
| Other corporate  | 102,212      | 93,264       | 41,419              | 3,314    | 40,259  | 34,724       | 19,082 | 1,527    | 27,282  | 24,089    | 11,163   | 893   |
| Retail   | 204,979      | 204,979      | 35,988              | 2,879    | 149,764 | 149,764      | 20,505 | 1,640    | 34,892  | 34,892    | 5,483    | 439   |
| Secured by real estate property - SME                        | 1,359        | 1,359        | 508                 | 41       | 1,017   | 1,017        | 377    | 30       | 307     | 307       | 112      | 9     |
| - non-SME  | 165,381      | 165,381      | 18,902              | 1,512    | 121,144 | 121,144      | 8,727  | 698      | 27,089  | 27,089    | 1,958    | 157   |
| Qualifying revolving   | 22,634       | 22,634       | 5,912               | 473      | 17,441  | 17,441       | 4,225  | 338      | 4,481   | 4,481     | 1,350    | 108   |
| Other retail - SME   | 9,118        | 9,118        | 3,923               | 314      | 5,641   | 5,641        | 2,241  | 179      | 1,601   | 1,601     | 627      | 50    |
| - non-SME  | 6,487        | 6,487        | 6,743               | 539      | 4,521   | 4,521        | 4,935  | 395      | 1,414   | 1,414     | 1,436    | 115   |
| Equities   | 722          | 722          | 1,590               | 127      | _       | _            | _      | _        | _       | _         | _        | _     |
| Securitisation   | 14,141       | 14,141       | 2,543               | 203      | 5,988   | 5,988        | 1,230  | 98       | 1,665   | 1,665     | 319      | 26    |
| Non-credit obligation assets                                 | 5,779        | 5,779        | 4,080               | 327      | 3,089   | 3,089        | 2,498  | 200      | 4       | 4         | 4        | _     |
| Total IRB  | 434,844      | 423,196      | 114,621             | 9,170    | 247,386 | 239,983      | 54,579 | 4,366    | 79,668  | 75,811    | 25,795   | 2,064 |
| STD  |              |              |                     |          |         |              |        |          |         |           |          |       |
| Central governments and central banks                        | 95,657       | 95,595       | 866                 | 69       | 58,050  | 58,050       | 2,098  | 168      | 21,289  | 21,289    | 8        | 1     |
| Regional governments and local authorities                   | 155          | 155          | 138                 | 11       | 14      | 14           | 2,096  | 100<br>— | 21,209  | 21,209    | <u> </u> | 1     |
| Multilateral development banks                               | 31           | 31           | - 130               |          | 14      | 14           | 3      |          | 2       | 2         |          |       |
| Institutions   | 471          | 510          | 221                 | —<br>18  | 28,737  | 28,737       | 39     | 3        | 8.966   | 8,966     | —<br>797 | 64    |
|  | 11,047       | 10,433       | 9,588               | 768      | 26,737  | 2,504        | 2,466  | 198      | 929     | 864       | 831      | 66    |
| Corporates<br>Retail   | 2,859        | 2,836        | 1,830               | 146      | 491     | 2,304<br>491 | 306    | 24       | 209     | 204       | 130      | 10    |
|  | 2,039        | 2,030        | 1,030               | 140      | 491     | 491          | 300    | 24       | 209     | 204       | 130      | 10    |
| Secured by mortgages on:<br>immovable property - residential | 12,840       | 12,840       | 4,606               | 368      | 18      | 18           | 14     | 1        | 746     | 746       | 312      | 25    |
|  | 2,909        | 2,885        | 2,884               | 231      | 167     | 167          | 168    | 13       | 311     | 288       | 301      | 23    |
| - commercial   | 2,909<br>555 | 2,000<br>554 | 680                 | 54       | 26      | 26           | 38     | 3        | 86      | 200<br>86 | 114      | 9     |
| Exposures in default   | 28           | 28           | 42                  | 34       | 20      | 20           | 30     | 3        | 00      | 00        |          | 9     |
| Items associated with particularly high risk                 | 137          | 20<br>137    | 42<br>27            |          | _       | _            | _      | _        | _       | _         | _        | _     |
| Covered bonds  | 705          | 705          | 2 <i>1</i><br>1,533 | 2<br>123 | 1,375   | 1,375        | 3,766  | 302      | —<br>55 | —<br>55   | 101      | <br>8 |
| Equity exposures   |              |              | 788                 |          |         | ,            |        |          |         |           | 294      |       |
| Other exposures  | 2,057        | 2,057        |                     | 63       | 353     | 353          | 71     | 6        | 1,058   | 1,058     |          | 24    |
| Total STD  | 129,451      | 128,766      | 23,203              | 1,856    | 91,926  | 91,735       | 8,969  | 718      | 33,651  | 33,558    | 2,888    | 231   |
| Total IRB and STD  | 564,295      | 551,962      | 137,824             | 11,026   | 339,312 | 331,718      | 63,548 | 5,084    | 113,319 | 109,369   | 28,683   | 2,295 |

CR2: IRB and STD: EAD, RWAs and MCR by CRR exposure class: RBS and significant subsidiaries continued

|  |         | UBID     | AC     |       |         | NWM F    | Plc   |     |
|--|---------|----------|--------|-------|---------|----------|-------|-----|
|  | EAD pre | EAD post |        |       | EAD pre | EAD post |       |     |
|  | CRM     | CRM      | RWAs   | MCR   | CRM     | CRM      | RWAs  | MCR |
|  | £m      | £m       | £m     | £m    | £m      | £m       | £m    | £m  |
| 2018   |         |          |        |       |         |          |       |     |
| Credit risk                                  |         |          |        |       |         |          |       |     |
| Central governments and central banks        | 4,704   | 4,704    | 471    | 38    | 15,227  | 15,227   | 772   | 62  |
| Institutions                                 | 737     | 737      | 185    | 15    | 1,651   | 1,651    | 737   | 59  |
| Corporates                                   | 5,095   | 4,985    | 3,258  | 260   | 9,757   | 9,635    | 2,577 | 206 |
| Specialised lending                          | 1,098   | 1,098    | 791    | 63    | 1,070   | 999      | 284   | 23  |
| SME  | 1,155   | 1,152    | 551    | 44    | 58      | 12       | 1     | _   |
| Other corporate                              | 2,842   | 2,735    | 1,916  | 153   | 8,629   | 8,624    | 2,292 | 183 |
| Retail                                       | 16,184  | 16,184   | 8,342  | 667   | _       | _        | _     | _   |
| Secured by real estate property - non-SME    | 15,034  | 15.034   | 7.609  | 608   | _       | _        | _     | _   |
| Qualifying revolving                         | 354     | 354      | 248    | 20    | _       | _        | _     | _   |
| Other retail - SME                           | 594     | 594      | 334    | 27    | _       | _        | _     | _   |
| - non-SME                                    | 202     | 202      | 151    | 12    | _       | _        | _     | _   |
| Equities                                     | _       | _        | _      | _     | 159     | 159      | 468   | 37  |
| Securitisation                               |         | _        | _      | _     | 6,483   | 6,483    | 963   | 77  |
| Non-credit obligation assets                 | 444     | 444      | 187    | 15    | 148     | 148      | 126   | 10  |
| Total IRB                                    | 27,164  | 27,054   | 12,443 | 995   | 33,425  | 33,303   | 5,643 | 451 |
| STD  |         |          |        |       |         |          |       |     |
|  |         |          | 4      |       | 2.400   | 2.400    |       |     |
| Central governments and central banks        | _       | _        | 1      |       | 3,499   | 3,499    |       | _   |
| Regional governments and local authorities   | 2       | 2        | 2      | _     | _       |          |       | _   |
| Institutions                                 | 736     | 736      | 147    | 12    | 9,183   | 9,183    | 498   | 40  |
| Corporates                                   | 682     | 682      | 660    | 52    | 1,816   | 1,706    | 879   | 70  |
| Retail                                       | 15      | 15       | 8      | 1     | _       | _        | _     | _   |
| Secured by mortgages on:                     |         |          |        |       |         |          |       |     |
| immovable property - residential             | 87      | 87       | 87     | 7     |         |          |       | _   |
| - commercial                                 | 8       | 8        | 8      | 1     | _       | _        |       | _   |
| Exposures in default                         | 11      | 11       | 17     | 1     | 5       | 5        | 7     | 1   |
| Items associated with particularly high risk | _       | _        | _      | _     | 28      | 28       | 42    | 3   |
| Equity exposures                             | 3       | 3        | 8      | 1     | 792     | 792      | 2,165 | 174 |
| Other exposures                              | 32      | 32       | 6      | 1     |         | _        | _     | _   |
| Total STD                                    | 1,576   | 1,576    | 944    | 76    | 15,323  | 15,213   | 3,591 | 288 |
| Total IRB and STD                            | 28,740  | 28,630   | 13,387 | 1,071 | 48,748  | 48,516   | 9,234 | 739 |

CR2: IRB and STD: EAD, RWAs and MCR by CRR exposure class: RBS and significant subsidiaries continued

|  |           | RBS        |           | ١         | IWB Plc    |           | F         | RBS plc    |           |
|--|-----------|------------|-----------|-----------|------------|-----------|-----------|------------|-----------|
|  | EAD post  |            |           | EAD post  |            |           | EAD post  |            |           |
| IRB  | CRM<br>£m | RWAs<br>£m | MCR<br>£m | CRM<br>£m | RWAs<br>£m | MCR<br>£m | CRM<br>£m | RWAs<br>£m | MCR<br>£m |
| 2018                                       | LIII      | LIII       | LIII      | £III      | ZIII       | LIII      | £III      | LIII       | ŽIII      |
| Counterparty credit risk                   |           |            |           |           |            |           |           |            |           |
| Central governments and central banks      | 1,454     | 304        | 24        | 160       | 5          | _         | _         | _          | _         |
| Institutions                               | 8,138     | 5,941      | 476       | 601       | 189        | 15        | _         | _          | _         |
| Corporates                                 | 14,361    | 6,302      | 504       | 47        | 23         | 2         | _         | _          |           |
| Specialised lending                        | 965       | 729        | 58        | 10        | 7          | 1         | _         | _          | _         |
| SME  | 102       | 56         | 5         | _         | _          | _         | _         | _          | _         |
| Other corporate                            | 13,294    | 5,517      | 441       | 37        | 16         | 1         | _         | _          | _         |
| Securitisation positions                   | 777       | 427        | 34        | _         | _          | _         | _         | _          | _         |
| Total IRB                                  | 24,730    | 12,974     | 1,038     | 808       | 217        | 17        | _         | _          | _         |
| STD  |           |            |           |           |            |           |           |            |           |
| Central governments and central banks      | 1,019     | _          | _         | 523       | _          | _         | _         | _          | _         |
| Regional governments and local authorities | 15        | 3          | _         | _         | _          | _         | _         | _          | _         |
| Institutions                               | 5,322     | 419        | 34        | 2,029     | 93         | 8         | 114       | _          | _         |
| Corporates                                 | 275       | 238        | 19        | 15        | 15         | 1         |           | _          | _         |
| Retail                                     | 7         | 5          | _         | _         | _          | _         | _         | _          | _         |
| Total STD                                  | 6,638     | 665        | 53        | 2,567     | 108        | 9         | 114       | _          | _         |
| Total IRB and STD                          | 31,368    | 13,639     | 1,091     | 3,375     | 325        | 26        | 114       | _          | _         |

CR2: IRB and STD: EAD, RWAs and MCR by CRR exposure class: RBS and significant subsidiaries continued

|  |                 |      |     | NWM Plc         |        |       |
|--|-----------------|------|-----|-----------------|--------|-------|
|  | EAD post<br>CRM | RWAs | MCR | EAD post<br>CRM | RWAs   | MCR   |
| IRB  | £m              | £m   | £m  | £m              | £m     | £m    |
| 2018                                       |                 |      |     |                 |        |       |
| Counterparty credit risk                   |                 |      |     |                 |        |       |
| Central governments and central banks      | _               | _    | _   | 1,291           | 299    | 24    |
| Institutions                               | 2               | 1    | _   | 7,456           | 5,740  | 459   |
| Corporates                                 | 47              | 36   | 3   | 13,318          | 6,120  | 490   |
| Specialised lending                        | 35              | 27   | 2   | 891             | 675    | 54    |
| SME  | 1               | 1    | _   | 101             | 55     | 4     |
| Other corporate                            | 11              | 8    | 1   | 12,326          | 5,390  | 432   |
| Securitisation positions                   |                 |      |     | 627             | 286    | 23    |
| Total IRB                                  | 49              | 37   | 3   | 22,692          | 12,445 | 996   |
| STD  |                 | ·    |     |                 | ·      |       |
| Central governments and central banks      | _               | _    | _   | 496             | _      | _     |
| Regional governments and local authorities | _               | _    | _   | 15              | 3      | _     |
| Institutions                               | 178             | 85   | 7   | 6,111           | 490    | 39    |
| Corporates                                 | _               | _    | _   | 578             | 347    | 28    |
| Total STD                                  | 178             | 85   | 7   | 7,200           | 840    | 67    |
| Total IRB and STD                          | 227             | 122  | 10  | 29,892          | 13,285 | 1,063 |

Credit risk

CR2: IRB and STD: EAD, RWAs and MCR by CRR exposure class: RBS and significant subsidiaries continued

|  | RBS       |           |            |           |           | NWB         | Plc        |           |           | UBID      | AC         |           |           | NWM       | Plc         |           |
|--|-----------|-----------|------------|-----------|-----------|-------------|------------|-----------|-----------|-----------|------------|-----------|-----------|-----------|-------------|-----------|
|  | EAD pre   |           |            |           | EAD pre   |             |            |           | EAD pre   | EAD post  |            |           | EAD pre   | EAD post  |             |           |
| IRB  | CRM<br>£m | CRM<br>£m | RWAs<br>£m | MCR<br>£m | CRM<br>£m | CRM<br>£m   | RWAs<br>£m | MCR<br>£m | CRM<br>£m | CRM<br>£m | RWAs<br>£m | MCR<br>£m | CRM<br>£m | CRM<br>£m | RWAs<br>£m  | MCR<br>£m |
| 2017   | ZIII      | £III      | 2.111      | ZIII      | ZIII      | £III        | £III       | 2.111     | £III      | £III      | 2.111      | ZIII      | ZIII      | 2.111     | £III        | 2.11      |
| Credit risk                                  |           |           |            |           |           |             |            |           |           |           |            |           |           |           |             |           |
| Central governments and central banks        | 57,057    | 56,990    | 3,278      | 262       | 1,297     | 1,229       | 37         | 3         | 3,880     | 3,880     | 408        | 33        | 51,006    | 51,006    | 2,783       | 223       |
| Institutions                                 | 15,506    | 13,672    | 3,901      | 312       | 1,928     | 693         | 219        | 18        | 445       | 445       | 87         | 7         | 8,058     | 7,621     | 2,543       | 203       |
| Corporates                                   | 149,530   | 140,976   | 68,187     | 5,455     | 43,364    | 38,060      | 20,829     | 1,666     | 5,225     | 5,147     | 3,766      | 301       | 72,156    | 69,125    | 32,790      | 2,624     |
| Specialised lending                          | 23,774    | 23,661    | 16,090     | 1,287     | 6,694     | 6,684       | 4,583      | 367       | 1,195     | 1,195     | 880        | 70        | 13,601    | 13,499    | 9,211       | 737       |
| SME  | 24,907    | 24,271    | 11,252     | 900       | 11,828    | 11,455      | 5,318      | 425       | 1,229     | 1,224     | 734        | 59        | 5,900     | 5,688     | 2,694       | 216       |
| Other corporate                              | 100,849   | 93,044    | 40,845     | 3,268     | 24,842    | 19,921      | 10,928     | 874       | 2,801     | 2,728     | 2,152      | 172       | 52,655    | 49,938    | 20,885      | 1,671     |
| Retail                                       | 202,142   | 202,142   | 35,837     | 2,867     | 141,751   | 141,752     | 17,656     | 1,413     | 17,132    | 17,132    | 10,892     | 871       | 38,807    | 38,807    | 5,600       | 448       |
| Secured by real estate property - SME        | 1,389     | 1,389     | 504        | 40        | 1,041     | 1,041       | 379        | 30        |           | _         |            | _         | 349       | 349       | 126         | 10        |
| - non-SME                                    | 162,871   | 162,871   | 19,822     | 1,586     | 113,944   | 113,945     | 7,036      | 563       | 15,916    | 15,916    | 10,084     | 806       | 30,736    | 30,736    | 2,094       | 168       |
| Qualifying revolving                         | 22,528    | 22,528    | 6,022      | 482       | 17,224    | 17,224      | 4,249      | 340       | 366       | 366       | 228        | 18        | 4,587     | 4,587     | 1,450       | 116       |
| Other retail - SME                           | 9,352     | 9,352     | 3,988      | 319       | 5,506     | 5,506       | 2,108      | 169       | 634       | 634       | 422        | 34        | 1,746     | 1,746     | 675         | 54        |
| - non-SME                                    | 6,002     | 6,002     | 5,501      | 440       | 4,036     | 4,036       | 3,884      | 311       | 216       | 216       | 158        | 13        | 1,389     | 1,389     | 1,255       | 100       |
| Equities                                     | 861       | 861       | 1,961      | 157       | _         |             | _          | _         | _         | _         | _          | _         | 145       | 145       | 435         | 35        |
| Securitisation                               | 12,563    | 12,563    | 2,298      | 184       | 5,237     | 5,237       | 1,080      | 86        | _         | _         | _          | _         | 7,319     | 7,319     | 1,154       | 92        |
| Non-credit obligation assets                 | 7,180     | 7,180     | 4,740      | 379       | 1,516     | 1,516       | 930        | 74        | 486       | 486       | 200        | 16        | 2,558     | 2,558     | 1,878       | 150       |
| Total IRB                                    | 444,839   | 434,384   | 120,202    | 9,616     | 195,093   | 188,487     | 40,751     | 3,260     | 27,168    | 27,090    | 15,353     | 1,228     | 180,049   | 176,581   | 47,183      | 3,775     |
| STD  |           |           |            |           |           |             |            |           |           |           |            |           |           |           |             |           |
| Central governments and central banks        | 92.807    | 92,821    | 1,039      | 83        | 34,925    | 34,930      | 1,318      | 105       | _         | _         | _          | _         | 55,147    | 55,155    | 1,183       | 95        |
| Regional governments and local authorities   | 157       | 157       | 144        | 12        | 1         | 1           |            | _         | 2         | 2         | 2          | _         | 9         | 9         | 2           | _         |
| Multilateral development banks               | 30        | 30        | · · · · ·  |           |           |             | _          | _         |           | _         |            | _         | _         | _         |             | _         |
| Institutions                                 | 419       | 474       | 217        | 17        | 53,997    | 53,998      | 10         | 1         | 1,132     | 1,132     | 226        | 18        | 44,808    | 44,808    | 453         | 36        |
| Corporates                                   | 10,821    | 10,477    | 10,158     | 812       | 508       | 509         | 498        | 40        | 405       | 405       | 402        | 31        | 4,939     | 4,881     | 4,229       | 338       |
| Retail                                       | 3,071     | 3,041     | 2,111      | 169       | 380       | 380         | 227        | 18        | 12        | 12        | 7          | 1         | 103       | 103       | 60          | 5         |
| Secured by mortgages on:                     |           |           |            |           |           |             |            |           |           |           |            |           |           |           |             |           |
| immovable property - residential             | 12,798    | 12,798    | 4,926      | 394       | 55        | 55          | 51         | 4         | 47        | 47        | 47         | 4         | 922       | 922       | 373         | 30        |
| - commercial                                 | 2,522     | 2,516     | 2,536      | 203       | 74        | 67          | 67         | 5         |           | _         | _          | _         | 279       | 279       | 307         | 25        |
| Exposures in default                         | 980       | 978       | 1,102      | 88        | 39        | 39          | 53         | 4         | 15        | 15        | 23         | 2         | 562       | 562       | 605         | 48        |
| Items associated with particularly high risk | 34        | 34        | 51         | 4         | _         | _           | _          |           | _         | _         |            | _         | 34        | 34        | 51          | 4         |
| Covered bonds                                | 159       | 159       | 32         | 3         |           | <del></del> |            |           | _         | _         |            |           |           |           | <del></del> | _         |
| Equity exposures                             | 650       | 650       | 1,461      | 117       | 1,936     | 1,936       | 5,488      | 440       | 5         | 5         | 12         | 1         | 11,218    | 11,218    | 39,718      | 3,177     |
| Other exposures                              | 1,709     | 1,709     | 697        | 56        | 562       | 562         | 112        | 9         | 33        | 33        | 7          | 1_        | 474       | 474       | 95          | 8         |
| Total STD                                    | 126,157   | 125,844   | 24,474     | 1,958     | 92,477    | 92,477      | 7,824      | 626       | 1,651     | 1,651     | 726        | 58        | 118,495   | 118,445   | 47,076      | 3,766     |
| Total IRB and STD                            | 570,996   | 560,228   | 144,676    | 11,574    | 287,570   | 280,964     | 48,575     | 3,886     | 28,819    | 28,741    | 16,079     | 1,286     | 298,544   | 295,026   | 94,259      | 7,541     |

CR2: IRB and STD: EAD, RWAs and MCR by CRR exposure class: RBS and significant subsidiaries continued

|  |          | N      | IWB Plc |          | ι    | JBIDAC |          |      | NWM Plc |          |        |       |
|--|----------|--------|---------|----------|------|--------|----------|------|---------|----------|--------|-------|
|  | EAD post |        |         | EAD post |      |        | EAD post |      |         | EAD post |        |       |
| IDB  | CRM      | RWAs   | MCR     | CRM      | RWAs | MCR    | CRM      | RWAs | MCR     | CRM      | RWAs   | MCR   |
| IRB  | £m       | £m     | £m      | £m       | £m   | £m     | £m       | £m   | £m      | £m       | £m     | £m    |
| 2017                                       |          |        |         |          |      |        |          |      |         |          |        |       |
| Counterparty credit risk                   |          |        |         |          |      |        |          |      |         |          |        |       |
| Central governments and central banks      | 4,688    | 335    | 27      | _        | _    | _      |          | _    |         | 4,688    | 335    | 27    |
| Institutions                               | 7,344    | 5,255  | 420     | 1        | _    | _      | 7        | 5    | _       | 7,335    | 5,243  | 419   |
| Corporates                                 | 18,151   | 7,764  | 621     | 548      | 266  | 21     | 83       | 59   | 5       | 17,029   | 6,952  | 556   |
| Specialised lending                        | 1,690    | 1,282  | 103     | 85       | 60   | 5      | 55       | 38   | 4       | 1,494    | 1,144  | 92    |
| SME  | 125      | 103    | 8       | 62       | 44   | 4      | 2        | 3    | _       | 61       | 56     | 4     |
| Other corporate                            | 16,336   | 6,379  | 510     | 401      | 162  | 12     | 26       | 18   | 1       | 15,474   | 5,752  | 460   |
| Securitisation positions                   | 1,033    | 532    | 43      |          | _    |        |          | _    | _       | 772      | 277    | 22    |
| Total IRB                                  | 31,216   | 13,886 | 1,111   | 549      | 266  | 21     | 90       | 64   | 5       | 29,824   | 12,807 | 1,024 |
| STD  |          |        |         |          |      |        |          |      |         |          |        |       |
| Central governments and central banks      | 542      | _      |         | _        |      | _      |          | _    | _       | 522      |        |       |
| Regional governments and local authorities | 50       | 10     | 1       | _        | _    | _      | _        | _    | _       | 38       | 8      | 1     |
| Institutions                               | 4,334    | 367    | 29      | 1,697    | _    | _      | 531      | 257  | 21      | 7,283    | 383    | 31    |
| Corporates                                 | 1,104    | 1,128  | 91      | _        | _    | _      | _        | _    | _       | 497      | 493    | 39    |
| Retail                                     | 6        | 4      |         | _        |      | _      |          | _    | _       | _        |        |       |
| Total STD                                  | 6,036    | 1,509  | 121     | 1,697    | _    | _      | 531      | 257  | 21      | 8,340    | 884    | 71    |
| Total IRB and STD                          | 37,252   | 15,395 | 1,232   | 2,246    | 266  | 21     | 621      | 321  | 26      | 38,164   | 13,691 | 1,095 |

Key point
Credit risk and counterparty credit risk
Period-on-period movements for significant subsidiaries were affected by asset transfers as part of RBS's ring-fencing implementation.

#### CR3: IRB and STD: EAD, RWAs and MCR by CRR exposure class: RBS segments

The table below analyses credit risk (including securitisations) and counterparty credit risk separately for RBS and its segments. It presents EAD post CRM and RWAs, analysed by regulatory approach and exposure class. RBS allocates all central costs relating to services and functions to the business using appropriate drivers. These are reported as indirect costs in the segmental income statements. The assets (and risk-weighted assets) held centrally, mainly relating to Treasury, are allocated to the business using appropriate drivers.

|                                 | UK P      | ВВ         | Ulster Ba | nk Rol     | Commercial | Banking    | Private Ban | king       | RBS Interna | ational    | NatWest M | arkets     | Central items ar | nd other   | Tot       | al         |
|---------------------------------|-----------|------------|-----------|------------|------------|------------|-------------|------------|-------------|------------|-----------|------------|------------------|------------|-----------|------------|
|                                 | EAD post  |            | EAD post  |            | EAD post   |            | EAD post    |            | EAD post    |            | EAD post  |            | EAD post         |            | EAD post  |            |
| IRB                             | CRM<br>£m | RWAs<br>£m | CRM<br>£m | RWAs<br>£m | CRM<br>£m  | RWAs<br>£m | CRM<br>£m   | RWAs<br>£m | CRM<br>£m   | RWAs<br>£m | CRM<br>£m | RWAs<br>£m | CRM<br>£m        | RWAs<br>£m | CRM<br>£m | RWAs<br>£m |
| 2018                            | £III      | £III       | £III      | £III       | £III       | £III       | £III        | £III       | £III        | £III       | £III      | £III       | £III             | £III       | £III      | £III       |
| Credit risk                     |           |            |           |            |            |            |             |            |             |            |           |            |                  |            |           |            |
| Central governments             |           |            |           |            |            |            |             |            |             |            |           |            |                  |            |           |            |
| and central banks               | 15,613    | 558        | 5,768     | 580        | 9,324      | 897        | _           | _          | 6,102       | 143        | 17,563    | 1,000      | 80               | 25         | 54,450    | 3,203      |
| Institutions                    | 3,023     | 513        | 943       | 286        | 4,129      | 1,534      | _           | _          | 948         | 262        | 1,731     | 756        | 16               | 23         | 10,790    | 3,374      |
| Corporates                      | 7,098     | 4,713      | 5,011     | 3,237      | 95,895     | 48,726     | _           | _          | 14,101      | 4,164      | 10,228    | 2,999      | 2                | 4          | 132,335   | 63,843     |
| Specialised lending             | 2,509     | 1,858      | 1,099     | 791        | 10,945     | 7,391      | _           | _          | 2,517       | 1,494      | 989       | 274        | _                | _          | 18,059    | 11,808     |
| SME                             | 2,950     | 1,616      | 1,152     | 551        | 16,607     | 8,242      | _           | _          | 291         | 206        | 12        | 1          | _                | _          | 21,012    | 10,616     |
| Other corporate                 | 1,639     | 1,239      | 2,760     | 1,895      | 68,343     | 33,093     | _           | _          | 11,293      | 2,464      | 9,227     | 2,724      | 2                | 4          | 93,264    | 41,419     |
| Retail                          | 187,480   | 26,874     | 16,184    | 8,342      | 1,298      | 763        | _           | _          | _           | _          | 17        | 9          | _                | _          | 204,979   | 35,988     |
| Secured by real estate property |           |            |           |            |            |            |             |            |             |            |           |            |                  |            |           |            |
| - SME                           | 1,359     | 508        | _         | _          | _          | _          | _           | _          | _           | _          | _         | _          | _                | _          | 1,359     | 508        |
| - non-SME                       | 150,348   | 11,294     | 15,033    | 7,608      | _          | _          | _           | _          | _           | _          | _         | _          | _                | _          | 165,381   | 18,902     |
| Qualifying revolving            | 22,279    | 5,663      | 355       | 249        | _          | _          | _           | _          | _           | _          | _         | _          | _                | _          | 22,634    | 5,912      |
| Other retail - SME              | 7,649     | 3,075      | 594       | 334        | 864        | 507        | _           | _          | _           | _          | 11        | 7          | _                | _          | 9,118     | 3,923      |
| - non-SME                       | 5,845     | 6,334      | 202       | 151        | 434        | 256        | _           | _          | _           | _          | 6         | 2          | _                | _          | 6,487     | 6,743      |
| Equities (1)                    | 97        | 165        | 7         | 32         | 578        | 1,254      | _           | _          | 10          | 22         | 29        | 110        | 1                | 7          | 722       | 1,590      |
| Securitisation                  | 979       | 49         | 67        | 10         | 6,379      | 1,464      | _           | _          | 79          | 5          | 6,632     | 1,013      | 5                | 2          | 14,141    | 2,543      |
| Non-credit obligation assets    | 2,695     | 1,925      | 569       | 320        | 2,082      | 1,468      | _           | _          | 131         | 73         | 301       | 290        | 1                | 4          | 5,779     | 4,080      |
| Total IRB                       | 216,985   | 34,797     | 28,549    | 12,807     | 119,685    | 56,106     | _           | _          | 21,371      | 4,669      | 36,501    | 6,177      | 105              | 65         | 423,196   | 114,621    |

#### Note

<sup>(1)</sup> Represents equity warrants held by RBS, granting it the option to purchase shares in corporate entities. For accounting purposes, the warrants are treated as over-the-counter derivatives and are reported under counterparty credit risk in regulatory disclosures.

## CR3: IRB and STD: EAD, RWAs and MCR by CRR exposure class: RBS segments continued

|                                    | UK PI    | ВВ     | Ulster Ba | nk Rol | Commercial | Banking | Private Ba | nking | RBS Intern | ational | NatWest M | 1arkets | Central items a | nd other | Tot      | al      |
|------------------------------------|----------|--------|-----------|--------|------------|---------|------------|-------|------------|---------|-----------|---------|-----------------|----------|----------|---------|
|                                    | EAD post |        | EAD post  |        | EAD post   |         | EAD post   |       | EAD post   |         | EAD post  |         | EAD post        |          | EAD post |         |
| STD                                | CRM      | RWAs   | CRM       | RWAs   | CRM        | RWAs    | CRM        | RWAs  | CRM        | RWAs    | CRM       | RWAs    | CRM             | RWAs     | CRM      | RWAs    |
| 2018                               | £m       | £m     | £m        | £m     | £m         | £m      | £m         | £m    | £m         | £m      | £m        | £m      | £m              | £m       | £m       | £m      |
| Credit risk                        |          |        |           |        |            |         |            |       |            |         |           |         |                 |          |          |         |
| Central governments                |          |        |           |        |            |         |            |       |            |         |           |         |                 |          |          |         |
| and central banks                  | 41,333   | 217    | 2,645     | 43     | 22,848     | 330     | 4,424      | 160   | 13,423     | 20      | 10,709    | 84      | 213             | 12       | 95,595   | 866     |
| Regional governments and           |          |        |           |        |            |         |            |       |            |         |           |         |                 |          |          |         |
| local authorities                  | 2        | _      | 2         | 2      | 14         | 3       | _          | _     | 137        | 133     | _         | _       | _               | _        | 155      | 138     |
| Multilateral development banks     | _        | _      | _         | _      | _          | _       | _          | _     | _          | _       | 31        | _       | _               | _        | 31       | _       |
| Institutions                       | 20       | 3      | 1         | 1      | 16         | 6       | 64         | 14    | 11         | 2       | 398       | 195     | _               | _        | 510      | 221     |
| Corporates                         | 103      | 80     | 684       | 661    | 2,381      | 2,312   | 1,192      | 1,036 | 193        | 190     | 5,880     | 5,309   | _               | _        | 10,433   | 9,588   |
| Retail                             | 97       | 71     | 15        | 8      | 1,131      | 679     | 855        | 519   | 100        | 75      | 638       | 478     | _               | _        | 2,836    | 1,830   |
| Secured by mortgages on            |          |        |           |        |            |         |            |       |            |         |           |         |                 |          |          |         |
| - immovable property - residential | 77       | 30     | 87        | 87     | 94         | 89      | 9,943      | 3,479 | 2,638      | 921     | 1         | _       | _               | _        | 12,840   | 4,606   |
| - commercial                       | 12       | 10     | 8         | 8      | 443        | 460     | 2,393      | 2,379 | 28         | 26      | 1         | 1       | _               | _        | 2,885    | 2,884   |
| Exposures in default               | 18       | 26     | 11        | 16     | 116        | 173     | 223        | 230   | 78         | 88      | 108       | 147     | _               | _        | 554      | 680     |
| Items associated with particularly |          |        |           |        |            |         |            |       |            |         |           |         |                 |          |          |         |
| high risk                          | _        | _      | _         | _      | _          | _       | _          | _     | _          | _       | 28        | 42      | _               | _        | 28       | 42      |
| Covered bonds                      | 69       | 7      | 5         | 1      | 39         | 10      | 8          | 5     | 6          | 1       | 10        | 3       | _               | _        | 137      | 27      |
| Equity exposures                   | 281      | 346    | 19        | 69     | 181        | 541     | 32         | 257   | 23         | 32      | 167       | 268     | 2               | 20       | 705      | 1,533   |
| Other exposures                    | 1,168    | 210    | 42        | 17     | 389        | 188     | 233        | 230   | 1          | _       | 224       | 143     | _               | _        | 2,057    | 788     |
| Total STD                          | 43,180   | 1,000  | 3,519     | 913    | 27,652     | 4,791   | 19,367     | 8,309 | 16,638     | 1,488   | 18,195    | 6,670   | 215             | 32       | 128,766  | 23,203  |
| Total IRB and STD                  | 260,165  | 35,797 | 32,068    | 13,720 | 147,337    | 60,897  | 19,367     | 8,309 | 38,009     | 6,157   | 54,696    | 12,847  | 320             | 97       | 551,962  | 137,824 |

CR3: IRB and STD: EAD, RWAs and MCR by CRR exposure class: RBS segments continued

|                             | UK PBB    | 3          | Ulster Bank | Rol        | Commercial E | Banking    | Private Bar | nking      | RBS Interna | itional    | NatWest N | Markets    | Central items a | nd other   | Tota      | al         |
|-----------------------------|-----------|------------|-------------|------------|--------------|------------|-------------|------------|-------------|------------|-----------|------------|-----------------|------------|-----------|------------|
|                             | EAD post  |            | EAD post    |            | EAD post     |            | EAD post    |            | EAD post    |            | EAD post  |            | EAD post        |            | EAD post  |            |
| IRB                         | CRM<br>£m | RWAs<br>£m | CRM<br>£m   | RWAs<br>£m | CRM<br>£m    | RWAs<br>£m | CRM<br>£m   | RWAs<br>£m | CRM<br>£m   | RWAs<br>£m | CRM<br>£m | RWAs<br>£m | CRM<br>£m       | RWAs<br>£m | CRM<br>£m | RWAs<br>£m |
| 2018                        | £III      | LIII       | £III        | LIII       | Į.III        | ZIII       | žIII.       | LIII       | £III        | ZIII       | ZIII      | ZIII       | LIII            | LIII       | LIII      | LIII       |
| Counterparty credit risk    |           |            |             |            |              |            |             |            |             |            |           |            |                 |            |           |            |
| Central governments and     |           |            |             |            |              |            |             |            |             |            |           |            |                 |            |           |            |
| central banks               | _         | _          | _           | _          | _            | _          | _           |            | _           | _          | 1,454     | 304        | _               | _          | 1,454     | 304        |
| Institutions                | _         | _          | 2           | 1          | _            | _          | _           | _          | _           | _          | 8,136     | 5,940      | _               | _          | 8,138     | 5,941      |
| Corporates                  | _         | _          | 47          | 36         | _            | _          | _           | _          | _           | _          | 14,314    | 6,266      | _               | _          | 14,361    | 6,302      |
| Specialised lending         | _         | _          | 35          | 27         | _            | _          | _           | _          | _           | _          | 930       | 702        | _               | _          | 965       | 729        |
| SME                         | _         | _          | 1           | 1          | _            | _          | _           | _          | _           | _          | 101       | 55         | _               | _          | 102       | 56         |
| Other corporate             |           |            | 11          | 8          |              |            |             |            |             |            | 13,283    | 5,509      | _               |            | 13,294    | 5,517      |
| Securitisation positions    | _         | _          | _           | _          | _            | _          | _           | _          | _           | _          | 777       | 427        | _               | _          | 777       | 427        |
| Total IRB                   | _         | _          | 49          | 37         | _            | _          | _           | _          | _           | _          | 24,681    | 12,937     | _               | _          | 24,730    | 12,974     |
| STD                         |           |            |             |            |              |            |             |            |             |            |           |            |                 |            |           |            |
| Government and multilateral |           |            |             |            |              |            |             |            |             |            |           |            |                 |            |           |            |
| institutions (1)            | _         | _          | _           | _          | _            | _          | _           | _          | _           | _          | 1,019     | _          | _               | _          | 1,019     | _          |
| Exposures to international  |           |            |             |            |              |            |             |            |             |            |           |            |                 |            |           |            |
| organisations               | _         | _          | _           | _          | _            | _          | _           | _          | _           | _          | 15        | 3          |                 | _          | 15        | 3          |
| Institutions                | _         | _          | _           | _          | _            | _          | _           | _          | _           | _          | 5,322     | 419        |                 | _          | 5,322     | 419        |
| Corporates                  | _         | _          | _           | _          | _            | _          | 36          | 36         | 14          | 14         | 225       | 188        | _               | _          | 275       | 238        |
| Retail                      | <u> </u>  |            |             |            | _            |            | 7           | 5          |             |            |           | _          |                 |            | 7         | 5          |
| Total STD                   |           |            |             |            |              |            | 43          | 41         | 14          | 14         | 6,581     | 610        | _               |            | 6,638     | 665        |
| Total IRB and STD           |           | _          | 49          | 37         |              | _          | 43          | 41         | 14          | 14         | 31,262    | 13,547     | _               | _          | 31,368    | 13,639     |

Note:
(1) Comprises central governments or central banks, regional governments or local authorities, administrative bodies and non-commercial undertakings, and multilateral development banks.

CR3: IRB and STD: EAD, RWAs and MCR by CRR exposure class: RBS segments continued

|                                 | UK P      | ВВ         | Ulster Ba | ınk Rol    | Commercia | Banking    | Private Bar | nking      | RBS Intern | ational    | NatWest M | arkets     | Central items a | nd other   | Tot       | ral        |
|---------------------------------|-----------|------------|-----------|------------|-----------|------------|-------------|------------|------------|------------|-----------|------------|-----------------|------------|-----------|------------|
|                                 | EAD post  |            | EAD post  |            | EAD post  |            | EAD post    |            | EAD post   |            | EAD post  |            | EAD post        |            | EAD post  |            |
| IRB                             | CRM<br>£m | RWAs<br>£m | CRM<br>£m | RWAs<br>£m | CRM<br>£m | RWAs<br>£m | CRM<br>£m   | RWAs<br>£m | CRM<br>£m  | RWAs<br>£m | CRM<br>£m | RWAs<br>£m | CRM<br>£m       | RWAs<br>£m | CRM<br>£m | RWAs<br>£m |
| 2017                            | £III      | LIII       | ZIII      | ZIII       | LIII      | LIII       | ZIII_       | LIII       | ZIII       | LIII       | LIII      | ZIII       | ZIII            | ZIII       | LIII      | LIII       |
| Credit risk                     |           |            |           |            |           |            |             |            |            |            |           |            |                 |            |           |            |
| Central governments and         |           |            |           |            |           |            |             |            |            |            |           |            |                 |            |           |            |
| central banks                   | 11,795    | 613        | 8,795     | 664        | 20,058    | 1,049      | _           | _          | 2,016      | 90         | 13,670    | 834        | 656             | 28         | 56,990    | 3,278      |
| Institutions                    | 2,208     | 569        | 1,363     | 322        | 6,478     | 1,968      |             | _          | 308        | 79         | 3,193     | 937        | 122             | 26         | 13,672    | 3,901      |
| Corporates                      | 8,350     | 5,484      | 5,215     | 3,742      | 108,422   | 51,967     | _           | _          | 8,354      | 2,624      | 10,626    | 4,366      | 9               | 4          | 140,976   | 68,187     |
| Specialised lending             | 3,191     | 2,412      | 1,195     | 880        | 16,598    | 11,030     |             |            | 1,545      | 980        | 1,132     | 788        |                 | _          | 23,661    | 16,090     |
| SME                             | 3,342     | 1,628      | 1,224     | 734        | 19,456    | 8,658      |             | _          | 232        | 231        | 17        | 1          |                 | _          | 24,271    | 11,252     |
| Other corporate                 | 1,817     | 1,444      | 2,796     | 2,128      | 72,368    | 32,279     | _           | _          | 6,577      | 1,413      | 9,477     | 3,577      | 9               | 4          | 93,044    | 40,845     |
| Retail                          | 183,594   | 24,205     | 17,132    | 10,892     | 1,397     | 730        | _           | _          | _          |            | 19        | 10         |                 | _          | 202,142   | 35,837     |
| Secured by real estate property |           |            |           |            |           |            | •           |            |            |            |           |            | •               |            |           |            |
| - SME                           | 1,389     | 504        | _         | _          | _         | _          | _           | _          | _          |            | _         | _          | _               |            | 1,389     | 504        |
| - non-SME                       | 146,956   | 9,738      | 15,915    | 10,084     | _         | _          | _           | _          | _          | _          | _         | _          | _               | _          | 162,871   | 19,822     |
| Qualifying revolving            | 22,162    | 5,794      | 366       | 228        | _         | _          | _           | _          | _          | _          | _         | _          | _               | _          | 22,528    | 6,022      |
| Other retail - SME              | 7,703     | 3,027      | 635       | 422        | 1,002     | 532        | _           | _          | _          | _          | 12        | 7          | _               | _          | 9,352     | 3,988      |
| - non-SME                       | 5,384     | 5,142      | 216       | 158        | 395       | 198        | _           | _          | _          | _          | 7         | 3          | _               | _          | 6,002     | 5,501      |
| Equities (1)                    | 43        | 125        | 19        | 53         | 626       | 1,267      | <u>—</u>    |            | 8          | 23         | 163       | 487        | 2               | 6          | 861       | 1,961      |
| Securitisation                  | 519       | 53         | 216       | 22         | 5,264     | 1,188      | _           | _          | 62         | 6          | 6,473     | 1,027      | 29              | 2          | 12,563    | 2,298      |
| Non-credit obligation assets    | 2,948     | 1,836      | 618       | 317        | 2,223     | 1,396      | _           | _          | 219        | 141        | 1,171     | 1,046      | 1               | 4          | 7,180     | 4,740      |
| Total IRB                       | 209,457   | 32,885     | 33,358    | 16,012     | 144,468   | 59,565     |             | _          | 10,967     | 2,963      | 35,315    | 8,707      | 819             | 70         | 434,384   | 120,202    |

#### Note

<sup>(1)</sup> Represents equity warrants held by RBS, granting it the option to purchase shares in corporate entities. For accounting purposes, the warrants are treated as over-the-counter derivatives and are reported under counterparty credit risk in regulatory disclosures.

**Credit risk** 

CR3: IRB and STD: EAD, RWAs and MCR by CRR exposure class: RBS segments continued

|                                    | UK P      | BB         | Ulster Ba | nk Rol                                  | Commercial | l Banking  | Private Ba | ınking     | RBS Intern | ational    | NatWest M | larkets    | Central items a | nd other   | Tot       | .al        |
|------------------------------------|-----------|------------|-----------|---|------------|------------|------------|------------|------------|------------|-----------|------------|-----------------|------------|-----------|------------|
|                                    | EAD post  | DIMA       | EAD post  | DIA                                     | EAD post   | DIA/A      | EAD post   | DIAM       | EAD post   | DIMA       | EAD post  | D1444      | EAD post        | DIAMA      | EAD post  |            |
| STD                                | CRM<br>£m | RWAs<br>£m | CRM<br>£m | RWAs<br>£m                              | CRM<br>£m  | RWAs<br>£m | CRM<br>£m  | RWAs<br>£m | CRM<br>£m  | RWAs<br>£m | CRM<br>£m | RWAs<br>£m | CRM<br>£m       | RWAs<br>£m | CRM<br>£m | RWAs<br>£m |
| 2017                               | ZIII      | 2111       | LIII      | LIII                                    | 2111       | 2.111      | ZIII       | ZIII       | 2.111      | ZIII       | ZIII      | ZIII       | 2.111           | ZIII       | 2111      | 2111       |
| Credit risk                        |           |            |           |   |            |            |            |            |            |            |           |            |                 |            |           |            |
| Central governments                |           |            |           |   |            |            |            |            |            |            |           |            |                 |            |           |            |
| and central banks                  | 19,774    | 197        | 7,857     | 82                                      | 32,044     | 336        | 7,109      | 175        | 2,281      | 24         | 22,616    | 214        | 1,140           | 11         | 92,821    | 1,039      |
| Regional governments and           |           |            |           |   |            |            |            |            |            |            |           |            |                 |            |           |            |
| local authorities                  | _         | _          | 2         | 2                                       | 10         | 2          | _          | _          | 145        | 140        |           | _          | _               | _          | 157       | 144        |
| Multilateral development banks     | _         | _          | _         | _                                       | _          | _          | _          | _          |            | _          | 30        | _          | _               | _          | 30        |            |
| Institutions                       | 4         | 1          | 2         | _                                       | 8          | 3          | 64         | 13         | 2          | _          | 394       | 200        |                 | _          | 474       | 217        |
| Corporates                         | 87        | 84         | 562       | 541                                     | 3,330      | 3,317      | 1,068      | 928        | 110        | 109        | 5,320     | 5,179      |                 | _          | 10,477    | 10,158     |
| Retail                             | 72        | 52         | 12        | 7                                       | 929        | 543        | 1,243      | 921        | 128        | 95         | 657       | 493        |                 | _          | 3,041     | 2,111      |
| Secured by mortgages on            |           |            |           |   |            |            |            |            |            |            |           |            |                 |            |           |            |
| - immovable property - residential | 117       | 61         | 48        | 47                                      | 113        | 105        | 8,995      | 3,144      | 2,676      | 934        | 849       | 635        | _               | _          | 12,798    | 4,926      |
| - commercial                       | 26        | 26         | 1         | 1                                       | 351        | 379        | 2,107      | 2,100      | 29         | 29         | 2         | 1          | _               | _          | 2,516     | 2,536      |
| Exposures in default               | 21        | 29         | 28        | 42                                      | 518        | 558        | 265        | 295        | 88         | 104        | 58        | 74         | _               | _          | 978       | 1,102      |
| Items associated with particularly |           |            |           |   |            |            |            |            |            |            |           |            |                 |            |           |            |
| high risk                          | _         | _          | _         | _                                       | _          | _          | _          | _          | _          | _          | 34        | 51         | _               | _          | 34        | 51         |
| Covered bonds                      | 34        | 6          | 14        | 3                                       | 55         | 10         | 13         | 5          | 4          | 1          | 37        | 7          | 2               | _          | 159       | 32         |
| Equity exposures                   | 119       | 261        | 50        | 109                                     | 200        | 438        | 74         | 261        | 14         | 31         | 186       | 346        | 7               | 15         | 650       | 1.461      |
| Other exposures                    | 542       | 107        | 57        | 11                                      | 527        | 136        | 310        | 295        | 7          | 1          | 263       | 146        | 3               | 1          | 1,709     | 697        |
| Total STD                          | 20,796    | 824        | 8,633     | 845                                     | 38,085     | 5,827      | 21,248     | 8,137      | 5,484      | 1,468      | 30,446    | 7,346      | 1,152           | 27         | 125,844   | 24,474     |
| Total IRB and STD                  | 230,253   | 33,709     | 41,991    | 16,857                                  | 182,553    | 65,392     | 21,248     | 8,137      | 16,451     | 4,431      | 65,761    | 16,053     | 1,971           | 97         | 560,228   | 144,676    |
|                                    |           |            | ,         | , | ,          |            | <u> </u>   |            |            |            |           |            |                 |            |           |            |

CR3: IRB and STD: EAD, RWAs and MCR by CRR exposure class: RBS segments continued

|  | UK PBI    | 3          | Ulster Bank | Rol        | Commercial B | anking     | Private Ban | king       | RBS Internat | tional     | NatWest M | larkets    | Central items a | nd other   | Tota      | al         |
|--|-----------|------------|-------------|------------|--------------|------------|-------------|------------|--------------|------------|-----------|------------|-----------------|------------|-----------|------------|
|  | EAD post  |            | EAD post    | DIAM       | EAD post     |            | EAD post    |            | EAD post     |            | EAD post  |            | EAD post        |            | EAD post  |            |
| IRB                                      | CRM<br>£m | RWAs<br>£m | CRM<br>£m   | RWAs<br>£m | CRM<br>£m    | RWAs<br>£m | CRM<br>£m   | RWAs<br>£m | CRM<br>£m    | RWAs<br>£m | CRM<br>£m | RWAs<br>£m | CRM<br>£m       | RWAs<br>£m | CRM<br>£m | RWAs<br>£m |
| 2017                                     | 2         | 2          | 2           | 2          | 2            | 2          | 2           | 2          | 2            | 2          | 2.11      | 2          | 2               | 2          | 2         |            |
| Counterparty credit risk                 |           |            |             |            |              |            |             |            |              |            |           |            |                 |            |           |            |
| Central governments and                  |           |            |             |            |              |            |             |            |              |            |           |            |                 |            |           |            |
| central banks                            | _         | _          |             | _          | _            | _          |             |            | _            | _          | 4,688     | 335        | _               | _          | 4,688     | 335        |
| Institutions                             | _         | _          | 7           | 5          | _            | _          | _           | _          | _            | _          | 7,337     | 5,250      | _               | _          | 7,344     | 5,255      |
| Corporates                               | _         | _          | 83          | 59         | 1            | 1          | _           | _          | _            | _          | 18,067    | 7,704      | _               | _          | 18,151    | 7,764      |
| Specialised lending                      | _         | _          | 55          | 38         | _            | _          | _           | _          | _            | _          | 1,635     | 1,244      | _               | _          | 1,690     | 1,282      |
| SME                                      | _         | _          | 2           | 3          | _            | _          | _           | _          | _            | _          | 123       | 100        | _               | _          | 125       | 103        |
| Other corporates                         | _         | _          | 26          | 18         | 1            | 1          | _           | _          | _            | _          | 16,309    | 6,360      | _               | _          | 16,336    | 6,379      |
| Securitisation positions                 | _         | _          | _           | _          | _            | _          | _           | _          | _            | _          | 1,033     | 532        | _               | _          | 1,033     | 532        |
| Total IRB                                | _         | _          | 90          | 64         | 1            | 1          | _           | _          | _            | _          | 31,125    | 13,821     | _               | _          | 31,216    | 13,886     |
| STD                                      |           |            |             |            |              |            |             |            |              |            |           |            |                 |            |           |            |
| Government and                           |           |            |             |            |              |            |             |            |              |            |           |            |                 |            |           |            |
| multilateral institutions (1)            | _         | _          | _           | _          | _            | _          | _           | _          | _            | _          | 542       | _          | _               | _          | 542       | _          |
| Exposures to international organisations | _         | _          | _           | _          | _            | _          | _           | _          | _            | _          | 50        | 10         | _               | _          | 50        | 10         |
| Institutions                             | _         | _          | _           | _          | _            | _          | _           | _          | 7            | 1          | 4,327     | 366        | _               | _          | 4,334     | 367        |
| Corporates                               |           | _          | _           | _          | _            | _          | 13          | 13         | 9            | 9          | 1,082     | 1,106      | _               | _          | 1,104     | 1,128      |
| Retail                                   | _         | _          | _           | _          | _            | _          | 6           | 4          | _            | _          | _         | _          | _               | _          | 6         | 4          |
| Total STD                                | _         | _          | _           | _          | _            | _          | 19          | 17         | 16           | 10         | 6,001     | 1,482      | _               | _          | 6,036     | 1,509      |
| Total IRB and STD                        | _         | _          | 90          | 64         | 1            | 1          | 19          | 17         | 16           | 10         | 37,126    | 15,303     | _               | _          | 37,252    | 15,395     |

Note

(1) Comprises: central governments or central banks, regional governments or local authorities, administrative bodies and non-commercial undertakings, and multilateral development banks.

#### Key points Credit risk

Comparisons with 2017 are affected by transfers of assets between segments due to organisational movements associated with the establishment of the Ring-Fenced Bank.

- UK PBB EAD post CRM increased due to higher Treasury liquidity management placements with central governments and central banks. The rise also reflected increased mortgage balances and an increase in other personal lending within Retail.
- Ulster Bank Rol EAD post CRM fell, largely due to reduced placements with central governments and central banks and a reduction in mortgage exposure. The RWA decrease was driven by LGD and PD improvements in term and business lending and PD recalibrations for mortgages.
- Commercial Banking Comparisons with 2017 are affected by the incoming transfer of shipping and
  other activities from NatWest Markets and the outgoing transfer of securitisations and relevant
  financial institution sectors to NatWest Markets. Additionally, the funds and trustee depositary
  business was transferred to RBS International. EAD post CRM fell, notably reflecting repayments
  and reduced limits in the large corporate sector, in addition to real estate finance reductions. RWAs
  declined due to customer repayments and RWA reduction initiatives.
- RBS International Comparisons with 2017 are affected by the transfer of the funds and trustee
  depositary business from Commercial Banking, in addition to the transfer of Coutts Crown
  Dependency and the International Client Group from Private Banking. EAD post CRM increased,
  largely due to increased placements with central governments and central banks, as well as an
  increase in other corporate exposures. RWAs rose in line with the corporate exposure increase,
  partly offset by PD improvements.
- NatWest Markets EAD post CRM rose, reflecting increased placements with central governments and central banks. RWAs decreased, reflecting reduced exposures to Alawwal Bank.

#### **Counterparty credit risk**

 NatWest Markets – EAD post CRM and RWAs fell as a result of increased mitigation of exposures through collateralisation.

EU CRE\_1: IRB Models: Credit RWA calculation approach by exposure class

There are three approaches available to calculate RWAs. These are:

- Standardised approach.
- Foundation internal ratings based (FIRB) approach.
- Advanced internal ratings based (AIRB) approach.

The CRR establishes the standardised approach as the method for banks to calculate RWAs for credit and counterparty credit risk.

To use the more complex FIRB or AIRB approaches, banks must gain regulatory permission. RBS has been granted permission by the PRA and other European regulators to use the AIRB approach to calculate RWAs for the majority of its credit and counterparty credit risk exposures.

RBS does not use the FIRB approach. Therefore, in these disclosures, IRB refers to the AIRB approach.

The IRB permission allows RBS to use own estimates for the following inputs to the regulatory formula used to calculate RWAs:

- Probability of default (PD) and loss given default (LGD) for credit risk and counterparty credit risk.
- Exposure at default (EAD) for credit risk.

EAD for counterparty credit risk is estimated in accordance with RBS's internal model method permission – refer to page 62.

In the case of specialised lending to project finance and incomeproducing real estate customers, the IRB supervisory slotting methodology is used to calculate RWAs.

RBS uses the standardised approach for certain portfolios:

- On a permanent basis: for low default/data portfolios where modelling is not suitable and for immaterial/run-off portfolios.
- On a transitional basis: pending an application by RBS to its regulators to transition to the IRB approach in accordance with its strategy. In addition, the CRR also contains specific discretions for regulators to permit the use of the standardised approach on a permanent basis. RBS has these permissions for areas such as UK sovereign exposures and inter-Group exposures.

## EU CRE\_1: IRB models: Credit RWA calculation approach by exposure class continued

The table below presents total credit risk EAD and RWAs (including counterparty credit risk) under both IRB and standardised approaches, on an IRB exposure class basis, as well as the percentage split between the two approaches.

|                                       |                          |       | EAD po  | st CRM    |            |                                     |     |                          |       | RW      | 'As       |            |                  |      |
|---------------------------------------|--------------------------|-------|---------|-----------|------------|-------------------------------------|-----|--------------------------|-------|---------|-----------|------------|------------------|------|
|                                       |                          |       | _       |           | Standar    |                                     |     |                          |       | _       |           | Standar    |                  |      |
|                                       | Total credit and         | AIF   | ıD.     | Permanent | nautfaliaa | Portfolios subject<br>IRB rollout p |     | Total<br>credit and      | AIR   | ND.     | Permanent | nortfolion | Portfolios subje |      |
|                                       | counterparty credit risk | % of  |         | % of      | portiolos  | % of                                | ian | counterparty credit risk | % of  | KB      | % of      | portiolos  | % of             | pian |
| Exposure class                        | £m                       | total | £m      | total     | £m         | total                               | £m  | £m                       | total | £m      | total     | £m         | total            | £m   |
| 2018                                  |                          |       |         |           |            | •                                   |     |                          |       |         |           |            | •                |      |
| Central governments and central banks | 152,499                  | 37    | 55,905  | 63        | 96,594     | _                                   | _   | 4,367                    | 80    | 3,507   | 20        | 860        | _                | _    |
| Institutions                          | 24,913                   | 76    | 18,928  | 24        | 5,985      | _                                   | _   | 10,075                   | 92    | 9,315   | 8         | 760        | _                | _    |
| Corporates                            | 160,913                  | 91    | 146,695 | 9         | 14,218     | _                                   | _   | 83,453                   | 84    | 70,146  | 16        | 13,307     | _                |      |
| Specialised lending                   | 19,116                   | 100   | 19,023  | _         | 93         | _                                   | _   | 12,630                   | 99    | 12,537  | 1         | 93         | _                | _    |
| SME                                   | 22,031                   | 96    | 21,114  | 4         | 917        | _                                   | _   | 11,376                   | 94    | 10,672  | 6         | 704        | _                | _    |
| Other                                 | 119,766                  | 89    | 106,558 | 11        | 13,208     | _                                   | _   | 59,447                   | 79    | 46,937  | 21        | 12,510     | _                | _    |
| Retail                                | 220,813                  | 93    | 204,979 | 7         | 15,834     | _                                   | _   | 42,604                   | 84    | 35,987  | 16        | 6,617      | _                | _    |
| Secured by real estate property       |                          |       |         |           |            |                                     |     |                          |       |         |           |            |                  |      |
| - SME                                 | 1,420                    | 96    | 1,359   | 4         | 61         | _                                   | _   | 525                      | 97    | 508     | 3         | 17         | _                | _    |
| - non-SME                             | 178,301                  | 93    | 165,381 | 7         | 12,920     | _                                   | _   | 23,630                   | 80    | 18,901  | 20        | 4,729      | _                | _    |
| Qualifying revolving                  | 22,807                   | 99    | 22,634  | 1         | 173        | _                                   | _   | 6,051                    | 98    | 5,912   | 2         | 139        | _                | _    |
| Other retail                          |                          |       |         |           |            |                                     |     |                          |       |         |           |            |                  |      |
| - SME                                 | 10,129                   | 90    | 9,118   | 10        | 1,011      | _                                   | _   | 4,523                    | 87    | 3,923   | 13        | 600        | _                | _    |
| - Non-SME                             | 8,156                    | 80    | 6,487   | 20        | 1,669      | _                                   |     | 7,875                    | 86    | 6,743   | 14        | 1,132      |                  | _    |
| Equities                              | 1,427                    | 51    | 722     | 49        | 705        | _                                   | _   | 3,123                    | 51    | 1,590   | 49        | 1,533      | _                | _    |
| Non-credit obligation assets          | 7,846                    | 74    | 5,779   | 26        | 2,067      | _                                   |     | 4,870                    | 84    | 4,080   | 16        | 790        | _                | _    |
| Total                                 | 568,411                  | 76    | 433,008 | 24        | 135,403    | _                                   | _   | 148,492                  | 84    | 124,625 | 16        | 23,867     | _                | _    |

EU CRE\_1: IRB models: Credit RWA calculation approach by exposure class continued

|   |                          |       | EAD po  | st CRM    |            |                 |     |                          |       | RW      | As          |           |                  |     |
|---|--------------------------|-------|---------|-----------|------------|-----------------|-----|--------------------------|-------|---------|-------------|-----------|------------------|-----|
|   |                          |       | _       |           | Standar    | rdised          |     |                          |       | _       |             | Standar   | dised            |     |
|   | Total credit and         | AIR   | В       | Permanent | portfolios | Portfolios subj |     | Total credit and         | AIR   | В       | Permanent p | ortfolios | Portfolios subje |     |
| Exposure class                            | counterparty credit risk | % of  | 0       | % of      | 0          | % of            | 0   | counterparty credit risk | % of  | 0       | % of        | 0         | % of             | 0   |
| 2017                                      | £m                       | total | £m      | total     | £m         | total           | £m  | £m                       | total | £m      | total       | £m        | total            | £m  |
| Central governments and central banks (1) | 154,997                  | 40    | 61,678  | 60        | 93,298     | _               | 21  | 4,644                    | 78    | 3,612   | 22          | 1,032     | _                | _   |
| Institutions                              | 25,977                   | 81    | 21,016  | 19        | 4,890      | _               | 71  | 9,837                    | 93    | 9,155   | 7           | 665       |                  | 17  |
| Corporates                                | 174,549                  | 91    | 159,127 | 8         | 14,571     | _               | 851 | 90,848                   | 84    | 75,950  | 15          | 14,055    | 1                | 843 |
| Specialised lending                       | 25,430                   | 100   | 25,351  | _         | 79         | _               | _   | 17,451                   | 100   | 17,372  | _           | 79        | _                |     |
| SME                                       | 25,212                   | 97    | 24,396  | 3         | 816        | _               | _   | 11,979                   | 95    | 11,355  | 5           | 624       |                  | _   |
| Other (1)                                 | 123,907                  | 87    | 109,380 | 11        | 13,676     | 1               | 851 | 61,418                   | 77    | 47,223  | 22          | 13,352    | 1                | 843 |
| Retail                                    | 217,927                  | 93    | 202,142 | 7         | 15,785     | _               | _   | 43,029                   | 83    | 35,838  | 17          | 7,191     | _                |     |
| Secured by real estate property           |                          |       |         |           |            |                 |     |                          |       |         |             |           |                  |     |
| - SME                                     | 1,513                    | 92    | 1,389   | 8         | 124        | _               | _   | 565                      | 89    | 505     | 11          | 60        | _                | _   |
| - non-SME                                 | 174,192                  | 93    | 162,871 | 7         | 11,321     | _               | _   | 24,036                   | 82    | 19,821  | 18          | 4,215     | _                | _   |
| Qualifying revolving                      | 22,710                   | 99    | 22,528  | 1         | 182        | _               | _   | 6,169                    | 98    | 6,023   | 2           | 146       | _                | _   |
| Other retail                              |                          |       |         |           |            |                 |     |                          |       |         |             |           |                  |     |
| - SME                                     | 10,379                   | 90    | 9,352   | 10        | 1,027      | _               | _   | 4,607                    | 87    | 3,987   | 13          | 620       | _                | _   |
| - Non-SME                                 | 9,133                    | 66    | 6,002   | 34        | 3,131      |                 |     | 7,652                    | 72    | 5,502   | 28          | 2,150     |                  |     |
| Equities (1)                              | 1,511                    | 58    | 861     | 41        | 627        | 2               | 23  | 3,423                    | 57    | 1,962   | 42          | 1,438     | 1                | 23  |
| Non-credit obligation assets              | 8,899                    | 81    | 7,180   | 19        | 1,719      | _               |     | 5,439                    | 87    | 4,740   | 13          | 699       | _                | _   |
| Total                                     | 583,860                  | 78    | 452,004 | 22        | 130,890    |                 | 966 | 157,220                  | 83    | 131,257 | 16          | 25,080    | 1                | 883 |

Note:
(1) 2017 presentation for STD measures has been revised, see EU CRA for details.

# EU CRE: Qualitative disclosures relating to IRB models (credit and counterparty risk)

#### Advanced IRB models

RBS uses credit risk models not only to calculate RWAs under the IRB approach but also to support risk assessments in the credit approval process as well as ongoing credit risk management, monitoring and reporting.

RBS develops credit risk models for both Retail and Wholesale customers. Retail models are automated and applied across a portfolio of products. Wholesale models rely on the input of customer data as part of the credit risk management process – usually at the time of the customer's annual review – and permit the use of expert judgement overrides, which are subject to Credit Risk approval.

#### **Retail IRB models**

Table EU CRE\_2a presents an overview of the Retail IRB models used to calculate RWAs for UK and Republic of Ireland Retail customers and small business brands. Most Retail models are statistical models developed using logistic or linear regression techniques.

#### Probability of default/customer credit grade models

- PD models assess the probability that a customer will fail to honour their credit obligations in the next 12 months.
- RBS assigns each customer account a score and this is used across the businesses to support decision-making and portfolio management. This score is used as an input into the PD model.
- Retail PD models are point-in-time by design, meaning they
  predict the probability of default under current economic
  conditions. They are typically developed applying logistic
  regression techniques using a range of customer and account
  data across portfolios, as well as data from credit bureaux.
- Different models are developed for different product types, with further distinctions based on other criteria such as whether or not a customer also has a current account with RBS. All Retail PD models produce both a best estimate measure, used for portfolio reporting and forecasting, and a downturn estimate, which is an input to RWA calculations. The downturn estimate is designed to consider normal volatility in actual default rates and is floored at 0.03%, as mandated by regulation.
- To ensure that the Retail PD models remain point-in-time, they are calibrated regularly using observed default data covering the most recent performance period for the underlying portfolio.
- All Retail PD models are regularly monitored for discrimination and stability.

#### Loss given default models

- LGD models estimate the amount of exposure that will not be recovered by RBS in the event of customer default.
- These models are developed by product type using internal loss data reflecting the collections and recoveries processes. They use a combination of borrower and facility characteristics and take account of credit risk mitigants, including collateral.
- As LGD represents economic loss, the estimate also incorporates
  the cost of collections and the impact of discounting to account
  for delays in recovery. In accordance with regulatory
  requirements, the estimates are calibrated to reflect loss rates
  expected during an economic downturn.

#### **Exposure at default models**

- EAD models estimate the utilisation of a credit facility at the time
  of a customer's default, recognising that further drawings on
  unused credit facilities may be made prior to default.
- Historical data on limit utilisation, in the period prior to customer default, is used for estimation and calibration. EAD for revolving products (for example credit cards and current accounts) has a more material anticipation of further drawings.
- As required by regulation, EAD estimates are set to be no lower than the current balance and reflect economic downturn conditions.

EU CRE\_2a: Overview of Retail IRB models

| Portfolio                                     | RWAs<br>(£m)                            | Model<br>type | Number<br>of<br>models | IRB exposure class                              | IRB model segmentation   | Model characteristics  |
|---|---|---------------|------------------------|---|--|--|
|   |   | PD            | 4                      | Retail –<br>Secured by                          | Separate models are in place for the United Kingdom and  | Key United Kingdom model drivers include the internal behaviour score of the related current account and loan-to-value (LTV).  |
| Mortgages                                     | 18,902                                  | LGD           | 2                      | real estate SME Retail – Secured by real estate | Republic of Ireland. Within the United Kingdom, there are separate models for standard and non-standard  | For United Kingdom portfolios, LGD is estimated by modelling the probability of possession given default and shortfall given repossession, using key drivers such as LTV.  A 10% regulatory LGD floor is applied at portfolio level, with a 5% LGD floor applied at pool level.  |
|   |   | EAD           | 3                      | non-SME   | products.  | EAD estimate is determined by account limit.   |
|   |   | PD            | 3                      | Retail –  | Product level PD and EAD models are in place, with   | Model estimates are mainly based on internal behavioural data, with some also using external credit bureau data.   |
| Personal                                      |   | LGD           | 2                      | Other   | loans common across all regions and current account  | Models estimate the probability of loss on a defaulted account, which is converted into an LGD estimate.   |
| unsecured<br>loans and<br>current<br>accounts | unsecured<br>loans and 9,276<br>current | EAD           | 2                      | Retail –<br>Qualifying<br>revolving             | models split across the United Kingdom and Republic of Ireland. LGD models are combined across products and split across the United Kingdom and Republic of Ireland. | Current accounts: A combination of linear regression and average models have been developed using internal data, such as account limit and balance.  Loans: EAD estimate is determined by account limit.   |
|   |   | PD            | 2                      |   |  | Model estimates are mainly based on internal behaviour score.  |
| Small<br>business<br>loans and<br>current     | 4,045                                   | LGD           | 2                      | Retail –<br>Other SME                           | For PD and EAD, separate models are in place for loans and current accounts, common across all regions. LGD models are split across                                  | For unsecured lending the models estimate the probability of loss on a defaulted account which is converted into an LGD estimate. For secured lending the LGD model estimates are based on the estimated recoveries from the liquidation of collateral.  Regulatory LGD floors are applied as follows for loans secured by:  1) Residential real estate – 10%  2) Commercial real estate – 15% |
| accounts                                      |   | EAD           | 2                      |   | the United Kingdom and<br>Republic of Ireland.   | Current accounts: A combination of linear regression and average models have been developed using internal data, such as account limit and balance.  Loans: EAD estimate is determined by account balance.   |
|   |   | PD            | 1                      | Retail –  | PD, EAD and LGD models   | Model estimates are based on internal behavioural data.  |
| Personal<br>credit cards                      | 3,183                                   | LGD           | 1                      | Qualifying revolving                            | developed for use across the retail brands.  | Statistical model developed using internal and external data.  |
|   |   | EAD           | 1                      |   | retail brailus.  | A combination of linear regression and average models has been developed using internal data, such as account limit and balance.   |
|   |   | PD            | 1                      | Retail –  |  | Statistical model segmented by time on book, customer type and entity type.  |
| Personal<br>and small<br>business             | 631                                     | LGD           | 1                      | Other SME                                       | PD, EAD and LGD models developed for use within the  | The model is segmented by leased asset type. LGD is based on the difference between the written-down value of the leased asset and EAD.  |
| asset<br>finance                              |   | EAD           | 1                      | Retail –<br>Other non-<br>SME                   | UK Lombard brand.  | EAD for leasing is the present value of lease payments per regulatory requirements.  |

#### Wholesale IRB models

Table EU CRE\_2b presents the Wholesale IRB models RBS uses to calculate RWAs.

#### Probability of default/customer credit grade models

- As part of the credit assessment process, RBS assigns each customer a credit grade reflecting the customer's PD. RBS maintains and uses a number of credit grading models which consider risk characteristics relevant to the customer, incorporating both quantitative and qualitative inputs. RBS uses these credit grades in its risk management and measurement frameworks, including credit sanctioning and expected credit loss as well as managing single name concentration risk.
- Different models are developed for different customer types. The
  most material models (those used for the largest aggregate
  amounts of exposure) are those applied to medium to large-size
  corporate customers and bank and sovereign counterparties. In
  addition, a number of less material models are used, including
  those for investment funds and quasi-government entities.
- Regulation defines the minimum time series and other attributes
  of the data used for developing and calibrating models. For the
  most material models, external data (historical default and rating
  data from rating agencies and insolvency rates) is referenced for
  estimation and calibration purposes so that models are based on
  over 20 years of default experience.
- Most of the less material models are developed for portfolios with low default frequency – where customer loan volumes are lower or borrowers are of higher credit quality. In these cases, as required by the PRA, a specific low-default portfolio approach is applied to produce an appropriately prudent calibration to reflect the potential that future outcomes differ from the very low risk outcomes historically observed.
- The majority of the PD model suite discriminates risk levels well and is stable; current observed default rates are generally lower than model estimates. This reflects prudent calibrations and the combined effect of the models being largely through-the-cycle in nature and above-average credit cycle conditions experienced throughout 2018 for the majority of sectors and regions.
- PDs are floored at 0.03% (except for the sovereign asset class) as mandated by regulation.

#### Loss given default models

- Models are developed for different customer segments and reflect the recoveries approach applied to each segment.
- Where sufficient internal and external loss data exists, LGD is modelled based on this experience and directly incorporates the impact of credit cycle conditions.
- For low-default portfolios, where loss data is scarce or the effect
  of credit conditions is only of limited relevance, simple benchmark
  LGDs are assigned in accordance with the PRA's low-default
  portfolio framework.
- Updates to the model for the UK mid-corporate portfolio were rolled out from January 2018.

#### **Exposure at default models**

- EAD is estimated on a product type basis, with different credit
  conversion factors (CCFs) measuring the portion of unused
  credit facility expected to be further drawn prior to default –
  assigned to each product. For contingent products, such as trade
  letters of credit, a "probability of call" multiplier is also applied
  which reflects the likelihood of pay-out once issued.
- Exposure can be reduced by a netting agreement, subject to meeting standards of legal enforceability.
- Where sufficient internal historical data exists, CCF estimates are developed to reflect economic downturn conditions and are based on limit utilisation in the period prior to customer default.
- For low-default portfolios, where data is scarce, products are rank-ordered and CCFs benchmarked to modelled products or relevant regulatory values.
- The most material product families for EAD are those applying to non-contingent products, in particular loans, overdrafts and revolving credit facilities.

EU CRE\_2b: Overview of Wholesale IRB models

| Portfolio  | RWAs<br>(£m) | Model<br>type | Number<br>of<br>models | IRB exposure class   | IRB model segmentation   | Model characteristics  |
|--|--------------|---------------|------------------------|--|--|--|
| Sovereign  |              | PD            | 4                      | Central<br>governments<br>and central<br>banks                       | Global PD and LGD models are developed for sovereign   | Sovereign: external rating agency replication model calibrated to the agency long-run average default rates.  Local authority, housing association and UK university: expert-driven scorecard models using qualitative and in some cases quantitative inputs.  |
| and quasi-<br>government<br>entities               | 6,966        | LGD           | 2                      | Institutions  Corporate - Other                                      | and quasi-government type entities.  | Sovereign: an unsecured model calibrated using a logistic regression on a limited dataset of internal and external observations. LGD is floored at 45% in accordance with PRA requirements.  Quasi-Government: the model is based on sovereign LGDs or regulatory LGD benchmarks due to its low-default nature.  |
| Financial<br>institutions                          | 15,706       | PD            | 7                      | Central governments and central banks Institutions Corporate – Other | Global PD and LGD models are developed for bank and non-bank financial institutions (NBFIs).   | PD models are developed by counterparty type: Bank and insurance companies: external rating agency replication models calibrated to agency long-run average default rates. Broker dealer: a mix of external rating replication and calibration to internal default rates. Geared investment fund: statistical model which is directly calibrated to internal default experience. Investment fund bridging: expert-driven model using quantitative and qualitative inputs. Hedge fund and managed fund: expert-driven scorecard models based mainly on qualitative inputs, due to their low-default nature. |
|  |              | LGD           | 2                      | Equity IRB   |  | Bank models and a single NBFI model are structured as simple decision trees relying on a few regulatory LGD benchmarks, due to low frequency or loss data.   |
| Corporation  |              | PD            | 2                      | Corporatos   | PD: global large corporate model is used to grade customers that are externally rated or have a turnover in excess of £500 million.  | Large corporate: external rating agency replication model which is calibrated to external and internal long-run average default data.  Mid-large corporate: statistical model which is calibrated to internal long run data.   |
| Corporation<br>s: Turnover<br>above £50<br>million | 30,756       | LGD           | 1                      | - Corporates –<br>Other<br>Equity IRB                                | Mid-large corporate model is used to grade customers in key countries (United Kingdom, US & Republic of Ireland) with turnover between £50 million and £500 million, and that are not externally rated.  LGD: single global LGD model is used for large and mid-large corporate customers. | Statistical model using a combination of internal and external loss data. Key model drivers are seniority, collateral, industry facility type and a credit cycle index.  Lease facilities use secured collateral specific recovery rate models, calibrated to internal loss data.  A 35% LGD floor is applied for certain countries due to scarcity of loss data.  |

## EU CRE\_2b: Overview of Wholesale IRB models continued

| Portfolio  | RWAs<br>(£m)  | Model<br>type               | Number<br>of<br>models   | IRB exposure class   | IRB model segmentation   | Model characteristics   |
|--|---|-----------------------------|--|--|--|---|
| Corporation<br>s: Turnover<br>below £50<br>million | 15,153  | PD                          | 1  | Corporates –<br>SME<br>Corporate –<br>Other  | United Kingdom and Republic of Ireland PD and LGD models for corporates with a turnover below £50 million.                         | For the UK portfolio, a statistical model is used based on long-run internal loss outcomes with key model drivers being security, together with customer and facility attributes.  For the Rol portfolio, LGD is based on a framework which uses an unsecured recovery rate model and a suite of secured recovery rate models. The framework accounts for the value of collateral linked to each facility, together with costs and haircuts associated with the recovery of collateral. |
| million  | Corporate – Other  LGD 4 Equity IRB  PD 1 Corporates – Specialised lending lending definition.  Central |                             | LGD is based on a framework that uses an unsecured recovery rate model and a suite of secured recovery rate models. The framework accounts for the value of collateral linked to each facility, together with costs and haircuts associated with the recovery of collateral. |  |  |   |
| Objection  | 00  | PD                          | 1  | •  |  | Expert-driven scorecard model based on a mix of qualitative and quantitative inputs.  |
| Shipping   | oing 36 Specialised For ship finance customers meeting the CRR specialised                              | meeting the CRR specialised | Simple model based on benchmarks (which are different for different ship types) calibrated to internal loss data.  |  |  |   |
| Credit risk (ex<br>counterparty<br>model           | •   | EAD                         | 2  | Central governments and central banks Institutions  Corporates – SME  Corporates – Specialised lending  Corporates - Other | Consists of a global wholesale EAD model for banking book portfolios and a specialist EAD model for the RBS Invoice Finance brand. | EAD is modelled by grouping product types (products sharing similar contractual features and expected drawdown behaviour) and calculated based on the assigned CCF. CCFs are estimated either using historical internal data or based on benchmarks when data is scarce.  |

#### IRB modelling governance

The governance process for approval and oversight of IRB credit models involves the model developers, an independent model validation function (Model Risk Management) and the users of the model. The process applies increased scrutiny to the more material model risks. Credit risk models are developed and maintained within a framework that includes the following key components:

- A high level policy framework that establishes responsibilities and minimum requirements applying to each stage of the modelling lifecycle:
  - Data sourcing and preparation.
  - Model specification.
  - Model approval.
  - Model implementation.
  - Model monitoring and performance assessment.
- Detailed standards that define the approaches and activities undertaken at each of these stages.
- Defined structure and authorities that approve or oversee each stage.
- Model development teams that are part of the independent risk management function, separate from the functions responsible for originating or renewing exposures.
- An independent model validation function that is organisationally separate from the model development teams.
- All activities are independently reviewed by the dedicated Independent Model Validation team that also undertake a formal annual validation for each model.

The framework aims to ensure RBS model risk is managed appropriately and that the approaches deployed continue to meet both internal and regulatory standards.

The performance of models is tested by monitoring and annual validation. Every model is tested regularly by comparing estimates to outcomes to assess the accuracy of the model. Other statistical tests assess the ability of the models to discriminate risk (i.e. its ability to determine the relative risk level of a particular customer or exposure), the extent to which portfolio composition remains stable and, where relevant, the frequency and magnitude of overrides applied by model users to modelled estimates.

Reports providing the outcome of the monitoring are presented at the appropriate Model Governance Forum for peer and stakeholder review and challenge.

The annual validation report comprises further analyses that consider:

- Ongoing user acceptance and confidence in the model and its performance.
- Movements in the portfolio (both observed and anticipated).
- Other relevant data that might be used to explain or assess model performance.

Where model performance is determined to be outside tolerance as part of the performance monitoring or annual validation, appropriate action may be taken. This may entail recalibration of the model, enhancement (such as by reweighting existing model factors) or redevelopment. Interim adjustments may be applied whilst the remediation activity is undertaken if management believe the underperformance may lead to insufficient capital requirements for the portfolio.

Because IRB models are used in the calculation of credit risk regulatory capital requirements, once they have been approved through internal governance, they need to follow the appropriate regulatory approval or notification process before being implementation.

#### Independent model validation

All new and changed credit risk models are subject to detailed review by Model Risk Management aimed at providing independent affirmation that the models are appropriate and remain fit for regulatory capital calculations. Model Risk Management's independent review of model redevelopments comprises detailed examination of a number of relevant areas. The following (non-exhaustive) list outlines key areas of focus:

- Conceptual soundness of the methodology.
- Testing the assumptions underlying the model, where feasible, against actual behaviour.
- Checking the accuracy of calculations.
- Comparing outputs with results from alternative methods.
- Testing parameter selection and calibration.
- Measures the appropriateness of any conservatism.
- Back-testing of key model metrics (accuracy, discrimination and stability).
- Sensitivity analysis.

Based on the review and findings from Model Risk Management, the relevant model approver (which may be an individual or forum subject to delegation) will consider whether a model or model change can be approved and whether any conditions need to be imposed, including those relating to the remediation of material issues raised through the review process. If Model Risk Management disagrees with a model approval decision, it may escalate directly to the level of the (delegating) approval authority sitting above.

Model Risk Management provides technical oversight and challenge of model performance monitoring. It also forms part of the Model Governance Forum where these reports are presented. Annual validations are performed by Model Risk Management. The outcomes of these validations are presented at the appropriate governance forum and any actions or issues are progressed and tracked to completion.

#### **Internal Audit**

Internal Audit includes within the scope of its assurance work, the modelling and management of the organisation's capital and liquidity risks. Internal Audit is independent from the risk management function, and therefore from those responsible for the development and independent validation activity. Any material gaps in control identified by Internal Audit are escalated through standard board reporting and action plans agreed with those accountable for the activity behind the control.

#### EAD calculation methods for counterparty credit risk

For counterparty credit risk, RWAs are calculated under the IRB or standardised approaches. The PD and LGD values for the IRB approach are estimated from the above wholesale IRB models, while EAD estimates are calculated using one of the following methods.

#### Internal model method (IMM)

RBS has permission from the PRA to use an internal model for calculating EADs for certain derivatives.

The IMM calculates EAD as the product of effective expected positive exposure (EEPE) or stressed EEPE, whichever is the higher, and the regulatory prescribed alpha multiplier. The alpha multiplier, which was 1.4 for both 2018 and for 2017, uplifts the EAD. It is indicative of the robustness of an institution's approach and governance framework for managing counterparty credit risk.

In accordance with the CRR requirements, the EAD for over-thecounter derivatives is adjusted for wrong-way risk (for more information on wrong-way risks, refer to page 105), collateral and an increased margin period of risk, when appropriate.

#### Mark-to-market (mtm) method

For derivatives that fall outside the IMM and for exchange-traded derivatives where RBS does not have permission to use the IMM to calculate EAD for regulatory capital purposes, it calculates counterparty credit risk exposures using the mtm method. Exposure is calculated as the positive mtm value of outstanding contracts plus a potential future exposure. Exposure is adjusted for collateral, including any haircuts applied to collateral in accordance with regulatory requirements.

#### Financial collateral comprehensive method

RBS uses the financial collateral comprehensive method for calculating EAD on securities financing transactions. Exposure is adjusted for collateral, after volatility adjustments are applied.

# CR9: IRB: IRB models back-testing Probability of default and exposure at default

Wholesale credit grading models are hybrid models. They exhibit a degree of cyclicality that reflects broader credit conditions, but not the full cyclicality of a more point-in-time methodology. In contrast, retail PD models are point-in-time models and estimate the probability of default under current economic conditions, resulting in more variable estimates.

Refer to EU CRE\_2: IRB models for more details on the methodology and characteristics of the models.

# CR9\_a: IRB: IRB models - Estimated probability of default, actual default rates and EAD outcomes versus estimates

The table below shows, across a two-year period, the PD estimated for that year as at the end of the previous year, compared with the actual default rate realised during the year.

 For wholesale exposures, the estimate shown is the averaged obligor PD. For retail exposures, it is the averaged account-level PD.

- Exposures in default at the end of the previous year are excluded from the PD estimates because their probability of default is 100%
- The default rate is the number of defaults observed during the year, divided by the number of obligors or accounts at the end of the previous year.
- The EAD ratio represents the total EAD estimated at the end of the previous year, against the total actual exposure at the time of default, for the defaulted exposures.

|                                       |                     | PD                  |                   | EAD                 |                                  |                                |
|---------------------------------------|---------------------|---------------------|-------------------|---------------------|----------------------------------|--------------------------------|
|                                       | Estimated at 2017 % | Actual<br>2018<br>% | Estimated at 2016 | Actual<br>2017<br>% | Estimated to actual ratio 2018 % | Estimated to actual ratio 2017 |
| Retail                                | /0                  | 70                  | /0                | /6                  | /6                               | /0                             |
| - SME                                 | 2.32                | 1.89                | 2.34              | 1.96                | 114                              | 115                            |
| - Secured by real estate non-SME      | 0.77                | 0.58                | 0.88              | 0.66                | 103                              | 103                            |
| - Qualifying revolving                | 1.33                | 1.17                | 1.40              | 1.26                | 115                              | 115                            |
| - Other                               | 3.79                | 4.16                | 3.35              | 3.80                | 109                              | 109                            |
| Central governments and central banks | 0.46                | 1.27                | 0.78              | _                   | _                                | _                              |
| Institutions                          | 0.66                | 0.20                | 0.68              | _                   | _                                | _                              |
| Corporates (1)                        | 1.95                | 1.13                | 2.06              | 1.12                | 118                              | 115                            |
| Equities                              | 2.10                | _                   | 2.05              | _                   | _                                | _                              |

Note

(1) The 2018 EAD ratio reflects an improved reporting approach and the 2017 comparative has been revised.

#### **Key points**

- For three of the four retail asset classes, actual default experience in 2018 was below estimated outcomes, as had been the case in the previous year. This reflected estimates lagging actual default experience in an environment where actual default rates are falling.
- The under-estimation in the retail other asset class decreased compared to the previous year. This class consisted mainly of fixed-rate personal loans in the UK. PD estimates increased yearon-year as regular model calibration reflected higher default rates.
- Across the retail asset classes, EAD ratios were stable year-onyear.
- The PD estimate for central governments and central banks reduced year-on-year, reflecting the exit from higher-risk sovereign exposures. The actual default rate was above the estimate due to a single default.
- For the other wholesale asset classes, estimates were broadly stable compared to 2017 and continued to be above actual outcomes.

#### Back-testing of PD by exposure band

To enhance disclosure on the PD analysis, the two tables below provide a further breakdown by exposure class and asset quality band: Table EU CR9\_a\_1 for retail classes and Table EU CR9\_a\_2 for wholesale classes.

The EU CR9\_a tables include the following:

- The PDs estimated for 2018 as at the end of 2017, on both an EAD-weighted and obligor-weighted basis.
- The actual default rates for 2018 and the averaged annual default rates across the five-year period covering 2014-2018 – both on an obligor-weighted basis.
- The number of obligors at 2018 and 2017 year-ends respectively.
   These numbers differ slightly from the obligor numbers in EU
   CR6 and EU CCR4 due to the application of specific modelling filters or due to scope differences.
- The total default count in 2018.
- The number of clients defaulting in 2018 that did not have committed facilities granted at the end of 2017. These newlyfunded clients are not included in the actual 2018 default rates.

## CR9\_a\_1: IRB models - back-testing of PD by exposure class - Retail - total credit risk

In the table below, defaults are recognised at an individual account level for the retail classes. Obligors therefore relate to accounts in the figures shown in the table and the two terms are equivalent in this context.

|   |         |                   | PD estimate  | at                  | Defaulted rates     | actual              |             |           |              |                          |
|---|---------|-------------------|--------------|---------------------|---------------------|---------------------|-------------|-----------|--------------|--------------------------|
|   |         |                   | EAD weighted | Obligor<br>weighted | Obligor<br>weighted | Obligor<br>weighted | Number of o | hligara   | Number of de | efaulted obligors        |
|   |         |                   | 2017         | 2017                | weighted<br>2018    | 2014-2018           | Number of 0 | bligors   | Number of de | of which: newly funded   |
| Exposure class                                  | AQ band | PD range          | %            | %                   | %                   | %                   | 2017        | 2018      | All          | obligors during the year |
| 2018  |         |                   |              |                     |                     |                     |             |           |              |                          |
| Retail - SME                                    | AQ01    | 0% to 0.034%      | _            | _                   | _                   | 0.19%               | _           | _         | _            | _                        |
| Retail - SME                                    | AQ02    | 0.034% to 0.048%  | _            | _                   | _                   | 0.04%               | _           | 389       | _            | _                        |
| Retail - SME                                    | AQ03    | 0.048% to 0.095%  | 0.08%        | 0.08%               | 0.02%               | 0.04%               | 17,899      | 39,080    | 3            | _                        |
| Retail - SME                                    | AQ04    | 0.095% to 0.381%  | 0.18%        | 0.19%               | 0.15%               | 0.19%               | 424,109     | 438,121   | 650          | _                        |
| Retail - SME                                    | AQ05    | 0.381% to 1.076%  | 0.76%        | 0.67%               | 0.56%               | 0.56%               | 310,204     | 311,848   | 1,814        | 85                       |
| Retail - SME                                    | AQ06    | 1.076% to 2.153%  | 1.41%        | 1.47%               | 1.12%               | 1.29%               | 228,764     | 220,391   | 2,627        | 73                       |
| Retail - SME                                    | AQ07    | 2.153% to 6.089%  | 3.28%        | 3.53%               | 2.80%               | 2.69%               | 220,466     | 166,566   | 6,778        | 609                      |
| Retail - SME                                    | AQ08    | 6.089% to 17.222% | 9.63%        | 9.65%               | 9.05%               | 8.74%               | 63,876      | 54,133    | 5,934        | 155                      |
| Retail - SME                                    | AQ09    | 17.222% to 100%   | 31.47%       | 33.64%              | 25.93%              | 28.67%              | 29,392      | 28,635    | 7,677        | 56                       |
| Retail - SME                                    | AQ10    | 100%              | N/A          | N/A                 | N/A                 | N/A                 | 30,250      | 26,992    | N/A          | N/A                      |
| Total - Retail - SME                            |         |                   | 2.18%        | 2.32%               | 1.89%               | 2.04%               | 1,324,960   | 1,286,155 | 25,483       | 978                      |
| Retail - Secured by real estate non-SME         | AQ01    | 0% to 0.034%      | 0.03%        | 0.03%               | 0.01%               | 0.00%               | 15,357      | 184       | 2            | 1                        |
| Retail - Secured by real estate non-SME         | AQ02    | 0.034% to 0.048%  | 0.04%        | 0.04%               | 0.03%               | 0.07%               | 3,724       | 14,612    | 2            | 1                        |
| Retail - Secured by real estate non-SME         | AQ03    | 0.048% to 0.095%  | 0.08%        | 0.08%               | 0.08%               | 0.07%               | 99,944      | 57,295    | 84           | 4                        |
| Retail - Secured by real estate non-SME         | AQ04    | 0.095% to 0.381%  | 0.21%        | 0.20%               | 0.16%               | 0.15%               | 807,360     | 769,844   | 1,290        | 19                       |
| Retail - Secured by real estate non-SME         | AQ05    | 0.381% to 1.076%  | 0.58%        | 0.61%               | 0.34%               | 0.38%               | 249,640     | 341,769   | 851          | 11                       |
| Retail - Secured by real estate non-SME         | AQ06    | 1.076% to 2.153%  | 1.37%        | 1.37%               | 0.74%               | 0.69%               | 32,049      | 18,152    | 241          | 3                        |
| Retail - Secured by real estate non-SME         | AQ07    | 2.153% to 6.089%  | 3.97%        | 3.88%               | 3.47%               | 2.36%               | 10,880      | 9,776     | 379          | 1                        |
| Retail - Secured by real estate non-SME         | AQ08    | 6.089% to 17.222% | 11.54%       | 11.36%              | 12.48%              | 10.31%              | 13,895      | 12,270    | 1,744        | 10                       |
| Retail - Secured by real estate non-SME         | AQ09    | 17.222% to 100%   | 28.85%       | 28.82%              | 19.51%              | 19.46%              | 13,773      | 15,984    | 2,690        | 3                        |
| Retail - Secured by real estate non-SME         | AQ10    | 100%              | N/A          | N/A                 | N/A                 | N/A                 | 30,408      | 25,271    | N/A          | N/A                      |
| Total - Retail - Secured by real estate non-SME |         |                   | 0.80%        | 0.77%               | 0.58%               | 0.76%               | 1,277,030   | 1,265,157 | 7,283        | 53                       |

For the note to this table refer to the following page.

CR9\_a\_1: IRB models - Back-testing of PD by exposure class - Retail - total credit risk continued

|                                       |                      | PD estimat   | te at            | Default rate     | s actual            |            |            |               |  |
|---------------------------------------|----------------------|--------------|------------------|------------------|---------------------|------------|------------|---------------|--|
|                                       | _                    | EAD weighted | Obligor          | Obligor          | Obligor<br>weighted | Number of  | ablicara   | Ni mahay af d | ofouttod obligans                        |
|                                       |                      | 2017         | weighted<br>2017 | weighted<br>2018 | 2014-2018           | Number of  | obligors   | Number of di  | efaulted obligors of which: newly funded |
| Exposure class AQ b                   | nd PD range          | %            | %                | %                | %                   | 2017       | 2018       | All           | obligors during the year                 |
| 2018                                  |                      |              |                  |                  |                     |            |            |               |  |
| Retail - Qualifying revolving AC      | 0% to 0.034%         | 0.03%        | 0.03%            | 0.02%            | 0.02%               | 5,672,262  | 4,794,295  | 1,330         | 21                                       |
| Retail - Qualifying revolving AC      | 0.034% to 0.048%     | 0.04%        | 0.04%            | 0.06%            | 0.05%               | 765,969    | 1,043,501  | 483           | 9  |
| Retail - Qualifying revolving AC      | 0.048% to 0.095%     | 0.06%        | 0.06%            | 0.08%            | 0.08%               | 494,041    | 1,229,033  | 452           | 61                                       |
| Retail - Qualifying revolving AC      | 0.095% to 0.381%     | 0.21%        | 0.22%            | 0.17%            | 0.22%               | 2,332,095  | 2,179,987  | 4,093         | 29                                       |
| Retail - Qualifying revolving AC      | 05 0.381% to 1.076%  | 0.63%        | 0.61%            | 0.50%            | 0.50%               | 4,384,804  | 4,226,301  | 22,274        | 242                                      |
| Retail - Qualifying revolving AC      | 06 1.076% to 2.153%  | 1.57%        | 1.56%            | 1.46%            | 1.43%               | 1,745,102  | 1,809,880  | 26,345        | 785                                      |
| Retail - Qualifying revolving AC      | 07 2.153% to 6.089%  | 3.72%        | 3.70%            | 3.02%            | 2.81%               | 1,623,629  | 1,688,421  | 55,902        | 6,915                                    |
| Retail - Qualifying revolving AC      | 08 6.089% to 17.222% | 9.16%        | 9.53%            | 8.47%            | 7.57%               | 524,367    | 501,413    | 46,596        | 2,202                                    |
| Retail - Qualifying revolving AC      | 09 17.222% to 100%   | 35.02%       | 33.41%           | 31.05%           | 28.63%              | 193,702    | 169,987    | 62,870        | 2,722                                    |
| Retail - Qualifying revolving AC      | 10 100%              | N/A          | N/A              | N/A              | N/A                 | 491,282    | 390,132    | N/A           | N/A                                      |
| Total - Retail - Qualifying revolving |                      | 1.46%        | 1.33%            | 1.17%            | 1.31%               | 18,227,253 | 18,032,950 | 220,345       | 12,986                                   |
| Retail - Other AC                     | 0% to 0.034%         | _            |                  | _                |                     | _          | _          | _             | _  |
| Retail - Other AC                     | 02 0.034% to 0.048%  | _            | _                | _                | _                   | _          | _          | _             | _  |
| Retail - Other AC                     | 0.048% to 0.095%     | _            | _                | _                | _                   | _          | _          | _             | _  |
| Retail - Other AC                     | 0.095% to 0.381%     | 0.30%        | 0.30%            | 0.60%            | 0.56%               | 9,152      | 8,075      | 85            | 30                                       |
| Retail - Other AC                     | 05 0.381% to 1.076%  | 0.75%        | 0.73%            | 0.77%            | 0.65%               | 338,636    | 348,056    | 3,214         | 621                                      |
| Retail - Other AC                     | 06 1.076% to 2.153%  | 1.51%        | 1.55%            | 1.99%            | 1.71%               | 122,638    | 170,719    | 2,947         | 504                                      |
| Retail - Other AC                     | 07 2.153% to 6.089%  | 3.57%        | 3.64%            | 4.28%            | 3.48%               | 133,660    | 138,134    | 7,602         | 1,883                                    |
| Retail - Other AC                     | 08 6.089% to 17.222% | 9.38%        | 9.45%            | 9.57%            | 9.24%               | 57,285     | 65,125     | 6,578         | 1,098                                    |
| Retail - Other AC                     | 09 17.222% to 100%   | 38.63%       | 40.07%           | 43.31%           | 43.15%              | 28,611     | 33,614     | 12,767        | 375                                      |
| Retail - Other AC                     | 10 100%              | N/A          | N/A              | N/A              | N/A                 | 83,175     | 57,836     | N/A           | N/A                                      |
| Total - Retail - Other                |                      | 3.63%        | 3.79%            | 4.16%            | 3.47%               | 773,157    | 821,559    | 33,193        | 4,511                                    |

Note:

(1) Obligor numbers for retail SME reflects an improved reporting approach and the 2017 comparatives have been revised.

#### **Key points**

- Observed and estimated default rates were well aligned across AQ bands for all asset classes.
- A significant volume of obligors originating in bands AQ7-AQ9 in the qualifying revolving class subsequently default within the year. These relate to non-packaged accounts in the current account portfolio (i.e. accounts with no borrowing facilities) and tend to be low-value defaults.

CR9\_a\_1: IRB models - Back-testing of PD by exposure class - Retail - total credit risk continued

|   |         | _                 | PD estimate at |                  | Defaulted rates actual |                  |             |           |             |                          |
|---|---------|-------------------|----------------|------------------|------------------------|------------------|-------------|-----------|-------------|--------------------------|
|   |         |                   | EAD weighted   | Obligor weighted | Obligor<br>weighted    | Obligor weighted | Number of o | bligors   | Number of d | efaulted obligors        |
|   |         |                   | 2016           | 2016             | 2017                   | 2013-2017        | ·           |           |             | of which: newly funded   |
| Exposure class                                  | AQ band | PD range          | %              | %                | %                      | %                | 2016        | 2017      | All         | obligors during the year |
| 2017  |         |                   |                |                  |                        |                  |             |           |             |                          |
| Retail - SME                                    | AQ01    | 0% to 0.034%      | _              | _                | _                      | 0.09%            | 527         | _         | 1           | 1                        |
| Retail - SME                                    | AQ02    | 0.034% to 0.048%  | _              | _                | _                      | 0.04%            | 77          | _         | _           | _                        |
| Retail - SME                                    | AQ03    | 0.048% to 0.095%  | 0.07%          | 0.07%            | 0.04%                  | 0.05%            | 18,236      | 17,899    | 8           | _                        |
| Retail - SME                                    | AQ04    | 0.095% to 0.381%  | 0.19%          | 0.18%            | 0.18%                  | 0.19%            | 427,302     | 424,119   | 761         | _                        |
| Retail - SME                                    | AQ05    | 0.381% to 1.076%  | 0.67%          | 0.65%            | 0.54%                  | 0.55%            | 328,215     | 310,221   | 1,835       | 57                       |
| Retail - SME                                    | AQ06    | 1.076% to 2.153%  | 1.51%          | 1.48%            | 1.02%                  | 1.27%            | 214,133     | 228,769   | 2,269       | 77                       |
| Retail - SME                                    | AQ07    | 2.153% to 6.089%  | 3.41%          | 3.46%            | 2.59%                  | 2.67%            | 217,871     | 223,440   | 6,278       | 644                      |
| Retail - SME                                    | AQ08    | 6.089% to 17.222% | 9.85%          | 9.64%            | 8.97%                  | 8.49%            | 63,843      | 63,899    | 5,870       | 142                      |
| Retail - SME                                    | AQ09    | 17.222% to 100%   | 31.19%         | 34.61%           | 30.39%                 | 28.80%           | 30,831      | 29,400    | 9,456       | 85                       |
| Retail - SME                                    | AQ10    | 100%              | _              | _                | _                      | _                | 39,910      | 30,461    | _           | _                        |
| Total - Retail - SME                            |         |                   | 1.99%          | 2.34%            | 1.96%                  | 2.23%            | 1,340,945   | 1,328,208 | 26,478      | 1,006                    |
| Retail - Secured by real estate non-SME         | AQ01    | 0% to 0.034%      | 0.03%          | 0.03%            | _                      | _                | 56          | 15,357    | _           | _                        |
| Retail - Secured by real estate non-SME         | AQ02    | 0.034% to 0.048%  | 0.04%          | 0.04%            | 0.02%                  | 0.07%            | 17,544      | 3,724     | 4           | 1                        |
| Retail - Secured by real estate non-SME         | AQ03    | 0.048% to 0.095%  | 0.08%          | 0.08%            | 0.07%                  | 0.06%            | 111,054     | 99,944    | 77          | 3                        |
| Retail - Secured by real estate non-SME         | AQ04    | 0.095% to 0.381%  | 0.22%          | 0.22%            | 0.15%                  | 0.14%            | 757,765     | 807,360   | 1,145       | 17                       |
| Retail - Secured by real estate non-SME         | AQ05    | 0.381% to 1.076%  | 0.61%          | 0.62%            | 0.42%                  | 0.40%            | 214,159     | 249,640   | 900         | 10                       |
| Retail - Secured by real estate non-SME         | AQ06    | 1.076% to 2.153%  | 1.39%          | 1.36%            | 0.66%                  | 0.74%            | 43,618      | 32,049    | 294         | 4                        |
| Retail - Secured by real estate non-SME         | AQ07    | 2.153% to 6.089%  | 3.96%          | 3.56%            | 1.63%                  | 1.95%            | 24,526      | 10,880    | 400         | 1                        |
| Retail - Secured by real estate non-SME         | AQ08    | 6.089% to 17.222% | 11.36%         | 10.97%           | 11.12%                 | 9.36%            | 14,277      | 13,895    | 1,593       | 5                        |
| Retail - Secured by real estate non-SME         | AQ09    | 17.222% to 100%   | 26.52%         | 26.75%           | 21.81%                 | 20.31%           | 16,461      | 13,773    | 3,593       | 3                        |
| Retail - Secured by real estate non-SME         | AQ10    | 100%              | _              | _                | _                      | _                | 36,319      | 30,408    | _           | _                        |
| Total - Retail - Secured by real estate non-SME |         |                   | 0.88%          | 0.88%            | 0.66%                  | 0.90%            | 1,235,779   | 1,277,030 | 8,006       | 44                       |

CR9\_a\_1: IRB models - Back-testing of PD by exposure class - Retail - total credit risk continued

|                                       |         |                   | PD estimate at       |                  | Default rates actual |                       |            |            |             |                          |
|---------------------------------------|---------|-------------------|----------------------|------------------|----------------------|-----------------------|------------|------------|-------------|--------------------------|
|                                       |         |                   |                      | Obligor          | Obligor              | Obligor               |            |            |             |                          |
|                                       |         |                   | EAD weighted<br>2016 | weighted<br>2016 | weighted<br>2017     | weighted<br>2013-2017 | Number of  | obligors   | Number of d | of which: newly funded   |
| Exposure class                        | AQ band | PD range          | %                    | %                | %                    | 2013-2017<br>%        | 2016       | 2017       | All         | obligors during the year |
| 2017                                  |         |                   |                      |                  |                      |                       |            |            |             |                          |
| Retail - Qualifying revolving         | AQ01    | 0% to 0.034%      | 0.03%                | 0.03%            | 0.02%                | 0.02%                 | 5,475,320  | 5,672,262  | 1,394       | 73                       |
| Retail - Qualifying revolving         | AQ02    | 0.034% to 0.048%  | 0.04%                | 0.04%            | 0.06%                | 0.05%                 | 1,027,499  | 765,971    | 595         | 13                       |
| Retail - Qualifying revolving         | AQ03    | 0.048% to 0.095%  | 0.08%                | 0.08%            | 0.10%                | 0.08%                 | 561,598    | 494,034    | 583         | 5                        |
| Retail - Qualifying revolving         | AQ04    | 0.095% to 0.381%  | 0.23%                | 0.23%            | 0.26%                | 0.26%                 | 2,175,704  | 2,301,059  | 5,691       | 95                       |
| Retail - Qualifying revolving         | AQ05    | 0.381% to 1.076%  | 0.62%                | 0.60%            | 0.51%                | 0.52%                 | 4,607,549  | 4,407,264  | 23,962      | 289                      |
| Retail - Qualifying revolving         | AQ06    | 1.076% to 2.153%  | 1.55%                | 1.53%            | 1.52%                | 1.41%                 | 1,751,502  | 1,742,158  | 26,970      | 372                      |
| Retail - Qualifying revolving         | AQ07    | 2.153% to 6.089%  | 3.70%                | 3.70%            | 3.08%                | 2.83%                 | 1,660,588  | 1,632,419  | 58,377      | 7,270                    |
| Retail - Qualifying revolving         | AQ08    | 6.089% to 17.222% | 9.20%                | 9.58%            | 8.84%                | 7.51%                 | 515,676    | 526,311    | 47,831      | 2,223                    |
| Retail - Qualifying revolving         | AQ09    | 17.222% to 100%   | 35.62%               | 34.30%           | 31.43%               | 28.93%                | 229,237    | 194,493    | 75,864      | 3,818                    |
| Retail - Qualifying revolving         | AQ10    | 100%              | _                    | _                | _                    | _                     | 502,951    | 491,282    | _           | _                        |
| Total - Retail - Qualifying revolving |         |                   | 1.44%                | 1.40%            | 1.26%                | 1.44%                 | 18,507,624 | 18,227,253 | 241,267     | 14,158                   |
| Retail - Other                        | AQ01    | 0% to 0.034%      | _                    |                  | _                    |                       |            |            |             | _                        |
| Retail - Other                        | AQ02    | 0.034% to 0.048%  | _                    | _                | _                    | _                     | _          | _          | _           | _                        |
| Retail - Other                        | AQ03    | 0.048% to 0.095%  | 0.09%                | 0.08%            | _                    | _                     | 10         | _          | _           | _                        |
| Retail - Other                        | AQ04    | 0.095% to 0.381%  | 0.32%                | 0.33%            | 0.56%                | 0.49%                 | 27,553     | 9,152      | 240         | 87                       |
| Retail - Other                        | AQ05    | 0.381% to 1.076%  | 0.67%                | 0.63%            | 0.71%                | 0.63%                 | 312,410    | 338,636    | 2,770       | 541                      |
| Retail - Other                        | AQ06    | 1.076% to 2.153%  | 1.51%                | 1.46%            | 2.01%                | 1.62%                 | 111,260    | 122,638    | 2,824       | 590                      |
| Retail - Other                        | AQ07    | 2.153% to 6.089%  | 3.61%                | 3.58%            | 4.17%                | 3.24%                 | 122,158    | 133,660    | 6,450       | 1,353                    |
| Retail - Other                        | AQ08    | 6.089% to 17.222% | 9.79%                | 10.11%           | 11.27%               | 8.96%                 | 45,505     | 57,285     | 6,092       | 962                      |
| Retail - Other                        | AQ09    | 17.222% to 100%   | 41.13%               | 44.73%           | 48.06%               | 42.21%                | 19,549     | 28,611     | 9,647       | 251                      |
| Retail - Other                        | AQ10    | 100%              | <u> </u>             | <u> </u>         | <u> </u>             | _                     | 85,248     | 83,175     | <u> </u>    |                          |
| Total - Retail - Other                |         | •                 | 3.19%                | 3.35%            | 3.80%                | 3.39%                 | 723,693    | 773,157    | 28,023      | 3,784                    |

CR9\_a\_2: IRB models - Back-testing of PD by exposure class - Wholesale - total credit risk

|   |         |                   |              | PD estimate at |                  | Default rates a  | ctual               |                |       |             |   |
|---|---------|-------------------|--------------|----------------|------------------|------------------|---------------------|----------------|-------|-------------|---|
|   |         |                   |              | EAD weighted   | Obligor          | Obligor          | Obligor<br>weighted | Number of obli |       | Number of   | defaulted ablicare                        |
|   |         |                   | Equivalent   | 2017           | weighted<br>2017 | weighted<br>2018 | 2014-2018           | Number of obl  | igors | Number of C | defaulted obligors of which: newly funded |
| Exposure class                            | AQ band | PD range          | S&P Rating   | %              | %                | %                | %                   | 2017 (1)       | 2018  | All         | obligors during the year                  |
| 2018                                      |         |                   |              |                |                  |                  |                     |                |       |             |   |
| Central governments and central banks     | AQ01    | 0% to 0.034%      | AAA to AA    | 0.01%          | 0.02%            | _                | _                   | 52             | 55    | _           | _   |
| Central governments and central banks     | AQ02    | 0.034% to 0.048%  | AA-          | 0.04%          | 0.04%            | _                | _                   | 1              | 2     | _           | _   |
| Central governments and central banks     | AQ03    | 0.048% to 0.095%  | A+ to A-     | 0.06%          | 0.06%            | _                | _                   | 12             | 15    | _           | _   |
| Central governments and central banks     | AQ04    | 0.095% to 0.381%  | BBB+ to BBB- | 0.21%          | 0.17%            | _                | _                   | 8              | 7     | _           | _   |
| Central governments and central banks     | AQ05    | 0.381% to 1.076%  | BB+ to BB    | 0.55%          | 0.57%            | _                | _                   | 4              | 1     | _           | _   |
| Central governments and central banks     | AQ06    | 1.076% to 2.153%  | BB- to B+    | 1.81%          | 1.81%            | _                | _                   | 1              | _     | _           | _   |
| Central governments and central banks     | AQ07    | 2.153% to 6.089%  | В            | _              | _                | _                | _                   | _              | 2     | _           | _   |
| Central governments and central banks     | AQ08    | 6.089% to 17.222% | B- to CCC+   | _              | _                | _                | _                   | _              | _     | _           | _   |
| Central governments and central banks     | AQ09    | 17.222% to 100%   | CCC to CC    | 28.96%         | 28.96%           | 100.00%          | 20.00%              | 1              | _     | 1           | _   |
| Central governments and central banks     | AQ10    | 100%              | D            | _              | _                | _                | _                   | _              | 1     | _           | _   |
| Total - Central governments and central b | anks    |                   |              | 0.01%          | 0.46%            | 1.27%            | 0.25%               | 79             | 83    | 1           | _   |
| Institutions                              | AQ01    | 0% to 0.034%      | AAA to AA    | 0.03%          | 0.03%            | _                | _                   | 88             | 92    | _           | _   |
| Institutions                              | AQ02    | 0.034% to 0.048%  | AA-          | 0.04%          | 0.04%            | _                | _                   | 87             | 70    | _           | _   |
| Institutions                              | AQ03    | 0.048% to 0.095%  | A+ to A-     | 0.07%          | 0.07%            | _                | _                   | 106            | 97    | _           | _   |
| Institutions                              | AQ04    | 0.095% to 0.381%  | BBB+ to BBB- | 0.13%          | 0.19%            | 0.23%            | 0.08%               | 433            | 414   | 1           | _   |
| Institutions                              | AQ05    | 0.381% to 1.076%  | BB+ to BB    | 0.55%          | 0.60%            | _                | _                   | 177            | 129   | _           | _   |
| Institutions                              | AQ06    | 1.076% to 2.153%  | BB- to B+    | 1.47%          | 1.56%            | 2.44%            | 0.90%               | 41             | 37    | 1           | _   |
| Institutions                              | AQ07    | 2.153% to 6.089%  | В            | 2.74%          | 3.08%            | _                | 0.78%               | 36             | 33    | _           | _   |
| Institutions                              | AQ08    | 6.089% to 17.222% | B- to CCC+   | 10.19%         | 11.46%           | _                | 4.00%               | 9              | 6     | _           | _   |
| Institutions                              | AQ09    | 17.222% to 100%   | CCC to CC    | 28.96%         | 33.76%           | _                | _                   | 5              | 8     | _           | _   |
| Institutions                              | AQ10    | 100%              | D            | _              | _                | _                | _                   | 1              | 2     | _           | _   |
| Total - Institutions                      |         |                   |              | 0.13%          | 0.66%            | 0.20%            | 0.15%               | 983            | 888   | 2           |   |

For the note to this table refer to the following page.

CR9\_a\_2: IRB models - Back testing of PD by exposure class - Wholesale - total credit risk continued

|                    |         |                   |                          | PD estimate  | at        | Default rates a | ctual          |             |         |             |   |
|--------------------|---------|-------------------|--------------------------|--------------|-----------|-----------------|----------------|-------------|---------|-------------|---|
|                    |         |                   |                          |              | Obligor   | Obligor         | Obligor        |             |         |             |   |
|                    |         |                   | Fautualant               | EAD weighted | weighted  | weighted        | weighted       | Number of o | bligors | Number of c | defaulted obligors                              |
| Exposure class     | AQ band | PD range          | Equivalent<br>S&P Rating | 2017<br>%    | 2017<br>% | 2017<br>%       | 2014-2018<br>% | 2017 (1)    | 2018    | All         | of which: newly funded obligors during the year |
| 2018               | •       | <u> </u>          | <u> </u>                 | •            |           | •               |                |             | • •     | •           | <u> </u>  |
| Corporates         | AQ01    | 0% to 0.034%      | AAA to AA                | 0.03%        | 0.03%     | _               | 0.01%          | 2,539       | 2,918   | _           | _   |
| Corporates         | AQ02    | 0.034% to 0.048%  | AA-                      | 0.04%        | 0.04%     | _               | _              | 412         | 424     | _           | _   |
| Corporates         | AQ03    | 0.048% to 0.095%  | A+ to A-                 | 0.07%        | 0.07%     | _               | _              | 1,147       | 1,046   | _           | _   |
| Corporates         | AQ04    | 0.095% to 0.381%  | BBB+ to BBB-             | 0.19%        | 0.25%     | 0.14%           | 0.09%          | 7,177       | 6,943   | 10          | _   |
| Corporates         | AQ05    | 0.381% to 1.076%  | BB+ to BB                | 0.67%        | 0.70%     | 0.42%           | 0.40%          | 20,427      | 19,644  | 88          | 2   |
| Corporates         | AQ06    | 1.076% to 2.153%  | BB- to B+                | 1.50%        | 1.53%     | 0.73%           | 0.76%          | 18,835      | 17,033  | 143         | 5   |
| Corporates         | AQ07    | 2.153% to 6.089%  | В                        | 3.27%        | 3.11%     | 1.96%           | 1.70%          | 15,856      | 13,249  | 318         | 7   |
| Corporates         | AQ08    | 6.089% to 17.222% | B- to CCC+               | 9.75%        | 10.06%    | 7.59%           | 8.33%          | 2,294       | 1,940   | 176         | 2   |
| Corporates         | AQ09    | 17.222% to 100%   | CCC to CC                | 26.62%       | 28.22%    | 10.03%          | 14.25%         | 628         | 585     | 63          | _   |
| Corporates         | AQ10    | 100%              | D                        | _            | _         | _               | _              | 3,209       | 2,571   | _           | _   |
| Total - Corporates |         |                   | •                        | 0.79%        | 1.95%     | 1.13%           | 1.34%          | 72,524      | 66,353  | 798         | 16  |
| Equities           | AQ01    | 0% to 0.034%      | AAA to AA                |              |           |                 |                | _           |         |             | _   |
| Equities           | AQ02    | 0.034% to 0.048%  | AA-                      | _            | _         | _               | _              | _           | _       | _           | _   |
| Equities           | AQ03    | 0.048% to 0.095%  | A+ to A-                 | _            | _         | _               | _              | _           | _       | _           | _   |
| Equities           | AQ04    | 0.095% to 0.381%  | BBB+ to BBB-             | _            | _         | _               | _              | _           | _       | _           | _   |
| Equities           | AQ05    | 0.381% to 1.076%  | BB+ to BB                | 0.40%        | 0.40%     | _               | _              | 1           | _       | _           | _   |
| Equities           | AQ06    | 1.076% to 2.153%  | BB- to B+                | 1.52%        | 1.32%     | _               | _              | 8           | 10      | _           | _   |
| Equities           | AQ07    | 2.153% to 6.089%  | В                        | 2.50%        | 2.50%     | _               | 1.12%          | 20          | 16      | _           | _   |
| Equities           | AQ08    | 6.089% to 17.222% | B- to CCC+               | _            | _         | _               | 4.00%          | _           | _       | _           | _   |
| Equities           | AQ09    | 17.222% to 100%   | CCC to CC                | _            | _         | _               | 5.00%          | _           | _       | _           | _   |
| Equities           | AQ10    | 100%              | D                        | _            | _         | _               | _              | _           | 1       | _           | _   |
| Total - Equities   |         |                   | •                        | 1.67%        | 2.10%     |                 | 1.10%          | 29          | 27      | _           | _   |

Note

(1) Obligor numbers reflect an improved reporting approach and the 2017 comparatives have been revised.

#### **Key point**

• PD estimates increased with each AQ band as expected. Actual outcomes typically also increased with each AQ band but this was not always the case for wholesale clients, where sample sizes tend to be small at the AQ band level.

CR9\_a\_2: IRB models - Back-testing of PD by exposure class - Wholesale - total credit risk continued

|   |         |                   | PD estimate at |                   | Default rates actual |                  |                       |               |        |       |                          |
|---|---------|-------------------|----------------|-------------------|----------------------|------------------|-----------------------|---------------|--------|-------|--------------------------|
|   |         |                   |                | EAD weighted      | Obligor              | Obligor          | Obligor               | Number of ob- | liana  | Defeu | ulto di alaliana en      |
|   |         |                   | Eguivalent     | EAD weighted 2016 | weighted<br>2016     | weighted<br>2017 | weighted<br>2013-2017 | Number of ob  | ilgors | Detau | of which: newly funded   |
| Exposure class                                | AQ band | PD range          | S&P Rating     | %                 | %                    | %                | %                     | 2016          | 2017   | All   | obligors during the year |
| 2017  |         |                   |                |                   |                      |                  |                       |               |        |       |                          |
| Central governments and central banks         | AQ01    | 0% to 0.034%      | AAA to AA      | 0.01%             | 0.02%                | _                | _                     | 54            | 52     |       | _                        |
| Central governments and central banks         | AQ02    | 0.034% to 0.048%  | AA to AA-      | 0.04%             | 0.04%                | _                |                       | 5             | 1      |       | _                        |
| Central governments and central banks         | AQ03    | 0.048% to 0.095%  | A+ to A-       | 0.06%             | 0.06%                | _                | _                     | 14            | 12     | _     | _                        |
| Central governments and central banks         | AQ04    | 0.095% to 0.381%  | BBB+ to BBB-   | 0.21%             | 0.21%                | _                | _                     | 11            | 8      |       | _                        |
| Central governments and central banks         | AQ05    | 0.381% to 1.076%  | BB+ to BB      | 0.63%             | 0.66%                | _                |                       | 4             | 4      |       | _                        |
| Central governments and central banks         | AQ06    | 1.076% to 2.153%  | BB- to B+      | _                 | _                    | _                | _                     | _             | 1      | _     | _                        |
| Central governments and central banks         | AQ07    | 2.153% to 6.089%  | B+ to B        | 2.50%             | 2.50%                | _                |                       | 1             |        |       | _                        |
| Central governments and central banks         | AQ08    | 6.089% to 17.222% | B to CCC+      | 8.78%             | 8.74%                | _                |                       | 4             |        |       | _                        |
| Central governments and central banks         | AQ09    | 17.222% to 100%   | CCC to CC      | 28.96%            | 28.96%               | _                |                       | 1             | 1      |       | _                        |
| Central governments and central banks         | AQ10    | 100%              | D              |                   | _                    | _                | _                     | _             |        | n/a   | n/a                      |
| Total - Central governments and central banks |         |                   |                | 0.02%             | 0.78%                | _                | _                     | 94            | 79     | _     | _                        |
| Institutions                                  | AQ01    | 0% to 0.034%      | AAA to AA      | 0.03%             | 0.03%                | _                | _                     | 139           | 88     | _     | _                        |
| Institutions                                  | AQ02    | 0.034% to 0.048%  | AA to AA-      | 0.04%             | 0.04%                |                  | 0.16%                 | 71            | 87     |       | _                        |
| Institutions                                  | AQ03    | 0.048% to 0.095%  | A+ to A-       | 0.07%             | 0.07%                |                  | 0.06%                 | 91            | 106    |       | _                        |
| Institutions                                  | AQ04    | 0.095% to 0.381%  | BBB+ to BBB-   | 0.14%             | 0.20%                | _                | 0.04%                 | 508           | 433    | _     | _                        |
| Institutions                                  | AQ05    | 0.381% to 1.076%  | BB+ to BB      | 0.53%             | 0.60%                | _                | 0.15%                 | 208           | 177    | _     | _                        |
| Institutions                                  | AQ06    | 1.076% to 2.153%  | BB- to B+      | 1.26%             | 1.46%                | _                | 1.11%                 | 51            | 41     |       | _                        |
| Institutions                                  | AQ07    | 2.153% to 6.089%  | B+ to B        | 3.02%             | 2.96%                | _                | 0.79%                 | 42            | 36     |       | _                        |
| Institutions                                  | AQ08    | 6.089% to 17.222% | B to CCC+      | 8.11%             | 10.86%               | _                | 4.29%                 | 12            | 9      |       | _                        |
| Institutions                                  | AQ09    | 17.222% to 100%   | CCC to D       | 28.96%            | 28.96%               | _                | 1.21%                 | 7             | 5      |       | _                        |
| Institutions                                  | AQ10    | 100%              |                | _                 | _                    | _                |                       | 4             | 1      | n/a   | n/a                      |
| Total - Institutions                          |         |                   |                | 0.15%             | 0.68%                | _                | 0.22%                 | 1,133         | 983    | _     | _                        |

CR9\_a\_2: IRB models - Back testing of PD by exposure class - Wholesale - total credit risk continued

|                    |           |                |              | PD estimate at    |                  |                  | ctual                 |                        |          |         |                                    |
|--------------------|-----------|----------------|--------------|-------------------|------------------|------------------|-----------------------|------------------------|----------|---------|------------------------------------|
|                    |           |                |              | EADinbtod         | Obligor          | Obligor          | Obligor               | Ni mala an a fi a la l |          | Defeat  | and a lateral and                  |
|                    |           |                | Equivalent   | EAD weighted 2016 | weighted<br>2016 | weighted<br>2017 | weighted<br>2013-2017 | Number of obl          | gors     | Detault | ed obligors of which: newly funded |
| Exposure class     | AQ band   | PD range       | S&P Rating   | %                 | %                | %                | %                     | 2016                   | 2017     | All     | obligors during the year           |
| 2017               |           |                |              |                   |                  |                  |                       |                        |          |         |                                    |
| Corporates         | AQ01      | 0% to 0.034%   | AAA to AA    | 0.03%             | 0.03%            | 0.04%            | 0.01%                 | 2,773                  | 2,539    | 1       | _                                  |
| Corporates         | AQ02 0.0  | 034% to 0.048% | AA to AA-    | 0.04%             | 0.04%            | 0.23%            | 0.08%                 | 434                    | 412      | 1       | _                                  |
| Corporates         | AQ03 0.0  | 048% to 0.095% | A+ to A-     | 0.07%             | 0.07%            | 0.09%            | 0.06%                 | 1,159                  | 1,147    | 1       | _                                  |
| Corporates         | AQ04 0.0  | 095% to 0.381% | BBB+ to BBB- | 0.20%             | 0.25%            | 0.11%            | 0.15%                 | 7,124                  | 7,177    | 10      | 2                                  |
| Corporates         | AQ05 0.3  | 381% to 1.076% | BB+ to BB    | 0.67%             | 0.70%            | 0.58%            | 0.48%                 | 21,005                 | 20,427   | 123     | 2                                  |
| Corporates         | AQ06 1.0  | 076% to 2.153% | BB- to B+    | 1.50%             | 1.53%            | 0.69%            | 0.87%                 | 21,530                 | 18,835   | 156     | 7                                  |
| Corporates         | AQ07 2.1  | 153% to 6.089% | B+ to B      | 3.27%             | 3.09%            | 1.56%            | 1.69%                 | 19,166                 | 15,856   | 310     | 11                                 |
| Corporates         | AQ08 6.08 | 89% to 17.222% | B to CCC+    | 9.56%             | 9.88%            | 7.30%            | 7.30%                 | 2,973                  | 2,294    | 219     | 2                                  |
| Corporates         | AQ09 17   | 7.222% to 100% | CCC to D     | 26.35%            | 28.07%           | 9.15%            | 15.70%                | 721                    | 628      | 67      | 1                                  |
| Corporates         | AQ10      | 100%           |              | _                 | _                | _                | _                     | 4,444                  | 3,209    | n/a     | n/a                                |
| Total - Corporates |           | ·              | •            | 0.80%             | 2.06%            | 1.12%            | 1.66%                 | 81,329                 | 72,524   | 888     | 25                                 |
| Equities           | AQ01      | 0% to 0.034%   | AAA to AA    | _                 |                  | _                |                       | _                      |          |         | _                                  |
| Equities           | AQ02 0.0  | 034% to 0.048% | AA to AA-    | _                 | _                | _                | _                     | _                      | _        | _       | _                                  |
| Equities           | AQ03 0.0  | 048% to 0.095% | A+ to A-     | _                 | _                | _                | _                     | _                      | _        | _       | _                                  |
| Equities           | AQ04 0.0  | 095% to 0.381% | BBB+ to BBB- | _                 | _                | _                | _                     | _                      | _        | _       | _                                  |
| Equities           | AQ05 0.3  | 381% to 1.076% | BB+ to BB    | _                 | _                | _                | _                     | _                      | 1        | _       | _                                  |
| Equities           | AQ06 1.0  | 076% to 2.153% | BB- to B+    | 1.31%             | 1.32%            | _                | 0.51%                 | 15                     | 8        | _       | _                                  |
| Equities           | AQ07 2.1  | 153% to 6.089% | B+ to B      | 2.51%             | 2.55%            | _                | 1.12%                 | 22                     | 20       | _       | _                                  |
| Equities           | AQ08 6.08 | 89% to 17.222% | B to CCC+    | _                 | _                | _                | 0.50%                 | _                      | _        | _       | _                                  |
| Equities           | AQ09 17   | 7.222% to 100% | CCC to D     | _                 | _                | _                | 8.33%                 | _                      | _        | _       | _                                  |
| Equities           | AQ10      | 100%           |              | <u> </u>          |                  | _                | _                     | 1                      | <u> </u> | n/a     | n/a                                |
| Total - Equities   | -         |                |              | 1.62%             | 2.05%            | _                | 1.22%                 | 38                     | 29       |         |                                    |

### Loss given default

Both estimated and actual LGDs are EAD-weighted. Corporate exposures where EAD varies more can give rise to significant movements when compared year-on-year.

More generally, differences between estimates and actuals can arise when comparing regulatory capital downturn estimates to actual outcomes that have been realised in non-downturn conditions.

### Corporates

In the corporates exposure class, the actual LGD includes all defaulted client cases that closed during the year, excluding disposal and run-off portfolios.

The estimated LGDs are the average pre-default downturn estimates for these defaults, with actual LGDs being the averaged observed outcomes, time-discounted to reflect actual workout periods.

Closure of a defaulted customer case occurs when none of the defined default criteria have been met. This may include instances where debt is repaid, fully or partially written off, or returned to the performing book.

Data for disposed and run-off portfolios has been excluded from the table below for both 2017 and 2018 because the outcomes do not represent expected future model performance, for the following specific reasons:

- Pre-default estimates were assessed on discontinued models.
- Actual LGD outcomes do not reflect normal workout processes.
- Assets do not represent future business.

Central governments and central banks, institutions and equities are not included owing to nil – or very low – volumes of defaults.

### Retail

In the retail exposure classes, estimated LGDs relate to loss estimates on defaulted exposures over defined outcome periods, which vary by exposure class, from 36 to 72 months. These periods align with the collections and recoveries process. The actual losses included in the table below relate to the corresponding defaulted exposures, which reached the relevant outcome period during 2018.

CR9 b: IRB: IRB models: Back-testing of LGD by exposure class - total credit risk

|                                      | 2018            | 2018         |                 |              |  |  |  |
|--------------------------------------|-----------------|--------------|-----------------|--------------|--|--|--|
|                                      | LGD - estimated | LGD - actual | LGD - estimated | LGD - actual |  |  |  |
| IRB exposure class                   | %               | %            | %               | %            |  |  |  |
| Retail                               |                 |              |                 |              |  |  |  |
| - SME                                | 70.1            | 58.3         | 70.7            | 57.4         |  |  |  |
| - Secured by real estate non-SME (1) | 31.3            | 18.5         | 35.3            | 19.7         |  |  |  |
| - Qualifying revolving               | 75.5            | 69.0         | 75.2            | 70.3         |  |  |  |
| - Other                              | 81.3            | 75.7         | 80.1            | 75.1         |  |  |  |
| Corporates                           | 45.5            | 36.3         | 43.3            | 39.1         |  |  |  |

### Note

(1) Actual LGD reflects an enhancement for the treatment of cures. The 2017 comparative has been revised.

### **Key points**

- For all retail exposure classes, actual loss experience remained below model estimates.
- In the retail SME and qualifying revolving exposure classes, loss estimates and outcomes were broadly comparable year-on-year.
- In the secured by real estate non-SME exposure class, the decrease in estimated and actual loss was driven by certain highloss accounts moving outside of the defined outcome period.
- In the corporates exposure class, the year-on-year change between the estimate and actual outcome was due to the inclusion in 2017 of certain higher-loss Ulster Bank loan sales cases.

EU CR9 c: IRB: IRB models - Back-testing of EL by exposure class - total credit risk

|  |               | Expected loss |       | Impairment    |           |       |               |      |
|--|---------------|---------------|-------|---------------|-----------|-------|---------------|------|
|  |               | 2017          |       |               | 2016      |       | (release)/cha | arge |
|  | Non-defaulted | Defaulted     |       | Non-defaulted | Defaulted |       | for the year  | ar   |
|  | (AQ1-AQ9)     | (AQ10)        | Total | (AQ1-AQ9)     | (AQ10)    | Total | 2018          | 2017 |
|  | £m            | £m            | £m    | £m            | £m        | £m    | £m            | £m   |
| Retail                                   |               |               |       |               |           |       |               |      |
| - SME (1)                                | 117           | 252           | 369   | 112           | 372       | 484   | 111           | 77   |
| - Secured by real estate non-SME (1)     | 225           | 909           | 1,134 | 244           | 1,089     | 1,333 | 58            | 119  |
| <ul> <li>Qualifying revolving</li> </ul> | 232           | 339           | 571   | 236           | 372       | 608   | 174           | 38   |
| - Other non-SME                          | 154           | 485           | 639   | 120           | 548       | 668   | (21)          | 20   |
| Central governments and central banks    | 3             | _             | 3     | 4             | _         | 4     | _             | _    |
| Institutions                             | 12            | _             | 12    | 18            | _         | 18    | 10            | _    |
| Corporates                               | 430           | 1,736         | 2,166 | 516           | 2,175     | 2,691 | 100           | 319  |
| Equities                                 | 9             | _             | 9     | 10            | _         | 10    | _             |      |
|  | 1,182         | 3,721         | 4,903 | 1,260         | 4,556     | 5,816 | 432           | 573  |

### Note:

Change in allocation of impairments (£33 million) across Retail sub exposures from Retail SME to Retail Secured by real estate non-SME.

### **Key point**

• The decrease in expected loss estimates reflected a significant fall in corporates and retail defaults driven by improved default rates.

# Credit risk (excluding counterparty credit risk)

This section provides more detailed analysis of credit risk exposures (excluding counterparty credit risk).

# Risk profile by asset concentrations

EU CRB\_B: IRB & STD: Credit risk exposures by exposure class

The table below presents credit risk EAD pre and post CRM on a period end and 12 month average basis, analysed by regulatory approach and exposure class. It excludes counterparty credit risk and securitisations.

|  | EAD pre CR | M.                                    | EAD post CRM |         |  |  |
|--|------------|---------------------------------------|--------------|---------|--|--|
|  | Period end | Average                               | Period end   | Average |  |  |
| 2018   | £m         | £m                                    | £m           | £m      |  |  |
| IRB  |            |                                       |              |         |  |  |
| Central governments and central banks                    | 54,519     | 57,616                                | 54,450       | 57,541  |  |  |
| Institutions   | 12,577     | 16,504                                | 10,790       | 14,623  |  |  |
| Corporates   | 142,127    | 144,360                               | 132,335      | 135,314 |  |  |
| Specialised lending                                      | 18,282     | 19,873                                | 18,059       | 19,664  |  |  |
| SME  | 21,633     | 21,973                                | 21,012       | 21,330  |  |  |
| Other corporate  | 102,212    | 102,514                               | 93,264       | 94,320  |  |  |
| Retail   | 204,979    | 203,649                               | 204,979      | 203,650 |  |  |
| Secured by real estate property - SME                    | 1,359      | 1,368                                 | 1,359        | 1,368   |  |  |
| - non-SME  | 165,381    | 164,132                               | 165,381      | 164,133 |  |  |
| Qualifying revolving                                     | 22,634     | 22,528                                | 22,634       | 22,528  |  |  |
| Other retail - SME                                       | 9,118      | 9,274                                 | 9,118        | 9,274   |  |  |
| - non-SME  | 6,487      | 6,347                                 | 6,487        | 6,347   |  |  |
| Equities   | 722        | 791                                   | 722          | 791     |  |  |
| Non-credit obligation assets                             | 5,779      | 5,824                                 | 5,779        | 5,824   |  |  |
| Total IRB  | 420,703    | 428,744                               | 409,055      | 417,743 |  |  |
| STD  |            |                                       |              |         |  |  |
| Central governments and central banks                    | 95,657     | 95,204                                | 95,595       | 95,183  |  |  |
| Regional governments and local authorities               | 155        | 158                                   | 155          | 157     |  |  |
| Multilateral development banks                           | 31         | 30                                    | 31           | 30      |  |  |
| Institutions   | 471        | 472                                   | 510          | 513     |  |  |
| Corporates   | 11,047     | 10,759                                | 10,433       | 10,230  |  |  |
| Retail   | 2,859      | 3,113                                 | 2,836        | 3,080   |  |  |
| Secured by mortgages on immovable property - residential | 12,840     | 12,677                                | 12,840       | 12,677  |  |  |
| - commercial   | 2,909      | 2,765                                 | 2,885        | 2,747   |  |  |
| Exposures in default                                     | 555        | 777                                   | 554          | 775     |  |  |
| Items associated with particularly high risk             | 28         | 30                                    | 28           | 30      |  |  |
| Covered bonds  | 137        | 143                                   | 137          | 143     |  |  |
| Equity exposures   | 705        | 685                                   | 705          | 685     |  |  |
| Other exposures  | 2,057      | 2,222                                 | 2,057        | 2,222   |  |  |
| Total STD  | 129,451    | 129,035                               | 128,766      | 128,472 |  |  |
| Total IRB and STD  | 550,154    | 557,779                               | 537,821      | 546,215 |  |  |
|  | ·          | · · · · · · · · · · · · · · · · · · · |              | , ,     |  |  |

EU CRB\_B: IRB & STD: Credit risk exposures by exposure class continued

| _  | EAD pre CRI | M       | EAD post CRI | M       |
|--|-------------|---------|--------------|---------|
|  | Period end  | Average | Period end   | Average |
| 2017   | £m          | £m      | £m           | £m      |
| IRB  |             |         |              | - 4     |
| Central governments and central banks                    | 57,057      | 51,864  | 56,990       | 51,792  |
| Institutions   | 15,506      | 17,163  | 13,672       | 14,907  |
| Corporates   | 149,530     | 152,977 | 140,976      | 143,776 |
| Specialised lending                                      | 23,774      | 24,645  | 23,661       | 24,256  |
| SME  | 24,907      | 24,347  | 24,271       | 23,772  |
| Other corporate  | 100,849     | 103,985 | 93,044       | 95,748  |
| Retail   | 202,142     | 200,119 | 202,142      | 200,119 |
| Secured by real estate property - SME                    | 1,389       | 1,395   | 1,389        | 1,395   |
| - non-SME  | 162,871     | 160,609 | 162,871      | 160,609 |
| Qualifying revolving                                     | 22,528      | 22,957  | 22,528       | 22,957  |
| Other retail - SME                                       | 9,352       | 9,342   | 9,352        | 9,342   |
| - non-SME  | 6,002       | 5,816   | 6,002        | 5,816   |
| Equities   | 861         | 848     | 861          | 848     |
| Non-credit obligation assets                             | 7,180       | 1,553   | 7,180        | 1,553   |
| Total IRB  | 432,276     | 424,524 | 421,821      | 412,995 |
| STD  |             |         |              |         |
| Central governments and central banks (1)                | 92,807      | 84,923  | 92,821       | 84,923  |
| Regional governments and local authorities               | 157         | 179     | 157          | 175     |
| Multilateral development banks                           | 30          | 31      | 30           | 31      |
| Institutions   | 419         | 528     | 474          | 582     |
| Corporates   | 10,821      | 16,012  | 10,477       | 15,346  |
| Retail   | 3,071       | 3,338   | 3,041        | 3,312   |
| Secured by mortgages on immovable property - residential | 12,798      | 12,500  | 12,798       | 12,496  |
| - commercial   | 2,522       | 3,377   | 2,516        | 3,364   |
| Exposures in default                                     | 980         | 1,075   | 978          | 1,064   |
| Items associated with particularly high risk             | 34          | 236     | 34           | 236     |
| Covered bonds  | 159         | 136     | 159          | 136     |
| Equity exposures   | 650         | 561     | 650          | 561     |
| Other exposures (1)                                      | 1,709       | 7,605   | 1,709        | 7,605   |
| Total STD  | 126,157     | 130,501 | 125,844      | 129,831 |
| Total IRB and STD  | 558,433     | 555,025 | 547,665      | 542,826 |

Note: (1) 2017 presentation for STD measures has been revised, see EU CRA for details.

# EU CRB\_C: IRB & STD: Credit risk exposures by geographic region

The table below presents credit risk EAD post CRM analysed by geography, split by regulatory approach and exposure class. It excludes counterparty credit risk and securitisations. Geographical analysis is based on country of operation of the customer.

|  |         |        | Other Western |        |               |           |
|--|---------|--------|---------------|--------|---------------|-----------|
|  | UK      | Rol    | Europe        | US     | Rest of world | Total     |
| 2018   | £m      | £m     | £m            | £m     | £m            | £m        |
| IRB  | 070     | 0.400  | 05.050        | 44 740 | 4.000         | E 4 4 E 0 |
| Central governments and central banks                                | 278     | 2,499  | 35,352        | 11,713 | 4,608         | 54,450    |
| Institutions   | 1,444   | 33     | 3,576         | 4,805  | 932           | 10,790    |
| Corporates   | 100,455 | 5,423  | 16,483        | 7,170  | 2,804         | 132,335   |
| Specialised lending  | 15,147  | 1,020  | 1,508         | 115    | 269           | 18,059    |
| SME  | 19,672  | 1,250  | 48            | 11     | 31            | 21,012    |
| Other corporate  | 65,636  | 3,153  | 14,927        | 7,044  | 2,504         | 93,264    |
| Retail   | 188,455 | 16,196 | 145           | 48     | 135           | 204,979   |
| Secured by real estate property - SME                                | 1,353   | 1      | 2             | 1      | 2             | 1,359     |
| - non-SME  | 150,348 | 15,033 | _             | _      | _             | 165,381   |
| Qualifying revolving   | 21,962  | 373    | 132           | 44     | 123           | 22,634    |
| Other retail - SME   | 8,521   | 587    | 4             | 2      | 4             | 9,118     |
| - non-SME  | 6,271   | 202    | 7             | 1      | 6             | 6,487     |
| Equities   | 699     | _      | 10            | 8      | 5             | 722       |
| Non-credit obligation assets   | 4,632   | 462    | 612           | 11     | 62            | 5,779     |
| Total IRB  | 295,963 | 24,613 | 56,178        | 23,755 | 8,546         | 409,055   |
| Proportion   | 72%     | 6%     | 14%           | 6%     | 2%            | 100%      |
| STD  |         |        |               |        |               |           |
| Central governments and central banks                                | 93,251  | _      | 149           | 268    | 1,927         | 95,595    |
| Regional governments and local authorities                           | 153     | 2      | _             | _      | _             | 155       |
| Multilateral development banks                                       | _       | _      | _             | _      | 31            | 31        |
| Institutions   | 31      | _      | 67            | 5      | 407           | 510       |
| Corporates   | 3,024   | 665    | 940           | 3      | 5,801         | 10,433    |
| Retail   | 2,066   | 1      | 69            | 7      | 693           | 2,836     |
| Secured by mortgages on immovable property - residential             | 10,990  | 136    | 262           | 205    | 1,247         | 12,840    |
| - commercial   | 2,555   | 16     | 157           | 11     | 146           | 2,885     |
| Exposures in default   | 362     | 16     | 24            | 12     | 140           | 554       |
| Items associated with particularly high risk                         | _       | _      | 28            |        | _             | 28        |
| Covered bonds  | _       | _      | 137           | _      | _             | 137       |
| Equity exposures   | 549     | 3      | 16            | 99     | 38            | 705       |
| Other exposures  | 1,734   | 32     | 69            | _      | 222           | 2,057     |
| Total STD  | 114,715 | 871    | 1,918         | 610    | 10,652        | 128,766   |
| Proportion   | 90%     | 1%     | 1%            | 0%     | 8%            | 100%      |
| Total IRB and STD  | 410,678 | 25,484 | 58,096        | 24,365 | 19,198        | 537,821   |
| Proportion   | 75%     | 5%     | 11%           | 5%     | 4%            | 100%      |
| Of which: by significant subsidiary (excludes Intra-Group exposures) |         |        |               |        |               |           |
| NWB Plc  | 250,620 | 279    | 28,582        | 12,554 | 3,213         | 295,248   |
| RBS plc  | 91,082  | 183    | 2,247         | 3,870  | 1,361         | 98,743    |
| UBIDAC   | 367     | 24,480 | 2,314         | 292    | 442           | 27,895    |
|  |         | •      |               |        |               | •         |
| NWM Plc  | 9,568   | 159    | 13,350        | 5,402  | 3,237         | 31,716    |

EU CRB\_C: IRB & STD: Credit risk exposures by geographic region continued

|  |         | C      | Other Western |        |               |         |
|--|---------|--------|---------------|--------|---------------|---------|
| 0047   | UK      | Rol    | Europe        | US     | Rest of world | Total   |
| 2017<br>IRB  | £m      | £m     | £m            | £m     | £m            | £m      |
| Central governments and central banks                                | 406     | 2.411  | 40,980        | 8.461  | 4.732         | 56.990  |
| Institutions   | 2,231   | 28     | 6,758         | 3,287  | 1,368         | 13,672  |
| Corporates   | 109,522 | 5,624  | 16,670        | 5,801  | 3,359         | 140,976 |
| Specialised lending  | 20.330  | 957    | 1,557         | 466    | 351           | 23,661  |
| SME  | 22,855  | 1,295  | 73            | 11     | 37            | 24.271  |
| Other corporate  | 66,337  | 3,372  | 15.040        | 5.324  | 2.971         | 93.044  |
| Retail   | 184,659 | 17,145 | 146           | 49     | 143           | 202,142 |
| Secured by real estate property - SME                                | 1,382   | 1      | 3             | 1      | 2             | 1,389   |
| - non-SME  | 146,956 | 15,915 | _             | _      | _             | 162,871 |
| Qualifying revolving   | 21,838  | 385    | 132           | 45     | 128           | 22,528  |
| Other retail - SME   | 8,713   | 628    | 4             | 2      | 5             | 9,352   |
| - non-SME  | 5,770   | 216    | 7             | 1      | 8             | 6,002   |
| Equities   | 716     | _      | 130           | 9      | 6             | 861     |
| Non-credit obligation assets   | 5,952   | 505    | 617           | 27     | 79            | 7,180   |
| Total IRB  | 303,486 | 25,713 | 65,301        | 17,634 | 9,687         | 421,821 |
| Proportion   | 73%     | 6%     | 15%           | 4%     | 2%            | 100%    |
| STD  |         |        |               |        |               |         |
| Central governments and central banks (1)                            | 90,762  | 2      | 3             | _      | 2,054         | 92,821  |
| Regional governments and local authorities                           | 146     | 2      | 9             | _      | _             | 157     |
| Multilateral development banks                                       | _       | _      | _             | _      | 30            | 30      |
| Institutions   | 5       | _      | 64            | 1      | 404           | 474     |
| Corporates   | 3,996   | 554    | 651           | 70     | 5,206         | 10,477  |
| Retail   | 2,235   | 5      | 70            | 8      | 723           | 3,041   |
| Secured by mortgages on immovable property - residential             | 10,285  | 74     | 233           | 192    | 2,014         | 12,798  |
| - commercial   | 2,268   | 8      | 78            | 30     | 132           | 2,516   |
| Exposures in default   | 415     | 43     | 15            | 7      | 498           | 978     |
| Items associated with particularly high risk                         | _       | _      | 34            | _      | _             | 34      |
| Covered bonds  |         | _      | 159           | _      |               | 159     |
| Equity exposures (2)   | 588     | _      | 18            | 28     | 16            | 650     |
| Other exposures  | 1,433   | 33     | 41            |        | 202           | 1,709   |
| Total STD  | 112,133 | 721    | 1,375         | 336    | 11,279        | 125,844 |
| Proportion   | 89%     | 1%     | 1%            | 0%     | 9%            | 100%    |
| Total IRB and STD  | 415,619 | 26,434 | 66,676        | 17,970 | 20,966        | 547,665 |
| Proportion   | 76%     | 5%     | 12%           | 3%     | 4%            | 100%    |
| Of which: by significant subsidiary (excludes Intra-Group exposures) |         |        |               |        |               |         |
| NWB Plc  | 217,307 | 138    | 2,793         | 842    | 631           | 221,711 |
| RBS plc  | 160,102 | 703    | 53,914        | 16,381 | 8,241         | 239,341 |
| UBIDAC   | 514     | 24,870 | 1,522         | 39     | 452           | 27,397  |
|  |         |        |               |        |               |         |

Note:

# **Key points**

- Corporate exposure in specialised lending and SME reduced due to RWA saving initiatives.
- The increase in exposure to the US was driven by lending to US banks and financial institutions.
- UK mortgage exposure increased, with new lending partly offset by redemptions and repayments.

<sup>(1) 2017</sup> presentation for STD measures has been revised, see EU CRA for details.

# EU CRB\_D: IRB& STD: Credit risk exposures by industry sector

The table below presents credit risk EAD post CRM analysed by industry, split by regulatory approach and exposure class. It excludes counterparty credit risk and securitisations. Industry analysis reflects the sector classification used by RBS for risk management purposes.

|  | Sovereign Financial inst |             |              |         |            | institutions Corporates |              |          |          |               |            |                |          | Personal     |                       |           |                 |
|--|--------------------------|-------------|--------------|---------|------------|-------------------------|--------------|----------|----------|---------------|------------|----------------|----------|--------------|-----------------------|-----------|-----------------|
|  | Central                  | Central     | Other        |         | Non-       |                         |              | Natural  |          |               | Retail and |                |          |              | Other                 | Not       |                 |
| 2040   |                          | governments | sovereign    | Banks   | bank       | SSPEs                   | Property     |          |          | Manufacturing | leisure    | Services       | TMT      | Mortgages    | personal              | allocated | Total           |
| 2018<br>IRB                                  | £m                       | £m          | £m           | £m      | £m         | £m                      | £m           | £m       | £m       | £m            | £m         | £m             | £m       | £m           | £m                    | £m        | £m              |
| Central governments and central banks        | 28,045                   | 22,662      | 818          | 2,885   |            |                         |              |          |          |               |            | 40             |          |              |                       |           | 54,450          |
| Institutions                                 | 20,043                   | 22,002      | 1,300        | 9,409   |            | _                       | <u> </u>     | _        | 31       | _             | _          | 40             |          | _            |                       | _         | 10,790          |
| Corporates                                   |                          | 105         | 57           | 19      | 21,928     | 483                     | 35,527       | 12,076   | 13,825   | 12,081        | 14,634     | 15,853         | 5,604    | _            | 140                   | 3         | 132,335         |
| Specialised lending                          | _                        | 100         | 34           | - 13    | 113        | <del></del>             | 14,108       | 2,389    | 128      | 130           | 68         | 847            | 238      | _            | 140                   |           | 18,059          |
| SME  |                          |             | —            |         | 917        | _                       | 1.881        | 636      | 2.320    | 4.408         | 4.306      | 5.832          | 705      |              | 7                     |           | 21,012          |
| Other corporate                              |                          | 105         | 23           | <br>19  | 20.898     | 483                     | 19.538       | 9,051    | 11,377   | 7,543         | 10,260     | 9,174          | 4.661    |              | 129                   | 3         | 93,264          |
| Retail                                       |                          | 700         | 15           | 13      | 119        | <del></del>             | 2,366        | 72       | 633      | 2,076         | 2,311      | 2,563          | 223      | 165,381      | 29,219                |           | 204,979         |
| Secured by real estate property - SME        |                          |             | 13           |         | 6          |                         | 581          | 6        | 67       | 157           | 281        | 232            | 21       |              | 8                     |           | 1,359           |
| -non-SME                                     | _                        | _           | _            | _       | U          | _                       | 301          | 0        | 07       | 157           | 201        | 232            | 21       | <br>165,381  | _                     | _         | 165,381         |
| Qualifying revolving                         | _                        | _           | _            |         | _          |                         | _            |          | _        |               | _          | _              |          | 100,301      | 22,634                |           | 22,634          |
| Other retail - SME                           |                          |             | <br>15       | _       | 113        |                         | 1.785        | 66       | 566      | 1,919         | 2.030      | 2.330          | 202      |              | 91                    |           | 9,118           |
| - non-SME                                    |                          | _           | <del>-</del> |         | —          |                         | 1,700        | _        |          | 1,919         | 2,030      | 2,330          | 202      |              | 6.486                 |           | 6,487           |
| Equities                                     |                          |             |              | 9       | 686        |                         |              |          | 2        |               |            | 1              | 17       |              | 0,700<br>—            |           | 722             |
| Non-credit obligation assets                 |                          | 20          | 83           | _       | 38         |                         | 141          | 31       | 325      | 61            | 140        | 11             | 65       |              | _                     | 4,864     | 5,779           |
| Total IRB                                    | 28,045                   | 22,787      | 2,273        | 12,323  | 22,772     | 483                     | 38,079       | 12,179   | 14,816   | 14,222        | 17,085     | 18,475         | 5,909    | 165,381      | 29,359                | 4,867     | 409,055         |
|  | 20,043                   | 22,101      | 2,213        | 12,020  | 22,112     | 400                     | 30,073       | 12,179   | 14,010   | 17,222        | 17,000     | 10,475         | 3,303    | 100,001      | 29,009                | 4,007     | 409,000         |
| STD  |                          |             |              |         |            |                         |              |          |          |               |            |                |          |              |                       |           |                 |
| Central governments and central banks        | 70,437                   | 24,698      | 460          | _       | _          | _                       | _            | _        | _        | _             | _          | _              | _        | _            | _                     | _         | 95,595          |
| Regional governments and local authorities   | _                        | _           | 153          | _       | _          | _                       | _            | _        | _        | _             | 2          | _              | _        | _            | _                     | _         | 155             |
| Multilateral development banks               | _                        | _           | _            | 31      | _          | _                       | _            | _        | _        | _             | _          | _              | _        | _            | _                     | _         | 31              |
| Institutions                                 | _                        | _           | _            | 471     | 39         | -                       |              | 404      | -        | 4.704         | 4 000      | 070            | 400      | _            | _                     | _         | 510             |
| Corporates                                   | _                        | _           | 2            | 10      | 827        | 235                     | 2,622        | 431      | 824      | 1,791         | 1,803      | 978            | 192      | 58           | 660                   | _         | 10,433          |
| Retail                                       | _                        | _           | _            | 28      | 3          | _                       | 190          | 39       | 27       | 200           | 11         | 166            | 3        | 45           | 2,124                 | _         | 2,836           |
| Secured by mortgages on                      |                          |             |              | 0       | 400        | _                       | 400          |          |          | 22            | 20         | 20             | 20       | 44.007       | 527                   |           | 10.040          |
| immovable property - residential             | _                        | _           | _            | 8<br>14 | 129<br>120 | 5                       | 429<br>1,634 | <u> </u> | <br>24   | 33<br>25      | 30<br>433  | 22<br>317      | 20<br>32 | 11,637<br>11 | 527<br>254            | _         | 12,840<br>2,885 |
| - commercial<br>Exposures in default         | _                        | _           | _            | 14      | 120        | <br>10                  | 23           | 12       | 24<br>26 | 43            | 433<br>101 | 317            | 32<br>9  | 187          | 25 <del>4</del><br>98 | _         | 2,000<br>554    |
| Items associated with particularly high risk | _                        | _           | _            | _       | 0          | 10                      | 23<br>28     | 12       | 20       | 43            | 101        | 39             | 9        | 107          | 90                    | _         | 28              |
| Covered bonds                                | _                        | _           | _            | _       | 137        | _                       | 20           | _        | _        | _             | _          | _              | _        | _            | _                     | _         | 137             |
| Equity exposures                             | _                        | _           | _            | _       | 659        | _                       | _            |          | 21       | _             | 18         | _              | _        | _            | _                     | _         | 705             |
| Other exposures                              | _                        | _           | _            |         | 059        | _                       | <u> </u>     | 3        | ۱<br>1   | 6             | 243        | <u>—</u><br>49 | _        | _            | _                     | 1,704     | 2,057           |
| Total STD                                    | 70,437                   | 24,698      | 615          | 562     | 1,920      | 250                     | 4,977        | 507      | 923      | 2,098         | 2,641      | 1,571          | 262      | 11,938       | 3,663                 | 1,704     | 128,766         |
| Total IRB and STD                            |                          |             |              |         | ,          | 733                     | ,            |          |          |               |            |                |          |              |                       | ,         |                 |
| TOTAL IND SID                                | 98,482                   | 47,485      | 2,888        | 12,885  | 24,692     | 133                     | 43,056       | 12,686   | 15,739   | 16,320        | 19,726     | 20,046         | 6,171    | 177,319      | 33,022                | 6,571     | 537,821         |

**Credit risk** 

EU CRB\_D: IRB & STD: Credit risk exposure by industry sector continued

|  |               | Sovereign         |  | Fina        | ncial institution | S           |                |                 |                 | Corporates          |               |                |             | Perso           | nal            | Other           |             |
|--|---------------|-------------------|--|-------------|-------------------|-------------|----------------|-----------------|-----------------|---------------------|---------------|----------------|-------------|-----------------|----------------|-----------------|-------------|
|  | Central       | Central           | Other                                  |             | Non-              |             |                | Natural         |                 |                     | Retail and    | •              |             |                 | Other          | Not             |             |
| 2017   | banks (<br>£m | governments<br>£m | sovereign<br>£m                        | Banks<br>£m | bank<br>£m        | SSPEs<br>£m | Property<br>£m | resources<br>£m | Transport<br>£m | Manufacturing<br>£m | leisure<br>£m | Services<br>£m | TMT<br>£m   | Mortgages<br>£m | personal<br>£m | allocated<br>£m | Total<br>£m |
| IRB  | £III          | £III              | LIII                                   | LIII        | £III              | LIII        | LIII           | LIII            | LIII            | žIII.               | LIII          | ZIII           | LIII        | £III            | ZIII           | ZIII            |             |
| Central governments and central banks        | 34,360        | 19,320            | 757                                    | 2,521       |                   |             |                |                 |                 |                     |               | 32             |             |                 | _              |                 | 56,990      |
| Institutions                                 | J4,500<br>—   | 10,020            | 2.246                                  | 11.351      | 1                 |             | 47             |                 | 23              |                     |               | 4              |             |                 |                |                 | 13,672      |
| Corporates                                   |               |                   | 78                                     | 31          | 20,781            | 461         | 40,193         | 13,208          | 15,630          | 13,133              | 16.210        | 15,942         | 5,134       | 1               | 174            |                 | 140,976     |
| Specialised lending                          |               | _                 | 63                                     |             | 105               | 167         | 19,068         | 2,702           | 241             | 163                 | 98            | 1,047          | 3           |                 | 4              |                 | 23,661      |
| SME  | _             | _                 | _                                      | _           | 870               | -           | 2,347          | 766             | 2.776           | 4,737               | 5.116         | 6.968          | 680         | _               | 11             | _               | 24,271      |
| Other corporate                              |               | _                 | 15                                     | 31          | 19.806            | 294         | 18,778         | 9.740           | 12,613          | 8.233               | 10,996        | 7,927          | 4.451       | 1               | 159            | _               | 93,044      |
| Retail                                       |               |                   | 13                                     | 1           | 125               |             | 2,406          | 69              | 625             | 2,143               | 2,282         | 2,734          | 224         | 162,871         | 28,649         |                 | 202,142     |
| Secured by real estate property - SME        |               |                   | 1                                      |             | 6                 |             | 592            | 5               | 68              | 138                 | 292           | 254            | 23          |                 | 10             |                 | 1,389       |
| - non-SME                                    | _             | _                 |  | _           | _                 | _           |                | _               | _               | 700                 |               |                | _           | 162,871         | _              | _               | 162,871     |
| Qualifying revolving                         | _             | _                 | _                                      | _           | _                 | _           | _              |                 | _               | _                   | _             | _              | _           | —               | 22,528         | _               | 22,528      |
| Other retail - SME                           | _             |                   | 12                                     | 1           | 119               | _           | 1.814          | 64              | 557             | 2,005               | 1.990         | 2,479          | 201         | _               | 110            | _               | 9,352       |
| - non-SME                                    | _             | _                 |  |             | _                 | _           |                | _               | _               | _,000               |               | _, 1           |             | _               | 6,001          | _               | 6,002       |
| Equities                                     | _             | _                 | _                                      | 8           | 743               |             | _              |                 | _               | 85                  | _             | 25             | _           | _               | _              | _               | 861         |
| Non-credit obligation assets                 | _             | 20                | 88                                     | 85          | 64                | _           | 165            | 30              | 317             | 49                  | 68            | 16             | 65          | _               | _              | 6,213           | 7,180       |
| Total IRB                                    | 34,360        | 19,340            | 3,182                                  | 13,997      | 21,714            | 461         | 42,811         | 13,307          | 16,595          | 15,410              | 18,560        | 18,753         | 5,423       | 162,872         | 28,823         | 6,213           | 421,821     |
| STD  |               |                   | ······································ | · · · · · · |                   |             |                |                 |                 |                     |               |                | <del></del> |                 |                |                 |             |
| Central governments and central banks (1)    | 70,770        | 22,016            | 35                                     | _           | _                 | _           | _              | _               | _               | _                   | _             | _              | _           | _               | _              | _               | 92,821      |
| Regional governments and local authorities   | <u> </u>      | _                 | 157                                    | _           | _                 | _           | _              | _               | _               | _                   | _             | _              | _           | _               | _              | _               | 157         |
| Multilateral development banks               | _             | _                 | _                                      | 30          | _                 | _           | _              | _               | _               | _                   | _             | _              | _           | _               | _              | _               | 30          |
| Institutions                                 | _             | _                 | _                                      | 474         | _                 | _           | _              | _               | _               | _                   | _             | _              | _           | _               | _              | _               | 474         |
| Corporates                                   |               | _                 | 2                                      | 10          | 749               | 32          | 2,390          | 489             | 442             | 1,682               | 2,878         | 1,038          | 235         | 43              | 487            | _               | 10,477      |
| Retail                                       | _             | _                 | _                                      | 8           | 19                | _           | 271            | 38              | 26              | 183                 | 24            | 29             | 9           | 132             | 2,302          | _               | 3,041       |
| Secured by mortgages on                      |               |                   |  |             |                   |             |                |                 |                 |                     |               |                |             |                 |                |                 |             |
| immovable property - residential             | _             | _                 | _                                      | 4           | 139               | 5           | 408            | _               | _               | 25                  | 25            | 16             | 21          | 10,731          | 1,424          | _               | 12,798      |
| - commercial                                 |               | _                 | _                                      | 13          | 44                | _           | 1,463          | _               | 2               | 18                  | 347           | 288            | 13          | 35              | 293            | _               | 2,516       |
| Exposures in default                         | _             | _                 | _                                      | _           | 10                | _           | 63             | 7               | 430             | 14                  | 64            | 7              | 2           | 197             | 184            | _               | 978         |
| Items associated with particularly high risk | _             | _                 | _                                      | _           |                   | _           | 34             | _               | _               | _                   | _             | _              | _           | _               | _              | _               | 34          |
| Covered bonds                                | _             | _                 | _                                      | _           | 159               | _           | _              | _               | _               | _                   |               | _              | _           | _               | _              |                 | 159         |
| Equity exposures (1)                         | _             | 40                | _                                      | _           | 603               | _           | 4.1            | 2               |                 | _                   | 16            | 2              | 26          | _               | _              | 1               | 650         |
| Other exposures                              |               | 13                |  |             | 4.700             |             | 44             | 4               | 4               | 3                   | 221           | 21             |             |                 |                | 1,399           | 1,709       |
| Total STD                                    | 70,770        | 22,029            | 194                                    | 539         | 1,723             | 37          | 4,673          | 540             | 904             | 1,925               | 3,575         | 1,401          | 306         | 11,138          | 4,690          | 1,400           | 125,844     |
| Total IRB and STD                            | 105,130       | 41,369            | 3,376                                  | 14,536      | 23,437            | 498         | 47,484         | 13,847          | 17,499          | 17,335              | 22,135        | 20,154         | 5,729       | 174,010         | 33,513         | 7,613           | 547,665     |

### Note:

<sup>(1) 2017</sup> presentation for STD measures has been revised, see EU CRA for details.

# EU CRB\_E: IRB & STD: Credit risk exposures by maturity profile

The table below presents credit risk EAD post CRM analysed by residual maturity, split by regulatory approach and exposure class. It excludes counterparty credit risk and securitisations. Exposures with no stated maturity, principally equities, are reported within the > 5 years band.

|  | On demand       | <=1 year        | >1 year <= 5 years | > 5 years      | Total            |
|--|-----------------|-----------------|--------------------|----------------|------------------|
| 2018   | £m              | £m              | £m                 | £m             | £m               |
| IRB  | 40.054          | 00.004          | 40.704             | 7.404          | E4.4E0           |
| Central governments and central banks                                | 12,351<br>5,983 | 22,234<br>1,474 | 12,704<br>1,254    | 7,161<br>2,079 | 54,450<br>10,790 |
| Institutions Corporates  | 9,224           | 35,703          | 65,002             | 22,406         | 132,335          |
| Specialised lending  | 109             | 4.933           | 9.521              | 3.496          | 18.059           |
| SME  | 2,967           | 4,933<br>4,765  | 9,321<br>8.401     | 3,490<br>4,879 | 21,012           |
| Other corporate  | 6,148           | 26,005          | 47,080             | 14,031         | 93,264           |
| Retail   | 25,582          | 2,580           | 12,916             | 163,901        | 204,979          |
| Secured by real estate property - SME                                | 157             | 88              | 369                | 745            | 1,359            |
| - non-SME  | —               | 1.794           | 5.981              | 157,606        | 165,381          |
| Qualifying revolving   | 22,634          | -               |                    | -              | 22,634           |
| Other retail - SME   | 2.785           | 374             | 1,968              | 3,991          | 9,118            |
| - non-SME  | 6               | 324             | 4,598              | 1,559          | 6,487            |
| Equities   | _               | _               | _                  | 722            | 722              |
| Non-credit obligation assets   | _               | 130             | 5,130              | 519            | 5,779            |
| Total IRB  | 53,140          | 62,121          | 97,006             | 196,788        | 409,055          |
| Proportion   | 13%             | 15%             | 24%                | 48%            | 100%             |
| STD  |                 |                 |                    |                |                  |
| Central governments and central banks                                | 6,952           | 4,988           | 73,071             | 10,584         | 95,595           |
| Regional governments and local authorities                           | 16              | 94              | 3                  | 42             | 155              |
| Multilateral development banks                                       | _               | _               | 31                 | _              | 31               |
| Institutions   | 82              | 13              | 373                | 42             | 510              |
| Corporates   | 379             | 1,115           | 8,220              | 719            | 10,433           |
| Retail   | 771             | 119             | 1,534              | 412            | 2,836            |
| Secured by mortgages on immovable property - residential             | 22              | 285             | 8,978              | 3,555          | 12,840           |
| - commercial   | 33              | 139             | 2,654              | 59             | 2,885            |
| Exposures in default   | 47              | 127             | 334                | 46             | 554              |
| Items associated with particularly high risk                         | _               | 28              | _                  |                | 28               |
| Covered bonds  | _               | 16              | 22                 | 99             | 137              |
| Equity exposures   | _               | _               |                    | 705            | 705              |
| Other exposures  |                 | 22              | 1,972              | 63             | 2,057            |
| Total STD  | 8,302           | 6,946           | 97,192             | 16,326         | 128,766          |
| Proportion   | 6%              | 5%              | 76%                | 13%            | 100%             |
| Total IRB and STD  | 61,442          | 69,067          | 194,198            | 213,114        | 537,821          |
| Proportion   | 11%             | 13%             | 36%                | 40%            | 100%             |
| Of which: by significant subsidiary (excludes Intra-Group exposures) |                 |                 |                    |                |                  |
| NWB Plc  | 28,001          | 24,656          | 93,161             | 149,430        | 295,248          |
| RBS plc  | 9,279           | 7,294           | 47,289             | 34,881         | 98,743           |
| UBIDAC   | 1,544           | 4,404           | 5,649              | 16,298         | 27,895           |
| NWM Pic  | 8,353           | 9,163           | 12,284             | 1,916          | 31,716           |
|  |                 |                 |                    |                |                  |

EU CRB\_E: IRB & STD: Credit risk exposures by maturity profile continued

|  | On demand | <=1 year | >1 year <= 5 years | > 5 years | Total   |
|--|-----------|----------|--------------------|-----------|---------|
| 2017<br>IRB  | £m        | £m       | £m                 | £m        | £m      |
| Central governments and central banks                                | 1,946     | 38,523   | 9,103              | 7,418     | 56,990  |
| Institutions   | 4,625     | 1,705    | 1,855              | 5,487     | 13,672  |
| Corporates   | 10.070    | 34,560   | 70,479             | 25,867    | 140,976 |
| Specialised lending  | 108       | 5.481    | 13,545             | 4,527     | 23,661  |
| SME  | 3,217     | 5,180    | 9.474              | 6,400     | 24,271  |
| Other corporate  | 6,745     | 23,899   | 47,460             | 14,940    | 93,044  |
| Retail   | 25,542    | 5,013    | 12,781             | 158,806   | 202,142 |
| Secured by real estate property - SME                                | 156       | 81       | 384                | 768       | 1,389   |
| - non-SME  |           | 3,948    | 6,003              | 152,920   | 162,871 |
| Qualifying revolving   | 22,528    | _        | _                  | _         | 22,528  |
| Other retail - SME   | 2,853     | 440      | 2,127              | 3,932     | 9,352   |
| - non-SME  | 5         | 544      | 4,267              | 1,186     | 6,002   |
| Equities   | _         | _        | _                  | 861       | 861     |
| Non-credit obligation assets   |           | 130      | 6,474              | 576       | 7,180   |
| Total IRB  | 42,183    | 79,931   | 100,692            | 199,015   | 421,821 |
| Proportion   | 10%       | 19%      | 24%                | 47%       | 100%    |
| STD  |           |          |                    |           |         |
| Central governments and central banks                                | 396       | 23,136   | 58,913             | 10,376    | 92,821  |
| Regional governments and local authorities                           | 1         | 99       | 3                  | 54        | 157     |
| Multilateral development banks                                       |           | _        | 30                 | _         | 30      |
| Institutions   | 82        | 2        | 335                | 55        | 474     |
| Corporates   | 419       | 2,102    | 7,222              | 734       | 10,477  |
| Retail   | 715       | 302      | 1,324              | 700       | 3,041   |
| Secured by mortgages on immovable property - residential             | 31        | 1,128    | 4,022              | 7,617     | 12,798  |
| - commercial   | 10        | 81       | 2,321              | 104       | 2,516   |
| Exposures in default   | 103       | 301      | 518                | 56        | 978     |
| Items associated with particularly high risk                         | _         | 34       | <del></del>        |           | 34      |
| Covered bonds  | _         | 40       | 15                 | 104       | 159     |
| Equity exposures   | _         | _        | 4.000              | 650       | 650     |
| Other exposures  |           | 33       | 1,636              | 40        | 1,709   |
| Total STD  | 1,757     | 27,258   | 76,339             | 20,490    | 125,844 |
| Proportion   | 1%        | 22%      | 61%                | 16%       | 100%    |
| Total IRB and STD  | 43,940    | 107,189  | 177,031            | 219,505   | 547,665 |
| Proportion   | 8%        | 20%      | 32%                | 40%       | 100%    |
| Of which: by significant subsidiary (excludes Intra-Group exposures) |           |          |                    |           |         |
| NWB Plc  | 27,455    | 8,683    | 62,117             | 123,456   | 221,711 |
| RBS plc  | 11,598    | 71,730   | 82,537             | 73,476    | 239,341 |
| UBIDAC   | 1,389     | 4,280    | 4,402              | 17,326    | 27,397  |
|  |           |          |                    |           |         |

Note: (1) 2017 presentation for STD measures has been revised, see EU CRA for details.

# Risk profile by credit quality

# EU CR1\_A: IRB and STD: Credit risk exposures by exposure class - Defaulted and non-defaulted split

Securitisations completed in 2018 have been excluded from the following corporates exposure classes in 2018: specialised lending, SME and other corporate. In 2017, they were all excluded from the other corporate exposure class. This applies to EU CR1\_A, EU CR3, EU CR6\_b, EU CR6\_c and EU CR10\_a. The table below shows gross carrying values of credit risk exposures and specific credit risk adjustments (SCRA) analysed by credit quality, split by regulatory approach and exposure class. It excludes counterparty credit risk and securitisations. Gross carrying value comprises both on-balance sheet and off-balance sheet exposures including SCRA.

|   | a                        | b                       |         | С        | е                         | g         | a                        | b                       |         | С        | е                      | g         |  |
|---|--------------------------|-------------------------|---------|----------|---------------------------|-----------|--------------------------|-------------------------|---------|----------|------------------------|-----------|--|
|   |                          |                         | 2018    |          |                           |           |                          |                         | 2017    |          |                        |           |  |
|   |                          | s carrying values       | S       |          | Year-to-date              |           |                          | ss carrying values      | 8       |          | Year-to-date           |           |  |
|   | Defaulted exposures(1,2) | Non-defaulted exposures | Total   | SCRA (2) | Accumulated<br>write-offs | Net value | Defaulted exposures(1,2) | Non-defaulted exposures | Total   | SCRA (2) | accumulated write-offs | Net value |  |
| Exposure class                          | £m                       | £m                      | £m      | £m       | £m                        | £m        | £m                       | £m                      | £m      | £m       | £m                     | £m        |  |
| IRB                                     |                          |                         | •       |          | •                         |           |                          | •                       |         | •        |                        |           |  |
| 1 Central governments and central banks | 2                        | 75,355                  | 75,357  | 2        | _                         | 75,355    | _                        | 63,323                  | 63,323  | _        | _                      | 63,323    |  |
| 2 Institutions                          |                          | 19,399                  | 19,399  | 19       | _                         | 19,380    | 1                        | 20,898                  | 20,899  | 1        | _                      | 20,898    |  |
| 3 Corporates                            | 3,293                    | 181,832                 | 185,125 | 1,351    | 537                       | 183,774   | 3,971                    | 189,393                 | 193,364 | 1,571    | 634                    | 191,793   |  |
| 4 Specialised lending                   | 1,223                    | 17,568                  | 18,791  | 333      | 151                       | 18,458    | 1,367                    | 23,031                  | 24,398  | 439      | 221                    | 23,959    |  |
| 5 SME                                   | 770                      | 23,517                  | 24,287  | 361      | 189                       | 23,926    | 812                      | 26,647                  | 27,459  | 346      | 124                    | 27,113    |  |
| Other corporate                         | 1,300                    | 140,747                 | 142,047 | 657      | 197                       | 141,390   | 1,792                    | 139,715                 | 141,507 | 786      | 289                    | 140,721   |  |
| 6 Retail                                | 4,305                    | 208,992                 | 213,297 | 1,976    | 503                       | 211,321   | 5,605                    | 205,611                 | 211,216 | 2,185    | 544                    | 209,031   |  |
| 8 Secured by real estate property - SME | 25                       | 1,369                   | 1,394   | 11       | _                         | 1,383     | 30                       | 1,392                   | 1,422   | 13       | 35                     | 1,409     |  |
| 9 - non-SME                             | 3,054                    | 162,459                 | 165,513 | 810      | 359                       | 164,703   | 3,997                    | 158,898                 | 162,895 | 1,059    | 275                    | 161,836   |  |
| 10 Qualifying revolving                 | 601                      | 30,900                  | 31,501  | 520      | 10                        | 30,981    | 690                      | 31,633                  | 32,323  | 310      | 66                     | 32,013    |  |
| 12 Other retail - SME                   | 260                      | 8,292                   | 8,552   | 200      | 10                        | 8,352     | 325                      | 8,439                   | 8,764   | 227      | 125                    | 8,537     |  |
| 13 - non-SME                            | 365                      | 5,972                   | 6,337   | 435      | 124                       | 5,902     | 563                      | 5,249                   | 5,812   | 576      | 43                     | 5,236     |  |
| 14 Equities                             |                          | 740                     | 740     | _        | _                         | 740       | 2                        | 865                     | 867     | 6        | _                      | 861       |  |
| Non-credit obligation assets            |                          | 4,864                   | 4,864   | 1        | _                         | 4,863     | 604                      | 5,609                   | 6,213   | _        | _                      | 6,213     |  |
| 15 Total IRB                            | 7,600                    | 491,182                 | 498,782 | 3,349    | 1,040                     | 495,433   | 10,183                   | 485,699                 | 495,882 | 3,763    | 1,178                  | 492,119   |  |
| 37 Of which: Loans                      | 7,013                    | 279,053                 | 286,066 | 3,258    | 807                       | 282,808   | 8,762                    | 281,212                 | 289,974 | 3,684    | 1,178                  | 286,290   |  |
| 38 Debt securities                      | _                        | 27,881                  | 27,881  | 3        | _                         | 27,878    | 11                       | 25,402                  | 25,413  | 1        | _                      | 25,412    |  |
| Other assets                            | 20                       | 26,239                  | 26,259  | 1        | 233                       | 26,258    | 685                      | 36,462                  | 37,147  | 71       | _                      | 37,076    |  |
| 39 Off-balance sheet exposures          | 567                      | 158,009                 | 158,576 | 87       | _                         | 158,489   | 725                      | 142,623                 | 143,348 | 7        | _                      | 143,341   |  |

For the notes to this table refer to the following page.

Credit risk

EU CR1\_A: IRB and STD: Credit risk exposures by exposure class - Defaulted and non-defaulted split continued

|         |                                      |               | a                    | b                  | 0010   | С              | е                | g               | a                    | b                  | 06:17       | С              | е                | g               |
|---------|--------------------------------------|---------------|----------------------|--------------------|--|----------------|------------------|-----------------|----------------------|--------------------|-------------|----------------|------------------|-----------------|
|         |                                      |               | Gro                  | ss carrying values | 2018   |                | Year-to-date     |                 | Gros                 | ss carrying values | 2017        |                | Year-to-date     |                 |
|         |                                      |               |                      | Non-defaulted      | <u>,                                      </u> |                | Accumulated      |                 |                      | Non-defaulted      |             |                | Accumulated      |                 |
|         |                                      |               | exposures(1,2)<br>£m | exposures<br>£m    | Total<br>£m                                    | SCRA (2)<br>£m | write-offs<br>£m | Net value<br>£m | exposures(1,2)<br>£m | exposures<br>£m    | Total<br>£m | SCRA (2)<br>£m | write-offs<br>£m | Net value<br>£m |
| ST      | <br>D                                |               | £III                 | £III               | ZIII   | ž.III          | ZIII             | žiii            | Σ111                 | £III               | £III        | 2111           | žIII.            | Į.II            |
| 16 Ce   | ntral governments and central ban    | ks            | _                    | 99,075             | 99,075   | 4              | _                | 99,071          | _                    | 93,248             | 93,248      | _              |                  | 93,248          |
| 17 Re   | gional governments and local auth    | orities       | _                    | 377                | 377  | _              |                  | 377             | _                    | 432                | 432         | _              | _                | 432             |
| 19 Mu   | Itilateral development banks         |               | _                    | 31                 | 31   | _              | _                | 31              | _                    | 30                 | 30          | _              | _                | 30              |
| 21 Ins  | titutions                            |               | _                    | 973                | 973  | _              | _                | 973             | _                    | 683                | 683         | _              | _                | 683             |
| 22 Co   | rporates                             |               | _                    | 14,359             | 14,359   | 63             | _                | 14,296          | _                    | 13,596             | 13,596      | 10             | _                | 13,586          |
| 24 Re   | tail                                 |               | _                    | 6,347              | 6,347  | 29             | 4                | 6,318           | _                    | 7,542              | 7,542       | 1              | _                | 7,541           |
| Sec     | cured by mortgages on immovable      | property:     |                      |                    |  |                |                  |                 |                      |                    |             |                |                  |                 |
| 26      |                                      | - residential | _                    | 13,706             | 13,706   | _              | _                | 13,706          | _                    | 13,331             | 13,331      | 4              | _                | 13,327          |
| 27      |                                      | - commercial  | _                    | 3,237              | 3,237  | 2              | _                | 3,235           | _                    | 2,723              | 2,723       | _              | _                | 2,723           |
| 28 Exp  | oosures in default                   |               | 835                  | _                  | 835  | 251            | 449              | 584             | 1,417                | _                  | 1,417       | 439            | 32               | 978             |
| 29 Iter | ns associated with particularly high | n risk        | _                    | 77                 | 77   | 49             | _                | 28              | _                    | 74                 | 74          | 40             | 1                | 34              |
| 30 Co   | vered bonds                          |               | _                    | 136                | 136  | _              | _                | 136             | _                    | 159                | 159         | _              |                  | 159             |
| 33 Eqı  | uity exposures                       |               | _                    | 705                | 705  | _              |                  | 705             | _                    | 651                | 651         | 1              |                  | 650             |
| 34 Oth  | ner exposures                        |               |                      | 1,927              | 1,927  |                |                  | 1,927           | _                    | 1,599              | 1,599       | _              | _                | 1,599           |
| 35 Tot  | al STD                               |               | 835                  | 140,950            | 141,785  | 398            | 453              | 141,387         | 1,417                | 134,068            | 135,485     | 495            | 33               | 134,990         |
| 37 Of   | which: Loans                         |               | 535                  | 29,392             | 29,927   | 212            | 452              | 29,715          | 1,191                | 28,648             | 29,839      | 342            | 33               | 29,497          |
| 38      | Debt securities                      |               | _                    | 24,905             | 24,905   | 2              | _                | 24,903          | 20                   | 23,399             | 23,419      | 20             | _                | 23,399          |
|         | Other assets                         |               | 273                  | 72,430             | 72,703   | 180            | 1                | 72,523          | 188                  | 71,266             | 71,454      | 133            |                  | 71,321          |
| 39      | Off-balance sheet exposure           | es            | 27                   | 14,223             | 14,250   | 4              | _                | 14,246          | 18                   | 10,755             | 10,773      | _              | _                | 10,773          |
| 37 Tot  | al: Loans                            |               | 7,548                | 308,445            | 315,993  | 3,470          | 1,259            | 312,523         | 9,953                | 309,860            | 319,813     | 4,026          | 1,211            | 315,787         |
| 38      | Debt securities                      |               | _                    | 52,786             | 52,786   | 5              | _                | 52,781          | 31                   | 48,801             | 48,832      | 21             | _                | 48,811          |
|         | Other assets                         |               | 293                  | 98,669             | 98,962   | 181            | 234              | 98,781          | 873                  | 107,728            | 108,601     | 204            |                  | 108,397         |
| 39      | Off-balance sheet exposures          |               | 594                  | 172,232            | 172,826  | 91             |                  | 172,735         | 743                  | 153,378            | 154,121     | 7              | _                | 154,114         |
| 36 Tot  | al IRB and STD                       |               | 8,435                | 632,132            | 640,567  | 3,747          | 1,493            | 636,820         | 11,600               | 619,767            | 631,367     | 4,258          | 1,211            | 627,109         |

### Notes

<sup>(1)</sup> Defaulted exposures are those with a PD of one and past due exposures of one day or more on the payment of a credit obligation. They differ from accounting values principally due to defaulted exposure in Alawwal Bank and derivative close-out costs.

<sup>(2)</sup> SCRA in 2018 is based on IFRS 9 which replaced IAS 39. SCRA includes ECL for defaulted and non-defaulted customers and differs from equivalent accounting values principally due to derivative close-out costs and Alawwal Bank balances.

# EU CR1\_B: IRB and STD: Credit risk exposures by industry sector - Defaulted and non-defaulted split

The table below shows gross carrying values of credit risk exposures and specific credit risk adjustments (SCRA) analysed by credit quality, split by industry. It excludes counterparty credit risk and securitisations. Industry analysis reflects the sector classification used by RBS for risk management purposes. Gross carrying value comprises both on-balance sheet and off-balance sheet exposures including SCRA.

|  | а            | b                          |                | c                             | е                         | g         | а                   | b                       |                | С                          | е                      | g         |
|--|--------------|----------------------------|----------------|-------------------------------|---------------------------|-----------|---------------------|-------------------------|----------------|----------------------------|------------------------|-----------|
|  |              |                            | 2018           |                               |                           |           |                     |                         | 201            |                            |                        |           |
|  |              | s carrying values o        |                | Specific                      | Year-to-date              |           |                     | s carrying values of    |                | Specific                   | Year-to-date           |           |
|  | exposures(3) | Non-defaulted<br>exposures | Total exposure | credit risk<br>adjustment (4) | Accumulated<br>write-offs | Net value | Defaulted exposures | Non-defaulted exposures | Total exposure | credit risk adjustment (3) | Accumulated write-offs | Net value |
| Industry type                            | £m           | £m                         | £m             | £m                            | £m                        | £m        | £m                  | £m                      | £m             | £m                         | £m                     | £m        |
| Central banks (1)                        | _            | 121,859                    | 121,859        | 3                             | _                         | 121,856   |                     | 111,209                 | 111,209        | _                          | _                      | 111,209   |
| Central government                       | 2            | 47,614                     | 47,616         | 2                             | _                         | 47,614    | _                   | 41,324                  | 41,324         | _                          | _                      | 41,324    |
| Other sovereign                          | 2            | 5,697                      | 5,699          | 1                             | _                         | 5,698     | 2                   | 6,055                   | 6,057          | _                          | _                      | 6,057     |
| Banks                                    | _            | 20,328                     | 20,328         | 2                             | _                         | 20,326    | 1                   | 20,223                  | 20,224         | _                          | _                      | 20,224    |
| Non-bank financial institutions (1)      | 34           | 34,906                     | 34,940         | 29                            | _                         | 34,911    | 74                  | 31,876                  | 31,950         | 49                         | _                      | 31,901    |
| Securitisation entities                  | 12           | 784                        | 796            | 1                             | 26                        | 795       | 30                  | 549                     | 579            | 20                         | _                      | 559       |
| Property                                 | 1,879        | 50,634                     | 52,513         | 747                           | 285                       | 51,766    | 2,251               | 54,496                  | 56,747         | 845                        | 169                    | 55,902    |
| Natural resources                        | 131          | 19,615                     | 19,746         | 88                            | 82                        | 19,658    | 381                 | 21,043                  | 21,424         | 147                        | _                      | 21,277    |
| Transport                                | 392          | 22,198                     | 22,590         | 187                           | 19                        | 22,403    | 822                 | 23,508                  | 24,330         | 259                        | 165                    | 24,071    |
| Manufacturing                            | 260          | 22,007                     | 22,267         | 130                           | 20                        | 22,137    | 256                 | 23,890                  | 24,146         | 133                        | 25                     | 24,013    |
| Retail and leisure (2)                   | 682          | 26,602                     | 27,284         | 400                           | 119                       | 26,884    | 805                 | 29,552                  | 30,357         | 445                        | 308                    | 29,912    |
| Services                                 | 571          | 24,741                     | 25,312         | 279                           | 35                        | 25,033    | 623                 | 24,392                  | 25,015         | 268                        | _                      | 24,747    |
| Telecommunications, media and technology | 75           | 10,317                     | 10,392         | 31                            | 11                        | 10,361    | 39                  | 9,878                   | 9,917          | 27                         | 1                      | 9,890     |
| Mortgages                                | 3,264        | 175,338                    | 178,602        | 829                           | 361                       | 177,773   | 4,226               | 171,415                 | 175,641        | 1,090                      | 309                    | 174,551   |
| Other personal                           | 1,131        | 42,921                     | 44,052         | 1,018                         | 535                       | 43,034    | 1,486               | 43,348                  | 44,834         | 975                        | 234                    | 43,859    |
| Not allocated (1)                        |              | 6,571                      | 6,571          |                               |                           | 6,571     | 604                 | 7,009                   | 7,613          |                            |                        | 7,613     |
| Total                                    | 8,435        | 632,132                    | 640,567        | 3,747                         | 1,493                     | 636,820   | 11,600              | 619,767                 | 631,367        | 4,258                      | 1,211                  | 627,109   |

### Notes

- (1) 2017 presentation for STD measures has been revised, see EU CRA for details.
- (2) Reduction in the STD exposure was a result of refined sector cluster classification.
- (3) Defaulted exposures are those with a PD of one and past due exposures of one day or more on the payment of a credit obligation. They differ from accounting values principally due to defaulted exposure in Alawwal Bank and derivative close out costs.
- (4) SCRA in 2018 is based on IFRS 9 which replaced IAS 39. SCRA includes ECL for defaulted and non-defaulted customers and differs from equivalent accounting values principally due to derivative close-out costs and Alawwal Bank balances

### EU CR1\_C: IRB & STD: Credit risk exposures by geographic region - Defaulted and non-defaulted split

The table below shows gross carrying values of credit risk exposures and specific credit risk adjustments (SCRA) analysed by credit quality, split by geography. It excludes counterparty credit risk and securitisations. Geographical analysis is based on the country of operation of the customer. Gross carrying value comprises both on-balance sheet and off-balance sheet exposures including SCRA.

|    |                      | а         | b                   |         | С              | е            | g         | а         | b                   |          | С              | е            | g         |
|----|----------------------|-----------|---------------------|---------|----------------|--------------|-----------|-----------|---------------------|----------|----------------|--------------|-----------|
|    |                      |           |                     | 201     | 8              | · .          |           | 2017      |                     |          |                |              |           |
|    |                      | Gros      | s carrying values o | of      | Specific       | Year-to-date |           | Gros      | s carrying values o | f        | Specific       | Year-to-date |           |
|    |                      | Defaulted | Non-defaulted       | Total   | credit risk    | Accumulated  |           | Defaulted | Non-defaulted       | Total    | credit risk    | Accumulated  |           |
|    |                      | exposures | exposures           |         | adjustment (2) | write-offs   | Net value | exposures | exposures           | exposure | adjustment (2) | write-offs   | Net value |
| 1  | Region               | £m        | £m                  | £m      | £m             | £m           | £m        | £m        | £m                  | £m       | £m             | £m           | £m        |
| 2  | UK (1)               | 5,032     | 459,382             | 464,414 | 2,393          | 635          | 462,021   | 6,059     | 460,326             | 466,385  | 2,374          | 894          | 464,011   |
| 3  | Republic of Ireland  | 2,122     | 24,284              | 26,406  | 809            | 368          | 25,597    | 3,249     | 24,260              | 27,509   | 1,151          | 124          | 26,358    |
| 7  | Other Western Europe | 755       | 91,918              | 92,673  | 185            | 81           | 92,488    | 1,149     | 85,474              | 86,623   | 282            | 131          | 86,341    |
| 8  | US                   | 20        | 33,761              | 33,781  | 12             | 8            | 33,769    | 82        | 25,667              | 25,749   | 49             | 6            | 25,700    |
| 10 | Rest of world (1)    | 506       | 22,787              | 23,293  | 348            | 401          | 22,945    | 1,061     | 24,040              | 25,101   | 402            | 56           | 24,699    |
| 11 | Total                | 8,435     | 632,132             | 640,567 | 3,747          | 1,493        | 636,820   | 11,600    | 619,767             | 631,367  | 4,258          | 1,211        | 627,109   |

### Notes

- (1) 2017 presentation for STD measures has been revised, see EU CRA for details.
- (2) SCRA in 2018 is based on IFRS 9 which replaced IAS 39. SCRA includes ECL for defaulted and non-defaulted customers and differs from equivalent accounting values principally due to derivative close-out costs and Alawwal Bank balances.

### **Key points**

- The rise in other Western Europe non-defaulted exposure was driven by increased exposure in central banks and central governments due to liquidity management.
- UK defaulted exposure reduced reflecting a combination of business as usual write-offs in addition to debt sale activity in Commercial Banking and UK PBB.
- US non-defaulted exposure increased driven by a rise in nostro exposures with US commercial banks.

### EU CR1\_D: Ageing of past-due exposure

The table below shows on balance sheet gross carrying values of past due exposures analysed by number of days past due. It includes securitisations and SCRA, but excludes counterparty risk.

|   |                           |         | a            | b                 | С                | d             | е              | f       |
|---|---------------------------|---------|--------------|-------------------|------------------|---------------|----------------|---------|
|   |                           |         |              |                   | Gross carrying v | alues         |                |         |
|   |                           |         |              |                   |                  | >90 days ≤180 |                |         |
|   |                           | NPD     | ≤30 days >30 | days ≤60 days >60 | days ≤90 days    | days >18      | 0 days ≤1 year | >1 year |
|   | 2018                      | £m      | £m           | £m                | £m               | £m            | £m             | £m      |
| 1 | Loans (1)                 | 409,743 | 11,201       | 1,035             | 4,615            | 886           | 1,111          | 2,495   |
| 2 | Debt securities           | 59,168  | <u> </u>     |                   | 3                |               |                |         |
| 3 | On balance sheet exposure | 468,911 | 11,201       | 1,035             | 4,618            | 886           | 1,111          | 2,495   |
|   | 2017                      |         |              |                   |                  |               |                |         |
| 1 | Loans (1)                 |         | 429,483      | 576               | 7,239            | 1,002         | 1,233          | 3,071   |
| 2 | Debt securities           |         | 52,359       | _                 | 30               | _             | _              |         |
| 3 | On balance sheet exposure |         | 481,842      | 576               | 7,269            | 1,002         | 1,233          | 3,071   |
|   |                           |         |              |                   |                  |               |                |         |

Notes:
(1) Loans include £87 billion of cash at central banks and £13 billion demand deposits in line with FINREP reporting. Other tables in this section such as EU\_CR1\_A have these balances included within other assets.
(2) In 2017 NPD exposures were included within ≤ 30 days.

### **EU CR1 E: Non-performing and forborne exposures**

The table below shows gross carrying values split by performing, non-performing and forborne exposure. It excludes counterparty credit risk. Gross carrying value comprises both on-balance sheet and off-balance sheet exposures including securitisations and SCRA.

|   |                   |         | b                           | С                   | d                 | е              | f        | g       | h                                  | i       | j              | j                            | k         |
|---|-------------------|---------|-----------------------------|---------------------|-------------------|----------------|----------|---------|------------------------------------|---------|----------------|------------------------------|-----------|
|   |                   |         | Gross carrying v            | values of performin | g and non-perforr | ning exposures |          |         | d impairment and value adjustments | •       | U              | Collaterals and guarantees r |           |
|   |                   |         | Performing                  |                     | nc                | n-performing   | ,        |         | On performing                      | On r    | non-performing |                              |           |
|   |                   |         | Of which: past due >30 days |                     |                   |                |          |         | exposures:                         |         | exposures:     | On                           | Of which  |
|   |                   |         | and <=90 days               |                     | Of which          | Of which       | Of which | Total   | Of which                           | Total   | Of which       |                              | forborne  |
|   |                   | Total   | •                           | forborne            | defaulted         | impaired       | forborne | ECL     | forborne                           | ECL     | forborne       | exposures                    | exposures |
|   | 2018              | £m      | -                           | £m                  | £m                | £m             | £m       | £m      | £m                                 | £m      | £m             | £m                           | £m        |
| 1 | Loans (1)         | 431,085 | 1,035                       | 2,629               | 7,533             | 7,789          | 4,696    | (1,236) | (65)                               | (2,416) | (984)          | 4,365                        | 4,969     |
| 2 | Debt securities   | 59,171  | _                           | _                   | _                 | 3              | _        | (8)     | _                                  | _       | _              | _                            | _         |
| 3 | Off balance sheet | 175,123 | _                           | 241                 | 574               | _              | 38       | (70)    | (1)                                | (9)     | _              | 66                           | 127       |
|   | Total             | 665,379 | 1,035                       | 2,870               | 8,107             | 7,792          | 4,734    | (1,314) | (66)                               | (2,425) | (984)          | 4,431                        | 5,096     |
|   | 2017              |         |                             |                     |                   |                |          |         |                                    |         |                |                              |           |
| 1 | Loans (1)         | 442,604 | 802                         | 2,524               | 9,603             | 7,585          | 6,689    | (473)   | (37)                               | (3,563) | (1,464)        | 6,104                        | 6,006     |
| 2 | Debt securities   | 52,389  | _                           |                     | 23                | 30             | _        | _       | _                                  | (28)    | _              | _                            | _         |
| 3 | Off balance sheet | 156,243 | _                           | 220                 | 736               | _              | 201      | _       | _                                  | (5)     | _              | 116                          | 116       |
|   | Total             | 651,236 | 802                         | 2,744               | 10,362            | 7,615          | 6,890    | (473)   | (37)                               | (3,596) | (1,464)        | 6,220                        | 6,122     |
|   |                   |         |                             |                     |                   |                |          |         |                                    |         |                |                              |           |

(1) Loans include £87 billion of cash at central banks and £13 billion demand deposits in line with FINREP reporting. Other tables in this section such as EU CR1\_A have these balances included within other assets.

# EU CR2\_A: Changes in the stock of general and specific credit risk adjustments

The table below presents the drivers of movements in specific credit risk adjustments held against defaulted or impaired loans, debt securities and contingent liabilities. There is no general credit risk adjustment under RBS's IFRS 9 framework. The table has been prepared on an accounting basis adjusted for regulatory consolidation.

|   |  | Accumulated specific credit |
|---|--|-----------------------------|
|   |  | risk adjustment             |
|   |  | £m                          |
| 1 | At 1 January 2018  | 4,714                       |
| 2 | Increases due to amounts set aside for estimated loan losses during the period             | 231                         |
| 3 | Decreases due to amounts reversed for estimated loan losses during the period              | <del>-</del>                |
| 4 | Decreases due to amounts taken against accumulated credit risk adjustments                 | (88)                        |
|   | Transfers between credit risk adjustments  | 487                         |
| ; | Impact of exchange rate differences  | <del>-</del>                |
|   | Business combinations, including acquisitions and disposals of subsidiaries                | <del>-</del>                |
|   | Other adjustments  | (1,608)                     |
|   | At 31 December 2018 (1)  | 3,736                       |
| 0 | Recoveries on credit risk adjustments recorded directly to the statement of profit or loss | n/a                         |
| 1 | Specific credit risk adjustments directly recorded to the statement of profit or loss      | n/a                         |

### EU CR2\_B: Changes in the stock of defaulted and impaired loans and debt securities

The table below presents the drivers in movements in gross carrying value defaulted exposure held against loans and debt securities. The table has been prepared on an accounting basis adjusted for regulatory consolidation.

|   | Gross carrying value defaulted |
|---|--------------------------------|
|   | exposure<br>£m                 |
| At 31 December 2017   | 10,362                         |
| Impact of implementation IFRS9  | 1,830                          |
| At 1 January 2018   | 12,192                         |
| Loans and debt securities that have defaulted or impaired since the last reporting period | 3,042                          |
| Returned to non-defaulted status  | (2,795)                        |
| Amounts written-off   | (1,478)                        |
| Other changes   | (2,412)                        |
| At 31 December 2018   | 8,549                          |

SCRA includes ECL for defaulted and non-defaulted customers and differs from equivalent accounting values principally due to Alawwal Bank balances.

Defaulted exposures include accounting values as well as those relating to Alawwal Bank.

### Risk profile by credit risk mitigation techniques

Recognition of credit risk mitigation in the calculation of RWAs

Credit risk mitigation (CRM) is defined as the use of collateral or guarantees to reduce potential loss if a customer fails to settle all or part of its obligations to RBS. The application of CRM depends on which approach (standardised or IRB) is used to calculate RWAs related to a credit exposure.

Recognition of CRM under the standardised approach is carried out in accordance with regulatory requirements and entails the reduction of EAD (netting and financial collateral) or the adjustment of risk-weights (in the case of real estate), third-party guarantees and/or credit derivatives. Under the IRB approach, a wider scope of collateral can be recognised.

Table EU CR3\_a indicates how different risk mitigants are incorporated into IRB risk parameters.

# EU CRC: IRB and STD: Qualitative disclosures relating to credit risk mitigation

### Credit risk mitigation

RBS uses a number of credit risk mitigation approaches. These differ for Wholesale and Personal customers.

Risk mitigation techniques, as set out in credit policies, are used in the management of credit portfolios across RBS, typically to mitigate credit loss in relation to an individual customer, a borrower group or a collection of related borrowers. Where possible, customer credit balances are netted against obligations. Mitigation tools can include structuring a security interest in a physical or financial asset, the use of credit derivatives including credit default swaps, credit-linked debt instruments and securitisation structures, and the use of guarantees and similar instruments (for example, credit insurance) from related and third parties. When seeking to mitigate risk, at a minimum RBS considers the following:

- Suitability of the proposed risk mitigation, particularly if restrictions apply.
- The means by which legal certainty is to be established, including required documentation, supportive legal opinions and the steps needed to establish legal rights.
- Acceptability of the methodologies to be used for initial and subsequent valuation of collateral, the frequency of valuations.
- Actions which can be taken if the value of collateral or other mitigants is less than needed.
- The risk that the value of mitigants and counterparty credit quality will deteriorate simultaneously.
- The need to manage concentration risks arising from collateral types.
- The need to ensure that any risk mitigation remains legally effective and enforceable.

The business and credit teams are supported by specialist in-house documentation teams. RBS uses industry-standard loan and security documentation wherever possible. However, when non-standard documentation is used, external lawyers are employed to review the documentation on a case-by-case basis. Mitigants (including any associated insurance) are monitored throughout the life of the transaction to ensure they perform as anticipated. Similarly, documentation is also monitored to ensure it remains enforceable.

### Wholesale

RBS mitigates credit risk relating to Wholesale customers through the use of netting, collateral and market standard documentation, depending on the nature of the counterparty and its assets. The most common types of mitigation are:

- Commercial real estate.
- Other physical assets Including stock, plant, equipment, machinery, vehicles, ships and aircraft. Such assets are suitable collateral only if RBS can identify, locate, and segregate them from other assets on which it does not have a claim. RBS values physical assets in a variety of ways, depending on the type of asset and may rely on balance sheet valuations in certain cases.
- Receivables These are amounts owed to RBS's counterparties by their own customers. Valuation takes into account the quality of the counterparty's receivable management processes and excludes any that are past due.
- Financial collateral Refer to the Counterparty credit risk section on page 105.

All collateral is assessed, case by case, independently of the provider to ensure that it is suitable security for the proposed loan. RBS monitors the value of the collateral and, if there is a shortfall, will review the position, which may lead to seeking additional collateral.

The key sector where RBS provides asset-backed lending is commercial real estate and residential mortgages. The valuation approach is detailed below.

Commercial real estate valuations — RBS has a panel of chartered surveying firms that cover the spectrum of geographic locations and property sectors in which RBS takes collateral. Suitable values for particular assets are contracted through a single service agreement to ensure consistency of quality and advice. Valuations are commissioned when an asset is taken as security; a material increase in a facility is requested; or a default event is anticipated or has occurred. In the UK, an independent third party market indexation is applied to update external valuations once they are more than one year old. Every three years a formal independent valuation is commissioned against property, meeting regulatory requirements. In the Republic of Ireland, assets are revalued in line with the Central Bank of Ireland threshold requirements. This permits indexation for lower-value assets, but demands annual Red Book valuations for distressed higher-value assets.

### Personal

RBS takes collateral in the form of residential property to mitigate the credit risk arising from mortgages. RBS values residential property during the loan underwriting process by either appraising properties individually or valuing them collectively using statistically valid models. RBS updates residential property values quarterly using the relevant residential property index, namely:

| Region      | Index used   |
|-------------|--|
| UK          | Halifax quarterly regional house price index         |
| Northern    | UK House Price Index (published by the Land          |
| Ireland     | Registry)  |
| Republic of | Central Statistics Office residential property price |
| Ireland     | index  |

### Counterparty credit risk

RBS mitigates counterparty credit risk arising from both derivative transactions and repurchase agreements through collateralisation and through the use of market standard documentation, enabling netting.

Amounts owed by RBS to a counterparty are netted against amounts the counterparty owes RBS, in accordance with relevant regulatory and internal policies. However, generally, this is only done if a netting agreement is in place. A legal opinion to the effect that the agreement is enforceable in the relevant jurisdiction is also required.

Collateral may consist of either cash or securities. Additional collateral may be called should the net value of the obligations to RBS rise or should the value of the collateral itself fall. The majority of agreements are subject to daily collateral calls with collateral valued using internal valuation methodologies.

RBS restricts counterparty credit exposures by setting limits that take into account the potential adverse movement of an exposure after adjusting for the impact of netting and collateral (where applicable). For further information on credit risk mitigation, refer to Table EU CR3\_a.

# EU CR3: IRB: Credit risk mitigation techniques by exposure class

The table below presents net carrying values of credit risk exposures analysed by use of different credit risk mitigation techniques, split by regulatory approach, balance sheet caption and exposure class, as required by the CRR. It excludes counterparty credit risk and securitisations.

The EBA guidelines require net carrying values to be analysed by exposure values of the secured assets, irrespective of the level of collateralisation. For example, two mortgage loans, each of £100,000 but one with property collateral of £50,000 and the other with property collateral of £150,000, would both be reported in the net carrying value secured by collateral column at £100,000. Unsecured exposure represents loans that have no security or collateral attached.

|  | a<br>Unsecured     | С              | d<br>Net carrying values s | e ecured by | <del>.</del>      |         |
|--|--------------------|----------------|----------------------------|-------------|-------------------|---------|
|  | net carrying value | Collateral     | Guarantees Cred            |             | Total secured     | Total   |
| 2018   | £m                 | £m             | £m                         | £m          | £m                | £m      |
| IRB  | 75.000             | 400            | •                          |             | 405               | 75.055  |
| Central governments and central banks        | 75,230             | 123            | 2                          |             | 125               | 75,355  |
| Institutions                                 | 15,976             | 2,079          | 1,270                      | 55          | 3,404             | 19,380  |
| Corporates                                   | 105,323            | 76,647         | 1,804                      | <u> </u>    | 78,451            | 183,774 |
| Specialised lending                          | 7                  | 18,030         | 421                        | _           | 18,451            | 18,458  |
| SME  | 4,602              | 19,097         | 227                        | _           | 19,324            | 23,926  |
| Other corporate                              | 100,714            | 39,520         | 1,156                      |             | 40,676            | 141,390 |
| Retail                                       | 45,235             | 166,086        |                            |             | 166,086           | 211,321 |
| Secured by real estate property - SME        | _                  | 1,383          | _                          | _           | 1,383             | 1,383   |
| - non-SME                                    | _                  | 164,703        | _                          | _           | 164,703           | 164,703 |
| Qualifying revolving                         | 30,981             | _              | _                          | _           | _                 | 30,981  |
| Other retail - SME                           | 8,352              | _              | _                          | _           | _                 | 8,352   |
| - non-SME                                    | 5,902              | _              | _                          | _           | _                 | 5,902   |
| Equities                                     | 740                | _              | _                          | _           | _                 | 740     |
| Non-credit obligation assets                 | 4,863              | _              | _                          | _           | _                 | 4,863   |
| Total IRB                                    | 247,367            | 244,935        | 3,076                      | 55          | 248,066           | 495,433 |
|  |                    | •              | <u> </u>                   |             |                   |         |
| Of which: Loans                              | 66,502             | 215,137        | 1,114                      | 55          | 216,306           | 282,808 |
| Debt securities                              | 27,878             | - <del>-</del> | _                          | _           |                   | 27,878  |
| Other assets                                 | 25,425             | 829            | 4                          | _           | 833               | 26,258  |
| Off-balance sheet exposures                  | 127,562            | 28,969         | 1,958                      | _           | 30,927            | 158,489 |
| Defaulted                                    | 1,344              | 3,816          | 64                         |             | 3,880             | 5,224   |
| STD  |                    |                |                            |             |                   |         |
| Central governments and central banks        | 99,071             | _              | _                          | _           | _                 | 99,071  |
| Regional governments and local authorities   | 377                | _              | _                          | _           | _                 | 377     |
| Multilateral development banks               | 31                 | _              | _                          | _           | _                 | 31      |
| Institutions                                 | 973                | _              | _                          | _           | _                 | 973     |
| Corporates                                   | 13,287             | 955            | 54                         | _           | 1,009             | 14,296  |
| Retail                                       | 6,135              | 183            | _                          | _           | 183               | 6,318   |
| Secured by mortgages on immovable property:  | 3,.33              |                |                            |             |                   | 0,0.0   |
| - residential                                | _                  | 13,706         | _                          | _           | 13,706            | 13,706  |
| - commercial                                 | _                  | 3,235          | _                          | _           | 3,235             | 3,235   |
| Exposures in default                         | 580                | 4              | _                          | _           | 4                 | 584     |
| Items associated with particularly high risk | 28                 |                | _                          | _           |                   | 28      |
| Covered bonds                                | 136                | _              | _                          | _           | _                 | 136     |
| Equity exposures                             | 705                |                |                            |             |                   | 705     |
| Other exposures                              | 1,927              | _              | _                          | _           | _                 | 1,927   |
| Total STD                                    | 123,250            | 18,083         | 54                         |             | 18,137            |         |
| Total STD                                    | 123,230            | 10,003         | 54                         |             | 10,137            | 141,387 |
| Of which: Loans                              | 13,681             | 15,981         | 53                         | _           | 16,034            | 29,715  |
| Debt securities                              | 24,903             | _              | _                          | _           | _                 | 24,903  |
| Other assets                                 | 72,420             | 103            | _                          | _           | 103               | 72,523  |
| Off-balance sheet exposures                  | 12,246             | 1,999          | 1                          | _           | 2,000             | 14,246  |
| Defaulted                                    | 580                | 4              | _                          | _           | 4                 | 584     |
| Total IRB and STD                            | 370,617            | 263,018        | 3,130                      | 55          | 266,203           | 636,820 |
| Total: Loans                                 | 80,183             | 231,118        | 1,167                      | 55          | 232,340           | 312,523 |
| Debt securities                              | 52,781             |                | -,                         | _           |                   | 52,781  |
| Other assets                                 | 97,845             | 932            | 4                          | _           | 936               | 98,781  |
| Off-balance sheet exposures                  | 139,808            | 30,968         | 1,959                      | _           | 32,927            | 172,735 |
| Defaulted                                    | 1,924              | 3,820          | 64                         | _           | 3,884             | 5,808   |
| Delaulteu                                    | 1,324              | 5,020          | U <del>1</del>             |             | J,00 <del>4</del> | 3,000   |

EU CR3: IRB: Credit risk mitigation techniques by exposure class continued

|  | a                               | С          | d  | е   |               |               |
|--|---------------------------------|------------|--|-----|---------------|---------------|
|  | Unsecured<br>net carrying value | Collateral | Net carrying values s<br>Guarantees Cred |     | Total secured | Total         |
| 2017   | £m                              | £m         | £m                                       | £m  | £m            | £m            |
| IRB  |                                 | •          | •  | •   | •             |               |
| Central governments and central banks        | 63,201                          | 120        | 2  | _   | 122           | 63,323        |
| Institutions                                 | 15,505                          | 1,987      | 3,369                                    | 37  | 5,393         | 20,898        |
| Corporates                                   | 109,001                         | 78,517     | 4,024                                    | 251 | 82,792        | 191,793       |
| Specialised lending                          | 3,281                           | 20,150     | 528                                      |     | 20,678        | 23,959        |
| SME  | 7,255                           | 18,064     | 1,794                                    |     | 19,858        | 27,113        |
| Other corporate                              | 98,465                          | 40,303     | 1,702                                    | 251 | 42,256        | 140,721       |
| Retail                                       | 45,786                          | 163,245    |  | _   | 163,245       | 209,031       |
| Secured by real estate property - SME        |                                 | 1.409      | _  | _   | 1,409         | 1,409         |
| Secured by real estate property - non-SME    | _                               | 161,836    | _  | _   | 161,836       | 161,836       |
| Qualifying revolving                         | 32,013                          | _          | _  | _   | _             | 32,013        |
| Other retail - SME                           | 8,537                           | _          | _  | _   | _             | 8,537         |
| - non-SME                                    | 5,236                           | _          |  |     | _             | 5,236         |
| Equities                                     | 861                             |            |  |     |               | 861           |
| Non-credit obligation assets                 | 6,213                           | _          | _  | _   | _             | 6,213         |
| Total IRB                                    | 240,567                         | 243,869    | 7,395                                    | 288 | 251,552       | 492,119       |
| r  | <del> </del>                    | <u> </u>   | <u> </u>                                 |     |               |               |
| Of which: Loans                              | 67,612                          | 215,737    | 2,903                                    | 38  | 218,678       | 286,290       |
| Debt securities                              | 25,245                          | 167        | _  | _   | 167           | 25,412        |
| Other assets                                 | 36,269                          | 807        |  |     | 807           | 37,076        |
| Off-balance sheet exposures                  | 111,441                         | 27,158     | 4,492                                    | 250 | 31,900        | 143,341       |
| Defaulted                                    | 2,369                           | 4,327      | 102                                      |     | 4,429         | 6,798         |
| STD  |                                 |            |  |     |               |               |
| Central governments and central banks        | 93,110                          | _          | 138                                      | _   | 138           | 93,248        |
| Regional governments and local authorities   | 432                             | _          |  | _   |               | 432           |
| Multilateral development banks               | 30                              | _          |  | _   | _             | 30            |
| Institutions                                 | 683                             | _          |  | _   | _             | 683           |
| Corporates                                   | 12,728                          | 766        | 92                                       | _   | 858           | 13,586        |
| Retail                                       | 7,243                           | 298        |  |     | 298           | 7,541         |
| Secured by mortgages on immovable property   |                                 |            |  |     |               |               |
| - residential                                | _                               | 13,327     |  | _   | 13,327        | 13,327        |
| - commercial                                 | _                               | 2,717      | 6  |     | 2,723         | 2,723         |
| Exposures in default                         | 975                             | 2          | 1  |     | 3             | 978           |
| Items associated with particularly high risk | 34                              | _          |  | _   | _             | 34            |
| Covered bonds                                | 159                             | _          |  |     | _             | 159           |
| Equity exposures                             | 650                             | _          |  |     | _             | 650           |
| Other exposures                              | 1,599                           | _          |  |     | _             | 1,599         |
| Total STD                                    | 117,643                         | 17,110     | 237                                      | _   | 17,347        | 134,990       |
| Of which: Loans                              | 13,483                          | 15,800     | 214                                      |     | 16,014        | 29,497        |
| Debt securities                              | 23,399                          | 13,000     | 214                                      | _   | 10,014        | 23,399        |
| Other assets                                 | 71,268                          | <u> </u>   | _  | _   | <u> </u>      | 71,321        |
|  |                                 |            | 22                                       | _   |               |               |
| Off-balance sheet exposures<br>Defaulted     | 9,493<br>976                    | 1,257<br>2 | 23                                       |     | 1,280<br>3    | 10,773<br>979 |
|  |                                 |            | /<br>                                    |     |               |               |
| Total IRB and STD                            | 358,210                         | 260,979    | 7,632                                    | 288 | 268,899       | 627,109       |
| Total: Loans                                 | 81,095                          | 231,537    | 3,117                                    | 38  | 234,692       | 315,787       |
| Debt securities                              | 48,644                          | 167        | _  | _   | 167           | 48,811        |
| Other assets                                 | 107,537                         | 860        | _  | _   | 860           | 108,397       |
| Off-balance sheet exposures                  | 120,934                         | 28,415     | 4,515                                    | 250 | 33,180        | 154,114       |
| Defaulted                                    | 3,345                           | 4,329      | 103                                      | _   | 4,432         | 7,777         |

| EU CR3_a: IRB: Credit risk mitigation - incorporation within IRB parameters | LGD | PD | EAD |
|---|-----|----|-----|
| Real estate (commercial and residential)                                    | ✓   |    |     |
| Other physical collateral   | ✓   |    |     |
| Third party guarantees  | ✓   |    |     |
| Credit derivatives  | ✓   |    |     |
| Parental guarantees (connected parties)                                     |     | ✓  |     |
| Financial collateral  |     |    |     |
| - trading book  |     |    | ✓   |
| - non-trading book  | ✓   |    |     |
| Netting (on and off-balance sheet)  |     |    | ✓   |
| Receivables   | ✓   |    |     |
| Life policies   | ✓   |    |     |
| Credit insurance  | ✓   |    |     |

EU CR7: IRB: Effect on the RWAs of credit derivatives used as CRM techniques

The table below illustrates the effect of credit derivatives on the calculation of IRB approach capital requirements by IRB exposure class. The table excludes counterparty credit risk and securitisations.

|  | 2018             |             | 2017             |             |
|--|------------------|-------------|------------------|-------------|
|  | а                | b           | a                | b           |
|  | Pre-credit       |             | Pre-credit       |             |
| Evenes under IDD                         | derivatives RWAs | Actual RWAs | derivatives RWAs | Actual RWAs |
| Exposures under IRB                      | £m               | £m          | £m               | £m          |
| Central governments and central banks    | 3,203            | 3,203       | 3,278            | 3,278       |
| Institutions                             | 3,422            | 3,374       | 3,901            | 3,901       |
| Corporates - SMEs                        | 10,616           | 10,616      | 11,252           | 11,252      |
| Corporates - Specialised lending         | 11,808           | 11,808      | 16,090           | 16,090      |
| Corporates - Other                       | 41,419           | 41,419      | 40,862           | 40,845      |
| Retail - Secured by real estate SMEs     | 508              | 508         | 504              | 504         |
| Retail - Secured by real estate non-SMEs | 18,902           | 18,902      | 19,822           | 19,822      |
| Retail - Qualifying revolving            | 5,912            | 5,912       | 6,022            | 6,022       |
| Retail - Other SMEs                      | 3,923            | 3,923       | 3,988            | 3,988       |
| Retail - Other non-SMEs                  | 6,743            | 6,743       | 5,501            | 5,501       |
| Equity IRB                               | 1,590            | 1,590       | 1,961            | 1,961       |
| Other non-credit obligation assets       | 4,080            | 4,080       | 4,740            | 4,740       |
| Total                                    | 112,126          | 112,078     | 117,921          | 117,904     |

### RBS profile by RWA calculation approach

RBS uses the PD/LGD slotting and standardised approaches to calculate RWAs for credit risk exposures.

### IRB approach: PD/LGD

### CR6\_a: IRB: Exposures by exposure class and PD range – Retail

The table below presents the key parameters used for the calculation of capital requirements for credit risk exposures in Retail exposure classes under the IRB approach, split by PD range. It excludes exposures calculated under the supervisory slotting approach, equities under the simple risk-weight approach and non-credit assets. It also excludes counterparty credit risk and securitisations. A maturity adjustment is not a component of the IRB RWA formula for retail exposures and is therefore not reported in this table. Original on-balance sheet gross exposure includes specific credit risk adjustments.

In accordance with regulatory requirements, for defaulted exposures RWAs are calculated as the difference between the LGD for an economic downturn and the best estimate LGD. This is the unexpected loss amount for which capital must be held. Retail EAD models estimate EAD directly, so credit conversion factors (CCF) are not reported in this table for retail exposure classes.

|   | a                | b                          | d                       | е                  | f       | g                  | i        | 1          | j            | k          | 1                |
|---|------------------|----------------------------|-------------------------|--------------------|---------|--------------------|----------|------------|--------------|------------|------------------|
|   | DD D             | Original on-balance        | Off-balance sheet       |                    | Average |                    | Average  | DIAVA      | RWA          | Expected   | IFRS 9 ECL       |
| 2018  | PD Range         | sheet gross exposure<br>£m | exposures pre CCF<br>£m | and post CCF<br>£m | PD<br>% | Number of obligors | LGD<br>% | RWAs<br>£m | density<br>% | loss<br>£m | Provisions<br>£m |
| Retail - Secured by real estate SME             | 0.00 to <0.15    |                            | 52                      | 37                 | 0.11    | 5,065              | 52       | 4          | 12           |            | — EIII           |
| Retail - Secured by real estate SME             | 0.15 to <0.25    | _                          | _                       | _                  | _       |                    | _        |            | _            | _          | _                |
| Retail - Secured by real estate SME             | 0.25 to <0.50    | 8                          | 12                      | 17                 | 0.36    | 1.692              | 47       | 4          | 22           | _          | _                |
| Retail - Secured by real estate SME             | 0.50 to <0.75    | 183                        | 2                       | 185                | 0.63    | 3,338              | 37       | 45         | 24           | _          | _                |
| Retail - Secured by real estate SME             | 0.75 to <2.50    | 779                        | 45                      | 808                | 1.12    | 11,607             | 41       | 283        | 35           | 4          | 2                |
| Retail - Secured by real estate SME             | 2.50 to <10.0    | 232                        | 8                       | 237                | 4.17    | 3,377              | 41       | 114        | 48           | 4          | 2                |
| Retail - Secured by real estate SME             | 10.0 to <100.00  | 47                         | 1                       | 48                 | 22.80   | 779                | 42       | 36         | 75           | 5          | 2                |
| Retail - Secured by real estate SME             | 100.00 (default) | 25                         | _                       | 27                 | 100.00  | 541                | 57       | 22         | 81           | 14         | 5                |
| Total - Retail - Secured by real estate SME     |                  | 1,274                      | 120                     | 1,359              | 4.28    | 26,399             | 42       | 508        | 37           | 27         | 11               |
| Retail - Secured by real estate non-SME         | 0.00 to <0.15    | 49,568                     | 3,961                   | 53,643             | 0.13    | 437,112            | 10       | 1,654      | 3            | 8          | 4                |
| Retail - Secured by real estate non-SME         | 0.15 to < 0.25   | 555                        | 148                     | 674                | 0.17    | 6,620              | 32       | 83         | 12           | _          | 1                |
| Retail - Secured by real estate non-SME         | 0.25 to < 0.50   | 70,809                     | 8,345                   | 78,597             | 0.32    | 595,674            | 11       | 5,416      | 7            | 31         | 17               |
| Retail - Secured by real estate non-SME         | 0.50 to < 0.75   | 16,782                     | 182                     | 17,087             | 0.60    | 142,658            | 19       | 3,077      | 18           | 21         | 17               |
| Retail - Secured by real estate non-SME         | 0.75 to <2.50    | 7,635                      | 120                     | 7,834              | 1.05    | 66,411             | 15       | 1,635      | 21           | 13         | 12               |
| Retail - Secured by real estate non-SME         | 2.50 to <10.0    | 1,579                      | 15                      | 1,601              | 5.55    | 13,863             | 12       | 695        | 43           | 11         | 14               |
| Retail - Secured by real estate non-SME         | 10.0 to <100.00  | 2,756                      | 4                       | 2,780              | 26.85   | 22,692             | 17       | 2,660      | 96           | 128        | 102              |
| Retail - Secured by real estate non-SME         | 100.00 (default) | 3,044                      | 10                      | 3,165              | 100.00  | 25,271             | 28       | 3,682      | 116          | 587        | 643              |
| Total - Retail - Secured by real estate non-SME |                  | 152,728                    | 12,785                  | 165,381            | 2.73    | 1,310,301          | 12       | 18,902     | 11           | 799        | 810              |
| Retail - Qualifying revolving                   | 0.00 to <0.15    | 34                         | 7,239                   | 10,275             | 0.04    | 7,840,508          | 54       | 177        | 2            | 3          | 4                |
| Retail - Qualifying revolving                   | 0.15 to < 0.25   | 11                         | 24                      | 62                 | 0.17    | 98,976             | 59       | 4          | 6            | _          | _                |
| Retail - Qualifying revolving                   | 0.25 to < 0.50   | 927                        | 7,045                   | 2,984              | 0.34    | 2,446,246          | 64       | 336        | 11           | 7          | 10               |
| Retail - Qualifying revolving                   | 0.50 to <0.75    | 543                        | 5,504                   | 2,025              | 0.57    | 2,190,317          | 66       | 351        | 17           | 8          | 15               |
| Retail - Qualifying revolving                   | 0.75 to <2.50    | 1,709                      | 4,859                   | 3,666              | 1.38    | 3,033,279          | 69       | 1,293      | 35           | 35         | 56               |
| Retail - Qualifying revolving                   | 2.50 to <10.0    | 1,940                      | 675                     | 2,806              | 4.62    | 1,669,788          | 74       | 2,504      | 89           | 97         | 136              |
| Retail - Qualifying revolving                   | 10.0 to <100.00  | 329                        | 61                      | 476                | 22.68   | 363,697            | 73       | 929        | 195          | 78         | 78               |
| Retail - Qualifying revolving                   | 100.00 (default) | 329                        | 272                     | 340                | 100.00  | 390,132            | 84       | 318        | 93           | 260        | 221              |
| Total - Retail - Qualifying revolving           |                  | 5,822                      | 25,679                  | 22,634             | 2.89    | 18,032,943         | 62       | 5,912      | 26           | 488        | 520              |

EU CR6\_a: IRB: Exposures by exposure class and PD range - Retail continued

| PR   PR   PR   PR   PR   PR   PR   PR  |                                |                  | а       | b      | d       | е      | f          | g  | i      | j       | k     |       |
|--|--------------------------------|------------------|---------|--------|---------|--------|------------|----|--------|---------|-------|-------|
| 2018   No.   No. |                                |                  |         |        |         |        |            |    |        |         | •     |       |
| Retail - Other SME   | 2040                           | PD Range         |         |        |         |        |            |    |        | density |       |       |
| Retail - Other SME         0.15 to < 0.25         — <t< td=""><td></td><td>70</td><td>LIII</td><td></td><td></td><td></td><td></td><td></td><td></td><td>70</td><td>£III</td><td>£III</td></t<>  |                                | 70               | LIII    |        |         |        |            |    |        | 70      | £III  | £III  |
| Retail - Other SME   0.25 to <0.50   111   183   452   0.34   247,269   53   109   24   1   Retail - Other SME   0.50 to <0.75   987   37   1,099   0.60   106,365   42   292   27   33   1   Retail - Other SME   0.75 to <2.50   4,115   436   4,656   1.23   359,112   49   2,010   43   29   15   15   15   15   15   15   15   1  |                                |                  | _       | 6/2    | 786     | 0.11   | 303,209    | 56 | 97     | 12      | 1     | 1     |
| Retail - Other SME         0.50 to <0.75         987         37         1,099         0.60         106,365         42         292         27         3         1           Retail - Other SME         0.75 to <2.50  | Retail - Other SME             | 0.15 to <0.25    | _       | _      | _       | _      | _          | _  | _      | _       | _     | _     |
| Retail - Other SME         0.75 to <2.50         4,115         436         4,656         1.23         359,112         49         2,010         43         29         15           Retail - Other SME         2.50 to <10.0   | Retail - Other SME             | 0.25 to <0.50    | 111     | 183    | 452     | 0.34   | 247,269    | 53 | 109    | 24      | 1     | _     |
| Retail - Other SME         2.50 to <10.0         1,377         78         1,537         4.08         162,288         51         905         59         33         16           Retail - Other SME         10.0 to <100.00  | Retail - Other SME             | 0.50 to <0.75    | 987     | 37     | 1,099   | 0.60   | 106,365    | 42 | 292    | 27      | 3     | 1     |
| Retail - Other SME         10.0 to <100.00         280         16         317         22.68         50,528         56         313         99         40         23           Retail - Other SME         100.00 (default)         259         —         271         100.00         25,833         71         197         73         176         144           Total - Retail - Other SME         7,129         1,422         9,118         5.17         1,254,604         50         3,923         43         283         200           Retail - Other non-SME         0.00 to <0.15         1         —         1         0.11         3         76         —         —         —         —           Retail - Other non-SME         0.15 to <0.25         3         —         3         0.18         599         75         1         30         —         —           Retail - Other non-SME         0.25 to <0.50         211         —         214         0.41         22,617         66         97         45         1         1           Retail - Other non-SME         0.50 to <0.75         669         —         678         0.64         111,367         70         436         64         4         4 </td <td>Retail - Other SME</td> <td>0.75 to &lt;2.50</td> <td>4,115</td> <td>436</td> <td>4,656</td> <td>1.23</td> <td>359,112</td> <td>49</td> <td>2,010</td> <td>43</td> <td>29</td> <td>15</td>  | Retail - Other SME             | 0.75 to <2.50    | 4,115   | 436    | 4,656   | 1.23   | 359,112    | 49 | 2,010  | 43      | 29    | 15    |
| Retail - Other SME         100.00 (default)         259         —         271         100.00         25,833         71         197         73         176         144           Total - Retail - Other SME         7,129         1,422         9,118         5.17         1,254,604         50         3,923         43         283         200           Retail - Other non-SME         0.00 to <0.15   | Retail - Other SME             | 2.50 to <10.0    | 1,377   | 78     | 1,537   | 4.08   | 162,288    | 51 | 905    | 59      | 33    | 16    |
| Total - Retail - Other SME         7,129         1,422         9,118         5.17         1,254,604         50         3,923         43         283         200           Retail - Other non-SME         0.00 to <0.15   | Retail - Other SME             | 10.0 to <100.00  | 280     | 16     | 317     | 22.68  | 50,528     | 56 | 313    | 99      | 40    | 23    |
| Retail - Other non-SME         0.00 to <0.15         1         —         1         0.11         3         76         —   | Retail - Other SME             | 100.00 (default) | 259     | _      | 271     | 100.00 | 25,833     | 71 | 197    | 73      | 176   | 144   |
| Retail - Other non-SME         0.15 to <0.25         3         —         3         0.18         599         75         1         30         —         —           Retail - Other non-SME         0.25 to <0.50   | Total - Retail - Other SME     |                  | 7,129   | 1,422  | 9,118   | 5.17   | 1,254,604  | 50 | 3,923  | 43      | 283   | 200   |
| Retail - Other non-SME         0.25 to <0.50         211         —         214         0.41         22,617         66         97         45         1         1           Retail - Other non-SME         0.50 to <0.75   | Retail - Other non-SME         | 0.00 to <0.15    | 1       | _      | 1       | 0.11   | 3          | 76 | _      | _       | _     | _     |
| Retail - Other non-SME         0.50 to <0.75         669         —         678         0.64         111,367         70         436         64         4         4           Retail - Other non-SME         0.75 to <2.50   | Retail - Other non-SME         | 0.15 to <0.25    | 3       | _      | 3       | 0.18   | 599        | 75 | 1      | 30      | _     | _     |
| Retail - Other non-SME       0.75 to <2.50       3,350       —       3,418       1.29       421,464       76       3,211       94       41       44         Retail - Other non-SME       2.50 to <10.0   | Retail - Other non-SME         | 0.25 to <0.50    | 211     | _      | 214     | 0.41   | 22,617     | 66 | 97     | 45      | 1     | 1     |
| Retail - Other non-SME       2.50 to <10.0       1,316       —       1,349       5.01       159,209       79       1,797       133       66       52         Retail - Other non-SME       10.0 to <100.00  | Retail - Other non-SME         | 0.50 to <0.75    | 669     | _      | 678     | 0.64   | 111,367    | 70 | 436    | 64      | 4     | 4     |
| Retail - Other non-SME     10.0 to <100.00     422     —     434     28.51     56,348     81     882     203     121     53       Retail - Other non-SME     100.00 (default)     365     —     390     100.00     59,311     70     319     82     324     281       Total - Retail - Other non-SME     6,337     —     6,487     9.72     830,918     76     6,743     104     557     435   | Retail - Other non-SME         | 0.75 to <2.50    | 3,350   | _      | 3,418   | 1.29   | 421,464    | 76 | 3,211  | 94      | 41    | 44    |
| Retail - Other non-SME         100.00 (default)         365         —         390         100.00         59,311         70         319         82         324         281           Total - Retail - Other non-SME         6,337         —         6,487         9.72         830,918         76         6,743         104         557         435   | Retail - Other non-SME         | 2.50 to <10.0    | 1,316   | _      | 1,349   | 5.01   | 159,209    | 79 | 1,797  | 133     | 66    | 52    |
| Total - Retail - Other non-SME 6,337 — 6,487 9.72 830,918 76 6,743 104 557 435   | Retail - Other non-SME         | 10.0 to <100.00  | 422     | _      | 434     | 28.51  | 56,348     | 81 | 882    | 203     | 121   | 53    |
|  | Retail - Other non-SME         | 100.00 (default) | 365     | _      | 390     | 100.00 | 59,311     | 70 | 319    | 82      | 324   | 281   |
| Total - Retail all portfolios 173,290 40,006 204,979 3.09 21,455,165 22 35,988 18 2,154 1,976  | Total - Retail - Other non-SME |                  | 6,337   | _      | 6,487   | 9.72   | 830,918    | 76 | 6,743  | 104     | 557   | 435   |
|  | Total - Retail all portfolios  | _                | 173,290 | 40,006 | 204,979 | 3.09   | 21,455,165 | 22 | 35,988 | 18      | 2,154 | 1,976 |

CR6\_a: IRB: Exposures by exposure class and PD range - Retail continued

|   | <u> </u>         | a  | b      | d                         | е             | f          | g              | i      | j              | k             |                   |
|---|------------------|--|--------|---------------------------|---------------|------------|----------------|--------|----------------|---------------|-------------------|
|   | PD Range         | Original on-balance sheet gross exposure |        | EAD post CRM and post CCF | Average<br>PD | Number of  | Average<br>LGD | RWAs   | RWA<br>density | Expected loss | IAS 39 provisions |
| 2017  | " b range        | £m                                       | £m     | £m                        | %             | obligors   | %              | £m     | %              | £m            | £m                |
| Retail - Secured by real estate SME             | 0.00 to <0.15    | _  | 51     | 36                        | 0.13          | 4,932      | 52             | 5      | 13             | _             | _                 |
| Retail - Secured by real estate SME             | 0.15 to <0.25    | _  | _      | _                         | _             | _          | _              | _      | _              | _             | _                 |
| Retail - Secured by real estate SME             | 0.25 to <0.50    | 8  | 14     | 19                        | 0.38          | 1,970      | 48             | 4      | 23             | _             | _                 |
| Retail - Secured by real estate SME             | 0.50 to <0.75    | 193                                      | 2      | 194                       | 0.66          | 3,621      | 37             | 48     | 25             |               | _                 |
| Retail - Secured by real estate SME             | 0.75 to <2.50    | 809                                      | 49     | 840                       | 1.10          | 12,688     | 41             | 289    | 34             | 4             | 2                 |
| Retail - Secured by real estate SME             | 2.50 to <10.0    | 219                                      | 2      | 222                       | 4.20          | 3,179      | 40             | 103    | 47             | 4             | _                 |
| Retail - Secured by real estate SME             | 10.0 to <100.00  | 45                                       | 1      | 46                        | 24.55         | 806        | 42             | 35     | 75             | 5             | _                 |
| Retail - Secured by real estate SME             | 100.00 (default) | 29                                       | _      | 32                        | 100.00        | 671        | 61             | 20     | 63             | 18            | 11                |
| Total - Retail - Secured by real estate SME     |                  | 1,303                                    | 119    | 1,389                     | 4.58          | 27,867     | 41             | 504    | 36             | 31            | 13                |
| Retail - Secured by real estate non-SME         | 0.00 to <0.15    | 65,222                                   | 4,477  | 69,848                    | 0.13          | 587,578    | 9              | 1,993  | 3              | 8             | 17                |
| Retail - Secured by real estate non-SME         | 0.15 to <0.25    | 962                                      | _      | 963                       | 0.17          | 8,994      | 20             | 76     | 8              |               | 3                 |
| Retail - Secured by real estate non-SME         | 0.25 to <0.50    | 59,131                                   | 5,778  | 64,482                    | 0.32          | 470,806    | 12             | 5,000  | 8              | 27            | 31                |
| Retail - Secured by real estate non-SME         | 0.50 to <0.75    | 7,685                                    | 311    | 8,023                     | 0.64          | 77,766     | 14             | 1,115  | 14             | 7             | 11                |
| Retail - Secured by real estate non-SME         | 0.75 to <2.50    | 10,595                                   | 150    | 10,915                    | 1.03          | 97,599     | 21             | 2,993  | 27             | 23            | 25                |
| Retail - Secured by real estate non-SME         | 2.50 to <10.0    | 1,687                                    | 16     | 1,710                     | 5.25          | 14,981     | 12             | 718    | 42             | 11            | 1                 |
| Retail - Secured by real estate non-SME         | 10.0 to <100.00  | 2,881                                    | 3      | 2,910                     | 23.60         | 22,496     | 19             | 3,281  | 113            | 148           | 7                 |
| Retail - Secured by real estate non-SME         | 100.00 (default) | 3,985                                    | 12     | 4,020                     | 100.00        | 30,408     | 32             | 4,646  | 116            | 910           | 964               |
| Total - Retail - Secured by real estate non-SME |                  | 152,148                                  | 10,747 | 162,871                   | 3.23          | 1,310,628  | 12             | 19,822 | 12             | 1,134         | 1,059             |
| Retail - Qualifying revolving                   | 0.00 to <0.15    | 1  | 7,106  | 10,104                    | 0.04          | 7,771,302  | 54             | 166    | 2              | 2             | _                 |
| Retail - Qualifying revolving                   | 0.15 to <0.25    | 105                                      | 168    | 274                       | 0.16          | 99,049     | 64             | 17     | 6              | _             | 2                 |
| Retail - Qualifying revolving                   | 0.25 to <0.50    | 927                                      | 8,796  | 3,501                     | 0.37          | 3,391,929  | 65             | 427    | 12             | 9             | 13                |
| Retail - Qualifying revolving                   | 0.50 to <0.75    | 427                                      | 3,602  | 1,369                     | 0.63          | 1,393,840  | 63             | 243    | 18             | 5             | 5                 |
| Retail - Qualifying revolving                   | 0.75 to <2.50    | 1,575                                    | 5,046  | 3,415                     | 1.40          | 2,926,162  | 68             | 1,216  | 36             | 33            | 17                |
| Retail - Qualifying revolving                   | 2.50 to <10.0    | 2,050                                    | 1,434  | 2,927                     | 4.67          | 1,785,308  | 74             | 2,635  | 90             | 102           | 20                |
| Retail - Qualifying revolving                   | 10.0 to <100.00  | 338                                      | 59     | 482                       | 23.18         | 368,357    | 73             | 941    | 195            | 80            | 4                 |
| Retail - Qualifying revolving                   | 100.00 (default) | 420                                      | 270    | 456                       | 100.00        | 491,282    | 81             | 377    | 83             | 340           | 249               |
| Total - Retail - Qualifying revolving           |                  | 5,843                                    | 26,481 | 22,528                    | 3.46          | 18,227,229 | 62             | 6,022  | 27             | 571           | 310               |

CR6\_a: IRB: Exposures by exposure class and PD range - Retail continued

|                                     | a                             | U      | a                  | е       | T                  | g        | l l        |              | K          |                  |
|-------------------------------------|-------------------------------|--------|--------------------|---------|--------------------|----------|------------|--------------|------------|------------------|
|                                     | Original on-balance           |        |                    | Average |                    | Average  |            | RWA          | Expected   | IAS 39           |
| PD Rar                              | nge sheet gross exposure % £m |        | and post CCF<br>£m | PD<br>% | Number of obligors | LGD<br>% | RWAs<br>£m | density<br>% | loss<br>£m | provisions<br>£m |
| etail - Other SME 0.00 to <0.       |                               | 606    | 638                | 0.13    | 254,981            | 56       | 87         | 14           |            |                  |
| etail - Other SME 0.15 to <0.1      |                               | 46     | 65                 | 0.15    | 9,642              | 58       | 10         | 16           | _          | _                |
| etail - Other SME 0.25 to <0.       |                               | 216    | 628                | 0.36    | 271,298            | 55       | 163        | 26           | 1          | _                |
| etail - Other SME 0.50 to <0.       |                               | 35     | 1,190              | 0.62    | 88,163             | 43       | 338        | 28           | 3          | 2                |
| etail - Other SME 0.75 to <2.       | 7                             | 451    | 4,570              | 1.18    | 361,098            | 48       | 1,905      | 42           | 27         | 10               |
| etail - Other SME 2.50 to <10       | 1,375                         | 97     | 1,615              | 4.08    | 225,121            | 51       | 961        | 59           | 34         | 5                |
| etail - Other SME 10.0 to <100.     | 00 258                        | 17     | 299                | 22.53   | 53,032             | 57       | 299        | 100          | 38         | 1                |
| etail - Other SME 100.00 (defau     | ilt) 325                      | _      | 347                | 100.00  | 29,018             | 72       | 225        | 65           | 235        | 209              |
| otal - Retail - Other SME           | 7,295                         | 1,468  | 9,352              | 5.83    | 1,292,353          | 50       | 3,988      | 43           | 338        | 227              |
| etail - Other non-SME 0.00 to <0.   | 15 —                          | _      | _                  | 0.13    | 3                  | 79       | _          | _            | _          | _                |
| etail - Other non-SME 0.15 to <0.3  | 25 1                          | _      | 1                  | 0.17    | 201                | 75       | _          | _            | _          | _                |
| etail - Other non-SME 0.25 to <0.   | 50 295                        | _      | 299                | 0.42    | 33,543             | 66       | 135        | 45           | 1          | 2                |
| etail - Other non-SME 0.50 to <0.   | 75 642                        | _      | 651                | 0.63    | 97,670             | 70       | 392        | 60           | 3          | 8                |
| etail - Other non-SME 0.75 to <2.   | 50 2,779                      | _      | 2,835              | 1.24    | 367,959            | 75       | 2,435      | 86           | 27         | 42               |
| etail - Other non-SME 2.50 to <10   | 1,215                         | _      | 1,244              | 4.90    | 152,795            | 79       | 1,530      | 123          | 48         | 18               |
| etail - Other non-SME 10.0 to <100. | 00 316                        | _      | 324                | 28.77   | 46,732             | 80       | 612        | 189          | 75         | 5                |
| etail - Other non-SME 100.00 (defau | <u>ilt) 563</u>               |        | 648                | 100.00  | 84,803             | 80       | 397        | 61           | 485        | 501              |
| otal - Retail - Other non-SME       | 5,811                         | _      | 6,002              | 14.04   | 783,706            | 76       | 5,501      | 92           | 639        | 576              |
| otal - Retail all portfolios        | 172,400                       | 38,815 | 202,142            | 3.71    | 21,641,783         | 22       | 35,837     | 18           | 2,713      | 2,185            |

### EU CR6\_b: IRB: Exposures by exposure class and PD range – Wholesale

The table below presents the key parameters used for the calculation of capital requirements for credit risk exposures in Wholesale exposure classes under the IRB approach, split by PD range. It excludes exposures calculated under the supervisory slotting approach, equities under the simple risk-weight approach and non-credit assets. It also excludes counterparty risk and securitisations. The average maturity used in the RWA calculation is capped at five years in accordance with regulatory requirements. The corporates – specialised lending exposure class includes only exposures modelled under the PD/LGD method (relating to shipping). For specialised lending exposures under the supervisory slotting approach, refer to EU CR10\_A. Original on-balance sheet gross exposure includes specific credit risk adjustments.

|   | _                | а                          | С                       | d        | е                  | f       | g                     | i          | j                      | k          | 1            | m          | n                |
|---|------------------|----------------------------|-------------------------|----------|--------------------|---------|-----------------------|------------|------------------------|------------|--------------|------------|------------------|
|   | 20.0             | Original on-balance        |                         |          | EAD post CRM       | Average |                       | Average    |                        | DIAVA      | RWA          | Expected   |                  |
| 2018  | PD Range<br>%    | sheet gross exposure<br>£m | exposures pre CCF<br>£m | CCF<br>% | and post CCF<br>£m | PD<br>% | Number of<br>obligors | LGD<br>% n | Average naturity years | RWAs<br>£m | density<br>% | loss<br>£m | provisions<br>£m |
| Central governments and central banks         | 0.00 to <0.15    | 48,793                     | 26,159                  | 20       | 54,143             | 0.01    | 60                    | 45         | 1.89                   | 3,078      | 6            | 3          | 2                |
| Central governments and central banks         | 0.15 to <0.25    | 295                        | 50                      | 20       | 305                | 0.23    | 4                     | 51         | 1.15                   | 125        | 41           | _          |                  |
| Central governments and central banks         | 0.25 to <0.50    | _                          | _                       | _        | _                  | -       | _                     | _          | _                      | _          | _            | _          |                  |
| Central governments and central banks         | 0.50 to <0.75    | _                          | _                       | _        | _                  | _       | _                     | _          | _                      | _          | _            |            |                  |
| Central governments and central banks         | 0.75 to <2.50    | _                          | _                       | _        | _                  | _       | _                     | _          | _                      | _          | _            |            |                  |
| Central governments and central banks         | 2.50 to <10.0    | _                          | _                       | _        | _                  | 2.50    | 1                     | 50         | 1.00                   | _          | _            | _          |                  |
| Central governments and central banks         | 10.0 to <100.00  | _                          | _                       | _        | _                  | _       | _                     | _          | _                      | _          | _            | _          |                  |
| Central governments and central banks         | 100.00 (default) | 2                          | _                       | _        | 2                  | 100.00  | 1                     | 7          | 1.00                   | _          | _            | _          |                  |
| Total - Central governments and central banks |                  | 49,090                     | 26,209                  | 20       | 54,450             | 0.02    | 66                    | 45         | 1.89                   | 3,203      | 6            | 3          | 2                |
| Institutions                                  | 0.00 to <0.15    | 5,047                      | 6,848                   | 38       | 7,560              | 0.09    | 286                   | 38         | 2.34                   | 1,945      | 26           | 4          | 18               |
| Institutions                                  | 0.15 to <0.25    | 1,684                      | 3,613                   | 31       | 2,833              | 0.17    | 147                   | 42         | 1.26                   | 1,045      | 37           | 2          |                  |
| Institutions                                  | 0.25 to <0.50    | 117                        | 188                     | 23       | 160                | 0.39    | 59                    | 52         | 1.16                   | 99         | 62           | _          |                  |
| Institutions                                  | 0.50 to <0.75    | 95                         | 30                      | 30       | 104                | 0.64    | 28                    | 50         | 0.99                   | 92         | 89           | _          |                  |
| Institutions                                  | 0.75 to <2.50    | 110                        | 34                      | 27       | 119                | 1.64    | 33                    | 50         | 1.38                   | 156        | 131          | 1          | 1                |
| Institutions                                  | 2.50 to <10.0    | 4                          | 26                      | 21       | 10                 | 3.63    | 55                    | 60         | 1.01                   | 19         | 191          | _          |                  |
| Institutions                                  | 10.0 to <100.00  | 3                          | _                       | 20       | 4                  | 40.76   | 90                    | 98         | 1.15                   | 18         | 521          | 1          |                  |
| Institutions                                  | 100.00 (default) |                            |                         |          |                    | _       |                       |            |                        |            |              |            |                  |
| Total - Institutions                          |                  | 7,060                      | 10,739                  | 36       | 10,790             | 0.16    | 698                   | 40         | 2.01                   | 3,374      | 31           | 8          | 19               |
| Corporates - Specialised lending              | 0.00 to <0.15    | _                          |                         | _        | _                  | _       | _                     | _          | _                      | _          | _            | _          |                  |
| Corporates - Specialised lending              | 0.15 to <0.25    | _                          | _                       | _        | _                  | _       | _                     | _          | _                      | _          | _            | _          |                  |
| Corporates - Specialised lending              | 0.25 to <0.50    | _                          | _                       | _        | _                  | _       | _                     | _          | _                      | _          | _            | _          |                  |
| Corporates - Specialised lending              | 0.50 to <0.75    | _                          | _                       | _        | _                  | _       | _                     | _          | _                      | _          | _            | _          |                  |
| Corporates - Specialised lending              | 0.75 to <2.50    | 14                         | _                       | 100      | 12                 | 1.81    | 19                    | 35         | 1.37                   | 10         | 85           |            | 1                |
| Corporates - Specialised lending              | 2.50 to <10.0    | _                          | _                       | _        | _                  | -       | _                     | _          | _                      | _          | _            |            |                  |
| Corporates - Specialised lending              | 10.0 to <100.00  | _                          | _                       | _        | _                  | _       | _                     | _          | _                      | _          | _            |            |                  |
| Corporates - Specialised lending              | 100.00 (default) | 26                         |                         |          | 26                 | 100.00  | 1                     | 30         | 1.00                   | 26         | 100          | 4          | 3                |
| Total - Corporates - Specialised lending      |                  | 40                         | _                       | 100      | 38                 | 68.63   | 20                    | 31         | 1.12                   | 36         | 95           | 4          | 4                |

EU CR6\_b: IRB: Exposures by exposure class and PD range - Wholesale continued

|                                  |                  | а   | b                 | d              | е                            | f             | g         | i              | k              | k      | 1              | m             | n                     |
|----------------------------------|------------------|---|-------------------|----------------|------------------------------|---------------|-----------|----------------|----------------|--------|----------------|---------------|-----------------------|
|                                  | PD Range         | Original on-balance<br>sheet gross exposure | Off-balance sheet | Average<br>CCF | EAD post CRM<br>and post CCF | Average<br>PD | Number of | Average<br>LGD | Average        | RWAs   | RWA<br>density | Expected loss | IFRS 9 ECL provisions |
| 2018                             | FD Range         | £m  | £m                | %              | £m                           | %             | obligors  |                | maturity years | £m     | wensity %      | £m            | £m                    |
| Corporates - SME                 | 0.00 to <0.15    | 9   | 5                 | 71             | 12                           | 0.11          | 59        | 37             | 3.40           | 3      | 23             | _             | _                     |
| Corporates - SME                 | 0.15 to <0.25    | 276   | 98                | 69             | 344                          | 0.22          | 1,221     | 31             | 3.19           | 83     | 24             | _             |                       |
| Corporates - SME                 | 0.25 to <0.50    | 2,178                                       | 828               | 58             | 2,666                        | 0.41          | 6,777     | 28             | 3.15           | 841    | 32             | 3             | 2                     |
| Corporates - SME                 | 0.50 to <0.75    | 2,335                                       | 812               | 52             | 2,762                        | 0.64          | 5,416     | 29             | 2.95           | 1,107  | 40             | 5             | 3                     |
| Corporates - SME                 | 0.75 to <2.50    | 8,102                                       | 2,731             | 49             | 9,464                        | 1.31          | 16,010    | 27             | 2.70           | 4,571  | 48             | 33            | 22                    |
| Corporates - SME                 | 2.50 to <10.0    | 3,830                                       | 1,151             | 47             | 4,416                        | 3.57          | 7,497     | 25             | 2.46           | 3,103  | 70             | 40            | 20                    |
| Corporates - SME                 | 10.0 to <100.00  | 559   | 97                | 59             | 623                          | 16.25         | 1,099     | 25             | 2.33           | 582    | 93             | 25            | 5                     |
| Corporates - SME                 | 100.00 (default) | 713   | 46                | 28             | 725                          | 100.00        | 1,808     | 45             | 2.86           | 326    | 45             | 320           | 309                   |
| Total - Corporates - SME         |                  | 18,002                                      | 5,768             | 50             | 21,012                       | 5.41          | 39,887    | 28             | 2.74           | 10,616 | 51             | 426           | 361                   |
| Corporates - Other               | 0.00 to <0.15    | 29,596                                      | 44,867            | 44             | 49,180                       | 0.05          | 2,388     | 43             | 2.79           | 10,904 | 22             | 11            | 8                     |
| Corporates - Other               | 0.15 to <0.25    | 6,973                                       | 11,689            | 43             | 11,993                       | 0.19          | 1,329     | 46             | 2.67           | 6,051  | 50             | 11            | 10                    |
| Corporates - Other               | 0.25 to <0.50    | 7,249                                       | 7,248             | 45             | 10,382                       | 0.38          | 1,605     | 42             | 2.74           | 6,554  | 63             | 16            | 23                    |
| Corporates - Other               | 0.50 to <0.75    | 3,805                                       | 1,949             | 48             | 4,713                        | 0.64          | 1,451     | 38             | 2.61           | 3,396  | 72             | 11            | 21                    |
| Corporates - Other               | 0.75 to <2.50    | 8,202                                       | 4,773             | 49             | 10,489                       | 1.31          | 8,832     | 35             | 2.67           | 9,065  | 86             | 48            | 48                    |
| Corporates - Other               | 2.50 to <10.0    | 4,238                                       | 2,017             | 53             | 5,250                        | 3.37          | 6,582     | 30             | 2.31           | 4,887  | 93             | 53            | 50                    |
| Corporates - Other               | 10.0 to <100.00  | 256   | 175               | 40             | 329                          | 17.49         | 627       | 32             | 2.31           | 529    | 161            | 18            | 9                     |
| Corporates - Other               | 100.00 (default) | 897   | 198               | 28             | 928                          | 100.00        | 860       | 47             | 2.15           | 33     | 4              | 448           | 488                   |
| Total - Corporates - Other       |                  | 61,216                                      | 72,916            | 45             | 93,264                       | 1.52          | 23,674    | 41             | 2.71           | 41,419 | 44             | 616           | 657                   |
| Equities                         | 0.00 to <0.15    | _   |                   | _              |                              | _             | _         | _              | _              | _      | _              | _             | _                     |
| Equities                         | 0.15 to <0.25    | _   | _                 | _              | _                            | _             | _         | _              | _              | _      | _              | _             | _                     |
| Equities                         | 0.25 to <0.50    | _   | _                 | _              | _                            | _             | _         | _              | _              | _      | _              | _             | _                     |
| Equities                         | 0.50 to <0.75    | _   | _                 | _              | _                            | _             | _         | _              | _              | _      | _              | _             | _                     |
| Equities                         | 0.75 to <2.50    | 139   | _                 | _              | 139                          | 1.26          | 11        | 90             | 5.00           | 391    | 280            | 2             | _                     |
| Equities                         | 2.50 to <10.0    | 72  | _                 | _              | 55                           | 2.50          | 17        | 90             | 5.00           | 178    | 325            | 1             |                       |
| Equities                         | 10.0 to <100.00  | _   | _                 | _              | _                            | _             | _         | _              | _              | _      |                | _             |                       |
| Equities                         | 100.00 (default) |   |                   |                |                              | 100.00        | 1         | 90             | 5.00           |        |                |               |                       |
| Total - Equities                 |                  | 211   | <u> </u>          |                | 194                          | 1.62          | 29        | 90             | 5.00           | 569    | 293            | 3             |                       |
| Total - Wholesale all portfolios | _                | 135,619                                     | 115,632           | 39             | 179,748                      | 1.45          | 64,374    | 41             | 2.43           | 59,217 | 33             | 1,060         | 1,043                 |

EU CR6\_b: IRB: Exposures by exposure class and PD range - Wholesale continued

|   | _                | а  | b      | d              | e                         | f             | g         | i              | j              | k     | 1              | m             | n                 |
|---|------------------|--|--------|----------------|---------------------------|---------------|-----------|----------------|----------------|-------|----------------|---------------|-------------------|
|   | PD Range         | Original on-balance sheet gross exposure |        | Average<br>CCF | EAD post CRM and post CCF | Average<br>PD | Number of | Average<br>LGD | Average        | RWAs  | RWA<br>density | Expected loss | IAS 39 provisions |
| 2017  | %                | £m                                       | £m     | %              | £m                        | %             | obligors  |                | maturity years | £m    | %              | £m            | £m                |
| Central governments and central banks         | 0.00 to <0.15    | 55,115                                   | 7,821  | 20             | 56,702                    | 0.01          | 50        | 46             | 1.83           | 3,147 | 6              | 3             | _                 |
| Central governments and central banks         | 0.15 to <0.25    | 275                                      | 50     | 20             | 285                       | 0.23          | 2         | 56             | 1.22           | 129   | 45             | _             | _                 |
| Central governments and central banks         | 0.25 to <0.50    | 1  | _      | 100            | 1                         | 0.45          | 2         | 56             | 3.37           | 1     | 100            | _             | _                 |
| Central governments and central banks         | 0.50 to <0.75    | _  | _      | _              | _                         | _             | _         | _              | _              | _     | _              | _             | _                 |
| Central governments and central banks         | 0.75 to <2.50    | _  | _      | 78             | _                         | 1.81          | 1         | 100            | 1.00           | _     | _              | _             | _                 |
| Central governments and central banks         | 2.50 to <10.0    | _  | _      | _              | _                         |               | _         | _              | _              | _     | _              | _             | _                 |
| Central governments and central banks         | 10.0 to <100.00  | 1  | 1      | 102            | 2                         | 28.96         | 1         | 9              | 1.00           | 1     | 49             | _             | _                 |
| Central governments and central banks         | 100.00 (default) | _  |        |                |                           | _             | _         | _              | _              | _     | _              |               |                   |
| Total - Central governments and central banks |                  | 55,392                                   | 7,872  | 20             | 56,990                    | 0.01          | 56        | 46             | 1.83           | 3,278 | 6              | 3             |                   |
| Institutions                                  | 0.00 to <0.15    | 7,057                                    | 8,227  | 56             | 11,514                    | 0.09          | 325       | 34             | 3.11           | 2,919 | 25             | 4             | 1                 |
| Institutions                                  | 0.15 to <0.25    | 830                                      | 2,570  | 39             | 1,829                     | 0.17          | 153       | 43             | 1.31           | 694   | 38             | 2             | _                 |
| Institutions                                  | 0.25 to <0.50    | 170                                      | 131    | 36             | 206                       | 0.38          | 72        | 50             | 3.03           | 167   | 81             | _             | _                 |
| Institutions                                  | 0.50 to <0.75    | 52                                       | 92     | 29             | 78                        | 0.64          | 43        | 58             | 1.15           | 82    | 104            | _             | _                 |
| Institutions                                  | 0.75 to <2.50    | 30                                       | 21     | 27             | 35                        | 1.05          | 36        | 28             | 1.87           | 21    | 59             | _             | _                 |
| Institutions                                  | 2.50 to <10.0    | 4  | 4      | 47             | 6                         | 2.71          | 53        | 50             | 1.81           | 9     | 148            | _             | _                 |
| Institutions                                  | 10.0 to <100.00  | _  | 18     | 20             | 4                         | 11.75         | 95        | 46             | 1.13           | 9     | 223            | _             | _                 |
| Institutions                                  | 100.00 (default) |  | 1_     |                |                           | 100.00        | 11        | 43             | 1.39           | _     |                |               |                   |
| Total - Institutions                          |                  | 8,143                                    | 11,064 | 51             | 13,672                    | 0.12          | 778       | 36             | 2.85           | 3,901 | 29             | 6             | 1                 |
| Corporates - Specialised lending              | 0.00 to <0.15    | _  | _      | _              | _                         | _             | _         | _              | _              | _     | _              | _             | _                 |
| Corporates - Specialised lending              | 0.15 to <0.25    | _  | _      | _              | _                         | _             | _         | _              | _              | _     | _              | _             | _                 |
| Corporates - Specialised lending              | 0.25 to <0.50    | 1  | _      | _              | _                         | _             | _         | _              | _              | _     | _              | _             | _                 |
| Corporates - Specialised lending              | 0.50 to <0.75    | _  | _      | _              | _                         | 0.64          | 3         | 50             | 1.00           | _     | _              | _             | _                 |
| Corporates - Specialised lending              | 0.75 to <2.50    | 23                                       | _      | 66             | 23                        | 0.99          | 8         | 35             | 1.95           | 17    | 75             | _             | _                 |
| Corporates - Specialised lending              | 2.50 to <10.0    | 25                                       | _      | _              | 24                        | 4.86          | 3         | 35             | 1.11           | 27    | 115            | _             | _                 |
| Corporates - Specialised lending              | 10.0 to <100.00  | _  | _      | _              | _                         | _             | _         | _              | _              | _     | _              | _             | _                 |
| Corporates - Specialised lending              | 100.00 (default) | 50                                       | 11     | 102            | 50                        | 100.00        | 8         | 38             | 1.38           |       |                | 20            | 9                 |
| Total - Corporates - Specialised lending      |                  | 99                                       | 1      | 92             | 97                        | 53.78         | 22        | 36             | 1.44           | 44    | 46             | 20            | 9                 |

EU CR6\_b: IRB: Exposures by exposure class and PD range - Wholesale continued

| _                                   | a                          | b                       | d        | е                  | f       | g                  | i       | j                      | k          | 1            | m          | n                |
|-------------------------------------|----------------------------|-------------------------|----------|--------------------|---------|--------------------|---------|------------------------|------------|--------------|------------|------------------|
| PD D                                | Original on-balance        | Off-balance sheet       |          | EAD post CRM       | Average |                    | Average |                        | DIAZA      | RWA          | Expected   | IAS 39           |
| 2017 PD Range %                     | sheet gross exposure<br>£m | exposures pre CCF<br>£m | CCF<br>% | and post CCF<br>£m | PD<br>% | Number of obligors | LGD     | Average maturity years | RWAs<br>£m | density<br>% | loss<br>£m | Provisions<br>£m |
| Corporates - SME 0.00 to <0.15      | 7                          | 3                       | 81       | 10                 | 0.11    | 44                 | 20      | 3.67                   | 1          | 11           | _          |                  |
| Corporates - SME 0.15 to <0.25      | 398                        | 112                     | 66       | 473                | 0.22    | 1.174              | 39      | 3.15                   | 167        | 35           |            | _                |
| Corporates - SME 0.25 to <0.50      | 2,340                      | 813                     | 62       | 2,850              | 0.41    | 6,718              | 29      | 3.11                   | 911        | 32           | 3          | 1                |
| Corporates - SME 0.50 to <0.75      | 2,652                      | 796                     | 59       | 3,128              | 0.64    | 5,434              | 28      | 3.04                   | 1,247      | 40           | 6          | 2                |
| Corporates - SME 0.75 to <2.50      | 9,499                      | 2,754                   | 51       | 10,956             | 1.32    | 16,893             | 26      | 2.85                   | 5,359      | 49           | 38         | 10               |
| Corporates - SME 2.50 to <10.0      | 4,764                      | 1,259                   | 48       | 5,411              | 3.54    | 8,892              | 23      | 2.63                   | 2,940      | 54           | 43         | 12               |
| Corporates - SME 10.0 to <100.00    | 598                        | 116                     | 52       | 667                | 16.01   | 1,261              | 25      | 2.51                   | 627        | 94           | 26         | 7                |
| Corporates - SME 100.00 (default)   | 757                        | 50                      | 29       | 776                | 100.00  | 2,282              | 46      | 2.80                   | _          | _            | 357        | 314              |
| Total - Corporates - SME            | 21,015                     | 5,903                   | 53       | 24,271             | 5.16    | 42,698             | 27      | 2.85                   | 11,252     | 46           | 473        | 346              |
| Corporates - Other 0.00 to <0.15    | 26,775                     | 45,687                  | 46       | 47,747             | 0.05    | 2,667              | 37      | 2.85                   | 9,040      | 19           | 10         | 2                |
| Corporates - Other 0.15 to <0.25    | 8,418                      | 12,811                  | 48       | 14,481             | 0.19    | 1,395              | 45      | 2.95                   | 7,336      | 51           | 12         | 2                |
| Corporates - Other 0.25 to <0.50    | 5,744                      | 7,969                   | 47       | 9,399              | 0.39    | 1,981              | 41      | 2.79                   | 6,003      | 64           | 14         | 3                |
| Corporates - Other 0.50 to <0.75    | 2,830                      | 2,951                   | 50       | 4,291              | 0.64    | 1,702              | 39      | 2.36                   | 3,232      | 75           | 11         | 2                |
| Corporates - Other 0.75 to <2.50    | 8,392                      | 4,823                   | 53       | 10,776             | 1.28    | 10,698             | 36      | 2.51                   | 9,727      | 90           | 50         | 12               |
| Corporates - Other 2.50 to <10.0    | 3,281                      | 2,163                   | 58       | 4,488              | 3.69    | 8,044              | 31      | 1.95                   | 4,895      | 109          | 54         | 43               |
| Corporates - Other 10.0 to <100.00  | 382                        | 167                     | 40       | 451                | 20.62   | 709                | 23      | 1.78                   | 612        | 136          | 24         | 5                |
| Corporates - Other 100.00 (default) | 1,304                      | 354                     | 34       | 1,411              | 100.00  | 1,040              | 49      | 2.26                   | _          |              | 692        | 717              |
| Total - Corporates - Other          | 57,126                     | 76,925                  | 47       | 93,044             | 2.07    | 28,236             | 38      | 2.74                   | 40,845     | 44           | 867        | 786              |
| Equities 0.00 to <0.15              | _                          | _                       | _        | _                  | _       | _                  | _       | _                      | _          | _            | _          | _                |
| Equities 0.15 to <0.25              | _                          | _                       | _        | _                  | _       | _                  | _       |                        | _          | _            | _          | _                |
| Equities 0.25 to <0.50              | 19                         | _                       | _        | 19                 | 0.40    | 1                  | 90      | 5.00                   | 37         | 192          | _          | _                |
| Equities 0.50 to <0.75              | _                          | _                       | _        | _                  | _       | _                  | _       | _                      | _          | _            | _          | _                |
| Equities 0.75 to <2.50              | 175                        | _                       | _        | 176                | 1.52    | 8                  | 90      | 5.00                   | 509        | 291          | 3          | _                |
| Equities 2.50 to <10.0              | 64                         | _                       | _        | 63                 | 2.50    | 22                 | 90      | 5.00                   | 206        | 325          | 1          | 1                |
| Equities 10.0 to <100.00            | _                          | _                       | _        | _                  | _       | _                  | _       | _                      | _          | _            | _          | _                |
| Equities 100.00 (default)           | 2                          | _                       |          |                    |         | _                  |         |                        |            |              |            | 2                |
| Total - Equities                    | 260                        |                         | _        | 258                | 1.68    | 31                 | 90      | 5.00                   | 752        | 292          | 4          | 3                |
| Total - Wholesale all portfolios    | 142,035                    | 101,765                 | 46       | 188,332            | 1.73    | 71,821             | 39      | 2.49                   | 60,072     | 32           | 1,373      | 1,145            |

### EU CR6\_c: IRB: Geographical split of PD and LGD

The table below presents weighted-average PD and LGD for credit risk, analysed by geography, split by exposure class. It excludes exposures calculated under the supervisory slotting approach, equities under the simple risk-weight approach and non-credit assets. It also excludes counterparty credit risk and securitisations.

|                                       | Total |     | UK    |     | Rol   |           | Other Western E | Europe | US    |     | Rest of Wor |          |
|---------------------------------------|-------|-----|-------|-----|-------|-----------|-----------------|--------|-------|-----|-------------|----------|
|                                       | PD    | LGD | PD    | LGD | PD    | LGD       | PD              | LGD    | PD    | LGD | PD          | LGD      |
| 2018                                  | %     | %   | %     | %   | %     | %         | %               | %      | %     | %   | %           | %        |
| Central governments and central banks | 0.02  | 45  | 0.01  | 49  | 0.06  | 45        | 0.01            | 45     | 0.01  | 45  | 0.11        | 46       |
| Institutions                          | 0.16  | 40  | 0.10  | 37  | 4.38  | 52        | 0.12            | 31     | 0.13  | 45  | 0.39        | 51       |
| Corporates                            | 2.26  | 39  | 2.35  | 37  | 7.55  | 37        | 0.66            | 45     | 0.34  | 46  | 4.68        | 46       |
| Specialised lending                   | 68.63 | 31  | _     | _   | _     | _         | _               | _      | _     | _   | 68.63       | 31       |
| SME                                   | 5.41  | 28  | 5.19  | 28  | 7.40  | 28        | 18.35           | 23     | 2.83  | 16  | 46.63       | 54       |
| Other corporate                       | 1.52  | 41  | 1.50  | 40  | 7.62  | 41        | 0.60            | 45     | 0.33  | 46  | 3.21        | 46       |
| Retail                                | 3.09  | 22  | 2.16  | 21  | 13.87 | 31        | 2.64            | 60     | 3.20  | 58  | 3.37        | 59       |
| Secured by real estate property - SME | 4.28  | 42  | 4.27  | 42  | 4.78  | 42        | 2.80            | 38     | 15.82 | 38  | 8.81        | 40       |
| - non SME                             | 2.73  | 12  | 1.56  | 11  | 14.40 | 28        | _               | _      | _     | _   | _           | _        |
| Qualifying revolving                  | 2.89  | 62  | 2.85  | 62  | 5.88  | 72        | 2.15            | 60     | 1.84  | 59  | 2.40        | 59       |
| Other retail - SME                    | 5.17  | 50  | 5.17  | 49  | 5.19  | 71        | 3.61            | 49     | 11.45 | 47  | 8.63        | 45       |
| - non-SME                             | 9.72  | 76  | 9.57  | 76  | 14.16 | 72        | 11.15           | 74     | 37.76 | 77  | 17.51       | 75       |
| Equities                              | 1.62  | 90  | 1.61  | 90  | _     | _         | 1.48            | 90     | 2.22  | 90  | 1.63        | 90<br>47 |
| Total                                 | 2.32  | 31  | 2.20  | 26  | 11.16 | 34        | 0.20            | 44     | 0.14  | 45  | 1.62        | 47       |
| 2017                                  |       |     |       |     |       |           |                 |        |       |     |             |          |
| Central governments and central banks | 0.01  | 46  | 0.01  | 48  | 0.06  | 45        | 0.01            | 45     | 0.01  | 45  | 0.06        | 52       |
| Institutions                          | 0.12  | 36  | 0.08  | 40  | 0.22  | 43        | 0.11            | 27     | 0.12  | 45  | 0.16        | 49       |
| Corporates                            | 2.75  | 36  | 2.60  | 33  | 5.05  | 39        | 2.87            | 47     | 0.66  | 47  | 6.49        | 44       |
| Specialised lending                   | 53.78 | 36  | _     | _   | _     | _         | _               | _      | _     | _   | 53.78       | 36       |
| SME                                   | 5.16  | 27  | 4.82  | 27  | 9.69  | 34        | 12.49           | 22     | 10.96 | 32  | 37.87       | 42       |
| Other corporate                       | 2.07  | 38  | 1.84  | 35  | 3.27  | 41        | 2.82            | 47     | 0.64  | 47  | 4.56        | 44       |
| Retail                                | 3.71  | 22  | 2.29  | 21  | 18.93 | 33        | 3.10            | 60     | 3.37  | 58  | 3.87        | 59       |
| Secured by real estate property - SME | 4.58  | 41  | 4.58  | 41  | 6.98  | 40        | 4.51            | 39     | 1.79  | 38  | 7.88        | 40       |
| - non SME                             | 3.23  | 12  | 1.45  | 10  | 19.67 | <i>30</i> | _               | _      | _     | _   | _           | _        |
| Qualifying revolving                  | 3.46  | 62  | 3.44  | 62  | 5.66  | 72        | 2.25            | 60     | 2.13  | 59  | 2.48        | 59       |
| Other retail - SME                    | 5.83  | 50  | 5.66  | 49  | 8.17  | 71        | 4.59            | 49     | 11.37 | 46  | 11.15       | 46       |
| - non-SME                             | 14.04 | 76  | 13.81 | 76  | 19.79 | 71        | 17.89           | 75     | 44.10 | 79  | 21.06       | 75       |
| Equities                              | 1.68  | 90  | 1.62  | 90  | _     | _         | 1.78            | 90     | 1.69  | 90  | 1.69        | 90       |
| Total                                 | 2.75  | 30  | 2.37  | 25  | 14.36 | 35        | 0.71            | 44     | 0.24  | 46  | 2.27        | 49       |

### Key points

 The increase in weighted-average LGDs for UK corporates resulted from revisions to UK midcorporate and quasi-government LGD models. The improvement in weighted-average PD in the Corporate and Retail portfolios was driven by a reduction in defaulted exposure.

# EU CR10\_A IRB: IRB specialised lending

The table below presents EAD post CRM (exposure amount) for IRB specialised lending exposures subject to the supervisory slotting approach (income-producing real estate and project finance portfolios), analysed by type of lending and regulatory category. It excludes counterparty credit risk and securitisations. For specialised lending exposures under the PD/LGD method (relating to shipping), refer to EU CR6\_b.

| 2018<br>Regulatory categories | Remaining maturity              | On-balance<br>sheet amount<br>£m | Off-balance<br>sheet amount<br>£m | Risk-weight<br>% | Exposure<br>amount<br>£m | RWAs<br>£m | Expected loss £m |
|-------------------------------|---------------------------------|----------------------------------|-----------------------------------|------------------|--------------------------|------------|------------------|
| 1 - Strong                    | Less than 2.5 years             | 3,835                            | 788                               | 50               | 4,276                    | 2,138      | _                |
|                               | Equal to or more than 2.5 years | 5,383                            | 1,125                             | 70               | 6,251                    | 4,375      | 25               |
| 2 - Good                      | Less than 2.5 years             | 3,128                            | 524                               | 70               | 3,609                    | 2,526      | 14               |
|                               | Equal to or more than 2.5 years | 2,004                            | 243                               | 90               | 2,223                    | 2,001      | 18               |
| 3 - Satisfactory              | Less than 2.5 years             | 106                              | 13                                | 115              | 113                      | 130        | 3                |
|                               | Equal to or more than 2.5 years | 208                              | 4                                 | 115              | 212                      | 244        | 6                |
| 4 - Weak                      | Less than 2.5 years             | 43                               | 1                                 | 250              | 45                       | 112        | 4                |
|                               | Equal to or more than 2.5 years | 78                               | 46                                | 250              | 98                       | 246        | 8                |
| 5 - Default                   | Less than 2.5 years             | 903                              | 21                                | _                | 922                      | _          | 463              |
|                               | Equal to or more than 2.5 years | 256                              | 20                                | _                | 272                      | _          | 136              |
| Total                         |                                 | 15,944                           | 2,785                             | _                | 18,021                   | 11,772     | 677              |
| 2017                          |                                 |                                  |                                   |                  |                          |            |                  |
| 1 - Strong                    | Less than 2.5 years             | 4,356                            | 416                               | 50               | 4,655                    | 2,328      | _                |
|                               | Equal to or more than 2.5 years | 7,958                            | 1,184                             | 70               | 8,678                    | 6,076      | 35               |
| 2 - Good                      | Less than 2.5 years             | 4,245                            | 507                               | 70               | 4,700                    | 3,290      | 19               |
|                               | Equal to or more than 2.5 years | 3,065                            | 228                               | 90               | 3,253                    | 2,927      | 26               |
| 3 - Satisfactory              | Less than 2.5 years             | 127                              | 2                                 | 115              | 128                      | 148        | 4                |
|                               | Equal to or more than 2.5 years | 522                              | 84                                | 115              | 605                      | 695        | 17               |
| 4 - Weak                      | Less than 2.5 years             | 117                              | 12                                | 250              | 129                      | 323        | 10               |
|                               | Equal to or more than 2.5 years | 83                               | 45                                | 250              | 104                      | 259        | 8                |
| 5 - Default                   | Less than 2.5 years             | 926                              | 9                                 | _                | 931                      | _          | 468              |
|                               | Equal to or more than 2.5 years | 356                              | 31                                | _                | 381                      | _          | 190              |
| Total                         | ·                               | 21,755                           | 2,518                             | _                | 23,564                   | 16,046     | 777              |

### EU CR10 B IRB: IRB equities

The table below presents EAD post CRM (exposure amount) for IRB equity exposures subject to the simple risk-weight approach. It excludes counterparty credit risk and securitisations.

| 2018                             | On-balance<br>sheet<br>amount<br>£m | Off-balance<br>sheet<br>amount<br>£m | Risk-<br>weight<br>% | Exposure<br>amount<br>£m | RWAs<br>£m | Capital requirements £m |
|----------------------------------|-------------------------------------|--------------------------------------|----------------------|--------------------------|------------|-------------------------|
| Exchange-traded equity exposures | 3                                   | _                                    | 290                  | 3                        | 8          | 1                       |
| Private equity exposures         | 365                                 | 152                                  | 190                  | 516                      | 981        | 78                      |
| Other equity exposures           | 7                                   | 1                                    | 370                  | 9                        | 32         | 3                       |
| Total                            | 375                                 | 153                                  | _                    | 528                      | 1,021      | 82                      |
| 2017                             |                                     |                                      |                      |                          |            |                         |
| Exchange-traded equity exposures | 41                                  | _                                    | 290                  | 41                       | 119        | 10                      |
| Private equity exposures         | 302                                 | 248                                  | 190                  | 550                      | 1,045      | 84                      |
| Other equity exposures           | 14                                  | 1                                    | 370                  | 12                       | 45         | 4                       |
| Total                            | 357                                 | 249                                  | _                    | 603                      | 1,209      | 98                      |

### Standardised approach

### Calculation of RWAs under the standardised approach

Under the standardised approach, risk-weights are assigned to exposures in accordance with the CRR. For corporates, sovereigns and financial institutions, RBS uses risk-weights based on credit quality steps that are mapped from credit ratings issued by external rating agencies, namely Standard & Poor's (S&P), Moody's and Fitch.

## Recognition of credit risk mitigation in the calculation of RWAs

Credit risk mitigation (CRM) is defined as the use of collateral or guarantees to reduce potential loss if a customer fails to settle all or part of its obligations to RBS. The application of CRM depends on which approach (standardised or IRB) is used to calculate RWAs related to a credit exposure.

Recognition of CRM under the standardised approach is carried out in accordance with regulatory requirements and entails the reduction of EAD (netting and financial collateral) or the adjustment of risk-weights (in the case of real estate), third-party guarantees and/or credit derivatives. Under the IRB approach, a wider scope of collateral can be recognised and Table EU CR3\_a indicates how different risk mitigants are incorporated into IRB risk parameters.

# **EU CR4: STD: Exposures and CRM effects**

The table below shows the effect of CRM techniques on credit risk exposures under the standardised approach. It shows exposures both pre and post CRM and credit conversion factors (CCF) as well as associated RWAs and RWA density, split by exposure class. It excludes counterparty credit risk and securitisations. Exposure classes with no exposure are excluded from the table below.

|    |  | а                    | b           | С                    | d           | е         | f             |
|----|--|----------------------|-------------|----------------------|-------------|-----------|---------------|
|    |  | Exposure:<br>CCF and |             | Exposures<br>CCF and |             |           |               |
|    | •  | On-balance           | Off-balance | On-balance           | Off-balance |           | RWA           |
|    | 2012   | sheet                | sheet       | sheet                | sheet       | RWA       | density       |
|    | 2018 Control governments and control banks                 | £m                   | £m          | £m                   | £m          | £m<br>866 | <u>%</u><br>1 |
| 1  | Central governments and central banks                      | 95,308               | 3,701       | 95,314               | 281         | 138       | •             |
| 2  | Regional governments and local authorities                 | 152                  | 226         | 152                  | 3           | 138       | 89            |
| 4  | Multilateral development banks                             | 31                   |             | 31                   |             |           | 42            |
| 6  | Institutions   | 327                  | 646         | 366                  | 144         | 221       | 43            |
| 7  | Corporates   | 9,434                | 4,600       | 8,852                | 1,581       | 9,588     | 92            |
| 8  | Retail   | 2,859                | 3,459       | 2,807                | 29          | 1,830     | 65            |
| 9  | Secured by mortgages on immovable property - residential   | 12,481               | 1,224       | 12,679               | 161         | 4,606     | 36            |
|    | - commercial   | 2,844                | 367         | 2,798                | 87          | 2,884     | 100           |
| 10 | Exposures in default                                       | 557                  | 27          | 552                  | 2           | 680       | 123           |
| 11 | Items associated with particularly high risk               | 28                   | _           | 28                   | _           | 42        | 150           |
| 12 | Covered bonds  | 136                  | _           | 137                  | _           | 27        | 20            |
| 14 | Equity exposures   | 705                  | _           | 705                  |             | 1,533     | 217           |
| 16 | Other exposures  | 1,927                |             | 2,057                | _           | 788       | 38            |
| 17 | Total  | 126,789              | 14,250      | 126,478              | 2,288       | 23,203    | 18            |
|    | 2017   |                      |             |                      |             |           |               |
|    | Central governments and central banks                      | 92,647               | 540         | 92,812               | 9           | 1,039     | 1             |
|    | 2 Regional governments and local authorities               | 153                  | 271         | 153                  | 4           | 144       | 92            |
|    | 4 Multilateral development banks                           | 30                   | _           | 30                   | _           | _         | _             |
|    | 6 Institutions   | 322                  | 361         | 377                  | 97          | 217       | 46            |
|    | 7 Corporates   | 9,273                | 4,053       | 8,870                | 1,607       | 10,158    | 97            |
|    | 8 Retail   | 2,966                | 4,575       | 2,894                | 147         | 2,111     | 69            |
|    | 9 Secured by mortgages on immovable property - residential | 12,616               | 712         | 12,614               | 184         | 4,926     | 38            |
| 1  | o - commercial   | 2,479                | 243         | 2,448                | 68          | 2,536     | 101           |
| 1  | 1 Exposures in default                                     | 960                  | 18          | 973                  | 5           | 1,102     | 113           |
| 1  | 2 Items associated with particularly high risk             | 34                   | _           | 34                   | _           | 51        | 150           |
| 1  | 3 Covered bonds  | 159                  | _           | 159                  | _           | 32        | 20            |
| 1  | 5 Equity exposures   | 650                  |             | 650                  | _           | 1,461     | 225           |
| 1  | 6 Other exposures  | 1,599                | _           | 1,709                | _           | 697       | 41            |
|    | 7 Total  | 123,888              | 10,773      | 123,723              | 2,121       | 24,474    | 19            |
|    | •  | , ,                  |             |                      |             |           |               |

### EU CR5a: CQS mapping to external credit ratings

Under the STD approach, RBS uses credit quality steps (CQS) to calculate the RWAs associated with non-counterparty credit risk exposures. Each rated exposure in the STD portfolio is assigned to one of six CQS. The CQS map to the rating of the three major rating agencies, as shown in the table below. Each CQS is associated with a particular risk-weighting. Each exposure is multiplied by the appropriate risk weighting to calculate the relevant RWA amount. If no external rating is available, RBS assigns the exposure a risk-weighting in line with the CRR.

| Credit quality step | Standard & Poor's | Moody's        | Fitch          |
|---------------------|-------------------|----------------|----------------|
| Step 1              | AAA to AA-        | Aaa to Aa3     | AAA to AA-     |
| Step 2              | A+ to A-          | A1 to A3       | A+ to A-       |
| Step 3              | BBB+ to BBB-      | Baa1 to Baa3   | BBB+ to BBB-   |
| Step 4              | BB+ to BB-        | Ba1 to Ba3     | BB+ to BB-     |
| Step 5              | B+ to B-          | B1 to B3       | B+ to B-       |
| Step 6              | CCC+ and below    | Caa1 and below | CCC+ and below |

## EU CR5: STD: Credit risk exposure class and risk-weights

The table below analyses credit risk EAD post CRM under the standardised approach by risk-weight, split by exposure class. It excludes counterparty credit risk and securitisations. Exposure classes with no exposure are excluded from the table below.

|                      |   |  |          |          |           |   |           |   |           | Risk-weight                      |  |                                 |              |            |              |                                     |                |   | Of which:   |
|----------------------|---|--|----------|----------|-----------|---|-----------|---|-----------|----------------------------------|--|---------------------------------|--------------|------------|--------------|-------------------------------------|----------------|---|---|
|                      | EAD post CRM  | 0%<br>£m   | 2%<br>£m | 4%<br>£m | 10%<br>£m | 20%<br>£m                                   | 35%<br>£m | 50%<br>£m   | 70%<br>£m | 75%<br>£m                        | 100%<br>£m   | 150% (1)<br>£m                  | 250%<br>£m   | 370%<br>£m | 1,250%<br>£m | Others<br>£m                        | Deducted<br>£m | Total<br>£m   | Unrated<br>£m   |
|                      | 2018  | LIII   | LIII     | LIII     | LIII      | LIII  | LIII      | LIII  | 2111      | 2.111                            | ZIII   | LIII                            | LIII         | LIII       | ZIII         | LIII                                | ZIII           | LIII  | 2.111   |
| 1                    | Central governments and central banks   | 95,222   | _        | _        | _         | 29  | _         | _   | _         | _                                | _  | _                               | 344          | _          | _            | _                                   | _              | 95,595  | 2,019   |
| 2                    | Regional governments and local authorities  | 2  | _        | _        | _         | 19  | _         | _   | _         | _                                | 134  | _                               | _            | _          | _            | _                                   | _              | 155   | 153   |
| 3                    | Multilateral development banks  | 31   | _        | _        | _         | _   | _         | _   | _         | _                                | _  | _                               | _            | _          | _            | _                                   | _              | 31  | 31  |
| 4                    | Institutions  | _  | _        | _        | _         | 247   | _         | 184   | _         | _                                | 79   | _                               | _            | _          | _            | _                                   | _              | 510   | 372   |
| 5                    | Corporates  | 39   | _        | _        | _         | 329   | _         | 1,011   | _         | _                                | 9,002  | 48                              | _            | _          | _            | 4                                   | _              | 10,433  | 7,644   |
| 6                    | Retail  | _  | _        | _        | _         | 220   | _         | _   | _         | 2,614                            | 1  | _                               | _            | _          | _            | 1                                   | _              | 2,836   | _   |
| 7                    | Secured by mortgages on   |  |          |          |           |   |           |   |           |                                  |  |                                 |              |            |              |                                     |                |   |   |
|                      | immovable property - residential  | _  | _        | _        | _         | _   | 12,653    | _   | _         | _                                | 187  | _                               | _            | _          | _            | _                                   | _              | 12,840  | 12,840  |
|                      | - commercial  | _  | _        | _        | _         | _   | _         | _   | _         | _                                | 2,851  | 34                              | _            | _          | _            | _                                   | _              | 2,885   | 2,885   |
| 10                   | Exposures in default  | _  | _        | _        | _         | _   | _         | _   | _         | _                                | 300  | 254                             | _            | _          | _            | _                                   | _              | 554   | 554   |
| 11                   | Items associated with particularly high risk  | _  | _        | _        | _         | _   | _         | _   | _         | _                                | _  | 28                              | _            | _          | _            | _                                   | _              | 28  | 28  |
| 12                   | Covered bonds   | _  | _        | _        | _         | 137   | _         | _   | _         | _                                | _  | _                               | _            | _          | _            | _                                   | _              | 137   |   |
| 14                   | Equity exposures  | _  | _        | _        | _         | _   | _         | _   | _         | _                                | 153  | _                               | 552          | _          | _            | _                                   | _              | 705   | 566   |
| 15                   | Other exposures   | 778  | _        | _        | _         | 516   | _         | 24  | _         | _                                | 481  | _                               | _            | _          | _            | 258                                 | _              | 2,057   | 2,057   |
| 16                   | Total EAD post CRM  | 96,072   | _        | _        | _         | 1,497                                       | 12,653    | 1,219   | _         | 2,614                            | 13,188   | 364                             | 896          | _          | _            | 263                                 | _              | 128,766   | 29,149  |
| 17                   | EAD pre CRM   | 96,133   | _        | _        | _         | 1,497                                       | 12,653    | 1,170   | _         | 2,637                            | 13,786   | 366                             | 896          | _          | _            | 313                                 |                | 129,451   | 29,512  |
|                      | 2017  |  |          |          |           |   |           |   |           |                                  |  |                                 |              |            |              |                                     |                |   |   |
| 4                    | Central governments and central banks   | 92,373   | _        |          |           | 35  |           |   | _         | _                                |  | _                               | 413          |            |              |                                     |                | 92.821  | 2,012   |
| 2                    | Regional governments and local authorities  | 52,575   |          |          |           | 16  |           |   |           |                                  | 141  |                                 | <del>-</del> |            |              |                                     |                | 157   | 139   |
| 2                    | Public sector entities  | _  | _        | _        | _         |   | _         | _   | _         | _                                |  | _                               | _            | _          | _            |                                     |                |   | _   |
| 4                    | Multilateral development banks  | 30   |          |          |           |   |           |   |           |                                  |  |                                 |              |            |              |                                     |                |   |   |
| -                    |   |  | _        | _        | _         | _   | _         |   | _         | _                                |  |                                 | _            | _          | _            |                                     |                | 30  | 30  |
|                      |   | <del>_</del>   |          |          |           |   | _         | _   | _         | _                                |  | _                               | _            | _          | _            | =                                   |                | 30  | 30  |
| 6                    | International organisations   | <del>-</del>   |          | _        | _         |   | _         | <br><br>129   | _         | _                                | —<br>80  | _                               | _            | =          | _            | <br><br><br>42                      |                | 30<br>—<br>474  | _   |
| 5<br>6<br>7          | International organisations Institutions  |  |          |          |           |   |           | <br>129<br>133  |           |                                  | 80<br>9.858  | <br><br><br>154                 |              | _          |              | -<br>-<br>42<br>3                   |                | <u> </u>  | 349   |
| 6<br>7<br>8          | International organisations<br>Institutions<br>Corporates   |  |          |          |           | 223<br>325                                  |           | 129<br>133  |           |                                  | —<br>80<br>9,858                                     | <br><br>154<br>                 |              |            |              | <br><br>42<br>3<br>384              |                | 474<br>10,477   | _   |
| 6<br>7<br>8<br>9     | International organisations<br>Institutions<br>Corporates<br>Retail   |  |          |          | =         |   | =         |   |           |                                  |  | <br><br>154<br>                 |              |            |              | 3                                   |                | <u> </u>  | 349   |
| 6<br>7<br>8<br>9     | International organisations Institutions Corporates Retail Secured by mortgages on  | 4  |          |          |           |   |           |   |           | 2,657                            |  | 154<br>—                        |              |            |              | 3                                   |                | 474<br>10,477<br>3,041  | 349<br>9,999<br>—   |
| 6<br>7<br>8<br>9     | International organisations<br>Institutions<br>Corporates<br>Retail   | 4 -  |          |          |           |   | 11,766    |   |           |                                  | 9,858  | 154<br>—<br>154<br>—<br>1<br>58 |              |            |              | 3                                   |                | 474<br>10,477   | 349<br>9,999<br>—<br>12,798   |
| 6<br>7<br>8<br>9     | International organisations Institutions Corporates Retail Secured by mortgages on immovable property - residential - commercial  | -<br>4<br>-<br>-                                     |          |          |           |   | 11,766    |   |           | 2,657                            | 9,858 —  | _<br>1<br>58                    |              |            |              | 3                                   |                | 474<br>10,477<br>3,041<br>12,798  | 349<br>9,999<br>—   |
| 6<br>7<br>8<br>9     | International organisations Institutions Corporates Retail Secured by mortgages on immovable property - residential - commercial Exposures in default   | 4<br>-<br>-<br>1                                     |          |          |           |   | 11,766    |   |           | 2,657                            | 9,858<br>—<br>186<br>2,458                           | _<br>1                          |              |            |              | 3<br>384<br>—<br>—                  |                | 474<br>10,477<br>3,041<br>12,798<br>2,516                                     | 349<br>9,999<br>—<br>12,798<br>2,516                                    |
|                      | International organisations Institutions Corporates Retail Secured by mortgages on immovable property - residential - commercial Exposures in default Items associated with particularly high risk  | 4<br>  |          |          |           |   | 11,766    |   |           | 2,657                            | 9,858<br>—<br>186<br>2,458                           | 1<br>58<br>235                  |              |            |              | 3<br>384<br>—<br>—                  |                | 474<br>10,477<br>3,041<br>12,798<br>2,516<br>978                              | 349<br>9,999<br>—<br>12,798<br>2,516<br>978                             |
| 11                   | International organisations Institutions Corporates Retail Secured by mortgages on immovable property - residential - commercial Exposures in default Items associated with particularly high risk Covered bonds                                  | 4<br>  |          |          |           | 325 — — — — — — — — — — — — — — — — — — —   | 11,766    |   |           | 2,657                            | 9,858<br>—<br>186<br>2,458                           | 1<br>58<br>235                  |              |            |              | 3<br>384<br>—<br>—                  |                | 474<br>10,477<br>3,041<br>12,798<br>2,516<br>978<br>34                        | 349<br>9,999<br>—<br>12,798<br>2,516<br>978<br>34                       |
| 11<br>12             | International organisations Institutions Corporates Retail Secured by mortgages on immovable property - residential - commercial Exposures in default Items associated with particularly high risk  | -<br>-<br>4<br>-<br>-<br>1<br>-<br>-<br>-<br>-<br>68 |          |          |           | 325 — — — — — — — — — — — — — — — — — — —   | 11,766    |   |           | 2,657                            | 9,858<br>—<br>186<br>2,458<br>694<br>—               | 1<br>58<br>235                  |              |            |              | 3<br>384<br>—<br>—                  |                | 474<br>10,477<br>3,041<br>12,798<br>2,516<br>978<br>34<br>159                 | 349<br>9,999<br>—<br>12,798<br>2,516<br>978<br>34<br>104<br>16          |
| 11<br>12<br>14       | International organisations Institutions Corporates Retail Secured by mortgages on immovable property - residential - commercial Exposures in default Items associated with particularly high risk Covered bonds Equity exposures                 | 4<br>-<br>-<br>1<br>-                                |          |          |           | 325<br>———————————————————————————————————— |           | 133<br>—<br>—<br>—<br>—<br>—<br>—                               |           | 2,657                            | 9,858<br>—<br>186<br>2,458<br>694<br>—<br>—<br>109   | 1<br>58<br>235                  |              |            |              | 3<br>384<br>—<br>48<br>—<br>—       |                | 474<br>10,477<br>3,041<br>12,798<br>2,516<br>978<br>34<br>159<br>650          | 349<br>9,999<br>—<br>12,798<br>2,516<br>978<br>34<br>104                |
| 11<br>12<br>14<br>15 | International organisations Institutions Corporates Retail Secured by mortgages on immovable property - residential - commercial Exposures in default Items associated with particularly high risk Covered bonds Equity exposures Other exposures | 4<br>-<br>-<br>1<br>-<br>-<br>-<br>-<br>68           |          |          |           | 325<br>———————————————————————————————————— |           | 133<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>—<br>— |           | 2,657<br>845<br>—<br>—<br>—<br>— | 9,858<br>—<br>186<br>2,458<br>694<br>—<br>109<br>454 | 1<br>58<br>235<br>34<br>—       | _            |            |              | 3<br>384<br>—<br>48<br>—<br>—<br>47 |                | 474<br>10,477<br>3,041<br>12,798<br>2,516<br>978<br>34<br>159<br>650<br>1,709 | 349<br>9,999<br>—<br>12,798<br>2,516<br>978<br>34<br>104<br>16<br>1,696 |

Note (1)

Credit risk EAD post CRM with a 150% risk-weight relates to legacy assets.

# **Counterparty credit risk**

### Counterparty credit risk

# EU CCRA: CCR: General qualitative information

### Definition and framework

Counterparty credit risk relates to derivative contracts (including overthe-counter (OTC) derivatives and exchange-traded derivatives), securities financing transactions (SFTs), and long settlement transactions in either the trading or the non-trading book. It is the risk of loss arising from a default of a counterparty before the final settlement of the transaction's cash flows, which vary in value by reference to a market factor, such as an interest rate, exchange rate or asset price.

Counterparty credit risk is covered by RBS's credit risk framework. Refer to the Credit risk section in the 2018 ARA for more information.

A number of specific policies apply to derivatives including those transacted with central counterparties (CCPs) and SFTs. These include policies that address documentation and collateral requirements, product-specific requirements (for example, securities financing) and counterparty specific requirements (for example, hedge funds).

### Counterparty credit limit setting

Counterparty credit limits are established through the credit risk management framework. Limits are based on the credit quality of the counterparty and the appetite for the maximum potential future exposure of transactions, based on 95th percentile confidence levels. The utilisations recorded against the limits also reflect the nature of the relevant documentation and the anticipated close-out periods in the event of default.

For CCPs, utilisations are calculated in the same way as for other collateralised counterparties, and a credit limit is set. Additional limits are set to cover initial margin posted to the CCP, default fund contributions and other contingent liabilities. Stress testing is used to assess contingent liabilities such as additional default fund contributions.

### Counterparty credit risk management

The credit policy framework governs counterparty credit risk management requirements. Industry standard documentation (for example, International Swaps and Derivatives Association master agreements for derivatives and Global Master Repurchase Agreements for SFTs) is executed with clients prior to trading. Exceptions to this require specific approval from a senior credit risk officer. The policy framework establishes approval authorities for documentation requirements under collateral agreements including: collateral threshold amounts; minimum transfer amounts; minimum haircuts; collateral eligibility criteria; and collateral call frequency.

Where netting is not enforceable, exposures are shown gross, and where netting and collateral enforceability criteria are not fulfilled, exposure is assumed to be uncollateralised. The framework also includes a formal escalation policy for counterparty collateral disputes and unpaid collateral calls.

### Collateral required in the event of a credit rating downgrade

RBS calculates the additional collateral and other liquidity impacts that would contractually arise in the event of its credit ratings being downgraded. This is undertaken on a daily basis for Treasury and liquidity management purposes. As at 31 December 2018, a simultaneous one-notch long-term and associated short-term downgrade in the credit ratings of all rated entities within RBSG by all major ratings agencies would have required the Group to post estimated additional collateral of £0.5 billion, without taking mitigating management actions into account. A two-notch downgrade would have required £1.7 billion.

### Credit valuation adjustments (CVAs)

The counterparty exposure management team charges the relevant trading desk a credit premium at the inception of a trade, in exchange for taking on the credit risk over the life of the transaction. The team may then hedge the default risk using credit derivatives sourced from third party providers. CVA sensitivities may be hedged using a combination of credit derivatives, interest rate derivatives, foreign exchange derivatives and other instruments.

RBS calculates a regulatory CVA capital charge. The purpose of this charge is to improve the resilience of banks to potential mark-to-market losses associated with deterioration in the creditworthiness of counterparties in non-cleared derivative trades. Under CRR rules, the charge is calculated using either the advanced approach or the standardised approach. As RBS has regulatory approval to use an internal model to calculate counterparty credit risk capital and permission to use an internal value-at-risk model for the specific risk of debt instruments, the advanced approach is used where possible. For products that fall outside the model permissions, the standardised approach, which is based on the external credit rating of the counterparty, is used.

## Wrong-way risk

Wrong-way risk represents the risk of loss that arises when the risk factors driving the exposure to a counterparty are positively correlated with the probability of default of that counterparty, i.e. the size of the exposure increases at the same time as the risk of the counterparty being unable to meet that obligation increases.

In addition to its usual credit approval and credit authority policies, RBS also manages its exposure to wrong-way risk through a dedicated policy that establishes a framework incorporating approvals, controls, limits and regular monitoring, where appropriate.

Under the framework, enhanced transaction approval is required and limits are set to constrain wrong-way risk arising through currency exposure to countries classified as high-risk under the internal Watchlist process. The reporting process includes a monthly review of wrong-way risks arising either from such currency exposure or through reverse repos, credit derivatives and equity trades.

The framework distinguishes between specific wrong-way risk (where the risk factor driving the exposure is specific to the counterparty) and general wrong-way risk (where the risk factor driving the exposure is not specific to the counterparty but still positively correlated with its probability of default, for instance country or currency related factors).

# **Counterparty credit risk**

# EU CCR1: CCR: Analysis of exposure by EAD calculation approach

The table below presents the methods used to calculate counterparty credit risk exposure and RWAs. It excludes credit valuation adjustment charges, securitisations and exposures cleared through a CCP.

|  | a    | b                           | С               | d        | е          | f        | g      |
|--|------|-----------------------------|-----------------|----------|------------|----------|--------|
|  |      | Replacement<br>cost/current | Potential       |          |            | EAD      |        |
|  |      |                             | future exposure | EEPE (1) |            | post-CRM | RWA    |
| 2018   | £m   | £m                          | £m              | £m       | Multiplier | £m       | £m     |
| 1 Mark-to-market method                                  | n/a  | 5,058                       | 2,848           | n/a      | n/a        | 3,824    | 2,208  |
| 2 Original exposure                                      | _    | n/a                         | n/a             | n/a      | n/a        | _        | _      |
| 3 Standardised approach                                  | n/a  | _                           | n/a             | n/a      | n/a        | _        | _      |
| 4 Internal model method (for derivatives)                | n/a  | n/a                         | n/a             | 10,978   | 1.4        | 15,369   | 6,951  |
| 5 of which: Securities financing transactions            | n/a  | n/a                         | _               | _        | n/a        | _        | _      |
| 6 of which: Derivatives and long settlement transactions | n/a  | n/a                         | n/a             | 10,978   | 1.4        | 15,369   | 6,951  |
| 7 of which: From contractual cross product netting       | n/a  | n/a                         | _               | _        | n/a        | _        | _      |
| 8 Financial collateral simple method (for SFTs)          | n/a  | n/a                         | n/a             | n/a      | n/a        | _        | _      |
| 9 Financial collateral comprehensive method (for SFTs)   | n/a  | n/a                         | n/a             | n/a      | n/a        | 6,115    | 1,211  |
| 10 VaR for SFTs  | n/a  | n/a                         | n/a             | n/a      | n/a        | _        |        |
| 11 Total   | n/a  | n/a                         | n/a             | n/a      | n/a        | 25,308   | 10,370 |
|  |      |                             |                 |          |            |          |        |
| 2017   |      |                             |                 |          |            |          |        |
| 1 Mark-to-market method                                  | n/a  | 11,367                      | 2,917           | n/a      | n/a        | 5,949    | 3,128  |
| 2 Original exposure                                      | _    | n/a                         | n/a             | n/a      | n/a        | _        | _      |
| 3 Standardised approach                                  | n/a  | _                           | n/a             | n/a      | _          | _        | _      |
| 4 Internal model method (for derivatives)                | n/a  | n/a                         | _               | 11,775   | 1.4        | 16,485   | 7,447  |
| 5 of which: Securities financing transactions            | n/a  | n/a                         | _               | _        | _          | _        | _      |
| 6 of which: Derivatives and long settlement transactions | n/a  | n/a                         | _               | 11,775   | 1.4        | 16,485   | 7,447  |
| 7 of which: From contractual cross product netting       | n/a  | n/a                         | _               | _        | _          | _        | _      |
| 8 Financial collateral simple method (for SFTs)          | n/a  | n/a                         | n/a             | n/a      | n/a        | _        | _      |
| 9 Financial collateral comprehensive method (for SFTs)   | n/a  | n/a                         | n/a             | n/a      | n/a        | 9,603    | 1,431  |
| 10 VaR for SFTs  | n/a  | n/a                         | n/a             | n/a      | n/a        |          | _      |
|  | 11/U |                             |                 |          |            |          |        |
| 11 Total   | n/a  | n/a                         | n/a             | n/a      | n/a        | 32,037   | 12,006 |

### Note

### **Key points**

- The decrease in RWAs was due to a reduction in asset size, which reflected trade novations and maturing transactions, and the approval of the AIRB waiver for NWMSI.
- The reduction in EAD mainly reflected a change in SFT treatment for pledges to central banks and trade novations in both OTC derivatives and SFTs.
- The fall in replacement cost under the mark-to-market method reflected collateralised trades with a significant positive net mark-to-market value moving into the IMM.

<sup>(1)</sup> This contains the higher of (i) effective EPE calculated using current market data and (ii) effective EPE using a stress calibration. The higher of those two EEPE measures is used for the calculation of RWAs as prescribed by article 284(3).

# **Counterparty credit risk**

## IRB Approach PD & LGD approach

## EU CCR4: CCR IRB: Exposures by portfolio and PD scale

The table below presents a detailed view of counterparty credit risk positions subject to the IRB approach by exposure class and PD scale. It excludes CVA charges, securitisations and exposures cleared through a CCP. Counterparty credit risk exposures are managed on a portfolio basis, hence, it is not meaningful to report valuation adjustments and provisions at the regulatory exposure class level.

|   |                  | a                            | b          | С         | d           | e                   | f        | g           |
|---|------------------|------------------------------|------------|-----------|-------------|---------------------|----------|-------------|
|   |                  | EAD post CRM<br>and post-CCF | Average PD | Number of | Average LGD | Average<br>maturity | RWAs     | RWA density |
| 2018  | PD scale         | £m                           | %          | obligors  | %           | Years               | £m       | %           |
| Central governments and central banks         | 0.00 to <0.15    | 1,421                        | 0.02       | 29        | 46          | 3.30                | 203      | 14          |
| Central governments and central banks         | 0.15 to <0.25    | _                            | 0.23       | 1         | 45          | 5.00                | _        | 174         |
| Central governments and central banks         | 0.25 to <0.50    | 5                            | 0.32       | 2         | 45          | 1.00                | 2        | 43          |
| Central governments and central banks         | 0.50 to <0.75    | _                            | _          | _         | _           | _                   | _        |             |
| Central governments and central banks         | 0.75 to <2.50    | _                            | _          | _         | _           | _                   | _        |             |
| Central governments and central banks         | 2.50 to <10.00   | 28                           | 5.12       | 1         | 79          | 5.00                | 93       | 337         |
| Central governments and central banks         | 10.00 to <100.00 | _                            | _          | _         | _           | _                   | _        |             |
| Central governments and central banks         | 100.00 (Default) | <u> </u>                     | <u> </u>   | <u> </u>  |             |                     | <u> </u> |             |
| Total - Central governments and central banks |                  | 1,454                        | 0.12       | 33        | 47          | 3.32                | 298      | 20          |
| Institutions                                  | 0.00 to <0.15    | 3,009                        | 0.10       | 135       | 45          | 2.55                | 1,226    | 41          |
| Institutions                                  | 0.15 to <0.25    | 4,257                        | 0.18       | 160       | 47          | 2.52                | 2,539    | 60          |
| Institutions                                  | 0.25 to <0.50    | 450                          | 0.40       | 106       | 47          | 1.98                | 349      | 78          |
| Institutions                                  | 0.50 to <0.75    | 92                           | 0.64       | 31        | 52          | 2.28                | 92       | 100         |
| Institutions                                  | 0.75 to <2.50    | 117                          | 1.36       | 45        | 53          | 1.39                | 141      | 121         |
| Institutions                                  | 2.50 to <10.00   | 177                          | 5.05       | 11        | 45          | 0.14                | 273      | 154         |
| Institutions                                  | 10.00 to <100.00 | _                            | _          | _         | _           | _                   | _        | _           |
| Institutions                                  | 100.00 (Default) | 36                           | 100.00     | 1         | 45          | 2.78                | <u> </u> |             |
| Total - Institutions                          |                  | 8,138                        | 0.73       | 489       | 46          | 2.43                | 4,620    | 57          |
| Corporates - SME                              | 0.00 to <0.15    | _                            | _          | _         | _           | _                   | _        | _           |
| Corporates - SME                              | 0.15 to <0.25    | 2                            | 0.22       | 21        | 42          | 1.00                | _        | 24          |
| Corporates - SME                              | 0.25 to <0.50    | 16                           | 0.42       | 156       | 37          | 1.55                | 6        | 37          |
| Corporates - SME                              | 0.50 to <0.75    | 34                           | 0.64       | 152       | 47          | 1.14                | 18       | 52          |
| Corporates - SME                              | 0.75 to <2.50    | 32                           | 1.39       | 414       | 34          | 2.60                | 21       | 66          |
| Corporates - SME                              | 2.50 to <10.00   | 14                           | 3.55       | 168       | 31          | 2.37                | 11       | 73          |
| Corporates - SME                              | 10.00 to <100.00 | _                            | 15.64      | 13        | 41          | 1.18                | _        | 125         |
| Corporates - SME                              | 100.00 (Default) | 4                            | 100.00     | 16        | 36          | 4.17                | _        | <u> </u>    |
| Total - Corporates - SME                      |                  | 102                          | 4.79       | 940       | 39          | 1.94                | 56       | 55          |

EU CCR4: CCR IRB: Exposures by portfolio and PD scale continued

|  |                  | a                  | b            | С                  | d           | е                 | f          | g           |
|--|------------------|--------------------|--------------|--------------------|-------------|-------------------|------------|-------------|
|  |                  | EAD post CRM       |              |                    |             | Average           | D14/4      | D14/4 1 ''  |
| 2018   | PD scale         | and post-CCF<br>£m | Average PD % | Number of obligors | Average LGD | maturity<br>Years | RWAs<br>£m | RWA density |
| Corporates - Specialised lending             | Strong           | 633                |              | 240                | _           | 4.53              | 431        | 68          |
| Corporates - Specialised lending             | Good             | 298                | _            | 111                | _           | 4.70              | 266        | 89          |
| Corporates - Specialised lending             | Satisfactory     | 19                 | _            | 10                 | _           | 4.30              | 22         | 115         |
| Corporates - Specialised lending             | Weak             | 4                  | _            | 5                  | _           | 3.49              | 9          | 250         |
| Corporates - Specialised lending             | Default          | 12                 | _            | 7                  | _           | 3.33              | _          | _           |
| Total - Corporates - Specialised lending (1) |                  | 965                | _            | 373                | _           | 4.56              | 728        | 75          |
| Corporates - Other                           | 0.00 to <0.15    | 9,522              | 0.05         | 3,039              | 43          | 2.51              | 1,827      | 19          |
| Corporates - Other                           | 0.15 to <0.25    | 2,581              | 0.20         | 375                | 49          | 2.77              | 1,581      | 61          |
| Corporates - Other                           | 0.25 to <0.50    | 576                | 0.37         | 311                | 60          | 1.87              | 437        | 76          |
| Corporates - Other                           | 0.50 to <0.75    | 183                | 0.64         | 99                 | 46          | 1.99              | 154        | 84          |
| Corporates - Other                           | 0.75 to <2.50    | 345                | 1.29         | 242                | 35          | 3.67              | 303        | 88          |
| Corporates - Other                           | 2.50 to <10.00   | 78                 | 3.16         | 143                | 48          | 1.38              | 102        | 131         |
| Corporates - Other                           | 10.00 to <100.00 | 8                  | 16.37        | 13                 | 50          | 2.23              | 18         | 235         |
| Corporates - Other                           | 100.00 (Default) | <u> </u>           | 100.00       | 1                  | 50          | 1.00              |            |             |
| Total - Corporates - Other                   |                  | 13,294             | 0.16         | 4,223              | 45          | 2.55              | 4,423      | 33          |
| Total - Wholesale all portfolios             | ·                | 23,953             | 0.38         | 6,058              | 45          | 2.63              | 10,125     | 42          |

Note:
(1) For these specialised lending exposures, the supervisory slotting method is used to calculate RWAs, rather than the PD/LGD method.

EU CCR4: CCR IRB: Exposures by portfolio and PD scale continued

|   |                  | a                         | b          | С         | d           | e                | f     | g           |
|---|------------------|---------------------------|------------|-----------|-------------|------------------|-------|-------------|
|   |                  | EAD post CRM and post-CCF | Average PD | Number of | Average LGD | Average maturity | RWAs  | RWA density |
| 2017  | PD scale         | £m                        | %          | obligors  | %           | Years            | £m    | <u>%</u>    |
| Central governments and central banks         | 0.00 to <0.15    | 4,679                     | 0.01       | 31        | 45          | 1.84             | 328   | 7           |
| Central governments and central banks         | 0.15 to <0.25    | 6                         | 0.16       | 4         | 45          | 4.96             | 4     | 64          |
| Central governments and central banks         | 0.25 to <0.50    | 2                         | 0.45       | 1         | 47          | 0.36             | 1     | 47          |
| Central governments and central banks         | 0.50 to <0.75    | _                         | _          | _         | _           | _                | _     | _           |
| Central governments and central banks         | 0.75 to <2.50    | 1                         | 0.91       | 1         | 45          | 0.04             | 1     | 62          |
| Central governments and central banks         | 2.50 to <10.00   | _                         | _          | _         | _           | _                | _     | _           |
| Central governments and central banks         | 10.00 to <100.00 | _                         | _          | _         | _           | _                | _     | _           |
| Central governments and central banks         | 100.00 (Default) | <u> </u>                  | <u> </u>   | <u> </u>  |             | <u> </u>         |       |             |
| Total - Central governments and central banks |                  | 4,688                     | 0.01       | 37        | 45          | 1.84             | 334   | 7           |
| Institutions                                  | 0.00 to <0.15    | 3,802                     | 0.10       | 140       | 45          | 2.76             | 1,471 | 39          |
| Institutions                                  | 0.15 to <0.25    | 3,001                     | 0.17       | 181       | 46          | 2.97             | 1,891 | 63          |
| Institutions                                  | 0.25 to <0.50    | 357                       | 0.40       | 102       | 48          | 2.11             | 294   | 82          |
| Institutions                                  | 0.50 to <0.75    | 99                        | 0.64       | 54        | 60          | 2.28             | 118   | 119         |
| Institutions                                  | 0.75 to <2.50    | 57                        | 1.30       | 46        | 50          | 2.50             | 78    | 137         |
| Institutions                                  | 2.50 to <10.00   | 28                        | 2.77       | 15        | 37          | 3.20             | 34    | 122         |
| Institutions                                  | 10.00 to <100.00 | _                         | _          | _         | _           | _                | _     | _           |
| Institutions                                  | 100.00 (Default) | _                         | _          | _         | _           | _                | _     |             |
| Total - Institutions                          |                  | 7,344                     | 0.17       | 538       | 46          | 2.81             | 3,886 | 53          |
| Corporates - SME                              | 0.00 to <0.15    | 1                         | 0.11       | 1         | 100         | 1.00             | 1     | 29          |
| Corporates - SME                              | 0.15 to <0.25    | 2                         | 0.20       | 20        | 77          | 1.84             | 1     | 45          |
| Corporates - SME                              | 0.25 to <0.50    | 14                        | 0.40       | 177       | 63          | 1.58             | 8     | 58          |
| Corporates - SME                              | 0.50 to <0.75    | 20                        | 0.64       | 186       | 54          | 1.32             | 13    | 64          |
| Corporates - SME                              | 0.75 to <2.50    | 57                        | 1.19       | 482       | 48          | 2.86             | 52    | 92          |
| Corporates - SME                              | 2.50 to <10.00   | 29                        | 3.38       | 238       | 35          | 2.85             | 25    | 87          |
| Corporates - SME                              | 10.00 to <100.00 | 1                         | 16.48      | 26        | 30          | 1.39             | 1     | 91          |
| Corporates - SME                              | 100.00 (Default) | 1                         | 100.00     | 24        | 32          | 1.98             | _     | <u> </u>    |
| Total - Corporates - SME                      |                  | 125                       | 2.67       | 1,154     | 48          | 2.42             | 101   | 81          |

### EU CCR4: CCR IRB: Exposures by portfolio and PD scale continued

|  |                  | a                         | b          | С         | d           | e                | f        | g           |
|--|------------------|---------------------------|------------|-----------|-------------|------------------|----------|-------------|
|  |                  | EAD post CRM and post-CCF | Average PD | Number of | Average LGD | Average maturity | RWAs     | RWA density |
| 2017   | PD scale         | £m                        | % %        | obligors  | %           | Years            | £m       | <u>%</u>    |
| Corporates - Specialised lending             | Strong           | 1,236                     | _          | 312       | _           | 4.58             | 850      | 69          |
| Corporates - Specialised lending             | Good             | 342                       | _          | 136       | _           | 4.53             | 304      | 89          |
| Corporates - Specialised lending             | Satisfactory     | 91                        | _          | 14        | _           | 4.49             | 104      | 115         |
| Corporates - Specialised lending             | Weak             | 9                         | _          | 4         | _           | 2.26             | 23       | 250         |
| Corporates - Specialised lending             | Default          | 12                        | <u> </u>   | 11        | <u> </u>    | 3.56             | <u> </u> |             |
| Total - Corporates - Specialised lending (1) |                  | 1,690                     |            | 477       | <u> </u>    | 4.54             | 1,281    | 76          |
| Corporates - Other                           | 0.00 to <0.15    | 11,826                    | 0.05       | 2,477     | 39          | 2.70             | 2,182    | 18          |
| Corporates - Other                           | 0.15 to <0.25    | 3,285                     | 0.19       | 401       | 48          | 3.09             | 2,053    | 62          |
| Corporates - Other                           | 0.25 to <0.50    | 606                       | 0.40       | 297       | 57          | 2.26             | 477      | 79          |
| Corporates - Other                           | 0.50 to <0.75    | 209                       | 0.64       | 139       | 48          | 1.21             | 155      | 74          |
| Corporates - Other                           | 0.75 to <2.50    | 344                       | 1.25       | 258       | 37          | 3.58             | 311      | 90          |
| Corporates - Other                           | 2.50 to <10.00   | 60                        | 3.34       | 144       | 46          | 1.28             | 75       | 126         |
| Corporates - Other                           | 10.00 to <100.00 | 4                         | 27.85      | 8         | 34          | 4.76             | 9        | 215         |
| Corporates - Other                           | 100.00 (Default) | 2                         | 100.00     | 4         | 51          | 1.14             | <u> </u> |             |
| Total - Corporates - Other                   |                  | 16,336                    | 0.16       | 3,728     | 42          | 2.76             | 5,262    | 32          |
| Total - Wholesale all portfolios             |                  | 30,183                    | 0.14       | 5,934     | 43          | 2.73             | 10,864   | 36          |

#### Note

(1) For these specialised lending exposures, the supervisory slotting method is used to calculate RWAs, rather than the PD/LGD method.

### **Key points**

- The overall reduction in RWAs and EAD is explained in the commentary on EU CCR1.
- The reduction in RWAs and EAD for central governments and central banks additionally reflected the change in treatment for pledges.
- The increase for institutions was driven by NWMSI moving to the AIRB approach, which is also reflected in the decrease in the 100% risk-weight band in EU CCR3.

### EU CCR3: CCR STD: Exposures by regulatory portfolio and risk-weight

|    |   | Risk-weight |          |           |           |           |            |             |                            |
|----|---|-------------|----------|-----------|-----------|-----------|------------|-------------|----------------------------|
|    | Exposure class                            | 0%<br>£m    | 2%<br>£m | 20%<br>£m | 50%<br>£m | 75%<br>£m | 100%<br>£m | Total<br>£m | Of which:<br>Unrated<br>£m |
|    | 2018                                      |             |          |           |           |           |            |             |                            |
| 1  | Central governments and central banks     | 1,019       | _        | _         | _         | _         | _          | 1,019       | _                          |
| 2  | Regional government and local authorities | _           | _        | 15        | _         | _         | _          | 15          | _                          |
| 6  | Institutions                              | _           | 3,756    | 1,278     | 30        | _         | _          | 5,065       | _                          |
| 7  | Corporates                                | _           | _        | 60        | 12        | _         | 202        | 275         | 30                         |
| 8  | Retail                                    | _           | _        | _         | _         | 7         | _          | 7           |                            |
| 11 | Total                                     | 1,019       | 3,756    | 1,354     | 43        | 7         | 202        | 6,381       | 30                         |
|    | 2017                                      |             |          |           |           |           |            |             |                            |
| 1  | Central governments and central banks     | 542         | _        | 1         | _         | _         | _          | 543         | _                          |
| 2  | Regional government and local authorities | _           | _        | 50        | _         | _         | _          | 50          | _                          |
| 6  | Institutions                              | _           | 3,120    | 902       | 34        | _         | _          | 4,056       | _                          |
| 7  | Corporates                                | _           | _        | 14        | 11        | _         | 1,078      | 1,103       | 97                         |
| 8  | Retail                                    | _           | _        | _         | _         | 6         | _          | 6           |                            |
| 11 | Total                                     | 542         | 3,120    | 967       | 45        | 6         | 1,078      | 5,758       | 97                         |

### **Key points**

- Total exposures under the standardised approach increased, primarily in the 2% band. This reflected a rise in trading activity with CCPs.
- The increase in the 0% band reflected fluctuations in exposures to central banks.
- The decrease in the 100% band was driving by NWMSI moving to the standardised approach, which is also reflected in the increase in the institutions class in EU CCR4.

### EU CCR2: CCR: Credit valuation adjustment capital charge

The table below presents the CVA charge split by approach.

|     |   | 2018                     |            | 2017                     |            |  |
|-----|---|--------------------------|------------|--------------------------|------------|--|
|     |   | а                        | b          | а                        | b          |  |
|     |   | Exposure<br>amount<br>£m | RWAs<br>£m | Exposure<br>amount<br>£m | RWAs<br>£m |  |
|     | Total portfolios subject to the advanced CVA capital charge   | 7,817                    | 1,912      | 7,227                    | 1,863      |  |
| 1   | (i) VaR component (including the multiplier)                  | _                        | 245        | _                        | 425        |  |
| 2   | (ii) Stressed VaR component (including the multiplier)        | _                        | 1,668      |                          | 1,439      |  |
| 3   | All portfolios subject to the standardised CVA capital charge | 1,782                    | 543        | 2,233                    | 692        |  |
| EU4 | Based on original exposure method                             |                          |            | _                        |            |  |
| 5   | Total   | 9,599                    | 2,456      | 9,460                    | 2,556      |  |

### **Key points**

- The rise relating to the advanced charge reflected an increase in the CVA multiplier, in line with the increase in the market risk capital multiplier for NatWest Markets Plc (refer to Tables EU MR2\_B and MR4).
- The decrease relating to the standardised charge reflected trade novations and maturing transactions.

### EU CCR5\_A: Impact of netting and collateral held on exposure values

|                   | a              | b                | С               | d               | е          |
|-------------------|----------------|------------------|-----------------|-----------------|------------|
|                   | Gross positive |                  | Netted current  |                 | Net credit |
|                   | fair value     | Netting benefits | credit exposure | Collateral held | exposure   |
| 2018              | £m             | £m               | £m              | £m              | £m         |
| 1 Derivatives     | 76,652         | 58,980           | 17,671          | 15,520          | 6,961      |
| <sub>2</sub> SFTs | 166,337        |                  | 166,337         | 163,448         | 7,171      |
| 4 Total           | 242,988        | 58,980           | 184,008         | 178,968         | 14,132     |
| 2017              |                |                  |                 |                 |            |
| 1 Derivatives     | 197,187        | 158,300          | 38,887          | 34,716          | 9,565      |
| 2 SFTs            | 197,972        | _                | 197,972         | 193,383         | 8,782      |
| 4 Total           | 395,159        | 158,300          | 236,859         | 228,099         | 18,347     |

### **Key points**

- Derivative exposure declined, reflecting trade novations and maturing transactions. The decrease in gross positive fair value for derivatives reflected trade compressions.
- SFT exposure decreased in line with the movement seen in Table EU CCR1.

### **EU CCR6: CCR: Credit derivatives**

As part of its strategy to manage credit risk concentrations, RBS buys credit derivative products. The counterparties from which this protection is bought are subject to standard credit risk analysis. Eligibility criteria apply: credit protection bought from the same counterparty group as the reference entity is not eligible in cases where double default applies under the relevant regulation. The table below presents credit derivatives bought and sold by notional and fair values.

|  | 2018       |            | 2017       |            |
|--|------------|------------|------------|------------|
|  | а          | b          | а          | b          |
|  | Protection | Protection | Protection | Protection |
|  | bought     | sold       | bought     | sold       |
| Notionals                                      | £m         | £m         | £m         | £m         |
| Single-name credit default swaps               | 6,719      | 4,772      | 10,260     | 8,552      |
| Index credit default swaps                     | 2,402      | 1,246      | 11,428     | 7,481      |
| Total return swaps                             | 472        | 90         | 676        | 267        |
| Other credit derivatives (1)                   | _          | _          | 15         | 15         |
| Total notionals                                | 9,593      | 6,108      | 22,379     | 16,315     |
| Of which: Own credit portfolio - notionals (2) | 151        | 12         | 355        | _          |
| Fair values                                    |            |            |            |            |
| Positive fair value (asset)                    | 263        | 39         | 203        | 285        |
| Negative fair value (liability)                | (66)       | (156)      | (435)      | (127)      |

### **Key point**

Overall, credit default swap notionals and fair values declined, in line with the reduction in trade count through maturing transactions.

<sup>(1)</sup> Credit derivatives are used for internal hedging and client transactions.
(2) Own credit portfolio consists of trades held in the regulatory banking book used for hedging and credit management. Fair values are not material. Intermediation activities cover all other credit derivatives.

### EU CCR8: CCR: Exposures (EAD post CRM) to central counterparties

The table below presents counterparty credit risk exposures to CCPs including default fund contributions. A qualifying CCP (QCCP) means a CCP that has been either authorised or recognised in accordance with the relevant regulation. In the table below rows with nil reportable values are excluded.

|   |   | 2018                       |                | 2017                       |                |
|---|---|----------------------------|----------------|----------------------------|----------------|
|   |   | a<br>EAD<br>post-CRM<br>£m | b<br>RWA<br>£m | a<br>EAD<br>post-CRM<br>£m | b<br>RWA<br>£m |
| 1 | Exposures to QCCPs (total)  | n/a                        | 385            | n/a                        | 280            |
| 2 | Exposures for trades at QCCPs (excluding OTC initial margin and default fund contributions) | 4,362                      | 316            | 3,605                      | 159            |
|   | Of which:   |                            |                |                            |                |
| 3 | (i) OTC derivatives   | 1,250                      | 250            | 535                        | 95             |
| 4 | (ii) Exchange-traded derivatives including initial margin                                   | 688                        | 17             | 849                        | 20             |
| 5 | (iii) Securities financing transactions   | 2,424                      | 48             | 2,221                      | 44             |
| 8 | Non-segregated initial margin   | 664                        | 13             | 300                        | 60             |
| 9 | Pre-funded default fund contributions   | 256                        | 56             | 254                        | 61             |

### **Key points**

- EAD and RWAs rose, in line with an increase in clearing activity with QCCPs.
- For non-segregated initial margin, while RWAs decreased, reported exposure increased. This reflected different regulatory treatment on either side of the ring-fence.

#### Market risk

# **EU MRA: MR: Qualitative information related to market risk** Definition and framework

Within trading books, traded market risk is the risk arising from changes in fair value on positions, assets, liabilities or commitments as a result of fluctuations in market prices.

The majority of traded market risk exposure arises from trading activities in NatWest Markets. The primary objective of these activities is to provide a range of financing, risk management and investment services to clients – including major corporations and financial institutions around the world. From a market risk perspective, activities are focused on: currencies; rates; securitised products; and traded credit

#### Market risk governance and management

Responsibility for identifying, measuring, monitoring and controlling market risk arising from trading activities lies with the relevant trading business. Oversight is provided by the Traded Market Risk function.

For more information on the governance and management, mitigation, monitoring and reporting of traded market risk as well as disclosures relating to non-traded market risk, refer to the Market risk section of the 2018 ARA.

# **EU MRB\_A: MR: Qualitative information – position risk** Inclusion of exposures in trading book

The Trading Book Policy sets out the principles and criteria for identifying and classifying trading book positions for the purpose of regulatory capital and market risk and credit risk measurement. The policy also stipulates the control requirements for the management and regular monitoring of the trading book status of positions and the procedures for escalation where necessary. Key criteria for determining trading book status set within the policy include considerations such as whether positions are transferable or comprise hedgeable financial instruments held with the intent to trade or in a hedging relationship with other trading book positions.

Trading book positions must be valued by marking them to market or to model on a daily basis. They are subject to market risk-based rules, with market risk capital requirements calculated either by using internal models where regulatory approval has been received or otherwise by using the non-modelled, or standardised, approach. Where the criteria set out in the policy are not met, positions are classified as non-trading book exposure and capitalised as outlined on page 116.

# EU MRB\_B: MR: Qualitative disclosure on use of internal model approach

### Calculation of market risk capital requirements

As noted above, RBS uses two broad methodologies to calculate its market risk capital charge: (i) the standardised or non-modelled approach, whereby regulator-prescribed rules are applied, and (ii) the internal model approach (IMA), where, subject to regulatory approval, a model such as Value-at-risk (VaR) is used to calculate the capital charge.

RBS has IMA permission from the PRA for the following material legal entities: NWM Plc and NWB Plc.

Under the IMA, the following measures are used to calculate the capital charge: VaR, stressed VaR (SVaR), the incremental risk charge (IRC) and Risks not in VaR (RNIVs). RBS does not use the comprehensive risk measure.

Apart from NWM Plc, NWM Securities Inc. is the major contributor to market risk capital requirements in RBS and is therefore included in this section, although it is not otherwise considered a significant subsidiary. The market risk capital charge for NWM Securities Inc. is fully calculated under the standardised approach.

### Regulatory VaR

VaR is a statistical estimate of the potential change in the market value of a portfolio (and, thus, the impact on the income statement) over a specified time horizon at a given confidence level.

The regulatory VaR model is based on a historical simulation, utilising market data from the previous 500 days on an equally weighted basis. It assumes a time horizon of ten trading days and a confidence level of 99%.

It differs from the internal VaR model in that it takes into account only products, locations and legal entities covered by the regulator's IMA permission. In addition, regulatory VaR is based on a directly modelled ten-day holding period, rather than the one-day holding period on which internal VaR is based. The PRA approval covers general market risk in interest rate, foreign exchange, equity and commodity products and specific market risk in interest rate and equity products.

The performance and adequacy of the VaR model are tested on a regular basis through the following processes:

- Back-testing Regulatory and internal back-testing is conducted on a daily basis. (For information on regulatory back-testing, refer to page 119. For information on internal back-testing, refer to page 158 of the 2018 ARA.)
- Ongoing model validation VaR model performance is assessed both regularly and on an ad-hoc basis if market conditions or the portfolio profile change significantly.
- Model Risk Management review As part of the model lifecycle, all risk models (including the VaR model) are independently reviewed to ensure that the model is still fit for purpose given current market conditions and the portfolio profile (refer to page 93 of the 2018 ARA).

### Regulatory stressed VaR (SVaR)

As with VaR, the SVaR technique produces estimates of the potential change in the market value of a portfolio, over a specified time horizon, at a given confidence level. SVaR is a VaR-based measure using historical data from a one-year period of stressed market conditions.

A simulation of 99% VaR is run on the current portfolio for each 250-day period from 2005 to the current VaR date, moving forward one day at a time. The SVaR is the worst VaR outcome of the simulated results.

This is in contrast with VaR, which is based on a rolling 500-day historical data set. A time horizon of ten trading days is assumed with a confidence level of 99%.

RBS's SVaR model has also been approved by the PRA for use in the capital requirement calculation. The distinction between regulatory SVaR and internal SVaR is the same as that between regulatory VaR and internal VaR.

#### Risk factors

The VaR model captures the potential impact of the following key risk factors:

- Interest rate risk the risk that a position's fair value will alter due
  to a change in the absolute level of interest rates, in the spread
  between two rates, in the shape of the yield curve or in any other
  interest rate relationship.
- Credit spread risk the risk that the value of a position will alter due to changes in the real or market-perceived ability of a borrower to pay related cash flows or obligations.
- Foreign currency price risk the risk that the fair value of a position will alter due to a change in foreign currency or gold rates
- Equity price risk the risk that the fair value of a position will alter due to a change in equity prices.
- Commodity price risk the risk that the fair value of a position will alter due to a change in commodity prices.

When simulating potential movements in risk factors, a combination of absolute and relative returns is used, depending on the risk factor.

### General and specific risks

The market risks subject to capital requirements under Pillar 1 are primarily interest rate and credit spread risks in the trading book and foreign exchange risk in both the trading and non-trading books. Interest rate risk is split between general and specific risks. General risks represent market risks due to a move in a market as a whole, such as a main index or yield curve, while specific risks represent market risks arising from events particular to an underlying issuer.

The aggregation approach taken for general and specific risks is as follows:

- General risks are aggregated at the simulation level, adding P&L forecasts generated by the VaR model before statistics such as VaR and SVaR are extracted.
- Specific interest rate risks have both a systematic component and an idiosyncratic component. The systematic component captures the risk in market movements of credit spreads (across sectors, geographic locations and ratings) while the idiosyncratic component captures the credit spread variability of the underlying entity. The systematic components of specific interest rate risks are aggregated at the simulation level, while the idiosyncratic components are calculated as a standalone charge.

VaR and SVaR capture general and specific risks using a single model but not risks arising from the impact of defaults and rating changes associated with traded credit products and their derivatives. For these risks, two product-dependent approaches are used:

- The incremental risk charge model (see below) captures risks arising from rating migration and default events for the more liquid traded credit instruments and their derivatives.
- Securitisation and re-securitisation risks in the trading book are treated with the non-trading book non-modelled capitalisation approach.

#### VaR limitations

Historical VaR and RBS's implementation of this risk measurement methodology have a number of known limitations, as summarised below, and VaR should be interpreted in light of these. RBS's approach is to supplement VaR with other risk metrics that address these limitations to ensure appropriate coverage of all material market risks

Historical simulation VaR may not provide the best estimate of future market movements. It can only provide a forecast of portfolio losses based on events that occurred in the past. The RBS model uses the previous 500 days of data; this period represents a balance between model responsiveness to recent shocks and risk factor data coverage.

Market data time series are updated on a daily basis, with a tenworking-day time lag. The use of a 99% confidence level VaR statistic does not provide information about losses beyond this level, usually referred to as 'tail' risks. These risks are more appropriately assessed using measures such as SVaR and stress testing.

Finally, where market data time series are not appropriate (due to poor quality or a lack of liquidity in the market), RBS uses proxy time series or excludes the risk factor from its VaR model and capitalises the risk through its RNIV framework.

### Risks not in VaR (RNIV)

The RNIV framework is used to identify and quantify market risks that are inadequately captured by the internal VaR and SVaR models.

The need for an RNIV calculation is typically identified in one of the following three circumstances: (i) as part of the New Product Risk Assessment process, when a risk manager determines that the associated risk is not adequately captured by the VaR model or system; (ii) when risks are mapped to time series that are deemed to be inadequate (for example, due to data quality problems or proxy series usage); or (iii) as a result of a recommendation made during the ongoing model validation or by Model Risk Management during its annual review of the VaR model.

RNIVs that are related specifically to instruments that have level 3 valuation hierarchy assumptions (refer to the 2018 ARA, page 212) are mainly included in the following categories: proxied sensitivities or risk factors, higher-order sensitivity terms, and static pricing parameters.

RBS adopts two approaches for the quantification of RNIVs:

- Under the VaR/SVaR approach, two values are calculated: (i) the VaR RNIV; and (ii) the SVaR RNIV.
- Under the stress-scenario approach, an assessment of ten-day extreme, but plausible, market moves is used in combination with position sensitivities to give a stress-type loss number – the stress-based RNIV value.

### Incremental risk charge (IRC)

The IRC model quantifies the impact of rating migration and default events on the market value of instruments with embedded credit risk (in particular, bonds and credit default swaps) that are held in the trading book. It further captures basis risk between different instruments, maturities and reference entities. Following the internal ratings-based approach for credit risk, the IRC is calculated over a one-year capital horizon with a 99.9% confidence level. The dependency of positions is modelled using a single-factor Gaussian copula.

The IRC is mainly driven by three-month credit rating transition, default and correlation parameters. The portfolio impact of correlated defaults and rating changes is assessed by observing changes in the market value of positions using stressed recovery rates and modelled credit spread changes. Revaluation matrices are used to capture any non-linear behaviour.

The transition matrix is estimated using Moody's history of issuer ratings.

The average liquidity horizon by position (weighted by materiality) at 31 December 2018 was 3.2 months (2017 - 3.2 months). The horizon is determined based on issuer liquidity, position concentration, product type and maturity.

### Calculation of regulatory capital for non-trading book exposures

Market risk exposures in the non-trading book that are not captured under Pillar 1 are capitalised through the Internal Capital Adequacy Assessment Process (ICAAP). This covers gap risk, basis risk, credit spread risk, pipeline risk, structural foreign exchange risk, prepayment risk and accounting volatility risk. A combination of value-based and earnings-based measures are used in the ICAAP.

The total non-traded market risk capital requirement is determined by adding the different charges for each sub risk type. The ICAAP methodology captures at least ten years of historical volatility and is produced to a 99% confidence level. Methodologies are reviewed by Model Risk Management and results are approved by the NWM Plc Board.

### EU MR1: MR IMA and STD: RWAs and MCR - RBS and significant subsidiaries

The following table presents market risk RWAs and MCR by calculation method and type of risk for RBS and significant subsidiaries.

|   |   | RB              | 3              | NWB P           | lc             | RBS pl          | lc             | NWM             | Plc            | NWM Secu        | rities Inc     |
|---|---|-----------------|----------------|-----------------|----------------|-----------------|----------------|-----------------|----------------|-----------------|----------------|
|   | 2018  | a<br>RWAs<br>£m | b<br>MCR<br>£m |
|   | STD   | 1,848           | 148            | 36              | 3              | 23              | 2              | 1,211           | 97             | 407             | 33             |
| 1 | Interest rate position risk (outright products) | 959             | 77             | _               | _              | _               | _              | 531             | 42             | 407             | 33             |
| 2 | Equity position risk (outright products)        | _               | _              | _               | _              |                 | _              | _               |                | _               | _              |
|   | Foreign exchange position risk (outright        |                 |                |                 |                |                 |                |                 |                |                 |                |
| 3 | products)                                       | 250             | 20             | 36              | 3              | 23              | 2              | 40              | 3              | _               | _              |
| 4 | Commodity position risk (outright products)     | _               | _              | _               | _              | _               | _              | _               | _              | _               | _              |
| 6 | Option position risk (delta-plus approach)      | _               | _              | _               | _              | _               | _              | _               | _              | _               | _              |
| 8 | Securitisation positions                        | 639             | 51             | _               | _              |                 | _              | 640             | 52             | _               | _              |
|   | Internal model approach                         | 12,989          | 1,039          | 14              | 1              | _               |                | 12,895          | 1,032          | _               | _              |
|   | VaR   | 2,028           | 162            | 3               | _              | _               | _              | 1,996           | 160            | _               | _              |
|   | SVaR  | 5,272           | 421            | 11              | 1              | _               | _              | 5,210           | 417            | _               | _              |
|   | Incremental risk charge                         | 2,732           | 219            | _               | _              | _               | _              | 2,732           | 219            | _               | _              |
|   | Other (RNIV)                                    | 2,957           | 237            | _               | _              | _               | _              | 2,957           | 236            | _               | _              |
|   | Of which: VaR-based RNIV                        | 417             | 33             | _               | _              | _               | _              | 417             | 33             | _               | _              |
|   | Of which: SVaR-based RNIV                       | 1,171           | 94             | _               | _              | _               | _              | 1,171           | 94             | _               | _              |
|   | Of which: Stress RNIV                           | 1,369           | 110            | _               | _              | _               | _              | 1,369           | 109            | _               | _              |
|   | Total   | 14,837          | 1,187          | 50              | 4              | 23              | 2              | 14,106          | 1,129          | 407             | 33             |
|   |   | RB              | 6              | NWB P           | lc             |                 |                | NWM             | Plc            | NWM Secu        | rities Inc     |
|   |   | а               | b              | а               | b              |                 |                | а               | b              | а               | b              |
|   |   | RWAs            | MCR            | RWAs            | MCR            |                 |                | RWAs            | MCR            | RWAs            | MCF            |
|   | 2017  | £m              | £m             | £m              | £m             |                 |                | £m              | £m             | £m              | £m             |
|   | STD   | 2,994           | 240            | 135             | 11             |                 |                | 2,090           | 167            | 681             | 55             |
| 1 | Interest rate position risk (outright products) | 1,151           | 92             | 19              | 2              | ·               |                | 438             | 35             | 680             | 55             |
| 2 | Equity position risk (outright products)        | _               | _              | _               | _              |                 |                | _               | _              | _               | _              |
|   | Foreign exchange position risk (outright        |                 |                |                 |                |                 |                |                 |                |                 |                |
| 3 | products)                                       | 813             | 66             | 116             | 9              |                 |                | 623             | 50             | _               | _              |
| 4 | Commodity position risk (outright products)     | _               | _              | _               | _              |                 |                | _               | _              | _               | _              |
| 6 | Option position risk (delta-plus approach)      | 1               | _              | _               | _              |                 |                | _               | _              | 1               | _              |
| 8 | Securitisation positions                        | 1,029           | 82             | _               | _              |                 |                | 1,029           | 82             | _               | _              |
|   | Internal model approach                         | 14,018          | 1,121          | 1_              |                |                 |                | 13,719          | 1,098          |                 | _              |
|   | VaR   | 2,769           | 222            | _               | _              |                 |                | 2,639           | 211            | _               | _              |
|   | SVaR  | 4,990           | 398            | 1               | _              |                 |                | 4,821           | 386            | _               | _              |
|   | Incremental risk charge                         | 3,715           | 297            | _               | _              |                 |                | 3,715           | 297            | _               | _              |
|   | Other (DNII)                                    | 2,544           | 204            | _               | _              |                 |                | 2,544           | 204            | _               | _              |
|   | Other (RNIV)                                    | 2,544           | 204            |                 |                |                 |                |                 |                |                 |                |
|   | Of which: VaR-based RNIV                        | 303             | 24             | _               | _              |                 |                | 303             | 24             | _               | _              |
|   |   |                 |                | _               | _              |                 |                | 303<br>658      | 24<br>53       | _               | _              |
|   | Of which: VaR-based RNIV                        | 303             | 24             |                 |                |                 |                |                 |                |                 |                |

### Note:

(1) UBIDAC's market risk capital requirements are not material (£4 million).

# Key points RBS

 RBS's total market risk RWAs decreased over the period. The majority of the exposure related to NatWest Markets Plc.

### NWR PIC

• The RWA decline was mainly driven by a lower US dollar open position, reflecting the final settlement reached with the US Department of Justice and a refinement to the calculation process for the banking book foreign exchange charge. The decrease in interest rate position risk RWAs to below £1 million reflected the transfer of loans to NatWest Markets Plc under the Ring-Fencing Transfer Scheme.

### RBS plo

 Market risk RWAs for this entity, which relate solely to the banking book foreign exchange charge, were reported for the first time as at 30 June 2018 following completion of the Ring-Fencing Transfer Scheme. Since 30 June 2018, banking book foreign exchange RWAs have decreased reflecting a refinement to the calculation process.

### **NWM PIc**

The movements primarily relate to the IMA, refer to EU MR2\_B for commentary.

### **NWM Securities Inc**

 The RWA decline was driven by a reduction in interest rate position risk due to reduced exposures.

### EU MR2\_A: MR IMA: RWAs and MCR

The following table presents market risk RWAs and MCR by component under the internal model approach.

|   |   | 2018   |       | 2017   |       |
|---|---|--------|-------|--------|-------|
|   |   | а      | b     | a      | b     |
|   |   | RWAs   | MCR   | RWAs   | MCR   |
|   |   | £m     | £m    | £m     | £m    |
| 1 | VaR (higher of a and b)   | 2,028  | 162   | 2,769  | 222   |
| а | Period end VaR  | 675    | 54    | 750    | 60    |
| b | Average of the daily VaR for preceding 60 business days x multiplication factor | 2,028  | 162   | 2,769  | 222   |
| 2 | SVaR (higher of a and b)  | 5,272  | 421   | 4,990  | 398   |
| а | Period end SVaR   | 2,010  | 161   | 1,839  | 147   |
| b | Average of the SVaR for preceding 60 business days x multiplication factor      | 5,272  | 421   | 4,990  | 398   |
| 3 | Incremental risk charge (higher of a and b)                                     | 2,732  | 219   | 3,715  | 297   |
| а | Period end IRC value  | 2,640  | 211   | 3,715  | 297   |
| b | Average IRC over preceding 60 business days                                     | 2,732  | 219   | 3,400  | 272   |
| 5 | Other (RNIV at period end)  | 2,957  | 237   | 2,544  | 204   |
| 6 | Total   | 12,989 | 1,039 | 14,018 | 1,121 |

### **Key point**

Refer to the commentary below Table EU MR2\_B.

### EU MR3: MR IMA: IMA values for trading portfolios - RBS and significant subsidiaries

The following table presents the minimum, maximum, average and period end values, over the reporting period, derived from the models approved under the IMA for use in calculating market risk capital requirements and RWAs, for RBS and NWM Plc (being the only material significant subsidiary). The reported values do not include any capital multipliers or other additional capital charges that may be applied at the supervisor's discretion.

|                   | 2018      |               | 2017      |               |
|-------------------|-----------|---------------|-----------|---------------|
|                   | RBS<br>£m | NWM Plc<br>£m | RBS<br>£m | NWM Plc<br>£m |
| VaR (10 day 99%)  |           |               |           |               |
| 1 Maximum value   | 112       | 110           | 84        | 81            |
| 2 Average value   | 62        | 61            | 54        | 53            |
| 3 Minimum value   | 44        | 42            | 40        | 37            |
| 4 Period end      | 54        | 53            | 60        | 58            |
| SVaR (10 day 99%) |           |               | •         |               |
| 5 Maximum value   | 359       | 356           | 155       | 154           |
| 6 Average value   | 174       | 172           | 126       | 124           |
| 7 Minimum value   | 103       | 101           | 85        | 83            |
| 8 Period end      | 161       | 159           | 147       | 144           |
| IRC (99.9%)       |           |               |           |               |
| 9 Maximum value   | 281       | 281           | 297       | 297           |
| 10 Average value  | 212       | 212           | 228       | 228           |
| 11 Minimum value  | 157       | 157           | 164       | 164           |
| Period end        | 211       | 211           | 297       | 297           |

### **Key points**

- The movements in VaR, SVaR and IRC values for RBS and NatWest Markets Plc were broadly in line with the trends in market risk capital requirements under the internal model approach, as presented in EU MR2\_A.
- For NWB Plc, capital requirements under the internal model approach are below £1 million.

### VaR back-testing

Back-testing is the main approach employed to assess the ongoing performance of the VaR model. This approach counts the number of days when a loss exceeds the corresponding daily VaR estimate, measured at a 99% confidence level.

Two types of profit and loss (P&L) are used in back-testing comparisons: Actual P&L and Hypothetical (Hypo) P&L.

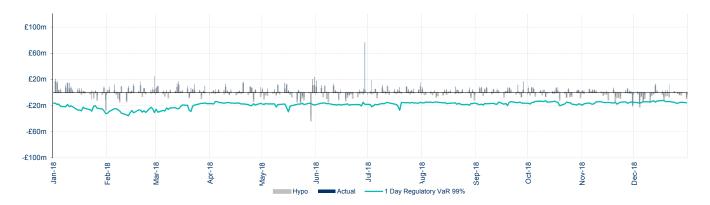
The Actual P&L for a particular business day is the firm's actual P&L for that day in respect of the trading activities within the scope of the firm's regulatory VaR model. It includes intraday activities, adjusted by stripping out fees and commissions, brokerage, and additions to and releases from reserves that are not directly related to market risk.

The Hypo P&L is the firm's Actual P&L excluding any intraday activities.

A portfolio is said to produce a back-testing exception when the Actual or Hypo P&L exceeds the VaR level on a given day. Such an event may be caused by a large market movement or may highlight issues such as missing risk factors or inappropriate time series. Any such issues identified are analysed and addressed by taking appropriate remediation or development action. RBS monitors both Actual and Hypo back-testing exceptions.

### EU MR4: 1-day 99% regulatory VaR vs. Actual and Hypo P&L

The graph below presents 1-day 99% regulatory VaR compared with Actual and Hypo P&L for NatWest Markets Plc, RBS's largest legal entity by market risk RWAs and positions.



### MR4\_A: Regulatory VaR model back-testing exceptions

The table below shows regulatory back-testing exceptions for the 250-business-day period to 31 December 2018 for one-day 99% traded regulatory VaR compared with Actual and Hypo P&L for the legal entities approved by the PRA.

|                     | Back-testing exce | otions |
|---------------------|-------------------|--------|
|                     | Actual            | Нуро   |
| NatWest Markets Plc | 3                 | 5      |
| NatWest Bank Plc    | 2                 | 1      |

### **Key points**

- Statistically RBS would expect to see back-testing exceptions 1% of the time over a period of 250 business days. A VaR model recording four or fewer exceptions in a continuous 250-day period is regarded as satisfactory. A model recording five or more exceptions is regarded as having potential issues regarding its quality or accuracy.
- In NatWest Markets Plc, the back-testing exceptions in May and December 2018 were mainly driven by losses in the Rates portfolio as a result of adverse market moves in interest rates and inflation. The exception in November 2018 was mainly driven by a sterling inflation curve re-mark in the Rates portfolio.
- In NatWest Bank Plc, the back-testing exceptions were driven by the US dollar appreciating against sterling.

#### Securitisation

# SECA: SEC qualitative disclosures Framework, roles and definitions

This section presents descriptive information on RBS's securitisation activities and related risk management processes and accounting policies, followed by quantitative disclosures on its exposures to securitisations.

#### **Definitions**

#### Securitisation and special purpose entities

The CRR defines a securitisation as a transaction or scheme where the credit risk of an exposure or pool of exposures is tranched, where the payments arising from the transaction or scheme are dependent upon the performance of the underlying exposure(s) and where the subordination of tranches determines the distribution of losses during the ongoing life of the transaction or scheme.

Securitisations can broadly take two forms: traditional and synthetic. In traditional securitisations, the originator transfers ownership of the underlying exposure(s) to a securitisation special purpose entity (SSPE), putting the asset(s) beyond the reach of the originator and its creditors. The purchase of the underlying exposure(s) by the SSPE is funded by the issuance of securities. In synthetic securitisations, the originator retains ownership of the underlying exposure(s) but transfers the associated credit risk to another entity through the use of guarantees or credit derivatives.

SSPEs are set up for a specific limited purpose to facilitate a securitisation transaction. They do not provide a commercial service or employ staff. They may take a variety of legal forms, such as trusts, partnerships and companies. Their activities are limited to those appropriate to carrying out a securitisation and their structure is intended to isolate the obligations of the SSPE from those of the originator institution and to ensure that the holders of the beneficial interests have the right to pledge or exchange those interests without restriction. Typically, their share capital is held ultimately by charitable trusts.

Although SSPEs are frequently used, they are not necessarily required for all securitisation structures.

The following definitions are used in these Pillar 3 disclosures: *Trading book* – The trading book consists of positions in financial instruments and commodities held either with the intent to trade or in order to hedge other elements of the trading book. To be eligible for trading book capital treatment, financial instruments must either be free of any covenants restricting their tradability or be able to be hedged.

Non-trading book — The non-trading book consists of positions, exposures, assets and liabilities that are not in the trading book. It is also referred to as the 'banking book'. In this section, the counterparty credit risk arising from derivative trades associated with SSPEs is captured in the non-trading book disclosures, including in situations where the derivative attracts market risk in the trading book.

Securitisation position – Any exposure to a securitisation that falls within the scope of regulatory treatment (further details on page 125). This includes not only exposures arising from the purchase or retention of the securities issued by an SSPE but also loans and liquidity facilities to securitisations, and the counterparty credit risk exposure of derivative positions transacted with a SSPE.

Re-securitisation – A securitisation in which the underlying asset or pool of assets comprises at least one securitisation position.

Securitised exposure – An asset or pool of assets that is securitised by way of a traditional or synthetic securitisation.

Significant risk transfer assessment – An assessment prescribed by the CRR and designed to determine whether or not a securitisation structure transfers significant risk on the underlying assets to a party or parties other than the originator.

*Term securitisation* – A securitisation vehicle funding a pool of assets through the issuance of long-term securities. A term securitisation may hold the assets of one or more originators.

Asset-backed commercial paper (ABCP) conduit — A securitisation vehicle funding a pool of assets through the issuance of predominantly short-term securities (namely commercial paper). A conduit may hold the assets of one or more originators (referred to as a single-seller or multi-seller conduit, respectively).

### Objectives and roles

By participating in securitisation activity, RBS aims to achieve one or both of the following objectives, either for its own purposes or for customers:

- To diversify sources of funding; and
- To facilitate prudential balance sheet and risk management.

In doing so, RBS may incur a range of risks, including credit, market, liquidity and funding, legal, regulatory and reputational risks; for which it must hold regulatory capital. For details of CRR rules governing the calculation of regulatory capital required in respect of securitisations, refer to page 125.

RBS may play one or more of the following roles in a securitisation transaction:

Originator – To diversify its sources of funding and manage its balance sheet, RBS securitises assets it has purchased or originated. As an originator RBS may be exposed to credit risk and market risk on the underlying assets, particularly if the structure of the transaction does not transfer these risks to third parties. Even if these risks have been transferred, it may nevertheless be exposed to credit and market risks to the extent it retains exposure to the securitisation, for example, by providing the SSPE with a liquidity facility or entering into derivative transactions.

Investor - To generate financial returns, RBS may:

- Purchase securities issued by a SSPE;
- Enter into derivative transactions with a SSPE; or
- Lend to an SSPE, often by providing a liquidity facility that the SSPE can use if it is unable to issue securities, particularly commercial paper.

To generate additional fee income, RBS may play other roles as well:

Sponsor – RBS may establish and manage a term securitisation that purchases bonds or other financial assets from third parties. It may do so on its own account or on behalf of its customers. Additionally, it historically established and managed ABCP conduits. In its role as sponsor, it is particularly exposed to credit and liquidity risk.

Arranger – RBS may structure a securitisation transaction, drafting the documentation that governs the behaviour of the SSPE, and then sell the securities issued by the SSPE to investors. It may act as arranger for securitisation transactions it originates or, alternatively, for securitisation transactions originated by its customers, principally financial institutions and large corporates.

*Manager* – RBS may manage and service the asset pool of the securitisation as required by the terms of the transaction.

Underwriter – RBS may underwrite the securities issued by a SSPE.
The associated securitisation transaction may be originated by RBS or its customers.

Other administrative roles – As a 'contractual party', RBS may do any of the following, alone or in combination:

- Hold the bank account of a SSPE on its own books;
- Monitor the credit quality of the underlying assets on behalf of investors;
- Report on the performance of the SSPE to investors; and
- Make payments to investors on behalf of the SSPE.

Information relating to the significant roles performed by RBS (investor, originator, sponsor) is contained in the tables within this section.

### Risk management

As noted above, acting as an originator, sponsor or investor in a securitisation transaction may give rise to both credit and market risk. RBS may also incur other types of risk in the course of its exposure to securitisation activity.

All such risks are described in the table below, along with details of how they are monitored and managed.

| Types of risk              | Definition and how the risk may arise  | How RBS monitors and manages the risk  |
|----------------------------|--|--|
| Credit risk                | The risk of loss arising from the failure of a customer or counterparty (or, in the case of a securitisation, an SSPE) to meet its obligations to settle outstanding amounts.  Securitisation may expose RBS to credit risk for any of several reasons.  If RBS invests in an SSPE by purchasing or (in the case of a securitisation it has originated) retaining the bonds it issues, conducting derivative transactions with it or lending to it, RBS is exposed to the risk that the SSPE will fail to meet its obligations to settle outstanding amounts to RBS. This may happen because cash flows generated by the underlying assets are insufficient to repay creditors, including bondholders, derivative counterparties or lenders, or in the event of a third party, such as a bank account provider or derivative counterparty, defaulting on its obligation to the SSPE. The SSPE pays principal and interest to creditors in order of seniority, with the most senior paid first.  When RBS originates a securitisation transaction, if the securitisation structure does not substantially transfer the economic risks of the underlying assets, including credit risk, to a third party, it is exposed to credit risk on those assets just as it would be if the securitisation had never taken place.  Credit risk is heightened if the assets in the SSPE are not diversified by sector, geography or borrower. | RBS's overall exposure to third party securitisation is governed by its sector concentration framework. If it retains or purchases bonds issued by an SSPE, conducts derivative transactions with it or lends to it, RBS monitors the performance of the vehicle in part by reviewing information provided by the trustee as well as by rating agencies or other third parties.  As an originator, if the securitisation structure does not transfer substantial credit risk to a third party, RBS manages it as if the securitisation had never taken place. RBS has credit limits in place and monitors SSPE positions with third party bank account providers for own asset securitisations which generate a credit risk exposure for RBS.  RBS may seek to mitigate credit risk arising from the purchase (or retention) of bonds issued by an SSPE through the use of unfunded protection, usually credit default swaps, but also guarantees. It hedges the risk associated with purchased bonds, which are generally held in the trading book, as appropriate. It does not usually hedge the credit risk associated with retained bonds, which are generally held in the non-trading book. |
| Traded market risk         | Traded market risk is the risk arising from changes in fair value on positions, assets, liabilities or commitments in trading portfolios as a result of fluctuations in market prices.   | RBS manages this risk in accordance with its policy on market risk. Re-securitisation exposures are subject to individual scrutiny. For further information, refer to <i>Risk monitoring and mitigation</i> in the Traded market risk 2018 ARA.  |
| Non-traded market risk     | Non-traded market risk is the risk to the value of assets or liabilities outside the trading book, or the risk to income, that arises from changes in market prices such as interest rates, foreign exchange rates and equity prices, or from changes in managed rates.  | RBS manages this risk in accordance with its policy on non-traded market risk, including structural interest rate risk. For further information, refer to <i>Risk monitoring and mitigation</i> in the Non-traded market risk section of the 2018 ARA.   |
| Liquidity and funding risk | Liquidity risk is the risk of being unable to meet financial obligations as and when they fall due. Funding risk is the risk of not maintaining a diversified, stable and cost-effective funding base. RBS may sponsor securitisations and, as sponsor, may provide liquidity facilities to the SSPE. If the SSPE utilises these facilities, RBS will need to fund them, giving rise to the risk that it will not be able to do so.  | RBS manages these risks in accordance with its policy on liquidity and funding risk. For further information, refer to <i>Liquidity management</i> and <i>Funding risk management</i> in the Capital, liquidity and funding risk section of the 2018 ARA.  |

| Types of risk             | Definition and how the risk may arise  | How RBS monitors and manages the risk  |
|---------------------------|--|--|
| Legal risk                | The risk that RBS will incur losses as a result of the failure of the documentation relating to a securitisation to perform as expected or as a result of investors asserting that RBS made inadequate disclosures or conducted inadequate due diligence in relation to the relevant credit exposures. Legal risk is elevated if the parties to the transaction are located in different jurisdictions, as documentation effective in one jurisdiction may not be effective in another. Additional losses may arise as a result of costs incurred by the parties in an effort to address documentary shortcomings.  This risk is heightened in the case of re-                                   | RBS has specific processes and controls in place designed to ensure adequate due diligence is undertaken and appropriate disclosures are made in relation to the relevant offerings. In relation to documentation, distribution of securities and compliance with relevant laws and regulations, RBS works with experienced internal and external counsel to ensure all reasonable steps are taken to ensure documentation standards are satisfactory and applicable laws and regulations in all relevant jurisdictions are complied with. |
|                           | securitisations, as RBS needs to gather information surrounding each of the original transactions, together with an understanding of their interaction within the re-securitisation.   |  |
| Compliance & conduct risk | Compliance risk is the risk that the behaviour of RBS towards customers fails to comply with laws, regulations, rules standards and codes of conduct. Conduct risk is the risk that the conduct of RBS and its subsidiaries and its staff towards customers – or in the markets in which it operates – leads to unfair or inappropriate customer outcomes and results in reputational damage, financial loss or both. Compliance and conduct risks exist across all stages of RBS's relationships with its customers and arise from a variety of activities including product design, marketing and sales, complaint handling, staff training, and handling of confidential insider information. | Well established policies and supporting processes are in place to ensure timely identification of, and effective responses to, changes in official sector requirements, laws, regulations and major industry standards affecting RBS. This risk falls under the governance of the Mandatory Change Advisory Committee, which meets monthly with representatives from all franchises and functions. For further information, refer to page 160 of the 2018 ARA.  |
| Reputational risk         | The risk to RBS's public image from a failure to meet stakeholders' expectations in relation to performance, conduct or business profile.  Stakeholders include customers, investors, employees, suppliers, government, regulators, special interest and consumer groups, media and the general public.  Reputational risk can arise from the conduct of employees; activities of customers and the sectors and countries in which they operate; provision of products and transactions; as well as operations and infrastructure.   | RBS manages reputational risk in accordance with its reputational risk management framework. For further information, refer to page 164 of the 2018 ARA.   |
| Operational risk          | The risk of loss resulting from inadequate or failed internal processes, people and systems, or external events.   | RBS manages operational risk in accordance with its operational risk management framework. For further information, refer to page 161 of the 2018 ARA.   |
|                           | This risk arises from day-to-day operations and is relevant to every aspect of the business.   |  |

#### Regulatory treatment

RBS determines the regulatory capital required for exposures related to its securitisation activities in accordance with the CRR. In so doing, with respect to each securitisation transaction, it considers on an ongoing basis:

- The effectiveness of the originated securitisation structure in achieving risk transfer; and
- Whether the securitisation positions it holds relate to the trading or non-trading book.

In instances where it is an originator, RBS carries out a significant risk transfer assessment to evaluate whether the securitisation structure transfers significant credit risk associated with the underlying assets to the holders of the securitisation positions and that the reduction in capital requirements is commensurate with the reduction in risk.

If significant risk transfer is achieved, RBS does not hold any capital against the underlying assets. However, if it is not achieved, capital must be held against the underlying assets as if the securitisation had never taken place.

As noted earlier, RBS may play several roles in respect of securitisations. Of these, three may result in RBS holding securitisation positions in connection with which a capital charge is required: originator; sponsor; or investor.

In the case of securitisation positions related to the trading book, RBS calculates regulatory capital needed for specific and general market risks (refer to page 151 of the 2018 ARA). In the case of securitisation positions in the non-trading book, RBS calculates regulatory capital for credit risk. Depending on the nature of the instrument there may also be capital requirements for counterparty credit risk.

### Calculation of risk-weighted exposures

The regulatory framework for securitisation allows RWA calculation using either the standardised or the IRB approach. The choice of approach depends on the credit framework adopted by the firm under Pillar 1 for the underlying portfolio of securitised exposures. As at 31 December 2018, all of the securitisation positions held by RBS were subject to the IRB approach.

RBS categorises securitised exposures according to risk-weight bands when calculating RWAs. Under the CRR, unrated positions are classified under the highest risk-weight band: 1,250%. Risk-weight bands are shown in Tables SEC 2 and SEC 3.

The IRB method used by RBS is the ratings based approach (RBA).

When assessing debt issued by SSPEs under the RBA, RBS recognises ratings issued by Standard & Poor's, Moody's, Fitch, DBRS or ARC Ratings. Most transactions are rated by two or more of these rating agencies, which are formally classified as external credit assessment institutions (ECAIs).

When assessing unrated exposures funded through an ABCP conduit, (whether a legacy RBS-sponsored conduit or an ABCP conduit sponsored by other institutions), RBS is permitted to use the Internal Assessment Approach (IAA) under its IRB waiver. The IAA is explained in more detail below.

Under the RBA (including the IAA), ECAI ratings are mapped to the corresponding credit quality step (CQS) in order to determine the risk weights for the facilities relating to each transaction. The mapping used is shown in Table EU CR5a in the Credit risk section.

More details on RBS's use of the IAA are provided below.

### Summary of Internal Assessment Approach

Where an ABCP conduit is rated by an approved ECAI, the IAA permits RBS to calculate and assign internal credit grades and implied ratings based on published rating agency methodologies for the relevant asset class.

The assessment methodology must be that of one of the ECAIs that provides a rating to the ABCP conduit. The methodology selected need not be publicly available if RBS can demonstrate that, due to specific features of the securitisation, there is not yet an appropriate publicly available ECAI methodology.

The sponsoring business for the underlying transaction is required to model the transaction using an assessment methodology in line with the above. The modelling analysis is completed, refreshed or reviewed, as appropriate, as part of the credit application process/ongoing transaction surveillance. The credit risk assessment of the transaction which takes place both at inception and as part of ongoing review considers the appropriateness of the IAA, the assumptions used and the proposed implied rating.

### Summary of accounting policies including derecognition

Accounting assessment takes place at the time of closing a transaction and under accounting rules, depends on a securitisation's residual risk. By contrast, significant risk transfer assessments take place at regular intervals. The resulting capital calculations can differ depending on the change in residual risk over time.

### Recognition of sales

Securitisation vehicles are assessed for consolidation in accordance with RBS's published accounting policy *Basis of Consolidation* (refer to page 182 of the 2018 ARA). The transfer of assets to a securitisation vehicle is treated as a sale if the securitised assets are derecognised from the consolidated balance sheet in accordance with RBS's published accounting policy *Derecognition* (refer to page 185 of the 2018 ARA).

RBS applies its accounting policies *Provisions; Loan commitments;* and *Financial guarantee contracts* (set out on pages 184 and 185 of the 2018 ARA) to contractual commitments, such as liquidity lines, that could require it to provide financial support for securitised assets.

### Key assumptions for valuing securitisation positions

Securitisation positions are valued using external information, such as market data for recent transactions, price information from third-party managers and advisors, and asset performance data provided to all bond holders at interest payment dates.

### Synthetic securitisations

Synthetic securitisations are assessed using the same approach as non-synthetic securitisations. Any derivatives are treated in accordance with RBS's published accounting policy *Derivatives and hedging* (refer to pages 185 of the 2018 ARA).

### Assets awaiting securitisation

Financial assets are valued using RBS's accounting policy for financial instruments (refer to page 184 of the 2018 ARA). At both 31 December 2018 and 31 December 2017, no assets were categorised as awaiting securitisation.

### Implicit support

RBS has not provided support to any securitisation transactions beyond its contractual obligations.

### Securitisation and re-securitisation exposures

Additional information detailing accounting policies and treatment of securitisations and re-securitisations can be found on page 185 of the 2018 ARA.

### Types of transactions

In the role of originator, RBS securitises a variety of assets which typically include the following:

### Residential mortgages and commercial real estate loans - RBS

securitises residential mortgages and commercial real estate loans that it originates itself. Mortgages and real estate loans are assigned to SSPEs, which fund themselves principally through the issue of floating rate notes.

Other loan types - RBS selectively securitises other loans that it originates, principally those to corporates and small and medium-sized enterprises.

### SSPEs used by RBS

SSPEs used by RBS hold either the securitised assets themselves (traditional securitisations) or a package of other assets economically equivalent to those assets (synthetic securitisations).

At 31 December 2018, RBS sponsored one remaining multi-seller commercial paper conduit programme, Thames Asset Global Securitization (TAGS). RBS provides programme-wide credit enhancement and liquidity facilities to TAGS. During 2018, TAGS issued no commercial paper to external parties.

The transactions in which RBS acts as a swap counterparty, has originated all the assets and continues to administer the associated SSPEs comprise the following:

- Ardmore & Dunmore (Irish residential mortgages SSPEs);
- Epic (commercial real estate SSPEs); and
- Talisman (commercial real estate SSPEs).

Following synthetic securitisations in 2016 and 2017 primarily of loans to corporates or SMEs, in 2018, RBS completed a synthetic securitisation of commercial mortgages of £1.7 billion. No gain or loss was recognised on the transfer of these assets.

### Notes on the following tables

Tables SEC 1 to SEC 4 show total securitisation positions, as discussed under Regulatory treatment of securitisation on page 124. The exposures included those retained from RBS's own securitised assets, investments in SSPE notes, credit lines to SSPEs and derivative transactions with SSPEs.

The term 'exposure amount' used in the following tables refers to EAD, which is calculated according to CRR rules.

Exposure amount is shown along with other measures in Tables SEC 1 and SEC 2. Tables SEC 3 and SEC 4 show exposure amounts exclusively.

### Securitisation exposures: retained and purchased

SEC 1: Exposure, RWAs and MCR by regulatory approach

The following table shows exposures, RWAs, MCR and capital deductions.

|                         | Aggrega                  | te amounts of secur<br>retained or purch |           | ns   | Of w                     | hich, re-securitisati<br>retained or purch |           |   |
|-------------------------|--------------------------|--|-----------|--|--------------------------|--|-----------|---|
| 2018 - non-trading book | Exposure<br>amount<br>£m | RWAs<br>£m                               | MCR<br>£m | Of which:<br>deduction<br>from capital<br>£m | Exposure<br>amount<br>£m | RWAs<br>£m                                 | MCR<br>£m | Of which :<br>deduction<br>from capital<br>£m |
| IRB                     | 14,918                   | 2,970                                    | 238       | _  | _                        |  |           | _   |
| 2017 - non-trading book |                          |  |           |  |                          |  |           |   |
| IRB                     | 13,596                   | 2,830                                    | 226       | _  | _                        | _  | _         | _   |
| 2018 - trading book     |                          |  |           |  |                          |  |           |   |
| IRB                     | 549                      | 639                                      | 51        | _  | 11                       | 74   | 6         | _   |
| 2017 - trading book     |                          |  |           |  |                          |  |           |   |
| IRB                     | 884                      | 1,029                                    | 82        |  | 131                      | 212  | 17        | _   |

### **Key points**

### Non-trading book

- The increases in exposure and RWAs was primarily driven by the completion of a commercial mortgages synthetic securitisation and customer loans.
- The total exposure amount included EAD of £0.8 billion (2017 £1.0 billion) and RWAs of £0.4 billion (2017 £0.5 billion) related to counterparty credit risk associated with derivative trades. Within this, residential mortgages accounted for EAD of £0.4 billion (2017 £0.6 billion) and RWAs of £0.3 billion (2017 £0.4 billion). The relevant market risk is captured in the trading book.

### Trading book

 The decrease in exposure and RWAs reflected the continued strategy of creating capacity by closing positions in capitalintensive assets.

### SEC 2: Exposure and MCR by regulatory approach and risk-weightings

The following table shows exposures and MCR according to risk-weight bands. Unrated positions are included within the 1,250% band.

| Page   |                       | Aggregate amount positions retaine      |                 | Of which, re-secur retained or |                 |
|---|-----------------------|---|-----------------|--------------------------------|-----------------|
| Total (RB)   To |                       |   | Minimum capital |                                | Minimum capital |
| 2018 - non-tading book  |                       | Total (IRB)                             | Total (IRB)     | Total (IRB)                    | Total (IRB)     |
| \$ 10%  |                       | £m                                      | £m              | £m                             | £m              |
| > 10% ≤ 20%   |                       | 10 519                                  | 63              | _                              | _               |
| > 20% ≤ 50%   |                       |   |                 |                                |                 |
| > 50% ≤ 100%       282       12       —         > 100% ≤ 350%       143       30       —         350% ≤ 650%       64       23       —         1,250%       48       40       —         2017 - non-trading book       —       —         ≤ 10%       9,460       57       —         > 10% ≤ 20%       2,692       34       —         > 20% ≤ 50%       739       24       —         > 50% ≤ 100%       409       32       —         > 10% ≤ 350%       140       30       —         1,250%       26       9       —         1,250%       130       40       —         218- trading book       26       9       —         210% ≤ 20%       120       2       —         > 10% ≤ 20%       17       —       5         > 20% ≤ 50%       17       —       5         > 20% ≤ 50%       17       —       5         > 20% ≤ 65%       10       3       —         1,250%       34       35       6         1,250%       18       1       —         1,250%       18       2   |                       |   |                 | _                              | _               |
| > 100% ≤ 350%       143       30       —         > 350% ≤ 650%       64       23       —         1,250%       48       40       —         2017- non-trading book         ≤ 10%       9,460       57       —         > 10% ≤ 20%       2,692       34       —         > 20% ≤ 50%       739       24       —         > 50% ≤ 100%       409       32       —         > 100% ≤ 350%       140       30       —         > 350% ≤ 650%       26       9       —         1,250%       130       40       —         218- trading book       26       9       —         210% ≤ 20%       120       2       —         2018- trading book       120       2       —         2018- £ 50%       17       —       5         > 50% ≤ 100%       40       3       —         > 10% ≤ 20%       17       —       5         > 50% ≤ 650%       1       —       —         1,250%       34       35       6         549       51       11       —         200% ≤ 650%       19       9       15 </td <td></td> <td></td> <td></td> <td>_</td> <td>_</td>   |                       |   |                 | _                              | _               |
| > 350% ≤ 650%       64       23       —         1,250%       48       40       —         14,918       238       —         2017- non-trading book       —         \$10%       9,460       57       —         > 10% ≤ 20%       2,692       34       —         > 20% ≤ 50%       739       24       —         > 100%       350%       409       32       —         > 100% ≤ 350%       40       30       —         > 350% ≤ 650%       26       9       —         1,250%       130       40       —         218- trading book       26       9       —         210% ≤ 20%       316       2       —         > 10% ≤ 20%       316       2       —         > 20% ≤ 50%       17       —       5         > 50% ≤ 100%       40       3       —         > 100% ≤ 350%       17       —       5         > 50% ≤ 650%       21       9       —         1,250%       34       35       6         549       51       11       —         20% ≤ 50%       19       9       15  |                       |   |                 | _                              | _               |
| 1,250%  |                       |   |                 | _                              | _               |
| 14,918   238  |                       |   |                 | _                              | _               |
| 2017 - non-trading book  ≤ 10%  | 1,250%                |   |                 |                                |                 |
| ≤ 10%       9,460       57       —         > 10% ≤ 20%       2,692       34       —         > 20% ≤ 50%       739       24       —         > 50% ≤ 100%       409       32       —         > 100% ≤ 350%       140       30       —         > 350% ≤ 650%       26       9       —         1,250%       130       40       —         2018 - trading book       26       9       —         ≤ 10%       316       2       —         > 20% ≤ 50%       120       2       —         > 20% ≤ 50%       17       —       5         > 50% ≤ 100%       40       3       —         > 100% ≤ 350%       1       —       —         > 350% ≤ 650%       21       9       —         1,250%       34       35       6         549       51       11         2017 - trading book       21       9       —         > 1,250%       34       35       6         50% ≤ 650%       11       11       —         > 20% ≤ 50%       29       9       15         > 50% ≤ 50%       29       9  | 2017 pop trading book | , |                 |                                |                 |
| > 10% ≤ 20%       2,692       34       —         > 20% ≤ 50%       739       24       —         > 50% ≤ 100%       409       32       —         > 100% ≤ 350%       140       30       —         > 350% ≤ 650%       26       9       —         1,250%       130       40       —         2018 - trading book       26       9       —         ≤ 10%       316       2       —         > 10% ≤ 20%       120       2       —         > 20% ≤ 50%       17       —       5         > 50% ≤ 100%       40       3       —         > 100% ≤ 350%       1       —       —         1,250%       34       35       6         549       51       11       —         2007 - 1,250%       181       1       —         100% ≤ 350%       21       9       —         1,250%       181       1       —         1,250%       181       1       —         10% ≤ 20%       179       3       3         20% ≤ 50%       299       9       15         50% ≤ 100%       32       2  |                       | 0.460                                   | F7              |                                |                 |
|   |                       |   |                 | _                              | _               |
| > 50% ≤ 100%  |                       |   |                 | _                              | _               |
| $\begin{array}{c ccccccccccccccccccccccccccccccccccc$   |                       |   |                 | _                              | _               |
| $ \begin{array}{c ccccccccccccccccccccccccccccccccccc$  |                       |   |                 | _                              | _               |
| 1,250%       130       40       —         13,596       226       —         2018 - trading book       2       —         ≤ 10%       316       2       —         > 10% ≤ 20%       120       2       —         > 20% ≤ 50%       17       —       5         > 50% ≤ 100%       40       3       —         > 100% ≤ 350%       1       —       —         350% ≤ 650%       21       9       —         1,250%       34       35       6         549       51       11         2017 - trading book       181       1       —         ≤ 10%       181       1       —         > 10% ≤ 20%       179       3       3       3         > 20% ≤ 50%       299       9       15         > 50% ≤ 100%       32       2       1         > 100% ≤ 350%       8       2       2         > 350% ≤ 650%       42       16       —         1,250%       143       49       110  |                       |   |                 | _                              | _               |
| $\begin{array}{c ccccccccccccccccccccccccccccccccccc$   |                       |   |                 | _                              | _               |
| 2018 - trading book   ≤ 10%   | 1,250%                |   |                 | _                              |                 |
| $\begin{array}{cccccccccccccccccccccccccccccccccccc$  |                       | 13,596                                  | 226             | _                              | _               |
| $\begin{array}{cccccccccccccccccccccccccccccccccccc$  |                       |   |                 |                                |                 |
|   |                       |   |                 | _                              | _               |
|   |                       |   | 2               | _                              | _               |
|   |                       |   | _               | 5                              | _               |
| $\begin{array}{c ccccccccccccccccccccccccccccccccccc$   |                       |   | 3               | _                              | _               |
| $\begin{array}{c ccccccccccccccccccccccccccccccccccc$   |                       | 1                                       | _               | _                              | _               |
| $\begin{array}{c ccccccccccccccccccccccccccccccccccc$   | > 350% ≤ 650%         | 21                                      | 9               | _                              | _               |
|   | 1,250%                | 34                                      | 35              | 6                              | 6               |
| ≤ 10% 181 1 — $> 10% ≤ 20%$ 179 3 3 $> 20% ≤ 50%$ 299 9 15 $> 50% ≤ 100%$ 32 2 1 $> 100% ≤ 350%$ 8 2 2 $> 350% ≤ 650%$ 42 16 — 1,250% 143 49 110  |                       | 549                                     | 51              | 11                             | 6               |
| > $10\% \le 20\%$ 179       3       3         > $20\% \le 50\%$ 299       9       15         > $50\% \le 100\%$ 32       2       1         > $100\% \le 350\%$ 8       2       2         > $350\% \le 650\%$ 42       16       —         1,250%       143       49       110  | 2017 - trading book   |   |                 |                                |                 |
| > 20% ≤ 50%       299       9       15         > 50% ≤ 100%       32       2       1         > 100% ≤ 350%       8       2       2         > 350% ≤ 650%       42       16       —         1,250%       143       49       110  | ≤ 10%                 | 181                                     | 1               | _                              | _               |
| > $50\% \le 100\%$ 32 2 1<br>> $100\% \le 350\%$ 8 2 2<br>> $350\% \le 650\%$ 42 16 —<br>1,250% 143 49 110  | > 10% ≤ 20%           | 179                                     | 3               | 3                              | _               |
| > 100% ≤ 350%       8       2       2         > 350% ≤ 650%       42       16       —         1,250%       143       49       110   | > 20% ≤ 50%           | 299                                     | 9               | 15                             | _               |
| > 350% ≤ 650% 42 16 —<br>1,250% 143 49 110  | > 50% ≤ 100%          | 32                                      | 2               | 1                              | _               |
| 1,250% 143 49 110   | > 100% ≤ 350%         | 8                                       | 2               | 2                              | _               |
| <del></del>   | > 350% ≤ 650%         | 42                                      | 16              | _                              | _               |
| 884 82 131  | 1,250%                | 143                                     | 49              | 110                            | 17              |
|   |                       | 884                                     | 82              | 131                            | 17              |

SEC 3: Exposure by risk-weightings by underlying exposure type

The following table shows exposures by underlying exposure type and risk-weight bands. Unrated positions are included within the 1,250% band.

| B   | mortgages | Commercial mortgages | Credit card receivables | Leasing | Loans to corporates or SMEs | Consumer loans | Trade receivables | Auto receivables | Re-<br>securitisation | Other | Total  |
|---|-----------|----------------------|-------------------------|---------|-----------------------------|----------------|-------------------|------------------|-----------------------|-------|--------|
| Risk-weight bands 2018 - non-trading book | £m        | £m                   | £m                      | £m      | £m                          | £m             | £m                | £m               | £m                    | £m    | £m     |
| ≤ 10%                                     | 2,830     | 1,495                | 391                     | 299     | 3,482                       | 288            | _                 | 1,734            | _                     | _     | 10,519 |
| > 10% ≤ 20%                               | 1,148     | 438                  | _                       | 12      | 478                         | 36             | _                 | 90               | _                     | 520   | 2,722  |
| > 20% ≤ 50%                               | 354       | 192                  | _                       | _       | 293                         | _              | _                 | _                | _                     | 301   | 1,140  |
| > 50% ≤ 100%                              | 4         | 127                  | _                       | _       | 80                          | 71             | _                 | _                | _                     | _     | 282    |
| > 100% ≤ 350%                             | 1         | _                    | _                       | _       | 142                         | _              | _                 | _                | _                     | _     | 143    |
| > 350% ≤ 650%                             | _         | 8                    | _                       | _       | 56                          | _              | _                 | _                | _                     | _     | 64     |
| 1,250%                                    | 23        | 2                    |                         | _       | 13                          | 4              | _                 | _                |                       | 6     | 48     |
|   | 4,360     | 2,262                | 391                     | 311     | 4,544                       | 399            | _                 | 1,824            | _                     | 827   | 14,918 |
| 2017 - non-trading book                   |           |                      |                         |         |                             |                |                   |                  |                       |       |        |
| ≤ 10%                                     | 3,231     | 58                   | 382                     | 222     | 3,254                       | 85             | _                 | 2,169            | _                     | 59    | 9,460  |
| > 10% ≤ 20%                               | 1,145     | 433                  | _                       | _       | 469                         | 44             | _                 | 184              | _                     | 417   | 2,692  |
| > 20% ≤ 50%                               | 78        | 11                   | _                       | _       | 294                         | _              | _                 | _                | _                     | 356   | 739    |
| > 50% ≤ 100%                              | 52        | 246                  | _                       | _       | 110                         | _              | _                 | _                | _                     | 1     | 409    |
| > 100% ≤ 350%                             | _         | _                    | _                       | _       | 140                         | _              | _                 | _                | _                     | _     | 140    |
| > 350% ≤ 650%                             | _         | 5                    | _                       | _       | 21                          | _              | _                 | _                | _                     | _     | 26     |
| 1,250%                                    | 115       | 3                    | _                       | _       | 6                           | _              | _                 | _                | _                     | 6     | 130    |
|   | 4,621     | 756                  | 382                     | 222     | 4,294                       | 129            | _                 | 2,353            | _                     | 839   | 13,596 |
| 2018 - trading book                       |           |                      |                         |         |                             |                |                   |                  |                       |       |        |
| ≤ 10%                                     | 141       | _                    | 7                       | _       | 29                          | 2              | _                 | 8                | 1                     | 128   | 316    |
| > 10% ≤ 20%                               | 79        | _                    | 1                       | _       | 17                          | _              | _                 | 1                | _                     | 22    | 120    |
| > 20% ≤ 50%                               | 3         | 5                    | _                       | _       | _                           | 2              | _                 | _                | 5                     | 2     | 17     |
| > 50% ≤ 100%                              | 5         | 8                    | 1                       | _       | 6                           | _              | _                 | _                | _                     | 20    | 40     |
| > 100% ≤ 350%                             | _         | 1                    | _                       | _       | _                           | _              | _                 | _                | _                     | _     | 1      |
| > 350% ≤ 650%                             | 6         | 2                    | _                       | _       | 10                          | _              | _                 | _                | _                     | 3     | 21     |
| 1,250%                                    | 9         | 2                    | _                       | _       | 6                           | _              | _                 | _                | 5                     | 2     | 34     |
|   | 243       | 18                   | 9                       |         | 68                          | 4              |                   | 9                | 11                    | 187   | 549    |
| 2017 - trading book                       |           |                      |                         |         |                             |                |                   |                  |                       |       |        |
| ≤ 10%                                     | 119       | _                    | _                       | _       | 51                          | _              | _                 | 6                | _                     | 5     | 181    |
| > 10% ≤ 20%                               | 81        | _                    | _                       | _       | 31                          | 6              | _                 | _                | 3                     | 58    | 179    |
| > 20% ≤ 50%                               | 2         | 31                   | _                       | _       | _                           | _              | _                 | _                | 15                    | 251   | 299    |
| > 50% ≤ 100%                              | 4         | 2                    | _                       | _       | 16                          | _              | _                 | _                | 1                     | 9     | 32     |
| > 100% ≤ 350%                             | _         | _                    | _                       | _       | _                           | _              | _                 | _                | 2                     | 6     | 8      |
| > 350% ≤ 650%                             | 7         | 3                    | _                       | _       | 27                          | 5              | _                 | _                | _                     | _     | 42     |
| 1,250%                                    | 10        | 2                    |                         |         | 19                          |                | _                 |                  | 111                   | 1     | 143    |
|   | 223       | 38                   | _                       | _       | 144                         | 11             | _                 | 6                | 132                   | 330   | 884    |

Note:
(1) Other assets include assets which cannot be classified in the specific asset classifications and may straddle asset type classifications.

Securitisation exposures: retained and purchased SEC 4: Exposures by role, by on and off-balance sheet

The following table shows underlying exposures by:

- The role of RBS;
- On and off-balance sheet categories; and
- Underlying exposure type.

The off-balance sheet category represents the part of a liquidity facility that has not been utilised (undrawn) and derivative exposures.

|                             | As origin       |             | As spor     |             | As inve     |             | Tota        |             |
|-----------------------------|-----------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|
|                             | On-balance      | Off-balance | On-balance  | Off-balance | On-balance  | Off-balance | On-balance  | Off-balance |
| Underlying exposure type    | sheet (1)<br>£m | sheet<br>£m |
| 2018 - non-trading book     |                 |             |             |             |             |             |             |             |
| Residential mortgages       | _               | _           | _           | _           | 3,271       | 1,089       | 3,271       | 1,089       |
| Commercial mortgages        | 1,685           | _           | _           | _           | 301         | 276         | 1,986       | 276         |
| Credit card receivables     | _               | _           | _           | _           | _           | 391         | _           | 391         |
| Leasing                     | _               | _           | _           | _           | 280         | 31          | 280         | 31          |
| Loans to corporates or SMEs | 4,140           | _           | _           | _           | 390         | 14          | 4,530       | 14          |
| Consumer loans              | _               | _           | 18          | 12          | 329         | 40          | 347         | 52          |
| Auto receivables            | _               | _           | _           | _           | 1,454       | 370         | 1,454       | 370         |
| Other assets                | _               | _           | _           | _           | 658         | 169         | 658         | 169         |
|                             | 5,825           | _           | 18          | 12          | 6,683       | 2,380       | 12,526      | 2,392       |
| 2017 - non-trading book     |                 |             |             |             |             |             |             |             |
| Residential mortgages       | _               | _           | _           | _           | 2,806       | 1,815       | 2,806       | 1,815       |
| Commercial mortgages        | _               | _           | _           | _           | 442         | 314         | 442         | 314         |
| Credit card receivables     | _               | _           | _           | _           | 12          | 370         | 12          | 370         |
| Leasing                     | _               | _           | _           | _           | 222         |             | 222         | _           |
| Loans to corporates or SMEs | 4,199           | _           | _           | _           | 88          | 7           | 4,287       | 7           |
| Consumer loans              | _               | _           | 71          | 13          | 45          | _           | 116         | 13          |
| Auto receivables            | _               | _           | _           | _           | 1,095       | 1,258       | 1,095       | 1,258       |
| Other assets                |                 | _           | _           |             | 583         | 256         | 583         | 256         |
|                             | 4,199           | _           | 71          | 13          | 5,293       | 4,020       | 9,563       | 4,033       |
| 2018 - trading book         |                 |             |             |             |             |             |             |             |
| Residential mortgages       | _               | _           | _           | _           | 238         | 5           | 238         | 5           |
| Commercial mortgages        | _               | _           | _           | _           | 18          | _           | 18          | _           |
| Credit card receivables     | _               | _           | _           | _           | 9           | _           | 9           | _           |
| Loans to corporates or SMEs | _               | _           | _           | _           | 68          | _           | 68          | _           |
| Consumer loans              | _               | _           | _           | _           | 4           | _           | 4           | _           |
| Auto receivables            | _               | _           | _           | _           | 9           | _           | 9           | _           |
| Re-securitisations          | _               | _           | _           | _           | 11          | _           | 11          | _           |
| Other assets                | _               | _           | _           | _           | 184         | 3           | 184         | 3           |
|                             | _               | _           | _           | _           | 541         | 8           | 541         | 8           |
| 2017 - trading book         |                 |             |             |             |             |             |             |             |
| Residential mortgages       | _               | _           | _           | _           | 216         | 7           | 216         | 7           |
| Commercial mortgages        | _               | _           | _           | _           | 38          | _           | 38          | _           |
| Loans to corporates or SMEs | 3               | _           | _           | _           | 141         | _           | 144         | _           |
| Consumer loans              | _               |             | _           | _           | 11          | _           | 11          | _           |
| Auto receivables            | _               |             | _           | _           | 6           | _           | 6           | _           |
| Re-securitisations          | 7               |             | _           | _           | 28          | 97          | 35          | 97          |
| Other assets                | <u>.</u>        |             | _           |             | 330         | _           | 330         | _           |
| 2 3.2. 30000                | 10              |             |             |             | 770         | 104         | 780         | 104         |
|                             | 10              |             |             |             | 770         | 10-7        | 700         | 104         |

The synthetic securitisations which RBS has originated have been presented as on-balance sheet in SEC 4 to reflect that for accounting purposes RBS retains the balances on-balance

### Securitisation exposures: retained and purchased

SEC 5: Exposures subject to market risk capital requirements

The following table shows trading book exposures subject to securitisation specific market risk capital regulations.

|                             | Exposure amount<br>Traditional | Minimum capital requirement<br>Traditional |
|-----------------------------|--------------------------------|--|
| Underlying portfolio        | £m                             | £m   |
| 2018 - trading book         |                                |  |
| Residential mortgages       | 243                            | 14   |
| Commercial mortgages        | 18                             | 3  |
| Credit card receivables     | 9                              | _  |
| Loans to corporates or SMEs | 68                             | 12   |
| Consumer loans              | 4                              | _  |
| Auto receivables            | 9                              | _  |
| Re-securitisations          | 11                             | 6  |
| Other assets                | 187                            | 16   |
| _                           | 549                            | 51   |
| 2017 - trading book         |                                |  |
| Residential mortgages       | 223                            | 16   |
| Commercial mortgages        | 38                             | 4  |
| Credit card receivables     | _                              | _  |
| Loans to corporates or SMEs | 144                            | 31   |
| Consumer loans              | 11                             | 2  |
| Auto receivables            | 6                              | _  |
| Re-securitisations          | 132                            | 17   |
| Other assets                | 330                            | 12   |
| _                           | 884                            | 82   |

### Securitisation outstanding amounts

SEC 6: Securitisation positions retained from origination and sponsorship - outstanding and past due

The following table shows outstanding and related past due exposures pertaining to RBS's retained positions where RBS was the originator or sponsor. Where the originated securitisation was through a joint venture or through similar arrangements, the entire asset pool information is also disclosed separately below.

|                       |           |          |             |       |               |       |          |             |            |         |          | Memora     | ndum:    |
|-----------------------|-----------|----------|-------------|-------|---------------|-------|----------|-------------|------------|---------|----------|------------|----------|
|                       | Tota      | al       |             | Non-  | trading expos | sures |          |             | Trading ex | posures |          | Entire ass | set pool |
|                       |           | Of which | Origin      | ator  | Sponsor       |       | Of which | Origin      | ator       |         | Of which |            | Of which |
|                       | Exposures | past due | Traditional |       |               | Total | past due | Traditional |            | Total   |          | Exposures  | past due |
| 2018                  | £m        | £m       | £m          | £m    | £m            | £m    | £m       | £m          | £m         | £m      | £m       | £m         | £m       |
| Residential mortgages | _         | _        | _           | _     | _             | _     | _        | _           | _          | _       | _        | _          | _        |
| Commercial mortgages  | 1,685     | _        | _           | 1,685 | _             | 1,685 | _        | _           | _          | _       | _        | 1,685      | _        |
| Loans to corporates   |           |          |             |       |               |       |          |             |            |         |          |            |          |
| or SMEs               | 4,170     | _        | _           | 4,170 | _             | 4,170 | _        | _           | _          | _       | _        | 4,170      | _        |
| Other assets          | _         | _        | _           | _     | _             | _     | _        | _           | _          | _       | _        | _          |          |
|                       | 5,855     | _        | _           | 5,855 | _             | 5,855 | _        | _           | _          | _       | _        | 5,855      | _        |
|                       |           |          |             |       |               |       |          |             |            |         |          |            |          |
| 2017                  |           |          |             |       |               |       |          |             |            |         |          |            |          |
| Residential mortgages | 7         | _        | _           | _     | 7             | 7     | _        | _           | _          | _       | _        | _          | _        |
| Commercial mortgages  | _         | _        | _           | _     | _             | _     | _        | _           | _          | _       | _        | _          | _        |
| Loans to corporates   |           |          |             |       |               |       |          |             |            |         |          |            |          |
| or SMEs               | 4,241     | _        | _           | 4,229 | 12            | 4,241 | _        | _           | _          | _       | _        | 4,229      | _        |
| Other assets          | 5         |          |             | _     | 5             | 5     | _        |             | _          | _       |          |            |          |
|                       | 4,253     | _        | _           | 4,229 | 24            | 4,253 | _        |             | _          | _       | _        | 4,229      | _        |

- For securitisations where RBS acted as investor, as disclosed in Table SEC 4, information on underlying assets is not readily available and therefore excluded in the table above.
- Outstanding and related past due exposures are based on pool amounts which are sourced from investor reports. RBS does not hold this information in its internal systems. None of the retained positions in 2018 relating to originated securitisations were part of a joint venture. Therefore, the outstanding amount for the entire asset pool is the same as the RBS share.

### **Key point**

Refer to the comments under SEC 1. Commercial mortgages exposure increased due to securitisation activity undertaken to increase lending capacity.

### Securitisation minimum capital requirement

### SEC 7: Securitisation positions in the trading book

The following table shows the capital requirement for trading book securitisation positions by rating.

|                                 |           |          | F       | Ratings   |                    |               |                 |                  |
|---------------------------------|-----------|----------|---------|-----------|--------------------|---------------|-----------------|------------------|
|                                 |           | •        | ·       |           | Non-<br>investment | ·             |                 | Non-<br>modelled |
| 2018                            | AAA<br>£m | AA<br>£m | A<br>£m | BBB<br>£m | grade<br>£m        | Unrated<br>£m | Total (1)<br>£m | PRR (2)<br>%     |
| Trading book securitisation MCR | 2         | 1        | 1       | 3         | 27                 | 17            | 51              | 0.3              |
| 2017                            |           |          |         |           |                    |               |                 |                  |
| Trading book securitisation MCR | 2         | 1        | 2       | 10        | 44                 | 23            | 82              | 0.3              |

### Notes:

(1) Includes both long and short positions.
(2) Percentage of total non-modelled position risk requirement (PRR).

The following table provides a reference signposting for part 8 of the Capital Requirements Regulation (CRR) covering Pillar 3 disclosures.

| CRR ref                | High-level summary  | Compliance reference  |
|------------------------|---|---|
| Scope of discl         | losure requirements   |   |
| 431 (1)                | Requirement to publish Pillar 3 disclosures.                                  | RBS publishes Pillar 3 disclosures as required.               |
| 431 (2)                | Firms with permission to use specific operational risk                        | ARA: Capital and risk management - Operational risk           |
|                        | methodologies must disclose operational risk information.                     | section.  |
| 431 (3)                | Institution must have a policy covering frequency of                          | RBS has a Pillar 3 policy.                                    |
|                        | disclosures. Their verification, comprehensiveness and                        |   |
|                        | appropriateness.  |   |
| 431 (4)                | Explanation of ratings decision upon request.                                 | An explanation of rating decisions is provided within the     |
|                        |   | ARA: Capital and risk management.                             |
|                        |   | If requested, RBS provides an explanation in writing on       |
|                        |   | rating decisions to SMEs and other corporate applicants.      |
| CRR 432: Noi           | n-material, proprietary or confidential information                           |   |
| 432 (1)                | Institutions may omit information that is not material if                     | RBS complies with all relevant disclosure requirements.       |
|                        | certain conditions are respected.   |   |
| 432 (2)                | Institutions may omit information that is proprietary or                      | RBS does not omit any information on the grounds that it      |
|                        | confidential if certain conditions are respected.                             | may be proprietary or confidential.                           |
| 432 (3)                | Where 432 (1) and (2) apply this must be stated in the                        | N/A   |
|                        | disclosures, and more general information must be disclosed.                  |   |
| 432 (4)                | Use of 432 (1) or (2) is without prejudice to scope of liability              | N/A   |
|                        | for failure to disclose material information.                                 |   |
| CRR 433: Fre           | quency of disclosure  |   |
| 433                    | Disclosures must be published once a year at a minimum,                       | Required disclosures are published annually at a              |
|                        | and more frequently if necessary.   | minimum, with quarterly disclosures for key elements          |
|                        |   | and metrics including Own Funds, RWA, Capital                 |
|                        |   | Requirements and Leverage.                                    |
| CRR 434: Me            | ans of disclosures  |   |
| 434 (1)                | To include all disclosures in one appropriate medium, or                      | Majority of the disclosure requirements are covered by        |
|                        | provide clear cross-references.   | the Pillar 3 Report. Other disclosures including certain      |
|                        |   | qualitative requirements are covered within the ARA.          |
|                        |   | Signposting is used to direct users to relevant pages or      |
|                        | 5   | sections.   |
| 434 (2)                | Disclosures made under other requirements (e.g.                               | This reference guide sets out the cross-references.           |
| CDD 425; Die           | accounting) can be used to satisfy Pillar 3 if appropriate.                   |   |
|                        | k management objectives and policies  |   |
| 435 (1)<br>435 (1) (a) | Disclose information on:  The strategies and processes to manage those risks. | ARA: Corporate governance – Report of the Board Risk          |
| 400 (1) (a)            | The strategies and processes to manage those risks.                           | Committee.  |
|                        |   | Additional information on the last terms.                     |
|                        |   | Additional information on risk strategies and                 |
|                        |   | management processes found throughout this document           |
|                        |   | and specifically ARA: Capital and risk management             |
| 125 (1) /b)            | Structure and organization of risk management function                        | section.  ABA: Capital and rick management. Pick management.  |
| 435 (1) (b)            | Structure and organisation of risk management function.                       | ARA: Capital and risk management – Risk management framework. |
|                        |   | Additional information on risk management structure           |
|                        |   | processes found throughout this document, and                 |
|                        |   | specifically ARA: Capital and risk management section.        |
|                        |   | opoomouny 7 is a coupital and not management section.         |

| CRR ref                     | High-level summary   | Compliance reference   |
|-----------------------------|--|--|
| CRR 435: Ris                | k management objectives and policies   |  |
| 435 (1) (c)                 | Risk reporting and measurement systems.  | ARA: Capital and risk management - Institutional risk management framework.  |
|                             |  | Additional information on the scope and nature of risk reporting and measurement systems found throughout this document, and specifically ARA: |
| 435 (1) (d)                 | Hedging and mitigating risk - policies and processes.  | Capital and risk management section.  ARA: Capital and risk management - Risk management   |
| 403 (1) (u)                 | riedging and miligating risk - policies and processes.   | framework; Credit risk; Non-traded market risk; Pension risk, pages; Operational risk; and, Accounting policies, Derivatives and Hedging.      |
| 435 (1) (e)                 | adequacy of risk management arrangements.  | ARA: Corporate Governance – Report of the Group Audit Committee and Board Risk Committee.  |
| 435 (1) (f)                 | concise risk statement approved by the Board   | ARA: Strategic Report - Risk overview.   |
| 435 (2)                     | Information on governance arrangements, including information on Board composition and recruitment, and risk committees.                 | Refer to sub-articles below.   |
| 435 (2) (a)                 | Number of directorships held by directors.   | ARA: Corporate governance – Our Board.   |
| 435 (2) (b)                 | Recruitment policy of the Board, their experience and expertise.   | ARA: Corporate governance – Report of the Group Nominations and Governance Committee rbs.com/about/board-and-governance.html                   |
| 435 (2) (c)                 | Policy on diversity of Board membership and results against targets.   | ARA: Corporate governance – Report of the Group Nominations and Governance Committee.  |
| 435 (2) (d)                 | Disclosure of whether a dedicated risk committee is in place, and number of meeting in the year.   | ARA: Corporate governance – Report of the Board Risk Committee.  |
| 435 (2) (e)                 | Description of information flow risk to Board.   | ARA: Report on the Board Risk Committee & Capital and risk management.   |
| CRR 436: Sco                | ppe of application   |  |
| 436                         | See sub paragraphs below.  |  |
| 436 (a)                     | Name of institution.   | The Royal Bank of Scotland Group plc and its consolidated subsidiaries.  |
| 436 (b)                     | Difference in basis of consolidation for accounting and  | EU LI1, CAP 2 & Consolidation.   |
| 426 (b) (i)                 | prudential purposes, naming entities that are: Fully consolidated;   | ARA: Note 6 Investments in Group undertakings and  |
| 436 (b) (i)<br>436 (b) (ii) | Proportionally consolidated;   | Note 10 Related undertakings.  |
| 436 (b) (iii)               | Deducted from own funds;   |  |
| 436 (b) (iv)                | Neither consolidated nor deducted.   |  |
| 436 (c)                     | Impediments to transfer of funds between parent and subsidiaries.  | There are no such impediments. Refer to Pillar 3 – Presentation of information.  |
| 436 (d)                     | Capital shortfalls in any subsidiaries outside of scope of consolidation.  | Entities outside the scope of consolidation are appropriately capitalised.   |
| 436 (e)                     | Making use of articles on derogations from a) prudential requirements or b) liquidity requirements for individual subsidiaries/entities. | N/A  |

| CRR ref  | High-level summary  | Compliance reference  |
|--|---|---|
| CRR 437: Own   | funds   |   |
| 437 (1)  | Requirement to disclosure following information regarding own funds:  |   |
| 437 (1) (a)  | Reconciliation of regulatory values for Common Equity   | EU LI1 & CAP 2.   |
| ( ) ( )  | Tier 1 items, Additional Tier 1 items, Tier 2 items and   |   |
|  | filters and deductions to statutory balance sheet;  |   |
| 437 (1) (b)  | Description of the main features of Capital Instruments   | Pillar 3 Capital Instruments Common Disclosure template   |
| (1) (2)  | issued by institution;  | available on RBS Investor Relations website.  |
|  | looded by medication,   | www.investors.rbs.com   |
| 437 (1) (c)  | Full terms and conditions of Capital Instruments issued by  | Pillar 3 Capital Instruments Common Disclosure template   |
| - ( ) ( - )  | institution;  | available on RBS Investor Relations website.  |
|  |   | www.investors.rbs.com   |
| 427 (4) (d)  | Disclosure of the nature and amounts of the following:  | CAP 2.  |
| 437 (1) (d)  |   | CAP 2.  |
| 437 (1) (d) (i)  | each prudential filter applied; each capital deduction applied;   |   |
| 437 (1) (d) (ii)   | •   |   |
| 437 (1) (d) (iii)<br>437 (1) (e)   | items not deducted from capital; a description of all restrictions applied to the calculation of  | CAD 2   |
| 437 (1) (6)  | own funds in accordance with this Regulation and the  | OAI Z.  |
|  | instruments, prudential filters and deductions to which   |   |
|  | those restrictions apply;   |   |
| 437 (1) (f)  | where institutions disclose capital ratios calculated using   | N/A   |
| 437 (1)(1)   | elements of own funds determined on a different basis.  | IV/A  |
|  | elements of own funds determined on a different basis.  |   |
| 437 (2)  | EBA shall develop draft implementing technical standards  | EBA published technical standards introducing Common  |
|  | to specify uniform templates for disclosure.  | Disclosure Templates for Own Funds; available on CAP 2  |
| <br>CRR 438: Capi  | tal requirements  |   |
| 438  | See sub paragraphs below.   |   |
| 438 (a)  | Summary of institution's approach to assessing adequacy   | D. 0 D  |
|  | Summary of institution's approach to assessing adequacy   | Pillar 3 - Presentation of Information & ARA: Capital and   |
|  | of capital levels.  | risk management - Risk management framework.  |
| 438 (b)  |   |   |
| ` '  | of capital levels.  | risk management - Risk management framework.  |
| ` '  | of capital levels. Result of ICAAP on demand from authorities.  | risk management - Risk management framework. N/A  |
| 438 (c)  | of capital levels. Result of ICAAP on demand from authorities. Capital requirement amounts for credit risk for each   | risk management - Risk management framework. N/A  |
| 438 (c)<br>438 (d)   | of capital levels.  Result of ICAAP on demand from authorities.  Capital requirement amounts for credit risk for each  Standardised approach exposure class.  | risk management - Risk management framework.<br>N/A<br>CR2.   |
| 438 (c)<br>438 (d)<br>438 (d) (i)  | of capital levels.  Result of ICAAP on demand from authorities.  Capital requirement amounts for credit risk for each  Standardised approach exposure class.  Capital requirements amounts for credit risk for each   | risk management - Risk management framework.<br>N/A<br>CR2.   |
| 438 (c)<br>438 (d)<br>438 (d) (i)<br>438 (d) (ii)  | of capital levels.  Result of ICAAP on demand from authorities.  Capital requirement amounts for credit risk for each  Standardised approach exposure class.  Capital requirements amounts for credit risk for each   | risk management - Risk management framework.<br>N/A<br>CR2.   |
| 438 (c)<br>438 (d)<br>438 (d) (i)<br>438 (d) (ii)<br>438 (d) (iii)   | of capital levels.  Result of ICAAP on demand from authorities.  Capital requirement amounts for credit risk for each  Standardised approach exposure class.  Capital requirements amounts for credit risk for each   | risk management - Risk management framework.<br>N/A<br>CR2.   |
| 438 (c)<br>438 (d)<br>438 (d) (i)<br>438 (d) (ii)<br>438 (d) (iii)<br>438 (d) (iv)                                   | of capital levels.  Result of ICAAP on demand from authorities.  Capital requirement amounts for credit risk for each  Standardised approach exposure class.  Capital requirements amounts for credit risk for each   | risk management - Risk management framework. N/A CR2. CR2, EU OV1 & CR10-B & EU CR8.  |
| 438 (c)<br>438 (d)<br>438 (d) (i)<br>438 (d) (ii)<br>438 (d) (iii)<br>438 (d) (iv)                                   | of capital levels. Result of ICAAP on demand from authorities. Capital requirement amounts for credit risk for each Standardised approach exposure class. Capital requirements amounts for credit risk for each Internal Ratings Based Approach exposure class.   | risk management - Risk management framework. N/A CR2. CR2, EU OV1 & CR10-B & EU CR8.  |
| 438 (c)<br>438 (d)<br>438 (d) (i)<br>438 (d) (ii)<br>438 (d) (iii)<br>438 (d) (iv)<br>438 (e)                        | of capital levels. Result of ICAAP on demand from authorities. Capital requirement amounts for credit risk for each Standardised approach exposure class. Capital requirements amounts for credit risk for each Internal Ratings Based Approach exposure class.  Capital requirements amounts for market risk or settlement   | risk management - Risk management framework. N/A CR2. CR2, EU OV1 & CR10-B & EU CR8.  |
| 438 (c)<br>438 (d)<br>438 (d) (i)<br>438 (d) (ii)<br>438 (d) (iii)<br>438 (d) (iv)<br>438 (e)                        | of capital levels. Result of ICAAP on demand from authorities. Capital requirement amounts for credit risk for each Standardised approach exposure class. Capital requirements amounts for credit risk for each Internal Ratings Based Approach exposure class.  Capital requirements amounts for market risk or settlement risk, or large exposures where they exceed limits.  | risk management - Risk management framework. N/A CR2. CR2, EU OV1 & CR10-B & EU CR8.  |
| 438 (c)<br>438 (d)<br>438 (d) (i)<br>438 (d) (ii)<br>438 (d) (iii)<br>438 (d) (iv)<br>438 (e)                        | of capital levels. Result of ICAAP on demand from authorities. Capital requirement amounts for credit risk for each Standardised approach exposure class. Capital requirements amounts for credit risk for each Internal Ratings Based Approach exposure class.  Capital requirements amounts for market risk or settlement risk, or large exposures where they exceed limits. Capital requirement amounts for operational risk,  | risk management - Risk management framework. N/A CR2. CR2, EU OV1 & CR10-B & EU CR8. EU OV1 & EU MR1. RBS uses Standardised approach; EU OV1 includes   |
| 438 (c)<br>438 (d)<br>438 (d) (i)<br>438 (d) (ii)<br>438 (d) (iii)<br>438 (d) (iv)<br>438 (e)                        | of capital levels. Result of ICAAP on demand from authorities. Capital requirement amounts for credit risk for each Standardised approach exposure class. Capital requirements amounts for credit risk for each Internal Ratings Based Approach exposure class.  Capital requirements amounts for market risk or settlement risk, or large exposures where they exceed limits. Capital requirement amounts for operational risk, separately for the basic indicator approach, the   | risk management - Risk management framework. N/A CR2. CR2, EU OV1 & CR10-B & EU CR8. EU OV1 & EU MR1. RBS uses Standardised approach; EU OV1 includes   |
| 438 (b)<br>438 (c)<br>438 (d)<br>438 (d) (i)<br>438 (d) (iii)<br>438 (d) (iii)<br>438 (d) (iv)<br>438 (e)<br>438 (f) | of capital levels. Result of ICAAP on demand from authorities. Capital requirement amounts for credit risk for each Standardised approach exposure class. Capital requirements amounts for credit risk for each Internal Ratings Based Approach exposure class.  Capital requirements amounts for market risk or settlement risk, or large exposures where they exceed limits. Capital requirement amounts for operational risk, separately for the basic indicator approach, the Standardised approach, and the advanced measurement                           | risk management - Risk management framework. N/A CR2. CR2, EU OV1 & CR10-B & EU CR8. EU OV1 & EU MR1. RBS uses Standardised approach; EU OV1 includes   |
| 438 (c)<br>438 (d)<br>438 (d) (i)<br>438 (d) (ii)<br>438 (d) (iii)<br>438 (d) (iv)<br>438 (e)<br>438 (f)             | of capital levels. Result of ICAAP on demand from authorities. Capital requirement amounts for credit risk for each Standardised approach exposure class. Capital requirements amounts for credit risk for each Internal Ratings Based Approach exposure class.  Capital requirements amounts for market risk or settlement risk, or large exposures where they exceed limits. Capital requirement amounts for operational risk, separately for the basic indicator approach, the Standardised approach, and the advanced measurement approaches as applicable. | risk management - Risk management framework. N/A CR2. CR2, EU OV1 & CR10-B & EU CR8.  EU OV1 & EU MR1. RBS uses Standardised approach; EU OV1 includes operational risk capital requirements. |

| CRR ref   | High-level summary   | Compliance reference  |  |
|---|--|---|--|
| CRR 439: Expos  | sure to counterparty credit risk   |   |  |
| 439   | See sub paragraphs below.  |   |  |
| 439 (a)   | Description of process to assign internal capital and  | CCR - EAD calculation methods for counterparty credit   |  |
|   | credit limits to CCR exposures.  | risk & counterparty credit limit setting.   |  |
| 439 (b)   | Discussion of process to secure collateral and   | CCR – Counterparty credit risk management & Credit  |  |
|   | establishing reserves.   | Valuation Adjustments & ARA: Notes to Consolidated  |  |
|   |  | Accounts 12 Financial Instruments – valuation.  |  |
| 439 (c)   | Discussion of management of wrong-way exposures  | CCR – Wrong-way risks.  |  |
| 439 (d)   | Disclosure of collateral to be provided (outflows) in the  | EAD calculation methods for counterparty credit risk &  |  |
| 100 ( )   | event of a ratings downgrade.  | Counterparty credit limit setting.  |  |
| 439 (e)   | Derivation of net derivative credit exposure.  | EU CCR5_A   |  |
| 439 (f)   | Exposure values for mark-to-market, original exposure,   | EU CCR1, EU CCR2 & EU CCR8.   |  |
| · /   | standardised and internal model methods.   |   |  |
| 439 (g)   | Notional value of credit derivative hedges and current   | EU_CCR6.  |  |
|   | credit exposure by type of exposure.   | _   |  |
| 439 (h)   | Notional amounts of credit derivative transactions for own   | EU_CCR6.  |  |
|   | credit, intermediation, bought and sold, by product type.  |   |  |
| 439 (i)   | Estimate of alpha, if applicable.  | EAD calculation methods for counterparty credit risk.   |  |
| CRR 440: Capita   |  |   |  |
| 440 (1)   | See sub paragraphs below.  | N/A   |  |
| 440 (1) (a)   | Geographical distribution of relevant credit exposures.  | CAP 5a.   |  |
| 440 (1) (b)   | Amount of the institution specific countercyclical capital   | CAP 5b.   |  |
| 440 (0)   | buffer.  | DDO ( II  |  |
| 440 (2)   | EBA will issue technical implementation standards related  | RBS follows the current standards.  |  |
| CDD 441: Indian   | to 440 (1).  |   |  |
|   | tors of global systemic importance   | CCID indicators as of and for the year anded 21   |  |
| 441 (1)   | Disclosure of the indicators of global systemic importance.  | December 2018 will be published in April 2019 on  |  |
|   |  | December 2010 will be published in April 2019 on  |  |
|   |  | www.investors.rhs.com   |  |
| 441 (2)   | FBA will issue technical implementation standards related  | www.investors.rbs.com. RBS follows the current standards  |  |
| 441 (2)   | EBA will issue technical implementation standards related to 441 (1).  |   |  |
|   |  |   |  |
| CRR 442: Credit   | to 441 (1).  |   |  |
| CRR 442: Credit   | to 441 (1).  | RBS follows the current standards.  |  |
| CRR 442: Credit   | to 441 (1).  risk adjustments  See sub paragraphs below.   | RBS follows the current standards.  |  |
| CRR 442: Credit<br>442<br>442 (a)   | to 441 (1).  risk adjustments  See sub paragraphs below.  Disclosure of bank's definitions of past due and impaired.   | RBS follows the current standards.  ARA: Capital and Risk Management- Key IFRS 9 terms and differences to current accounting framework and regulatory framework.  |  |
| CRR 442: Credit<br>442<br>442 (a)<br>442 (b)  | to 441 (1).  risk adjustments  See sub paragraphs below.  Disclosure of bank's definitions of past due and impaired.  Approaches for calculating credit risk adjustments.  | ARA: Capital and Risk Management- Key IFRS 9 terms and differences to current accounting framework and regulatory framework.  ARA: Accounting policies 14: Impairments  |  |
| CRR 442: Credit<br>442<br>442 (a)<br>442 (b)<br>442 (c)   | to 441 (1).  risk adjustments  See sub paragraphs below. Disclosure of bank's definitions of past due and impaired.  Approaches for calculating credit risk adjustments. Disclosure of EAD by exposure class.  | ARA: Capital and Risk Management- Key IFRS 9 terms and differences to current accounting framework and regulatory framework.  ARA: Accounting policies 14: Impairments EU CRB_B.  |  |
| CRR 442: Credit<br>442<br>442 (a)<br>442 (b)<br>442 (c)<br>442 (d)  | to 441 (1).  Prisk adjustments  See sub paragraphs below.  Disclosure of bank's definitions of past due and impaired.  Approaches for calculating credit risk adjustments.  Disclosure of EAD by exposure class.  Disclosures of EAD by geography and exposure class.  | RBS follows the current standards.  ARA: Capital and Risk Management- Key IFRS 9 terms and differences to current accounting framework and regulatory framework.  ARA: Accounting policies 14: Impairments EU CRB_B. EU CRB_C.  |  |
| CRR 442: Credit<br>442<br>442 (a)<br>442 (b)<br>442 (c)<br>442 (d)<br>442 (e)   | to 441 (1).  Prisk adjustments  See sub paragraphs below. Disclosure of bank's definitions of past due and impaired.  Approaches for calculating credit risk adjustments. Disclosure of EAD by exposure class. Disclosures of EAD by geography and exposure class. Disclosures of EAD by industry and exposure class.  | RBS follows the current standards.  ARA: Capital and Risk Management- Key IFRS 9 terms and differences to current accounting framework and regulatory framework.  ARA: Accounting policies 14: Impairments  EU CRB_B.  EU CRB_C.  EU CRB_D.   |  |
| CRR 442: Credit<br>442<br>442 (a)<br>442 (b)<br>442 (c)<br>442 (d)<br>442 (e)   | to 441 (1).  Prisk adjustments  See sub paragraphs below. Disclosure of bank's definitions of past due and impaired.  Approaches for calculating credit risk adjustments. Disclosure of EAD by exposure class. Disclosures of EAD by geography and exposure class. Disclosures of EAD by industry and exposure class. Disclosures of EAD by residual maturity and exposure   | RBS follows the current standards.  ARA: Capital and Risk Management- Key IFRS 9 terms and differences to current accounting framework and regulatory framework.  ARA: Accounting policies 14: Impairments EU CRB_B. EU CRB_C.  |  |
| CRR 442: Credit<br>442<br>442 (a)<br>442 (b)<br>442 (c)<br>442 (d)<br>442 (e)<br>442 (f)  | to 441 (1).  Prisk adjustments  See sub paragraphs below. Disclosure of bank's definitions of past due and impaired.  Approaches for calculating credit risk adjustments. Disclosure of EAD by exposure class. Disclosures of EAD by geography and exposure class. Disclosures of EAD by industry and exposure class. Disclosures of EAD by residual maturity and exposure class.  | ARA: Capital and Risk Management- Key IFRS 9 terms and differences to current accounting framework and regulatory framework.  ARA: Accounting policies 14: Impairments  EU CRB_B.  EU CRB_C.  EU CRB_D.  EU CRB_E.  |  |
| CRR 442: Credit<br>442<br>442 (a)<br>442 (b)<br>442 (c)<br>442 (d)<br>442 (e)<br>442 (f)<br>442 (g)   | to 441 (1).  Prisk adjustments  See sub paragraphs below. Disclosure of bank's definitions of past due and impaired.  Approaches for calculating credit risk adjustments. Disclosure of EAD by exposure class. Disclosures of EAD by geography and exposure class. Disclosures of EAD by industry and exposure class. Disclosures of EAD by residual maturity and exposure class. Breakdown of impaired, past due, specific and general  | RBS follows the current standards.  ARA: Capital and Risk Management- Key IFRS 9 terms and differences to current accounting framework and regulatory framework.  ARA: Accounting policies 14: Impairments  EU CRB_B.  EU CRB_C.  EU CRB_D.  EU CRB_E.  EU CR1_A, EU CR1_B, EU CR1_C, EU CR1_D, EU  |  |
| CRR 442: Credit<br>442<br>442 (a)<br>442 (b)<br>442 (c)<br>442 (d)<br>442 (e)<br>442 (f)<br>442 (g)<br>442 (g) (i)  | to 441 (1).  Prisk adjustments  See sub paragraphs below. Disclosure of bank's definitions of past due and impaired.  Approaches for calculating credit risk adjustments. Disclosure of EAD by exposure class. Disclosures of EAD by geography and exposure class. Disclosures of EAD by industry and exposure class. Disclosures of EAD by residual maturity and exposure class. Breakdown of impaired, past due, specific and general credit adjustments, and impairment charges for the   | ARA: Capital and Risk Management- Key IFRS 9 terms and differences to current accounting framework and regulatory framework.  ARA: Accounting policies 14: Impairments  EU CRB_B.  EU CRB_C.  EU CRB_D.  EU CRB_E.  |  |
| CRR 442: Credit<br>442<br>442 (a)<br>442 (b)<br>442 (c)<br>442 (d)<br>442 (e)<br>442 (f)<br>442 (g)<br>442 (g) (ii)<br>442 (g) (iii)  | to 441 (1).  Prisk adjustments  See sub paragraphs below. Disclosure of bank's definitions of past due and impaired.  Approaches for calculating credit risk adjustments. Disclosure of EAD by exposure class. Disclosures of EAD by geography and exposure class. Disclosures of EAD by industry and exposure class. Disclosures of EAD by residual maturity and exposure class. Breakdown of impaired, past due, specific and general  | ARA: Capital and Risk Management- Key IFRS 9 terms and differences to current accounting framework and regulatory framework.  ARA: Accounting policies 14: Impairments EU CRB_B. EU CRB_C. EU CRB_D. EU CRB_E.  EU CRB_E.  EU CR1_A, EU CR1_B, EU CR1_C, EU CR1_D, EU CR1_E & EU CR2_A.   |  |
| CRR 442: Credit<br>442<br>442 (a)<br>442 (b)<br>442 (c)<br>442 (d)<br>442 (e)<br>442 (f)<br>442 (g)<br>442 (g) (ii)<br>442 (g) (iii)  | to 441 (1).  Prisk adjustments  See sub paragraphs below. Disclosure of bank's definitions of past due and impaired.  Approaches for calculating credit risk adjustments. Disclosure of EAD by exposure class. Disclosures of EAD by geography and exposure class. Disclosures of EAD by industry and exposure class. Disclosures of EAD by residual maturity and exposure class. Breakdown of impaired, past due, specific and general credit adjustments, and impairment charges for the   | ARA: Capital and Risk Management- Key IFRS 9 terms and differences to current accounting framework and regulatory framework.  ARA: Accounting policies 14: Impairments EU CRB_B. EU CRB_C. EU CRB_D. EU CRB_E.  EU CRB_E.  EU CR1_A, EU CR1_B, EU CR1_C, EU CR1_D, EU CR1_E & EU CR2_A.  ARA: Capital and risk management - Segmental loans   |  |
| CRR 442: Credit<br>442<br>442 (a)<br>442 (b)<br>442 (c)<br>442 (d)<br>442 (e)<br>442 (f)<br>442 (g)<br>442 (g) (ii)<br>442 (g) (iii)<br>442 (g) (iii)                       | to 441 (1).  See sub paragraphs below. Disclosure of bank's definitions of past due and impaired.  Approaches for calculating credit risk adjustments. Disclosure of EAD by exposure class. Disclosures of EAD by geography and exposure class. Disclosures of EAD by industry and exposure class. Disclosures of EAD by residual maturity and exposure class. Breakdown of impaired, past due, specific and general credit adjustments, and impairment charges for the period, by exposure class or counterparty type.  | RBS follows the current standards.  ARA: Capital and Risk Management- Key IFRS 9 terms and differences to current accounting framework and regulatory framework.  ARA: Accounting policies 14: Impairments EU CRB_B. EU CRB_C. EU CRB_C. EU CRB_D. EU CRB_E.  EU CR1_A, EU CR1_B, EU CR1_C, EU CR1_D, EU CR1_E & EU CR2_A.  ARA: Capital and risk management - Segmental loans and impairment.                                |  |
| CRR 442: Credit<br>442<br>442 (a)<br>442 (b)<br>442 (c)<br>442 (d)<br>442 (e)<br>442 (f)<br>442 (g)<br>442 (g) (ii)<br>442 (g) (iii)<br>442 (g) (iii)                       | to 441 (1).  Prisk adjustments  See sub paragraphs below. Disclosure of bank's definitions of past due and impaired.  Approaches for calculating credit risk adjustments. Disclosure of EAD by exposure class. Disclosures of EAD by geography and exposure class. Disclosures of EAD by industry and exposure class. Disclosures of EAD by residual maturity and exposure class. Breakdown of impaired, past due, specific and general credit adjustments, and impairment charges for the period, by exposure class or counterparty type.  Impaired, past due exposures, by geographical area,  | RBS follows the current standards.  ARA: Capital and Risk Management- Key IFRS 9 terms and differences to current accounting framework and regulatory framework.  ARA: Accounting policies 14: Impairments EU CRB_B. EU CRB_C. EU CRB_D. EU CRB_E.  EU CR1_A, EU CR1_B, EU CR1_C, EU CR1_D, EU CR1_E & EU CR2_A.  ARA: Capital and risk management - Segmental loans and impairment. EU CR1_C.                                |  |
| CRR 442: Credit<br>442<br>442 (a)<br>442 (b)<br>442 (c)<br>442 (d)<br>442 (e)<br>442 (f)<br>442 (g)<br>442 (g) (ii)<br>442 (g) (iii)<br>442 (g) (iii)                       | to 441 (1).  Prisk adjustments  See sub paragraphs below.  Disclosure of bank's definitions of past due and impaired.  Approaches for calculating credit risk adjustments.  Disclosure of EAD by exposure class.  Disclosures of EAD by geography and exposure class.  Disclosures of EAD by industry and exposure class.  Disclosures of EAD by residual maturity and exposure class.  Breakdown of impaired, past due, specific and general credit adjustments, and impairment charges for the period, by exposure class or counterparty type.  Impaired, past due exposures, by geographical area, and amounts of specific and general impairment for   | ARA: Capital and Risk Management- Key IFRS 9 terms and differences to current accounting framework and regulatory framework.  ARA: Accounting policies 14: Impairments EU CRB_B. EU CRB_C. EU CRB_D. EU CRB_E.  EU CR1_A, EU CR1_B, EU CR1_C, EU CR1_D, EU CR1_E & EU CR2_A.  ARA: Capital and risk management - Segmental loans and impairment. EU CR1_C. ARA: Capital and risk management - Segmental loans                 |  |
| CRR 442: Credit<br>442<br>442 (a)<br>442 (b)<br>442 (c)<br>442 (d)<br>442 (e)<br>442 (f)<br>442 (g)<br>442 (g) (ii)<br>442 (g) (iii)<br>442 (g) (iii)                       | to 441 (1).  Prisk adjustments  See sub paragraphs below. Disclosure of bank's definitions of past due and impaired.  Approaches for calculating credit risk adjustments. Disclosure of EAD by exposure class. Disclosures of EAD by geography and exposure class. Disclosures of EAD by industry and exposure class. Disclosures of EAD by residual maturity and exposure class. Breakdown of impaired, past due, specific and general credit adjustments, and impairment charges for the period, by exposure class or counterparty type.  Impaired, past due exposures, by geographical area, and amounts of specific and general impairment for each geography.   | ARA: Capital and Risk Management- Key IFRS 9 terms and differences to current accounting framework and regulatory framework.  ARA: Accounting policies 14: Impairments EU CRB_B. EU CRB_C. EU CRB_D. EU CRB_E.  EU CR1_A, EU CR1_B, EU CR1_C, EU CR1_D, EU CR1_E & EU CR2_A.  ARA: Capital and risk management - Segmental loans and impairment. EU CR1_C. ARA: Capital and risk management - Segmental loans and impairment. |  |
| CRR 442: Credit<br>442<br>442 (a)<br>442 (b)<br>442 (c)<br>442 (c)<br>442 (d)<br>442 (e)<br>442 (f)<br>442 (g) (ii)<br>442 (g) (iii)<br>442 (g) (iii)<br>442 (h)            | to 441 (1).  Prisk adjustments  See sub paragraphs below. Disclosure of bank's definitions of past due and impaired.  Approaches for calculating credit risk adjustments. Disclosure of EAD by exposure class. Disclosures of EAD by geography and exposure class. Disclosures of EAD by industry and exposure class. Disclosures of EAD by residual maturity and exposure class. Breakdown of impaired, past due, specific and general credit adjustments, and impairment charges for the period, by exposure class or counterparty type.  Impaired, past due exposures, by geographical area, and amounts of specific and general impairment for each geography. Reconciliation of changes in specific and general | ARA: Capital and Risk Management- Key IFRS 9 terms and differences to current accounting framework and regulatory framework.  ARA: Accounting policies 14: Impairments EU CRB_B. EU CRB_C. EU CRB_D. EU CRB_E.  EU CR1_A, EU CR1_B, EU CR1_C, EU CR1_D, EU CR1_E & EU CR2_A.  ARA: Capital and risk management - Segmental loans and impairment. EU CR1_C. ARA: Capital and risk management - Segmental loans                 |  |
| 441 (2)  CRR 442: Credit  442 (4)  442 (b)  442 (c)  442 (d)  442 (e)  442 (f)  442 (g) (ii)  442 (g) (iii)  442 (g) (iiii)  442 (h)  442 (i)  442 (i) (i- iv)  442 Endnote | to 441 (1).  Prisk adjustments  See sub paragraphs below. Disclosure of bank's definitions of past due and impaired.  Approaches for calculating credit risk adjustments. Disclosure of EAD by exposure class. Disclosures of EAD by geography and exposure class. Disclosures of EAD by industry and exposure class. Disclosures of EAD by residual maturity and exposure class. Breakdown of impaired, past due, specific and general credit adjustments, and impairment charges for the period, by exposure class or counterparty type.  Impaired, past due exposures, by geographical area, and amounts of specific and general impairment for each geography.   | ARA: Capital and Risk Management- Key IFRS 9 terms and differences to current accounting framework and regulatory framework.  ARA: Accounting policies 14: Impairments EU CRB_B. EU CRB_C. EU CRB_D. EU CRB_E.  EU CR1_A, EU CR1_B, EU CR1_C, EU CR1_D, EU CR1_E & EU CR2_A.  ARA: Capital and risk management - Segmental loans and impairment. EU CR1_C. ARA: Capital and risk management - Segmental loans and impairment. |  |

| CRR ref         | High-level summary   | Compliance reference  |  |
|-----------------|--|---|--|
| CRR 443: Une    | encumbered assets  |   |  |
| 443             | Disclosures on unencumbered assets.  | EBA Asset Encumbrance.  |  |
| CRR 444: Use    | e of ECAIs   |   |  |
| 444             | See sub paragraphs below.  |   |  |
| 444 (a)         | Names of the ECAIs used in the calculation of  | Credit risk: Standardised approach.   |  |
|                 | Standardised approach RWAs, and reasons for any  |   |  |
|                 | changes.   |   |  |
| 444 (b)         | Exposure classes associated with each ECAI.  | Credit risk: Standardised approach.   |  |
| 444 (c)         | Process for translating external ratings into credit quality steps.                        | Credit risk: Standardised approach.   |  |
| 444 (d)         | Mapping of external rating to credit quality steps.  | EU_CR5a.  |  |
| 444 (e)         | Exposure value pre and post-credit risk mitigation, by CQS                                 | 6. Majority of exposure where ECAI ratings are used to<br>calculate the risk-weight are within central government<br>and banks exposure class. Refer to EU CR5 and<br>EU_CCR3 for risk-weights. |  |
| CRR 445: Exp    | posure to market risk  |   |  |
| 445             | Disclosure of position risk, large exposures exceeding                                     | EU_MR1 for Specific Interest Rate Risk of   |  |
|                 | limits, FX, settlement and commodities risk.   | Securitisation Positions; and, Market Risk components   |  |
|                 |  | including position risk, foreign exchange risk and IMM.   |  |
|                 |  | Settlement Risk and Large Exposures are included  |  |
|                 |  | within EU_OV1.  |  |
| CRR 446: Ope    | erational risk   | <del>-</del>  |  |
| 446             | Scope of approaches used to calculate operational risk.                                    | RBS uses the standardised approach, refer to EU OV1 and ARA: Capital and risk management - Operational  |  |
| CRR 447: Eyn    | posures in equities not included in the trading book                                       | risk.   |  |
| 447             | reduced in equities not included in the trading book                                       |   |  |
| 447 (a)         | Differentiation between exposures based on their   | ARA: Capital and risk management - Credit risk -  |  |
| (5)             | objectives, and an overview of the accounting techniques and valuation methodologies used. | Non-traded market risk.   |  |
|                 | · ·  | For further detail on accounting refer to ARA:  |  |
|                 |  | Accounting policies 13 - Financial Instruments.   |  |
| 447 (b)         | Comparison between the balance sheet value, fair value                                     | ARA: Capital and risk management - Credit risk -  |  |
|                 | and market price where materially different.   | Non-traded market risk - Equity Risk table.   |  |
| 447 (c)         | The types, nature and amounts of exchange-traded   | ARA: Capital and risk management - Credit risk -  |  |
|                 | exposures, private equity exposures in sufficiently  | Non-traded market risk - Equity Risk table.   |  |
|                 | diversified portfolios, and other exposures.   |   |  |
| 447 (d)         | The cumulative realised gains or losses arising from sales                                 |   |  |
|                 | and liquidations in the period.  |   |  |
| 447 (e)         | The total unrealised gains or losses, the total latent                                     |   |  |
|                 | revaluation gains or losses, and any of these amounts                                      |   |  |
| ODD 440: F: ::: | included in the original or additional own funds.  | h I.  |  |
|                 | posure to interest rate risk on positions not included in the trading                      | DOOK  |  |
| 448<br>448 (a)  | For Non Traded Interest Data Diak, the nature and  | ADA: Capital and rick management. Non-Traded  |  |
| 448 (a)         | For Non-Traded Interest Rate Risk, the nature and frequency of measurement.                | ARA: Capital and risk management - Non-Traded  Market Risk - Interest rate risk.  |  |
| 448 (b)         | The variation in earnings, economic value or other   | ARA: Capital and risk management - Non-Traded   |  |
| TTO (D)         | relevant measure used by the management for upward   | Market Risk - Interest rate risk.   |  |
|                 | and downward rate shocks according to management's   | market riok interest rate fish.   |  |
|                 |  |   |  |
|                 | method for measuring the interest rate risk, broken down                                   |   |  |

| CDD rof       | High lovel summany   | Compliance reference                                     |  |  |
|---------------|--|--|--|--|
| CRR ref       | High-level summary   | Compliance reference                                     |  |  |
|               | ure to securitisation positions  | DDO has a secondation to diam a setfalia                 |  |  |
| 449           | Exposure to securitisations positions.   | RBS has no correlation trading portfolio.                |  |  |
| 449 (a)       | Objectives in relation to securitisation activity.   | Securitisation – Objectives and roles.                   |  |  |
| 449 (b)       | Nature of other risks in securitised assets, including   | Securitisation – Risk management.                        |  |  |
| 440 (a)       | liquidity.   | Convitination Disk management                            |  |  |
| 449 (c)       | Risks in re-securitisation activity stemming from seniority  | Securitisation – Risk management.                        |  |  |
|               | of underlying securitisations and ultimate underlying  |  |  |  |
| 440 (4)       | assets.  | Convitination Objectives and roles                       |  |  |
| 449 (d)       | The roles played by institutions in the securitisation   | Securitisation – Objectives and roles.                   |  |  |
| 440 (0)       | process.  Indication of the extent of involvement in these roles.                                    | Convitination Objectives and roles                       |  |  |
| 449 (e)       | indication of the extent of involvement in these roles.  | Securitisation – Objectives and roles. SEC 4.            |  |  |
| 449 (f)       | SEC 4.  Processes in place to monitor changes in credit and market Securitisation – Risk management. |  |  |  |
| 449 (1)       | risks of securitisation exposures, and how the processes   | Securitisation – Nisk management.                        |  |  |
|               | differ for re-securitisation exposures.  |  |  |  |
| 449 (g)       | Description of the institution's policies with respect to  | Securitisation – Risk management.                        |  |  |
| 449 (g)       | hedging and unfunded protection, and identification of   | Securitisation – Mak management.                         |  |  |
|               | material hedge counterparties.   |  |  |  |
| 449 (h)       | Approaches to calculation of RWA for securitisations   | Securitisation – Calculation of risk-weighted exposures. |  |  |
| 449 (11)      | mapped to types of exposures.  | Securitisation – Calculation of risk-weighted exposures. |  |  |
| 449 (i)       | Types of SSPEs used to securitise third-party exposures,   | Securitisation – SSPEs used by RBS SEC 4 & SEC 6.        |  |  |
| 443 (I)       | and list of SSPEs.   | Occumisation – our Es daca by NBO OLO 4 & OLO 0.         |  |  |
| 449 (j)       | Summary of accounting policies for securitisations.  | Securitisation – Summary of accounting policies.         |  |  |
| 449 (j) (i)   | outlinary of accounting policies for securitisations.  | occurring ation – our mary or accounting policies.       |  |  |
| 449 (j) (ii)  |  |  |  |  |
| 449 (j) (iii) |  |  |  |  |
| 449 (j) (iv)  |  |  |  |  |
| 449 (j) (v)   |  |  |  |  |
| 449 (k)       | Names of ECAIs used for securitisations.   | Securitisation – Calculation of risk-weighted exposures. |  |  |
| 449 (I)       | Full description of Internal Assessment Approach.  | Securitisation – Summary of Internal Assessment          |  |  |
| (.)           | , an accomplian of macrical resource approach  | Approach.  |  |  |
| 449 (m)       | Explanation of changes in quantitative disclosures.  | SEC 1 & SEC 6.   |  |  |
| 449 (n)       | Banking and trading book securitisation exposures:   |  |  |  |
| 449 (n) (i)   | Amount of outstanding exposures securitised;   | SEC 6.   |  |  |
| 449 (n) (ii)  | On balance sheet securitisation retained or purchased,   | SEC 4.   |  |  |
| ( ) ( )       | and off-balance sheet exposures;   |  |  |  |
| 449 (n) (iii) | Amount of assets awaiting securitisation;  | Securitisation - Assets awaiting securitisation.         |  |  |
| 449 (n) (iv)  | Early amortisation treatment; aggregate drawn  | RBS has no securitisation positions treated subject to   |  |  |
| . , . ,       | exposures, capital requirements;   | early amortisation treatment.                            |  |  |
| 449 (n) (v)   | Deducted or 1,250%-weighted securitisation positions;  | SEC 1, SEC 2 & SEC 3.                                    |  |  |
| 449 (n) (vi)  | Amount of exposures securitised and recognised   | SEC 1.   |  |  |
| ,,,,          | gains or losses on sales.  |  |  |  |
| 449 (o)       | Banking and trading book securitisations by risk band:   |  |  |  |
| 449 (o) (i)   | Retained and purchased exposure and associated capital   | SEC 1 & SEC 2.   |  |  |
| , , , ,       | requirements, broken down by risk-weight bands;  |  |  |  |
| 449 (o) (ii)  | Retained and purchased re-securitisation exposures   | SEC 1.   |  |  |
| .,.,          | before and after hedging and insurance; exposure to  |  |  |  |
|               | financial guarantors broken down by guarantor credit   |  |  |  |
|               | worthiness.  |  |  |  |
| 449 (p)       | Impaired assets and recognised losses related to banking   | SEC 6.   |  |  |
|               | book securitisations, by exposure type.  |  |  |  |
| 449 (q)       | Exposure and capital requirements for trading book   | SEC 5.   |  |  |
|               | securitisations, separately into traditional.  |  |  |  |
| 449 (r)       | Whether the institution has provided non-contractual   | Securitisation – Implicit support.                       |  |  |
|               | financial support to securitisation vehicles.  |  |  |  |

| CRR ref                     | High-level summary  | Compliance reference   |
|-----------------------------|---|--|
| RR 450: Remun               | · · · · · · · · · · · · · · · · · · ·   | ADA: O   |
| 450                         | Remuneration  | ARA: Governance - Directors' remuneration report and Other remuneration disclosures. |
|                             |   | Further detail on compliance with CRD IV and   |
|                             |   | remuneration from rbs.com/rbs/about/board-and-governance.html                        |
| CRR 451: Lever              | rage  | <b>3</b>   |
| 451 (1)                     | See sub paragraphs below.   |  |
| 451 (1) (a)                 | Leverage ratio, and breakdown of total exposure measure,  | CAP 3.   |
| 451 (1) (b)                 | including reconciliation to financial statements, and   | CAP 3.   |
| 451 (1) (c)                 | derecognised fiduciary items.   | N/A  |
| 451 (1) (d)                 | Description of the risk management approach to mitigate   | ARA: Capital and risk management – Capital   |
| - ( ) ( - )                 | excessive leverage.   | Management.  |
| 451 (1) (e)                 | Factors that impacted the leverage ratio during the year.   | Capital, liquidity and funding – Key points.   |
| 451 (2)                     | EBA to publish implementation standards for points above.   |  |
| 451 (2)                     |   |  |
| 451 (2)                     |   |  |
| CRR 452: Use of             | of the IRB Approach to credit risk  |  |
| 452                         | See sub paragraphs below.   |  |
| 452 (a)                     | Permission for use of the IRB approach from authority.  | EU CRE_1: IRB Models.  |
| 452 (b)                     | Explanation of:   |  |
| 452 (b) (i)                 | Internal rating scales, mapped to external ratings;   | EU CR9_A_2 & ARA: Capital and risk management - Credit Risk. Asset quality.          |
| 452 (b) (ii)                | Use of internal ratings for purposes other than capital requirement calculations;                 | EU CRE: Qualitative disclosures relating to IRB models                               |
| 452 (b) (iii)               | Management and recognition of credit risk mitigation;   | Credit risk – Risk profile by credit risk mitigation technique.                      |
| 452 (b) (iv)                | Controls around ratings systems.  | Credit risk – IRB modelling governance & Independent model validation.               |
| 452 (c)                     | Ratings processes for each IRB asset class.   | EU CRE: Qualitative disclosures relating to IRB model                                |
| 452 (c) (i)                 |   | (credit and counterparty risk), including EU CRE_2a &                                |
| 452 (c) (ii)                |   | EU CRE_2b.   |
| 452 (c) (iii)               |   |  |
| 452 (c) (iv)                |   |  |
| 452 (d)                     | Exposure values by IRB exposure class, separately for<br>Advanced and Foundation IRB.             | CR2 and numerous other tables throughout the report.                                 |
| 452 (e)                     | Disclosure by exposure classes, separately by obligor grade:                                      | EU CR6_b & EU_CCR4.  |
| 452 (e) (i)                 | Total exposure, separating drawn and undrawn exposure   | EU CR6_b & EU_CCR4.  |
| 452 (e) (ii)                | Exposure-weighted average risk weight   | EU CR6_b & EU_CCR4.  |
| 452 (e) (iii)               | Undrawn commitments and the exposure-weighted average Credit Conversion Factor (CCF)              | EU CR6_b.  |
| 452 (f)                     | The requirements laid out in 452(e) for the Retail exposure class.                                | EU CR6_a.  |
| 452 (g)                     | Actual specific credit risk adjustments by exposure class.  | EU_CR6_a & EU_CR6_b.   |
| 452 (h)                     | Commentary on drivers of losses in preceding period.  | EU CR9, EU CR9_A, EU CR9_B.<br>& EU CR9_C.   |
| 452 (i)                     | Predicted against actual losses for sufficient period, and  | EU_CR9_a; EU_CR9_a_1; EU_CR9_a_2; EU_CR9_b;  |
| (-)                         | historical analysis to help assess the performance of the rating system over a sufficient period. | EU_CR9_c.  |
| 452 (j)                     | For all IRB exposure classes, where applicable, PD and  | EU_CR6_C.  |
| 452 (j) (i)<br>452 (j) (ii) | LGD by each country where the bank operates.  | ···  |

| CRR ref       | High-level summary  | Compliance reference  |
|---------------|---|---|
| CRR 453: Use  | of credit risk mitigation techniques                        |   |
| 453           | See sub paragraphs below.                                   |   |
| 453 (a)       | Use of on and off-balance sheet netting.                    | EU CRC: IRB and STD: Qualitative disclosures relating       |
| (- )          |   | to credit risk mitigation.                                  |
|               |   |   |
|               |   | Wholesale IRB models - Exposure at default models.          |
|               |   |   |
|               |   | EU LI2.   |
| 453 (b)       | How collateral valuation is managed.                        | EU CRC: IRB and STD: Qualitative disclosures relating       |
| 100 (5)       | Tion condition valuation to managed.                        | to credit risk mitigation.                                  |
| 453 (c)       | Description of types of collateral used by RBS.             | EU CRC: IRB and STD: Qualitative disclosures relating       |
| 400 (C)       | bescription of types of conditional discussy NBO.           | to credit risk mitigation.                                  |
| 453 (d)       | Guarantor and credit derivative counterparty,               | Recognition of credit risk mitigation in the calculation of |
| 455 (u)       | • •   |   |
| 450 (-)       | creditworthiness.   | RWAs.   |
| 453 (e)       | Market or credit risk concentrations within risk mitigation | EU CRC: IRB and STD: Qualitative disclosures relating       |
| 450 (0        | exposures.  | to credit risk mitigation.                                  |
| 453 (f)       | Standardised or Foundation IRB approach, exposure value     | e EU_CR4.   |
|               | covered by eligible collateral.                             |   |
| 453 (g)       | Exposures covered by guarantees, credit derivatives or      | EU_CR3.   |
|               | collateral.   |   |
| CRR 454: Use  | of the Advanced Measurement Approaches to operational risk  |   |
| 454           | Description of the use of insurance or other risk transfer  | N/A   |
|               | mechanisms to mitigate operational risk.                    |   |
| CRR 455: Use  | of Internal Market Risk Models                              |   |
| 455           |   |   |
| 455(a)        | See sub paragraphs below.                                   |   |
| 455(a)(i)     | Characteristics of the market risk models.                  | EU MRB_B: MR: Qualitative disclosure on use of              |
|               |   | internal model approach.                                    |
| 455 (a) (ii)  | Methodology for all-price risk measure and incremental      | EU MRB_B: MR: Qualitative disclosure on use of              |
|               | risk charge.  | internal model approach.                                    |
| 455 (a) (iii) | Descriptions of stress tests applied to the portfolios.     | ARA: Capital and risk management - Stress testing in        |
|               | ·   | Market Risk.  |
| 455 (a) (iv)  | Methodology for back-testing and validating the models.     | EU MR4_A; ARA: Capital and risk management:                 |
| (-) ( )       | 3   | Traded market risk.   |
| 455 (b)       | Scope of permission for use of the models.                  | EU MRB_B: MR: Qualitative disclosure on use of              |
| (4)           |   | internal model approach.                                    |
| 455 (c)       | Policies and processes to determine trading book            | EU MRB_A: MR: Qualitative information.                      |
| 100 (0)       | classification, and to comply with prudential valuation     | 20 m to 7 t. m t. Quantativo information.                   |
|               | requirements.   | PV1.  |
| 455 (d)       | High/Low/Mean values over the year of VaR, SVaR, all-       | 1 V I.  |
| , ,           |   | EII MD2   |
| 455 (d) (i)   | price risk measure and incremental risk charge.             | EU_MR3.   |
| 455 (d) (ii)  |   | EU_MR3.   |
| 455 (d) (iii) | The elements of the own fixed calculation                   | EU_MR3.   |
| 455 (e)       | The elements of the own fund calculation.                   | EU_MR2_A.   |
| 455 (f)       | Weighted average liquidity horizons of portfolios covered   | EU MRB_B: MR: Qualitative disclosure on use of              |
| 455 ( )       | by models.  | internal model approach.                                    |
| 455 (g)       | Comparison of end-of-day VaR measures compared with         | EU_MR4.   |
|               | one-day changes in portfolio's value.                       |   |

LTV

Loan-to-value

| Acronyms |  | MCR     | Minimum capital requirements                    |
|----------|--|---------|---|
| ABCP     | Asset-backed commercial paper                | MTM     | Mark-to-market                                  |
| AIRB     | Advanced internal ratings based              | NSFR    | Net stable funding ratio                        |
| AT1      | Additional Tier 1                            | NTIRR   | Non-traded interest rate risk                   |
| ARA      | Annual Report and Accounts                   | NWB Plc | National Westminster Bank Plc                   |
| AQ       | Asset quality                                | NWM Plc | NatWest Markets Plc                             |
| CCF      | Credit conversion factor                     | NWMSI   | NatWest Markets Securities Inc                  |
| CCP      | Central counterparty                         | OTC     | Over-the-counter                                |
| CCR      | Counterparty credit risk                     | PBB     | Personal & Business Banking                     |
| CET1     | Common Equity Tier 1                         | PD      | Probability of default                          |
| CQS      | Credit quality steps                         | PFE     | Potential future exposure                       |
| CRD      | Capital Requirements Directive               | PRA     | Prudential Regulation Authority                 |
| CRM      | Credit risk mitigation                       | QCCP    | Qualifying central counterparty                 |
| CRR      | Capital Requirements Regulation              | RBA     | Ratings based approach                          |
| CVA      | Credit valuation adjustment                  | RBS     | The Royal Bank of Scotland Group plc and its    |
| EAD      | Exposure at default                          |         | subsidiaries                                    |
| EBA      | European Banking Authority                   | RBSG    | The Royal Bank of Scotland Group plc            |
| EC       | European Commission                          | RBS plc | The Royal Bank of Scotland plc                  |
| ECAI     | External credit assessment institution       | REIL    | Risk elements in lending                        |
| EEPE     | Effective expected positive exposure         | RNIV    | Risks not in VaR                                |
| EL       | Expected loss                                | Rol     | Republic of Ireland                             |
| EPE      | Expected loss Expected positive exposure     | RoW     | Rest of the World                               |
| EU       | European Union                               | RWAs    | Risk-weighted assets                            |
| EURIBOR  | Euro Interbank Offered Rate                  | S&P     | Standard & Poor's                               |
| FI       | Financial institution                        | SCRA    | Specific credit risk adjustments                |
| FVA      | Funding valuation adjustment                 | SFTs    | Securities financing transactions               |
| GSIB     | Global Systemically Important Bank           | SME     | Small and medium-sized enterprise               |
| IAA      | Internal assessment approach                 | SSPE    | Securitisation special purpose entity           |
| ICAAP    | Internal capital adequacy assessment process | STD     | Standardised                                    |
| IFRS     | International Financial Reporting Standard   | SVaR    | Stressed value-at-risk                          |
| IMA      | Internal model approach                      | T2      | Tier 2  |
| IMM      | Internal model method                        | TAGS    | Thames Asset Global Securitization              |
| IRB      | Internal ratings based                       | TMT     | Telecommunications, media, technology           |
| IRC      | Incremental risk charge                      | UBI DAC | Ulster Bank Ireland Designated Activity Company |
| LCR      | Liquidity coverage ratio                     | UK      | United Kingdom                                  |
| LGD      | Loss given default                           | US      | United States of America                        |
| LIBOR    | London Interbank Offered Rate                | VaR     | Value-at-risk                                   |
| LIBUR    | LUNUUN INTERDANK ONEREU KALE                 |         | •   |

#### **Key terms**

Also refer to rbs.com

Additional Tier 1 Capital (AT1) - a level of regulatory capital as defined within EU under CRD IV, typically non-cumulative perpetual capital instruments and related share premium. AT1 instruments include a write-down or conversion feature, usually based on a trigger event if Common Equity Tier 1 falls below a certain level.

Alpha - in the context of regulatory capital for counterparty credit risk, under the internal model method, alpha is a multiplier applied to the effective expected positive exposure (EPE) to determine the exposure at default. Alpha may be set using an own estimate with a floor of 1.2. It accounts for the extra capital needed for derivatives, compared to loans with the same EPE, to reflect the additional risks.

Asset-backed commercial paper (ABCP) - a form of asset-backed security generally issued by a commercial paper conduit.

Asset quality (AQ) band - probability of default banding for all counterparties on a scale of 1 to 10.

*Back-testing* - statistical techniques that assess the performance of a model, and how that model would have performed had it been applied in the past.

Basel III - in December 2010, the Basel Committee on Banking Supervision issued final rules: 'Basel III: A global regulatory framework for more resilient banks and banking systems' and 'Basel III: International framework for liquidity risk measurement, standards and monitoring'.

Central counterparty (CCP) default fund - a mechanism that allows the sharing (mutualisation) of losses among the central counterparty's clearing members. It is used where the losses incurred by the CCP following the default of a clearing member are greater than the margins and default fund contributions provided by that clearing member and any other defence the CCP may use before recurring to the default fund contributions of the remaining clearing members. In view of this, the risk of loss associated with exposures from default fund contributions is higher than that associated with trade exposures. Therefore, this type of exposures should be subject to a higher own funds requirement.

Commercial paper conduit - a structured entity that issues commercial paper and uses the proceeds to purchase or fund a pool of assets. The commercial paper is secured on the assets and is redeemed either by further commercial paper issuance, repayment of assets or liquidity drawings.

Common Equity Tier 1 (CET1) capital - the highest quality form of regulatory capital under Basel III comprising common shares issued and related share premium, retained earnings and other reserves excluding the cash flow hedging reserve, less specified regulatory adjustments.

Counterparty credit risk (CCR) - the risk that a counterparty defaults before the maturity of a derivative or sale and repurchase contract. In contrast to credit risk, the exposure to counterparty credit risk varies by reference to a market factor (e.g. interest rate, exchange rate, asset price).

CRD IV - the European Union has implemented the Basel III capital proposals through the Capital Requirements Regulation and the Capital Requirements Directive (CRD), collectively known as CRD IV. CRD IV was implemented on 1 January 2014. The European Banking Authority's technical standards are still to be finalised through adoption by the European Commission and implemented within the UK.

Credit conversion factor (CCF) - the CCF is an estimate of the proportion of undrawn commitments that will be drawn at the point of default. It is used in determining EAD and reflects the assumption that drawn balance at default might be greater than the current balance.

Credit default swap - a contract where the protection seller receives premium or interest-related payments in return for contracting to make payments to the protection buyer upon a defined credit event in relation to a reference financial asset or portfolio of financial assets. Credit events usually include bankruptcy, payment default and rating downgrades.

Credit grade - a rating that represents an assessment of the creditworthiness of a customer. It is a point on a scale representing the probability of default of a customer.

Credit quality step (CQS) - a grade on the PRA credit quality assessment scale based on the credit ratings of external credit assessment institutions. It is used to assign risk weights under the standardised approach to credit risk.

Credit risk - the risk of financial loss due to the failure of a customer, or counterparty, to meet its obligation to settle outstanding amounts.

Credit risk mitigation (CRM) - reducing the credit risk of an exposure by application of techniques such as netting, collateral, guarantees and credit derivatives.

Credit spread - the yield spread between securities with the same currency and maturity structure but with different associated credit risks, with the yield spread rising as the credit rating worsens. It is the premium over the benchmark or risk-free rate required by the market to take on a lower credit quality.

Credit valuation adjustment (CVA) capital charge - the purpose of this charge is to improve the resilience of banks to potential mark-to-market losses associated with deterioration in the creditworthiness of counterparties in non-cleared derivative trades. Under CRR rules, the charge is calculated using either the advanced approach or the standardised approach.

Defaulted assets (AQ10) - assets with a PD of 100%.

#### Key terms continued

Effective expected positive exposure (EEPE) - a measure used to determine EAD for OTC derivatives under the internal model method. It is calculated as the weighted average of non-decreasing expected positive exposures. The weight of each exposure is calculated as a percentage of total expected exposure over the relevant period. When calculating the minimum capital requirement, the average is taken over the first year.

Expected loss (EL, a regulatory measure) - is the product of the regulatory credit exposure, the probability of default over the next 12 months, averaged through an economic cycle, and the downturn loss given default. It is applied to exposures whether performance is recognised in income or reserves. Credit exposures include all financial assets and customer facilities and are subject to regulatory overlays.

*Exposure* - a claim, contingent claim or position which carries a risk of financial loss.

Exposure at default (EAD) - an estimate of the extent to which RBS will be exposed under a specific facility, in the event of the default of a counterparty.

EAD pre CRM/EAD post CRM - Credit risk mitigation (CRM) is defined as the use of collateral or guarantees to reduce potential loss if a customer fails to settle all or part of its obligations to RBS. The application of CRM depends on the approach (STD or IRB) governing capital calculation related to a credit exposure. (Refer to Table EU CR3\_A for details of how different risk mitigants are incorporated into IRB risk parameters.)

EAD figures may be either pre or post CRM, and are labelled accordingly.

Credit risk EAD pre CRM:

- STD approach EAD before legally enforceable netting, collateral and guarantees.
- IRB approach EAD before legally enforceable netting only.
- Credit risk EAD post CRM:
- STD approach EAD after legally enforceable netting, collateral and guarantees.
- IRB approach EAD after legally enforceable netting only.

Counterparty credit risk EAD post CRM for derivatives and securities financing transactions, under both the STD and IRB approaches, is EAD after legally enforceable netting and collateral.

Exposure class - exposures are assigned to classes defined under CRR, namely article 147 for the advanced IRB approach and article 112 for the standardised approach. This classification is required by the regulatory framework when calculating the capital requirements of banks

Exposure-weighted average LGD (for each AQ band) - calculated by multiplying the EAD of each position by the associated LGD, giving an LGD-weighted EAD value for each position. LGD-weighted EADs for each position are added together for the whole AQ band, and the final sum is divided by the total EAD for the AQ band to arrive at an exposure-weighted average LGD for each AQ band.

Exposure-weighted average PD (for each AQ band) - calculated by multiplying the EAD of each position by the associated PD, giving a PD-weighted EAD for each position. PD-weighted EADs for each position are added together for the whole AQ band, and the final sum is divided by the total PD for the AQ band to arrive at an exposure-weighted average PD for each AQ band.

Fair value - the amount for which an asset could be exchanged or a liability settled, between knowledgeable and willing parties in an arm's length transaction.

Geographical region - the numbers are reported by country of operation of the obligor, except exposures to governments and individuals which are shown by country of residence. The country of operation is the country where the main operating assets of a legal entity are held, or where its main cash flows are generated, taking account of the entity's dependency on subsidiaries' activities. Rest of the World (RoW) includes exposures to supranationals and oceangoing vessels.

Guarantees - an agreement by a third party to cover the potential loss to RBS should a specified counterparty default on its commitments.

*Haircut* - a downward adjustment to collateral value to reflect its nature and any currency or maturity mismatches between the collateral and the exposure it secures.

Income-producing real estate - comprises real estate exposures that meet the following CRR criteria for specialised lending exposures: (i) the exposure is to an entity that was created specifically to finance and/or operate physical assets; (ii) the contractual arrangements give the lender a substantial degree of control over the assets and the income that they generate; and (iii) the primary source of repayment of the obligation is the income generated by the assets being financed, rather than the independent capacity of a broader commercial enterprise. It therefore constitutes a sub-set of RBS's overall exposure to commercial real estate.

Incremental risk charge (IRC) - the IRC model quantifies the impact of rating migration and default events on the market value of instruments with embedded credit risk (in particular, bonds and credit default swaps) that are held in the trading book. It further captures basis risk between different instruments, maturities and reference entities.

Interest rate risk - the adverse impact on the value or interest income of a financial asset arising from changes in interest rates.

Internal Capital Adequacy Assessment Process (ICAAP) - RBS's own assessment, as part of CRR requirements, of its risks, how it intends to mitigate those risks and how much current and future capital is necessary having considered other mitigating factors.

Internal model method (IMM) - in the context of counterparty credit risk, the IMM is the most risk-sensitive and sophisticated approach to calculating EAD out of the three methods available under CRR. Under the IMM firms may use their internal model which should be aligned to the firm's internal risk management practices. EAD is calculated as the product of alpha and EPE.

#### Key terms continued

Internal ratings based approach (IRB) - a method of estimating the amount of credit risk taken by a bank. Under IRB a bank may use internal estimates to generate risk components for use in the calculation of its credit risk regulatory capital requirements. There are two approaches: foundation and advanced (including retail).

Latent loss provisions - loan impairment provisions held against impairments in the performing loan portfolio that have been incurred as a result of events occurring before the balance sheet date but which have not been identified as impaired at the balance sheet date.

Liquidity coverage ratio (LCR) - the ratio of the stock of high quality liquid assets to expected net cash outflows over the following 30 days. High quality liquid assets should be unencumbered, liquid in markets during a time of stress and, ideally, central bank eligible.

Loss given default (LGD) - an estimate of the amount that will not be recovered by RBS in the event of default, plus the cost of debt collection activities and the delay in cash recovery.

Margin period of risk - the time period from the last exchange of collateral covering a netting set of transactions with a defaulting counterparty until that counterparty is closed out and the resulting market risk is re-hedged.

Mark-to-market (mtm) - the adjustment in the value of an asset or liability to reflect any change in market prices.

Mark-to-market method - in the context of counterparty credit risk, the mtm method is the simplest of three methods used to determine exposure values. The exposure value is calculated as the mtm value plus the potential future exposure (PFE) value, where the PFE is a percentage of the notional value of the contract. The percentage to be applied varies by product and maturity.

Minimum capital requirements (MCR) - the minimum amount of regulatory capital that a financial institution must hold to meet the Pillar 1 requirements for credit, market and operational risk.

**Netting** - the process by which the value of assets taken from a given counterparty is offset by the value of assets given to the same counterparty, thereby reducing the exposure of one party to the other to the difference between the two.

Net stable funding ratio (NSFR) - the ratio of available stable funding to required stable funding over a one year time horizon, assuming a stressed scenario. Available stable funding includes items such as equity capital, preferred stock with a maturity of over one year and liabilities with an assessed maturity of over one year.

Non-traded market risk - non-traded market risk is the risk to the value of assets or liabilities outside the trading book, or the risk to income, that arises from changes in market prices such as interest rates, foreign exchange rates and equity prices, or from changes in managed rates.

Non-trading book - positions, exposures, assets and liabilities that are not in the trading book. It is also referred to as "banking book".

*Operational risk* - the risk of loss resulting from inadequate or failed processes, people, systems or from external events.

Over-the-counter derivatives - derivatives with tailored terms and conditions negotiated bilaterally, in contrast to exchange traded derivatives which have standardised terms and conditions.

*Pillar 1* - the part of CRD IV that sets out the process by which regulatory capital requirements should be calculated for credit, market and operational risk.

Pillar 2 - Pillar 2 is intended to ensure that firms have adequate capital to support all the relevant risks in their business and is divided into capital held against risks not captured or not fully captured by the Pillar 1 regulations (Pillar 2A) and risks to which a firm may become exposed over a forward-looking planning horizon (Pillar 2B). Capital held under Pillar 2A, in addition to the Pillar 1 requirements, is the minimum level of regulatory capital a bank should maintain at all times to cover adequately the risks to which it is or might be exposed, and to comply with the overall financial adequacy rules. Pillar 2B is a capital buffer which helps to ensure that a bank can continue to meet minimum requirements during a stressed period, and is determined by the PRA evaluating the risks to which the firm may become exposed (e.g. due to changes to the economic environment) during the supervisory review and evaluation process. All firms will be subject to a PRA buffer assessment and the PRA will set a PRA buffer only if it judges that the CRD IV buffers are inadequate for a particular firm given its vulnerability in a stress scenario, or where the PRA has identified risk management and governance failings, which the CRD IV buffers are not intended to address.

*Pillar 3* - the part of CRD IV that sets out the information banks must disclose about their risks, the amount of capital required to absorb them, and their approach to risk management. The aim is to strengthen market discipline.

Point-in-time - an assessment of PD or a rating system based on a view of a counterparty's current rather than future financial situation given economic conditions. This differs from a through-the-cycle approach, which considers performance over the duration of an economic cycle.

Position risk requirement - a capital requirement applied to a position treated under Part Three, Title 1, Chapter 3 (Market risk) as part of the calculation of the market risk capital requirement.

*Potential future exposure* - is a measure of counterparty risk/credit risk. It is calculated by evaluating existing trades done against the possible market prices in future during the lifetime of the transactions.

*Probability of default (PD)* - the likelihood that a customer will fail to make full and timely repayment of credit obligations over a one year time horizon.

Prudential Regulation Authority (PRA) - the statutory body responsible, from 1 April 2013, for the prudential supervision of banks, building societies, insurers and a small number of significant investment firms in the UK. The PRA is a subsidiary of the Bank of England.

### Key terms continued

Repo - refer to sale and repurchase agreements.

**Re-securitisations** - securitisations in which the underlying pools of assets are themselves bonds issued by securitisation SSPEs.

Residential mortgage-backed securities - asset-backed securities for which the underlying asset portfolios are residential mortgages.

Residual maturity - the remaining time in years that a borrower is permitted to take to fully discharge their contractual obligation (principal, interest and fees) under the terms of a loan agreement. Exposures are classified using maturity bands in line with contractual maturity.

Reverse repurchase agreement (reverse repo) - refer to sale and repurchase agreements.

Risk-weighted assets (RWAs) - assets adjusted for their associated risks using weightings established in accordance with the Basel Capital Accord as implemented by the PRA. Certain assets are not weighted but deducted from capital.

Risks not in VaR (RNIVs) - the RNIV framework is used to identify and quantify market risks that are inadequately captured by the internal VaR and SVaR models.

RWA density - RWAs as a percentage of EAD post CRM.

Sale and repurchase agreements - in a sale and repurchase agreement one party, the seller, sells a financial asset to another party, the buyer, at the same time the seller agrees to reacquire and the buyer to resell the asset at a later date. From the seller's perspective such agreements are repurchase agreements (repos) and from the buyer's reverse repurchase agreements (reverse repos).

Securitisation - a process by which assets or cash flows are transformed into transferable securities. The underlying assets or cash flows are transferred by the originator or an intermediary, typically an investment bank, to a structured entity which issues securities to investors. Asset securitisations involve issuing debt securities (asset-backed securities) that are backed by the cash flows of income generating assets (ranging from credit card receivables to residential mortgage loans).

Securitisation position - refers to any exposures RBS may have to a securitisation. These include not only the securities issued by an SSPE, but also loans, liquidity facilities and derivatives transacted with an SSPE.

Securitisation special purpose entity (SSPE) - an entity that has been designed such that voting or similar rights are not the dominant factor in deciding who controls the entity, for example when any voting rights relate to administrative tasks only and the relevant activities are directed by means of contractual arrangements. SSPEs are usually established for a specific limited purpose, they do not carry out a business or trade and typically have no employees. They may take a variety of legal forms - trusts, partnerships and companies - and fulfil many different functions.

Securitised exposure - an asset, or a pool of assets, that has been securitised, via either a traditional securitisation or a synthetic securitisation. See traditional securitisation and synthetic securitisation below.

Standard industrial classification - a classification of businesses by type or economic activity. It is applied by international government agencies to provide a framework for the collection, tabulation, presentation and analysis of data related to industry sectors, and its use promotes uniformity.

Standardised (STD) approach - a method used to calculate credit risk capital requirements under Pillar 1 of Basel III. In this approach the risk-weights used in the capital calculation are determined by regulators. For operational risk, capital requirements are determined by multiplying three years' historical gross income by a percentage determined by the regulator. The percentage ranges from 12% to 18%, depending on the type of underlying business being considered.

Stress testing - a technique used to evaluate the potential effects on an institution's financial condition of an exceptional but plausible event and/or movement in a set of financial variables.

Stressed value-at-risk (SVaR) - a VaR measure using historical data from a one year period of stressed market conditions. For the purposes of calculating regulatory stressed VaR, a time horizon of ten trading days is assumed at a confidence level of 99% (Refer to VaR definition below).

Supervisory slotting approach - a method of calculating regulatory capital, specifically for lending exposures in project finance and income producing real estate, where the PD estimates do not meet the minimum internal ratings based standards. Under this approach, RBS classifies exposures from 1 to 5, where 1 is strong and 5 is default. Specific risk-weights are assigned to each classification.

Synthetic securitisation - a securitisation process in which the originator retains ownership of the underlying exposure(s), but transfers the associated credit risk to another entity through the use of guarantees or credit derivatives.

Through-the-cycle – PD models that reflect a long run average view of default levels. Also refer to point-in-time.

Tier 1 capital - a component of regulatory capital, comprising Common Equity Tier 1 and Additional Tier 1.

Tier 1 capital ratio - Tier 1 capital as a percentage of risk-weighted assets.

*Tier 2 capital* - qualifying subordinated debt and other Tier 2 securities in issue, eligible collective impairment allowances less certain regulatory deductions.

*Traded market risk* - traded market risk is the risk arising from changes in fair value on positions, assets, liabilities or commitments in trading portfolios as a result of fluctuations in market prices.

### Key terms continued

Trading book - a trading book consists of positions in financial instruments and commodities held either with the intent to trade, or in order to hedge other elements of the trading book. To be eligible for trading book capital treatment, financial instruments must either be free of any restrictive covenants on their tradability, or able to be hedged.

*Traditional securitisation* - securitisation in which the originator transfers ownership of the underlying exposure(s) to an SSPE, putting the asset(s) beyond the reach of the originator and its creditors.

*Undrawn commitments* - assets/liabilities that have been committed but not yet transacted. In terms of credit risk, these are obligations to make loans or other payments in the future.

Western Europe excluding the UK - Andorra, Austria, Belgium, Denmark, Finland, France, Germany, Greece, Iceland, Ireland, Italy, Liechtenstein, Luxembourg, Malta, Monaco, the Netherlands, Norway, Portugal, San Marino, Spain, Sweden, Switzerland and the Vatican City State (Holy See).

Wrong-way risk - the risk of loss when the risk factors driving the exposure to a counterparty or customer are positively correlated with the creditworthiness of that counterparty i.e. the size of the exposure increases at the same time as the risk of the counterparty or customer being unable to meet that obligation, increases.

Value-at-risk (VaR) - a technique that produces estimates of the potential loss in the market value of a portfolio over a specified time period at a given confidence level.